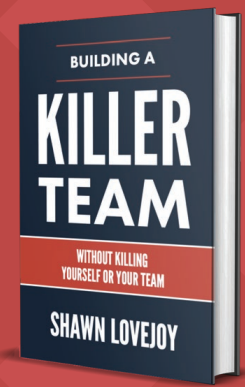


# BUILDING A KILLER TEAM WITHOUT KILLING YOURSELF OR YOUR TEAM



## THE 4 KEY COACHING QUESTIONS

Coaching your team, both as individuals and collectively, is key to growth and ensuring that your team is prepared to lead at the next level the growth will bring. Ask the following 4 questions when coaching on a specific area of growth in both one-on-one coaching session and/or group settings:

### 1. What's Right?

It's easy to highlight the negative. Begin with what is actually working.

### 2. What's Wrong?

Quickly identify the things that simply do not work.

### 3. What's Missing?

Use this moment to highlight details that are missed, lessons learned or opportunities to improve.

### 4. What's Confusing?

Coaching always brings clarity; this question helps lead the way.