# CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Unaudited

(\$000s of Canadian dollars)

	March 31, 2017	September 30, 2016
Assets		
Non-current assets		
Investment properties [Note 4]	\$ 1,482,475	\$ 1,460,080
Property, plant and equipment	4,884	4,822
Intangible assets	460	423
	1,487,819	1,465,325
Current assets		
Prepaid assets	3,206	1,774
Prepaid current income tax	1,261	1,261
Trade and other receivables	1,076	1,614
Restricted cash	2,723	2,858
Inventory	259	338
Mortgage receivable	-	2,500
Cash and cash equivalents	58,219	1,095
	66,744	11,440
Total Assets	\$ 1,554,563	\$ 1,476,765
Liabilities		
Non-current liabilities		
Mortgages payable [Note 5]	\$ 825,813	\$ 666,824
Deferred tax liabilities	124,103	123,162
	949,916	789,986
Current liabilities		
Mortgages payable [Note 5]	12,185	47,657
Trade and other payables	6,385	6,898
Refundable security deposits	4,067	4,100
Bank indebtedness [Note 6]	_	40,148
	22,637	98,803
Total Liabilities	972,553	888,789
Equity		
Share capital [Note 7]	24,366	24,315
Contributed surplus	2,382	2,404
Retained earnings	555,262	561,257
Total Equity	582,010	587,976
Total Liabilities and Equity	\$ 1,554,563	\$ 1,476,765

See accompanying notes to these condensed consolidated financial statements.

(Signed) (Signed)

"Bob Dhillon" "Joe Amantea" Director Director

May 4, 2017

# CONDENSED CONSOLIDATED STATEMENTS OF NET LOSS AND TOTAL COMPREHENSIVE LOSS

Unaudited (\$000s of Canadian dollars, except per share amounts)

	ree months ended ch 31, 2017	ree months ended rch 31, 2016	Six months ended ch 31, 2017	Six months ended ch 31, 2016
Rental revenue	\$ 25,579	\$ 24,828	\$ 51,078	\$ 49,883
Ancillary rental income	469	450	813	787
	26,048	25,278	51,891	50,670
Property operating expenses	11,234	9,303	21,387	18,060
Net operating income	14,814	15,975	30,504	32,610
Interest income	174	100	289	134
	14,988	16,075	30,793	32,744
Mortgage interest	6,802	6,573	15,107	12,858
Amortization of deferred financing cost	676	584	1,483	1,146
General and administrative expenses	2,702	2,052	5,101	4,222
Depreciation	97	88	186	170
	10,277	9,297	21,877	18,396
Profit before other items and income tax	4,711	6,778	8,916	14,348
Fair value loss [Note 4]	(8,545)	(36,432)	(16,293)	(52,486)
Insurance settlement	2,400	_	2,400	_
Loss before income tax	(1,434)	(29,654)	(4,977)	(38,138)
Current income tax	_	120	_	120
Deferred income tax expense (recovery)	785	(2,676)	941	(2,676)
Net loss and total comprehensive loss	\$ (2,219)	\$ (27,098)	\$ (5,918)	\$ (35,582)
Loss per share				
– basic [Note 8]	\$ (0.25)	\$ (2.67)	\$ (0.67)	\$ (3.50)
- diluted [Note 8]	\$ (0.25)	\$ (2.67)	\$ (0.67)	\$ (3.50)

See accompanying notes to these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Unaudited

(\$000s of Canadian dollars)

	Share Capital	C	Contributed Surplus	Retained Earnings	Sh	Total areholders' Equity
Balance, October 1, 2015	\$ 28,114	\$	2,404	\$ 589,888	\$	620,406
Shares purchased for cancellation	(379)		_	(4,010)		(4,389)
Loss for the period	_		_	(35,582)		(35,582)
Balance, March 31, 2016	\$ 27,735	\$	2,404	\$ 550,296	\$	580,435
Shares purchased for cancellation	(3,420)		_	(41,792)		(45,212)
Profit for the period	_		_	52,753		52,753
Balance, September 30, 2016	\$ 24,315	\$	2,404	\$ 561,257	\$	587,976
Balance, October 1, 2016	\$ 24,315	\$	2,404	\$ 561,257	\$	587,976
Shares purchased for cancellation	51		_	(77)		(26)
Excess of stock option	_		(22)	_		(22)
Loss for the period	_		_	(5,918)		(5,918)
Balance, March 31, 2017	\$ 24,366	\$	2,382	\$ 555,262	\$	582,010

See accompanying notes to these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Unaudited

(\$000s of Canadian dollars)

Cash obtained from (used in) operating activities		nths ended ch 31, 2017	Six months ende March 31, 201	
Cash obtained from (used in) operating activities				
Net loss	\$	(5,918)	\$	(35,582)
Adjustments for:				
Amortization of deferred financing cost		1,483		1,146
Depreciation		186		170
Fair value loss		16,293		52,486
Deferred income tax expense		941		(2,676)
Mortgage interest		15,107		12,858
Interest paid on mortgages payable		(15,107)		(12,853)
		12,985		15,549
Change in working capital				
Prepaid assets		(1,432)		(739)
Prepaid current income tax		_		(960)
Trade and other receivables		538		(296)
Inventory		79		9
Restricted cash		135		320
Trade and other payables		(145)		(3,021)
Refundable security deposits		(33)		(165)
Cash from operating activities		12,127		10,697
Financing activities				
Bank indebtedness		(40,148)		(36,909)
Financing of investment properties		193,468		118,464
Repayment of mortgages payable		(72,160)		(33,797)
Repurchase of shares		(26)		(4,389)
Excess of stock option		(22)		_
Cash from financing activities		81,112		43,369
Investing activities				
Purchase of and additions to investment properties		(38,330)		(14,727)
Purchase of and additions to property, plant and equipment		(248)		(209)
Purchase of and additions to intangible assets		(37)		(87)
Mortgage receivable		2,500		_
Cash used in investing activities		(36,115)		(15,023)
Net increase in cash and cash equivalents		57,124		39,043
Cash and cash equivalents, beginning of period		1,095		1,526
Cash and cash equivalents, end of period	\$	58,219	\$	40,569
Cash and cash equivalents are comprised of:				
Cash	\$	2,380	\$	889
Short-term deposits		55,839		39,680

See accompanying notes to these condensed consolidated financial statements.

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Unaudited

(Thousands of Canadian dollars, except share and per share amounts and amounts within narrative) For the three and six months ended March 31, 2017 and 2016

#### 1. GENERAL

Mainstreet Equity Corp. (the "Corporation") is a Canadian real estate corporation focused on acquiring and managing mid-market residential rental apartment buildings in major markets primarily in Western Canada. The registered office and head office of the Corporation are located at 1413 – 2nd Street SW, Calgary, Alberta T2R 0W7 and 305 – 10th Avenue SE, Calgary, Alberta T2G 0W2, respectively.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

## a) Statement of compliance

The condensed consolidated financial statements of the Corporation have been prepared in compliance with International Accounting Standards ("IAS") 34 Interim Financial Reporting ("IAS 34") as issued by the International Accounting Standards Board ("IASB") and adopted by the Chartered Professional Accountants of Canada ("CPA"). Accordingly, certain information and footnote disclosure normally included in the annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") have been omitted or condensed and, therefore, should be read in conjunction with the annual audited consolidated financial statements for the fiscal year ended September 30, 2016.

# b) Basis of presentation

These condensed consolidated financial statements have been prepared using the same accounting policies and methods as those used in the consolidated financial statements for the year ended September 30, 2016.

These condensed consolidated financial statements have been prepared on the historical cost basis except for investment properties, which are measured at fair value. The condensed consolidated financial statements are prepared on a going concern basis and have been prepared in Canadian dollars rounded to the nearest thousand. The accounting policies set out below have been applied consistently in all material respects.

#### c) Basis of consolidation

The consolidated financial statements include the accounts of the Corporation and its wholly owned controlled subsidiary, Mainstreet Equity USA Corp. All inter-company transactions, balances, revenue and expenses have been eliminated on consolidation.

## d) Key accounting estimates and assumptions

The following are the key accounting estimates and assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period that have significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year:

- Significant estimates used in determining the fair value of investment properties include capitalization rates, market rent, vacancy rate and operating expenses. A change to any one of these inputs could significantly alter the fair value of an investment property. Please refer to Note 4 for sensitivity analysis;
- ii) Significant estimates used in determining the fair value of financial instruments include the discount rate used to discount the future cash flows for similar loans with similar credit ratings and the same maturities;
- iii) Significant estimates used in determining the fair value of share-based compensation include the estimated risk free interest rate, expected life of the stock options, expected volatility rate of and expected dividend rates;
- iv) Allocation of purchase cost in the acquisition of property, plant and equipment into different components, estimation of their useful life and impairment on property, plant and equipment; and
- v) The amount of temporary differences between the book carrying value of the assets and liabilities versus the tax basis values and the future income tax rate at which these differences will be realized.

Actual results could differ from estimates.

## 3. New accounting policies and changes to accounting policies

The new IFRS policies which are effective for annual periods beginning on or after January 1, 2018 are discussed below:

Certain new IFRSs which are related to accounting periods beginning on January 1, 2018 or later are not expected to have a significant effect on the consolidated financial statements. The following accounting policies have not yet been adopted by Mainstreet.

## IFRS 9 - Financial Instruments - Effective for periods beginning on or after January 1, 2018

The IASB has undertaken a three-phase project to replace IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39") with IFRS 9 Financial Instruments ("IFRS 9"). In November 2009, the IASB issued the first phase of IFRS 9, which details the classification and measurement requirements for financial assets. Requirements for financial liabilities were added to the standard in October 2010. The new standard replaces the current multiple classification and measurement models for financial assets and liabilities with a single model that has only two classification categories: amortized cost and fair value. In November 2013, the IASB issued the third phase of IFRS 9 which details the new general hedge accounting model. Hedge accounting remains optional and the new model is intended to allow reporters to better reflect risk management activities in the financial statements and provide more opportunities to apply hedge accounting. IFRS 9 is still available for early adoption. The full impact of the standard on the Corporation's financial statements will not be known until the assessment by the Corporation is complete.

## IFRS 15 - Revenue from Contracts with Customers - Effective for periods beginning on or after January 1, 2018

The IASB issued IFRS 15 which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The model requires an entity to recognize revenue as the goods or services are transferred to the customer in an amount that reflects the expected consideration. IFRS 15 is effective for annual periods beginning on or after January 1, 2018. The Corporation is currently evaluating the impact of the new Standard on its financial statements.

#### IFRS 16 - Leases - Effective for periods beginning on or after January 1, 2019

The new standard on leases supersedes IAS 17, Leases and Related Interpretations. IFRS 16 eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. From a lessee perspective, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17. From a lessor perspective, the accounting remains similar to current practice of classifying leases as finance and operating leases. The Corporation is currently evaluating the impact of the new Standard on its financial statements.

## 4. Investment properties

	Six months ended March 31, 2017	Year ended Sept. 30, 2016
Balance, beginning of period	\$ 1,460,080	\$ 1,386,035
Additions	28,428	56,612
Building improvements	10,260	20,468
Fair value loss	(16,293)	(3,035)
Balance, end of period	\$ 1,482,475	\$ 1,460,080

The fair value of investment properties held by the Corporation as of September 30, 2016, was determined by independent qualified real estate appraisers who are members of the Appraisal Institute of Canada and have appropriate qualifications and experience in the valuation of the Corporation's investment properties in relevant locations. The direct capitalization method was used to convert an estimate of a single year's income (net operating income) expectancy into an indication of value in one direct step by dividing the income (net operating income) estimated by an appropriate capitalization rate.

The appraisers also reviewed changes in market conditions affecting the underlying assumptions used for the fair value assessment during the period and management estimated the fair value of the investment properties based on the current market conditions at March 31, 2017 except for six properties acquired during the six months ended March 31, 2017 for which the cost of acquisition was used as the best estimate of the fair market value as of March 31, 2017.

The average capitalization rates used in determining the fair value of investment properties are set out below:

	March 31, 2017	Sept. 30, 2016
Surrey, BC	4.56%	4.56%
Abbotsford, BC	5.13%	5.13%
Calgary, AB	4.86%	4.86%
Edmonton, AB	5.92%	5.92%
Saskatoon, SK	6.90%	6.77%
Investment properties	5.43%	5.41%

The direct capitalization method requires that an estimated forecasted net operating income ("NOI") be divided by a capitalization rate ("Cap Rate") to determine a fair value. As such changes in both NOI and Cap Rate would significantly alter the fair value of investment properties. The tables below set out the impact of changes in both NOI and Cap Rate on the Corporation's fair values.

#### As at March 31, 2017

710 01 111011 01, 2017						
Net operating income		-3%	-1%	As estimated	+1%	+3%
		\$ 78,112	\$ 79,722	\$ 80,527	\$ 81,333	\$ 82,943
Capitalization rate						
-0.25%	5.18%	\$ 24,901	\$ 55,981	\$ 71,521	\$ 87,061	\$ 118,141
Cap rate used	5.43%	\$ (44,474)	\$ (14,825)	\$1,482,475	\$ 14,825	\$ 44,474
+0.25%	5.68%	\$ (107,745)	\$ (79,400)	\$ (65,227)	\$ (51,055)	\$ (22,710)
As at September 30, 2016						
Net operating income		-3%	-1%	As estimated	+1%	+3%
		\$ 76,621	\$ 78,200	\$ 78,990	\$ 79,780	\$ 81,360
Capitalization rate						
-0.25%	5.16%	\$ 24,816	\$ 55,432	\$ 70,740	\$ 86,049	\$ 116,665
Cap rate used	5.41%	\$ (43,802)	\$ (14,601)	\$1,460,080	\$ 14,601	\$ 43,802
+0.25%	5.66%	\$ (106,359)	\$ (78,447)	\$ (64,491)	\$ (50,535)	\$ (22,624)

#### 5. MORTGAGES PAYABLE

Mortgages payable bear interest at a weighted average interest rate of 3.07% (September 30, 2016 – 3.39%) per annum and are payable in monthly principal and interest installments totaling \$3.5 million (September 30, 2016 – \$3.2 million), maturing from 2017 to 2027 and are secured by specific charges against specific investment properties, having a fair value of \$1,371 million (September 30, 2016 – \$1,282 million).

	Ma	rch 31, 2017	Se	Sept. 30, 2016	
Non-current	\$	825,813	\$	666,824	
Current		12,185		47,657	
	\$	837,998	13 \$ 35	714,481	

Estimated principal payments required to retire the mortgage obligations as of March 31, 2017 are as follows:

2019       37,0         2020       31,         2021       75,3         2022       84,         Subsequent       615,3         B58,8       Deferred financing costs	12 months ending March 31,	Amount
2020       31,         2021       75,         2022       84,         Subsequent       615,         858,       858,         Deferred financing costs       (20,	2018	\$ 15,148
2021       75,3         2022       84,4         Subsequent       615,3         858,8       Ueferred financing costs         Company to the cost of	2019	37,056
2022       84,         Subsequent       615,7         858,8       Deferred financing costs         (20,	2020	31,162
Subsequent 615,2  858,5  Deferred financing costs (20,	2021	75,390
Deferred financing costs 858,8 (20,	2022	84,499
Deferred financing costs (20,	Subsequent	615,254
		858,509
\$ 837,9	Deferred financing costs	(20,511)
		\$ 837,998

#### 6. BANK INDEBTEDNESS

Effective January 2014, the Corporation was granted a new banking facility to a maximum of \$85 million with a syndicate of chartered financial institutions. The facility is secured by a floating charge against the Corporation's assets and carries an interest rate of prime plus 1.25%. The facility requires monthly interest payments and is renewable every three years subject to the mutual agreement of the lenders and the Corporation. The Corporation has extended the maturity date to December 6, 2019. As at March 31, 2017, the Corporation has drawn \$Nil (September 30, 2016 – \$40.1 million) against this credit facility. The facility contains financial covenants to maintain an overall funded debt to gross book value ratio of not more than 65% and debt service ratio of not less than 1.2. As of March 31, 2017, the Corporation's overall funded debt to gross book value ratio and debt service coverage ratio are 56% and 1.34, respectively.

# Overall funded debt to gross book value ratio as of March 31, 2017

#### (000s of dollars)

Total funded debt

Mortgages payable	\$ 837,998
Bank indebtedness	_
	\$ 837,998
Gross book value of assets	
Investment properties	\$ 1,482,475
Property, plant and equipment	4,884
	\$ 1,487,359
Overall funded debt to gross book value ratio	56%

# Debt service coverage ratio

Earnings before interest, tax, depreciation, amortization and fair value gain

For 12 months ended March 31, 2017

TOT 12 IIIOTICIS CITACA MATCH 31, 2017	
Net profit	\$ 46,836
Add (deduct):	
Mortgage interest	28,251
Income tax	9,143
Depreciation	381
Amortization of finance cost	2,716
Fair value gain	(32,887)
	\$ 54,440
Principal and interest payments	\$ 40,543
Debt service coverage ratio	1.34

# 7. SHARE CAPITAL

#### Authorized:

Unlimited number of common voting shares with no par value Unlimited number of preferred shares with no par value

Issued, outstanding and fully paid:

	Six months ended	d March	31, 2017	Year ended September 30, 2016			
	Number of common shares		Amount (000s)	Number of common shares		Amount (000s)	
Issued and outstanding,							
<ul> <li>beginning of the period</li> </ul>	8,883,333	\$	24,315	10,271,251	\$	28,114	
Shares purchased for cancellation	(2,400)		(6)	(1,387,918)		(3,799)	
Exercise of stock options	6,200		57				
Issued and outstanding,							
– end of the period	8,887,133	\$	24,366	8,883,333	\$	24,315	

All common shares have an equal right to dividends.

On May 30, 2016, the Corporation obtained approval from the Toronto Stock Exchange ("TSX") to repurchase up to 487,890 common shares of the Corporation under a Normal Course Issuer Bid ("NCIB") commencing June 1, 2016. The current NCIB expires on May 30, 2017. The Corporation's previous NCIB expired on April 20, 2016. During the six months ended March 31, 2017

and 2016, the Corporation purchased and cancelled 2,400 common share and 138,336 common shares, respectively, at an average price of \$34.82 and \$31.72 per common share. It is anticipated that the Corporation will make application to the TSX to renew the current NCIB upon expiration thereof.

On April 22, 2016, Mainstreet purchased for cancellation 1.2 million of its common shares at a purchase price of \$36 per common share for an aggregate purchase price of \$43.2 million (not including fees and expenses), pursuant to a substantial issuer bid made in accordance with applicable securities laws.

## 8. (LOSS) PROFIT PER SHARE

Basic (loss) profit per share is calculated using the weighted average number of common shares outstanding during the period. The treasury stock method of calculating the diluted (loss) profit per share is used.

The following table sets forth the computation of basic and diluted (loss) profit per share:

		e month March	s ended 31,		Six	months March	
	2017		2016		2017		2016
Numerator							
Net loss	\$ (2,219)	\$	(27,098)	\$	(5,918)	\$	(35,582)
Denominator							
For basic loss per share and diluted loss per share							
– Weighted average shares	8,882,957	•	10,132,915	8,883,147		1	0,152,436
Loss per share							
- basic	\$ (0.25)	\$	(2.67)	\$	(0.67)	\$	(3.50)
- diluted	\$ (0.25)	\$	(2.67)	\$	(0.67)	\$	(3.50)

Due to reported losses, the dilution calculation does not include 822,000 common shares and 828,200 common shares, respectively issuable upon proper exercise of outstanding stock options, for the six months ended March 31, 2017 and 2016. If included, these items would be anti-dilutive and therefore are not included in the computation of diluted loss per common share.

#### 9. STOCK OPTION PLAN

A summary of the Corporation's stock option plan as of March 31, 2017 and September 30, 2016 and changes during the periods are presented below:

	March 31, 2017					September 30, 2016			
Stock option		Number of shares		ed average rcise price		Number of shares		d average cise price	
Outstanding and exercisable,									
<ul> <li>beginning of the period</li> </ul>		828,200	\$	5.51		828,200	\$	5.51	
Exercised		(6,200)	\$	5.51		_			
Outstanding and exercisable,									
- end of the period		822,000	\$	5.51		828,200	\$	5.51	
Weighted average contractual life-years		1.94				2.44			
Prices	\$	5.51			\$	5.51			

During the six months ended March 31, 2017, a director of the Corporation exercised 6,200 stock options. No stock options may be granted under the Corporation's stock option plan after March 24, 2017.

# 10. FINANCIAL INSTRUMENT AND RISK MANAGEMENT

#### Fair value of financial assets and liabilities

The Corporation's financial assets and liabilities comprise restricted cash, cash and cash equivalents, trade and other receivables, mortgage receivable, bank indebtedness, mortgages payable, trade and other payables, and refundable security deposits. Fair values of financial assets and liabilities, summarized information related to risk management positions, and discussion of risks associated with financial assets and liabilities are presented as follows.

The fair values of restricted cash, cash and cash equivalents, trade and other receivables, bank indebtedness, trade and other payables, and refundable security deposits approximate their carrying amounts due to the short-term maturity of those instruments.

The fair values of mortgages receivable and payable are determined using the current market interest rates as discount rates, the net present value of principal balances and future cash flows over the terms of the mortgages. In identifying the appropriate level of fair value, the Corporation performs a detailed analysis of the financial assets and liabilities. The inputs used to measure fair value determine different levels of the fair value hierarchy categorized as follows:

- Level 1: Values based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities;
- Level 2: Values based on quoted prices in markets that are not active or model inputs that are observable either directly or
  indirectly for substantially the full term of the asset or liability; and
- Level 3: Values based on valuation techniques for which any significant input is not based on observable market data.

The fair values of financial assets and liabilities were as follows:

#### (000s of dollars)

		March 31, 2017			September 30, 2016			
		Carrying amount		Fair value		Carrying amount		Fair value
Financial assets:								
Restricted cash	Level 1	\$ 2,723	\$	2,723	\$	2,858	\$	2,858
Cash and cash equivalents	Level 1	58,219		58,219		1,095		1,095
Trade and other receivables	Level 2	1,076		1,076		1,614		1,614
Mortgage receivable	Level 2	_		_		2,500		2,498
Financial liabilities:								
Bank indebtedness	Level 1	_		_		40,148		40,148
Mortgages payable	Level 2	837,998		861,713		714,481		769,086
Trade and other payables	Level 2	6,385		6,385		6,898		6,898
Refundable security deposits	Level 1	4,067		4,067		4,100		4,100

The Corporation's non-financial assets comprise investment properties. The fair values of non-financial assets were as follows:

## (000s of dollars)

		March	31, 2017	Septembe	er 30, 2016
		Carrying amount	Fair value	Carrying amount	Fair value
Non-financial assets:					
Investment properties	Level 3	\$1,482,475	\$1,482,475	\$1,460,080	\$1,460,080

#### 11. RISK ASSOCIATED WITH FINANCIAL ASSETS AND LIABILITIES

The Corporation is exposed to financial risks arising from its financial assets and liabilities. The financial risks include market risk relating to interest rates, credit risk and liquidity risk.

#### Market risk

Market risk is the risk that the fair value or future cash flows of financial assets or liabilities will fluctuate due to movements in market prices. Most of the Corporation's financial assets and liabilities are short term in nature and, accordingly, the fluctuation in the fair value is therefore minimal.

#### Interest rate risk

The Corporation is exposed to interest rate risk to the extent of any upward or downward revision in prime lending rates. Mortgages totaling \$3 million are subject to renewal during the financial year ending September 30, 2017. Changes in the interest rate have the potential to adversely affect the profitability of the Corporation. However, the Corporation attempts to mitigate this risk by staggering the maturity dates for its mortgages. The majority of the Corporation's mortgages are insured by Canada Mortgage and Housing Corporation ("CMHC") under the National Housing Association ("NHA") mortgage program. This

added level of insurance offered to lenders allows the Corporation to receive the best possible financing and interest rates, and significantly reduces the potential for a lender to call a loan prematurely. A 1% change in the prime lending rate would not have resulted in any change in interest expense for the six months ended March 31, 2017.

## **Credit risk**

Credit risk is the risk that the counterparty to a financial asset will default resulting in a financial loss for the Corporation. The Corporation is exposed to credit risk as some tenants may experience financial difficulty and may default in payment of rent. However, the Corporation attempts to minimize possible risks by conducting in-depth credit assessments of all tenants and collecting security deposits from tenants. The Corporation's tenants are numerous which also reduces the concentration of credit risk. As tenants' rent is due at the beginning of the month, all amounts in accounts receivable are considered overdue by the Corporation. As of March 31, 2017, rents due from current tenants amounted to \$300,000 (September 30, 2016 – \$336,000). The possibility of not receiving payment of rent due from current tenants was covered by security deposits of \$4.1 million (September 30, 2016 – \$4.1 million) and provisions for bad debts of \$130,000 (September 30, 2016 – \$130,000).

In relation to cash, cash equivalents and restricted cash, the Corporation believes that its exposure to credit risk is low. The Corporation places its cash, cash equivalents, and restricted cash only with reputable Canadian chartered financial institutions.

# **Liquidity Risk**

Liquidity risk is the risk the Corporation will encounter difficulties in meeting its financial liability obligations. The Corporation manages its liquidity risk by monitoring forecast and cash flows on a regular basis to meet expected operational expenses, by maintaining adequate banking facilities, and by matching the maturity profiles of financial assets and liabilities.

The timing of cash outflows relating to financial liabilities are outlined in the table below:

	1 year	2 years	3 years	4 years	Beyond 4 years	Total
Mortgages payable	\$ 15,148	37,056	31,162	75,390	699,753	\$ 858,509
Mortgage interest payable	\$ 26,336	25,801	24,075	23,229	80,499	\$ 179,940
Trade and other payables	\$ 6,385	_	_	_	_	\$ 6,385
Refundable security deposits	\$ 4,067	_	_	_	_	\$ 4,067

# 12. GUARANTEES, CONTINGENCIES, COMMITMENTS

In the normal course of business, the Corporation may enter into various agreements that may contain features that meet the definition of guarantees, contingencies or commitments in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets ("IAS 37") that contingently require the Corporation to make payments to the guaranteed party based on: (i) changes in an underlying interest rate, foreign exchange rate, equity or commodity instrument, index or other variable, that is related to an asset, a liability or an equity security of the counterparty; (ii) failure of another party to perform under an obligating agreement; or (iii) failure of a third party to pay its indebtedness when due.

In the ordinary course of business, the Corporation provides indemnification commitments to counterparties in transactions such as credit facilities, leasing transactions, service arrangements, director and officer indemnification agreements and sales of assets. These indemnification agreements require the Corporation to compensate the counterparties for costs incurred as a result of changes in laws and regulations (including tax legislation) or as a result of litigation claims or statutory sanctions that may be suffered by counterparty as a consequence of the transaction. The terms of these indemnification agreements will vary based on the contract and do not provide any limit on the maximum potential liability. Historically, the Corporation has not made any significant payments under such indemnifications and no amount has been accrued in these condensed consolidated financial statements with respect to these indemnification commitments.

In the normal course of operations, the Corporation will become subject to a variety of legal and other claims against the Corporation. Management and the Corporation's legal counsel evaluate all claims on their apparent merits, and accrue management's best estimate of the estimated costs to satisfy such claims. Management believes that the outcome of legal and other claims filed against the Corporation will not be material.

As of March 31, 2017 and September 30, 2016, no amounts have been recorded and none are required to be disclosed in the condensed consolidated financial statements with respect to guarantees, contingencies and commitments.

#### 13. RELATED PARTY TRANSACTIONS

a) The President and Chief Executive Officer receives commissions at commercial rates in his capacity as a licensed broker for the property transactions conducted by the Corporation in its normal course of business. Commissions are determined on an exchange value basis. These commissions are not incurred or paid by the Corporation but rather by the other selling

- party or parties to the transaction. The commissions received during the three and six months ended March 31, 2017 were \$70,500 (2016 \$53,000) and \$122,100 (2016 \$53,000) and formed part of the President and Chief Executive Officer's total remuneration for the year.
- b) The Corporation paid legal and professional fees and reimbursements for the transactions conducted by the Corporation in its normal course of business for the three and six months ended March 31, 2017 amounting to \$84,500 (2016 \$100,000) and \$197,500 (2016 \$129,000) to a law firm of which a director and officer of the Corporation is a partner. Professional fees and reimbursements are determined on an exchange value basis. As at March 31, 2017, the amounts payable to the law firm were \$40,000 (September 30, 2016 \$600).

## 14. SEGMENTED INFORMATION

The Corporation specializes in multi-family residential housing and operates primarily within one business segment in three provinces located in Canada. The following summary presents segmented financial information for the Corporation's continuing operations by geographic location:

# **RENTAL OPERATIONS**

	T	hree months e	nded M	arch 31,		led Mar	larch 31,	
		2017		2016		2017		2016
BRITISH COLUMBIA								
Rental revenue	\$	7,252	\$	6,779	\$	14,458	\$	13,371
Ancillary rental income		172		93		287		180
Fair value gain or (loss)		(919)		12,213		(1,984)		11,118
Property operating expenses		2,827		2,493		5,457		4,788
ALBERTA								
Rental revenue	\$	15,050	\$	15,635	\$	30,122	\$	31,702
Ancillary rental income		257		347		464		578
Fair value (loss)		(3,817)		(48,348)		(9,425)		(62,857)
Property operating expenses		6,868		5,787		13,105		11,289
SASKATCHEWAN								
Rental revenue	\$	3,277	\$	2,414	\$	6,498	\$	4,810
Ancillary rental income		40		10		62		29
Fair value (loss)		(3,809)		(297)		(4,884)		(747)
Property operating expenses		1,539		1,023		2,825		1,983
TOTAL								
Rental revenue	\$	25,579	\$	24,828	\$	51,078	\$	49,883
Ancillary rental income		469		450		813		787
Fair value (loss)		(8,545)		(36,432)		(16,293)		(52,486)
Property operating expenses		11,234		9,303		21,387		18,060
Unallocated revenue*		2,574		100		2,689		134
Unallocated expenses**		11,062		6,741		22,818		15,840
(Loss) for the period	\$	(2,219)	\$	(27,098)	\$	(5,918)	\$	(35,582)

<sup>\*</sup> Unallocated revenue represents interest income and insurance settlement.

<sup>\*\*</sup> Unallocated expenses include general and administrative expenses, mortgage interest, financing cost, depreciation and income taxes.

# IDENTIFIABLE ASSETS AND LIABILITIES

	M	arch 31, 2017	Sept. 30, 2016		
BRITISH COLUMBIA					
Investment properties	\$	400,400	\$	400,400	
Property, plant and equipment		16		19	
Mortgages payable		242,154		156,543	
Refundable security deposits		1,297		1,290	
ALBERTA					
Investment properties	\$	916,395	\$	892,480	
Property, plant and equipment		4,857		4,794	
Mortgages payable		501,047		467,555	
Refundable security deposits		2,192		2,218	
SASKATCHEWAN					
Investment properties	\$	165,680	\$	167,200	
Property, plant and equipment		11		9	
Mortgages payable		94,797		90,383	
Refundable security deposits		578		592	
TOTAL					
Investment properties	\$	1,482,475	\$	1,460,080	
Property, plant and equipment		4,884		4,822	
Mortgages payable		837,998		714,481	
Refundable security deposits		4,067		4,100	

## IDENTIFIABLE CAPITAL EXPENDITURES

	nths ended ch 31, 2017	Year ended pt. 30, 2016
BRITISH COLUMBIA	\$ 1,984	\$ 9,917
ALBERTA	33,622	28,044
SASKATCHEWAN	3,368	39,736
TOTAL	\$ 38,974	\$ 77,697

# 15. CAPITAL MANAGEMENT

The Corporation defines capital that it manages as the aggregate of its shareholders' equity and mortgages payable and, on occasion, bank loans or lines of credit when drawn on. The Corporation's total capital resources as at March 31, 2017 amounted to \$1,420 million (September 30, 2016 – \$1,343 million).

The Corporation aims to manage its capital resources to maintain financial strength and to maximize its financial flexibility by maintaining strong liquidity and by utilizing alternative sources of capital including equity and mortgages.

The Corporation sets the amount of capital in proportion to risk. The Corporation manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets.

The total managed capital for the Corporation is summarized below:

	Mar	March 31, 2017		
Mortgages payable	\$	837,998	\$	714,481
Bank indebtedness		_		40,148
Total equity		582,010		587,976
Total capital	\$	1,420,008	\$	1,342,605

The Corporation's policy for capital risk management is to keep a debt to fair value of investment properties ratio, as defined below, of no greater than 70%. The ratio as at March 31, 2017 is approximately 57% (September 30, 2016 – 52%) which leaves a sufficient capacity to raise additional funds from refinancing before the Corporation reaches its internal target ratio of 70%.

The debt to fair value ratios was as follows:

	March 31, 2017		 Sept. 30, 2016
Mortgages payable	\$	837,998	\$ 714,481
Bank indebtedness		_	40,148
Total debts	\$	837,998	\$ 754,629
Investment properties	\$	1,482,475	\$ 1,460,080
Debt to fair value ratio		57%	52%

In managing the capital requirements of the Corporation, management makes assessments of the capital and liquid resources required to ensure the going concern status of the Corporation. Management believes that the existing liquid resources, funds to be generated from operations, and funds to be raised through the financing and refinancing of debt will be sufficient to support the Corporation's operations on a going concern basis.

# 16. SUBSEQUENT EVENTS

Subsequent to the quarter ended March 31, 2017, the Corporation acquired 33 residential units in Calgary, Edmonton and Saskatoon for a total consideration of \$3.7 million.

# 17. APPROVAL OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements were approved by the Board of Directors and authorized for issue on May 4, 2017.