

News from the MBCEA  
Free and worth every penny!



## MBCEA News & Updates - April 2016

### Message from the President

One of the great things about being a member of the MBCEA and serving as President is I get to meet a lot of contractors and erectors. Ours is a powerful network. If you have a question, issue, or opportunity I am sure someone in our group has also faced that same thing. Mingling with your peers and competitors makes you stronger.

One of the things I hear over and over is frustration with the quantity and quality of available labor. We are all in the same boat but the MBCEA is your best resource to address these concerns. Chapter meetings offer quality, low cost training. The Conference has a fabulous program of educational topics and resources. This newsletter and our website are full of links and information. Recognition programs like Building of the Year Awards and Accreditation programs like AC478 are also ways to build a strong team committed to the success of your company.



You get a lot for your membership but it is up to you to take advantage of it.

Regards,

Mike Reynolds  
President, MBCEA  
[mike@scisteel.com](mailto:mike@scisteel.com)

PS Speaking of member benefits, MBCEA members now get a 15% discount to ClickSafety, an OSHA-Authorized Outreach Training Program online provider.

### WELCOME NEW MEMBERS!

**Lumiere Design & Consulting**  
James Stewart  
6012 Bayfield Parkway, Suite 344  
Concord, NC 28027  
704-232-0334  
[jas@lumiere.consulting](mailto:jas@lumiere.consulting)  
[www.lumiere.consulting](http://www.lumiere.consulting)

**Metallic Building Company**

Jay Evans  
2481 Acadia Court  
Kannapolis, NC 28083  
704-245-3218

[Jay.evans@metallic.com](mailto:Jay.evans@metallic.com)  
[www.metallic.com](http://www.metallic.com)

**Stewart Richey Construction**

Jennifer Rogers  
2137 Glen Lily Road  
Bowling Green, KY 42101  
270-842-5184  
270-782-6654 fax

[jrogers@stewartrichey.com](mailto:jrogers@stewartrichey.com)  
[www.stewartrichey.com](http://www.stewartrichey.com)

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## Conference 2016

**May 19-21, 2016  
Sheraton Sand Key Resort  
Clearwater Beach, FL**



We're only a month away from our 47th Annual Conference! Once a year we come together to learn from each other, network together and become motivated to return home with our batteries charged and our heads brimming with ideas to improve our business. NEW THIS YEAR, EASY ONLINE REGISTRATION:

### [47th Annual MBCEA Conference](#)

Our room block at the Sheraton Sand Key Resort is sold out and the hotel is in fact sold out for Thursday, May 19. We've booked a limited number of rooms at the Clearwater Beach Marriott Suites on Sand Key, which is across the street from the Sheraton. [Book your room.](#) They're holding space until 4/26 or rooms run out. The Sheraton may still have some rooms for some of the nights at their going rate if you're interested. Their Reservation Department can be reached at 727-595-1611.

## CONFERENCE EXHIBITORS AND SPONSORS

The exhibit hall is now full! Plan to visit with the following companies to discuss their latest products.

[All Weather Insulated Panels](#)  
[Atas International, Inc.](#)  
[AutoMak Assembly, Inc.](#)  
[Bay Insulation](#)  
[Chief Buildings](#)  
[D.I. Roof Seamers](#)  
[Dynamic Fastener](#)  
[G.W.Y., Inc.](#)  
[I.M.P.A.C.T.](#)  
[International Accreditation Service](#)  
[McElroy Metal](#)  
[Metl-Span](#)  
[NCI Building Systems](#)  
[Nucor Buildings Group](#)  
[Pacific Insulated Panel](#)  
[Plyco Corp.](#)

[PowerLift Hydraulic Doors](#)  
[Roof Hugger](#)  
[S-5!](#)  
[Schweiss Doors](#)  
[SFS intec](#)  
[Silvercote Lamination](#)  
[Spider Staging](#)  
[Tell Manufacturing](#)  
[Therm-All, Inc.](#)  
[Wood's Powr-Grip](#)

We have one opportunity left to enhance your prominence and visibility to decision-making attendees and industry professionals at the upcoming MBCEA National Conference by sponsoring the golf tournament. We also have a few golf hole sponsorships available. [Sponsorship Form.](#)

## Save 15% on over 300 Online Safety Training Courses



**ClickSafety and MBCEA make earning your valid OSHA card easier than ever. MBCEA members get 15% off all classes. Please visit the members only area of the [MBCEA website](#) or contact [Sasha Graver](#) for the code you will need receive the discount.**

ClickSafety, is an OSHA-Authorized Outreach Training Program online provider.

Online training offers many advantages such as reduction of training costs, ease of use, flexibility when you train, consistency and retention. Courses are available in English and Spanish.

## AC478

Metal Construction News will be hosting a webinar in June called:

### **Prove Your Excellence: Earn the Metal Building Assembler AC478 Accreditation**

This one-hour webinar will explain how you can differentiate your company from your quality competition by earning the new AC478 accreditation. Established by the Metal Building Contractors and Erectors Association (MBCEA) and administrated by International Accreditation Service (IAS), the AC478 accreditation will help metal building assemblers improve their businesses and ensure the highest quality product, service and safety environment in the industry.

Our panel of four experts will explain how to earn AC478 accreditation and offer you real-life experiences from two erectors who have completed the program.

### **Save the Date: June 2. 1:30pm ET (registration links to follow soon)**

For those MBCEA contractors and erectors who think you are ready to apply but are having trouble getting started, schedule a day with Jackie Meiluta at your office to get you prepped.

If you have any questions about this program or require any additional information, please do not hesitate to contact [Jackie Meiluta](#).

Program information can also be found at [www.iasonline.org](http://www.iasonline.org).

## **Take the Lead In Documenting Your Projects** **by Josh Quinter**

One of the biggest challenges facing owners and managers of construction companies is making sure projects are documented properly. If one ponders this for just a moment, this is a striking conundrum considering how advanced technology has become and how easy - at least in theory - it should be to document projects.

Making sure that what happens on the job site is memorialized in writing is important for a number of reasons. Among the biggest is to create a trail that can show what happened if and when a claim arises. In the immortal words of Lieutenant Daniel Caffey in the movie *A Few Good Men*, "it doesn't matter what I believe, it only matters what I can prove"! This is the case whether the issue is payment, a change order, or defective work. So often, field personnel assume that everyone is on the same page and there is not a big need to write it down. But supervisors are not on site every day; and neither is the judge or jury who will decide the company's fate if a lawsuit results.

Managers can help their cause on this issue by the way they lead their company. There are a number of core leadership qualities that can help companies thrive, including in this area. Company leaders have to start by setting a good example and doing exactly what they are demanding of others. Consider whether the leadership is asked to document things as they occur: whether its project related or something going on internally at the company. Leaders should practice what they ask of others, and let them see the leadership team doing it. Next, demand that it be done to the highest standard. Just doing it is not enough. In short, create a culture and then be the first one to embrace that culture.

Protecting a company through project documentation is a team effort. Management and field personnel have to understand why it's important, how to work together to accomplish it, and the best way to get it done. It will require making some adjustments. But they are adjustments worth making if you want your company to thrive.

Josh Quinter and his colleague Karin Corbett of Kaplin Stewart, Pennsylvania law firm with an emphasis on Construction will be offering three exciting educational sessions at the 2016 MBCEA Conference.

- **Leading the Way** - leadership skills for effective management. Focus on core concepts that could be applied by company owners, project supers, and foreman alike.
- **Contract Clauses That Kill** will highlight the contract clauses that typically are the subject of litigation and how to address them. Expect to hear war stories about prior litigation experiences.
- **Documenting Your Project** - helping foremen understand why management requires project documentation so you can ensure you get paid.

## **OHIO REGIONAL CHAPTER**

### **The Metal Building Contractors and**

**Erectors Association (MBCEA) cordially invites you to an Ohio Region Chapter Kickoff Meeting in Columbus, OH on Friday, April 15th!**



This is a perfect opportunity to get more involved with the MBCEA, network, develop your professional skills and access low cost, subsidized training for your men.

Join us Friday, April 15, 2016, at  
R.W. Setterlin Building Company  
560 Harmon Avenue  
Columbus OH 43223  
from 9 a.m. through 3:00 p.m.

Lunch will be provided courtesy of Chief Buildings

There will be ample time for networking before and after MBCEA Past President Gary Smith speaks on the benefits of membership and how a local Chapter can turn around your business. Smith will also lead a "Train the Trainer" for Bolting & Aligning. Certificates and training materials will be issued to all attendees.

You do not need to be a member of the MBCEA to attend. There is no cost, but you must RSVP to Sasha Graver at 484-239-3337 or email [sgraver@mbcea.org](mailto:sgraver@mbcea.org).

**NORTHWEST CHAPTER - PORTLAND AREA**



**The Metal Building Contractors and Erectors Association (MBCEA) cordially invites you to a Chapter Kickoff Meeting.**

This is a perfect opportunity to get more involved with the MBCEA, network, develop your professional skills and access low cost, subsidized training for your men.

Join us Friday, May 6, 2016, at  
Holiday Inn Express  
Portland SE-Clackamas Area  
75 82nd Drive  
Gladstone, OR 97027  
from 8 a.m. through 5:00 p.m.

MBCEA President Mike Reynolds will speak on the benefits of membership and how a local Chapter can turn around your business. Reynolds will also lead a pertinent training class. Ben Ferguson with Pacific Insulated Panel will cover energy code, with notice of upcoming changes and recent issues with Pre-engineered Metal Buildings and high humidity applications.

You do not need to be a member of the MBCEA to attend. There is no cost, but you must RSVP to Sasha Graver at 484-239-3337 or email [sgraver@mbcea.org](mailto:sgraver@mbcea.org). A small block of rooms is being held through 4/15 at the

Holiday Inn Express at a group rate of \$119.97. 503-722-7777

## OSHA schedules special meeting of the Advisory Committee on Construction Safety and Health

OSHA will hold a special meeting of the [Advisory Committee on Construction Safety and Health](#) to discuss a draft construction version of the agency's [Safety and Health Program Management Guidelines](#). The agenda includes remarks from OSHA Assistant Secretary Dr. David Michaels, drafting the construction version of the SHPM Guidelines, and a public comment period.

The public meeting will be held from 1 - 5 p.m., Monday, April 25 and from 9 a.m. - 5 p.m., Tuesday, April 26. Both meetings will take place in Room N-3437 A-C, U.S. Department of Labor, 200 Constitution Ave., N.W., Washington, DC 20210. Persons interested in submitting written comments or requests to speak may do so electronically at [www.regulations.gov](http://www.regulations.gov), by mail or facsimile. Comments and requests to speak are due by April 15. See the [Federal Register notice](#) for details.

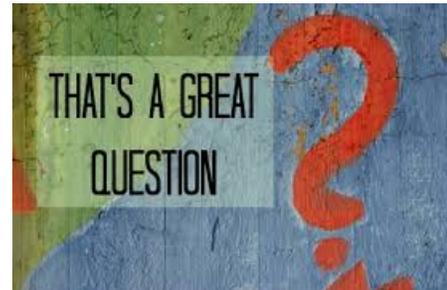


[Click here for a great download on Mobile Apps](#)

## We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Graver, Executive Director](#)  
[Mike Reynolds, President](#)  
[Jackie Meiluta, Program Manager](#)



please connect with the MBCEA.

## Quote of the Day

***You must be the change you wish to see in the world.***

**- Mahatma Gandhi**

MBCEA | [sgraver@mbcea.org](mailto:sgraver@mbcea.org) | 484-239-3337 | [www.mbcea.org](http://www.mbcea.org)

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