

News from the MBCEA
Free and worth every penny!



MBCEA News & Updates - May 2017

Message from the President

As you read this, hopefully you are packing your bags for New Orleans. I look forward to seeing you at our 48th Annual Conference. If you are not going, you will have to wait for next month's newsletter for all the exciting news we will share at Conference. Hint: next year is our 50th Anniversary!

The New England Chapter has shared some sad news - John Griffith has passed away. Marty Barnes said "Johnny G knew and serviced many contractors over the years. He was a guy that wasn't forgotten once you met him and he was an old school classic sales guy that knocked on every door and didn't take "no" for an answer. He was as smart and knowledgeable as they come and if he didn't know about something he found it out very quickly. He was up early and out late doing his thing! Possibly the best salesman I have ever met!"



As we share news like this, we are reminded of how deep our ties go in this industry. Members of the MBCEA enjoy a strong network with many friendships. We work hard and play hard together. It is always easy to get an answer or find a resource because someone "has a guy who knows a...." Many of us are old-school and still prefer to talk on the phone or see someone face-to-face, but don't forget the website has a classifieds section, members forum, mentoring program and many more resources, if you prefer to do things that way.

I would like to congratulate all the top builders identified in this month's issue of [Metal Construction News](#).

In closing, I would like to reiterate MCN Editor Paul Deffenbaugh's comments to get online. The MBMA and MCN are doing a great job with social media; we need to step up to the plate as well. Paul says, "I've been around the construction industry long enough to know that its members are not shy, retiring violets, afraid to speak their piece. Get out there and spread the news, whether it's boasting about your own accomplishment or talking about the labor shortage or sharing methods for safe construction. Or whatever. Just get out there."

Thanks.

Regards,

Mike Reynolds

President, MBCEA
mike@scisteel.com

P.S. To all the wives and moms who make us better people, Happy Mother's Day!

P.P.S. Please update your records to reflect a new PO box for the MBCEA. Our mailing address is: MBCEA, P.O. Box 3429, Bethlehem PA 18017.

NEW MEMBERS

E H Beiler Industrial Services LLC

Ezra Beiler
PO Box 314
East Earl, PA 17519
717-354-5334
717-354-6164 fax
ebeiler@ehbeiler.com

Enduro Composites

Martha Ann Jones
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713-869-9423 fax
mjones@endurocomposites.com
www.endurocomposites.com

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www.fountainservicesllc.com

Image Building Systems / Mustang Steel Erectors

Ryan Klosterman
4213 S. 43rd Place
Phoenix, AZ 85040
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www.imagebuildingsystems.com
www.mustangsteelerectors.com

J&F Construction & Development, Inc.

Steve Bridgford
2141 State Route 19
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419-562-9167 fax
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www.jfconstruction.com

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Lithia Springs, GA 30122
704-685-4095
770-573-6458 fax

Milton.spencer@whirlwindsteel.com
www.whirlwindsteel.com

Chapter News

Carolinas Chapter News:

Our annual Summer Meeting will be held **June 29 - July 2, 2017** at the Hilton Head Marriott Resort & Spa on Hilton Head Island, SC. Please click [this link](#) to book your hotel room **before 5/22.**

Deadline to [register](#) for Summer Meeting is 5/22.



[CLICK TO SEE SCHEDULE OF EVENTS](#)

[DAN WALKER SPEAKER INFORMATION](#)

[ASHLEY FUTRAL CHAPMAN SPEAKER INFORMATION](#)

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Also, we had 28 golfers at the Tega Cay outing in South Carolina. Thank you to our participants.



The Southeast Chapter held a very successful Fall Protection Training class, issuing 115 certificates of completion last month. Also the Sporting Clay Shoot was a success with Bill VanBebber winning with a high score of 76. DJ VanRooyen received the

"Conservation Award". A great time was had by all and a good BBQ was enjoyed afterwards.



The 27th Annual MBCEA-NEC Golf Tournament will be held on Thursday, July 27, at Sable Oaks Golf Club in South Portland, Maine. This event is a major fundraising opportunity each year to help our mission to promote the metal building industry in New England and nationally. The funds help provide education and training to our members for little or no cost. We will also be donating a portion of the funds to the Semper Fi Fund this year. Thank you to our Tournament Sponsor, RJD Associates, Inc. Click here for the [entry form](#) and [sponsorship form](#). Act quickly as these opportunities fill up fast!

Contact [Sasha](#) to register for the **Mid-Atlantic Division's** Safety Refresher course scheduled for June 9 in Allentown, PA. Also, the sponsorship and registration

forms will be sent out shortly for our **annual golf tournament to be held June 20**, at Iron Valley Golf Club. Save the date!

The Northwest Inland Chapter is planning a Fall Protection Seminar on Thursday, June 22. This seminar has been held in at least 6 chapters over the last few months and has been very popular. Plan to attend! Contact [Dan Halme](#) to register.



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A FASTER, EASIER, AND SAFER WAY TO HANDLE PANELS
Wood's Powr-Grip® Vacuum Lifters
Please support our sponsors. They make this newsletter possible.

Meet your next best employee

WWW.YOURJOBPATH.COM is probably the most value-added, complete and proactive veteran hiring tool we've encountered! There is no charge to use this site. Employers are encouraged to post jobs for free. The site includes:

- 170 training courses.
- Mentoring.
- Resume Creation.
- Military Translator.
- Currently over 100,000 jobs.

Please consider hiring a vet when you are looking for new employees.

PS Help get the word out. Please share this information with friends and family who are veterans, currently serving military, reservists and Guard personnel.

For God and Country,

Conference 2017

The 48th Annual MBCEA Conference is May 18-20, 2017, at the New Orleans Downtown Marriott at the Convention Center.

Registration is closed. See you there!

Check out the [Schedule Snapshot](#) here. Plan your visits to the [exhibitors](#) here.



HOTEL ROOM RESERVATIONS:
New Orleans Downtown Marriott at the Convention Center
859 Convention Center Blvd.
New Orleans, LA 70130

Please contact the MBCEA at sgraver@mbcea.org with any questions.

4th annual National Fall Prevention Safety Stand-Down May 8-12

What is a Safety Stand-Down?

A Safety Stand-Down is a voluntary event for employers to talk directly to employees about safety. Any workplace can hold a stand-down by taking a break to focus on "Fall Hazards" and reinforcing the importance of "Fall Prevention". It's an opportunity for employers to have a conversation with employees about hazards, protective methods, and the company's safety policies and goals. It can also be an opportunity for employees to talk to management about fall hazards they see.

As a MBCEA contractor or erector, hopefully talking to your employees about Safety is standard operating procedure. But, if you are looking for resources to freshen up your talks, OSHA has a site for you:

<https://www.osha.gov/StopFallsStandDown/resources.html>

<https://www.osha.gov/doc/index.html>

Top 10 Most Frequently Cited Construction Violations - 2016 (as of Sept. 30, 2016)

- | | |
|---------------------------------|---|
| 1. Duty to have fall protection | 6. General safety/health |
| 2. Scaffolding | 7. Head protection |
| 3. Ladders | 8. Aerial lifts |
| 4. Fall protection training | 9. Fall protection systems criteria and practices |
| 5. Eye and face protection | 10. Excavations |

"I know plenty of heroes, but I am certainly not one" - Major Dick Winters, commander, Easy Company, 101st Airborne division, World War II

These words are from a man who led his "Band of Brothers" from the D-Day landings in June of 1944 to the German Surrender in May 1945, bravely and selflessly. He was often out-manned in the battlefield, but still prevailed with his deft strategies and coolness under fire (in fact, his successful assault on German guns on Utah Beach, 13 men against 50, is still used to teach cadets at West Point).

And yet, he never wanted any credit for what he had done - the credit went to his men, especially those who lost their lives for their country.

I always think of Dick Winters this time of year, ever since I read Steven Ambrose's great book "Band of Brothers" nearly 20 years ago. He passed away in 2011, and to continue to honor his memory, his service, and his great selfless leadership, I'm presenting his 10 rules of leadership, from his book, "Beyond Band of Brothers".

He called them "Leadership At The Point Of a Bayonet". That's quite a vivid perspective, isn't it? It's saying, in effect, these are the keys to leading under the ultimate stress - that of losing your life, or the lives of your charges.

Thankfully, we had people like Dick Winters who could practice this kind of leadership when our liberties were at stake, and prevail.

And it's a leadership model that can, and should, be applied by anyone looking to take their team to greatness, selflessly and honorably.

Here are the 10 rules *:

- 1. Strive to be a leader of character, competence, and courage.**
- 2. Lead from the front. Say, "Follow me!" and then lead the way.**
- 3. Stay in top physical shape-physical stamina is the root of mental toughness.**
- 4. Develop your team. If you know your people, are fair in setting realistic goals and expectations, and lead by example, you will develop teamwork.**
- 5. Delegate responsibility to your subordinates and let them do their job. You can't do a good job if you don't have a chance to use your imagination and creativity.**
- 6. Anticipate problems and prepare to overcome obstacles. Don't wait until you get to the top of the ridge and then make up your mind.**
- 7. Remain humble. Don't worry about who receives the credit. Never let power or authority go to your head.**
- 8. Take a moment of self-reflection. Look at yourself in the mirror every night and ask yourself if you did your best.**
- 9. True satisfaction comes from getting the job done. The key to a successful leader is to earn respect-not because of rank or position, but because you are a leader of character.**
- 10. Hang Tough!-Never, ever, give up.**

(* - From "Beyond Band of Brothers", by Dick Winters, with Cole C. Kingseed, Berkley Trade)

The post [Follow Me! 10 Rules For The Selfless Leader](#) appeared first on [Terry "Starbucker" St. Marie](#).

Have You Heard?

There have been some important changes to walk door testing requirements upon which the latest commercial energy codes are based. PDL's first blog post aims to give you a quick breakdown of the door updates that are most important for builders to know.

<http://www.pdlbuildingproducts.com/energy-codes/new-door-testing-requirements/>



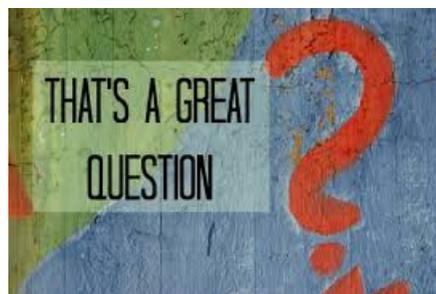
We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Graver, Executive Director](#)

[Mike Reynolds, President](#)

[Jackie Meiluta, Program Manager](#)



please connect with the MBCEA.

Quote of the Day

"All the beautiful sentiments in the world weigh less than a single lovely action."
James Russell Lowell - 19th Century American Romantic Poet, critic and editor

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