

— TRANSFORMING BUSINESS CHALLENGES INTO TRIUMPHS —

OBSTACLES TO OPPORTUNITY

A BOOK BY PAT ALACQUA



FEATURING ALESTER SPEARS
Real Estate Consultant. Healthcare Technologist.
Entrepreneur.

"This is your life. Steer it according to your terms."

AS FEATURED IN CHAPTER 12:
Turning Passion into Action with Real Estate Guru, Alester Spears

CHAPTER 12: TURNING PASSION INTO ACTION WITH REAL ESTATE GURU, ALESTER SPEARS

Alester Spears knows what it means to shift directions without losing yourself. After a long and successful career in healthcare IT, Alester made a bold pivot into real estate. All while taking on the role of primary caregiver for his aging parents. His chapter in *Obstacles to Opportunity* is more than a career change story. It's a lesson in rediscovering your voice and realigning your life with purpose.

"I was helping everyone else. Patients, coworkers, my family. But I wasn't doing what really energized me. I finally realized I had to make a shift not just in what I did, but in how I wanted to live."

That shift wasn't easy. Alester had to wrestle with guilt, timing, and self-doubt. But he followed a spark that had been with him since childhood. His love for homes, neighborhoods, and helping people find where they belong.

*"I used to ride my bike through neighborhoods and imagine who lived in each house. Now I get to help people step into their own next chapter. That's not just work. **That's meaningful.**"*

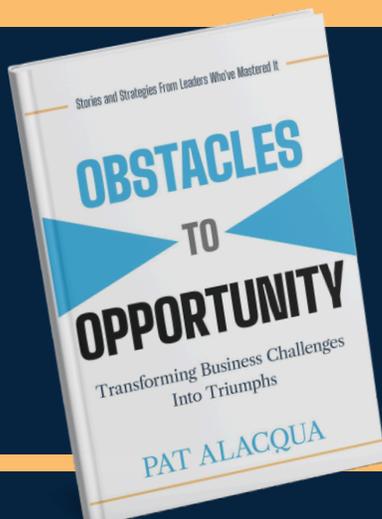
His story is a powerful reminder that the next season of your life doesn't have to be a compromise. It can be a return to who you've always been—only wiser.

**SOMETIMES THE ANSWER ISN'T PUSHING HARDER IN THE SAME DIRECTION.
It's allowing yourself to pivot, and honoring what matters now.**

ABOUT ALESTER SPEARS

Alester Spears is a real estate consultant and former healthcare IT leader whose career path reflects a deep commitment to people, family, and personal integrity. After years in corporate healthcare, Alester transitioned into real estate while serving as a caregiver for both his parents. That experience became the catalyst for finding work that aligned more fully with his purpose. In his featured chapter, he shares how honoring that shift helped him build a meaningful new chapter on his terms.

**READ ALESTER'S FULL CHAPTER—AND EXPLORE THE VOICES OF OTHER
TRANSFORMATIONAL LEADERS AT [PATALACQUA.COM/BOOK](https://patalacqua.com/book).**



ABOUT THE BOOK

Obstacles to Opportunity is a collection of powerful, real-world stories from leaders across industries. Each navigating a significant business challenge and discovering the opportunity within it.

You'll find practical strategies, mindset shifts, and behind-the-scenes insights from executives, entrepreneurs, and operators who turned challenges into clarity, momentum, and growth.