



# MULTIFAMILY INVESTING ACADEMY

## ENROLL IN THE MFIA OWNER FORUM-HERE'S WHAT YOU GET:

Get a 14-day free trial to try out the Owner Forum with no obligation or risk.

### Twelve Months Training Available on Day One

All training courses are available the moment you register and receive your log in information. Courses include such things as How to Find Deals Where No One Else Is Looking, How to Understand a Multifamily Financial Statement Better Than Your Accountant, How to Make Offers that Get Accepted and Your Deal Has Been Accepted, Now What Do You Do just to name a few. All courses are taught by Charles Dobens, Esq.



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### Private Money Tutorials

Three training videos for how to raise private money. These are not technical training videos for how to raise securities (those can be found in the weekly coaching calls that we have with our securities attorneys). The Private Money Tutorials teach you how to raise private money from your friends and family confidently. After this training you will know exactly what to do to get your first investor funds in the door.



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### Resources and Archives Section

Any document or form that you need to acquire your multifamily property can be found right here in our membership site – The Owner Forum. AS a law firm, we create documents every day and if you can't find what you need on our website, just let us know and we will get it created for you. Letters of Intent, Purchase and Sale Agreements (drafted for the Buyer) Title Documents. You name it and you will have access to it.



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### Coaching Calls (Legacy)

When the Owner Forum was first started, we conducted coaching calls twice a month. Now we have switched to the Monday Night Kick Off Calls (see below) and the old coaching calls live here. We record every training we have ever conducted and it is all available to you the moment you log in to the membership [site](#).



## Monday Night Kick Off Calls

Probably one of the most fun elements of the Owner Forum. This is where Attorney Charles Dobens teaches live every Monday for one hour. Topics change every week and sometimes include successful investor interviews, expert interviews and training from Charles Dobens. Meet the other members of the Owner Forum as the live program also includes videos of all your fellow Owner Forum Members



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## Due Diligence Training Seminar

There exists no other in-depth training in the subject of multifamily due diligence than the 8-hour on-line training class conducted by Attorney Charles Dobens. From the comfort of your home or office you will learn all the steps necessary to conduct a professional examination of all facets of the subject property. Understand all three phases of the process; Legal, Financial and Physical. This program also includes all forms and documents necessary to conduct your due diligence



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## Master Lease Option Video Training

Charles Dobens conducted several seminars for the Boston Real Estate Investment Association. This training was one of those sessions. Learn how to acquire a multifamily property using a master lease option. This seminar also includes a template of the Master Lease Option Letter of Intent.



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## Earnest Money Deposit Program

Every member of the Owner Forum has access to the MFIA EMD Program. That includes up to \$50,000 (strings attached) Charles Dobens conducted several seminars for the Boston Real Estate Investment Association. This training was one of those sessions. Learn how to acquire a multifamily property using a master lease option. This seminar also includes a template of the Master Lease Option Letter of Intent.



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## Birddogging Multifamily Deals for Profit

The second video tutorial in the Boston REIA series is all about the most important part of multifamily investing – finding the deals. But if you aren't read to buy, but you are ready to find, then how can you make it worth your while financially to get the deal done? This training takes you through all the steps including the most important – How To Get Paid!



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## Cashflow Analyzer Software Program

Doug Rutherford, CPA has created the best software program for analyzing multifamily deals. Not only will it help you determine the right price but it will also assist you in creating the offering memorandum to help you sell your deals to your investors. All students receive this software and use it for review when sending deals to Charles Dobens. In addition, there is a nine-video training product to get you up and running.



## MFIA Whatsapp Community

Membership in the Owner Forum has its privileges. One of those happens to be access to a community of like-minded multifamily investors. Other training programs prevent you from getting to know the other members. Not the Owner Forum. One of the greatest resources to this membership program is the members. Using Whatsapp, all members are connected and chat together all the time. You will make some great friendships with this group.



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## Access to Attorney Charles Dobens, The Multifamily Attorney

There are no such things as regularly scheduled on-on-one coaching calls. As a matter of fact, we have only one coach – Charles Dobens. You will get access to his cell phone number and are expected to call him, text him or Whatsapp him when you need help. Do not wait for the next twice-a-month call with your part-time coach. If you need anything, you call Charles Dobens. And he answers his own phone.



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## Equity Assist Program

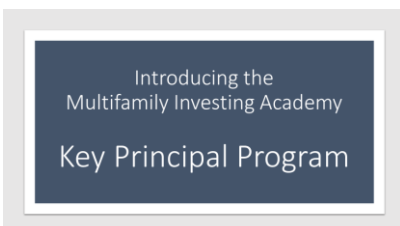
One of the biggest concerns with every new investor is where do I get the money for the down payment. We show you, through many different training courses in the Owner Forum, how you need to be looking for money to close your deals as often as you look for deals. In addition, we provide you with access to the MFIA Equity Assist program (strings attached) which helps you raise private money to get your deals closed. Nothing is guaranteed, but we have successfully raised funds for many Owner Forum members to get them over the finish line.



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## Key Principal Program

Have you ever applied for a multifamily mortgage worth \$5,000,000? How about \$3,000,000? \$1,000,000? Well chances are that you will not be approved, not because you have done everything right with the transaction, but because you do not meet their underwriting requirements of needing a particular net worth, cash on hand and income. So what do you do? Close up shop and call it a career? Heck no, you access the Key Principals in the Owner Forum and partner with them to get you approved. It's all about helping others get across the finish line.



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## Proof of Funds Letter

Proof of funds letters are not worth the paper they are printed on. And in every situation, we try to avoid needing them. But every so often you have that broker who feels that he has to prove his worth to his client and demand that the offer be submitted with a POF. In that case, we will get you a POF letter up to \$500,000. Do not let this roadblock stop your multifamily career before it even begins.

