

Below please find the PLE classes that are scheduled at LBAR. Keep in mind that this schedule may change. If you have any questions, please contact janice@lbar.com.

IMPORTANT – PLE POLICY CHANGE FROM KREC: According to KREC a PLE class can be used as an elective **IF** the original category of that class has been satisfied with another class **AND ONLY** if you complete your PLE classes by **12/31/18**. *****AFTER 12/31/18, ALL 16 ELECTIVE HOURS MUST BE IN PLE ELECTIVE APPROVED CLASSES.** If you complete your PLE classes prior to 12/31/18 AND you used a PLE Mandatory class as a PLE Elective then you **MUST** let Janice at LBAR know. KREC has to be notified or they may terminate your license.

COMPLIANCE (3 Hours Required)

REVISED 10/19/18

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|--------------------|---------|-----------|--------------|-----------|
| License Compliance | 11/6/18 | 1:00-4:00 | Ginny Lawson | 3 Hours |

AGENCY (6 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|-----------------------------|----------|-----------|----------------|-----------|
| CMA 102 | 10/23/18 | 1:00-4:00 | Woodrow Wilson | 3 Hours |
| Oh No! What Did I Do Wrong? | 12/14/18 | 1:00-4:00 | Ginny Lawson | 3 Hours |

CONTRACTS (6 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|------------------------------------|----------|------------|--------------|-----------|
| Seller Forms | 11/8/18 | 9:00-12:00 | Maria Gnas | 3 Hours |
| Keep Your Contracts From Exploding | 12/6/18 | 9:00-12:00 | Ginny Lawson | 3 Hours |
| Buyer Forms | 12/11/18 | 1:00-4:00 | Carole Schoo | 3 Hours |

FINANCE (3 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|----------------------------|----------|------------|----------------|-----------|
| Real Estate Mortgage Fraud | 10/23/18 | 9:00-12:00 | Larry Disney | 3 Hours |
| Finance 101 | 10/25/18 | 1:00-4:00 | Bryan May | 3 Hours |
| Master Commissioner Sales | 11/14/18 | 9:00-12:00 | Jonah Mitchell | 3 Hours |
| Renovation Mortgages | 11/28/18 | 9:00-12:00 | Joe Daly | 3 Hours |
| Finance 102 | 12/5/18 | 9:00-12:00 | Bryan May | 3 Hours |

ADVERTISING (3 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|-----------------|----------|------------|------------|-----------|
| Advertising 101 | 11/12/18 | 9:00-12:00 | Tara Smith | 3 Hours |

DISCLOSURE (3 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|---------------------------|----------|-----------|------------|-----------|
| Bad Boys Whatcha Gonna Do | 11/29/18 | 1:00-4:00 | Doug Myers | 3 Hours |

FAIR HOUSING (3 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|---------------|----------|------------|----------------|-----------|
| Fair Housing | 12/12/18 | 9:00-12:00 | Jonah Mitchell | 3 Hours |

TECHNOLOGY & DATA SECURITY (3 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|---------------|----------|------------|-----------------|-----------|
| DotLoop | 10/26/18 | 9:00-12:00 | Hunter Morgan | 3 Hours |
| DotLoop | 11/9/18 | 9:00-12:00 | Hunter Morgan | 3 Hours |
| MLS Rapattoni | 11/13/18 | 1:00-4:00 | Debbie Hamilton | 3 Hours |
| MLS Rapattoni | 12/11/18 | 9:00-12:00 | Debbie Hamilton | 3 Hours |
| DotLoop | 12/13/18 | 1:00-4:00 | Hunter Morgan | 3 Hours |

RISK MANAGEMENT (2 Hours Required)

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|-------------------------------|----------|------------|----------------|----------------------|
| Agents, Ethics and the Law | 10/24/18 | 9:00-12:00 | Jonah Mitchell | 2 Hours + 1 Elective |
| Code of Ethics vs License Law | 11/6/18 | 9:00-12:00 | Ginny Lawson | 2 Hours + 1 Elective |
| Agents, Ethics and the Law | 11/19/18 | 1:00-4:00 | Jonah Mitchell | 2 Hours + 1 Elective |
| Code of Ethics vs License Law | 12/6/18 | 1:00-4:00 | Ginny Lawson | 2 Hours + 1 Elective |
| Breaking News Not The Rules | 12/12/18 | 1:00-4:00 | Jonah Mitchell | 2 Hours + 1 Elective |
| Code of Ethics vs License Law | 12/14/18 | 9:00-12:00 | Ginny Lawson | 2 Hours + 1 Elective |
| Agents, Ethics and the Law | 12/20/18 | 1:00-4:00 | Jonah Mitchell | 2 Hours + 1 Elective |

ELECTIVE (16 Hours Required)

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|----------------------------------|----------|------------|-------------------|-----------|
| Closing Time Hazards | 10/24/18 | 1:00-4:00 | Jonah Mitchell | PENDING |
| Safety in the RE World | 11/8/18 | 1:00-4:00 | Greg Epley | 3 Hours |
| Commercial RE Issues | 11/9/18 | 1:00-4:00 | Tandy Patrick | 3 Hours |
| Opportunities of Home Warranty | 11/12/18 | 1:00-4:00 | Kelley DeGeorge | 3 Hours |
| Drones/Scams/Tenant Rights | 11/14/18 | 1:00-4:00 | Jonah Mitchell | 3 Hours |
| Home Inspections | 11/15/18 | 9:00-12:00 | Steve Pruitt | 3 Hours |
| Property Management | 11/19/18 | 9:00-12:00 | Jonah Mitchell | 3 Hours |
| ANSI Residential Measuring | 11/20/18 | 9:00-12:00 | Woodrow Wilson | 3 Hours |
| Becoming A Skilled RE Negotiator | 11/20/18 | 1:00-4:00 | Mary Anne Simmons | 3 Hours |
| Expires-Like Catching Fish | 11/29/18 | 9:00-12:00 | Doug Myers | 3 Hours |
| Ten Things A Closing Attorney | 12/5/18 | 1:00-4:00 | Brian Gardner | 3 Hours |
| HUDOPOLY | 12/7/18 | 9:00-12:00 | Cindy Crutcher | 3 Hours |
| Business Building by Prospecting | 12/7/18 | 1:00-4:00 | Cindy Crutcher | 3 Hours |
| The Money Pit | 12/13/18 | 9:00-12:00 | Woodrow Wilson | 3 Hours |
| Closing Time Hazards | 12/20/18 | 9:00-12:00 | Jonah Mitchell | PENDING |

DESIGNATIONS / CERTIFICATIONS / MULTIPLE PLE CATEGORIES

| NAME OF CLASS | DATE | TIME | INSTRUCTOR | PLE HOURS |
|---------------|------------|-----------|-------------|------------|
| *ABR - \$175 | 10/29 & 30 | 9:00-5:00 | Sandy Huwel | 6 Elective |

| | | | | |
|----------------------|---------|-----------|--------------|--------------------------------------|
| *GRI 100 - \$79/\$99 | 11/1/18 | 8:00-5:00 | Jason Vaughn | 3 Compliance / 2 Agency / 3 Elective |
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* NAR Designation / Certification – Additional costs & additional education may be involved.