

## MBCEA News & Updates - June 2018



### Message from the President

Ah - June! The kids are graduating, the weather is getting warmer, vacations are planned and hopefully you have plenty of work lined up. Summer is also the time to recharge our batteries, spend time with the family and relax.

Training is another area where we re-charge. Training should be viewed as a reward with a great ROI but too often it is viewed as just another business expense. In this month's MCN column from the editor, Paul Deffenbaugh says:



*As we have learned from every self-help book ever written, attitude is everything. And the attitude contractors and the rest of the industry takes to training sends a clear message to the people we're trying to educate. Too often, we talk about learning new skills, which sends a covert message that the employee doesn't have those skills. What we should talk about is improving skills or developing skills.*

***In short, we need to offer training as a reward for good work rather than a punishment for poor effort.***

As members of the MBCEA, we are committed to training, quality and education. In reality you can't have one without the other but as Paul says, our attitude is what will make the difference. Training should be fun, it should be rewarding. Metalcon has certainly made it fun and rewarding with their Roofing Games. What other ideas do you have to engage your employees and attract new ones? We have a new committee focused on this very topic and are always anxious to hear what is working, who is doing something new and different.

Training and its relation with recruiting and retention are high on everyone's mind. If you are doing something cool or have heard of something that works please [just drop me a line](#). I'd love to hear about it.

Also, don't forget our Facebook page! Please post/share/like!

Thanks and Stay Safe.

Regards,

Keith Wentworth  
President, MBCEA  
Vice-President, Dutton & Garfield

PS To show our support and commitment to our signature Quality initiative we announced at Conference that members who achieve AC478 will have their cost of MBCEA membership refunded this year. If you are interested in the program, please contact [Jackie Meiluta](#).

## **WELCOME NEW MEMBERS!**

### **Butler Manufacturing**

Mark Ondeck  
105 Setting Sun Ct.  
Stephenson, VA 22656  
717-304-6278  
[maondeck@butlermfg.com](mailto:maondeck@butlermfg.com)  
[www.butlermfg.com](http://www.butlermfg.com)

### **Ceco Building Systems**

Daniel Dupuy  
58 Naples Lane  
Montgomery, TX 77356  
936-689-1875  
[Daniel.dupuy@cecobuildings.net](mailto:Daniel.dupuy@cecobuildings.net)  
[www.cecobuildings.com](http://www.cecobuildings.com)

### **Distribution International**

Doug Dzina  
3951 La Reunion Pkwy  
Dallas, TX 75212  
214-637-0151  
214-637-0165 fax  
[Do.dzina@distributionintl.com](mailto:Do.dzina@distributionintl.com)  
[www.distributioninternational.com](http://www.distributioninternational.com)

### **McPhail Metal Structures**

Layton McPhail  
1478 Carroll Store Road  
Autryville, NC 28318  
910-990-3725  
910-567-5670 fax  
[mcphailmetalstructures@yahoo.com](mailto:mcphailmetalstructures@yahoo.com)

### **Scapino Steel Erectors Inc.**

John Scapino  
27369 Max  
Edwardsburg, MI 49112  
269-663-0045  
[Erectsteel61@gmail.com](mailto:Erectsteel61@gmail.com)

## **Chapter News**

### **Carolinas Chapter Summer Meeting:**

**June 21 - 24, 2018**

Hilton Head Marriott Resort & Spa  
 One Hotel Circle  
 Hilton Head Island SC 29928



[Schedule of Events](#)  
[Roundtable Discussion Format](#)  
[Speaker Bio - Captain Chad van Roden](#)

**New England Chapter News:**

**Save the Date**  
**July 19, 2018**

**MBCEA-NEC Annual Golf Tournament**

Lake of Isles Golf Resort  
 Foxwoods, CT

Major Sponsor: [RJD Associates, Inc.](#)

We are still accepting applications for 2018 scholarships. Contact [Tony Barnes](#).

The **Greater Ohio Chapter** will hold their [Second Annual Golf Outing](#) on **Friday, July 27**, at The Pines Golf Club in Orville, OH. There are several sponsorship opportunities still available. Contact [Vic Miller](#) to sign up.

**Mid-Atlantic Division News:**

- 2 separate e-blasts regarding applications for the MAD MBCEA scholarship fund have been sent out by Sasha since the May National Conference
- Aerial / Platform and RTF training held May 11th in Bordertown, NJ
- 12th annual golf outing held June 13th at Lederach Golf Club (42 attendees registered). [Butler](#) was the main event sponsor, [ATAS](#) was the dinner sponsor, [SFS](#) was the lunch sponsor and [Chief](#) was the lunch drinks sponsor, [Hance Construction](#) was the on course drink sponsor and [Borrelli Construction](#) was the putting contest sponsor. A very special thank you to all event and golf hole sponsors!
- Next event: The 3rd Annual Sporting Clay Shoot at Lehigh Valley Sporting Clays on August 17.

## Still wondering why our Accreditation Program AC478 is so important?

- Levels the playing field for assemblers
- Safety and training assurances
- Opportunity to improve operational efficiency and quality of end product
- A standard that code officials and regulatory authorities can use that was written by erectors and manufacturers not code officials
- Fills a void in specification language



- Recommended and supported by MBCEA, MBMA, ICC, IAS, IMPACT, etc.
- Think of the price and return on the investment the same way you consider the purchase of a new piece of equipment
- Documented, systematic way of running your business makes your business more saleable, aids in succession planning

The MBCEA applauds all members who have achieved AC478 Accreditation. Want to get involved? MBCEA members receive free consultative support AND their cost of MBCEA membership is refunded! Contact [Jackie Meiluta](#) today.

# WANTED:

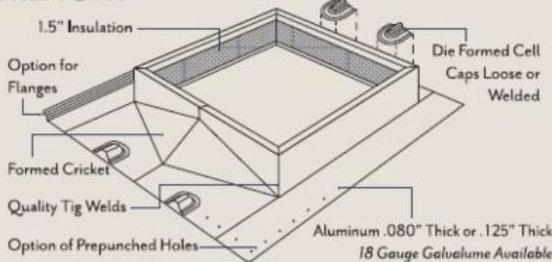
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## English Only! Is that Allowed?

Can an employer force employees to use English at work? As more non-English-speaking employees enter the workforce, what problems do employers face with non-English speakers?

The Equal Employment Opportunity Commission (EEOC) says an English-only rule may violate civil-rights laws unless the employer can show the rule is necessary for conducting business. The EEOC recommends if the employer has a business necessity requiring at certain times, employees speak only English (such as when serving customers or dealing with the public), the employer should provide written notice spelling out the exact circumstances and times when English is required.



EEOC guidelines and court decisions have done little to clarify what constitutes "necessity." For example, in one case, a Puerto Rican warehouse employee was fired after his supervisor overheard him talking in Spanish about a pizza he'd ordered for lunch. His complaint to the EEOC forced the company to abandon its English-only policy. In another case, a federal judge sided with an English-language radio station, which told one of its disc

jockeys to stop his occasional use of Spanish on the air because words were the company's product, and it had a right to control those words.

[Full Article](#)

## Advantages to Hiring your Kids or Grandkids

Summer jobs can be an effective way to teach children about financial responsibility, encourage them to save for college or retirement, and provide them with spending money during the school year. If you own a business, consider hiring your child (or grandchild) as a legitimate employee. It can be a smart tax-saving strategy for employee and employer alike, especially under the Tax Cuts and Jobs Act (TCJA).

[Full article](#)

Steelworx in FL has another spin on this with great advantages. He allows his employees to teach their children the trade on the weekends. He encourages father/son bonding as dad demonstrates how to weld or drive a forklift. Obviously, he has imposed some safeguards for legal and insurance reasons but what better way to grow the next generation of proud ironworkers.



### Show Your Commitment to Safety: Safe + Sound Week 2018

CPWR is proud to partner with OSHA for Safe + Sound Week, a nationwide event to raise awareness and understanding of the value of safety and health programs that include management leadership, worker participation, and a systematic approach to finding and fixing hazards in workplaces. Will you join us August 13-19, 2018 to help make your worksite Safe + Sound?



I hope you will join CPWR, OSHA, and organizations inside and outside the construction sector by marking the week with events and activities showcasing core elements of an effective safety and health program, such as management leadership, worker participation, and finding and fixing workplace hazards. Visit [OSHA's Safe + Sound Week website](#) to get ideas on how to celebrate the week in your workplace and to register your organization as a Safe + Sound Week participant, and check out [CPWR's Safe + Sound page](#) for construction-specific resources and to order free Safe + Sound hardhat stickers for use at your

event! Place article copy here. Be sure to make the articles short and concise as people tend not to read much more than a couple of paragraphs.

## Safety Management in the Construction Industry 2017

CPWR teamed up with Dodge Data & Analytics to survey American construction contractors about key trends and innovations in construction safety and health. Safety Management in the Construction Industry 2017 is the third in a series of studies that demonstrate the financial and project benefits that contractors gain from their safety investments. It also shows the impact that new technologies, such as building information modeling (BIM), drones, and wearable devices, have on improving safety. Finally, it suggests that active consideration of safety during building design, known formally as Prevention through Design (PtD), is still an emerging practice - but one well-positioned for wider acceptance in the design and construction industry.



[Click here for the full report.](#)

## Free Download of MBMA's Energy Code Compliance: A Guide for Metal Building Contractors

The Metal Building Manufacturers Association (MBMA) has just released a free new e-book titled, "Energy Code Compliance: A Guide for Metal Building Contractors." This new e-book is filled with concise information to help contractors understand the ever changing and complex energy code and insulation requirements for low-rise commercial buildings, with a special focus on metal buildings. A copy can be downloaded for free by clicking on the "Free Energy Code Guide" icon on the home page at [www.mbma.com](http://www.mbma.com).



"This guide provides the basic information that contractors need to know in an easy to use format and will help contractors to provide metal buildings that are energy efficient and code compliant," says Dan Walker, PE, MBMA's general manager. "It will save builders significant time in research and planning and will help simplify this sometimes complicated but necessary aspect of their daily jobs."

[Full press release](#)

## Roofing Games

If you or someone you know in your Company want to show your skills with a screwgun, then you should consider registering for this year's 5th Annual MCA METALCON Championship Metal Roofing Games.

**WHEN?**

**October 10 - 12 at the Charlotte, NC Convention Center**

Here's Your Chance to Test Your Metal Roofing Skills by competing against 4 other teams of 2 contestants each. Last year, the total cash awards purse was \$8,500 where the National Champions took home more than \$3,000.

On Wednesday and Thursday, October 10 & 11, there are five competitions where each Winning Team of the day will win \$500 for each competition won. In addition, the team with the most collective points of the day will win another \$750.

On Friday, October 12th the two collective points winners from Wednesday and Thursday will compete in a run-off of four competitions and the 2018 MCA Metal Roofing National Champion Title and the Grand Cash Prize.

All Award values are subject to change up or down.

[Click Here to Register](#) and for more information.



## **MBMA SAFETY AWARDS**

The Metal Building Manufacturers Association (MBMA) annually honors member companies that demonstrate exceptional performance in maintaining workplace safety. These awards are given to Building Systems members as well as Associate members for their performance during the previous calendar year. Safety awards for the 2017 year were presented at the 2018 MBMA Spring Meeting held May 2-4 in San Antonio, TX.



"We are committed to promoting workplace safety and these awards recognize those facilities that set an example for all of us," says Dan Walker, PE, general manager of MBMA. "For our building systems members in 2017, 45 plant facilities participated in MBMA's Quarterly OSHA Injury Statistics Program, logging over 11,000,000 hours on the job. Our associate member awards program, enacted in 2017, extends the focus on safety across the industry to our suppliers' manufacturing facilities as well."

MBMA members are dedicated to the safety of everyone who works in the metal building systems industry. As such, the organization is an advocate for safety programs that promote the well-being of everyone involved. "MBMA members strive to make the metal building industry a very safe place to build a career. The benefits to effective safety initiatives are many and include boosting employee morale, improving operations, and mitigating insurance risks and exposure to OSHA audits. MBMA is pleased to recognize safety best practices through these awards," said Walker.

From the 45 manufacturing facilities nationwide that submitted data, 7 awards were presented. MBMA's award criteria stipulate that award recipient plants must have work-related accident and illness rates that are 50% or less than the OSHA-reported averages for the North American Industry Classification System (NAICS)

Code 332311 (prefabricated metal building and component manufacturing) compared to the prior year. Recipients of the 2017 Safety Performance Award achieved an incident rate of 1.6 or lower.

The MBMA Superior Safety Award was bestowed upon the four plants that achieved zero recordable cases for the 12-month period, which is a significant accomplishment. The Associate Member Awards went to three companies with facilities that achieved zero recordable cases for 2017, also a significant accomplishment.

#### Building Systems Member Awards

2017 Superior Safety Award - In recognition of having zero recordable incidents

- \* BlueScope Buildings North America, Inc.  
Laurinburg, NC
- \* Dean Steel Buildings  
Thomasville, GA
- \* Nucor Building Systems, Inc.  
Swansea, SC
- \* Package Steel Systems  
Sutton, MA

2017 Safety Performance Award - In recognition of having achieved an incident rate equal to 50% or less than the industry average as reported by OSHA

- \* American Buildings Company  
Eufaula, AL
- \* BlueScope Buildings North America, Inc.  
St. Joseph, MO  
Annville, PA

#### Associate Member Awards

- \* Bay Insulation Systems  
Baton Rouge, LA; Brooklyn Heights, OH; Dallas, TX; Fridley, MN; Highpoint, NC; Houston, TX; Indianapolis, IN; Kansas City, MO; Sumner, WA; Louisville, KY; Memphis, TN; Orlando, FL; Pensacola, FL; Raleigh, NC; Roanoke, VA; San Marcos, TX; St. Louis, MO
- \* D.I. Roof Seamers  
Corinth, MS
- \* PDL Building Products  
Stockton, CA  
North Olmsted, OH

#### **Project of the Year Award Winners Announced by ATAS**

ATAS International, Inc. honored its 2017 Project of the Year winners at a recent awards banquet. This annual competition recognizes projects in which ATAS products have been incorporated into the design of the building.



Six project categories were included in this year's competition: commercial roofs, commercial walls, residential roofs, residential walls, and two new categories for 2017: accents and interiors. An independent panel of judges reviewed photos of all the projects submitted throughout the year and chose first, second, and third place winners in each category.

Receiving the first-place honors for commercial roofs was the Sprinkles at Disney Springs project in Lake Buena Vista, FL. Champagne CastleTop panels were used on this building, which were installed by S&S Roofing Systems, Inc. and purchased through Gulfeagle Supply. For the commercial walls category, the Ascent Uptown project in Charlotte, NC, designed by R2L:Architects, PLLC, took first-place. Perforated Corrugated Panels in Rocky Grey, Regal Blue, and Slate Blue were purchased through Southeastern Architectural Systems.

Taking the first-place award in the residential roofs category was a private residence located in Lewistown, PA. Mission Red Techo Tile panels were used on the roof of this home. The panels were purchased through DS Siding and were installed by Stonewood Enterprises. The residential walls category first-place winner was a residential townhouse located in Philadelphia, PA. Designed by Arbitare Design Studio, Classic Bronze Opaline panels were installed on the walls by Kevin Hartzell, LLC. The panels were purchased through Allied Building Products.

For the accents category, the CaroMont Regional Medical Center project in Gastonia, NC, took first-place. Perforated Corrugated Panels in Dove Grey were purchased through Southeastern Architectural Systems. RPA Design created the unique application of the panels on this building. For the interiors category, Blaze Pizza in Canton, OH, was recognized as the first-place winner. Belvedere 7.2" Rib in Classic Bronze, Mission Red, and Dove Grey colors were incorporated into the design created by WT Development Corporation. The panels were installed by RCW General Contractors, Inc. and purchased through Prestige Products, LLC.

Jim Bush, VP of Sales and Marketing of ATAS, stated, "Each year we look forward to honoring the architects, contractors and distributors who were involved in the award-winning projects. ATAS received many entries into the 2017 competition, and we have created a 24-page booklet to showcase all those projects. This "idea book" should be useful to architects, contractors, and building owners to help them envision possible metal panel applications and design aesthetics for their future projects."

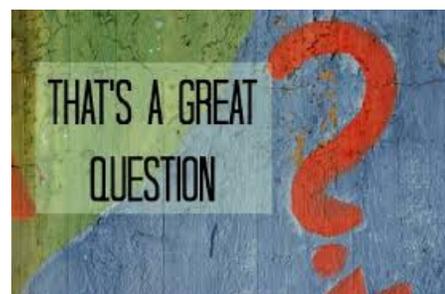
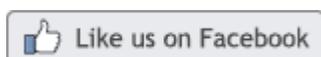
View the Project of the Year booklet [here](#)

## We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Demyan, Executive Director](#)  
[Keith Wentworth, President](#)  
[Jackie Meiluta, Program Manager](#)

Please connect with us



## Quote of the Day



MBCEA | [sdemyan@mbcea.org](mailto:sdemyan@mbcea.org) | 484-239-3337 | [www.mbcea.org](http://www.mbcea.org)

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