

SPECIAL REPORT

PENNY-WISE AND POUND-FOOLISH: A SUPREME COURT CASE ON MISCLASSIFICATION OF EMPLOYEES MAY LEAD TO FIDUCIARY BREACH CLAIMS

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In the recent <u>Dynamex v. Lee</u> decision, the Supreme Court of California has fundamentally changed the classification system used to distinguish between employees and independent contractors. This change is embodied in the Court's adoption of the "ABC" test, which is a dramatic departure from the common law test previously used in California. Under the new "ABC" test, an employee is considered an independent contractor when (a) the worker is free from the control and direction of the hirer in connection with the performance of the work; (b) the worker performs work that is outside the usual course of the hiring entity's business; and (c) the worker is customarily engaged in an independently established trade, occupation, or business of the same nature as that involved in the work performed. This decision has reverberated through the business community, and for good reason.

A reality of the modern economy is the increased dependence on independent contractors by companies. There are many reasons for this trend, with financial savings topping the list. A significant source of savings for employers who utilize independent contractors is in the area of qualified retirement benefit plans. The reason for this is simple: independent contractors are not eligible to participate in an employer's qualified retirement plan. Despite the attractiveness of such savings, employers must be careful when classifying workers as independent contractors, for a misclassification of an employee as an independent contractor can potentially lead to serious and expensive consequences.

The misclassification of an employee as an independent contractor, thereby excluding them from the benefits of participation in the qualified retirement benefit plan, could place the plan's tax-qualified status under the Internal Revenue Code (IRC) at risk and provide the excluded worker with a potential cause of action under the Employee Retirement Income Security Act of 1974 (ERISA). Because qualified retirement plans are required to adhere to certain nondiscrimination testing, if a business misclassifies enough employees as independent contractors, the accounting of the number of employees can be thrown off, which can lead to the plan failing both the coverage and/or non-discrimination tests. Failing either of these tests could lead to plan disqualification. In addition to plan disqualification, the misclassification of employees as independent contractors could also lead to litigation and liability for paying retroactive benefits pursuant to ERISA.

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Under ERISA, a civil action may be brought by a participant or beneficiary to recover benefits due to them under the terms of the plan. A participant under ERISA is "any individual employed by an employer" who otherwise meets the plan's eligibility requirements. This definition can be narrowed by employers in their plan documents to include only workers employed at least 1,000 hours per year or require a certain amount of time with the company before an employee is eligible. This means that an employer could potentially have to reimburse the employee for all of the benefits that the employee would have realized had they been properly classified in the first place. In addition to bringing an action to recover benefits due, a misclassified employee could also potentially bring an action for breach of fiduciary duty. The misclassification of employees could be labelled as a failure to meet these fiduciary obligations. Classifying a worker as an independent contractor may appear to be a cost-saving measure; however, in the long run the expenses associated with misclassification can dwarf any potential savings due to the payment of penalties and retroactive benefits.

In order to ensure that employers do not misclassify employees as independent contractors, employers should periodically review their worker classifications to ensure that employees are not misclassified and, if they are misclassified, move quickly to remedy the issue.

When an employer discovers that a worker or group of workers have been misclassified as independent contractors, the employer may be able to take advantage of the IRS's Employee Plans Compliance Resolution System (EPCRS). Through EPCRS, the IRS offers three programs that allow for the correction of mistakes with varying degrees of severity. These programs include the Self-Correction Program (SCP), the Voluntary Correction Program (VCP), and the Audit Closing Agreement Program (Audit CAP). The purpose of this system is to afford employers a method for remedying mistakes made with respect to their qualified retirement plans and avoid the consequences of plan disqualification. According to the IRS, the exclusion of eligible participants from a qualified retirement plan constitutes an operational failure that can usually be self-corrected through the SCP.

If you have any questions about the classification of employees under the recent California Supreme Court guidance in relation to ERISA plan compliance, the law firm of Butterfield Schechter LLP is here to help. We are San Diego County's largest law firm focusing its law practice on employee benefits law matters. Contact our office today with any questions on how we can help you and your business succeed.



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