

## CLIENTS AND THEIR SUCCESS WITH MARK CARN ...

Hi Mark, thanks for assisting my Business, here are some of the things that have made a difference:-

- How much more focussed on trying to run a business rather than being just another part (employee) of our business
- The confidence you provide at each meeting, ie support at our meetings
- Confidence in myself to make decisions
- MY general organisation of our business, ie, the bookwork and paper trails, procedures, etc
- Being accountable to make forward, not reactive, business decisions on a more regular basis
- Understanding how to read a profit and loss and my financials.....
- Introducing a procedures manual and making employees more self-sufficient
- Introducing weekly staff meetings and getting staff involved in the running of the business
- Getting myself away from 'washing the bottles'

Thanks for your influences. Having your assistance has given me the confidence to strive forward and make decisions to allow Walk on Wheels to continue to be successful.

**Darrin Field, Walk On Wheels**



'Mark Carn, Business Coach was involved with Solaris Technology for over four years during a time of rapid growth and change within our Industry. In that time he has worked with our Business and Team in a number of areas including Business Coaching, a Leadership Program, Workshops, Executive Coaching and a Team Self Development Training Program.

I highly commend Mark for his knowledge, commitment, dedication, processes and results that he has assisted our Business with over this time. I would strongly recommend his services to any Organisation aspiring for peak performance and greater success.'



**Dwayne Lange, Managing Director Solaris Technology (M Power) - Kilburn**

At a critical time of strategic change in our business, engaging Mark Carn & Business Coach services has proved invaluable. In these times especially one requires advice, support, assistance & encouragement – Mark provided all of these needs and then some!

Thank you Mark, your contribution towards our Business future success has been greatly appreciated. **Eoin Loftus, Chief Executive Officer – Majestic Hotels**



Mark has added value to our firm at all levels, professionally, financially and personally. The experience has benefited our firm and improved our performance.

I have no hesitation in recommending Mark to anyone who is serious about improving profit performance and growing their Business.

**Con Markou  
Managing Director– Torrensville**



I have been a client of Mark Carn from My Business Growth for over three years now and in that time, I have learnt a tremendous amount about who I am and who I can be, my mindset, how to improve my business without me doing all the work, time management, financial mastery, leverage, systems and marketing.

I have rediscovered (and ramped up) the passion I had when I first started my business and now have real tangible goals for my business and life in general and the tools needed to achieve them.

You probably have heard the saying "if it's to be, it's up to me" which is very true but everyone in business should have a business coach like Mark to help them get there.

*Dino Di Rosa, Di Rosa Lawyers, Torrensville*



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### **Business Coaching with Mark Carn**

In just over a year under Business Coach Mark Carn, DBG Technologies has made significant improvements in the Business over many areas.

The main things I have gained from Mark and the Coaching Program has been Mindset, Business and Financial Mastery, tracking Leads and Conversions, Strategic Business planning and ideas, Personal Growth, Goal Setting and understanding our marketing avenues.



**Just to let you know this quarter has been our biggest quarter ever and December so far (which is usually our worst month every financial year) has also been our biggest month ever!!!**

The Business Coaching Program has helped us grow and strengthen our Business to ensure it thrives and is around for many years to come. I rate the Coaching Program and our Coach as 10 out of 10. Thanks Mark,

*Daniel Wilson Managing Director, DBG Technologies – Stepney*



I would like to provide some comments on Mark Carn and Business Coaching. At first I was sceptical about taking on a Business Coach, having started my business and seen it grow into a relatively profitable organisation, I thought I knew it all.

Then I signed on with a Business Coach and reality struck, I realised that even though I had a number of basic applications covered, I was left wanting on most things.

Today I have been with Business Coaching for almost 2 years. People that know me ask whether it has helped my business, I tell them that in the first year my profits were up by 48% and are heading for a further 32% as we move into the second year, so you be the judge.

I would like to thank you Mark personally for your positive outlook on life and business, it has been a real inspiration to us all.

*Phil Haddad MANAGING DIRECTOR UNIFRESH – WOODVILLE NORTH*

