

# **12 Month DAB Academy**

*for dental practices who understand  
that profitability and high levels of  
training go hand in hand.*

BY

DENTAL ASSISTING  
& BEYOND

THE TEAM APPROACH

**The DAB Academy takes care of your training  
needs so your practice can thrive!**



Expertly trained, happy staff are the foundation of a thriving practice. Enhance patient care, maximise profitability, and build a harmonious team with year-long support from the DAB Academy. We take the stress out of all your training needs.

*The DAB Academy is exclusively for dental practices who want to set and maintain high standards of care. We work collaboratively to help practices lead the way in the dental field and as a result, spaces inside the Academy are limited and by application only.*



- Reduce daily pressure while boosting practice profitability
- Prevent costly mistakes and elevate clinical standards
- Replace team tension with confidence, clarity, and cohesion

It's not just time and money being lost — it's your staff and patients, too. When training is inconsistent and teams aren't aligned, stress rises, mistakes happen, and great staff walk away.

Micromanaging becomes the norm, and the patient experience suffers — all while costs pile up behind the scenes.

The DAB Academy 12-Month Hybrid Program is built to fix that — with structure, support, and training that brings calm, clarity, and confidence back into your practice.

### What You Want — and What We Build Together:

- A skilled, confident team that thrives under pressure and delivers exceptional care
- Efficient systems for stock, ordering, and maintenance that boost profits
- Confidence in strict cross-contamination protocols being followed every time
- Happy patients, glowing reviews, and steady referrals
- A smooth-running practice with flow, calm, and clarity

*The only thing worse than training your employees and having them leave is not training them and having them stay.*

~ Henry Ford

## The 12 Month DAB Academy Inclusions

The 12-Month DAB Academy combines in-person training and online learning. When you join the DAB Academy you receive the following;

### **2x full-day, in-person bespoke trainings**

We recognise that every dental clinic has unique requirements and challenges. Therefore, our training is customised to accommodate the specific needs and goals of your team. Whether you are focusing on enhancing surgical techniques, improving patient care protocols, or optimising workflow efficiency, we adapt our curriculum to address your priorities effectively. An example breakdown of a training day has been provided on the next page.

### **3x online self paced courses – DAB Dental Assisting Program; DAB Implant Fundamentals; DAB Advanced Surgical Techniques**

Our online self-paced learning courses provide educational flexibility, enabling your team to retain key information at their own pace. A summary of each course can be found on page 5.

### **The how-to DAB Library (60+ bite sized training videos)**

Access a library of more than 50 videos covering everything from PPE practices to sterilisation techniques. These quick tutorials (2 – 5 mins) ensure your team can learn on the go and stay updated with minimal time investment.

This approach combines practical solutions to improve staff proficiency and reduce errors across your practice.

### **Monthly Live Q&A's**

To support your team throughout the year, we offer 12 months of ongoing support, including monthly live Q&As with industry experts. This ensures your team has access to the latest industry updates and can address any challenges with head trainer Rochelle Fisher as they arise.

### **New Staff Inductions**

Provide consistent, high-quality on boarding for new staff with 1:1 online sessions provided by DAB (up to 4 new staff a year). Alternatively, these 4 online sessions can be used as extra support sessions for individuals or the whole team.

## AM

### CLINICAL OBSERVATION

- **Overview of DA set-up** – avoid disorganised, inefficient and stressful appointments.
- **Scheduling** – maximise workflow, maximise profitability.
- **Ordering and stock control** – reduce costly stock and equipment waste.
- **Clinical treatment** – Provide outstanding care that your patients rave about.
- **Treatment changes and adapting protocols** – ensure your whole team understand what to do when something goes wrong.
- **Teamwork dynamics** – get your whole team on the same page and improve work ethic and employee satisfaction.

## PM

### FOCUSED TRAINING

- **Practical demonstrations of surgery workflow** – a hands on approach to ensure optimal learning.
- **4 handed dentistry made simple** – save time and improve patient care.
- **Chair side ergonomics** – reduce sick days and ensure wellbeing for your staff
- **The Team Approach** – have all staff working as a team and promote forward thinking.
- **Individual guidance and feedback from our head trainer, Rochelle Fisher** – bespoke training that makes all the difference.



\*This is an example of a general practice training day. Surgical training days are also available. Rochelle will work with the principle dentist and/or practice manager to create training days that best support you and your team.

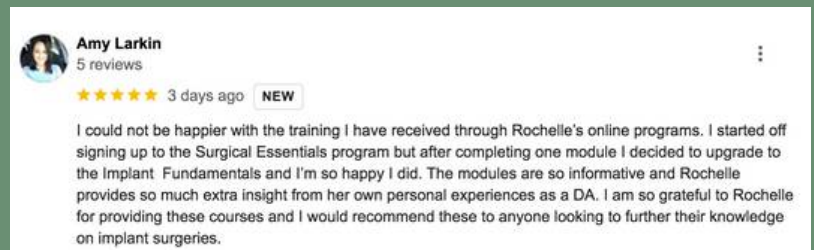
# DAB Academy Online Course Summaries

## DAB Implant Fundamentals

Whether your team member is new to dentistry or a seasoned dental nurse, this 8-week course offers an engaging introduction to the world of dental implants. Designed to fit into any schedule, it provides foundational knowledge and practical insights into implant procedures.

Can't complete it in 8 weeks?

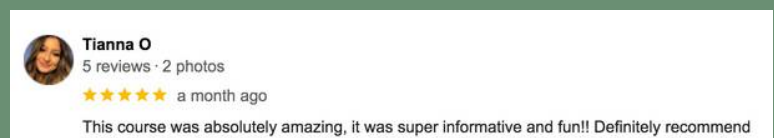
No problem—your team have access for an entire year, allowing them to learn at their own pace and build confidence in this advancing area of dentistry.



## DAB Advanced Surgical Techniques

Take your team's skills to the next level with DAB Advanced Surgical Techniques, the perfect follow-up to Implant Fundamentals. This course delves into advanced procedures such as bone augmentation, sinus lifts, and suturing, while offering an in-depth study of surgical instruments and anatomy. Tailored for surgical dental assistants, it emphasises understanding the "why" behind each treatment, enhancing both practical expertise and theoretical knowledge to support complex surgical cases with confidence.

## DAB Dental Assisting Program



The DAB Dental Assisting Program is the ultimate guide for anyone who wants to be a standout dental assistant. Whether they're starting their journey before enrolling in a Cert III or looking to refine their expertise, this fully online, self-paced program is like a finishing school for DAs. Featuring comprehensive "how-to" videos and expert-led webinars, it's packed with insights to help a good DA transform into a superstar. Rediscover essential techniques and modern practices, mastering the art and science of exceptional dental assisting.



Your Investment	Value	Your Investment
2x full-day, in-person bespoke trainings with head trainer Rochelle Fisher	\$6500	
3x Online courses	\$3500	
50+ Bite-Sized How-To Videos	\$3000	
Monthly Live Q&A's	\$4000	
4x online sessions/ New Staff Inductions	\$4000	
BONUS - Access to our online Health & Wellness program, Just Breathe	<del>\$2500</del> FREE	
.Prices include all travel and associated costs but don't include GST.	\$23,000	\$8000 Plus 3 month FREE



**Ebony Hawke**  
22 reviews

★★★★★ 5 months ago

I've done the 12 month program with rochelle. It's been amazing and very informative. Feeling way more confident now in surgical and implant assisting. Thank you



**Katie N**  
15 reviews

★★★★★ 3 weeks ago **NEW**

Working with Rochelle through the 12-Month Academy Program was an incredible experience. She is an absolute wealth of knowledge, and the skills she taught me and my team have been truly invaluable. Her guidance has made a lasting impact, and I highly recommend her program to anyone looking to grow and achieve excellence in Dental Assisting!



**Atelier Dental Buderim**  
4 reviews

★★★★★ a day ago **NEW**

I am so thankful to Rochelle at Dental Assisting and Beyond for her expertise and thorough training in all things dental assisting. Her programs are very detailed and easy to follow, covering everything you can think of when it comes to assisting for general and surgical dental procedures. We've also been fortunate enough to have her lovely presence in our practice for hands-on training with our team, which was a great success, plus highly enjoyable! The programs are detailed yet straightforward, and provide bite-sized information that really helps with those finer details.

Rochelle and the team at DAB have been wonderful, and you really won't find this level of detailed dental assisting training anywhere else! I highly recommend them if you're looking to boost your clinical team's performance, skill set, and dental and surgical knowledge, the information is invaluable, not only for the assistants but clinicians too!

Thanks so much Rochelle and the wonderful team at DAB!



**Ashlea Fitzpatrick**  
5 reviews

★★★★★ a year ago

Our practice signed up to Dental Assisting and Beyond 12 month program so we could strive for excellence with our infection control and sterile fields.

We are 6 months into the course and have found the course helpful. Rochelle visited our clinic and was very professional and knew indepth how to help us reach our goal.

We are looking forward to learning about the online platform Rochelle is currently developing which will have information at our finger tips. We are very happy customers.



**Tim**  
Local Guide · 15 reviews · 5 photos

★★★★★ 9 months ago

We had the privilege of Rochelle attend our surgery for a training day as part of the 12 month Surgical Cross Infection Program, and it was an eye-opening experience. Rochelle's wealth of knowledge and exceptional teaching skills made the program engaging and informative.

Her communication style is fantastic, and she effortlessly kept our entire team engaged. Rochelle tailored the training to our clinic's specific needs, ensuring that any gaps in our knowledge were filled. Her insights into surgical procedures were invaluable, and she shared practical tips and tricks that have improved our efficiency.

Rochelle's positive energy and passion for dentistry are contagious. She truly understands the importance of teamwork in delivering excellent patient care. If your staff needs education and motivation, Rochelle is the educator you've been looking for!

Highly recommended!

# Your Next Steps!

**Step 1** – Apply for a spot inside the DAB Academy by emailing [rochelle@dentalassisting.com.au](mailto:rochelle@dentalassisting.com.au) and request a time to chat

**Step 2** – Once you have been invited to join the DAB Academy you will be sent a comprehensive step by step induction email

**Step 3** – onboard your staff members using our simple, quick and easy guide

**Step 4** – Excel with year round support, online training videos and 2 in-person full-day training sessions with Rochelle

*"Train people well enough so they can leave, treat them well enough so they don't want to".*

~ Richard Branson

## Our Mission!

We empower dental practices to achieve harmony, efficiency, and excellence through expert training. Our goal is to foster environments where patients receive exceptional care, staff thrive, and businesses flourish.





# Meet Rochelle!

27 years ago I started my very first dental nursing job in the UK having studied at Leeds Dental Institute. I went on to work with dentists, consultants and professors worldwide in practices from the UK to Australia.

I've been a surgical dental nurset for most of my professional life. I've coordinated treatment and clinical practices for the likes of Larry Bengé and Prof Weisenfeld and I have hours of "in the trenches" experience.

I know what makes a practice profitable, compliant, safe (for patients and staff alike) and stress free.

Four years ago I founded my very own training company, **Dental Assisting And Beyond (DAB)** to support and educate practices in surgical and general protocols and techniques around Australia.

I believe in the whole team approach (thorough training for the entire team) and I'm passionate about education, training and best practice.

DAB exists to make your practice safer, more efficient, happier and more profitable.

*Rochelle Fisher*

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