Welcome New MBCEA Members!
The Metal Building Contractors & Erectors Association would like to extend a warm welcome to our newest members!

Barrett Siding, Inc.
Mr. Jay Barrett
P.O. Box 324
Nashua, NH  03061
Phone: 603-425-2856
Email: barrettsiding@yahoo.com
Website: www.barrettsidinginc.com

Kessel Construction, Inc.
Mr. Timothy Asinger
345 High Street
Bradford, PA  16701
Phone: 814-362-4696
Email: mspencer@kesselco.com
Website: www.kesselco.com

CWB Contractors, Inc.
Mr. Jim Leonard
80 Manley Street
West Bridgewater, MA  02379
Phone: (508) 583-3344
Email: jim@cwbcontractors.com
Website: www.cwbcontractors.com

PMB General LLC
Mr. Mark Mueller
5714 134th Place SE
Everett, WA  98208
Phone: (206) 419-1681
Email: mark@pmbgeneral.com

2012 MBCEA Membership Renewal

MBCEA Members,
Please be sure to pay your 2012 renewal dues by March 31st. If you need a copy of your dues invoice, please email: angela@mbcea.org.

We hope you choose to renew your MBCEA membership!

Thank you,

Angela Walsh
MBCEA Executive Director
Phone: 1-800-866-6722
Email: angela@mbcea.org
We invite you to attend the 43rd Annual MBCEA Conference!

May 3-5, 2012
Crowne Plaza Houston Northwest Hotel
Houston, Texas

Don't miss the industry exhibitors, information packed workshops, and the contractor/erector roundtable session!

- **Hunt & Capture of Saddam Hussein**  
  *Keynote Speaker, Senator Steve Russell*

  Oklahoma Senator Steve Russell will deliver the captivating story about the search and capture while under his command of the Army 1st Battalion, 22nd Infantry Regiment, 4th Infantry Division in Iraq. Senator Russell will recount the hunt and capture of Saddam Hussein while sharing practical leadership techniques and decision-making under pressure.

- **Earth, Wind and Fire**  
  *Dan Walker, MBMA Senior Staff Engineer*

  Mr. Walker will present information regarding code compliance for metal building systems with respect to fire, wind and energy codes, as well as recent updates to the building codes that will be of interest to metal building contractors and erectors. Mr. Walker will also report on the status of MBMA sponsored research and forthcoming publications that will prove to be invaluable to contractors who order, specify and erect metal building systems.

- **Metal Roofing - The Devil is in the Details**  
  *Ken Buchinger, MBCI Vice President of Research & Development*

  This presentation discusses that designing roofing systems for long-term performance requires long-term thinking about the details incorporated in a metal roof system. This presentation provides information regarding proper design to prevent possible infiltration from the roof system into the building. It also covers thermal expansion related to the panels, clips, trim and penetrations.

- **Industry Exhibitors**
- **Plant tour at Rigid Global Buildings**
- **Golf Tournament at Oakhurst Golf Club**
- **Contractor/Erector Roundtable session**
- **Building of the Year Awards Banquet**
- **Casino Party**

**EARLY BIRD DISCOUNT!!! Register by March 30, 2012**

www.MBCEA.org
Hotel Room Discount

Don’t miss the great room rate of $99.00 secured for MBCEA Conference attendees during the 43rd Annual MBCEA Conference in Houston, Texas.

Cut-Off Date to receive the group discount rate: April 12, 2012
** The room rate of $99.00 per night (plus tax) will be offered April 30 – May 8, 2012.
** Remember to mention group “MBCEA” in order to receive the group room rate.

To reserve a hotel room, please call the Crowne Plaza Houston Northwest Hotel by April 12, 2012 – Reservations: 1-800-227-6963 or Crowne Plaza’s direct line: 1-713-462-9977

This hotel tends to sell out. Book your room reservation today!

Thank You to our SPONSORS!!!
Building of the Year Awards Program

Entry Deadline Extended!!!

We have extended the MBCEA Building of the Year project entry deadline to March 30th. Don’t miss your chance to have your projects included in the awards program!

We invite you to submit your project in the MBCEA Building of the Year Awards Program. Project categories are:
Aviation, Education, Manufacturing, Recreational, Religious, Specialty, and Warehouse.

Projects will be judged by an outside panel of judges based on the following criteria: aesthetics, unusual or interesting features, quality features, complexity, and green building elements. Awards will be presented during the MBCEA Conference Awards Banquet on Saturday, May 5, 2012 in Houston, Texas. We ask that you attend this banquet if your project receives an award.

To submit a project, please fill out the entry form found at www.MBCEA.org

Pioneers Club Program

Entry Deadline: Friday, March 30, 2012

We invite you to submit the name of a colleague or yourself for selection in the MBCEA Pioneers Club.

The distinct purpose behind the creation of this important Pioneers Club is MBCEA’s determination to give credit and recognition to metal building contractors and erectors who have been such for at least 25 consecutive years.

Each Pioneers Club nominee will be recognized and presented with their award at the 43rd Annual MBCEA Conference on May 3-5, 2012 in Houston, Texas.

To nominate a person or yourself for the Pioneers Club, please fill out the entry form found at www.MBCEA.org
Thoughts by Gary T. Smith – Chairman, MBI Apprenticeship Program

About a year ago, I read an excellent op-ed in the LA Times by Mike Rustigan. The author was making a point for vocational schools and the trades. I’d like to share a few quotes:

“Not every student needs to go to college. There are plenty of high school kids who find college-prep classes boring and irrelevant. Many drop out because they feel school is not preparing them for anything practical. Most of these kids are not lazy or defiant; they just want to work with their hands, learn a skill and pursue a solid, honorable, blue-collar trade after high school.”

“For too long, academic elites and politicians -- both Democrats and Republicans -- have oversold us on the necessity of getting a college degree. We have reached the point at which it has become almost un-American to admit that for a sizable number of our young people, college is a waste of time.”

“We are currently ignoring an important cadre of students who need something different.” This one sentence really resonates with me. I manage a group of erectors who might have been labeled “low-achiever” back in school. However, in my experience, when you offer these same kids the right form of education, they flourish. The magic of learning something that is useful and relevant, presented in a meaningful way sparks a strong desire to achieve.

Mike Rustigan’s article has been on my mind because every time I get together with colleagues and competitors all they talk about is the lack of qualified, skilled workers. Read this magazine and you see many new and complex materials and systems yet what are most companies doing to train and develop their crews? The same thing we’ve been doing for the last 50 years – partner the young guy with an old guy – make him be the general go-fer for a while and hope he absorbs enough to make him useful when you need him to do more.

Wake up people!!!! This is crazy and no way to run a business let alone an industry. We need to work locally to get the high schools and/or community colleges to offer more pertinent courses but we also need to get our own houses in order. There is help out there – I’ve been preaching to anyone who will listen for the last 6 years - it’s called registered apprenticeship. I can hear you now – “what is registered apprenticeship and what does it have to do with me?” The US DOL web site explains “Registered apprenticeships are formalized career training programs that offer a combination of structured on-the-job training and related technical instruction to employees to train them in occupations that demand a high level of skill. Apprenticeship training standards are industry-driven; an industry or program sponsor determines the skill requirements needed to build and sustain a quality workforce. Apprenticeships can last from one to six years (occupation dependent). During this time, apprentices work and learn under the direction of experienced journey workers. Over time, apprentices are provided the diversity and complexity of training that leads to becoming highly skilled in their chosen occupations. As they gain skill, they are compensated through an increase in wages.”

It’s all there – apprenticeship is an old-fashioned word (the apprentice concept has been around since at least the Middle Ages) that addresses a very current and common problem. Wouldn’t you prefer to know that your crew was all taught a new skill the same way (your way)? Wouldn’t you sleep easier knowing that your crews had all been trained consistently and to the same high standard? Rather than re-invent the wheel why not implement a robust plan for on-the-job training and add a few select (pre-defined) core classes of related technical instruction to supplement the field work? The Metal Buildings Institute offers a plug and play program for Engineered Building Erectors.

There are answers out there for those that are truly looking to solve their problems and not just whine about them. It may take a while but together we can re-establish pride in the trades. Contact your local community colleges and technical schools – ask them what they can do for you. Contact the Metal Buildings Institute (MBI) or your local Department of Labor about apprenticeship. Our young people deserve opportunities in the trades. Our industry needs skilled workers, come on people, what are we waiting for?

Mr. Gary Smith – Chairman, MBI Apprenticeship Program
Metal Buildings Institute
Email: gary@metal-buildings-institute.org
MBCEA MEMBERS,
Do you have an available erection crew?
Are you in need of a metal building contractor, erector, or supplier?

*** Send an email to angela@mbcea.org with your request to find an available erection crew or to notify fellow members that you have an available crew. Your request will be sent to the MBCEA Network. Emails can only be sent to the MBCEA Network for MBCEA Members.

*** You can also find fellow MBCEA contractor, erector, roofer, or supplier members on the MBCEA website. Go to www.MBCEA.org and click Membership Directory.
CAROLINAS CHAPTER

UPCOMING EVENTS:

June 14-17, 2012
Summer Meeting
Westin Resort & Spa
Hilton Head Island, SC

Building of the Year & Safety Awards will be presented at the Carolina's Summer Meeting.

Building of the Year Awards Program & Safety Awards Program
Deadline: May 25, 2012
For entry forms, please visit: www.mbcea-carolinas.org

October 4, 2012
Fall Meeting
Grandover Resort
Greensboro, NC

For more information regarding the MBCEA Carolinas Chapter, please visit:
WWW.MBCEA-CAROLINAS.ORG

KANSAS CHAPTER

The MBCEA Kansas Chapter Board Members are planning future programs and meetings. We will post updates to the MBCEA Kansas Chapter's website as they become available.

If you would like to become a Board Member on the Kansas Chapter Board of Directors, please contact: Angela Walsh at 1-800-866-6722.

For more information regarding the MBCEA Kansas Chapter, please visit:
www.MBCEA-KSBA.org
MID-ATLANTIC CHAPTER

UPCOMING EVENTS:

May 2012
Field Management Training
Location: TBD

June 11, 2012
Annual Golf Tournament
1:00pm
Location: Golden Oaks

August 2012
Insulation Seminar
Location: TBD

For more information regarding the MBCEA Mid-Atlantic Chapter, please visit:
www.MBCEA-MIDATLANTIC.org

NEW ENGLAND CHAPTER

UPCOMING EVENTS:

May 17, 2012
Fire-Resistant Metal Panels – Panel Discussion
Location: TBD

July 19, 2012
22nd Annual Golf Outing – Greater Springfield, MA Area
Course TBD

September 20, 2012
Chapter Dinner Meeting – Location: TBD

November 15, 2012
Chapter Dinner Meeting – Location: TBD

For more information regarding the MBCEA New England Chapter, please visit:
www.MBCEA-NEC.org

SOUTHEAST CHAPTER

The MBCEA Southeast Chapter Board Members are planning programs and seminars that you will not want to miss. We will post updates to the MBCEA Southeast Chapter’s website as they become available.

If you would like to become a Board Member on the Southeast Chapter Board of Directors, please contact the chapter’s President, Dean Davids at 954-492-0661 or dean@cmbscorp.com.

www.MBCEA-SOUTHEAST.org
After watching and listening to each module in the Quality & Craftsmanship DVD Training Series, participants can be tested online at www.MBIDVD.org. This site provides the ability for a company to test each of their employees online and have that employee receive a certificate of completion from the Metal Building Institute™ for each successfully completed test. Those successfully completing all eleven tests will be recognized as MBI Quality Assured Craftsman. This National Standardized Testing provides a cost-effective and convenient solution for your training needs.

*Over 550 people have COMPLETED the National Standardized testing required for the DVD Training Series and are recognized as MBI Quality Assured Craftsmen.

* The Metal Building Institute will send a personal WALLET CARD and HARDHAT STICKER for each person who passes all eleven tests in the National Standardized testing for the Quality and Craftsmanship DVD Training Series online at www.MBIDVD.org. This is a great way to recognize your employees for their hard work!!

**MBCEA Employee Safety Handbook**

The Employee Safety Handbook, produced by the Association's Safety Committee, is very popular with MBCEA members. It is a tool that will enhance your loss control and safety awareness programs, and it is very economical. The handbooks are available in **ENGLISH** or **SPANISH**.

Order a supply of Employee Safety Handbooks by calling MBCEA at (800) 866-6722 or visit: www.MBCEA.org