

Save ^{THE} Date

October 15-19, 2018
Marriott Syracuse Downtown

TAPER

Twice-Annual Practice Enhancement Retreat
SYRACUSE, NY

CULTIVATING OUR ROOTS: HOW PEOPLE AND PROCESS WILL HELP YOU BUILD A BOUNTIFUL 2019

	MONDAY	TUESDAY	WEDNESDAY			THURSDAY	FRIDAY	
7:00AM - 8:00AM	PRACTICE WITH PURPOSE REGISTRATION		TAPER REGISTRATION					
8:00AM - 10:00AM	PRACTICE WITH PURPOSE* Mastering Medicaid	PRACTICE WITH PURPOSE* Mastering Client Attraction and Retention	FIRM INTRODUCTIONS & KEYNOTE			VA: BOOTCAMP * ▲	WHY LAW FIRMS FAIL AT FILLING WORKSHOPS	
10:15AM - 12:00PM			PRACTICE WITH PURPOSE* Mastering Trust Design	PLANNING WITH IRAS:* PART 1	THE MYTH OF SOCIAL MEDIA: IDENTIFYING WHAT REALLY DRIVES LEADS			
12:00PM - 1:00PM	LUNCH						WHY DAY: EFFICIENCY AND PROFITABILITY - BUILDING THE TEAM TO GET BOTH (ENDS 1:00PM)	
1:00PM - 2:30PM	PRACTICE WITH PURPOSE* Mastering Medicaid	PRACTICE WITH PURPOSE* Mastering Client Attraction and Retention	PRACTICE WITH PURPOSE* Mastering Trust Design	PLANNING WITH IRAS:* PART 2	SIMPLIFYING TRUST ADMINISTRATION INTO A PROFIT CENTER *	FIRM RETREATS: GETTING YOURSELF PAID IN 2019 (ENDS 5:00PM)		
2:45PM - 4:15PM				EXIT PLANNING FOR FAMILY AND CLOSELY HELD BUSINESSES *	IDENTIFYING THE KEY ROLES FOR SUCCESS AND WHO'S IN THEM			
4:30PM - 6:00PM				THE IN MARRIAGE QDRO® - ACCESS TO RETIREMENT ASSETS WITHOUT TAXATION, RESTRICTION, OR PENALTY *	HR BEST PRACTICES: UTILIZING ASSESSMENTS IN NARROWING YOUR HIRING CHOICES			

* CLE: CONTINUING LEGAL EDUCATION CREDIT HAS BEEN APPLIED FOR IN MULTIPLE STATES. LAWYERS WITH PURPOSE HAS CONSISTENTLY BEEN GRANTED CREDITS FOR SIMILAR PROGRAMS. THE STATE BOARDS HAVE THE FINAL DECISION OF WHETHER TO ACCEPT THE PROGRAM FOR CLE CREDITS. HOURS OF APPROVAL MAY VARY FROM STATE TO STATE.

▲ MEETS THE CONTINUING EDUCATION REQUIREMENTS FOR VA INITIAL ACCREDITATION AND BIENNIAL REPORTING.