

RANK GUIDE: SENIOR CONSULTANT



Access training videos and sales tools at: www.wechangelives.us

QUALIFICATIONS:

In a calendar month...

- **Accumulate at least 70 in Personal Business Volume (PBV)**
 - From your personal customers or your own product purchases
- **Accumulate 3,000 in Qualifying Group Business Volume (QGBV)**
 - From every customer and Consultant order in your team
 - With no more than 60% (1,800 GBV) from 1 leg



Customer: _____
GBV: _____



Customer: _____
GBV: _____

Customer: _____
GBV: _____

Customer: _____
GBV: _____

Cons 1: _____
GBV: _____

Cons 2: _____
GBV: _____

Cons 3: _____
GBV: _____

ADD UP THE GBV:

From Personal Customers:
From Consultant 1:
From Consultant 2:
From Consultant 3: _____ +
TOTAL GBV:

WHAT YOU'LL EARN:

- \$125 Senior Consultant Rank Bonus
- Commissions on your personal customers' product orders
- Builders Bonuses & commissions on your frontline Consultants' product orders
- 5% Overrides on customers and Consultants in your organization (up to level 4)