

## Garden Coach Society Intensive

WITH NICOLE BURKE

OF GARDENARY



## Welcome!

I'm so glad you're here! My name's Nicole Burke and I'm so thrilled to welcome you to the Garden Coach Society 3-Day LIVE Intensive. In Gardenary we have trained 500+ garden coaches all around the world, and we are now excited to support you in this journey.

We have a lot in store for you, so here's how to get the most out of this 3-day intensive.

Each day of the Intensive, join our LIVE sessions at 9:30 am CST, 10:45 am CST, 12:30 pm CST, and 1:30 pm CST.

Feel free to print out this workbook or use it digitally to guide you through the week.

Get ready for an incredible week that could actually change the trajectory of your garden work, your career, and your entire life.

Love from my kitchen garden to yours,

Nivole Bole



# Agenda

## Day 1 - November 2

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9:30 am CST Session 1
10:45 am CST Session 2
12:30 pm CST Session 3
1:30 pm CST Session 4
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## Day 2 - November 3

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9:30 am CST Session 1
10:45 am CST Session 2
12:30 pm CST Session 3
1:30 pm CST Session 4
```

## Day 3 - November 4

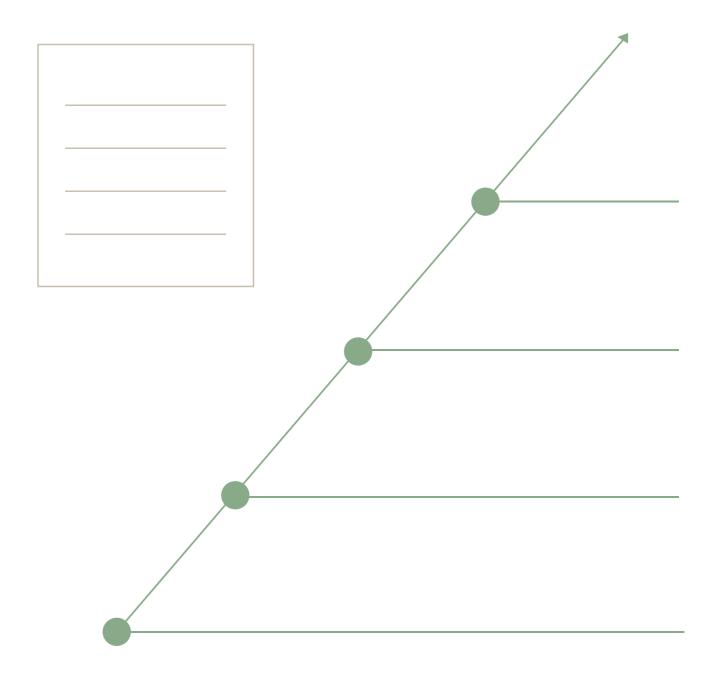
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9:30 am CST Session 1
10:45 am CST Session 2
12:30 pm CST Session 3
1:30 pm CST Session 4
```

# **DAY 01**

## Session One Step by Step Gardening

# Step 1 Step 2 Step 3 Step 4

## **Grow With Your Plants**

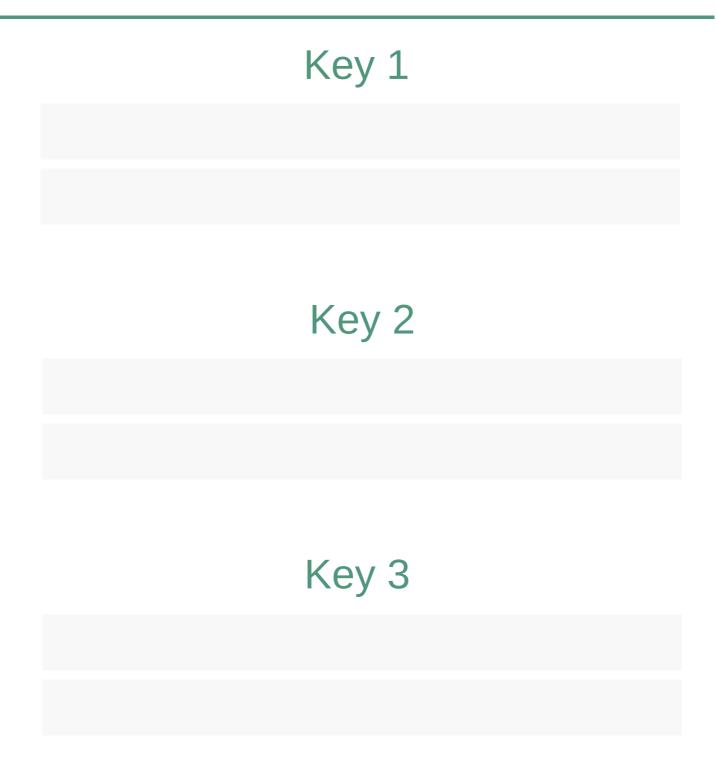


## Session One Breakout Session

Take turns teaching the Step by Step Gardening System to one another in 3 min or less

If there's still time, ask each other questions you have

## Session Two 3 Gardenary Keys to Success



## Session Two Breakout Session

Τá	ake turns teaching the 3 Gardenary Keys of Success to one another in 3 min or less
f tl	nere's still time, ask each other questions you have about this concept

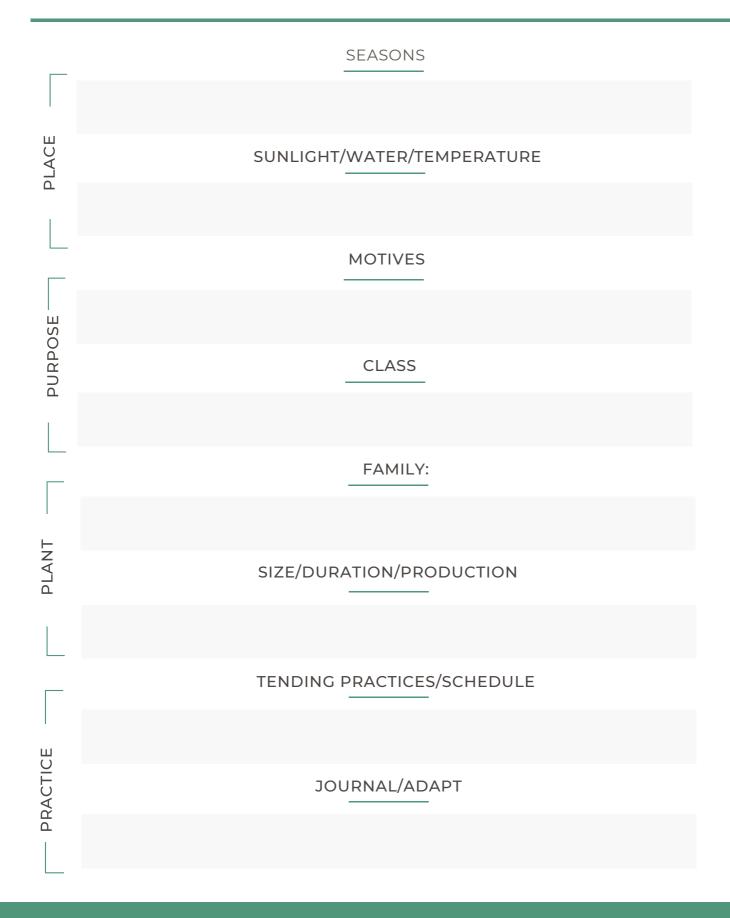
# Session Three Organic Gardening Gardenary Principles

PRINCIPLE ONE-THINK ABOUT NATURE
PRINCIPLE TWO-INTENSIVE AND SEASONAL PLANTING
PRINCIPLE THREE-STAY ON THE OFFENSE

## Session Three Breakout Session

	Take turns teaching the Organic Gardening Principles to one another in 3 min or less	
f	there's still time, ask each other questions you	
	have about this concept	ار

## Session Four Gardenary Framework



## Session Four Breakout Session

Take turns teaching the Gardenary Framework to one another in 3 min or less
If there's still time, ask each other questions you have about this concept

## DAY 02

## Session One The Consult

## LISTEN

LISIEN
CLIENT IDENTITY
CLIENT ASPIRATION
CLIENT PROBLEMS
GUIDE
IDENTIFY REAL PROBLEM
REVEAL SOLUTION
ALIGN WTIH ASPIRATION
EXPLAIN PLAN
IDENTIFY STAKES
CALL TO ACTION
IDENTIFY ACTION REQUIRED
EXPLAIN REWARD
SET TIME LIMIT
RESTATE PLAN
REASSURE ASPIRATION

## Session One Breakout Session

Partner up to do the Listen Part of The Consult in front of the group in 3 min Switch roles & let the other consultant lead for 3 min

## **Your Seasons**

		HIGH	LOV	V S	EASON
JAN					
FEB					
MAR					
APR	,				
МАҮ					
JUN					
JUL					
AUG					
SEPT					
ост					
NOV					
DEC					
	AVG HIGH	COLD >34°F <1°C	COOL 35°-65°F 1°-18°C	WARM 65°-85°F 18°-29°C	HOT >85°F >29°C

# Session Two The Consult Script

### LISTEN

IDENTITY: "Tell me more about yourself and your family's current needs."

ASPIRATION: "What interests you most about a garden and how do you see yourself enjoying it?"

PROBLEMS: "What challenges have you faced with gardening up until now? What frustrations?"

## The Consult

#### GUIDE

REAL PROBLEM: "I can relate to your challenges-here's the real problem..."

SOLUTION: "The reason you've had challenges up until now is because you haven't had a coach or consultant. That's why I do what I do."

ASPIRATION ALIGNMENT: "I heard you say you wanted \_\_\_\_ from the garden and that's totally possible when you have a consultant to help you along the journey..."

PLAN: "Based on my own success and the Gardenary model, I have a simple three step plan to help you get what you're looking for in the garden"

STAKES: "Most people think the answer is in buying more products or just hiring some muscle to do the heavy lifting, but that's a guaranteed way to lose time and money..."

## The Consult

### CALL TO ACTION

ACTION: "Here's the 3 step plan, and all you have to do to get started is read and sign right here. Then pay your deposit"
REWARD: "As soon as you sign, I'll set up your custom plan
TIME LIMIT: "I book my clients per quarter and I'm only taking # this month. I'll close deposits for this month bydate."
PLAN: "The 3 step plan will address the challenges you've faced as we handle $x$ in step 1, $y$ in step 2 and $z$ in step 3."
ASPIRATION: "Our vision is to and so helping you achieve your {aspiration} is what we're here for. I'll get started on your {aspiration} as soon as you sign here"

## Session Two Breakout Session

Partner up to do the Guide Part of The Consult in front of the group in 3 min

Switch roles & let the other consultant lead for 3 min

## Session Three Coaching Session

## LISTEN

LISTLIN
CLIENT IDENTITY
CLIENT ASPIRATION
CLIENT PROBLEMS
GUIDE
IDENTIFY REAL PROBLEM
REVEAL SOLUTION
ALIGN WTIH ASPIRATION
EXPLAIN PLAN
IDENTIFY STAKES
CALL TO ACTION
IDENTIFY ACTION REQUIRED
EXPLAIN REWARD
SET TIME LIMIT
RESTATE PLAN
REASSURE ASPIRATION

## Session Three Breakout Session

Partner up to do the CTA Part of The Coaching Session in front of the group in 3 min

Switch roles & let the other consultant lead for 3 min

## Session Four Coaching Session Script

TIMING	
SETUP	
CONSISTENCY	

## **Installation Details**

#### Clear the Garden Area

- This is the first step in the install process crucial to success.
- We encourage you to ask for help (family, friends, hire).
- First, stake and string out entire garden space.
- Second, remove the sod and any existing plants in the way.
- Third, bring in sand or gravel to help level any low spots if this is needed for your garden area.
- Fourth, if using formal or DIY irrigation install the pipes now.
- Last, cover the leveled area with high quality landscape fabric.

#### Install the Border and Pathway

- First, put the stakes and string back in place.
- Second, double check that the string lines are straight.
- Third, dig a trench down 2-3 inches.
- Fourth, install border of your choice and make sure it is level.
- Last, install 3-4 inches of gravel or pathway material of choice.

#### Install the Raised Beds

- First, recheck your garden design measurements and actual measurements now that the space is cleared.
- Second, make sure the garden beds are as straight as possible.
- Third, level individual garden beds and also between beds.
- Last, check for straightness again after leveling.

#### Install the Soil

- First, if you have large arch or panel trellis put it in place and level and secure it.
- Second, make sure the irrigation lines are pulled up or pipe to connect irrigation is tall
  enough to not get soil inside of it.
- Third, protect your garden bed edges before filling them (you can drape weed fabric or cardboard over the sides to help with this).
- Fourth, install and level trellises (if you have any that go into directly into the soil such as an obelisk)
- Fifth, wet soil when it is about 3-4 in from the top to help it settle.
- Sixth, finish filling the soil and install the irrigation lines.
- Last, plant and enjoy your new beautiful garden!

## Seasonal Plant Recommendations

#### **COOL SEASON PLANTS**

between 35-65 degrees

#### **SMALL AND SHORT**

sweet lettuce, romaine, buttercrunch, spinach, carrots, onions, chives, garlic, arugula, radishes, thyme

#### **MEDIUM**

swiss chard, beets, oregano, rosemary, sage, winter savory, dill, cilantro, parsley

#### LARGE AND LENGTHY

broccoli, cauliflower, kale, brussel sprouts, sugar snap peas, snow peas, fava beans

#### WARM SEASON PLANTS

between 65-85 degrees

#### SMALL AND SHORT

marigolds, zinnias, sorrel, onions, chives, garlic, arugula, thyme

#### **MEDIUM**

swiss chard, bush beans, basil, oregano, rosemary, sage, thyme, peppers

#### LARGE AND LENGTHY

kale, cucumber, squash, zucchini, pole beans, tomatoes, eggplants, large peppers

#### **HOT SEASON PLANTS**

85+ degrees

#### **SMALL AND SHORT**

zinnia, chives, arugula, thyme, oregano

#### **MEDIUM**

swiss chard, crowder peas, lima beans, basil, rosemary, hot peppers

#### LARGE AND LENGTHY

sweet potato, armenian cucumber, gourds, pole beans, okra, cotton, tomatillos, eggplant, ginger, tumeric, cardamom

## Tending Your Garden

- Water when top 1-2 inches of soil is dry. Watering at soil level in early morning is best.
- Feed your plants: There is no better food for plants than compost. Make sure compost is finished and not hot.
- What does N-P-K mean? N Nitrogen, great for seedlings (new plants in the garden) and the healthy growth of leaves on a plant. P - Phosphorus, great for fruiting and flowering plants. When plants start to flower the primary thing they need is phosphorus. Organic Fertilizer is always recommended. K - Potassium, great for root plants and baby plants.
- Try to observe your garden for at least 5 minutes a day to watch for signs of pest and guide new growth up trellises. Nothing better than to see your shadow in the garden.
- Steps to defend your garden:
  - Get rid of all diseased or pest infested leaves.
  - Clean the soil area around the plant by disposing of leaves and debris.
  - Check underside of leaves and in the soil around the plant for any signs of pests.
     Remove any pests you can find.
  - Add compost to the soil around the plant.
  - Check on the plant daily for additional pests or more damage. Remove the pests and damage, continue to watch for 1-2 weeks
  - If pest and disease continue to cause issues then it is time to treat the disease or pest. Use an organic treatment. Apply once and watch and wait to see if another application is needed. If treatment doesn't improve then it best to remove the plant from the garden.
- Prune and harvest often to help give space to your intensively planted garden and to keep plants in the direction you want them to grow.

# Session Four Breakout Session

Partner up to Teach the Tending Part of the Coaching Session in front of the group in 3 min Switch roles & let the other consultant lead for 3 min

## DAY 03

## Session Four Gardenary's Herb Gardening Program

TIMING
SETUP
CONSISTENCY

## Gardenary's Herb Garden SETUP

# Container Soil/Water Location **Plants**

# Timing COOL SEASON HERBS

1			
2			
3			

## WARM SEASON HERBS

1			
2			
3			

## Timing HOT SEASON HERBS

1			
2			
3			

## **COLD SEASON HERBS**

1			
2			
3			

## Gardenary's Herb Garden Consistency

HERB	PLANT	HARVEST	USE

## Session One Breakout Session

Take turns teaching about one herb's setup to one another in 3 min or less If there's still time, ask each other questions you have about this plant

# Session Two Gardenary's Salad Gardening Program

TIMING	
SETUP	
CONSISTENCY	

### Gardenary's Salad Garden SETUP

# Container Soil/Water Location **Plants**

# Timing COOL SEASON GREENS

1			
2			
3			

#### WARM SEASON GREENS

1			
2			
3			

### Timing HOT SEASON GREENS

1			
2			
3			

#### **COLD SEASON GREENS**

1			
2			
3			

### Gardenary's Salad Garden Consistency

HERB	PLANT	HARVEST	USE

### Session Two Breakout Session

Take turns teaching about one salad green setup to one another in 3 min or less
f there's still time, ask each other questions you
have about this plant

### Session Three Gardenary's Kitchen Gardening Program

TIMING
SETUP
CONSISTENCY

## Gardenary's Kitchen Garden SETUP

# Structures Soil/Water Location **Plants**

### Gardenary's Kitchen Gardening Program Timimg

#### **COLD SEASON**

Average High Temp Below 32 Degrees Fahrenheit Guaranteed Chance of Frost or Snow

#### AMARYLLIDACEAE FAMILY

Garlic, onions, chives, asparagus, and shallots are dormant in cold climates and slow growing in mild ones (Plant asparagus outside of the raised bed area)

AMARANTHACEAE FAMILY

Spinach will grow slowly under cover in temps above 25 degrees

APIACEAE FAMILY

Carrots will grow slowly under cover in cold climates

POLYGONACEAE FAMILY

Rhubarb is dormant in the cold season and should be planted outside the raised bed area

#### COOL SEASON

Average High Temp Between 35 and 65 Degrees Fahrenheit and Likely Chance of Frost

AMARYLLIDACEAE FAMILY

garlic, onions, chives

AMARANTAHACEAE FAMILY

beets, swiss chard, spinach

ASTERACEAE FAMILY

lettuces, romaine, buttercrunch, raddichio, chamomile, calendula, marigolds

APIACEAE FAMILY

carrots, dill, cilantro, parsley, fennel

**BRASSICAEAE FAMILY** 

arugula, broccoli, cabbage, cauliflower, kale, kohlrabi

**FABIACEAE FAMILY** 

sugar snap peas, sweet peas, fava beans

LAMIACEAE FAMILY

oregano, rosemary, sage, thyme

### Gardenary's Kitchen Gardening Program Timimg

#### WARM SEASON

Average High Temp Between 65 and 85 Degrees Fahrenheit and No Chance of Frost

AMARYLLIDACEAE FAMILY
garlic, onions, chives
AMARANTAHACEAE FAMILY
swiss chard
BRASSICAEAE
arugula, kale
CUCURBITACEAE FAMILY
cucumbers, squash, zucchini
FABIACEAE FAMILY
bush and pole beans
LAMIACEAE FAMILY
basil, mint, oregano, rosemary, sage, thyme
SOLANACEAE FAMILY
tomatoes, peppers, eggplants

### Gardenary's Kitchen Gardening Program Timimg

#### **HOT SEASON**

Average High Temp Above 85 Degrees Fahrenheit and No Chance of Frost

AMARYLLIDACEAE FAMILY garlic, onions, chives **BRASSICAEAE** arugula CONVOLVULACEAE FAMILY sweet potato **CUCURBITACEAE FAMILY** Armenian cucumber, luffa gourd **FABIACEAE FAMILY** crowder peas **GRAMINEAE FAMILY** corn, lemongrass LAMIACEAE FAMILY basil, mint, oregano, rosemary, sage, thyme MALVACEAE FAMILY cotton, okra SOLANACEAE FAMILY

tomatillos, peppers, eggplants

### Gardenary's Kitchen Garden Consistency

HERB	PLANT	HARVEST	USE

### Session Three Breakout Session

Take turns teaching about the Kitchen Garden Setup to one another in 3 min or less
f there's still time, ask each other questions you have about this setup

### Session Four Gardenary's Native Plant Program

TIMING	
SETUP	
CONSISTENCY	

## Gardenary's Native Plant SETUP

# Structures Soil/Water Location **Plants**

# Timing COOL SEASON GREENS

1			
2			
3			

#### WARM SEASON GREENS

1			
2			
3			

### Timing HOT SEASON GREENS

1			
2			
3			

#### **COLD SEASON GREENS**

1		
2		
3		

### Gardenary's Native Plant Consistency

HERB	PLANT	HARVEST	USE

### Session Four Breakout Session

Take turns teaching about the Native Plant Setup to one another in 3 min or less If there's still time, ask each other questions you have about this setup

### We would love to hear and celebrate your wins and takeaways with you!

CLICK HERE TO COMPLETE A SHORT SURVEY

# Thank you for joining us!

GARDEN COACH SOCIETY

