Message from the President

What a fantastic Conference! For those of you that attended, thank you for your participation. I hope you enjoyed it as much as I did. For those of you that did not make it, I am sorry you missed this fabulous opportunity to learn, network and celebrate. I’d also like to, once again, thank our sponsors:

- BAY INSULATION
- CHIEF BUILDINGS
- DYNAMIC FASTENER
- I.M.P.A.C.T.
- METL-SPAN
- PLYCO CORPORATION
- POWERLIFT HYDRAULIC DOORS
- SCHULTE BUILDING SYSTEMS
- SFS GROUP
- SILVERCOTE

As your President, I had the honor of recapping our 50-year history at the opening session. To prepare, I spoke with a few of the early pioneers. In my area of New England, we are proud to have Peter Flewelling and John Iveson. Peter was at the first meeting in Chicago back in 1968 and still has his day planner to prove it.
Rob Haddock was happy to share stories and perspectives of being a young entrepreneur growing up in this business; some funny, some poignant. Mary Farrar wrote me a long note titled 40 years of Fun, Friendship and Service to our industry. Fun, Friendship and Service is what it's all about, and Mary nailed the strengths of this association. You may have noticed a new tagline for the conference Quality, Training and Education - those are the business reasons driving our focus for the future of the MBCEA, but when we come together there is always fun, friendship and overwhelming pride in our work.

Mary and Rob's complete notes are copied below. We also put together a historical slide show of sorts, highlighting the fun, friendship and services of the last 50 years. You can view it [here](#).

I also took advantage of my platform to share a personal goal. My goal, my passion is to develop a program to attract labor into our industry. This will be more effective if we can get technical high schools and colleges to offer a specific Metal Builder Erector Certification Program. With that, I am running with an idea which was inspired by my son. He has competed in a national culinary competition for the past 3 years; it's an intense competition. The winners receive scholarships to various culinary colleges. I hope to be able to talk with some of you about this, because I am very proud of him, and I think it is an idea that could be translated for our industry.

I started thinking how this type of competition could apply to Metal Builder Erector programs. How great would it be to have high school kids compete at Metalcon in the Roofing Games sponsored by the Industry Associations? It would be an energetic highlight at that meeting, as well as drive the student to learn and excel in the program so they can compete. It is also a great opportunity for them to network with the greatest in our industry and see what their future can hold for them. I am hoping we will be adding this in the near future, so that means I need volunteers to make it happen. Please talk to me if you can give me some of your time to work on this committee.

I am always happy to hear from members so if you have an idea for the good of the association, just drop me a line. Also, don't forget our Face Book page! If you took pictures, please post/share/like!
Thanks and Stay Safe.

Regards,

Keith Wentworth  
President, MBCEA  
Vice-President, Dutton & Garfield

PS To show our support and commitment to our signature Quality initiative we announced at Conference that members who achieve AC478 will have their cost of MBCEA membership refunded this year. If you are interested in the program, please contact Jackie Meiluta.

WELCOME NEW MEMBERS!

APX Construction Group  
Ryan Evenson  
1820 Willow Street  
Mankato, MN 56001  
507-387-6836  
ryan@apxconstructiongroup.com  
www.apxconstructiongroup.com

Coastal Steel Structures  
Chris Glykas  
6413 Congress Ave., Suite 240  
Boca Raton, FL 33487  
561-221-6611  
888-676-3337 fax  
Chris@coastalsteelstructures.com  
www.coastalsteelstructures.com

JB Steel, Inc.  
Tara Fisher  
PO Box 4460  
Medford, OR 97501  
541-773-8325  
tara@jbsteelinc.com  
www.jbsteelinc.com  
www.jbsteelconstruction.com

NORBEC Architectural  
Jon Singleton  
5 Pearl Street  
West Lebanon, NH 03784  
603-727-8836  
jsingleton@norbec.com  
www.norbearchitectural.com/en

NuStructures, Inc.  
Richard D. Knabe  
3070 Helsan Drive, Suite F  
Richfield, WI 53076  
262-349-7733  
rick@nustrucures.com  
www.nustrucures.com
**Southwest Bolt**  
Scott Bowers  
6734 Northwinds Drive  
Houston, TX 77041  
254-749-1704  
713-466-6553 fax  
sbowers@sbilp.com

**Triangle Fastener Corporation**  
Jon DeHaven  
3317 Pelton Street  
Charlotte, NC 28217  
704-622-6265  
Jdehaven@trianglefastener.com  
www.trianglefastener.com

**Chapter News**

**We had a great MBCEA National Conference and the Mid-Atlantic Chapter was well-represented!**

- 5 MAD members attended the National Board of Directors Meeting  
- Art Hance is officially sworn in as National Vice President (President-Elect)  
- Dave Leinbach sworn in as National Secretary  
- Dave Leinbach selected to head National Membership Committee  
- Enlightening open exchange among new, present and past Chapter Presidents to share what works (what doesn't) to grow membership  
- Super event coordination by Jackie and Sasha!


**Our 12th Annual MAD Golf Tournament** will take place on June 13, at Lederach Golf Club in Harleysville, PA. Putting contest and golf hole sponsors still needed!

**After getting rained out on April 24th, the Carolinas Chapter** had 30 golfers play on May 1, 2018 at Warrior Golf Club in China Grove, NC for our 2018 Spring Scholarship Scramble. Proceeds from the event benefit our Scholarship Fund. This event raised more than $4,500. That's the most we've raised in a tournament to date, so thank you.

We would especially like to thank all of our Sponsors:  
**Event Sponsors:** Therm-All, Silvercote, Metal Roofing Systems, Garanco, Inc., and jwWilson Co.  
**Hole Sponsors:** A&S Building Systems, Bay Insulation, Chief Buildings, Hoke Enterprises, Lamtec Corp., Mesco Building Solutions, Metal Fastening Systems, and Roof Curb Systems

**Summer Meeting items:**

Deadline to **book rooms** and **register** for Summer Meeting: May 21, 2018 
**June 21 - 24, 2018**
New England Chapter News:

**Save the Date**

July 19, 2018

**MBCEA-NEC Annual Golf Tournament**

Lake of Isles Golf Resort

Foxwoods, CT

Major Sponsor: RJD Associates, Inc.

We are still accepting applications for 2018 scholarships. Contact Tony Barnes.

The Greater Ohio Chapter will hold a **Train the Trainer** event on **Wednesday, June 13**, to cover Controlled Decking Zone and Globally Harmonized System along with up to two other training programs. Save the Date!

The Midwest Chapter will also hold a **Train the Trainer** event as Gary Smith makes his rounds on **Thursday, June 14**, to cover Controlled Decking Zone and Globally Harmonized System along with up to two other training program. Plan to attend!

The Rocky Mountain Chapter has their annual clay shoot scheduled for 8:00 am **June 15th** at Kiowa Creek Sporting Clays. Members should contact Mike Cain for more information. Immediately following the clay shoot the chapter will hold a **Train the Trainer** Event as Gary finishes up his three day tour in Colorado. The options will be Controlled Decking Zone, Globally Harmonized System and two other programs. Again, RSVP to Chapter President, Mike Cain.

**MBCEA Highlights of the last 50 years shared at Conference**

Trade associations are all about networking, learning and having the opportunity to influence legislation, product development and issues that affects your industry.

Over the last 50 years we have much to be proud of. Consider some of these highlights:
- We helped morph the work practices into a recognized trade: Metal Building Assembler.
- We drafted a standardized Metal Building Erection Subcontract document.
- We built rapport and communication with the manufacturing companies, insulation suppliers, fastener companies and really the entire industry.
- We helped each other improve our businesses.
- We have trained thousands of men and women to be safe and well-qualified metal building erectors. Since our conference last year almost 800 people have attended one or more training sessions put on by the MBCEA - 800 in just one year!
- We have developed programs, not least of which are the Quality and Craftsmanship series and the Accreditation program, to ensure our success.
- We have maintained and reinvigorated interest in our association from other key industry associations, such as MBMA, MCA, IMPACT, etc.

Still wondering why our Accreditation Program AC478 is so important?

- Levels the playing field for assemblers
- Safety and training assurances
- Opportunity to improve operational efficiency and quality of end product
- A standard that code officials and regulatory authorities can use that was written by erectors and manufacturers not code officials
- Fills a void in specification language
- Recommended and supported by MBCEA, MBMA, ICC, IAS, IMPACT, etc.
- Think of the price and return on the investment the same way you consider the purchase of a new piece of equipment
- Documented, systematic way of running your business makes your business more saleable, aids in succession planning

Want to get involved? MBCEA members receive free consultative support AND their cost of MBCEA membership is refunded! Contact Jackie Meiluta today.

Dan Halme of Halme Builders, Inc. was recognized for his achievement

Art Hance of Hance Construction, Inc. was recognized for his achievement

Jim Hoagland of Roland Construction, Inc. was recognized for his achievement

The MBCEA applauds all members who have achieved AC478 Accreditation. In addition to Halme, Hance and Roland those members are:

- **MMS Northeast, Inc**
- **Merit Builders, Inc**
- **Steel Worx Solutions, LLC**
- **Systems Contractors, Inc.**
- **The Pangere Corporation**
- **Thomas Phoenix International, Inc.**
Notes and memoirs of MBDA, SBA, MBCEA:
By Rob Haddock

My dad introduced me to this industry in about 1971 when I came to work for him part-time. He was a Chief "dealer" and ran all over the mountains and plains building "Little Red Barn" convenience stores. Back then a Chief building didn't have a single bolt in it, but was all welded, so aside from running a shovel, I learned to weld.

I joined the MBDA in 1977-the same year I founded my own company (Seven States Steel, Inc). At that time the association was 9 years old and I was 23. I found out about this association somehow and made some phone calls, most notably to a guy in Tampa by the name of Jeff Haas who ran an erection company (Universal Erectors) for a guy by the name of George Hobbs. I joined immediately and got involved. At that time, another guy in Denver and me were the only erector members from Colorado. He ran a union conventional steel outfit. The Colorado chapter of MBDA really didn't fire up until some years later.

Read full article

MBCEA AND ME, FORTY YEARS OF FUN, FRIENDSHIPS AND SERVICE TO OUR INDUSTRY
by Mary Farrar

In 1972 when my youngest child had started school, a mutual acquaintance introduced me to a man, Mr. Bill Todd, who was starting a construction company and was going to need help with bookkeeping and payroll. I went to work for his company, Metal Building Sales and Erection Company (bet you can't guess what our company did), from 10:00 AM to 2:00 PM on Tuesdays and Thursdays. I had no knowledge of construction and even less about pre-engineered metal building systems, but I figured I could learn.

Early on Mr. Todd started talking about the Metal Building Dealers Association (MBDA) that was just getting started which was the trade association for our industry. He took me to the very next conference which was in Florida. I had never been on an airplane or to Florida so it was an exciting time for me. We had a local chapter which we were involved in from the start and I served on the chapter board for many years.

Read Full Article
2018 Oil Can Award
Tom "T.K." Frahm, Butler Manufacturing

Pioneers Club

John M. Davis, Avis Construction Co., Inc.
John T. Avis, Avis Construction Co., Inc.
Keith M. Dodson, Avis Construction Co., Inc.
Lynn D. Avis, Avis Construction Co., Inc.
Mark Karnes, Avis Construction Co., Inc.
Roger Falls, Avis Construction Co., Inc.
Thomas L. Smith Sr, Avis Construction CO., Inc.
Robert Riess, Riess Construction, LLC

2018 Building of the Year

Project: Hoover Sportsplex (Hoover, AL)
Company: Dunn Building Company
(Birmingham, AL)
Building Manufacturer: MESCO Building Solutions

Dunn Building Company was awarded package 1A-Pre-Engineered Metal Building for the Hoover Sportsplex in Hoover, AL. Dunn furnished and erected a total of 108,370 SF (92,120 SF of Building, 12,400 SF of Suspended Track and 3,850 SF of Catwalks). The metal building system consisted of 218'-1 ½" wide x 40'-2" eave height x 422'-4" long with 3:12 roof pitch. Sheeting consisted of 3" foam insulated metal wall panels installed horizontally and 2 ½" foam
insulated metal roof panels. Some significant features of this project were the reverse tapered columns, 210' - 0" clear span frames, suspended track and catwalks, horizontal wall panels and clearstory framing.
All winning projects will be highlighted in Metal Construction News.

2018 Golf Tournament

Although the weather was not great, the company and camaraderie were!
| EVENT | NAME       | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | IN | GROSS | NET |
|-------|------------|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|---|-------|-----|
| MBCEA~MBMA | Underwood | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Dixon      | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Peterson   | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Bigvenet   | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Haic       | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Tiffin     | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Oblack     | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | McGaule    | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Westcott   | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Poliatti   | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
|       | Corbin     | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 | 72 |
Taskforce on Apprenticeship

The US Department of Labor is pleased to announce the members for the Task Force on Apprenticeship Expansion. The Press Release, including the list of Task Force members, can be found here.

For information on Apprenticeship for Metal Building Assemblers contact Gary Smith or Jackie Meiluta or visit the Metal Buildings Institute website.

We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

Sasha Demyan, Executive Director
Keith Wentworth, President
Jackie Meiluta, Program Manager

Please connect with us

Quote of the Day

Stephen Hawking's advice to his children (and perhaps us all):

"One, remember to look up at the stars and not down at your feet. Two, never give up work. Work gives you meaning and purpose and life is empty without it. Three, if you are lucky enough to find love, remember it is there and don't throw it away."

MBCEA | sdemyan@mbcea.org | 484-239-3337 | www.mbcea.org

MBCEA, PO Box 3429, Bethlehem, PA 18017