



JERRY FONS

ABOUT —

Jerry Fons, an executive coach since 1999, has helped more than 2000 people at over 100 businesses achieve their growth goals. Jerry brings simple, practical, and actionable ideas to clients, and as a result his clients work smoothly together as aligned teams, execute at a fast and rhythmic pace, and stay out of the weeds that so many leaders tend to get caught in.

Jerry focuses his work in the arena of mid-sized, Owner-Managed, Business-to-Business corporations and he is viewed as a trusted coach and advisor to the Ownership and Executive levels of these organizations. He has worked in the Manufacturing, Printing, Insurance, Healthcare, Distribution, Financial, Construction, and numerous Service industries.

His work includes facilitating Strategic Planning and Putting into Place the Operating Disciplines to Execute the Plans, Talent Assessment and Talent Management, Executive and Professional Development, and Executive/Management Team Alignment.

Results his clients have cited include: Improved and Focused Communication around Strategy and Leadership; Aligned Teams of Individuals Working Toward Common Goals; Peace of Mind Regarding How to Communicate Issues and Overcome Objections; Making Sure the Right People are in the Right Seats on the Bus; and not least of all, Significant Growth of Top and Bottom Line Results.

SPECIALTIES —

COACHING

- Executive Coaching
- Team Development
- Strategy & Execution

SPECIFIC EXPERTISE

- Executive Team Health and Growth
- Strategic Execution focused on Growth
- Talent Selection and Talent Development
- Breaking Down Silos and Fostering a Culture of Accountability within Organizations

EDUCATION

- B.S. Industrial Engineering and Organizational Behavior, Univ. of Wisconsin
- 3HAG Certified Coach
- Gazelles/Scaling Up Trained Coach
- Gravitas Impact Certified Coach
- Arbinger Institute Certified Master Coach

CAREER HIGHLIGHTS

- 20 years experience as an executive and business coach
- New Coach Trainer and Mentor for 3 different coaching organizations
- Vice President of Operations, Waukesha Cutting Tools Manufacturing
- Plant Manager, AC & DC Motor Division of Barber Colman Co

CONNECT WITH JERRY

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