

# What Four-Letter Word Motivates Employees, Creates Tax Benefits, and Provides Shareholder Liquidity?

## ESOP

**ESOPs** (Employee Stock Ownership Plans) can benefit you, your employees and your company. In fact, Congress has enacted a series of remarkable tax incentives designed to encourage employers to adopt ESOPs. More and more companies, large and small, are implementing ESOPs. Isn't it time you considered one of today's most advantageous business devices?

You may be surprised by the range of benefits ESOPs offer. Such as financing corporate growth or acquiring other businesses with pre-tax dollars. And retaining exceptional employees. ESOPs can also help shareholders convert their shares to cash on a tax-free basis.  
The list goes on.

As both a leader in ESOP law and the largest local law firm whose major focus is employee benefits and ERISA matters, Butterfield Schechter LLP can tailor an ESOP program ideally suited for your business needs. Our experience in Employee Benefits Law and Business Law provides creative solutions for the most pressing business concerns.



For more information about how an ESOP can benefit you, contact Marc Schechter or Robert Butterfield at **(858) 444-2300**.



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