

# **Massachusetts Convention Center Authority**

Thursday – December 14, 2023  
4:30 p.m. – 5:00 p.m.  
Boston Convention & Exhibition Center  
415 Summer Street  
Boston, MA 02210  
Board Room 201

Pursuant to the Massachusetts Open Meeting Law, G.L. c. 30A, §§ 18-25, notice is hereby given of a meeting of the Massachusetts Convention Center Authority.

The meeting will take place VIA MICROSOFT TEAMS [Click here to join the meeting](#) OR JOIN BY PHONE:  
DIAL-IN NUMBER: +1-857-702-2232, Phone Conference ID: 897 975 188#

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## **AGENDA**

- I. Roll Call
- II. Juniper Support Maintenance Agreement [VOTE]
- III. Report of Executive Committee
  - a. Succession Planning for MCCA Executive Director [VOTE]
- IV. Old Business
- V. New Business
- VI. Adjournment



# Juniper Support Maintenance Agreement

MCCA Board Meeting

December 14, 2023

**MASSACHUSETTS  
CONVENTION CENTER  
AUTHORITY**

*Signature*  
**BOSTON™**



# Agenda

- Network Overview
- Current Support Agreement
- Future Support Agreement
- Vote

# Network Environment Overview

The MCCA Network consists of two main business operational functions: the Internal Corporate Network and the External Show Network.

- **Internal Corporate Network**

The internal corporate network handles the network traffic of users such as MCCA employees and its contractors and all its business operations required devices such as Servers, IP Camera's, Telephones, HVAC devices, Digital Signage, Lighting System & Audio System.

- **External Show Network**

The external show network handles the network traffic for all Exhibitors and Attendees who occupy the event space and generates revenue for the MCCA.

The Internal and External Networks are deployed with a Core, Distribution and Edge Hardware Architecture with network security enforced through firewalls for all traffic.

# Current Juniper Support Maintenance Agreement

- The Current Juniper Support Maintenance Agreement is active until December 12, 2023. The current agreement covers all Juniper Network equipment that is up for renewal.
- The Support agreement covers Juniper Hardware:
  - Firewalls
  - Core Routers
  - Distribution Switches
  - Edge Switches
  - All other Juniper equipment
- All Juniper supporting Software and Licensing:
  - Security Software AppSecure
  - Advanced Threat Protection
  - Threat Defense
  - Intelligence Services

# Juniper Support Maintenance Agreement

The Juniper Support Maintenance Agreement which begins on December 13, 2023, is a renewal of all Juniper equipment that is coming out of warranty. The support and maintenance contract for the Network equipment is procured through the state of MA Contract ITT72. The MCCA has historically worked with ConvergeOne over the past 8 years who are an Elite level Juniper Partner.

**Renewal of equipment that is on one year renewal.** This equipment and software consists of the following at the BCEC, Hynes, and Boston Common Garage:

- Firewall
- Routers
- Hardware Support
- Firewall Security Software support
- Total cost of \$459,810.77



# Board Vote: Juniper Support Maintenance Agreement Renewal

The MCCA is requesting the renewal of the Juniper Support Maintenance Agreement to ensure network stability and security for the BCEC, Hynes, and Boston Common Garage network infrastructure.

The Juniper Support Maintenance Agreement falls under the ITT72 State Contract and adheres to the State contract pricing. In conjunction with the MCCA procurement team we are requesting to renew our Juniper Support Maintenance Agreement with the licensed reseller ConvergeOne.

Vendor	Quote
ConvergeOne	\$459,810.77

**VOTE:**    The Massachusetts Convention Center Authority hereby authorizes the Executive Director or Designee to enter into a contract for the services of ConvergeOne to support MCCA network equipment in an amount not to exceed \$459,810.77

**Board Vote: Juniper Support Maintenance Agreement**

The Massachusetts Convention Center Authority (“Authority”) is requesting the renewal of the Juniper Support Maintenance Agreement to ensure network stability and security for the BCEC, Hynes, and Boston Common Garage network infrastructure.

The Authority network consists of two main business operational functions: the Internal Corporate Network and the External Show Network. The network infrastructure consists of Core Routers, Distribution switches, Edge switches and Firewalls for the BCEC, Hynes, and Boston Common Garage.

The Juniper Support Maintenance agreement term begins on December 13, 2023, and ends On December 14, 2024.

The Juniper Support Maintenance Agreement falls under the ITT72 State Contract and adheres to the State contract pricing. In conjunction with the Authority’s procurement team, we are requesting to renew our Juniper Support Maintenance Agreement with the licensed reseller ConvergeOne.

Vendor	Quote
ConvergeOne	\$459,810.77

A vote to implement the recommendation would take the following form:

**VOTE:**        **The Massachusetts Convention Center Authority hereby authorizes the Executive Director or designee to enter into a contract for the services of ConvergeOne to support MCCA network equipment in an amount not to exceed \$459,810.77.**



**Board Vote: Appointment of interim Executive Director**

**VOTE:**        **The Massachusetts Convention Center Authority hereby appoints \_\_\_\_\_ as interim Executive Director of the Authority, effective as of January 2, 2024, to exercise all powers and directs that he/she undertakes all duties and obligations of Executive Director as provided by law, the by-laws of the Authority and any resolution or other vote of the Authority, heretofore adopted, including but not limited to St. 1982, c. 190 § 31 et. seq.; St. 1997, c. 152; and, St. 2014, c. 195, and to hold such position until such time as an Executive Director is appointed pursuant to St. 1977, c. 152, §24 or as is otherwise provided by vote of the Authority. The Chairman of the Authority or such designee as the Chairman shall determine, is authorized, and directed to enter into, on behalf of the Authority, a contract with \_\_\_\_\_ as interim Executive Director of the Authority, upon the terms and conditions deemed appropriate by said Chairman.**