

Below please find the PLE classes that are scheduled at LBAR. Keep in mind that this schedule may change. If you have any questions, please contact janice@lbar.com.

IMPORTANT – PLE POLICY CHANGE FROM KREC: According to KREC a PLE class can be used as an elective **IF** the original category of that class has been satisfied with another class **AND ONLY** if you complete your PLE classes by **12/31/18**. *****AFTER 12/31/18, ALL 16 ELECTIVE HOURS MUST BE IN PLE ELECTIVE APPROVED CLASSES.** IF you complete your PLE classes prior to 12/31/18 AND you used a PLE Mandatory class as a PLE Elective then you **MUST** let Janice at LBAR know. KREC has to be notified or they may terminate your license.

SEPTEMBER BLITZ WILL BE IN GREEN - Complete all 48 PLE hours in two weeks in September.

COMPLIANCE (3 Hours Required)

REVISED 7/18/18

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
License Compliance	8/22/18	1:00-4:00	Jonah Mitchell	3 Hours
License Compliance	9/12/18	1:00-4:00	Ginny Lawson	3 Hours
License Compliance	11/6/18	1:00-4:00	Ginny Lawson	3 Hours

AGENCY (6 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Mishaps, Mistakes & RM	8/2/18	1:00-4:00	Mike Gooch	3 Hours
Law of Agency	8/16/18	9:00-12:00	Ginny Lawson	3 Hours
CMA 101	9/10/18	1:00-4:00	Woodrow Wilson	3 Hours
Consumer Guide to Agency	9/13/18	1:00-4:00	Cindy Crutcher	3 Hours
Oh No! What Did I Do Wrong	9/17/18	9:00-12:00	Ginny Lawson	3 Hours
You Before Me – Fiduciary Duties	10/3/18	9:00-12:00	Doug Myers	3 Hours
Mishaps, Mistakes & RM (London)	10/9/18	1:00-4:00	Mike Gooch	3 Hours
CMA 102	10/23/18	1:00-4:00	Woodrow Wilson	3 Hours
Mishaps, Mistakes & RM	11/20/18	9:00-12:00	Mike Gooch	3 Hours

CONTRACTS (6 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Seller Forms	8/14/18	1:00-4:00	Maria Gnas	3 Hours
Who, What, How?	9/17/18	1:00-4:00	Ginny Lawson	3 Hours
Buyer Forms	9/20/18	9:00-12:00	Mike Gooch	3 Hours
Seller Forms	11/8/18	9:00-12:00	Maria Gnas	3 Hours
Keep Your Contracts From Exploding	12/6/18	9:00-12:00	Ginny Lawson	3 Hours
Buyer Forms	12/11/18	1:00-4:00	Carole Schoo	3 Hours
Agents & Auctions	12/20/18	9:00-12:00	Mike Gooch	3 Hours

FINANCE (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Renovation Mortgages	8/9/18	9:00-12:00	Joe Daly	3 Hours
KHC Financing	8/15/18	9:00-12:00	Cindy Bradley	3 Hours
Finance 103	8/21/18	9:00-12:00	Bryan May	3 Hours
Real Estate Mortgage Fraud	8/23/18	1:00-4:00	Larry Disney	3 Hours
Master Commissioner Sales	9/14/18	9:00-12:00	Jonah Mitchell	3 Hours
1031 Tax Exchanges	9/27/18	1:00-4:00	Jenny Fields	3 Hours
KHC Financing	10/16/18	1:00-4:00	Cindy Bradley	3 Hours
Real Estate Mortgage Fraud	10/23/18	9:00-12:00	Larry Disney	3 Hours
Finance 101	10/25/18	1:00-4:00	Bryan May	3 Hours
Master Commissioner Sales	11/14/18	9:00-12:00	Jonah Mitchell	3 Hours
Renovation Mortgages	11/28/18	9:00-12:00	Joe Daly	3 Hours
Finance 102	12/5/18	9:00-12:00	Bryan May	3 Hours

ADVERTISING (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Advertising 101	9/18/18	9:00-12:00	Tara Smith	3 Hours
Advertising 101	11/12/18	9:00-12:00	Tara Smith	3 Hours

DISCLOSURE (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Bad Boys Whatcha Gonna Do	7/26/18	9:00-12:00	Doug Myers	3 Hours
To Disclose or Not to Disclose	9/12/18	9:00-12:00	Ginny Lawson	3 Hours
Bad Boys Whatcha Gonna Do	11/29/18	1:00-4:00	Doug Myers	3 Hours

FAIR HOUSING (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Fair Housing	9/14/18	1:00-4:00	Jonah Mitchell	3 Hours
Fair Housing	12/12/18	9:00-12:00	Jonah Mitchell	3 Hours

TECHNOLOGY & DATA SECURITY (3 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
MLS Rapattoni	8/14/18	9:00-12:00	Debbie Hamilton	3 Hours
DotLoop	8/23/18	9:00-12:00	Hunter Morgan	3 Hours
MLS Rapattoni	9/11/18	9:00-12:00	Debbie Hamilton	3 Hours
DotLoop	9/25/18	9:00-12:00	Hunter Morgan	3 Hours
MLS Rapattoni	10/16/18	9:00-12:00	Debbie Hamilton	3 Hours
DotLoop	10/26/18	9:00-12:00	Hunter Morgan	3 Hours
DotLoop	11/9/18	9:00-12:00	Hunter Morgan	3 Hours
MLS Rapattoni	11/13/18	1:00-4:00	Debbie Hamilton	3 Hours
MLS Rapattoni	12/11/18	9:00-12:00	Debbie Hamilton	3 Hours
DotLoop	12/13/18	1:00-4:00	Hunter Morgan	3 Hours

RISK MANAGEMENT (2 Hours Required)

Agents, Ethics and the Law	8/2/18	9:00-12:00	Mike Gooch	2 Hours + 1 Elective
Code of Ethics vs License Law	8/16/18	1:00-4:00	Ginny Lawson	2 Hours + 1 Elective
Agents, Ethics and the Law	9/20/18	1:00-4:00	Mike Gooch	2 Hours + 1 Elective
Agents, Ethics and the Law (LONDON)	10/9/18	9:00-12:00	Mike Gooch	2 Hours + 1 Elective
Breaking News Not the Rules	10/15/18	9:00-12:00	Jonah Mitchell	2 Hours + 1 Elective
Code of Ethics vs License Law	10/24/18	9:00-12:00	Ginny Lawson	2 Hours + 1 Elective
Code of Ethics vs License Law	11/6/18	9:00-12:00	Ginny Lawson	2 Hours + 1 Elective
Agents, Ethics and the Law	11/20/18	1:00-4:00	Mike Gooch	2 Hours + 1 Elective
Code of Ethics vs License Law	12/6/18	1:00-4:00	Ginny Lawson	2 Hours + 1 Elective
Breaking News Not The Rules	12/12/18	1:00-4:00	Jonah Mitchell	2 Hours + 1 Elective
Agents, Ethics and the Law	12/20/18	1:00-4:00	Mike Gooch	2 Hours + 1 Elective

ELECTIVE (16 Hours Required)

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
Expires-Like Catching Fish	7/26/18	1:00-4:00	Doug Myers	3 Hours
Property Management	8/22/18	9:00-12:00	Jonah Mitchell	3 Hours
Becoming A Skilled RE Negotiator	8/30/18	1:00-4:00	Mary Anne Simmons	3 Hours
Safety in the RE World	9/10/18	9:00-12:00	Greg Epley	3 Hours
HUDOPOLY	9/13/18	9:00-12:00	Cindy Crutcher	3 Hours
Farming, Marketing & Prospecting	9/18/18	1:00-4:00	Tara Smith	3 Hours
Home Inspections	9/19/18	9:00-12:00	Steve Pruitt	3 Hours
Ten Things A Closing Attorney	9/19/18	1:00-4:00	Brian Gardner	3 Hours
ANSI Residential Measuring	9/25/18	1:00-4:00	Woodrow Wilson	3 Hours
Avoiding FSBO Fizzle	10/3/18	1:00-4:00	Doug Myers	3 Hours
Property Management	10/15/18	1:00-4:00	Jonah Mitchell	3 Hours
Safety in the RE World	11/8/18	1:00-4:00	Greg Epley	3 Hours
Commercial RE Issues	11/9/18	1:00-4:00	Tandy Patrick	3 Hours
Drones/Scams/Tenant Rights	11/14/18	1:00-4:00	Jonah Mitchell	3 Hours
Home Inspections	11/15/18	9:00-12:00	Steve Pruitt	3 Hours
Residential Environmental Issues	11/15/18	1:00-4:00	Woodrow Wilson	3 Hours
Becoming A Skilled RE Negotiator	11/19/18	1:00-4:00	Mary Anne Simmons	3 Hours
Business Building by Prospecting	11/28/18	1:00-4:00	Cindy Crutcher	3 Hours
Expires-Like Catching Fish	11/29/18	9:00-12:00	Doug Myers	3 Hours
Ten Things A Closing Attorney	12/5/18	1:00-4:00	Brian Gardner	3 Hours
HUDOPOLY	12/7/18	9:00-12:00	Cindy Crutcher	3 Hours
Business Building by Prospecting	12/7/18	1:00-4:00	Cindy Crutcher	3 Hours
The Money Pit	12/13/18	9:00-12:00	Woodrow Wilson	3 Hours

DESIGNATIONS / CERTIFICATIONS / MULTIPLE PLE CATEGORIES

NAME OF CLASS	DATE	TIME	INSTRUCTOR	PLE HOURS
*MRP - \$99	7/19/18	9:00-5:00	Art Reed	6 Elective
*NHC - \$99	7/25/18	9:00-5:00	Sandy Huwel	6 Elective
*GRI 600 - \$79/\$99	8/1/18	8:00-5:00	Heidi Fore	3 Technology / 5 Elective
*CRETS-HR Solutions	8/13/18	9:00-5:00	Marlene Burkhart	6 Elective

*CRETS-Position Your Team for Profit	8/20/18	9:00-5:00	Marlene Burkhart	6 Elective
*CRETS-Team Leadership	8/27/18	9:00-5:00	Marlene Burkhart	6 Elective
*SRES - \$199	8/28 & 29	9:00-5:00	Art Reed	1 Finance / 1 FH / 1 Risk Mgmt / 6 Elective
*GRI 200 - \$79/\$99	10/1/18	8:00-5:00	Jennifer Fields	3 Fair Housing / 2 Agency / 2 RM / 1 Disclose
*PSA - \$99	10/2/18	9:00-5:00	Sandy Huwel	3 Agency / 3 Elective
*GRI 300 - \$79/\$99	10/4/18	8:00-5:00	Larry Disney	2 Agency / 3 Advertising / 3 Elective
*GRI 500 - \$79/\$99	10/18/18	8:00-5:00	Jennifer Fields	6 Contracts / 2 Disclosure
Common Problems	10/24/18	1:00-4:00	Ginny Lawson	1 Agency / 1 Contracts / 1 Elective
*ABR - \$175	10/29 & 30	9:00-5:00	Sandy Huwel	6 Elective
*GRI 100 - \$79/\$99	11/1/18	8:00-5:00	Jason Vaughn	3 Compliance / 2 Agency / 3 Elective

* NAR Designation / Certification – Additional costs are involved.