

MBCEA News & Updates - January 2019



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Message from the President

January is a time for resolutions and personal challenges. My challenge to every member of the MBCEA is to recruit one new member this year. That supplier rep who is always calling, your colleague you see at church, and your equipment rental vendor, invite them to join the MBCEA, then after you do, shoot Sasha an email with their name and address and she will follow-up with a postcard. There is strength in numbers and with your help, we should be able to double our membership this year!

Now that the holidays are behind us, we are looking forward to attending the upcoming builder meetings. As our relationship with the MBMA continues to strengthen and grow, so does our relationship with the manufacturers. There is no doubt we have a symbiotic relationship - they need us and we need them! It makes perfect sense for us to work and play well together. Dave Leinbach recently represented the MBCEA at the Chief Builder School, Dan Halme will represent the MBCEA at the Behlehn meeting, Art Hance and I at the Butler meeting, Jackie Meiluta and Gary Smith at IMPACT. Our presence at these meetings achieves several goals:

- increase general awareness of who/what the MBCEA is to the manufacturer's builder network
- shared learning experiences
- networking
- promotion of our training initiatives
- ideas for new collaborations, improved ways of working, etc.

We know membership pays for itself in returned benefits and added value. The key is to share our message. When a few contractors and erectors get together with suppliers, engineers and manufacturers we have such powerful conversations and brain-storming sessions. Collectively we solve our problems and improve our ways of working. It is a total win-win!

Speaking of powerful conversations, a few of us are exploring an idea for a new training video on Roof Retrofitting. If anyone involved in Roof Retrofitting would like to get involved, please contact [Sasha](#).

Conference will be here before you know it. Scroll down for details and plan to attend this important annual event. Submit your Building of the Year entries before the 2/15 deadline!

From my family, to each of yours, best wishes for a happy holiday and prosperous New Year!

Thanks and Stay Safe.

Regards,

Keith Wentworth
President, MBCEA
Vice-President, Dutton & Garfield, Inc.



P.S. Registration is now open for Attendees and Exhibitors for Conference 2019: May 1-3 in Myrtle Beach, SC!

P.P.S Please take a moment to respond to our monthly poll question. Last month we asked what you pay your experienced workers - not the new guy and not the most experienced or the foreman but a realistic hourly wage for an average erector at your company. Responses varied but averaged \$20/hour. This represents an annual salary of \$41,600 before overtime. This is exciting information. We need to do a better job of promoting that the Metal Building Industry offers decent work for good pay, opportunities to learn and grow, safe working conditions, etc.

This month's survey has to do with crew size. It only takes a second, please click the link and give us some feedback.

[Crew Size](#)

Thank you for your participation.

WELCOME NEW MEMBERS!

Brookpark Design Builders

Steve Friedmann
9664 Akins Road, Bldg 2
North Royalton, OH 44133
440-237-8440

stevefriedmann@brookparkdesign.com
www.brookparkdesign.com

Ceco Building Systems

Zachary Cybulski
9141 State Route 37
Malta OH 43758
740-651-8771

zacybulski@cecobuildings.net
www.cecobuildings.com

Hi Plains Building Division

Leighton Crouch
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Lubbock, TX 79415
806-777-4895
806-747-8231 fax

leighton@hpbuildingdivision.com
www.hpbuildingdivision.com

Isemoto Contracting Co., Ltd.

Leslie Isemoto
 648 Piilani Street
 Hilo, HI 96720
 808-935-7194
 808-961-6417 fax

Lesliel@isemotocontracting.com

Maine Metal Buildings, Inc.

Thomas Morton
 625 Main Street
 Gorham, ME 04038
 207-591-0196
 207-591-0386 fax

tom@mainemetalbuildings.net
www.mainemetalbuildingsinc.com

Valtex Construction Services, LLC

Roy Valladares
 7320 ½ I-10 East Frwy
 Baytown, TX 77521
 281-421-8443
 281-421-8477 fax

valtexco@outlook.com
www.valtexco.com

Wurth House of Threads

Russell Watts
 144 Industrial Drive
 Birmingham, AL 35211
 205-949-4183

rwatts@houseofthreads.com
www.wurthindustry.com

Chapter News

Carolinas Chapter Upcoming Event:

**Register now for Construction Notebook Class #9:
 Bolting Technology**

to be held February 21, 2019, 9 am - 2 pm at:
 Hampton Inn Greensboro Airport
 7803 National Service Rd.
 Greensboro, NC 27409

Sponsored by [Bay Insulation Systems](http://www.bayinsulation.com)

[Description & Registration Form](#)

[Credit Card Authorization form](#)

Deadline to register is:
 February 8, 2019



Mid-Atlantic Division News and Upcoming Events:

The Mid-Atlantic Chapter had three positions on the Board of Directors to fill for three-year terms.

Steven Connelly, Borelli Construction was elected as a new member to the Board. Andy Lee, SFS Group, and David Leinbach, Kaiser-Martin were re-elected.

The officers for 2019 are:

Andy Lee, President
Kate Petit, Vice President
Jim Place, Treasurer
Sasha Demyan, Secretary

Upcoming training events include:

January 31: [Management Conference and Round Table](#). Metal Building Industry Updates / Direction - held at ATAS International, Allentown PA
February 15: Rigging I / Crane Signal Safety - held at SFS, Wyomissing PA
March 21 & 22: OSHA 10 - held at ATAS International, Allentown PA

[2019 Sponsorship Opportunities](#) are now available!

Register Now for Gary's Training Tour through the South starting in January 2019!

The MBCEA is happy to present the Metal Building Institute's Train The Trainer Rigging I Southeast Tour! Please pick the location that is closest to you and RSVP to [Sasha](#) as soon as possible. The Tampa, FL training session is limited to just 20 attendees so reserve your space soon! Registration is for your company training personnel only. Your Safety Trainer will return with everything needed to train the rest of your employees. Craig Shaffer, SafetyWorks will present Core Rigging and Crane Signaling Training at the Tampa location only. Gary Smith, Metal Buildings Institute President, will be presenting Rigging I at the other locations and have other training sessions available based on the needs of the attendees. The schedule is as follows:

Tuesday, January 15, 2019

Triangle Fastener Corp.
10111 Woodberry Road
Tampa, FL 33619
7 am - 4 pm

Friday, January 18, 2019

Triangle Fastener Corp.
213 Nesbitt Lane
Madison, TN 37115
8 am - 4 pm

Monday, January 21, 2019

Triangle Fastener Corp.
508 Hackel Drive
Montgomery, AL 36117
8 am - 4 pm

Wednesday, January 23, 2019

Reeds Metals
19 East Lincoln Drive NE
Brookhaven, MS 39601
8 am - 4 pm

Email [Sasha](#) to let her know you're interested in attending.

Texas Southeast Chapter Upcoming Events:

Gary's Train the Trainer Rigging I tour to hit Houston, TX on 2/5/19 and Austin, TX on 2/7/19. [Register](#) now to attend!

Tuesday, February 5, 2019
 ABC Houston Training Facility
 4910 Dacoma Street
Houston, TX 77092
 8 am - 4 pm

Thursday, February 7, 2019
 Gray & Becker Construction Co.
 9809 Beck Circle
Austin, TX
 78758
 8 am - 4 pm

California Chapter News:

The California Chapter is working on kicking off online meetings. There will be more information to follow but they are looking at hopefully March.

Greater Ohio Chapter News:



Orris Schlabach, Keith
 Wentworth, John Fiala, Larry
 Heckman

The annual Holiday Banquet was held on January 10, at Jakes Restaurant in Wooster, OH. Keith Wentworth, President of MBCEA, attended as a guest speaker.

Cocktail hour with heavy Hors d'Oeuvre's started at 4pm. The holiday decorations looked great, and Jakes Steakhouse gave a great space to meet in that included a coat check, private bar, and separate dining room.

Keith gave an Industry and MBCEA Update. We had a 50/50 drawing, while also handing out over \$500.00 in door prizes.

We had a great round table discussion on what we should do as a chapter in 2019 and we believe we'll be taking the Chapter to the next level.

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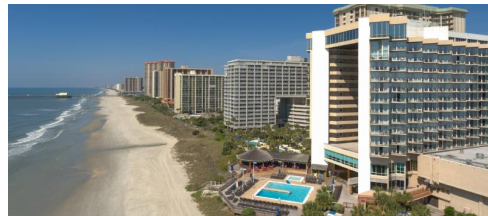
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ALL THINGS CONFERENCE

REGISTER NOW! MAY 1-3, 2019, HILTON MYRTLE BEACH RESORT, SOUTH CAROLINA

Metal building contractors, erectors, suppliers and manufacturers will gather at the 50th Annual MBCEA Conference to learn from the experts, network with key industry people, visit with old friends, be introduced to the latest products, and discuss leading issues with peers. We will be co-located with the MBMA Spring Meeting and host the Metal Construction Hall of Fame Awards! [Exhibitor](#) and [Attendee Registration](#) is open now! Check out the [Schedule of Events](#).



SPONSORSHIP OPPORTUNITIES ARE GOING QUICKLY!

Get your brand in front of key decision makers in the industry! There are several [opportunities](#) available to enhance your prominence and visibility at the conference. Take advantage now as these fill up quickly and are on a first-come, first-served basis!

NOW ACCEPTING BUILDING OF THE YEAR ENTRIES

The Building of the Year Awards are a great way to recognize Contractors and Erectors for the incredible projects they complete. Their dedication to quality and safety, the interesting features, complexity and green building elements



2018 Building of the Year - Hoover
Sportsplex Dunn Building
Company
Birmingham, AL

all come into play when judging these projects. The awards ceremony will take place during the opening session where we'll be joined by MBMA members so plan now to attend this prestigious event. [Submit](#) your projects by February 15, 2019. New this year is a Reroof/Renovation/Addition Category by your request!

EXHIBITING AT THE CONFERENCE

Exhibitors, plan to attend to display your latest products and spend quality face to face time with your customers. The Exhibit Hall will be open during an extended lunch period and for an evening reception. There will be plenty of networking opportunities including a friendly golf tournament at the end of the conference. Complete the [Exhibitor Registration](#) and see the [Exhibit Hall Diagram](#).

HOTEL RESERVATIONS

MBCEA attendees and exhibitors should use this [reservation link](#) which will be good through April 8, 2019, unless the block is sold out before then. Or if you prefer to call-in directly to reservations:

- Dial 1-800-876-0010
- Select the Hilton Option
- Provide the Reservationist with the group code: MBCE

Reserve early!

The Real-World Case for Lean Construction

Lean integrated project delivery starts with a set of ideals around collaboration and waste reduction, but when put in action on jobsites, it's about driving projects ahead of schedule and under budget, said Felipe Engineer-Manriquez, corporate lean manager at McCarthy Building Cos. during a session at Procore's Groundbreak Construction Conference in November.

The labor shortage is not likely to let up for some time despite firms' best efforts at recruitment, said co-panelist Greg Martin, senior manager of operational excellence at The Weitz Co. What's more is that construction spending shows no signs of slowing. This leaves contractors with one option: work more productively with the resources they have by eliminating all forms of waste.

According to the Lean Construction Institute, [waste can take eight forms](#) on construction jobsites:

- Transportation - unnecessary movement of people, equipment and materials between processes.
- Inventory - more material or tasks than are required.
- Motion - unnecessary movement of people or equipment within a process.
- Waiting - delays or stoppages.
- Overproduction - making something before it's needed.

- Overprocessing - carrying out more processes than the customer requires.
- Defects - production that requires rework.
- Unutilized resources - failing to utilize all talent and resources available.

[Read more](#) on Eliminating Inefficiencies.

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The Ultimate List of Safety Checklists for Construction Sites

A Checklist is a type of job aid used to reduce failure by compensating for potential limits of human memory and attention. They ensure consistency and completeness in carrying out a task. Checklists can literally save lives. The research is so strong that pilots and surgeons literally do not fly/operate without them.

Key benefits of using checklists on the jobsite:

- **Organization:** Checklists assure you don't skip any steps in a process and provide a quick snapshot of what has been done and what still needs to be done.
- **Motivation:** Checklists motivate us to take action and complete tasks.
- **Productivity:** Productivity is all about not wasting effort. With a checklist you can complete repetitive tasks more quickly and efficiently, and with fewer mistakes. This gives you more time in the day and assures fewer "fire drills."
- **Delegation:** Checklists give us more confidence when delegating activities. Since the thinking has already been done and the steps listed out, you can hand the task off to someone else and be reasonably assured of the outcome.

Using checklists ensures that you won't forget anything. So, if you do something again and again, and want to do it right every time, use a checklist. AC478 assumes use of jobsite checklists to ensure consistency and quality. There are several examples of job site checklists in the members only area of the website. Click the link below for even more.

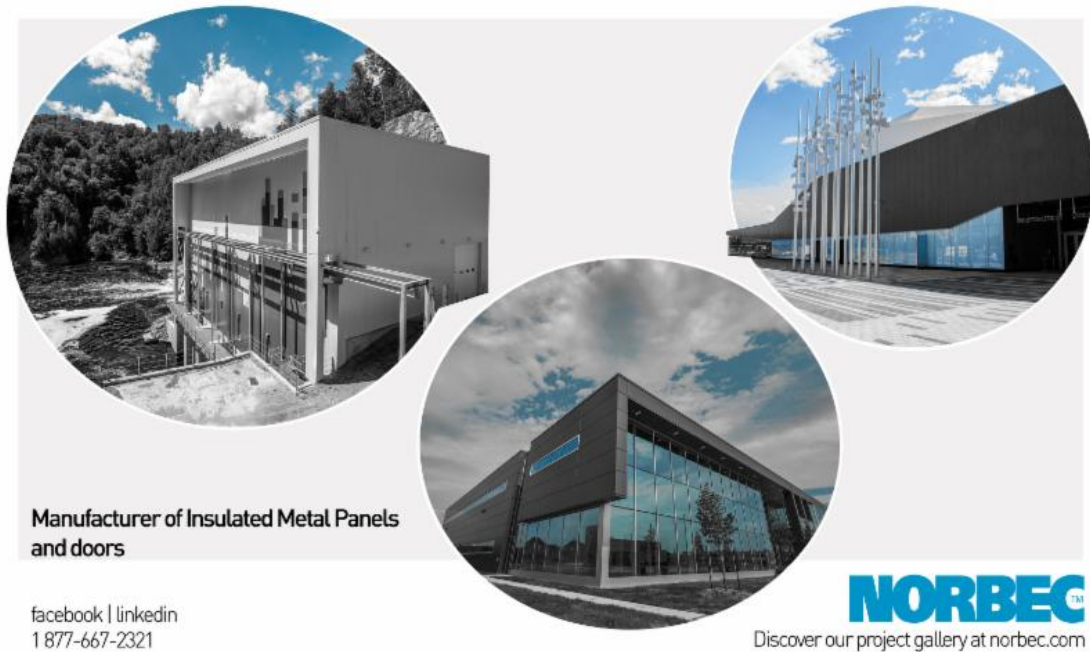
<https://safetyculture.com/ultimate-list-of-safety-checklists-for-construction-sites/>

Cut your stress levels with these tips

While moderate stress can boost productivity, too much can lead to negative consequences, writes columnist Derek Doepker. Techniques to relieve stress quickly

include the process of box breathing or taking a quick walk, reflecting on what you're grateful for and learning to say no when a client requests too much.

[Read more](#) for Five Stress-Relieving Strategies.



Webinar

January 23 @ 12pm ET (30 min). Fatality Rates in Construction Vary Threefold by State: Do OSHA and Workers' Compensation Play a Role? Drs. Wayne Gray and John Mendeloff describe the variation in construction industry fatality rates across states and over time (starting in 1992) and provide estimates of the effects of both OSHA enforcement and state worker's compensation policies on the rates.

[CLICK TO REGISTER](#)

In the News

[MBMA Introduces Series of Three Videos: How Metal Buildings Compete in Today's Market](#)

[MBMA Releases Annual Report for 2018](#)

[MBCEA Member, Evans Building Company, Inc. of Wichita KS designed and built Meter Engineers which was chosen as a winner in the Manufacturing Category in the 2018 VP Hall of Fame presentation.](#)

[New Metl-Span Video Library Includes Installation Instructions, Testimonials](#)

[Cox Promoted to Director of Interior Business Development at ATAS](#)

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We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Demyan](#), Executive Director
[Keith Wentworth](#), President
[Jackie Meiluta](#), Program Manager

Please connect with us!



Quote of the Day

"The elevator to success is out of order. You'll have to use the stairs... one step at a time." - Joe Girard

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