



# POWERPOINT® PRESENTATION LEADER'S GUIDE PREVIEW

(Full leader's guide includes 47 pages)

## Leader's Guide includes...

- Tips for **preparing** for and **announcing** the presentation
- **Presenter notes** (scripting/wording) for each slide & tips on how to use them
- **Discussion questions** and prompts for use after your presentation
- Ideas for using Love Your People gear to **support the message**
- Thoughts on **reminding and encouraging** after your presentation
- A complete **observation and review** framework

## SAMPLE: Getting started...



LOVE YOUR PEOPLE®  
PowerPoint® Presentation Guide  
InspireYourPeople.com/Love

### Thanks for Loving Your People!

We hope you'll read this guide thoroughly. There's no fluff.

If you skim it, you might miss out on several valuable points that can be used not only with this material but also with many other things you might do. You might think of it as a booklet of its own that can help you better present, deliver, and reinforce information.

Our hope is that Love Your People® will **help you inspire** and encourage your people to care more for the people around them (those they lead and those they serve).

Use the material on its own for a quick stand-alone presentation or let it work alongside any event, program, or initiative you may already have in place (e.g., "As we go after this goal, let's remember to Love Our People."). It also works wonderfully as a kick-off message or as a way to wrap up anything.

The purpose of the Love Your People® PowerPoint® presentation is to help you help your people make an authentic connection within themselves and fully understand that it's in **their personal interest** to Love Their People - to care more and to be accountable to each other. This is what will make good things happen for everyone (including themselves).

No Gomos. No D-grunts.

**Gomo:** a person who goes through the motions

**D-grunt:** a person who's disgruntled\*

\* More on this in the Lead Simply™ book included with this material.

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### A few quick things

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### Pages 2-7 cover...

- Tips on announcing the presentation

3. The license agreement does not allow the Love Your People® material to be stored on a server of any kind (e.g., internal network, internet, etc.).

- What to do before you present the material

4. If you have questions or comments or have a special need of some kind, please contact us at [info@loveyourpeople.com](mailto:info@loveyourpeople.com) or call 804-762-4500.

- How to use the presenter notes

5. The content of this guide (including all files, content, branding, and images) is provided to you as a PDF file. If it appears to contain text, please call or email us for assistance.

- More quick tips

The material in this guide is organized in a way that gives you ready-made notes. You should have been provided both a printed version and an electronic version. You can use the notes the way they are or make notes of your own by editing the material in a way that you feel will improve the discussion. If you use the printed version of the guide, you could also fold the pages back along the dotted line that runs vertically in the middle of each page (or cut the pages along that line). If you want smaller note pages, the electronic version of the guide works well for tablets too.

If you have any suggestions for improvement of the material or find any errors, please email us at [Love@LoveYourPeople.com](mailto:Love@LoveYourPeople.com) or call 804-762-4500.

**SAMPLE: Presenter notes (scripting) for slides...****Slide 7**

**SLIDE INTENT:** Discussion

**Opening statement:** My People.

**Ask:** Who are my people? Who are your people? Specifically, who are the people each of us should be loving? Let's list people either by their relationship to us or, if you want, use some actual names.

**Presenter Note:** Have examples ready to go.

*Example: Some of my people are my kids, my spouse, my friends from school, my sister.*

*Example: Others are you ... my team ... my colleagues.*

*Example: My customers, clients, patients, students, donors.*

**Say:** Those are all good examples.

**Transition:** Preparing for this {[presentation, meeting, training session]} gave me a simple way to think about my people.

GO TO THE NEXT SLIDE

**Slide 11**

**SLIDE INTENT:** Information sharing

**Opening statement:** Contribute. Do your work in the way that you wish others would do their work for you.

**Say:** Let me repeat that because it's such an important part of this overall message. We, you and me, can Love Our People by doing our work in the way that we wish others would do their work for us.

**Presenter Note:** Pause here a moment or two. Smile during the pause.

**Transition:** Because...

GO TO THE NEXT SLIDE

**Pages 9-37 include the  
presenter notes for  
each of the slides in  
the PowerPoint®**

**SAMPLE: Discussion tips and questions...**

**Tips for discussion questions**

1. Please don't use every question. They're provided to give you different ways and thoughts to approaching the material depending on your group and objectives.
2. Be enthusiastic and encouraging (smiling, nodding, affirming).
3. Remember to involve as many people as possible in the discussion.
4. Avoid interrupting or finishing people's answers for them.
5. Where possible or where you feel someone may have something more valuable to add, encourage them with a "How do you mean, Bob?" or "Can you expand on that, Nancy?" or "Sounds like you have more than Bob. What happened next?" Of course, you'll want to use a different name if they're not Bob or Nancy and support role players.

6. Remember to drop a small gap of silence after people answer - just a beat or two - to let them expand on something and minimize the feeling that you're rushing them.

**Pages 38-41 include...**

- Discussion tips
- Discussion questions and prompts (19 total)

7. If you intend to hand out Love Your People booklets to your participants as further encouragement and reinforcement, we recommend giving them to attendees after the presentation or event rather than prior to your presentation. This will help participants fully focus on the discussion and avoid the temptation to skim through or read the booklet during the meeting.

**Pages 42-47 cover...**

- Ideas for support material
- Thoughts on reminding and encouraging
- Plus a complete observation and review framework to evaluate how well the message is sticking

**Discussion questions**

You can use these questions at the end of the presentation (you'll be prompted in the Presenter Notes to do this) or perhaps in follow-up discussions in the future.

**On the message overall...**

- Who would like to share their thoughts on the Love Your People **{{message, philosophy, concept, ideas, principles, presentation}}**?
- Who can share what most connected with them from the Love Your People message? Why?
- Who can sum up for us what the Love Your People message is really about?
- How do you see the Love Your People **{{idea, concept, philosophy}}** fitting in here?
- Do you think our **{{customers, clients, patients, students, donors}}** would describe us as Loving Our People? Why? Why not? What could we do to support that? What could we do to improve that?

# Thanks for previewing the Love Your People PowerPoint® Leader's Guide

(If you have any questions, please call us at 804-762-4500)



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