

News from the MBCEA  
Free and worth every penny!



## MBCEA News & Updates - October 2016

### Message from the President

METALCON is almost here. There is a link below for a free pass to the show floor. Let Sasha know you are coming so she can put you to work for a few minutes manning the MBCEA booth. This is a great show where you can learn, network, do business and participate in the largest international event dedicated uniquely to metal in construction. Discover the latest innovative products and services in the metal construction industry on a show floor that will be buzzing with action. Get charged in the peer-to-peer education sessions, featuring speakers that will provide practical, tangible and precise takeaways to help you solve your business problems!



One of the exciting features at METALCON is the Metal Construction News Hall of Fame. This year the reception will be held on the USS Constellation. I don't want to spill the beans but the MBCEA is well represented in this year's Hall of Fame.

Conference 2017 is going to be big! We will be co-located with MBMA in New Orleans. All I can say is book early as it will surely sell out. **Sponsor and Exhibitors forms can be downloaded below.**

The new IMP Training Video is well under way. Andy Lee, Leon Dazey, Wes Young, Jackie Meiluta and I spent the last few days filming at the NCI Training Center in Houston. We still need some footage from a field site but are confident we will have a quality video available soon.



Regards,

Mike Reynolds  
President, MBCEA  
[mike@scisteel.com](mailto:mike@scisteel.com)

PS By now you should have voted on new members of the National Board for the MBCEA. Each MBCEA member in good standing has one vote. Emails were sent direct to the main email address for that member. If you did not receive an email, please contact [Sasha](#) so your vote can be counted.

## Welcome New Members

### **5H Construction LLC**

Rhett Hemphill  
61822 Ten Barr Ranch Road  
Bend, OR 97701  
541-383-3083  
541-383-3083 fax

[5hconstructionbend@gmail.com](mailto:5hconstructionbend@gmail.com)  
[www.5hconstruction.com](http://www.5hconstruction.com)

### **Galbraith Pre-Design, Inc.**

Mark Galbraith  
213 Kutz Road  
Carlisle, PA 17015  
717-776-6337  
717-776-3014 fax

[mark@qp-inc.com](mailto:mark@qp-inc.com)  
[www.qp-inc.com](http://www.qp-inc.com)

**R Edge Erector Co. Inc.**

Robert Edge Jr.  
PO Box 573  
Pinnacle, NC 27043  
336-985-8327  
336-793-9103  
[r.edgeerector.co@hotmail.com](mailto:r.edgeerector.co@hotmail.com)

**The Sheridan Corporation**

Daniel Wildes  
PO Box 359  
Fairfield, ME 04937  
207-453-9311  
207-453-2820  
[dwildes@sheridancorp.com](mailto:dwildes@sheridancorp.com)  
[www.sheridancorp.com](http://www.sheridancorp.com)

**V & H Construction, Inc.**

**Rob Holbrook**  
**PO Box 126**  
**195 Fort Edward Road**  
**Fort Edward, NY 12828**  
**518-361-1610**  
[rholbrook@vandh.net](mailto:rholbrook@vandh.net)  
[www.vandh.net](http://www.vandh.net)

**There's an APP for that!**

**Contractor licensing and OSHA requirements are getting more and more complicated. Fortunately, there are many new tools to make this easier for you. These are a few we recently found. If you have a tool or an app you use or like, let Jackie know and we will feature it here.**

**(FYI - Click the picture or the underlined text to find out more)**



Keep your project team on the latest documents, plans and models with [BIM 360 Docs.](#)

Clear the Way to Better Collaboration. [Fieldlens](#) lets you keep track of observations, issues, and tasks on the job site in real time.

Document Everything. Projects are complicated. Simplify them with [CompanyCam](#).

## METALCON

**Experience the Excitement of Metal  
OCTOBER 26-28, 2016  
Baltimore, MD**

Get ready to learn, network, do business and participate in the largest international event dedicated uniquely to metal in construction.



This is your chance to discover the latest innovative products and services in the metal construction industry on a [show floor](#) that will be buzzing with action. Get charged in the peer-to-peer [education sessions](#), featuring speakers that will provide practical, tangible and precise takeaways to help you solve your business problems.

Plan on visiting MBCEA leadership at the MBCEA booth #2459 and attend our two classes. A powerful 3 days well spent! The MBCEA will offer two special classes:

**Documenting Your Project To Get Paid**  
**Wednesday, October 26, 2016: 11:00 AM - 11:45 AM**  
**Thursday, October 27, 2016: 10:00 AM - 10:45 AM**  
***Josh Quinter, Kaplin Stewart Meloff Reiter & Stein PC***

Paperwork and other forms of documentation are not nearly as exciting as getting the bid, seeing the finished product or getting paid for all your work. In this session Josh Quinter will explain the importance of all record keeping. He'll demonstrate how to document your project file from beginning to end in a way that ensures you get paid when and as you expect. And it's not just top management that needs to buy into this process. Josh will also discuss how to help foreman understand why management requires a detailed level of project documentation in every area. This is a topic few people want to discuss, but really need to understand to maintain profitability and reputation.

**AC478 Workshop**  
**Friday, October 28, 2016: 8:30 AM - 10:00 AM**  
***Jackie Meiluta, MBCEA and Sandi McCracken, IAS***

Metal building assemblers maintaining an IAS AC478 accredited inspection program are the preferred choice of metal building manufacturers. But how does an assembler get accredited? This hands on workshop will show you how and take you through the steps to become accredited. Jackie and Sandi will review the criteria for accreditation and explain the inspection process in great detail. If you are a contractor or erector of metal building systems considering pursuing this standard, you should be at this session. It will give you what you need to gain recognition and stay ahead of your competition.

**The MBMA's new "Guide to the Inspection of Metal Building Systems"** will be reviewed in the [Metal Building Inspection - Don't Get Caught Off Guard Session](#) you won't want to miss.

### **2016 Metalcon MCA Metal Roofing Championship Games**

**Each day, 5 pre-registered teams with 2 contestants each will compete for a \$400 cash award in each of the Battles or \$2,000 each day. In addition, there is a \$500 Grand Prize each day for the team with the most collective points. There is still time to sign up your team! Contact [Mark James](#).**

[READ COMPLETE PRESS RELEASE](#)

## Conference 2017

**May 18-20, 2017  
New Orleans Downtown Marriott  
at the Convention Center**



If you have an idea for an educational topic or are interested in speaking, please contact [Sasha](#) ASAP. Last year's format of Best Practice from our Members was a huge success. This is a great opportunity for you to share your knowledge with our membership.

Click here for [Sponsorship](#) and [Exhibitor](#) Opportunities.

## Did You Know...?

**ClickSafety has 300+ online safety courses, 55+ in Spanish. Some courses have been bundled, allowing YOU to save time finding important training topics.**



- OSHA Focus Four Hazards
- Fall Protection in Construction
- Disaster Recovery Worker
- STS for Construction



**Wednesday, October 19 @ 2 pm:** New Safety Climate Assessment Tool (S-CAT) and S-CAT Website: New tools to Self-Assess and Improve Your Company's Jobsite Safety Climate. [CLICK TO REGISTER](#)

## Chapter News

### **MBCEA Carolinas Chapter Fall Golf Outing**

Wednesday, November 2, 2016  
Olde Sycamore Golf Plantation  
7500 Sycamore Drive  
Charlotte, NC 28227

Proceeds generated from this event will go to our Scholarship Fund. Please make plans to attend. We look forward to seeing you there!

[Registration/Sponsor Form](#)  
[Credit Card Authorization Form](#)

**The Carolina's Chapter** held their Construction Notebook Class #4 on Thursday, September 29. The topic was "How to inspect Metal Buildings" and was led by Kevin Adams, PE. Kevin is a third party inspector with over 30 years experience in pre-engineered metal buildings. There were 55 people in attendance, and 7 of those were code officials from several counties in North and South Carolina. The class was held at the Charlotte Motor Speedway Club in Concord, NC.

**Upcoming New England Chapter event:** On Thursday, October 20, we will be hosting our annual Bowling Charity Fun Event. The event will be at PiNZ in Milford, MA. Come join us for some friendly competition while we raise funds for a great cause, the Semper Fi Fund. Contact [Keith Wentworth](#) to register.

**The NEC** held their AC478 informational meeting on Wednesday, September 21. Jackie Meiluta joined the participants at Fratello's Italian Grille in Manchester, NH. They had some great conversations about the benefits of the program and hopefully will have a couple additional contractor/erectors signing up soon!

It was another perfect day of weather for **New England's 26th annual golf outing** at the Lake of Isles course at Foxwoods Casino Resort in CT. We had our best turnout of this event with 91 golfers! With the support of our sponsors and golfers we raised over \$4,000 for the Semper Fi fund.

Special thanks to all our sponsors! Without them we couldn't have done it.

**Major sponsor:** RJD Associates  
**Golf Ball Sponsor:** RJB Contracting, Inc.

**Breakfast Sponsors:**  
 S-5!

Corwin & Corwin LLP

**Dinner/ BBQ Sponsors:**

Doka Forms

Mass Crane

Butler Manufacturing

SFS Intec

**Longest Drive:** Dynamic Fastener

**Straightest Drive:** Package Steel

**Closest to the Pin:**

Silvercote

Northern Buildings

**Winners:**

**Closest to the pin:** Steve Savage

**Closest to the pin:** Norm Yester

**Longest Drive:** Bette Botticello

**Closest to the line:** Doug Clark

**3rd Place Team:** Paul Just, Todd Zastawny, Brian Wilson, Steve Savage

**2nd Place Team:** Robert Murphy, Craig Steuermann, Bill Capuano, missing Jim Barbieri

**1st Place Team:** Dave Severance, Doug Clark, Dave Smigel, Denny Kazmerik

We look forward to seeing everyone next July!!



Norm Yester - Closest to Pin



Doug Clark - Closest to Line



Third Place Team



1st Place Team



Steve Savage - Closest to Pin



Bette Botticello - Longest Drive



2nd Place Team

**The Mid-Atlantic Division** is excited to announce their 1st Annual Sporting Clays Tournament to be held at Lehigh Valley Sporting Clays in Coplay, PA on Friday, November 4, 2016. This will be a great opportunity to network, socialize and have

fun. The fee is low and prizes are to be won along with a 50/50 raffle with proceeds going towards our scholarship fund. Thank you to SFS intec, Kaplin Stewart and Butler Mfg. for sponsoring this event. Complete and return the [registration form](#) to sign up and/or sponsor.

## **KPMG report: Construction industry slow to adopt new technology**

**By Hallie Busta | September 14, 2016**



The construction industry isn't taking full advantage of new technologies for workflow management and building performance monitoring, including advanced data and analytics, automation, robotics and mobility, according to consulting firm KPMG's annual report, "Building a technology advantage - Global Construction Survey 2016."

[Full Article](#)

## **7 Things Happy People Choose to Do Every Day**

About one-third of the U.S. population describes itself as "very happy." These are the people in your office who are upbeat and eager no matter what unexpected challenges come their way, and the ones who seem to get genuinely excited over the smallest opportunities and kindnesses. They're the folks in your social circles who endure hardship with smiles on their faces and who seem hard-wired always to look on the bright side.



Studies show that half of happiness is determined by genetics, and a little under 40 percent is governed by the impact of external events. You own the 12 percent of the package that's left, however, and it turns out that the choices you make within that sliver make all the difference between being happy or not.

Happier people realize this, and as a result they make seven key choices every day:

1. They choose to exercise.
2. They choose to spend time outside.
3. They choose to focus on their families.
4. They choose to make time for friends.
5. They choose to find meaning in their work.
6. They choose to contribute to their communities.
7. They choose to get enough sleep.

## **Keep Heated Political Debate in Check in the Workplace**

There's nothing like a heated political debate that spins out of control to kill productivity and damage working relationships. The risk of a workplace harassment charge is also present, if a member of a protected class feels bullied.



Generally, there are two approaches to keeping strong political opinions from become a problem at work: by setting a good example, and with an official company policy.

The former, which is often called the "tone at the top," is straightforward enough. It involves making sure your senior team keeps their political preferences to themselves. If the boss lets his or her political leanings be known (whether by talking about it or by wearing a political button supporting one candidate), it'll be tough to keep employees with strong opinions from sounding off.

As for a company policy, you may already have language in your employee handbook that addresses this issue. It's common, for example, to have a policy stating that employees are to treat each other with civility, which should include political discussions. Even so, as the elections draw closer, it doesn't hurt to remind your workforce to curb political debate while at work.

## IRS and Security Summit Partners Warn of Fake Tax Bill Emails

The Internal Revenue Service and its Security Summit partners issued an alert to taxpayers and tax professionals to be on guard against fake emails pretending to contain an IRS tax bill related to the Affordable Care Act.

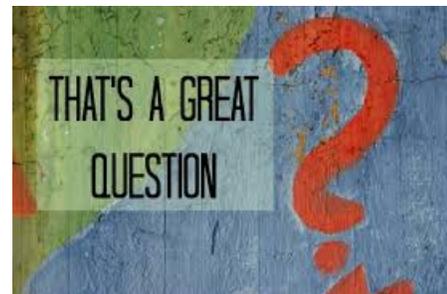
The IRS has received numerous reports around the country of scammers sending a fraudulent version of CP2000 notices for tax year 2015. These notices are being sent electronically, even though the IRS does not initiate contact with taxpayers by email or through social media platforms.

IRS impersonation scams take many forms: threatening telephone calls, phishing emails and demanding letters. Learn more at "Reporting Phishing and Online Scams" on the IRS website at [www.irs.gov](http://www.irs.gov).

## We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Graver, Executive Director](#)  
[Mike Reynolds, President](#)  
[Jackie Meiluta, Program Manager](#)



please connect with the MBCEA.

## QUOTE OF THE DAY

**"Elections belong to the people. It's their decision. If they decide to turn their back on the fire and burn their behinds, then they will just have to sit on their blisters."  
 - Abraham Lincoln**

MBCEA, PO Box 4308, Bethlehem, PA 18018

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