



Elevate Your New Patient Experience for Exceptional Results

Transform the way your practice engages with new patients and see the difference in retention and outcomes.

First impressions matter, especially when it comes to new patients. Our New Patient Experience workshop helps your team create exceptional, welcoming interactions that not only set the tone for long-term relationships but also encourage patients to adopt a value-based mindset. By empowering patients to take control of their oral health from the very first visit, you'll foster trust, boost treatment acceptance, and improve overall patient satisfaction.

Workshop Objectives

ENHANCE THE PATIENT JOURNEY

Learn strategies to attract more referrals by creating an engaging and memorable patient experience.

ESTABLISH TRUST AND MAINTAIN LOYALTY

Build stronger patient relationships that foster trust and ensure long-term loyalty.

INCREASE CASE ACCEPTANCE

Implement techniques to effectively present and gain acceptance for treatment plans.

OVERCOME FINANCIAL CONVERSATIONS

Tackle common fears and barriers in discussing finances with confidence and clarity.

NAVIGATE INSURANCE CHALLENGES

Develop strategies to overcome barriers with insurance to streamline patient interactions.

CREATE RAVE-WORTHY EXPERIENCES

Design a patient experience that will inspire positive reviews and generate future referrals.

Our courses are offered in a variety of formats, including in-person or remote workshops, and can be customized to fit the needs of your organization.



Visit www.kealconsulting.com/events to view upcoming events in your area, or contact us to learn how we can bring these transformative trainings directly to your organization.

Let's work together to unlock your team's potential and elevate your organization to new heights!