



# THE MILLIONAIRE FASTLANE

by M.J. DeMarco



## Overview

*This book delves deeply into common misconceptions about wealth. The Slowlane is the typical (linear) path of saving for retirement, while in the process making someone else rich. The Fastlane, on the other hand, is an exponential path of success. It focuses on creating a business with unlimited scale, divorcing your time from your business, and intelligently cruising to early wealth in life so that you have time to enjoy your earned treasures. This book gives detailed instructions on how to switch to the Fastlane today.*

*"The Message of 'Get Rich Slow' is clear:*

*Sacrifice your today, your dreams, & your life for a plan that pays dividends after most of your life has evaporated."*

### Part 1. Wealth in a Wheelchair: "Get Rich Slow" is Get Rich Old

"Get Rich Slow" techniques we have been taught to follow (working through the ranks of a single job and investing slowly) do not benefit us at all until we are so old we might not enjoy our wealth. The journey to wealth that takes all of the time you would be spending enjoying that wealth is simply not worth it. It is possible to get rich young without fame, being born rich, a talent for entertainment, or physical talent.

*"...wealth creation for a Fastlane entrepreneur operates under an **exponential** scale - those who hold jobs operate under a **linear** scale."*

### Part 2. Wealth is Not a Road But a Road Trip!

Most focus on the end result and do not obtain wealth. Focus instead on the *process* (described in [The Practicing Mind](#)). The events leading to wealth *seem* to happen randomly, yet are *always* preceded by a process.

*"Wealth is a **process**, not an event."*

- Your **roadmap**: The idea or force that guides you.
- Your **vehicle**: Simply you.

- Your **roads**: The path you choose to travel on. These are up to you, for there are many roads to Rome.
- Your **speed**: Your ability to implement and execute.

*"Your pursuit of wealth **stalls** when your focus is the road and its destination, & not the road trip."*

Success and failure are both caused by the roadmap. It may not be consciously chosen, but can be consciously changed. Beliefs lead to choices, which lead to actions.

*"Beliefs are **powerful** mechanisms that drive action, whether true or not."*

*"If you're unhappy in your situation, you can **change** your universe **immediately** by switching roadmaps."*

- Three roadmaps: Sidewalk, Slowlane, or Fastlane.
- Your roadmap is a result of your beliefs, so to change the path you must first change your beliefs.
- Each roadmap is set out like an equation of how much wealth you will gain and how fast.

### Part 3. Poorness: The Sidewalk Roadmap

*"The Sidewalk is the road most traveled because it's the **path of least resistance**."*

The Sidewalk gives immediate happiness at the expense of long-term success. People here immediately spend their money and get stuck in an endless cycle of making money only to spend it. "Sidewalkers" make up the lower and middle classes and forego future financial security in favor of their current lifestyle. (Note: you can appear income-rich but still be here.)

*"You cannot solve poor financial management with more money."*

Attempting to make yourself appear rich will only make you poor. Money may not buy happiness when handled poorly, but *can* buy happiness when used to obtain freedom. Freedom is the ability to wake up and



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