

ALBERTO CHRETIN CASTILLO

CANDIDATE'S INFORMATION

Engineer, 63 years old Seniority: 2 years

Proposed position:	Chairman of the Board		Proposed duration	1 year, to be ratified
Is he/she an Executive Director of Terrafina?	Yes ⊠	No 🗆	If so, what position does he/she hold?	Employee □ Executive ⊠
Is he/she an independent member?	Yes □	No ⊠	If not, why?	Current Chief Executive Officer of Terrafina
Is he/she member of another of Terrafina's committees?	Yes □	No ⊠	If so, which one(s)?	

CURRICULUM

Alberto Chretin is Terrafina's Chief Executive Officer and Chairman of the Board. Mr. Chretin is responsible for the preparation of our business strategy and the execution of our vision, goals and business plan. Before joining Terrafina, Mr. Chretin served as a Minister of Economy for the state of Chihuahua, Mexico, and as Executive Advisor of PREI in connection with Terrafina's initial portfolio. Prior to joining PREI, Mr. Chretin was Managing Director at Verde Corporate Realty Services, where his duties included marketing, promotion, leasing, development, investment and property management. Previously in his career, Mr. Chretin was CEO at Intermex, Chihuahua, where he doubled the size of the Company's industrial portfolio, and Executive Director of Parques Industriales de Chihuahua, S.A. de C.V. Mr. Chretin has also served as Executive Director of the Mexican Association of Industrial Parks (AMPIP) from 2009 to 2010. Alberto Chretin holds a Bachelor's degree in Management and Mechanical Engineering from the Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM) and attended the AD-2 program at the IPADE Business School in Mexico.



ALFONSO MUNK ALBA

CANDIDATE'S INFORMATION

MBA, 40 years old Seniority: 2 years

Proposed position:	Member of t	he Board	Proposed duration	1 year, to be ratified
Is he/she an Executive Director of Terrafina?	Yes 🗷	No 🗆	If so, what position does he/she hold?	Employee □ Executive ■
Is he/she an independent member?	Yes □	No ⊠	If not, why?	Current Managing Director and Chief Investment Officer of PREI in the Americas
Is he/she member of another of Terrafina's committees?	Yes □	No ⊠	If so, which one(s)?	

CURRICULUM

Alfonso Munk is Managing Director of PREI in the Americas. Mr. Munk is responsible for managing PREI's investment management business in Latin America, including the development and implementation of its business strategy. Prior to joining PREI, he served as Managing Director at Morgan Stanley Real Estate Investing (MSREI), where he held various roles over the last ten years. Most recently, he was responsible for real estate investing activities of MSREI in southern Europe, as well as pan-European hospitality investments. He also served as regional head of MSREI for South America, based in Sao Paulo. Mr. Munk holds an MBA from Wharton School of Business with a major in Finance and Real Estate, and a Bachelor's degree in Business and Hospitality Administration from Cornell University. Mr. Munk is a member of the Urban Land Institute and has been a board member of various companies, including Icade, Eurosic SA, Abyara Planejamento Imobiliario SA, and Compagnie La Lucette, where he was Chairman of the Board.



EDUARDO SOLÍS SÁNCHEZ

CANDIDATE'S INFORMATION

Doctor, 51 years old Seniority: 2 years

Proposed position:	Member of the Board Member of the Practices Committee Member of the Audit Committee Member of the Indebtedness Committee		Proposed duration	1 year, to be ratified
Is he/she an Executive Director of Terrafina?	Yes □	No 🗷	If so, what position does he/she hold?	Employee □ Executive □
Is he/she an independent member?	Yes ⊠	No 🗆	If not, why?	
Is he/she member of another of Terrafina's committees?	Yes 🗷	No 🗆	If so, which one(s)?	Practices Committee Audit Committee Indebtedness Committee

CURRICULUM

Eduardo Solís is President of the Mexican Association of the Automotive Industry (AMIA). Prior to his current position, Mr. Solis worked at the Ministry of Economy, where he served as a Head of the Unit for the Promotion of Investment. He was responsible for attracting key strategic projects to Mexico. Previously, Mr. Solis was responsible for the administration of NAFTA and was Mexico's Chief Trade Negotiator with Latin America. He negotiated free trade agreements with Chile, Nicaragua, Uruguay, Guatemala, Honduras and El Salvador, as well as bilateral agreements with Brazil, Argentina, Panama and Peru. Mr. Solis was also Mexico's Chief Negotiator in the Free Trade Agreement of the Americas, and worked at the Ministry of Commerce and Trade as Head of Negotiations for the agricultural chapter of NAFTA, as well as for the free trade agreements with Costa Rica, Bolivia, Colombia and Venezuela, and the World Trade Organization (WTO) Uruguay Round. Mr. Solis has a Bachelor's degree in Economics from the Universidad Autónoma de Nuevo León, and received a Master's degree and a Ph.D. from The University of Chicago and the University of Rochester, respectively.



ARTURO D'ACOSTA RUIZ

CANDIDATE'S INFORMATION

MBA, 57 years old Seniority: 2 years

Proposed position:	Member of the Board President of the Audit Committee President of the Indebtedness Committee Member of the Nominating Committee		Proposed duration	1 year, to be ratified
Is he/she an Executive Director of Terrafina?	Yes □	No 🗷	If so, what position does he/she hold?	Employee □ Executive □
Is he/she an independent member?	Yes ≭	No □	If not, why?	
Is he/she member of another of Terrafina's committees?	Yes ⊻	No □	If so, which one(s)?	Audit Committee: President Indebtedness Committee: President Nominating Committee

CURRICULUM

Arturo D'Acosta is Executive Director of Actinver. Previously, he held the Executive Director position at Alvarez & Marsal (A&M) in Mexico City. Mr. D'Acosta is responsible for providing consulting services to companies in Mexico as a specialist in financial administration. Mr. D'Acosta also serves as President of the Securities Listing Committee for the Mexican Stock Exchange, where he analyzes and authorizes capital and debt placements. Previously, he was Managing Partner at Serficor Partners, where he ran several projects in the construction, food, and agriculture industries. Prior to his work at Serficor Partners, Mr. D'Acosta was General Manager of Finance and Administration for the Grupo Industrial Saltillo and Corporate Director of Finance and Administration at DESC, where he was responsible for various financial restructurings and bond issuances in Mexico and the U.S. Mr. D'Acosta earned a B.B.A. from the Escuela Bancaria y Comercial and holds an MBA from the Instituto Tecnológico Autónomo de México (ITAM).



EDMUNDO VALLEJO VENEGAS

CANDIDATE'S INFORMATION

MBA, 57 years old Seniority: 2 years

Proposed position:	Member of the Board President of the Nominating Committee		Proposed duration	1 year, to be ratified
Is he/she an Executive Director of Terrafina?	Yes □	No ⊠	If so, what position does he/she hold?	Employee □ Executive □
Is he/she an independent member?	Yes ⊠	No □	If not, why?	
Is he/she member of another of Terrafina's committees?	Yes ⊠	No 🗆	If so, which one(s)?	Nominating Committee: President

CURRICULUM

Edmundo Vallejo is a professor in the department of General Management at the IPADE Business School since 2009. Mr. Vallejo was President and CEO of GE Capital Consumer Finance Latin America from 2006 to 2009. During his term, he served as President of the Board of directors of GE Capital Mexico, and was also a board member of Banco Colpatria and BASC Credomatic JV. He has held various roles at GE, including President and General Director of GE Corporate Latin America (2004-2006), President and General Director of GE Mexico (2001-2006), General Director of GE Real Estate Mexico (2000), General Director of GE Plastics Mexico (1993-1999) and Director of Business Development at GE Mexico (1991-1993). Mr. Vallejo has worked for several other corporations, including McKinsey & Co. (Portugal) and Procter & Gamble (Mexico). He is a member of the Board of Grupo Arancia, Grupo Bimbo and Grupo Marhnos, as well as a member of various non-profit organizations and think tanks for public policy and social development. Mr. Vallejo graduated from the Universidad Autónoma Metropolitana with a degree in Chemical Engineering, and has a Master's degree in Chemical Engineering from the University of Notre Dame. Mr. Vallejo also holds an MBA from the Harvard Business School.



JOSÉ LUIS BARRAZA GONZÁLEZ

CANDIDATE'S INFORMATION

Doctor, 65 years old Seniority: 2 years

Proposed position:	Member of the Board Member of the Practices Committee Member of the Nominating Committee		Proposed duration	1 year, to be ratified
Is he/she an Executive Director of Terrafina?	Yes □	No ⊠	If so, what position does he/she hold?	Employee □ Executive □
Is he/she an independent member?	Yes ⊠	No □	If not, why?	
Is he/she member of another of Terrafina's committees?	Yes 🗷	No 🗆	If so, which one(s)?	Practices Committee Nominating Committee

CURRICULUM

José Luis Barraza is the former Chairman of the Administrative Board of Grupo Aeromexico, of which he continues to be a member. In addition, he is President of the Executive Committee of Aeromexico and participates as Permanent Guest of the Audit and Corporate Practices Committees. Mr. Barraza has worked in international commerce and industrial development for over 30 years. He has served as Chairman of the boards of Proyectos Inmobiliarios Impulso, Optima, Administración de Servicios Optima, Realiza y Asociados, e Inmobiliaria Realiza. Mr. Barraza has also been a board member of numerous financial, educational and philanthropic institutions. From 2003 to 2004, he was President of the Employers' Confederation of the Republic (Coparmex), and between 2004 and 2007 served as President of the Council on Business Coordination (CCE). Mr. Barraza has a degree in Chemical Engineering with a specialty in Business from the Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM) and he earned his postgraduate degree in Advanced Administration from the IPADE Business School. In addition, he has an Honorary Doctorate from the Mexican Academy of International Law.



VÍCTOR DAVID ALMEIDA GARCÍA

CANDIDATE'S INFORMATION

BA, 56 years old Seniority: 2 years

Proposed position:	Member of the Board Member of the Audit Committee Member of the Indebtedness Committee President of the Practices Committee		Proposed duration	1 year, to be ratified
Is he/she an Executive Director of Terrafina?	Yes □	No ⊠	If so, what position does he/she hold?	Employee □ Executive □
Is he/she an independent member?	Yes ⊠	No 🗆	If not, why?	
Is he/she member of another of Terrafina's committees?	Yes 🗷	No 🗆	If so, which one(s)?	Audit Committee Indebtedness Committee Practices Committee: President

CURRICULUM

Víctor Almeida has served as General Manager of Interceramic since 1982. Since 1979, when the Company began operations, he has taken on several roles within Interceramic. In 1982, he was named President and General Director of Grupo Cencor, which manages Mercedes Benz, Honda and Chrysler dealerships in the State of Chihuahua. Mr. Almedia has been President of the Director's Council for Banamex in the State of Chihuahua since 1991 and of NAFINSA/TEXAS since 2005. Mr. Almeida holds a Bachelor's degree in Business Administration from the University of Texas in Austin.