MBCEA News & Updates - May 2019

Message from the President

If you are like me you are still digging out from Conference. It is tough to be away from work but the value I find in the Conference makes it all worthwhile. It is a time to recharge your batteries, connect with friends and colleagues, grow and learn.

I would like to thank everyone who made the 50th Annual Conference a success: the sponsors, the exhibitors, the presenters, the honorees, and the project team who continue to do a fabulous job pulling it all together.

I know I speak for all the Board to say we were thrilled to host the Metal Construction Hall of Fame. We are honored to welcome these visionaries into the Hall. I encourage you to take a moment and read their impressive bios when the June issue of Metal Construction News is released - you will be inspired to do more, be more.

I congratulate all members who submitted a project for the Building of the Year Awards. Each year this contest becomes more competitive with many fabulous projects. I am sure the judges had a difficult job in choosing the winning entries for each category. It gives me great pleasure to announce the overall winner of the 2019 Building of the Year was my good friends at BARNES buildings and management group in Weymouth, MA for their Boston MedFlight Hangar 12A project. All winners are shown below receiving their honors and will be featured in the upcoming issue of Metal Construction News. By the way, if you are not currently a subscriber, please [click here](https://ui.constantcontact.com/ravemap/emcf/email/view?flow=view&camefrom=view&campaign=9148b099-83b6-4183-90fe-a1330feb7aa) for your free subscription.
The Conference generates many great ideas for the ongoing work of the Association. We will continue to develop and report on these in the coming months. For today, I would like to share some highlights of the work being done by the Labor and Education Committee. This is just a snapshot of the full presentation Jennifer Heimburger, Tom Myers and I delivered last week.

We have developed two presentations that can be used by all members when you have the opportunity to speak about our industry and careers in construction. Check them both out here. This is serious; I am asking you to seek out these opportunities. We all have to do our part.

One of the PowerPoints can be used to ask educators to offer metal building specific course content. We have built the pitch; we need you to take it to your local community colleges, technical schools and CTE programs. Frankly we have done more than write the pitch; we have research and information on Construction Technology Classes, learning objectives, etc. It is all there for you to use. The other is designed to be used at Career Days. We are all parents and grandparents. Next time your kid mentions a program at the school - you are ready.

We shared some information on a program called "Construction Career Days." This is a non-profit organization which brings students together with Construction and Transportation industries to explore career options through hands-on activities. Several states currently have programs (AL, AZ, CO, CT, FL, GA, HI, KY, MI, MO, NE, NM, NV, NH, NY, OH, OR, Tri-state OH/KY/IN, TX, WA). The program is designed to inspire high school students toward construction careers. Students are given the opportunity to operate rigs, tools, and equipment under the guidance of operators and apprentices. We have ideas for how to participate and have done some of the prep work for you. This is one program we have found; there are probably others, but all members and chapters should try to get involved in this sort of thing. They require a hands-on, local touch. Feel free to contact Sasha for assistance. We are happy to help.

We know it is difficult to be a small company faced with lots of training requirements, regulations, etc. so we also put together a package of training resources. From our mentoring program to the templated documents and tools in the members' only area of the website, there is a wealth of information and help available to our members. We are also recommending you spend a little time reading up on the EDGE training method. The Boy Scouts came up with this technique, but it can work for anybody. This simple tool will help you be a better trainer and ensure more consistent results. Click here for more information.

Lastly, Tom Myers shared information on Crossland Construction Company's 50/50 apprenticeship program. Not all of us can invest this level of time and resources but there are lessons there for all of us. I applaud what they are doing and feel we can all learn from them.

As the economy continues to boom, the need for trained labor continues to grow. The MBCEA is committed to doing what we can to make a dent in the problem but we can't
do it alone. We will continue to pump out tools and find new opportunities but you, our valued members, need to be our boots on the street. Please do your part. It is in all of our best interests.

Thank you and Stay Safe!

Regards,

Keith Wentworth
President, MBCEA
Vice-President, Dutton & Garfield, Inc.

P.S. Conference Attendees should have received a survey by now. If you have not yet replied, please do so now. Conference 2019

P.P.S. If you did not attend conference, we want to know why. Everyone's opinion is important. Please tell us here - Non-Attendees

### WELCOME NEW MEMBERS!

**Associated Contractors, Inc.**
George Ray  
182 Westview Drive  
Meadville, PA 16335  
814-724-8200  
814-720-1365 fax  
ray@associatedcontractors.net  
www.associatedcontractors.net

**JAC General Construction Inc.**
Jeffery Conaway  
6671 W. Indiantown Road, Suite 50-380  
Jupiter, FL 33458  
561-232-8371  
jconaway@jacgeneralconstructioninc.com  
www.jacgeneralconstructioninc.com

**Meti-Span - Cornerstone IMP**
Tom Cerino  
Edgewater, MD 21037  
703-517-9997  
tpcerino@metlspan.com  
www.metlspan.com

**SFS**
James Mathis  
Austin, TX 78733  
512-970-8577  
James.mathis@sfs.biz  
www.sfsintecusa.com

**Star Building Systems**
Cinthya Fonte  
Miami, FL 33130  
954-882-0910  
Cinthya.fonte@starbuildings.net  
www.starbuildings.com
Chapter News

Rocky Mountain Chapter Upcoming Event:

MBCEA Rocky Mountain is getting ready again for our annual clay shoot. Last year was a great year and we are looking forward to having a great time again. Please mark the date of June 14th for this year’s event. We are raffling another shotgun and looking for sponsors to help with the event. Please contact Mike Cain with any questions. Register here.

New England Chapter News and Upcoming Event:

February Aerial Lift and Forklift Training was a great success. We would like to thank Jim Scanlon and America Aerial Equipment for hosting and providing the trainer. We would like to also thank Mike Acciardo for training the 22 participants.

Insulated Panels and Energy Code Compliance: A discussion on the current requirements and trends we are anticipating for future building envelope thermal performance with Metl-span's Arnold Corbin held on April 18th was a great success with 18 participants. We would like to thank Arnold from coming all the way out here to put on this very informative and interesting presentation.

Save the Date for the 29th Anniversary MBCEA New England Chapter Golf Tournament @ Lake of Isles (Foxwoods Casino) 1 Clubhouse Drive North Stonington, CT 06359 on July 18th 2019. Tournament will be sponsored by RJD Associates, Inc. We had a fantastic turnout last year and hope to repeat that again this year. Please see the flyer and sponsorship form.
Carolinas Chapter News and Upcoming Event:

Plan now to attend the Carolinas Chapter Annual Summer Meeting!
June 27-30, 2019
Sonesta Resort Hilton Head Island, SC
Reserve your room by 5/22/19
Registration Form
Sponsor Form
Credit Card Authorization Form
Schedule of Events
Vince Sagan Bio
Cynthia Anderson Bio

See what the Carolinas Chapter has been up to in their April Newsletter.

Mid-Atlantic Division News and Upcoming Events:

Membership: We have used over 30 of the new MBCEA promotional postcards to target new members.

Recent Events
- April: OSHA 10 at Kaiser Martin Group - 13 attendees
- April: Annual Safety Refresher at SFS - 9 attendees

Upcoming Events
- May 17: Aerial/Platform/RTF Training at Ahern Rentals. Constantly one of our best training events.
- June 7: First Aid/CPR - ATAS International, Allentown PA
- July 8-12: MAD is sponsoring Let's Build Camp for Girls. Camp is for campers ages 14 - 18. Gives girls an opportunity to learn about a trade and experiences to help them as they grow and search for career opportunities.
- August 23: Annual Sporting Clays Event

Greater Ohio Chapter News and Upcoming Event:

We had a successful training for Energy Code Compliance & ComCheck with 33 people in attendance on May 10, in Perrysburg, OH.

Full details of our annual golf outing being held in Medina, OH in July will be announced shortly!

Texas Southeast Chapter:

The Texas Southeast Chapter had a busy spring with two "Train the Trainer" events held in Houston and Austin in early February. Attendees received some great training and information on Rigging Basics, Controlled Decking Zone and Crane Hand Signals.
and was well attended in both locations. Thank you to Gray & Becker, CECO Building Systems and BIG Metal Buildings for hosting and feeding all the attendees.

Distribution International generously hosted and sponsored our Houston area Top Golf Social in April. We had a great time of fun, fellowship and food. Thanks to everyone that came out and made it a great night.

Houston area members continue to gather on the last Monday of each month in NW Houston for Monthly MEET & EAT Networking Lunches. This is an easy and relaxing way to invite co-workers, industry partners, and prospective members to learn more about MBCEA and get involved.

We will not meet in May due to the Memorial Day Holiday.

Upcoming Events: **(AUSTIN)** Top Golf social in early summer. **(HOUSTON)** After-hour social and fall arrest demonstration, mid-summer. **(DALLAS)** We are closer to launching a new quarterly schedule for MEET & EAT Networking Lunches in Central and North Texas. Area members and prospective members are all invited to help us kick off our first one in North Texas this summer.

Follow MBCEA TXse on [Facebook](https://www.facebook.com) and [LinkedIn](https://www.linkedin.com) or contact us at mbceaTXse@gmail.com if you want to be added to our email list.

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**50th ANNUAL MBCEA CONFERENCE SUMMARY**

Metal building contractors, erectors, suppliers and manufacturers gathered at the 50th Annual MBCEA Conference May 1-3, 2019, at the Hilton Myrtle Beach Resort, South Carolina, to learn from the experts, network with key industry people, visit with old friends, hear about the latest products, and discuss leading issues with peers.
Some highlights were Keynote Speaker, Gene Marks, the MBCEA Building of the Year Awards, the Metal Construction Hall of Fame Awards and a new joint MBCEA/MBMA Roundtable. Our third year co-locating with the MBMA Spring Meeting was another success and the consensus is we'll keep doing it!

MBCEA members may log into the Members Area of our website to view the conference presentations. Click the following links to see the registered Conference Attendees, Exhibitors, and Conference Pics. If you attended in any capacity and haven't completed the post-conference survey please take just a few minutes to do so now as it greatly assists us in future planning.

THANK YOU TO THE SPONSORS WHO HELPED MAKE THIS EVENT POSSIBLE!
Congratulations to the 2019 Building of the Year Winners!

Tim Allison and Anthony Poliatti accept the 2019 BOY Award on behalf of BARNES buildings and management group for the Boston MedFlight Hangar 12A Project

**Education and Recreation Category**

Quality Erectors and Construction Co. received the Award of Excellence for Solano County SB1022 Classroom and Vocational Training Center

Steel Worx Solutions received the Award of Merit for Atlanta Braves Spring Training Clubhouse Facility
Manufacturing and Warehouse Category

Thomas Phoenix Intl. received the Award of Excellence for RLS Freezer Building

Paramount Metal Systems received the Award of Merit for Beyond Self Storage

Reroof/Renovations/Additions Category

Thomas Phoenix Intl. received the Award of Excellence for Four Winds Plaza Reroof

Specialty Category
Crossland Construction Company received the Award of Excellence for The Tulsa Expo Center

Steel Worx Solutions received the Award of Merit for Harbor Isle Marina

The Metal Construction Hall of Fame Awards Ceremony took place during the Welcome Reception.

Bill Johnson, Evans Buildings Co., shown with John Paul Lawrence, Modern Trade Communications, was inducted into the Metal Construction Hall of Fame.
The golfers enjoyed a beautiful day with many of the players taking home prizes. Logan Marshall won Longest Drive. Tom Boal won Closest to the Pin. The first place team consisted of Donald Key, Paul Deffenbaugh and Lou Presnar. Second place was Sam Thompson, Matt Stone, Ron Ambrosius, and Ed Harrison. Third place was Andrew Carpenter, Drew Carpenter, James Grimm, and Bob Peterson.

Best dressed goes to Garett Howell, Todd Newberry and Derek Nally!
Recommended reading from Jackie:

**Mapping high-impact construction across the US**

Construction is an engine that powers the U.S. economy. Across the country, large-scale projects are shaping our communities by enabling industry, improving transit and meeting changing demand for commercial space and housing.

Construction Dive is excited to introduce our project tracker - an interactive tool to engage with some of the top projects underway spanning mixed-use, commercial, infrastructure and many more categories. We'll keep you up-to-date with our coverage of the latest project announcements, plotted on their location on the map. See more.

**Take-Offs - Winter 2019**

**Smart Tech, Smarter Construction**

Data-driven insights from AI (artificial intelligence) and BI (business intelligence is enabling construction workers to design and execute their skills more precisely, quickly, and accurately on-site. The technologies have replaced old-fashioned measuring tape, best estimates, and after-the-fact readjustments. Read more.

**Last week was OSHA’s 6th annual National Safety Stand-Down to Prevent Falls in Construction.**

Craig Shaffer, Safetyworks provided four special postings that you can and should use as toolbox talks. Each is short and to the point.

- **The Hazard** calls attention to some interesting fall-related statistics.
- **The Rules** provides an overview of OSHA’s fall protection requirements.
- **The Methods** covers means to prevent falls.
- **The Plan** talks a little about training & planning necessary to prevent fall injuries.
In addition, here are some additional resources that you might find beneficial:

- OSHA Fall Stand Down page
- OSHA Fall Stand Down resources page
- OSHA Fall Poster

### Metal Building Erector Certifications

**Training is key to having a safe and reliable workforce**

Having a trained work crew is an essential part of running a metal building erection company. Especially during this time of a skilled labor shortage, it is essential that the people who are working for your company are trained and experienced.

As Gary Smith, founder of Thomas Phoenix International, Eastampton, N.J., notes, "The days of scribbling a certification card are over. Today, you can even be held criminally liable if someone gets injured without proper training."

Smith says one way for companies to show that you mean what you say is to demonstrate a commitment to training. Training certifications are a tangible asset for companies and workers, and "investing in workers' continuing education pays dividends with improved safety, production and morale," he says.

Read more from the March 2019 Metal Construction News article written by Marcy Marro

### In the News

- ATAS International Earns Top Workplace Award for Fourth Consecutive Year
- ATAS Participates in Roofing Day in DC
- Announcing Cornerstone Building Brands
- ATAS Introduces New AIA Approved Educational Course on Acoustics
- MBMA Announces Safety Award Winners
- MBMA Celebrates 2019 Metal Construction Hall of Fame Inductees
Join the Discussion in our New Facebook Group

We're creating a Facebook group for members only so you can share tips, resources, successes, etc. We learn from each other. We support each other. We continue to grow as we continue to influence the perception of metal buildings in a positive way as a whole. It can be invaluable to connect and learn from other business owners on a frequent basis. Share how the MBCEA is helping you. Assist a new member in navigating the benefits. Make your own post that you have crews available or are looking for work. Share this invite with the rest of the people in your organization.

Join Group

We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

Sasha Demyan, Executive Director  
Keith Wentworth, President  
Jackie Meiluta, Program Manager

Please connect with us!

Quote of the Day

"Opportunity is missed by most people because it is dressed in overalls and looks like work." - Thomas Edison

MBCEA | 484-239-3337 | sdemyan@mbcea.org | http://www.mbcea.org