MINUTES OF THE MEETING of the MASSACHUSETTS CONVENTION CENTER AUTHORITY May 20, 2021

A meeting of the Massachusetts Convention Center Authority ("Authority") was convened on May 20, 2021, in Boardroom 201 at the Boston Convention & Exhibition Center ("BCEC"), 415 Summer Street, Boston, MA and via MICROSOFT TEAMS MEETING OR JOIN BY TELEPHONE: DIAL-IN NUMBER 1-857-702-2232; CONFERENCE ID: 169 577 962#.

Members in attendance at the BCEC via MICROSOFT TEAMS MEETING were John McDonnell, Cindy Brown, Andrew Crane, and Paul Sacco. Members in attendance via MICROSOFT TEAMS MEETING or telephone were: Barbara Capuano, Michelle Consalvo, Karen Diane Johnson, Amy Latimer, Patrick Lynch, and Justin Sterritt. Members Jack Hart and Gregg Liscotti did not attend.

Staff members in attendance at the BCEC via MICROSOFT TEAMS MEETING were: David Gibbons, Dennis Callahan, Christopher Donato, Michael Esmond, and Nate Little.

Staff members in attendance remotely via MICROSOFT TEAMS MEETING or telephone were: Robert Noonan, Diane DiAntonio, Carol Gagnon, Devin Taylor, John Donahue, Milt Herbert, Shannon McDermott, Allen Proctor, Lily Daley, Anthony Kinahan, Tara Coughlan, Cortney Hersom, Susan Byrnes, Mark O'Leary, and Ankur Channe.

Also in attendance via MICROSOFT TEAMS MEETING were Sean Dolan, James Boucher, Joseph Flanagan and Michael Bocchino from MGM Springfield.

T. ROLL CALL

Paul Sacco

Chair McDonnell called the meeting to order at 10 a.m., and a quorum was established by a roll call.

Cindy Brown Barbara Capuano Present Not Present¹ Michelle Consalvo Andrew Crane Present Not Present Jack Hart Not Present² Karen Diane Johnson Present Amy Latimer Gregg Lisciotti Not Present Patrick Lynch Present

Present

Present

¹ Michelle Consalvo joined the meeting via Microsoft Teams at approximately 10:30 a.m.

² Karen Diane Johnson joined the meeting via Microsoft Teams at 10:03 a.m.

Justin Sterritt Present³
John McDonnell Present

II. MINUTES

Upon motion duly made and seconded, the minutes of the April 22, 2021 Board Meeting were unanimously approved by roll call vote.

Cindy Brown	Yes
Barbara Capuano	Yes
Michelle Consalvo	
Andrew Crane	Yes
Karen Diane Johnson	Yes
Amy Latimer	Yes
Patrick Lynch	Yes
Paul Sacco	Yes
Justin Sterritt	Yes
John McDonnell	Yes

III. EXECUTIVE DIRECTOR'S REPORT

1. David Gibbons welcomed the Board Members.

- 2. This past Monday, Governor Baker delivered the news that everyone has been waiting to hear for more than fourteen (14) months Massachusetts is open for business. The Governor announced that the Commonwealth would be advancing its full reopening date by two months to May 29, officially lifting all Covid restrictions in time for Memorial Day Weekend. Later that day, Mayor Kim Janey announced that the City of Boston would align with the Commonwealth and fully reopen on May 29.
- 3. The revised reopening date is a result of the continued positive trends in battling the pandemic across the Commonwealth. In early May, the U.S Navy, CIC Health and their respective partners celebrated administering over 250,000 vaccine doses at the Hynes. That success continued in recent weeks as the Hynes, and other vaccination sites, began welcoming walk-in appointments for anyone over the age of twelve in Massachusetts. CIC Health also announced that they had surpassed 1 million vaccines across their vaccination sites.
- 4. With Massachusetts leading the nation in vaccine distribution and on pace to exceed the goal of vaccinating 4.1 million residents by the first week of June, the Hynes is beginning to wind down its vaccine operations. Special recognition is due for the Authority's team onsite at the Hynes led by Carol Gagnon in operations and Tom Johnson from Public Safety. The coordination and execution of the mass vaccination site was universally

³ Justin Sterritt joined the meeting via Microsoft Teams at 10:05 a.m.

- regarded as outstanding by the Baker Administration, CIC Health, U.S. Navy and, most importantly, by all the patients who were vaccinated since the opening in mid-March.
- 5. With the pandemic finally fading from view, we are eagerly looking forward to welcoming our first event of size back into the BCEC tomorrow as the Nike Boston Volleyball Festival brings 4,000 guests in to compete on dozens of courts spaced throughout our exhibition halls. The three-day tournament, formerly sponsored by Mizuno, was the last event held at the BCEC before the initial shutdown in 2020 and it seems most appropriate to be hosting this event again this week to mark our return to hosting large events.
- 6. The MassMutual Center has also experienced a surge in activity. After successfully hosting the Varsity Cheer event on April 17 followed by the USA Gymnastic events on April 23-25 and May 1-2, the team quickly turned to college commencement season hosting in-person graduation ceremonies. Notably, Westfield State University returned to the MassMutual Center Arena and awarded over 1,200 degrees to the class of 2021 before recognizing 866 members of the class of 2020 whose commencement was cancelled due to the pandemic.
- 7. Even more excitement was in store for Springfield as the Naismith Memorial Basketball Hall of Fame revealed on ESPN that the induction ceremony for the Class of 2021 will be held at the MassMutual Center on September 11. This is an annual highlight event for the NBA and next year's program will have special significance as Celtic legend Paul Pierce will be among the honorees.
- 8. The Lawn On D and the iconic swings, officially returned last weekend to host commencement celebrations for both Fisher College and Southern New Hampshire University. Rebel Restaurants returns as our food and beverage provider with Citizens Bank returning as our title sponsor. The Lawn On D will officially open to the public for its eighth season tomorrow and includes its traditional lineup of private events, community outings and public programming at Boston's iconic outdoor event space.
- 9. The last fourteen months have presented more than enough "once in a lifetime" hardships and heartaches. To have navigated through the pandemic and be on the cusp of a full reopening of our venues is a tremendous achievement. On behalf of the Authority, I want to thank the Board again for its leadership, support, and patience during the most difficult of circumstances. The Authority is ready to welcome our guests back to venues that are in pristine condition and deliver the unmatched customer experience we are known for throughout the meeting and events industry.
- 10. Mr. Gibbons then recognized Susan Byrnes for her thirty-seven (37) years of work for the Authority, including her stellar management of the Board logistics, and her pending retirement. A video played with personal messages from Board members and Authority employees all wishing Ms. Byrnes good wishes for her retirement.

IV. BOSTON CONVENTION MARKETING CENTER PERFORMANCE REPORT

Milt Herbert gave a brief sales report, including the following highlighted information:

- 1. Convention Sales & Hotel Relations. Convention Sales for April 2021 include the following: Fisher College 2021 Commencement, Lawn On D event for May 2021; The Richmond Group 2021 Staff Outing, Lawn On D event for August 2021; Association for Corporate Growth ACG Boston Event, Lawn On D event for September 2021; New England Cannabis Convention, Hynes event for March 2022 with 60 room nights; PERKS, Hynes event for March 2022; Snowbound Festival, Hynes event for November 2022 with 650 room nights; Simmons University Leadership Conference, Hynes event for March 2023 with 758 room nights; and, Association for Asian Studies Annual Conference 2023, Hynes event for March 2023 with 4,229 room nights..
- Cancelled Events and Room Nights Summary for 2020. Currently, for March through December, 64 Citywide Sales Events, 516,734 Citywide Sales Room Nights, 114 Event & Media Sales Events, and 19,801 Event & Media Sales Room Nights have been cancelled.
- 3. <u>Cancelled Events and Room Nights Summary for 2021</u>. Currently, for January through December 2021, 51 Citywide Sales Events, 334,075 Citywide Sales Room Nights, 26 Event & Media Sales Events, and 4,411 Event & Media Sales room nights have been cancelled.
- 4. 2021 Postponed Bookings with New ELAs. Boston Volleyball Festival 2021, originally 2 events, one over February 27-28 for 3,300 rooms on peak, and one over March 5-7 for 2,500 rooms on peak, with combined 17,950 total rooms, moved to May 21-23, 2021, with revised room nights of 9,300. Heart Rhythm Society Annual Scientific Sessions 2021, originally 7,000 rooms on peak with 29,750 total rooms for May 20-22, moved to July 29-31, 2021, with revised room nights of 17,733. New England States Consortium Systems Organization Medicaid Enterprise Systems Conference 2021, no change from original figures booked for August 10-13, 2020, moved to August 9-12, 2021, with revised room nights of 2,896. UBM LLC BIOMEDevice 2021, no change from original figures booked for May 5-6, moved to September 21-22, 2021, with revised room nights of 1,479. Building Owners & Managers Association International Annual Conference & Expo 2021 (Tentative), no change from original figures booked for July 19-20, moved to October 6-9, 2021, with revised room nights of 5,830. Hubspot, Inc. INBOUND 2021, originally 3,600 rooms on peak, with 12,295 total rooms for September 7-10, moved to October 12-14, 2021, with revised room nights of 620.
- 5. <u>FY'21 Year-to-Date Status</u>. 3rd Quarter Event Status: 9 events with 50,370 room nights, which includes three customers who are rebooked from first half of 2021. 4th Quarter Event Status: 15 events with 112,886 room nights. Room night totals reflect many downgrades from the "as-booked" forecast. Most customers are very committed to executing their planned event.

6. Opportunities for the Second Half of 2021. We still have a couple of events that are concerned about 2021. Site Visits are up with customers planning their events. Customers are excited with plans to execute their events with no restrictions. Hotels continue to work cooperatively with customers to re-book housing. We can see the light at the end of the tunnel.

V. <u>MASSMUTUAL CENTER/MGM SPRINGFIELD SALES AND MARKETING</u> UPDATE

Sean Dolan, MGM Springfield, General Manager, Joseph Flanagan, Assistant General Manager, and James Boucher, MGM Springfield, Director of Sales, gave an update as to the status of the MassMutual Center.

- Completed FY'21 Events. Varsity Spirit Cheerleading April 17, 2021; USA
 Gymnastics April 23-25, 2021; EnerGy Dance April 24-25, 2021; USA Gymnastics –
 May 1-2, 2021; Starpower National Talent Competition May 7-9, 2021; Westfield State
 Commencements May 13-14, 2021; Revolution Talent Competition May 14-16,
 2021; and, TECCA Academy Testing May 17-21, 2021.
- 2. <u>Upcoming FY'21 Events.</u> Dancers, Inc., May 21-23, 2021; South Hadley High School Commencement, June 4, 2021; Bay State Charter School Commencement June 5, 2021; Spikefest Springfield, June 10-13, 2021; and, Elite Performance Challenge, June 23-27, 2021.
- 3. <u>Staff Recall</u>. We have put together a comprehensive plan for a Phased Recall of FT employees to coincide with the increase in business volumes. We continue to monitor business trends and adjust staffing proposals as necessary.
- 4. Naismith Memorial Basketball Hall of Fame Enshrinement. We will officially be hosting the Class of 2021 ceremony at the MassMutual Center on Saturday, September 11, 2021. The ceremony will return to Springfield after a one-year relocation to Mohegan Sun. Enshrinement Weekend will begin at Mohegan Sun on Friday, September 10 with the Enshrinement Tip-Off Celebration and Awards Gala. The Class of 2021 and over fifty returning Hall of Famers will then journey to Springfield for the annual celebratory events taking place at the newly renovated Naismith Memorial Basketball Hall of Fame and Springfield's MassMutual Center on September 11, 2021.
- 5. <u>Westfield State Commencements</u>. The MassMutual Center hosted two commencements on Thursday, May 13 and three commencements on Friday, May 15 for Westfield State University.
- 6. Sales Update January through April 2021. There are seventeen (17) definite bookings for a total \$386,600, with 3,251 room nights, nine (9) new tentative booking for a total of \$153,200, with 1,910 room nights, six (6) rescheduled bookings for a total of \$209,440, with 395 room nights, fifteen (15) cancelations for a total of \$288,200, with 1,594 room nights, and nine (9) lost business events, for a total of \$144,600, with 479 room nights.

7. MMC/GSCVB 2021 Meetings & Convention Outreach Plan. Attendee Experience Virtual Tour – four (4) attendees from eleven RSVP's - Dr. Seuss Museum is the featured Attendee Experience; 2nd Gift Box will be mailed on May 17th to Top 10 Target - Feature Gift is MMC Beverage Set; 2nd "Eblast" Invitation for "A Virtual Site in the Birthplace of Basketball" scheduled for June 3 at 3:00pm; "Eblast" to MMC list of 3,375 sent on May 3rd; USAE "Eblast" sent on May 17th; 1st Virtual Tour on Wednesday, April 21- the Amazing World of Dr. Seuss, five (5) in attendance out of eleven (11) RSVP's; 3rd Virtual Tour scheduled for June 21st at 10am, MGM Springfield - "A lesson in Table Games".

VI. REPORT OF ADMINISTRATION, FINANCE & PERSONNEL COMMITTEE

Patrick Lynch, Chair of the Administration, Finance & Personnel Committee, introduced Michael Esmond, Chief Financial Officer, who gave a presentation on Fiscal Year 2022 Budget Development.

1. Draft Fiscal Year 2022 Operating and Capital Budget

Mr. Esmond noted that he plans to present the final FY 2022 budget to the Committee and Board in June for adoption. He noted that Finance is using three scenarios in forecasting our recovery: 1) a quick, full recovery; 2) a gradual, full recovery; and 3) a gradual recovery to a lower normal. Mr. Esmond noted that the budget's revenue projections currently rely on the second scenario in the FY 2022 projections.

The draft FY 2022 revenue budget reflects a projection of \$20.9 million in event revenues. This figure reflects lower annual event count, lower rental, food and beverage and event services revenue per event. Mr. Esmond noted that non-event revenues projected for FY 2022 is \$20.8 million, or 47% of the annual total. Inclusive in this projection are Boston Common Garage, Commercial Income, Waterfront Transportation, Springfield Garage, Danby Street Lot/ Other Leases, and Tea Party Ships and Museums.

Mr. Esmond reiterated that the Authority has made changes to eliminate spending. Some examples of changes are cutting of overtime and strict hiring controls. Mr. Esmond noted that the draft budget assumes any current job vacancies will remain unfilled. To date, these changes have saved the Authority almost \$3 million dollars. There will be increasing variable costs with re-opening. These costs will be in utilities, sanitation, food and beverage, event services and contracted services. Mr. Esmond emphasized to Committee Members that active budget management is key. The Authority continues to focus on statutory funding cap for net cost of operations. Mr. Esmond emphasized that Authority spending will scale to actual activity.

Finally, Mr. Esmond noted that Capital Projects has a FY 2022 Planning Target Budget of \$30 million dollars. Most of the projects in the FY 2022 budget are carryover projects and will be completed or under construction by end of FY 2022. Highlighted Projects are the BCEC Fire Alarm System, the BCEC Building Management System, the Enclosed Pedestrian Passageway and Water Stations (both at BCEC), and the MassMutual Digital Display.

VII. REPORT OF DEVELOPMENT & CONSTRUCTION COMMITTEE

Paul Sacco, Chair of the Development & Construction Committee, introduced John Donahue, Chief of Operations and Capital Projects, who gave an update on capital projects.

1. Escalator Project Update

The two new escalators in Hall A are just about completed and ready to be put into use. They are currently being cleaned and then will go through a test-run. We hope to have them permitted by the end of April. The two additional escalators will be a big improvement for customer circulation throughout the BCEC.

Mr. Donahue introduced Tara Coughlan, Project Manager, who played a video showing the installation of the two (2) new escalators.

Walk-way and Pedestrian Access Project Update

The enclosed passageway running under Summer Street from the Omni Hotel to the BCEC which was created to improve pedestrian access to the BCEC from the Seaport District, South Boston Waterfront Transportation Center, World Trade Center, Omni Boston Hotel at Seaport and the Silver Line waterfront is progressing well and is expected to be completed by late spring 2021. The concrete slab was recently poured. Light installation and paining are underway.

3. BCEC Water Station Project

Ms. Coughlan informed the Board that the water fountains near the bathrooms within the BCEC are currently out of service due to COVID. There is a perceived uncleanliness with having water dispensers within meeting rooms and it is labor intensive to swap the jugs.

The proposed solution is a combination of multiple products installed at convenient locations including rentable water dispensers with logo opportunities, bottled water branded for the event, and the removal of the water dispensers from the meeting rooms.

The next steps include identifying and prioritizing locations, procuring units and other installation materials, and further exploring potential water amenities.

VIII. OLD BUSINESS

No old business.

IX. <u>NEW BUSINESS</u>

Open for Business

The Authority experienced a record setting 2019 including 785,000 attendees, 650,000 room nights, 5,000 jobs in hospitality, services and labor sectors, and \$870 million in regional

economic activity. 2020 was on pace to exceed 2019 results before the COVID-19 Pandemic squashed those expectations.

To safely reopen, the Authority has done the following: demonstrate our ability to safely host private meetings, events, and gatherings in accordance with federal, state, and local public health protocols; develop an Authority Venue COVID-19 Safety Plan for all of our venues; educate our staff and clients on our plan and on Commonwealth guidelines; and, submit a plan to the Commonwealth for approval for each event we would host. During the pandemic, the Authority was authorized to host eighteen (18) different events.

During the pandemic, the Authority has repeatedly been recognized as a responsible, trusted organization: April 2020 - the BCEC was chosen to serve as the site of the Boston Hope field hospital; May 2020 - the BCEC became the first convention center in the nation to earn the U.S. Department of Homeland Security's Safety Act Designation; July/August 2020 - the Hynes safely hosted the Boston Police exam for about 1,000 police officers; and, March 2021 - the Hynes became a mass vaccination site for the Commonwealth and has provided approximately 250,000 shots.

The Authority's plan addresses three (3) critical capabilities: 1) exceptional social distancing; 2) dynamic contact tracing; and 3) best-practice COVID-19 protocols. Re-opening guidance from the Commonwealth as part of Phase 4 Step 2, capped capacity at 25%. Indoor gatherings were limited to 200 people. Not all spaces are created equal, however. We believe our enormous spaces—which allow us to maintain social distancing with larger crowds—warrants the ability to safely move past gathering limits with additional mitigating measures in place. The BCEC is the largest building in New England with 2.1 million square feet of total space, 516,000 square feet of contiguous exhibit space over 3 halls, and 191,801 square feet of meeting space (82 rooms). Our other venues are no slouches, either. The Hynes Convention Center has 352,000 total square feet of space, including 180,000 square feet of exhibit hall space, and the MassMutual Center has 190,000 square feet of space, plus an 8,000-seat arena.

Our commitment to social distancing includes the following: ensuring social distancing in all areas, including rooms, hallways, queues, food and beverage stations, elevators and escalators, and restrooms; configuring all walkways and aisles to be "one way" routes where appropriate; designating doors to exhibit halls as either entrances or exits to manage attendee flow; doubling the width of exhibit hall aisles where appropriate to limit contact; and, using technology/signage to limit crowding.

Pre-pandemic, 98% of Authority events used a formal badging and registration process, proving our ability to obtain, manage, and analyze data on event participants. Contact tracing requires data: before the event - where have they recently been and with whom; at the event - who is attending, where will they be going; and, after the event - where did they go, who were they with, and when did they start showing symptoms.

The Authority will implement industry-leading COVID-19 safety protocols that exceed the standards established by the Commonwealth, ensuring the health and safety of our clients and

guests. These safety protocols include: mandated use of PPE; COVID-19 response plan; enhanced HVAC system; mandated medical screening; and, increased cleaning protocols.

Pivoting from standard operating procedures of the past requires the ability to quickly adapt. The Authority has that ability: April 2020, we adapted the BCEC to serve as the site of the Boston Hope field hospital. Enhancements to our HVAC system enabled us to adopt the high standards for air exchange in place at major area hospitals. We were able to safely accommodate as many as 1,000 occupants including COVID-19 patients daily. All MCCA venues have robust HVAC systems that process air exchanges at a higher capacity and capability than most other buildings. BCEC & Hynes upgraded HVAC Filters to highest industry standard filter MERV13.

Over the past year, the Authority has completed \$14 million in capital improvements to improve the user experience in our facilities. These improvements include new BCEC Hall A Escalators, new public area carpeting, renovated "Green Room", new phone system, improvements to roadways & parking lot, and the ongoing project to connect Omni Hotel and BCEC under a covered walkway for guests.

The Authority will continue to work with the Commonwealth of Massachusetts Department of Public Health on the current and future COVID-19 safety guidelines. The Authority has unmatched expertise in safe event management and a proven ability to adapt to meet the needs of any situation. The Authority is working collaboratively as a destination to ensure our staff, contractors, and hospitality partners are prepared for the safe return to work. The Authority is working closely with our future clients to educate them on COVID-19 Safety guidance and looks forward to working with them on their safe return to the Commonwealth of Massachusetts.

2. Lawn On D Update

The public programming hours of operation for the Lawn On D will be Thursdays from 3-10 p.m., Fridays and Saturdays 12-10:30 p.m., and Sundays 12-10 p.m. For the first weekend only, there will be a live band on Friday from 5-9 p.m. There will be live bands on Saturdays and Sundays from 1-4 p.m.

There are thirteen (13) private events under contract for the Lawn On D, with five (5) pending private events, and sixteen (16) prospects. Contracted events for May and June include the Fisher College Commencement, May 14-15, Duet – SNHU Graduation Celebration, May 16, and the Mass Dental Society Annual Congress 2021, June 3-4.

We will be opening the Lawn On D with a current event license at restricted capacity levels of 150 guests. Lawn furniture will be set up in a socially distant fashion. Games will be spread out between Lawns A and B. There will be two operating food and beverage concessions areas. Guests can walk up, order their food and beverage, and head back to their table or seating area of choice. CDC guidelines will remain in effect.

3. Purchasing Update

The Authority's MCCA Procurement team has adopted a decommissioning policy for surplus and obsolete MCCA assets and inventory. This has led to the Authority recovering money on our surplus investments. The policy includes determining if any other needs or purposes exist within the Authority that can be met by re-assigning the asset to another department or project. If no internal need or purpose is determined and the asset has residual value, the asset goes up on a public auction site in an attempt to recover the Authority's investment. Other means of asset disposal consists of donations, state surplus, recycle/scrap or possible trade-in. From 2017-2021, the Procurement team has recovered \$518,760.56 through auctions.

During the pandemic, the Procurement team worked with other departments to target the following areas for opportunities to negotiate savings totaling \$50,499.18 for the MCCA: software renewals, equipment and supplies purchases, professional services agreements, and contracted maintenance providers.

In the early days of the COVID-19 pandemic, the Procurement team assisted Governor Baker's PPE Procurement Task Force to procure PPE items including masks, sanitizer, gowns and gloves. The team worked under the leadership of the Governor's Office, Chief Secretary and Director, Boards and Commissions, Jordan Maynard. The team was part of the vetting team assigned to reach out to forty (40) PPE vendors per day. The team researched the legitimacy of PPE vendors including cost and lead time.

4. Transportation Update

Shannon McDermott, Director of Transportation updated the Board on the Springfield Civic Garage Feasibility Study and the Seaport Transportation Water Ferry.

i. Springfield Civic Garage Feasibility Update

The Authority is working through the draft feasibility study for a new garage of 900-1000 spaces. The study is not complete yet, but the assumption is that if all goes according to plan a new garage would be open by 2024.

ii. Seaport Transportation and Water Ferry Update

The North Station Ferry is set to resume at a reduced service, one (1) boat on July 12th with a full return to service after Labor Day. The Authority is actively pushing our survey to gather information on potential riders for an East Boston ferry. We are planning an open house for the service on Tuesday June 22nd.

5. <u>Board Vote - MassMutual Center Management Services and Food and Beverages</u> Contract One-Year Extension

On September 1, 2016, the Massachusetts Convention Center Authority (the "Authority"), Blue Tarp Redevelopment, LLC, d/b/a MGM Springfield ("MGM"), and Global Spectrum LP ("Spectra") entered into a Management Services Agreement and Food and Beverage Agreement

(hereinafter "Management Agreement") for the Authority's MassMutual Center in Springfield Massachusetts. The original management team was a joint venture between Spectra and MGM. Pursuant to an Assignment Agreement and Binding Memorandum of Understanding dated June 21, 2017 among Spectra, the Authority, and MGM, Spectra, with the Authority's approval, assigned to MGM, the Management Services portion of the Management Agreement and Spectra retained the right and obligation to provide the Food and Beverage Services.

The Management Agreement provided for a three-year term ending June 30, 2019, with the possibility of two additional years at the Authority's sole discretion which the Authority exercised. The second extension provided by the Management Agreement is scheduled to expire on June 30, 2021.

As MGM has done during its contract tenure, it has agreed to waive the Fixed Management Fee for the extension term. MGM has also agreed to extend the Financial Underwriting of Major Events pursuant to the Joint Marketing and Joint Cooperation Agreement for an additional year due to loss of these events as a result of Covid-19.

MGM, Spectra, and the Authority wish to extend the term of the Management Agreement for an additional year through June 30, 2022, upon the same terms and conditions contained in the Management Agreement.

A motion duly made and seconded, the Board voted unanimously to approve by roll call vote as follows:

VOTE:

The Massachusetts Convention Center Authority hereby authorizes the Executive Director to negotiate and enter into a one-year extension, through June 30, 2022, to the Management Services Agreement and Food and Beverage Services with Blue Tarp Redevelopment, LLC, d/b/a MGM Springfield ("MGM") and Global Spectrum LP, d/b/a Spectra Venue Management, under the same terms and conditions contained in the current Management Agreement with the added requirement that MGM agrees to continue to waive the Fixed Management Fee for this extension period and to provide financial underwriting of major events.

Cindy Brown	Yes
Barbara Capuano	Yes
Michelle Consalvo	Yes
Andrew Crane	Yes
Karen Diane Johnson	Yes
Amy Latimer	Yes
Patrick Lynch	Yes
Paul Sacco	Yes
Justin Sterritt	Yes
John McDonnell	Yes

IX. **ADJOURNMENT**

A motion duly made and seconded, the meeting was adjourned by a unanimous roll call vote at 11:40 a.m.

Barbara Capuano Yes	
Michelle Consalvo Yes	
Andy Crane Yes	
Karen Diane Johnson Yes	
Amy Latimer Yes	
Patrick Lynch Yes	
Paul Sacco Yes	
Justin Sterritt Yes	
John McDonnell Yes	

ATTEST:

Christopher R. Donato
General Counsel