**THE CASE FOR REAL ESTATE**

**Commercial real estate is the third largest asset class in the investable universe.**


**Total Returns and Volatility (IQ 2003 – 2Q 2018)**

<table>
<thead>
<tr>
<th>Asset Class</th>
<th>Core Private Real Estate</th>
<th>Public Real Estate</th>
<th>Corporate Bonds</th>
<th>Large Cap Stocks</th>
<th>T-Bills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Core Private Real Estate</td>
<td>1.00</td>
<td>—</td>
<td>—</td>
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</tr>
<tr>
<td>Public Real Estate</td>
<td>0.21</td>
<td>1.00</td>
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<tr>
<td>Corporate Bonds</td>
<td>(0.24)</td>
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<td>Large Cap Stocks</td>
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Reflects 15-year period. Note that private real estate values are based on quarterly appraisals. Investors cannot directly invest in an index. Unmanaged index returns do not reflect fees, expenses or sales charges. There are material differences between all of the asset classes represented. Past performance is not indicative of future results. There is no guarantee that any trends shown herein will continue. These investment returns reflect comparisons against substantially different underlying asset classes. Recent performance may alter these assessments or outcomes. Sources: FTSE NAREIT, NCREIF ODCE, Citigroup, Standard & Poor’s, HFRI, and the Federal Reserve. Public Real Estate is represented by FTSE NAREIT US Real Estate Index. Core Private Real Estate is represented by the NCREIF ODCE gross total returns. NCREIF ODCE data reflects the returns of diversified, core, open-end funds including leverage and fund expenses, but excluding management and advisory fees. Corporate Bonds are represented by the Citigroup Broad Investment Grade Corporate Bond Index. Stocks are represented by the S&P 500 Index. T-Bills are represented by the U.S. Government 90-day T-Bill. Hedge Funds are represented by the HFRI Fund of Funds Composite Index. Commodities are represented by the S&P GSCI Total Return Index.

**Historically, real estate has a low correlation to other asset classes due to less liquidity with higher average annual returns.**

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Reflects 15-year period. Note that private real estate values are based on quarterly appraisals. Please keep in mind that investing in real estate involves risk. Core Private Real Estate is not traded on an exchange; therefore transactions do not provide immediate liquidity and pricing is less transparent than that of stocks. Core Private Real Estate and Public Real Estate values are often referred to as non-traded and traded, respectively. Core Private Real Estate values are based on appraisals, while other investment alternative values are based on market prices; this measurement difference may have an effect on both volatility and correlations. Correlation is a statistical measure of how two securities move in relation to each other. The higher the coefficient (1.00 is the maximum, the greater the correlation between the two markets. Core Private Real Estate is represented by NCREIF ODCE data and reflects the returns of diversified, core, open-end funds including leverage and fund expenses, but excluding management and advisory fees. An investment in JLL Income Property Trust is different than the NCREIF ODCE, which is not an investable index. Like funds in the NCREIF ODCE, JLL Income Property Trust is a diversified, core, perpetual life commercial real estate investment alternative. Public Real Estate is represented by the NTSE NAREIT US Real Estate index. Corporate Bonds are represented by the Citigroup Broad Investment Grade Corporate Bond Index. Large Cap Stocks are represented by the S&P 500 Index and T-Bills are represented by the 3-month T-Bill. The returns presented by the indices above represent investments that have material differences from an investment in a real estate investment trust which targets commercial real estate, particularly an investment in non-traded shares. For example, the purchase of non-traded shares can entail higher upfront selling commissions and decreased on-going liquidity as a result of the non-traded issuer engaging an independent network of broker dealers to identify potential investors. In addition, the S&P 500 Index and the Citigroup Broad Investment Grade Corporate Bond Index each are comprised of investment vehicles reflecting a broad variety of investment objectives, including short and long-term capital appreciation (typically associated with Large Cap Stocks) and risk-adjusted current income (typically associated with Corporate Bonds). Further, the purchase of Corporate Bonds from certain government issuers can mitigate or eliminate the amount of federal, state or municipal taxes payable by an individual in connection with his or her investment. Investors cannot directly invest in an index. Unmanaged index returns do not reflect any fees, expenses or sales charges. There are material differences between all of the asset classes represented. For a full discussion of the investment objectives, risks, fees and expenses, liquidity and tax treatment associated an investment in shares of JLL Income Property Trust, please see the prospectus. Sources: NCREIF, NAREIT, Standard & Poor’s, Citigroup, US Treasury Department. Data as of 3Q 2018.
Real Estate Income has HISTORICALLY GROWN at a rate that has, at times, kept up with inflation.

Although private real estate has less liquidity, it has NOT BEEN SUBJECTED TO THE SAME SHORT-TERM VOLATILITY as real estate that is traded on listed exchanges.

REAL ESTATE INVESTMENT STYLES
Return vs. Risk

JLL Income Property Trust is an institutionally managed real estate investment trust (REIT). The offering is perpetual and its net asset value (NAV) is calculated and posted daily at www.jllipt.com. An investment in JLL Income Property Trust gives investors access to a diversified portfolio of core commercial real estate investments. Real estate investments, such as JLL Income Property Trust, have the potential to address a portion of an investor’s income needs, may enhance the overall performance of their broader investment portfolio, and offer the potential for appreciation over a longer-term time horizon.

INVESTMENT OBJECTIVES
→ Generate attractive income for distribution to stockholders
→ Preserve and protect invested capital
→ Achieve NAV appreciation over time
→ Enable the use of real estate as a component of portfolio diversification

There can be no guarantee that these objectives will be achieved. Real estate investing involves risks. Please see Risk Factors on the back page.

GROWTH OF A $10,000 INVESTMENT SINCE INCEPTION

PORTFOLIO SUMMARY

INCOME
Lower Return / Lower Risk

GROWTH
Higher Return / Higher Risk

Schematic illustration. Returns shown are general industry targets and are not related to specific investment instruments. Source: LaSalle Investment Management.

Note that private real estate values are based on quarterly appraisals.
The returns have been prepared using unaudited data and valuations of the underlying investments in the Company’s portfolio, which are done by our independent valuation advisor. Valuations based upon unaudited or estimated reports from the underlying investments may be subject to later adjustments or revisions. The returns are net of all advisory fees (e.g., the fixed and performance advisory fee) and Company expenses (e.g., administration, organization, legal and accounting fees, and transaction expenses) and include capital gains and other earnings. Current performance may be higher or lower than the performance quoted herein. The investment return and principal value of an investment will fluctuate so that an investment may be worth more or less than its original cost. No representation or warranty is made as to the efficacy of any particular strategy or the actual returns that may be achieved. Past performance is no guarantee of future results. Returns shown reflect the percent change in the NAV per share from the prior period, plus the amount of any distribution paid out in the period. All returns shown in the table are net of Company expenses and advisory fees and assume reinvestment of distributions. Net returns shown are net of applicable share class specific fees. Class A and A-I shares are available for brokerage accounts, subject to suitability requirements. Class M and M-I shares are available through fee-based programs, wrap accounts, registered investment advisors, and other institutional and fiduciary accounts, subject to suitability requirements. See Notes section on back page for share class specific fees.

Class M and A shares went effective with the SEC on October 1, 2012 at an initial offering price of $10.00 per share. The inception date for Class M-I and A-I shares was July 1, 2014. Since inception returns are annualized.

Fees and expenses reduce cash available for distribution. We may pay distributions from sources other than cash flow from operations, including, without limitation, the sale of assets, borrowings, or offering proceeds. To date, cash flow from operations has been sufficient to cover cumulative distributions. Distribution payments are not guaranteed and may be modified at the Company’s discretion.

NAV per Share\(^4\) (on 09/30/18) Class M Class A Class M-I Class A-I $11.92 $11.90 $11.93 $11.93

4.9% ANNUALIZED GROWTH OF DIVIDEND SINCE Q1 2012 DECLARED/PAID 27 CONSECUTIVE QUARTERLY DISTRIBUTIONS

<table>
<thead>
<tr>
<th>Year</th>
<th>Dividend per Share (Quarterly)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018 Q1</td>
<td>$0.090</td>
</tr>
<tr>
<td>2018 Q2</td>
<td>$0.095</td>
</tr>
<tr>
<td>2018 Q3</td>
<td>$0.100</td>
</tr>
<tr>
<td>2018 Q4</td>
<td>$0.105</td>
</tr>
</tbody>
</table>

Fees and expenses reduce cash available for distribution. The amount of distributions we may make is uncertain. We may pay distributions from sources other than cash flow from operations, including, without limitation, the sale of assets, borrowings, or offering proceeds. To date, cash flow from operations has been sufficient to cover cumulative distributions. Year to date cumulative distributions have been funded 89% by funds from operations and 11% from the sale of assets and borrowings. Distribution payments are not guaranteed and may be modified at the Company’s discretion.

Past performance is no-guarantee of future results.

All portfolio data as of September 30, 2018 unless otherwise noted.

PORTFOLIO DIVERSIFICATION BY PROPERTY TYPE

- **28%** Apartment
- **18%** Office
- **23%** Industrial
- **30%** Retail
- **1%** Other

PORTFOLIO DIVERSIFICATION BY GEOGRAPHY

- **Apartment**
- **Industrial**
- **Retail**
- **Office**
- **Other**

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
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This report is current as of the date noted, is solely for informational purposes, and does not purport to address the financial objectives, situation, or specific need of any individual reader. Opinions and estimates expressed herein are as of the date of the report and are subject to change without notice. Neither the information nor any opinion expressed represents a solicitation for the purchase or sale of any security. Economic or financial forecasts are inherently limited and should not be relied on as an indicator of future investment performance. Past performance is historical and not a guarantee of future results. Performance returns reflect reinvested distributions and changes in the NAV per share. Nothing herein should be construed as a solicitation of clients, or as an offer to sell or a solicitation of an offer to invest in the Company. Such investments may be offered only pursuant to a prospectus. Certain information herein has been obtained from public and third party sources and, although believed to be reliable, has not been independently verified and its accuracy, completeness or fairness cannot be guaranteed.

SHARE CLASS SPECIFIC FEES

<table>
<thead>
<tr>
<th>SHARE CLASS</th>
<th>SPECIFIC FEES</th>
</tr>
</thead>
<tbody>
<tr>
<td>CLASS A SHARES</td>
<td>ZIPAX</td>
</tr>
<tr>
<td>CLASS A1 SHARES</td>
<td>ZIPAX</td>
</tr>
<tr>
<td>CLASS M SHARES</td>
<td>ZIPTX</td>
</tr>
<tr>
<td>CLASS M+ SHARES</td>
<td>ZIPMX</td>
</tr>
</tbody>
</table>

AVAILABILITY (Subject to suitability requirements)

- Through brokerage and transactional-based accounts
- Through fee-based programs, wrap accounts, registered investment advisors, and other institutional and fiduciary accounts

MINIMUM INITIAL INVESTMENT

- $10,000 up to $1,000,000
- $1,000,000

SELLING COMMISSION

- None
- None
- None

DEALER MANAGER FEE

- 0.85%
- 0.30%
- 0.30%

MANAGEMENT FEES

FIXED FEE

- Accrues daily in an amount equal to 1/365th of 1.25% of the NAV for each share class

PERFORMANCE FEE

- Calculated for each share class as 10% of the total return in excess of 7% per annum on a calendar-year basis

1 All Share Class Specific Fees are paid to the dealer manager and may be reallocated to participating broker-dealers. Select broker-dealers may have different suitability standards, may not offer all share classes, and/or may offer JLLIPT at a different minimum initial investment. See the prospectus for more information.

2 The Selling Commission is a percentage of the NAV per share paid on the date of purchase and may be reduced or eliminated for certain categories of purchasers. Commissions are paid on net investment amounts.

3 The Dealer Manager Fee accrues daily in an amount equal to 1/365th of the percentage of the NAV for such day on a continuous basis. The Dealer Manager Fee with respect to shares sold in a given offering will cease on the date on which the total underlying compensation paid with respect to such shares equals 10% of the gross proceeds from the offering.

4 Paid to LaSalle Investment Management as advisor to JLL Income Property Trust.

**SUMMARY OF RISK FACTORS**

You should read the prospectus carefully for a description of the risks associated with an investment in JLL Income Property Trust. Some of these risks include, but are not limited to:

- Since there is no public trading market for shares of our common stock, repurchases of shares by us after a one-year minimum holding period will likely be the only way to dispose of your shares. After a required one-year holding period, JLLIPT limits the amount of shares that may be repurchased under our repurchase plan to approximately 5% of our net asset value (NAV) per quarter and 20% of our NAV per annum. Because our assets will consist primarily of properties that generally cannot be readily liquidated, JLLIPT may not have sufficient liquid resources to satisfy repurchase requests. Further, our board of directors may modify or suspend our repurchase plan if it deems such action to be in the best interest of our stockholders. As a result, our shares have limited liquidity and at times may be illiquid.
- The purchase and redemption price for shares of our common stock will be based on the NAV of each class of common stock and will not be based on any public trading market. Because valuation of properties is inherently subjective, our NAV may not accurately reflect the actual price at which our assets could be liquidated on any given day.
- JLLIPT is dependent on our advisor to conduct our operations. JLLIPT will pay substantial fees to our advisor, which increases your risk of loss. JLLIPT has a history of operating losses and cannot assure you that JLLIPT will achieve profitability. Our advisor’s ability to effectively raise capital in our offering; uncertainties relating to changes in real estate conditions, and the fact that the fees it will receive for services rendered to us will be based on our NAV, which is responsible for calculating.
- The amount of distributions JLLIPT makes is uncertain and there is no assurance that future distributions will be made. JLLIPT may pay distributions from sources other than cash flow from operations, including, without limitation, the sale of assets, borrowings, or offering proceeds. Our use of leverage increases the risk of your investment. If JLLIPT fails to maintain status as a BRR, a REIT and no relief provisions apply, JLLIPT would be subject to serious adverse tax consequences that would cause a significant reduction in our cash available for distribution to our stockholders and potentially have a negative impact on our NAV.
- While JLLIPT’s investment strategy is to invest in stabilized commercial real estate properties diversified by sector with a focus on providing current income to investors, an investment in JLLIPT is not an investment in fixed income. Fixed income has material differences from an investment in a non-traded REIT, including those related to vehicle structure, investment objectives and restrictions, risks, fluctuation of principal, safety, guarantees or insurance, fees and expenses, liquidity and tax treatment.
- Investing in commercial real estate assets involves certain risks, including but not limited to: tenants’ inability to pay rent; increases in interest rates and lack of availability of financing; fluctuation in property values and vacancies; and changes in supply of or demand for similar properties in a given market.
- You should carefully review the “Risk Factors” section of our prospectus for a discussion of the risks and uncertainties that we believe are material to our business, operating results, prospects and financial condition. Except as otherwise required by federal securities laws, we do not undertake to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.
- This material must be read in conjunction with the prospectus in order to fully understand all the implications and risks of the offering of securities to which it relates. This sales material is neither an offer to sell nor a solicitation of an offer to buy securities. An offering is made only by the prospectus.

**FORWARD-LOOKING STATEMENT DISCLOSURE**

This literature contains forward-looking statements within the meaning of federal securities laws and regulations. These forward-looking statements are identified by their use of terms such as “anticipate,” “believe,” “continue,” “expect,” “intend,” “may,” “plan,” “predict,” “project,” “should,” “will,” and other similar terms, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, and other factors that may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks, uncertainties, and contingencies include, but are not limited to, the following: our ability to effectively raise capital in our offering; uncertainties relating to changes in general economic and real estate conditions; uncertainties relating to the implementation of our investment strategy; and other risk factors as outlined in our prospectus and periodic reports filed with the Securities and Exchange Commission. Although JLLIPT believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that the expectations will be attained or that any deviation will not be material. JLLIPT undertakes no obligation to update any forward-looking statement contained herein to conform the statement to actual results or changes in our expectations.

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