

2020 LBAR PLE SCHEDULE

Below please find the PLE classes that are scheduled at LBAR. Keep in mind that this schedule is subject to change. If you have any questions, please contact janice@lbar.com. Electronic devices must be turned off EXCEPT for specific technology classes.

*** A student is not permitted to miss more than ten (10) minutes in any three-hour continuing education session. You will not be admitted into the class if you are ten (10) minutes late.*

*** No Show Policy: There is a twenty-dollar (\$20) no-show fee charged to members who have registered for free education offerings & do not attend the course, nor call LBAR twenty-four (24) hours in advance to cancel.*

IMPORTANT – PLE required Electives can be overages in another PLE category. You cannot take more than 9 hours in a 24-hour period.

FIRST TIME CORE REQUIREMENT: CORE is due by December 31 of your fourth year.

JUNE BLITZ WILL BE IN RED – Complete all 48 PLE hours in two weeks in June.

SEPTEMBER BLITZ WILL BE IN BLUE – Complete all 48 PLE hours in two weeks in September.

COMPLIANCE (3 Hours Required)

REVISED 4/1/2020

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Licensee Compliance	6/19/20	1:00-4:00	Rene Rogers	3 Hours
Licensee Compliance	9/21/20	9:00-12:00	Rene Rogers	3 Hours
Licensee Compliance	11/17/20	9:00-12:00	Rene Rogers	3 Hours

AGENCY (6 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
CMA 101	6/23/20	1:00-4:00	Woodrow Wilson	3 Hours
Law of Agency	6/25/20	9:00-12:00	Ginny Lawson	3 Hours
CMA 102	9/24/20	1:00-4:00	Woodrow Wilson	3 Hours
Buyer & Seller Agency	9/25/20	1:00-4:00	Cindy Crutcher	3 Hours
You Before Me	10/1/20	9:00-12:00	Doug Myers	3 Hours
Oh No! What Did I Do Wrong?	12/3/20	1:00-4:00	Ginny Lawson	3 Hours

CONTRACTS (6 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Let's Make A Deal	5/7/20	9:00-12:00	Maria Gnas	3 Hours
Buyer Forms	6/16/20	9:00-12:00	Carole Schoo	3 Hours
Presenting Multiple Offers	6/18/20	1:00-4:00	Jenny Fields	3 Hours
Seller Forms	8/26/20	9:00-12:00	Maria Gnas	3 Hours
Buyer Forms	9/17/20	9:00-12:00	Linda Wiley	3 Hours
Addressing Legal Issues	9/17/20	1:00-4:00	Lee Harris Donahue	3 Hours
Let's Make A Deal	10/8/20	1:00-4:00	Maria Gnas	3 Hours
Legalities vs Practicalities	10/22/20	1:00-4:00	Lee Harris Donahue	3 Hours
Presenting Multiple Offers	10/28/20	1:00-4:00	Jenny Fields	3 Hours

Buyer Forms	11/16/20	1:00-4:00	Tara Smith	3 Hours
Addressing Legal Issues	12/8/20	1:00-4:00	Lee Harris Donahue	3 Hours
Seller Forms	12/15/20	9:00-12:00	Linda Wiley	3 Hours

FINANCE (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Finance 103	5/12/20	9:00-12:00	Bryan May	3 Hours
HUDOPOLY	5/14/20	1:00-4:00	Cindy Crutcher	3 Hours
Affordable Financing Tips	5/19/20	9:00-12:00	Cindy Bradley	3 Hours
Master Commissioner Sales	5/20/20	1:00-4:00	Jonah Mitchell	3 Hours
Renovation Mortgages	5/21/20	1:00-4:00	Joe Daly	3 Hours
1031 Tax Exchange	6/18/20	9:00-12:00	Jenny Fields	3 Hours
Finance 101	7/14/20	1:00-4:00	Bryan May	3 Hours
Renovation Mortgages	7/22/20	9:00-12:00	Joe Daly	3 Hours
Real Estate Mortgage Fraud	7/22/20	1:00-4:00	Larry Disney	3 Hours
HUDOPOLY	8/27/20	1:00-4:00	Cindy Crutcher	3 Hours
Renovation Mortgages	9/10/20	9:00-12:00	Joe Daly	3 Hours
1031 Tax Exchange	9/22/20	1:00-4:00	Jenny Fields	3 Hours
Finance 102	10/21/20	9:00-12:00	Bryan May	3 Hours
Real Estate Mortgage Fraud	10/21/20	1:00-4:00	Larry Disney	3 Hours
Renovation Mortgages	11/3/20	9:00-12:00	Joe Daly	3 Hours
Affordable Financing Tips	11/19/20	9:00-12:00	Cindy Bradley	3 Hours
Real Estate Mortgage Fraud	12/9/20	9:00-12:00	Larry Disney	3 Hours
HUDOPOLY	12/11/20	9:00-12:00	Cindy Crutcher	3 Hours
Finance 103	12/15/20	1:00-4:00	Bryan May	3 Hours

ADVERTISING (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Advertising 101	6/22/20	1:00-4:00	Tara Smith	3 Hours
Advertising 101	9/14/20	1:00-4:00	Tara Smith	3 Hours
Advertising 101	11/16/20	9:00-12:00	Tara Smith	3 Hours

DISCLOSURE (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Buyer Disclosure	5/14/20	9:00-12:00	Cindy Crutcher	3 Hours
Bad Boys-Whatcha Gonna Do?	6/15/20	9:00-12:00	Doug Myers	3 Hours
Risky M's of Real Estate	8/18/20	1:00-4:00	Ginny Lawson	3 Hours
Buyer Disclosure	9/25/20	9:00-12:00	Cindy Crutcher	3 Hours
To Disclose or Not To Disclose	10/13/20	1:00-4:00	Ginny Lawson	3 Hours
Buyer Disclosure	12/11/20	1:00-4:00	Cindy Crutcher	3 Hours

FAIR HOUSING (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Qualified Buyers Thru Affordable	5/27/20	9:00-12:00	Rumonda Langham	3 Hours
Fair Housing	6/17/20	9:00-12:00	Jonah Mitchell	3 Hours
Fair Housing	9/23/20	1:00-4:00	Jonah Mitchell	3 Hours
Ripped from the Headlines-FH	11/17/20	1:00-4:00	Rene Rogers	3 Hours – Pending

TECHNOLOGY & DATA SECURITY (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
DotLoop	5/7/20	1:00-4:00	Hunter Morgan	3 Hours
RPR	5/12/20	1:00-4:00	Steve Bagby	3 Hours
DotLoop	6/19/20	9:00-12:00	Hunter Morgan	3 Hours
Rapattoni MLS	6/23/20	9:00-12:00	Debbie Hamilton	3 Hours
DotLoop	7/14/20	9:00-12:00	Hunter Morgan	3 Hours
DotLoop	8/14/20	9:00-12:00	Hunter Morgan	3 Hours
Rapattoni MLS	8/25/20	9:00-12:00	Debbie Hamilton	3 Hours
DotLoop	9/24/20	1:00-4:00	Hunter Morgan	3 Hours
RPR	9/28/20	1:00-4:00	Steve Bagby	3 Hours
Rapattoni MLS	10/20/20	9:00-12:00	Debbie Hamilton	3 Hours
DotLoop	10/22/20	9:00-12:00	Hunter Morgan	3 Hours
RPR	11/11/20	1:00-4:00	Steve Bagby	3 Hours
DotLoop	11/12/20	9:00-12:00	Hunter Morgan	3 Hours
DotLoop	12/8/20	9:00-12:00	Hunter Morgan	3 Hours

RISK MANAGEMENT (2 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Breaking News – WEBINAR - https://zoom.us/meeting/register/v5MlIdu2upjSp-EEFPSK7sbUfWgNKoHhCbA	4/15/20	9:00-12:00	Jonah Mitchell	2 Hours + 1 Elective
Ethics: At The Heart of Doing RE	5/20/20	9:00-12:00	Jonah Mitchell	2 Hours + 1 Elective
Code of Ethics vs License Law	6/25/20	1:00-4:00	Ginny Lawson	2 Hours + 1 Elective
Ethics: At The Heart of Doing RE	7/8/20	1:00-4:00	Jonah Mitchell	2 Hours + 1 Elective
Code of Ethics vs License Law	8/18/20	9:00-12:00	Ginny Lawson	2 Hours + 1 Elective
Ethics: At The Heart of Doing RE	9/23/20	9:00-12:00	Jonah Mitchell	2 Hours + 1 Elective
Code of Ethics vs License Law	10/13/20	9:00-12:00	Ginny Lawson	2 Hours + 1 Elective
Representing the RE Investor	10/28/20	9:00-12:00	Jenny Fields	2 Hours + 1 Elective
Ethics: At The Heart of Doing RE	11/24/20	9:00-12:00	Jonah Mitchell	2 Hours + 1 Elective

Breaking News Not The Rules	11/24/20	1:00-4:00	Jonah Mitchell	2 Hours + 1 Elective
Ethics: At The Heart of Doing RE	12/17/20	9:00-12:00	Jonah Mitchell	2 Hours + 1 Elective

ELECTIVE (16 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Death, Divorce & Taxes- WEBINAR – - https://zoom.us/meeting/register/uJArfuCqj0ofg8tD3ub7EZ4K_A1eDRbQQ	4/14/20	9:00-12:00	Jenny Fields	3 Hours
FLEX MLS	5/11/20	9:00-12:00	Lucy Waterbury	3 Hours
The Money Pit	5/19/20	1:00-4:00	Woodrow Wilson	3 Hours
Safety in the Real Estate World	5/21/20	9:00-12:00	Greg Epley	3 Hours
Meth, Mold, Murder & Madness	6/15/20	1:00-4:00	Doug Myers	3 Hours
Unique RE Laws & Advice	6/16/20	1:00-4:00	Lee Harris Donahue	3 Hours
Drones/Scams/Tenant Rights	6/17/20	1:00-4:00	Jonah Mitchell	3 Hours
Farming, Marketing, Prospecting	6/22/20	9:00-12:00	Tara Smith	3 Hours
Home Inspections	6/24/20	9:00-12:00	Steve Pruitt	3 Hours
Ten Things A Closing Attorney	6/24/20	1:00-4:00	Brian Gardner	3 Hours
FLEX MLS	7/7/20	9:00-12:00	Lucy Waterbury	3 Hours
Closing Time Hazards	7/8/20	9:00-12:00	Jonah Mitchell	3 Hours
BOMA-How To Measure Anything	7/23/20	1:00-4:00	Woodrow Wilson	3 Hours
ANSI Residential Measuring	8/25/20	1:00-4:00	Woodrow Wilson	3 Hours
Green Home Inspection	8/27/20	9:00-12:00	Michael Green	3 Hours
Farming, Marketing, Prospecting	9/14/20	9:00-12:00	Tara Smith	3 Hours
Home Inspections	9/16/20	9:00-12:00	Steve Pruitt	3 Hours

Ten Things A Closing Attorney	9/16/20	1:00-4:00	Brian Gardner	3 Hours
Safety in the Real Estate World	9/21/20	1:00-4:00	Greg Epley	3 Hours
Death, Divorce & Taxes	9/22/20	9:00-12:00	Jenny Fields	3 Hours
FLEX MLS	9/28/20	9:00-12:00	Lucy Waterbury	3 Hours
You Said What??	10/1/19	1:00-4:00	Doug Myers	3 Hours
Green Home Inspection	10/8/20	9:00-12:00	Michael Green	3 Hours
Residential Environmental Issues	10/20/20	1:00-4:00	Woodrow Wilson	3 Hours
FLEX MLS	11/11/20	9:00-12:00	Lucy Waterbury	3 Hours
Safety in the Real Estate World	11/12/20	1:00-4:00	Greg Epley	3 Hours
Home Inspections	11/18/20	9:00-12:00	Steve Pruitt	3 Hours
Ten Things A Closing Attorney	11/18/20	1:00-4:00	Brian Gardner	3 Hours
The Money Pit	11/19/20	1:00-4:00	Woodrow Wilson	3 Hours
Death, Divorce & Taxes	12/1/20	9:00-12:00	Jenny Fields	3 Hours
Bullet Proofing the RE Transaction	12/1/20	1:00-4:00	Jenny Fields	3 Hours
Common Problems Lead To RE Jail	12/3/20	9:00-12:00	Ginny Lawson	3 Hours
Meth, Mold, Murder & Madness	12/4/20	9:00-12:00	Doug Myers	3 Hours
You Said What??	12/4/20	1:00-4:00	Doug Myers	3 Hours
ANSI Residential Measuring	12/9/20	1:00-4:00	Woodrow Wilson	3 Hours
Closing Time Hazards	12/17/20	1:00-4:00	Jonah Mitchell	3 Hours

*DESIGNATIONS / CERTIFICATIONS / MULTIPLE PLE CATEGORIES

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
GRI 200-WEBINAR	May 11, 2020	8:00-5:00	Kelly Human	3 FH / 2 Agency / 2 RM / 1 Disclosure
ABR	June 1 & 2, 2020	9:00-5:00	Sandy Huwel	3 Agency / 3 Contracts / 2 RM / 1 Elect
GRI 500	June 3, 2020	8:00-5:00	Jennifer Fields	6 Contracts / 2 Disclosure
SRS	June 9 & 10, 2020	9:00-5:00	Marlene Burkhart	3 Agency / 3 Contracts / 2 RM / 1 Elect
GRI 600	July 13, 2020	8:00-5:00	Craig Grant	3 Technology / 5 Elective
PSA	July 20, 2020	9:00-5:00	Sandy Huwel	3 Agency / 3 Elective
SRES	August 11 & 12, 2020	9:00-5:00	Art Reed	3 Agency / 3 Fair Housing / 2 RM / 1 Ele
GRI 400	August 19, 2020	8:00-5:00	Jeff Ratanapool	3 Finance / 5 Elective
NHC	August 24, 2020	9:00-5:00	Sandy Huwel	6 Elective
MRP	September 9, 2020	9:00-5:00	Art Reed	6 Elective

GRI 100	October 5, 2020	8:00-5:00	Dennis Stilger	3 Compliance / 2 Agency / 3 Elective
GRI 300	November 2, 2020	8:00-5:00	Larry Disney	2 Agency / 3 Advertising / 3 Elective
RENE	October 26&27, 2020	9:00-5:00	Sandy Huwel	3 Agency / 3 Contracts / 3 Disclosure

* NAR Designations / Certifications – Additional costs & additional education may be required.