



## TERRAFINA ANNOUNCES APPOINTMENT OF NEW CFO

Mexico City, November 15, 2013 - Terrafina ("TERRA") (BMV: TERRA13), a leading real estate investment trust [FIBRA] dedicated to the acquisition, development, lease and management of industrial real estate properties in Mexico, announced today the appointment of Mr. Angel Manuel Bernal Robles as Chief Financial Officer of Terrafina.

"Mr. Bernal brings the perfect blend of financial and real estate experience to help Terrafina deliver on a planned growth strategy and ultimately be positioned as a key player in the real estate industrial sector," said Terrafina's CEO, Alberto Chretin. "We welcome Angel and are confident he will make a great contribution to realizing our goals."

Mr. Bernal's recent work background involves roles as Vice President and Acquisitions Officer at LaSalle Investment Management Mexico, Risk Manager at General Electric Real Estate Mexico and Associate at Mckinsey & Company Mexico. He earned an MBA from Harvard Business School and a BS in Mechanical and Electrical Engineering from the Instituto Tecnológico de Estudios Superiores de Monterrey — Campus Ciudad de Mexico. Mr. Bernal will join Terrafina on December 15, 2013.

"Additionally, we also want to thank Francisco Navarro for his service as CFO as he contributed to the development of different objectives and acknowledge his dedication to Terrafina. We wish him well in his future endeavors," mentioned Alberto Chretin, Terrafina's CEO. His last day with the company will be November 15, 2013.

## **About Terrafina**

Terrafina (BMV:TERRA13) is a Mexican real estate investment trust formed primarily to acquire, develop, lease and manage industrial real estate properties in Mexico. Terrafina's portfolio consists of attractive, strategically located warehouses and other light manufacturing properties throughout the central, Bajio and northern regions of Mexico. It is internally managed by highly-qualified industry specialists, and externally advised by Prudential Real Estate Investors Latin America.

Terrafina owns 229 real estate properties, including 216 developed industrial facilities with a collective GLA of approximately 31 million square feet and 13 land reserve parcels, designed to preserve the organic growth capability of the portfolio.

Terrafina's objective is to provide attractive risk-adjusted returns for the holders of its certificates through stable distributions and capital appreciations. Terrafina aims to achieve this objective through a successful performance of its industrial real estate and complementary properties, strategic acquisitions, access to a high level of institutional support, and to its management and corporate governance structure.

Additional information about Terrafina is available at www.terrafina.mx