



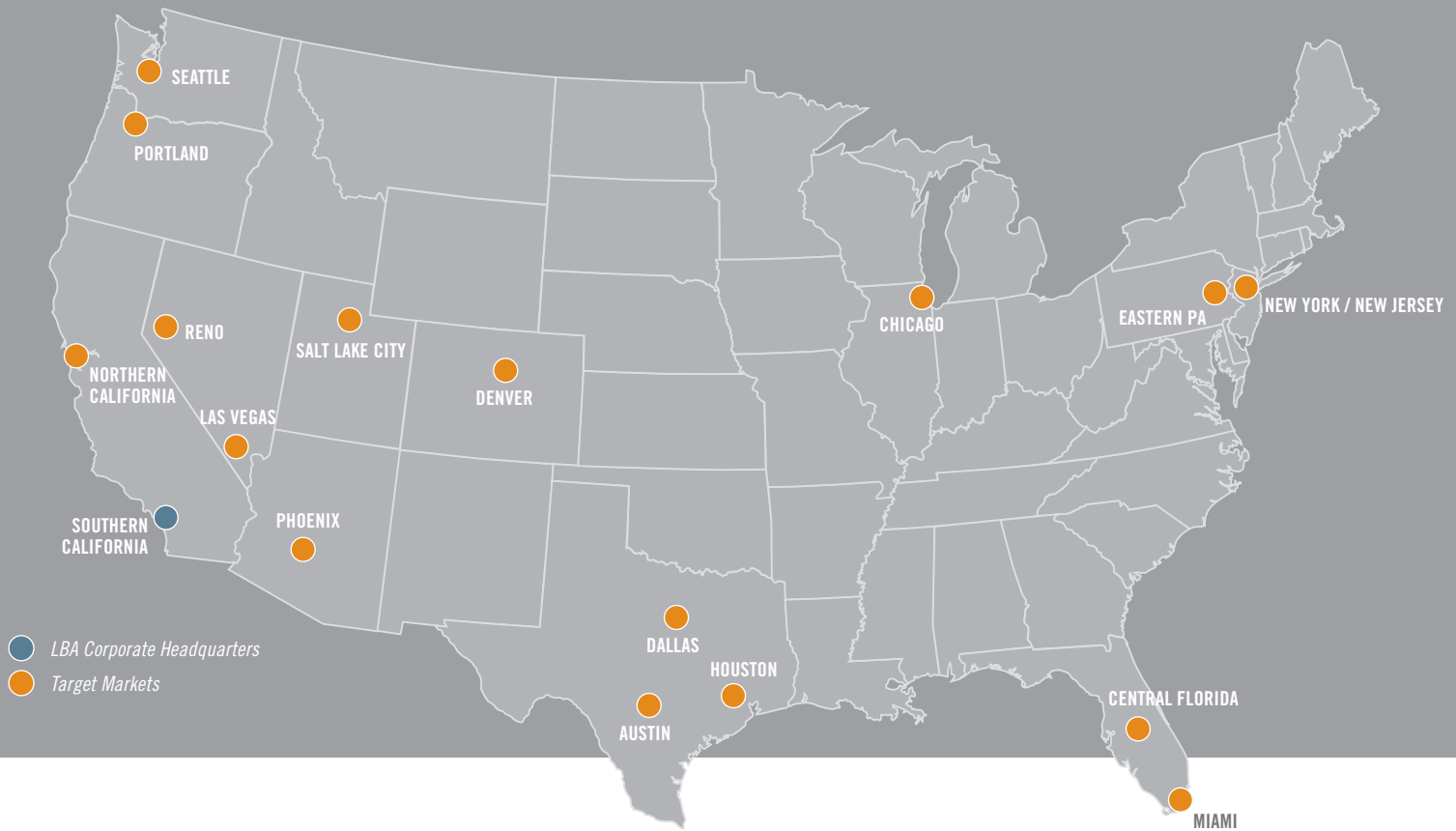
INDUSTRIAL ACQUISITION PROGRAM

LBA Logistics invests in high quality industrial properties throughout all the major US industrial markets. LBA's ongoing investment program focuses on core, core-plus, value-add and development opportunities with a targeted minimum purchase price of \$10 million.

INVESTMENT PROFILE	VALUE-ADD / CORE PLUS	CORE
Asset Quality / Property Types	Class A and B <ul style="list-style-type: none"> • Warehouse / distribution buildings • Light industrial / business parks • Flex industrial buildings • Single assets and portfolios • Corporate owned facilities, short-term or no leaseback 	Class A and B <ul style="list-style-type: none"> • Warehouse / distribution buildings • Light industrial / business parks • Single assets and portfolios • Corporate owned facilities, long-term leasebacks
Property Size	All	50,000 SF to 500,000 SF
Geographic Focus	All major US industrial markets including; Southern and Northern California, Seattle, Portland, Dallas, Chicago, New York, New Jersey, Eastern PA, Denver, Reno/Las Vegas, Phoenix, Salt Lake City and Miami	Prime, supply constrained submarkets in: Southern California, San Francisco Bay Area, Seattle, Portland, Denver, Dallas, Houston, Austin, Chicago, New Jersey and New York
Leasing Level	Vacant or partially leased	Substantially leased (85% or greater)
Development	Yes	No

PREFERRED SUBMITTAL INFORMATION

- Seller price and terms
- Site plan
- Rent roll
- Historical and current operating expenses
- Property photographs and aerials
- Relevant sale and lease comparables
- Argus Run



REGIONAL ACQUISITION TEAM

TARGET MARKETS	CONTACT	EMAIL	PHONE
California – Southern	John Garrigan	jgarrigan@LBArealty.com	858.625.2700
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Colorado – Denver	John Norton	jnorton@LBArealty.com	714.334.9485
Texas – Dallas, Houston, Austin			
Illinois – Chicago			
New York / New Jersey / Eastern PA	John Garrigan	jgarrigan@LBArealty.com	858.625.2700
Florida – Miami / Central FL	Tim Brosnan	tbrosnan@LBArealty.com	949.833.0400

INDUSTRIAL PORTFOLIO MANAGER

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