

Services & Programs | October is Coop Month | Gard'n Wise

Farmers Cooperative Elevator Company

PARTNERS IN PRODUCTION

Quarter Four | 2013

PROVIDING



The new Case Airflow at Farmers Coop provides producers with the latest technology to apply fertilizer at variable rates.

SERVICES



Board of Directors



Martin Kerschen
Chairman



Leon Zoglman
Vice-Chairman



Aaron Pauly
Secretary



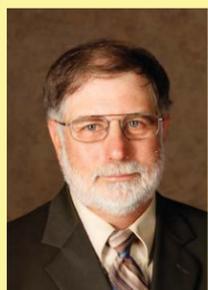
Chad Basinger
Director



Felix Gorges
Director



Jon Kerschen
Director



Ron Simon
Director



Kevin Klein
Associate Director

www.gardenplaincoop.com

"OUR MISSION IS TO BE A PROFITABLE, QUALITY SUPPLIER OF AGRICULTURAL PRODUCTS & SERVICES"

- 3 **Farmers Coop's Role in Our Community**
by Terry Kohler
- 4 **Record Cattle Prices & Lower Feed Prices**
by Joe Krehbiel
- 5 **Tony Bergkamp Scholarship**
- 5 **Compliance & Safety Programs**
by Mark Trollope
- 6 **Providing What You Need**
- 8 **Early Action Presents Best Results**
by James Renner
- 8 **Winter Blend, Winterizing & Ethanol**
by Susie Graber
- 9 **2013: A Year of Increase**
by Doug Scheer
- 10 **Supply & Demand**
by Ryan McCoy
- 11 **Agronomy Application Services**
by Doug Bates
- 11 **Keeping Facilities Maintained**
by Steve Goebel
- 12 **Gard'n Wise**
by Troy Simmons

Santa Claus is Coming to Town

Santa Claus will be coming to a coop location near you on December 21, 2013.



Cheney Coop Office
@ 8:00 A.M.

Garden Plain Feedstore
@ 9:30 A.M.

Clonmel Coop Office
@ 11:00 A.M.

Farmers Coop's Role in Our Community

Terry Kohler



October is National Cooperative month! It is a good time to look at cooperatives, particularly ours, and what makes it so special. Number one: YOU! You are the owners of this business. The definition of a cooperative is *working or acting together willingly for a common purpose or benefit*. As a cooperative, this is our goal, and really, this serves as a pretty good goal in all aspects of our lives.

Who directs the Cooperative business?

The membership at the annual meeting elects the board of directors to lead Farmers Cooperative into the future. Each board member can serve three, three year terms if they desire and are elected and re-elected. The board's mission is to form the cooperative around the views of the total membership. The board sets policy and directs the business, and they hire a manager that carries out the day to day business together with the employee group.

The board plays a huge role in driving the momentum and the earnings of the company through their respective thoughts and philosophy in the board room. They look at and learn from the past as well as look to the future and prepare the business for it. The future of this cooperative and others will be based on the ability of the boards to focus and forecast the needs for future producers. Cooperatives have a goal to be perpetual; they should not operate with an end of life or operation thought, but rather operate with a forward focus making decisions that

are not only best for all of us now, but also for the owners to come.

Why is the Cooperative important?

Cooperatives have returned millions of dollars to the local economy in each and every community. In most of our communities, we are one of very few businesses left. We support the local schools, churches, volunteer fire departments, community events, those in need, and our loyal member owners.

Our profits from the cooperative will go back to the local members in cash and improved facilities. In turn, the majority of those profits returned to the members will also be placed into the local economy. This gives the return the multiplier effect.

Cooperatives--Pounding out Hunger

The Cooperative Month theme for this year for cooperatives across the nation is "Cooperative's - Pounding out Hunger." The Farmers Coop will be sharing our donated items with food banks across the area, so they can share with those in need. There are so many families that go to bed at night hungry in our communities, nation, and in our world. We encourage all of our members to share what they are able to with those in need.

The Farmers Coop will be working with our Regional Cooperative, Land O Lakes, to match our funding level.

We will be working with area communities, local churches, food banks, and others to share our food. If you are aware of some of the needs in the area, please let Nancy or any of us know. We will try to help out where we can.

We appreciate your past and future business that you do with YOUR Cooperative.



RECORD CATTLE PRICES & LOWER FEED PRICES

Joe Krehbiel

The road map for success is in the cattleman's hand. Whether you sell coming off of grass or wean and get on a good starter grower program, there is good money to be made. Here at the Feed Store, we would, of course, rather see you keep your cattle and pour the feed to them. Utilizing your abundant forage supply by adding a good starter/grower program can only add to your profit. Most feeds from starter to finish are running \$80-\$100 per ton less than a year ago. Also, one good shot of rain could make for some great wheat pasture in our area. Taking advantage of these long awaited advantages could put more money in your pocket in the long-run.

Please stop by or give us a call, so we discuss your options. It is very important that we know what end results you want to achieve. The more information we have, the more we can help you reach your goals. Providing answers to various questions will allow us best meet your needs. *What size are the cattle now? How long do you plan on keeping them? Do you want to fatten for slaughter? When is your slaughter date? Do you want to hand feed or creep? Are your cattle home raised or sale barn cattle? Do you want to just grow your cattle or push for the most daily gain? What kind of gain would you like to see?* And the list goes on. The more help you give us, the better the results will be for both of us. We do have feeds on hand for most any desired result, and

working together will help achieve them.

On the feeding side, we offer many options:

- hand feed programs
- creep feed programs
- finish feed programs
- full load discounts
- direct ship discounts
- bulk feed incentive program (gain 15 cents per bushel on your stored milo or corn towards purchase of bulk feeds)
- bulk delivery of 1-24 ton loads
- in store bulk pick-up (no minimum or scheduling requirement)
- availability of 12 different bulk feeds on hand
- creep feeder rental or purchase
- feed bunks, hay feeders, cattle equipment, and vaccines
- complete line of mineral-tubs and bagged
- complete line of protein tubs
- liquid protein and liquid bale booster
- Purina cattle specialist and nutritionist on call

As always, your business is appreciated. We are here to help you make your operation as successful as possible.



THE FEED STORE HAS MORE THAN JUST FEED

Don't be deceived by our name; the Feed Store sells more than just feed! We also stock many items that you might not be aware of including:

- bulk kerosene
- bulk solvent
- hydraulic hose (make and repair)
- battery cable
- a large line of "Curt" trailer hitches, jacks, balls, and plug-in adaptors
- a complete line of winter apparel: sweatshirts, hooded jackets, heavy chore coats, bib overalls, insulated coveralls, Bogs insulated boots, and winter gloves

The Feed Store is a great place to do your Christmas shopping this holiday season!



Wit and wisdom from the Feedstore: My day starts backwards; I wake up tired, and I go to bed awake.

Annual TONY BERGKAMP Scholarship

One special program offered by Farmers Coop in conjunction with the Bergkamp family is the Tony Bergkamp Scholarship. This scholarship is awarded each year at the annual meeting in February, and is one way the coop can impact the community.

After serving his country during World War II, Tony Bergkamp became manager of the Garden Plain Coop in 1946 and successfully led its operation until his retirement in 1984. He was instrumental in the formation of the Garden Plain State Bank and a member of the bank's original board of directors and served 22 years as the chairman



clerk for the city of Garden Plain for 17 years. Around 1992 when Tony was in the rest home at Goddard, his close friend, Gayle

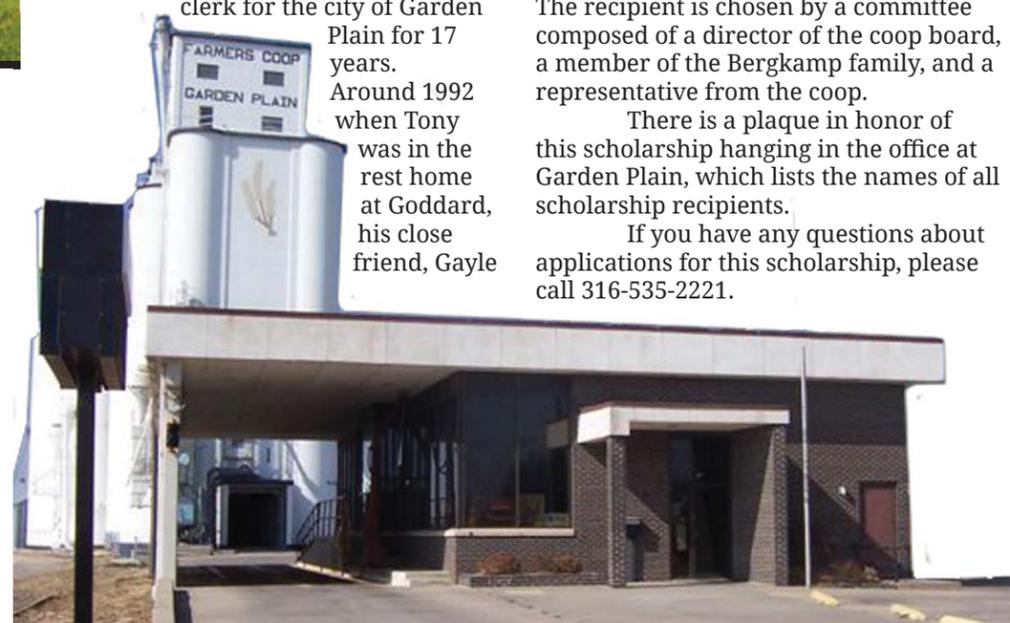
Gregory, approached him and proposed the idea of setting up a scholarship for the future education of the children in

the surrounding "coop family" area. Education was very important to Tony because he never got the opportunity to attend high school or college. He was pleased and touched about the idea of the scholarship, so he and his family set out to establish this program.

The scholarship began in 1993 and is offered to all high school seniors planning to attend college. Students must be a child of a stockholder or employee of the Farmers Coop to be eligible. The scholarship consists of \$375 per semester for four semesters for a planned educational program. The recipient is chosen by a committee composed of a director of the coop board, a member of the Bergkamp family, and a representative from the coop.

There is a plaque in honor of this scholarship hanging in the office at Garden Plain, which lists the names of all scholarship recipients.

If you have any questions about applications for this scholarship, please call 316-535-2221.



COMPLIANCE & SAFETY PROGRAMS SERVE PATRONS

Mark Trollope

If you visit any of our locations, have driven by any of our trucks or pieces of equipment on the road, used our equipment, or even if you are just a non-resident member, our safety and compliance programs play an important role in maintaining a safe environment for both employees and customers. These programs have obvious benefits for our employees and operation, but they have a further reaching impact as well. These programs help protect patrons while they are at the Farmers Coop's facilities, help to ensure roadways are safe, work to protect our environment, and protect the financial stability of our company.

Our compliance programs play an important role in the operation of our business. We deal with several state and federal agencies from OSHA to DOT to EPA to KDHE. Although keeping up with all the regulations of these departments poses a huge challenge and sometimes expense on our behalf, the result is safer facilities, safer drivers and equipment on the road, and protection of our environment.

Our safety programs cover nearly every aspect of our business and are not only designed to protect the Farmers Coop employees but you as our patrons as well.

By making a commitment to safety and compliance regulations, we protect not only our employees and business, but we strive to provide a place where people can safely do business.



BULK FEED INCENTIVE PROGRAM

Farmers Cooperative Elevator Company has designed an incentive program for those producers that would like to be able to use their grain being stored towards the purchase of bulk feed products. The design of the program is simple; when you order a load of any type of bulk feed, we will, in turn, sell the equivalent amount of your stored grain, pound for pound, at the current cash price for that grain and apply those dollars towards the bulk feed

GRAIN MARKETING SERVICES

If you had the opportunity to give yourself more exposure to the grain markets, would you take advantage of it? Farmers Cooperative offers a wonderful service to all our customers through offer contracts on their grain that is in open storage. You can put an offer in on your bushels, and we will run those offers through both the day and night trading sessions. By doing this, you will gain more exposure to the ever volatile markets that we face each day and gain a big advantage of being able to market your grain in both the

MOBILE WEB

Farmers Coop is continuing its efforts to keep up with technology and its ability to put timely information in your hands at all times. We have had our website for well over 10 years now, which provides great information to you.



DIRECT SHIP GRAIN

For many years now, Farmers Coop has offered to our customers the ability to deliver grain directly to the terminal through Farmers Coop. One thing that many are not aware of is that we also pay patronage on those bushels delivered to the terminal through Farmers Coop. We pay a third of what we pay on patronage on grain delivered into our local facilities. Of course, the patronage and percentage is dependant upon the year the Farmers Coop has financially and can change

PATRON ACCESS

We have a great accounting service available to our patrons with our Patron Access. With access to this, you can look at your account any time from any computer. If you want to look at the pounds of fertilizer you applied last year, or you can't remember the last time you serviced your car at our TBA, it is just a few key strokes away. While you are logged into Patron Access, you can also pay your Farmers Coop account. You can pick to pay last month's statement amount or any other amount you choose. Let us know if you are interested in starting this great service,

PROVIDING WHAT YOU NEED

HIGHLIGHTED ARE SIX OPPORTUNITIES FARMERS COOPERATIVE PROVIDES TO ASSIST YOUR OPERATION'S PROFITABILITY

FARMERS COOP OFFERS MANY PROGRAMS & SERVICES THAT CAN BENEFIT YOU.

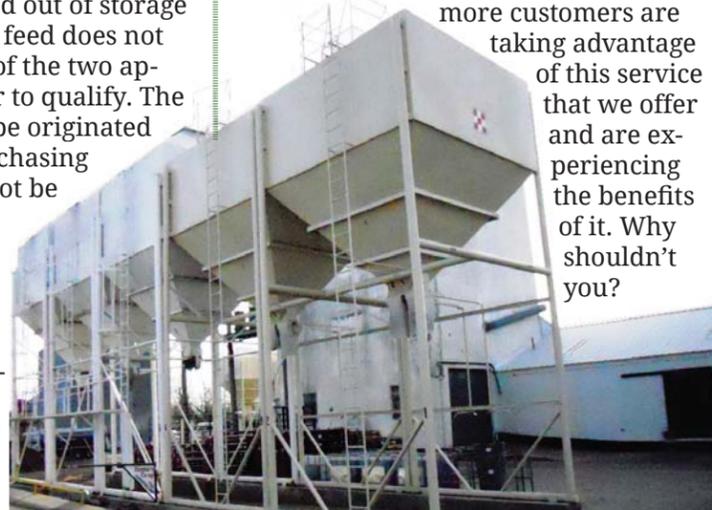


purchase. You will receive an additional 15 cent per bushel premium above the cash price. The premium will show up on your feed invoice as a credit in a separate line item. This is good only for corn and/or milo. We will not consider any other types of grain applicable grains.

In addition to receiving the 15 cent per bushel premium, you also have the opportunity to gain patronage dividends on the sale of the grain. In the past, you were not able to receive patronage on grain used out of storage for bulk feed. The bulk feed does not have to contain either of the two applicable grains in order to qualify. The applicable grain must be originated from the customer purchasing the bulk feed and cannot be transferred to another customer to receive the premium. The 15 cent premium will be reviewed yearly and can change without notice at any time. Please contact us with further questions.

day and evening trading sessions. You may even possibly capture a price for your grain that you desire without having to try and track the markets yourself daily. The offer contracts work for several different marketing options. In addition to placing offer contracts on your stored grain, you can also put in offer contracts for forward contracted grain to be delivered as well. It is a great service that is free to you. It is a service that has gained popularity ten-fold over several years. More and more customers are

taking advantage of this service that we offer and are experiencing the benefits of it. Why shouldn't you?



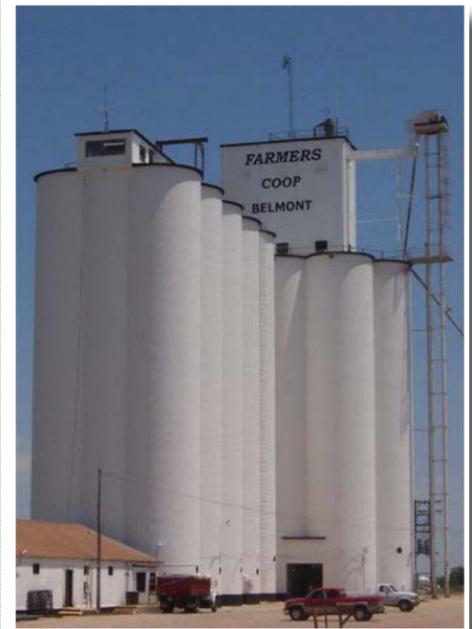
As more and more of our customers switch over to smart phone devices such as the Iphone or Android, we realize that we have to be able to take advantage of this technology and use it as a service to our customers by getting information out to them quickly. Our free mobile website service does just that. The mobile site places important information in the palm of your hand at all times. From grain marketing information to weather and important daily news, you have the ability of keeping up on all this information at all times from your smart phone device. Would you like to follow the current cash bid for your grain delivered to your location? You can do this as well through our mobile site. You can follow us on your smart phone device through our mobile site at mobile.gardenplaincoop.com. Don't miss out on the opportunities that are offered by utilizing our mobile site. Start following us on our free mobile site today!

MOBILE.GARDENPLAINCOOP.COM

each year. The bids you receive to go directly to the terminal through Farmers Coop are the same bids you would receive from that terminal if you went directly through them, but we also pay the patronage in addition. So why wouldn't you want to go through us? We have several terminals that work with us on the Direct Ship service including ADM Grain in Hutchinson and Bartlett, CCGP, and Gavilon in Wichita.

Another great service of this program is we will do all the book work for you. We take care of ticket entry, divisions, and issuing checks just as with grain you delivered to one of our local facilities. It may not always make sense to go directly to the terminal. You really need to look at the difference in the spread between the terminal's bid and our local bid. Depending on how aggressive the terminals are with their bid, by the time you figure in your freight costs and patronage, it may make more sense to deliver to one of our local facilities. Please keep this in mind as well. Again, we are finding ways to work with our customers and meet their demands.

and we will get you set up. There is also the capability to view and print volume statements at year end. If you are not comfortable accessing your information, please never hesitate to give us a call. We are always happy to help you with any problems or questions.



EARLY ACTION PRESENTS BEST RESULTS

The fall period is a great opportunity to reflect back on your farming operations and review what worked well and where adjustments need to be made going forward.

James Renner

Cheat and Downy Brome

As wheat planting is coming to an end, it is time to start thinking about a fall application of herbicide for downy brome and cheat. Most of the wheat in our area has gotten a pretty good start on fall growth. Starting now and over the next few weeks will be an excellent time to start scouting your fields for cheat and downy brome. Between the two weed species, downy brome is by far the tougher annual grass to control. A fall application of herbicide presents your best chances at suppression of downy brome in your wheat fields. Regardless of the type of herbicide (Olympus, PowerFlex, etc.) used to spray for downy brome or cheat, best results occur when the weeds are actively growing as well as receiving an adequate rainfall shortly after the application to help improve herbicide activation and root uptake of the herbicide. Without enough precipitation, herbicide control significantly declines no matter what brand of herbicide is used. An interesting finding in a publication from the University of Nebraska on the competitiveness of downy brome with winter wheat for soil water and nutrients stated, "Downy brome densities of 50 plants per square foot can remove soil water to the permanent wilting point to a

depth of about 2.5 feet." This may sound extreme, but take even half that number or even a quarter, and serious damage can occur especially when that wheat is trying to establish itself under low moisture conditions.

Whether it relates to life and or farming, we all fare better acting on the early side of issues.

Alfalfa

For those that grow alfalfa, we have seen some promising results with fall applied Stallion insecticide for the reduction of alfalfa weevil populations prior to overwintering. With a fall application, we are attempting to reduce insect pressures this fall hoping to result in a reduction in spring feeding pressures and promoting more growth in the spring, which would allow for the potential for a healthier first cutting. You will still need to apply insecticide in the spring, but with any luck, the pressures should be lower and there will be more growth and foliage for the insecticide to adhere to. Specifically, in the spring when everyone else's alfalfa

was getting hammered by the weevil, those fields that were applied in the fall showed significantly less pressures. The alfalfa weevil was present, but a heavy infestation was not. It was so insignificant, we really even debated whether anything needed to be done. Lastly, remember to fertilize your alfalfa; it's counting on you.

Scouting Field Early & Often

Whether it relates to life or farming, we all fare better acting on the early side of issues in the long run because they typically tend to come back full circle. We cannot stress enough, regardless of the crop, the importance of scouting your fields early and on a regular basis whether it's for insects, weeds, plant development, or disease identification. It is important to implement and strive towards a diversified crop management system like the use of tillage or cultivation in certain situations; crop rotation; using pre-emergent chemistries even with glyphosate tolerant crops; and tank-mixing Roundup along with other chemistries in a post-emergent situation. Even with brand new chemistries that come along, it is best to assume that any plant of a single species present in a field is resistant at some level.

2013 A YEAR OF INCREASE

Doug Scheer

As 2013 winds to a close, I will remember it as the "year of increase" in several aspects of our farming operations. First and foremost, we saw more rainfall over the summer than the past three summers combined. As a result, we are looking at average to above average fall crop yields, and our 2014 wheat crop is off to a great start.

We were also able to hold an Answer Plot event showcasing some of the new and upcoming hybrids that will be available to us in 2014. For those of you that attended, you should be commended for your efforts of wanting to improve your operation, and I hope that you left with some valuable information. If you haven't attended one of our Answer Plot events, I highly encourage you to do so. Each event is a free service to our members in order to keep you up-to-date with the latest technology and management practices. These events are a great time to share your experiences with others, ask questions, and gain valuable hands on training to take home to your operation no matter if you farm 100 acres or 10,000. Attendance this year was nearly double that of last year, but we always have room for more. We have added wheat and canola to the Answer Plot this year and hope to be able to hold another session in the near future.

Canola acres are another area of significant increase for 2013. Many first time grow-

ers reaped good yields averaging in the mid 30 bushels per acre and some as high as 50 bushels with the new fall rotation crop. If canola seed sales are any indication, we will see a nearly 40% increase in canola from 2013 to 2014. Canola is an oil-seed crop, and with the push toward biodiesel, it could become an even more significant commodity in the future. Many producers saw prices of over \$12.00 per bushel for their canola, but the financial return doesn't stop there. With canola being a Roundup ready crop, it enables us to target some of the more difficult to control winter annuals such as feral rye while rotating to a completely different type of crop in order to break the disease cycle affecting our winter wheat.

Experts tell us that we can expect wheat yield increases of 10-15% in years following canola and a nearly 85% reduction in feral rye after only one year of rotation.

Wheat seed treatment and bulk seed sales are two more areas of production that have seen dramatic increases over the past year. Wheat seed treatment has doubled from 2012 to 2013. These numbers indicate that producers are seeing the benefits of

protecting the seed and starting the crop in the right direction, which correlates to an increase in yield come harvest time and more dollars in your pocket. The cost of treating wheat is relatively small compared to the return of the investment. The cost is only from 1/2 to 1 bushel of yield, and we have numerous reports from your peers that they saw a 3-5 bushel increase in wheat

pounds per minute making it a very time efficient process and enabling us to treat a few thousand bushels a day.

Finally, I would like to remind you that it is time to start looking ahead to 2014. We will again be offering seed prepay opportunities for 2014 spring planted seed. There are many options for you to take advantage of such as Monsanto's 0% financing, John



Patrons attend answer plot tour showcasing some new and upcoming hybrids that will be available in 2014.

WINTER BLEND, WINTERIZING & ETHANOL

Susie Graber

It's hard to believe that winter is just right around the corner. Of course that means it is time to get our diesel ready for winter. The terminals started offering winter blend diesel sometime during the last half of October. With that product being available, we will start getting all of our storage converted over to the winter blend and will begin to bring it to you in the country.

If you are concerned that you do not have the right blend in your tank, please let us know and we will

work out a plan to get your tank winterized. This is a good time to do your housekeeping on your tank and make sure you have no moisture in the bottom. Moisture is a large contributor to winter diesel problems.

Now would also be a great time to check your unleaded tanks. There has been a big change in unleaded that has been mandated by the Federal Clean Air Act. Most terminals in our area no longer carry straight 87 octane gasoline. The ones that do are charging

a large premium for that product. All regular unleaded available to us at this time is a blend of 84 octane unleaded with 10% ethanol to bring it up to the 87 octane. Ethanol and water do not mix, so you need to be more vigilant on tank maintenance in the future. You will also notice a change at the Garden Plain cardrol. We will no longer offer a separate "Ethanol" product.

If you have any questions or concerns, please let us know.

SUPPLY AND DEMAND Ryan McCoy

What a difference a year makes. We finally had a summer that wasn't so terribly hot, and we received some much needed moisture. As I write this, we are about done with corn harvest, have about half of the beans left to go, and have well over half the milo left to go. We are very thankful that the quality of the crops this year are much better than the previous two years. We know you are glad for that as well. Thank you so much for your business. We really do appreciate it. If you need help marketing your crop, please contact your elevator as there are many ways they can help you market your grain. They have a full array of contracts, you can enter open orders, and they can also point you in the right direction to set up a marketing plan.

Note that all supply and demand information provided here is from the September USDA Crop Production report. The October report did not come out due to the government shutdown. The main driving force behind the wheat futures jump has been the huge expected increase in Brazil imports from the U.S. primarily because of the production decrease in Argentina. 1.6 million metric tons is approximately 58 million bushels. See charts and note current Argentina production is expected at closer to 8.8 million metric tons now according to their Minister of Agriculture.

Corn futures have been down hard the last month and a half or so. Everyone was looking at a big crop. A September USDA report expected a yield of 155.3 bushels per

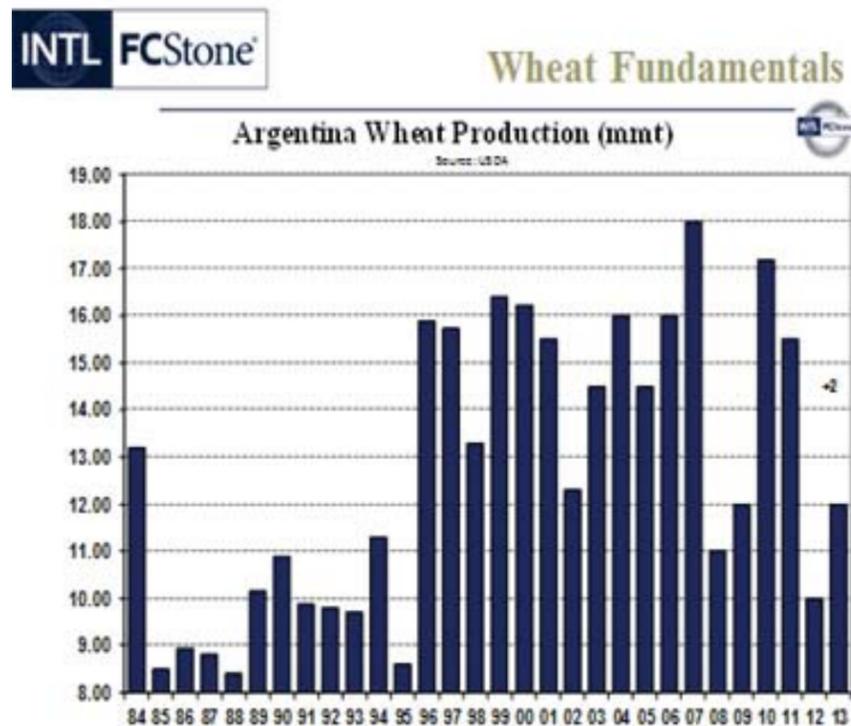
acre on 97.4 million acres planted for a total of 13.843 billion bushels of production. From the yields we are hearing around the Midwest, we should have a very large production year if the Northern corn doesn't freeze too early. Carryout is expected to go from 661 million bushels at the end of last year to an expected carryout at the end of the 2013/14 marketing year of 1.855 billion bushels. If this is true, the bearish futures move is not a surprise at all.

Milo exports are a big news item as well. China is buying a lot of milo from the U.S. right now. Chinese end users/feeders have a usage quota on corn that they cannot go over. They are putting milo into the feed rations to keep from surpassing this quota, which is why you are seeing milo basis unusually strong compared to corn basis at this time.

Soybeans futures have also been down hard recently as well. A lot of this downtrend is being pressured by corn; however, we are hearing very good soybean yields from the Midwest just like we are corn. Soybean expected harvested acres are at 76.4 million acres at 41.2 bushels per acre for a total production of 3.149 billion bushels. This is a higher expected production than last year. Soybean carryout is also expected to increase a modest 25 million bushels to 150

million bushels at the close of the 2013/14 marketing year.

Thank you again for your business. We wish you a safe and prosperous rest of the year.



Agronomy Application Services Doug Bates

In order to better serve our customers, we have recently upgraded our dry fertilizer application equipment. We continue to see an increase in grid sampling, and as a consequence of this type of soil testing investment, our customers want variable rate application service. We have been able to spread single products variably, but multiple trips had to be made if more than one product was needed, and oftentimes the micro-nutrients were left out or left



for later applications. Our newest addition to the fertilizer department is a three compartment Case Airflow. The Airflow has two large compartments for Phosphorous or Potassium products and a third smaller compartment for micro-nutrients like Sulfur or Zinc. We upload the appropriate field files that have a specific prescription for what the field needs, input the proper settings, and start applying. As we drive across the field, all three products are augured to the booms at the correct amounts for the area of the field we are in. We carry a map that shows the rate changes and watch the computer or look at the booms and the

rates change to match. It's that simple and very cool. Fertilizer boxes have been added to the two airflows that were replaced allowing us to further utilize variable rate technology with lime spreading. It is amazing looking at the field maps that show lime requirements ranging from zero all the way up to as much as six tons to the acre. Putting the lime in the right spot may not save money overall, but it will insure that the money

you do spend is in the right spot.

Our agronomy department is here to serve you. We offer the most up-to-date application equipment both on the liquid and dry side of the business. We offer a wide array of farm chemicals as well as liquid and dry fertilizer at very competitive prices. Not only do we sell these products, but we offer the knowledge of how to correctly use or apply them. Our applicators and support staff attend many hours of training so we can provide you with the most current knowledge to better serve you.

KEEPING FACILITIES MAINTAINED Steve Goebel

Upkeep of our facilities is of the utmost importance. By keeping our locations in good physical condition, we can provide a safe and efficient place for you to deliver and purchase goods.

The hail and wind storms in July affected many of the coop's locations with Pretty Prairie and Belmont being hit the hardest. For the most part, the damage was to roofs and windows, and no major structural damage occurred to buildings.

Starting this fall, we will be replacing roofs at various locations. Pretty Prairie will have the roof replaced on the elevator and the oil storage shed. Varner will have some shingles replaced on the scale house as well as the elevator roof replaced. The Kingman location will have some roof work

done at the fuel station, and a new roof will be installed on the elevator. Belmont receives a new roof on the elevator, new shingles on the office, and skylights replaced on the warehouse and flat storage building as well. At the Norwich location, the roof of the warehouse will be replaced. The shingle roof on the dry fertilizer building at Anness will be replaced and the tops of the concrete tanks will get a new coating. The last of the locations to have work done is Cheney where the elevator will receive a new roof as well as new shingles on the office and both fertilizer buildings. Weather permitting, most of the work will be done this fall, but if it gets too cold, some of the work will be done when temperatures warm up in the spring.

Farmers Cooperative Elevator Company

1-800-525-7490
316-542-0463 (fax)

Location Phone Numbers

- Anness: call Clonmel
- Belmont: 620-297-3911
- Cheney: 316-542-3181
1-800-525-7490
- Main Office: 316-542-3182
- TBA: 316-542-3381
- Clonmel: 620-545-7138
- Garden Plain: 316-535-2221
1-800-200-2122
- GP Feed Store: 316-535-2291
- Grain Market: 316-531-2681
- Kingman: 620-532-2662
- Murdock: call Cheney
- Norwich: 620-478-2272
- Pretty Prairie & Varner: 620-459-6513
- Rago: call Belmont

SEEKING PHOTOGRAPHS

Do you have a great photograph that you would like to share with *Partners in Production*? We are looking for photographs to feature in upcoming issues. Photographs can be of your operation, a great farming moment captured on film, a stunning landscape, animals in nature, or anything that relates to agriculture, production, or our beautiful area. Submit photos to emilykerschen@hotmail.com, and we might just feature your picture in a future issue.

FARMERS COOPERATIVE ELEVATOR COMPANY

106 E. SOUTH AVENUE

P.O. BOX 340

CHENEY, KANSAS 67025



GARD'N WISE

Troy Simmons

NOVEMBER

November is the next best time of year to fertilize your fescue grass. Fertilizer applied this time of year will promote an earlier spring green-up and help to thicken up your lawn. It's also a good time to spray for weeds. Most

of the weeds that you see early in the spring are called winter annuals. These weeds actually start growing in the fall; therefore, an application of a herbicide in November when these weeds are young and weak can be very effective. Not all weed killers are the same, however, and most will struggle to work in cool temperatures. Weed Free Zone has an extra ingredient, Carfentrazone, that allows it to work in cool temperatures.



OCTOBER

Thankfully we had some good rains this summer to help us out of the drought we were in. I'm not sure we could have handled another summer like the last two we experienced. However, all of the rains we had promoted an explosion of a nasty weed called grassy sandbur. It seems like there were stickers everywhere this summer. It is too late to do anything about it now, but plan on preventing it from coming back next year. A pre-emergent herbicide such as prodiamine or dimension do a good job of preventing the stickers from coming back. Two applications are necessary to get good control of them. The first application should be applied in March or April; the second should be applied again in May or June.



DECEMBER

Make sure to water newly planted trees and shrubs throughout the winter if it has been dry. Even though they aren't actively growing, the roots need adequate moisture to stay alive. If we have snow and ice, be sure to not use rock salt on your driveway and walkways. Rock salt can damage the concrete, grass, trees, and shrubs. Use ice melt that contains a combination of Calcium, Magnesium, Potassium, and Sodium Chloride. Happy Holidays, and we will talk next year.