

NEW CONSULTANT LAUNCH TRAINING



The 5 Ps

Access training videos and sales tools at: www.wechangelives.us

1

PURPOSE: YOUR WHY

What are the stressors in your life that more time or money could solve?

What do you want in your life that you don't currently have?

2

PLAN: FAST START

Your first goal as a Zurvita Consultant is to become a Fast Starter by enrolling 3 customers and 3 Consultants in your first 30 days. Fast Start = \$100 Bonus.



3 customers (min. order \$44.95)

3 Consultants (with Starter Paks)

1. _____
2. _____
3. _____

1. _____
2. _____
3. _____

3

PEOPLE: YOUR LIST

Write down your top 3 people who you can contact today and how you will share Zurvita with them.

NAME	PRODUCT/BUSINESS	ENROLLED?
1. _____	_____	<input checked="" type="checkbox"/>
2. _____	_____	<input checked="" type="checkbox"/>
3. _____	_____	<input checked="" type="checkbox"/>

4

PACKAGE YOUR STORY

Your product and business stories will evolve over time, but it's important that you are confident in sharing a 20 second story. Good stories follow a simple formula...

WHERE YOU WERE

WHAT YOU DID

WHERE YOU'RE AT

WHERE YOU'RE GOING

5

PAY PERIODS

At Zurvita, we get paid up to 5 times per month:

- Weekly pay periods include all personal business and bonuses; they run Monday to Sunday and are paid out the following Friday.
- Monthly pay periods include business that your team does (known as overrides) and are paid on the 15th of the following month.

MO	TU	WE	TH	FR	SA	SU
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				