

# Certificate in the Business of Meetings and Events™

The Certificate in the Business of Meetings and Events™ is a comprehensive, on-demand professional development program designed to equip individuals and teams with the skills, strategies, and tools needed to plan and manage successful meetings and events.

Ideal for those new to the industry, part-time planners, or employees with event responsibilities, this program builds foundational knowledge that translates directly into improved organizational performance.

The program fulfills a company's commitment to training employees with the skills they need to perform their job responsibilities with. For example, over 85% of Executive Assistants and Admins are tasked with planning meetings and events with no formal training. With this program, companies can support employees with critical knowledge and more importantly, offer them the time allowed to complete the program.

# **Key Organizational Benefits**

## 1. Cost Savings

Participants learn to make smarter, more strategic decisions—negotiating better contracts, optimizing budgets, and avoiding costly mistakes in logistics and production.

### 2. Risk Reduction

Through real-world examples and actionable frameworks, the program helps reduce legal, financial, and operational risk by emphasizing process, compliance, and contingency planning.

#### 3. Standardized Training Across Teams

This program enables consistent training for all employees involved in events, ensuring a unified approach, improved collaboration, and higher overall quality of execution.

#### 4. Increased Employee Loyalty and Engagement

Investing in employee development shows a clear commitment to their growth. Providing meaningful, career-relevant education fosters satisfaction, retention, and internal leadership development.

#### 5. Better Business Results

Participants gain the ability to align events with business goals—enhancing brand impact, audience engagement, and measurable ROI.

# **Program Highlights**

19 engaging, self-paced modules (1-2.5 hours each) - free introductory module

Created and narrated by a university professor and industry veteran

Monthly live town halls for networking and Q&A

Downloadable tools: workbooks, tip sheets, case studies, and assessments

Industry interviews and embedded expert insights

#### A SMART BUSINESS INVESTMENT

Make a smart business investment for the full Certificate Training for \$2,195 inclusive of all course materials, downloadable tools, and program highlights.

Note: Corporate volume discount packages and benefits are available upon request.

### **Summary**

The Certificate in the Business of Meetings and Events<sup>™</sup> is a strategic investment in your workforce that delivers immediate value through cost efficiency, reduced risk, and improved performance. It is a proven path to strengthening your internal capabilities and elevating your organization's overall success in today's competitive business environment.

\*Guaranteed return on investment or your money refunded.



# Certificate in the Business of Meetings and Events™

# **Certificate Content:**

| Module 1  | Introduction and Industry Overview                | Free Introductory Module |
|-----------|---|--------------------------|
| Module 2  | <b>Business Theory and Application</b>            |                          |
| Module 3  | Sourcing and Site Selection                       |                          |
| Module 4  | Freelancers and Creating Your Onsite Support Team |                          |
| Module 5  | Volunteerism                                      |                          |
| Module 6  | Sustainability and Green Events                   |                          |
| Module 7  | Registration and Data Responsibility              |                          |
| Module 8  | Food, Beverage and Catering                       |                          |
| Module 9  | Transportation                                    |                          |
| Module 10 | Audio Visual and Production                       |                          |
| Module 11 | Event Design and Décor                            |                          |
| Module 12 | Music, Entertainment and Speakers                 |                          |
| Module 13 | Event Marketing and Sponsorship                   |                          |
| Module 14 | Production Schedules and Budgeting                |                          |
| Module 15 | Risk Management, Safety and Security              |                          |
| Module 16 | Legal Aspects                                     |                          |
| Module 17 | Insurance   |                          |
| Module 18 | Tackling Technology                               |                          |
| Module 19 | Fast Forward and Finale                           |                          |

# Note

Six (6) months is allotted to complete the entire Certificate from the date of registration estimating about 35 hours.

For more information, contact <u>Certificate@diannedevitt.com</u> or visit <u>https://diannedevitt.com/certificate</u>

# Dianne Devitf Certificate in the Business of Meetings and Events™

Wow! I love this so much. What a lesson I just learned to share with my team and colleagues. Although I thought I knew most of the information, to see it presented in this way was eye opening.

- AC, Meeting Planner, Financial Company



Dianne Devitt, an esteemed producer, author, speaker, and pioneer in the event industry, has left an indelible mark in her notable 35-year career planning premiere events. Her legacy is one of mentorship, inspiration, and transformation as an adjunct Professor at New York University and has taught and influenced thousands of meetings and event professionals.