

TRITON LIGHT

MEDICAL, LLC

CAPABILITY STATEMENT



A SWAM-CERTIFIED, DISABLED VETERAN-OWNED ORGANIZATION LOCATED IN THE RICHMOND, VA MARKET, TRITON LIGHT MEDICAL, LLC (TLM) PERFORMS ACROSS THE COMMONWEALTH WITH AN UNCANNY ATTENTION TO DETAIL, EXCELLENCE, PROFESSIONALISM AND ETHICAL STANDARDS.

CORE COMPETENCIES

TRITON LIGHT MEDICAL, LLC (TLM) SUPPLIES NEW, BRAND NAME DURABLE MEDICAL EQUIPMENT AND PREMIUM-GRADE SURGICAL INSTRUMENTS.

- ACCESS TO BRAND-NAME DURABLE MEDICAL EQUIPMENT SOURCED GLOBALLY
- DEDICATED LINE OF PREMIUM-GRADE SURGICAL INSTRUMENTS – MORE THAN 20,000 ITEMS COVERING ALL GENERAL AND SPECIALIZED PROCEDURES
- MEDICAL EQUIPMENT MANAGEMENT: SUPPLY, LEASING, MOVEMENT, MAINTENANCE & REPAIR

DIFFERENTIATORS

LEVERAGING DECADES OF PROJECT MANAGEMENT, MARKETING AND LEADERSHIP EXPERIENCES, TRITON LIGHT MEDICAL UNDERTAKES EACH AND EVERY TASK WITH VALUE CREATION AS ITS GUIDING PRINCIPLE.

TLM DELIVERS RESULTS BY LEVERAGING THE FOLLOWING:

- MORE THAN 20 YEARS OF DEVELOPING COMPLEX VALUE PROPOSITIONS TO DELIVER MEANINGFUL SOLUTIONS IN THE FEDERAL GOVERNMENT AND PRIVATE SECTOR
- BALANCED, INSIGHTS-DRIVEN APPROACH TO DELIVERING VALUE-ADDED PRODUCTS AND SERVICES
- A STRATEGIC MIX OF TECHNICAL APTITUDE, BUSINESS ACUMEN, AND CREATIVE KNOWHOW
- DEEP PROJECT MANAGEMENT, LEADERSHIP AND TEAMING EXPERIENCES
- AN ACTIVE TOP SECRET CLEARANCE

Triton Light Medical accepts all major charge cards including government purchase cards

NIGP CODES

46500 47500
46548
46593

CAGE CODE

7W7A0 (ZERO)

D-U-N-S NUMBER

080708656

CERTIFICATIONS

STATE (VIRGINIA) -	FEDERAL -
SWAM	VA - SDVO SB
MICRO	SBA - SDB
DVO	

PAST PERFORMANCE

- **SITTER & BARFOOT (VIRGINIA)VETERANS CARE CENTER**
 - ✓ VACCINE / MEDICINE REFRIGERATOR SUPPLY AND INSTALLATION.
- **SOUTHERN VIRGINIA MENTAL HEALTH INSTITUTE**
 - ✓ VARIOUS DURABLE MEDICAL EQUIPMENT, CONSUMABLES & ACCESSORIES SUPPLY.
- **CENTRAL STATE HOSPITAL (PETERSBURG, VA)**
 - ✓ DME - PERSONAL PATIENT MONITORS SUPPLY.
- **DEPARTMENT OF VETERANS AFFAIRS**
 - ✓ SURGICAL INSTRUMENTS SUPPLY.
 - ✓ EMERGENCY CRASH CARTS SUPPLY.
 - ✓ VA EMPLOYEE (VACO), CHANGE MANAGEMENT LEADER (GS-14) DEVELOPED AND EXECUTED CROSS-VISN RESEARCH & OUTREACH STRATEGY TO EVALUATE AND INFLUENCE EMPLOYEES' RECEPTIVENESS TO MAJOR IT INSTALL ("FLITE").
- **DEPARTMENT OF THE NAVY**
 - ✓ FLEET SUPPORT – (PROJECT MANAGEMENT) - OVERSAW LOGISTICS PLAN, LOADOUT AND EXECUTION FOR MIDSHIPMEN SUMMER-LONG, OPEN-OCEAN TRAINING CRUISE FOR 800 PERSONNEL.
- **DEPARTMENT OF THE ARMY**
 - ✓ DOA EMPLOYEE (ANC), SENIOR OUTREACH & COMMUNICATION EMPLOYEE (GS-15) – (PROJECT MANAGEMENT) - CREATED AND LED COMMUNICATION STRATEGY TARGETING AUDIENCE OF ~ 10 MILLION TO RESTORE FULL FAITH AND CONFIDENCE IN ARLINGTON NATIONAL CEMETERY.
- **CORPORATE**
 - ✓ P&L / BRAND / MULTI-MILLION-DOLLAR BUDGET MANAGEMENT.

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