

# Profit through COOPeration

Published By Service & Supply Cooperative

New Florence - 835-2485 • Bellflower - 929-3222 • Vandalia - 594-6421 • Bowling Green - 324-5212

A Publication of Service & Supply Co-op

P.O. Box 48, Bellflower, Missouri 63333

(573) 929-3222

March 2012

ANNUAL MEETING AT MONTGOMERY COUNTY R-2 HIGH SCHOOL, SATURDAY, MARCH 10, 2012 AT 6:30 P.M.

## Two Directors to be Elected & Financial Update at Annual Meeting

The terms of John Cobb, Jr. and Glenn Paulsmeyer will expire at this year's annual meeting. Both will run for re-election against two candidates that the nominating committee will present, plus any nominations from the floor. Introductions of the candidates are listed inside this newsletter.

Ballots will be mailed to all eligible voting members. Ballots can be returned by mail to the Bellflower office or can be turned in at the annual meeting. Ballots will be counted at the annual meeting and procedures are in place to insure the privacy of your ballot. We will also have ballots available at the meeting if you have not received yours in the mail. If you have any questions about the election process or your eligibility to vote, please call the Bellflower office at (573) 929-3222.

The financial report will also be given and introductions of employees and guests.

### Agenda: Doors open for Registration 5:30 p.m.

- Invocation 6:00 p.m.
- Meal by Spaunhorst Catering
- Welcome to the Annual Meeting  
(Entertainment for children provided by FFA chapter in cafeteria)
- Introduce and thank you to Rosemary Spaunhorst and crew
- Introduction of Board of Directors
- Call meeting to order
- Reading of the Minutes
- Financial Report
- Old Business
- Election of Board Members
- Introduction of employees and guests
- Appoint nominating committee
- New Business
- Closing comments and adjournment
- Door Prizes

RSVP by calling your local branch

Remember, door prizes are drawn from the RSVP list.

Call your branch to RSVP today!

- New Florence (573) 835-2485
- Bellflower (573) 929-3222
- Vandalia (573) 594-6421
- Bowling Green (573) 324-5212

Please call in by 9:00 a.m. Tuesday, March 6th, 2012

### Who can vote?

Voting members must own one share of Class A Common Stock, be an agriculture producer and be an active purchaser of products. Service and Supply Cooperative must have a signed account agreement that shows that you have requested to be a member and have submitted your Federal ID number or Social Security number. If you feel that you should be receiving patronage but did not get a notice after the annual meeting, please call (573) 929-3222 so that we can follow up.



### Meet Dave McCollum

Pictured with the John Deere dry spreader truck that has been added at Bowling Green is Dave McCollum. Dave and his wife Linda have three children and six grandchildren. They live near Curryville where he raises rodeo bulls. Dave will be delivering and driving application equipment for the Bowling Green branch.



**Thanks!**  
A Special Thank You to the students of the Montgomery County R-2 FFA Chapter and to their advisors, Mr. Jonathan Hoer and Mrs. Laura Cooley, for helping setup, serve, clean up and entertain the children. We really appreciate their help with this annual event.

**Employees you  
can count on:**

*Bellflower Employees*

**Don Broz**

General Manager

**Robert Smith**

**Jean Vomund**

**Sue Carroz**

**Dave Cullom -**

Propane Manager

**Gene Davis**

**Richard Klocke**

**Donny Broz**

**Rick Cullom**

**Chris Pund**

**Roger Lewis**

**Kent (Clyde) Gilbert**

**Frank Schlote**

**Jeff Broz**

**Arthur Bader**

## INTRODUCTION OF BOARD CANDIDATES

# Meet the Candidates

The following candidates have been nominated by the nominating committee to fill two positions on the Board of Service and Supply Cooperative.

### **John Cobb, Jr.**

John and his wife Bridgett live in Montgomery City with their children Derrick, Gracie, and Emma. They have a row crop operation and John also does construction work. They attend St. Patrick's Catholic Church in Jonesburg and John serves on the Montgomery County Fair Board. He has served two terms on the Coop Board.

### **Matt Miller**

Matt lives near Montgomery City and has a son Jackson who is ten years old. Matt is part of a family operation that includes row crops, custom farming, conservation and dirt work. Matt is a member of the Montgomery County Soils and Crops Conference committee and enjoys hunting with Jackson in his spare time.

### **Glen Paulsmeyer**

Glenn, his wife Pam and their children Kayla and Kevin live two miles southeast of Olney. They have a row crop operation and also produce Missouri Certified Seed Wheat. They attend the Olney Methodist Church and keep busy with their children's sports and school activities. Glenn has served one term as a director.

### **Current board members:**

Rennie Davis	President
Terry Newland	Vice President
Ron Talley	Secretary
John Cobb, Jr.	Director
Luke Rodgers	Director
Eric Starkey	Director
Glenn Paulsmeyer	Director

### **Nominating committee:**

Terry Newland  
Bill Cope  
Bruce Scherder

### **Vernon Korte**

Vernon Korte and his wife Katie live seven miles southeast of Bowling Green. They have two grown children and four grand children. They operate a row crop operation and also have a cow-calf operation. They are active in the St. Clement Catholic Church. Vernon is also a member of the Pike County Fair Board.

## ARE YOU WILLING TO SETTLE FOR AVERAGE?

# Fungicides for Wheat Yield Improvement

*By Randy Rodgers*

2011 wheat yields were variable according to the reports I heard. We had several growers use fungicides to protect their wheat from late season diseases which can take the top end off your yields. Most growers were pleased with the yield response they received from these practices. The return from fungicide application is often hard to evaluate and predict. Weather patterns and the environment create huge differences in the level of disease present in wheat fields from year to year and often between fields in the same year. Researchers are often baffled when the weather patterns seem to favor high levels of disease and therefore a response to fungicide application is expected, but they get very slight differences in yield. Other years when there seems to be no explanation, the results show significant yield improvement from fungicide applications.

Wheat fungicides break into two groups and have two different purposes. First are the flag leaf protectors. 80% of your wheat yield is determined by the ability of the flag leaf to absorb sunlight and convert it to grain. Diseases such as septoria, powdery mildew and rusts infect the flag leaf and therefore reduce yields. Quilt Xcel, Headline and Stratego YLD are some of the fungicides that can be applied on the flag leaf once it has emerged to protect the plant from these

diseases. It is necessary to use proper spray tips and water levels to get good coverage on the flag leaf. Do not spray these products once the head has completely emerged and started to flower.

The second group is the head protectors. These products, such as ProSaro and Caramba, protect the head from fusarium head blight (head scab), septoria and rusts. Application timing is critical. Head scab infects the head right at flowering (pollination) and rainfall during that time increases infection levels. Application should be done when 25-50% of the primary heads have started flowering. Coverage of that seed head is again very important. Because of variable wheat maturity within a field and 100% head coverage is so difficult to achieve, these products are only labeled for 50-90% suppression of head scab. However, I've had growers report back 20-25 bushel improvement from this treatment. A secondary benefit is the potential to improve grain quality and reduce DON test levels.



Our current wheat crop is off to a good start. Do you want good high yielding wheat or are you willing to settle for average? If you want those top yields plan now to protect your yield potential. There are substantial discounts from the chemical companies to book these fungicides early (by March 31). Give us a call and we'll help put a plan together.

Employees you can count on:

# Tips to Increasing Your Yields

By Chris Pund

- 1. Know the yield potential for each of your fields.** Farming with the thought that all your fields should yield the same has long been proven a myth. Knowing the potential of each of your fields will allow you to become better equipped in managing those fields. For example, nitrogen management, variety selection and planting populations.
- 2. Choosing hybrids to fit those fields.** There is no sense in doing all the other high yield management practices and then planting the wrong hybrid.
- 3. Protect the yield.** Protecting the yield from the day the seed is put in the ground until it has reached full maturity goes a long way in getting higher yields. Some examples of protecting yield are seed treatments, using fungicides during critical points of the growing season, and tissue sampling to determine if any additional nutrients are needed.

## Meet Justin Lichtenberg

Justin started at the New Florence branch in March of 2011, as a tender truck driver and back-up spreader truck operator. Many of you may have seen him in the fields spreading lime over the past year. He has also been a big help in the maintenance of trucks and buildings and also in the shop.

His other interests include raising cattle and farming. He looks forward to working with everyone in the farming community in the future.



- 4. Adjusting seeding rates.** Adjust your seeding rates to suit the variety you are planting in the actual field you are planting. Similar to not planting the right variety is to plant the correct variety at the wrong population.
- 5. Supplying the most economical rate of Nitrogen for corn and wheat.** By using the most economical rate of nitrogen to obtain the high yield will always give you your best return on you nitrogen investment. Using application methods to minimize potential loss such as injecting or incorporating nitrogen into the soil or using urease and nitrification inhibitors under high risk conditions.
- 6. Utilizing soil tests.** New technology such as variable rate and crop-sensing application allow you to put the necessary nutrients into the parts of the field where it is needed. Under fertilization of the highest yielding parts of the field directly lowers overall yield of the whole field. Using Variable Rate technology is highly recommended.
- 7. Minimize compaction.** Two of the highest yield robbing culprits are the lack of root development and root development that is hindered due to soil compaction. If roots are not able to find water and nutrients, due to their inability to break through compacted areas, yields can be substantially lowered.
- 8. Keeping your fields weed free.** Lowered yield due to weed competition is easily fixed especially with the newer herbicide technology now available. Using pre-emerge chemicals on corn, wheat and beans is also crucial in keeping herbicide resistance as low as possible. We MUST use pre-emerges at high rates in order to be able to continue using the current herbicide technology.
- 9. Monitoring fields.** Weekly monitoring of fields allows you to troubleshoot any yield limiting factors that arise. Being able to correct the yield limiting findings as soon as possible will help protect the yield before it is lost.

### Vandalia Employees

- Eugene McDonald  
Branch Manager
- Tim Mudd
- Leslie Hammett
- Lyndel Chrisman
- Anthony McBride

### Bowling Green Employees

- Jeff Graddy  
Branch Manager
- Stephen Scherder
- Martha McCormick
- Dean Wilhoit
- Rick Landers
- Gary Odom
- Doug Mudd
- Dave McCollum

### New Florence Employees

- Randy Overkamp  
Branch Manager
- Randy Rodgers
- Randy Hinkel
- Chasity Overkamp
- I.W. Walton, Jr.
- Jeff Eldringhoff
- George Penrod
- Chris Van Horn
- Bill Oliver
- Mark Landrum
- Anthony Schneider
- Justin Lichtenberg

## THE TERYX4 750 BY KAWASAKI

# There's a New Mule in Town

The TERYX4 750 4x4 Kawasaki Mule has been added to our full line of Kawasaki mules. We have several ready for the spring riding season. There has been a huge increase in the utility market over the past several years and this is a great addition to the lineup. It is setup to be a little more on the recreational side of the utility market. It has a more sporty look and a cruising speed of 45+mph. Stop by at New Florence today and take a test drive on the new TERYX 750 4x4.



**Wit & Wisdom**

*“There is something that is much more scarce, something finer far, something rarer than ability. It is the ability to recognize ability.”*

*Elbert Hubbard*

**Service & Supply**  
**P.O.Box 48**  
**Bellflower, MO 63333**

ADDRESS SERVICE REQUESTED

**VFW PROJECT**



Lyndel Chrisman, an employee at Service and Supply Cooperative, Vandalia branch, is shown with a project he completed for Vandalia Post 2173. Lyndel cut the silhouettes of Soldier Praying at Cross Memorial, Fallen Soldier Tribute, and the Kneeling Soldier silhouette from 3/16 steel sheeting. The silhouettes are going to be painted by VFW members and installed in front of VFW post 2173 in Vandalia MO.