



Maxcom Telecomunicaciones, S.A.B de C.V.

Second Quarter Results 2021

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Second Quarter 2021 Results

Recent Developments

Although, due to the advances in the vaccination program there is a greater movement of the population and the economy in our country, there is still uncertainty about the pandemic control with new waves and virus strains that occur in many corners of the world, including Mexico. The foregoing once again puts challenges ahead of us, as there is constant doubt of closures and restrictions that would considerably affect the Company performance. Then, we share some of the most important events that have happened as of the publication date of this quarterly report:

Non-payment of the 8% Senior Secured Notes due in 2024 Coupon

On May 26, 2021, in accordance with the press release published on April 26, 2021, Maxcom announced that took the decision to not pay the semiannual interest of its 8% Senior Secured Notes due in 2024 ("the Bonds") during the corresponding grace period of 30 days, the above, in order to maximize its short-term financial flexibility.

As has been shared previously, Maxcom's liquidity has been negatively affected by the pandemic, as well as by restricted access to sources of capital as a result of a dispute with the Mexican tax authorities. Therefore, Maxcom is forced to sustain this measure in order to prioritize the cash resources use for operating activities and to ensure its business continuity.

Maxcom reiterates that it continues to analyze strategic solutions and financial alternatives that will allow it to consolidate its value proposition in the long term and comply, to the extent possible, with its financial duties in the benefit of all its stakeholders.

Follow up on tax matters

Given the clear existence and materiality of the long distance services that it received by its providers, Maxcom continues to provide all the necessary evidence to try getting a favorable resolution to the revocation appeal filed in 2020. It is important to remember the tax credit determined by the authority in February 2020, for a total of Ps.631 million pesos, is not firm nor definitive, so we have not recognized a provision in this regard in the Financial Statements.

It is worth mentioning that the lack of a favorable resolution for Maxcom continues to affect its ability to obtain external sources of financing or capitalization that would allow it to continue executing its business plan and thus meet all its financial obligations on time.

CFE Lease Agreement – Maxcom's OPGW Fiber

Maxcom continues to await the final hearing of allegations within the ordinary civil trial, which is expected to take place in the coming months. Our advisers consider that there is the possibility to obtaining a favorable result for the Company, given that the main obligation, as the nature of the lease, is duly complied. Currently, we have operated our route on a regular basis thanks to the support that we have obtained from CFE to interrupt energy services for network maintenance and thus maintain the optimal operation for the accomplishment of the service levels with our clients.

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Earnings Results Summary

Maxcom's 2Q21 Performance

TOTAL REVENUE

Ps.216 million

NETWORK OPERATION COST

Ps.123 million

7% vs 2Q20

GROSS PROFIT

MARGIN

43%

vs 51% 2Q20

EBITDA

Ps.39 million

-21% vs 2Q20

OPERATING INCOME (LOSS)

Ps.-42 million

vs Ps.-61 million

2Q20

NET INCOME

(LOSS)

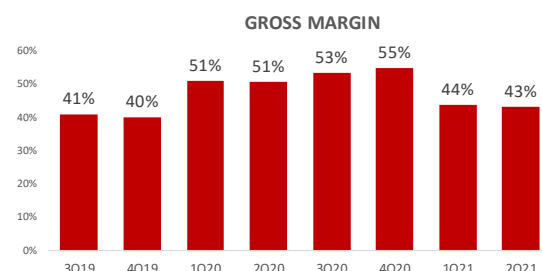
Ps.-37 million

EBITDA at the end of the quarter was Ps.39 million on a consolidated basis, which represents a decrease of 21% compared to 2Q20. The main factors that explain the variation are:

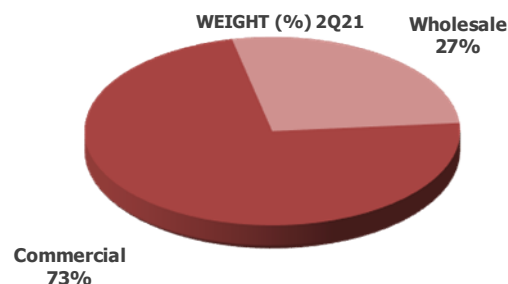
- The definitive churn of customers from the Residential business unit in accordance with the "Wind Down" plan execution. The deviation in revenues compared to 2Q20 was Ps.18 million.
- Decrease in Commercial revenue of Ps.21 million due to a reduction in variable traffic, as well as a decrease in the fixed recurrent revenue base in the Call Center, Business and Government segments.
- Higher revenues in the Wholesale business unit from Ps.33 million during 2Q20 to Ps.58 million in this reported quarter.
- Excluding Wholesale costs, there was a significant decrease in network costs, administrative expenses and bad debt reserves for Ps.27 million.

The Company presents an increase in network costs of Ps.10 million or 8% compared to the same period 2020. This net effect is due to the increase in traffic volume of the Wholesale business unit. Excluding the Wholesale cost, the Company presented a decrease of Ps.16 million or 19% compared to 2Q20 as a consequence of the efficiencies generated in SMS, link rental and traffic costs.

As already mentioned in previous quarters, with the aim of mitigating the negative financial pandemic effects, as well as offsetting the decrease in margins generated by the Residential business unit closure, Maxcom continues with the plan to reduce its costs and expenses generating new strategies that allow us to give continuity to our operations. The Company recorded a 19% decrease in general expenses compared to 2Q20.



Regarding revenue mix, the Commercial and Wholesale business units showed an increase in their participation as a consequence of the disconnection of the Residential business unit, remaining at 73% and 27%, respectively.



MAXCOM TELECOMUNICACIONES, S.A.B. DE C.V. AND SUBSIDIARIES FINANCIAL AND OPERATING HIGHLIGHTS

Figures in millions of pesos, except operating data

Item	2Q21	1Q21	% var
Total Revenues	216	193	12%
EBITDA	39	26	50%
EBITDA margin (%)	18%	13%	
Net income (loss)	(37)	(141)	(74%)
Net margin (%)	(17%)	(73%)	
Cash and financial instruments	51	60	(14%)
CAPEX	20	23	(13%)
Debt ¹	1,660	1,695	(2%)
Net debt / LTM EBITDA (X)	8.7	8.4	4%
Customers	1,112	1,156	(4%)
Commercial	1,112	1,156	(4%)
Residential	-	-	-

¹ Debt is considered at face value and includes interest payable as of the end of the period



Second Quarter 2021 Results

Commercial Business Unit

- Commercial revenue reported during the quarter was Ps.157 million, which represented a decrease of 12% or Ps.21 million compared to the Ps.178 million registered during 2Q20. This is mainly due to the decrease in variable traffic of some Business clients and a reduction in the fixed recurrent revenue base in such segment, in the Government and in Call Centers, this caused mainly by the negative effects of the Covid-19 pandemic second wave.
- As we mentioned in the previous quarter, on October 26, Maxcom entered into an irrevocable right of use agreement, enjoy and exploit optical channels on the Gulf route and highway, 2 fiber optic threads on the Gdl-Qro route and capacity on the Toluca-CDMX and Gdl-Qro routes for a total of USD \$ 3.8 million. At the end of 4Q20, 50% of the consideration had been received, during 1Q21 25% was received and on April 9 the remaining 25%.
- On a sequential basis, revenue increased Ps.5 million or 4%. This variation is mainly explained by an increase in the Carriers segment due to the recognition of income from the sale of the irrevocable right to use, enjoy and exploit our previously mentioned excess capacity.
- On a cumulative basis, Commercial revenue had a 15% decrease, from Ps.364 million in 2020 to Ps.309 million in this first reported half-year.
- The participation in the revenue mix of this business unit closed the quarter with 73%, 7 p.p. below that reported in the previous quarter due to the increase in the participation of the Wholesale segment and 5 p.p. less when compared to the same quarter of 2020.

Residential Business Unit

- On December 31, 2020, the Residential business unit closed operations definitively. Therefore, since the previous quarter, the Company did not report any more revenues generated by this business unit.
- The deviation in revenue compared to 2Q20 was Ps.18 million and Ps.39 million accumulated for the 6 months ended June.
- During the previous quarter, started the execution of the customer disconnection plan, the closure of service centers, and dismantling of sites and the copper network, a process that we expect to conclude on August of this year.

Wholesale Business Unit

- During the quarter, revenue in this business unit was Ps.58 million, an increase of 79% or Ps.26 million compared to the same period in 2020 and Ps.20 million or 50% on a sequential basis.
- On a cumulative basis, the revenue of this business unit reached Ps.97 million, which compares favorably with the Ps.67 million registered in the first half of 2020.
- As a consequence of the Residential business unit disconnection, the participation in the total revenues mix at the end of the quarter was 27%, a figure that compares favorably with the 14% reported in 2Q20.

Second Quarter 2021 Results

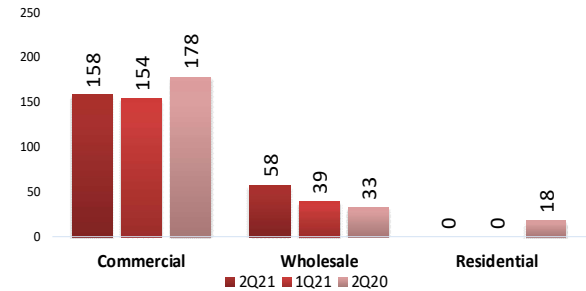
Consolidated Revenue

- On a consolidated basis, total revenues reported as of 2Q21 amounted to Ps.216 million, a decrease of 6% or Ps.14 million when compared to 2Q20, mainly explained by the negative effects generated by the pandemic in the Commercial business unit and the disconnection of the Residential business unit.



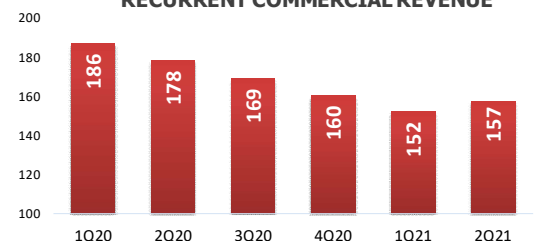
- Sequentially, revenue increased 12% or Ps.23 million, explained by the increase in Wholesale traffic and the increase in the recurrent revenue base in the Carriers segment; which are posted in the Commercial business unit, due to the sale of excess capacity during 4Q20.

		2Q21	1Q21	QoQ Δ%	2Q20	YoY Δ%
Commercial	Ps.	158	Ps. 154	2%	Ps. 178	(12%)
Wholesale		58	39	50%	33	79%
Residential		-	-	-	18	(100%)
Others		(0)	0	(123%)	1	(101%)
Total	Ps.	216	Ps. 193	12%	Ps. 230	(6%)



- On a cumulative basis, revenues had a considerable decrease of Ps.66 million or 14% compared to the first half-year of 2020.
- Recurrent Commercial revenue had a sequential increase of Ps.5 million, thanks to the closure and turn on of several projects in the Carriers segment. The share of this type of revenue was 73% of the Company's total revenue.

RECURRENT COMMERCIAL REVENUE



Network Operating Cost

- Network operating costs in 2Q21 had an 8% increase to reach Ps.123 million compared to the Ps.113 million reported in 2Q20. The variation is explained by the following net effects:

- An increase in the cost of Wholesale unit due to the increase in traffic during the quarter. The recorded cost was Ps.55 million, 79% higher than the Ps.31 million registered in the same period of 2020.
- Efficiencies in link rents, traffic cost and SMS cost which represented approximately Ps.10 million.
- Reduction in network maintenance and site rental of around Ps.4 million.

- The net savings without considering the Wholesale

cost represents a decrease of Ps.15 million or 18%, as a result of the efficiencies that the Company continues generating.

- On a cumulative basis, savings for the six months ended June was Ps.2 million or 1% compared to the same period 2020.
- Gross profit had a decrease of 20% or Ps.23 million compared to 2Q20. On a sequential basis, gross profit increased 10% or Ps.9 million. On a cumulative basis, the gross profit presented a decrease of Ps.64 million or 26%, this as a consequence of the Residential business unit disconnection and the several negative effects of the Pandemic already mentioned.

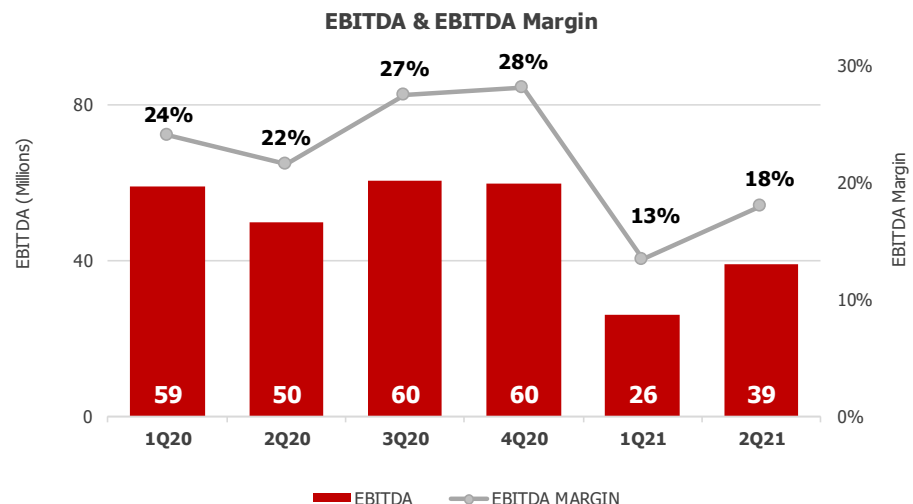
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SG&A Expenses

- During 2Q21, the Company reported a total of Selling General and Administrative Expenses of Ps.54 million, 19% or Ps.13 million less than the Ps.67 million reported in 2Q20.
- The decrease in expenses is mainly due to the efficiency execution effort made during the previous quarters, mainly in:
 - Payroll, with a decrease of 9% or Ps.3 million compared to 2Q20, as a consequence of the payroll reduction plan and the efficiencies in headcount derived from the health contingency. On a sequential basis, the Company had a saving of 2% or Ps.1 million.
 - Lower Consultants and Fees and Electric Power expenses for Ps.3 million.
 - Considerable reduction in Office Rent and Maintenance expenses for approximately Ps.8 million.
 - Decrease in expense for bad debt reserves of Ps.6 million derived from an extraordinary release during 2Q20.
- On a sequential basis, total expenses decreased 8% or Ps.5 million. This deviation is mainly due to a bad debt reserves release reported during 1Q20.
- The staff at the end of the quarter was 213 employees, a decrease of 20% or 52 people compared to the same period in 2020 and a sequential increase of 1% or 3 people.
- On a cumulative basis, the general expenses of the Company; as in the network cost items, it presented a saving of Ps.21 million or 15% when compared to the first 6 months of 2020.

EBITDA

- During 2Q21 EBITDA was Ps.39 million, which compares unfavorably against the Ps.50 million registered during 2Q20. The Company continues to present negative deviations mainly derived from the decrease in revenue from the Residential business unit and the negative effects of the pandemic that began to be reflected in the second quarter of 2020.
- On a sequential basis, EBITDA increased 51% or Ps.13 million, mainly explained by the increase in Commercial and Wholesale revenues, decreases in costs, general expenses and the release of bad debt reserves.
- On a cumulative basis, the Company recorded EBITDA of Ps.65 million, which compares unfavorably with the Ps.108 million reported in the same period of 2020.



Second Quarter 2021 Results

Operating Income (Loss)

- The Company recorded an operating loss of Ps.42 million at the end of 2Q21, which compares favorably at Ps.19 million or 31% with the loss of Ps.61 million registered in the same period of 2020. This is mainly due to a lower depreciation and amortization and lower restructuring severances expenses compared to the recorded in 2Q20.
- On a sequential basis, the operating loss presented a decrease of Ps.23 million or 35% derived from the increase in EBITDA, lower depreciation and less restructuring expenses.
- The accumulated operating loss at the end of June was Ps.107 million, Ps.3 million or 3% better when compared to the Ps.110 million reported in 2020.

Comprehensive Financing Result

- During 2Q21, the Company recorded a comprehensive financing income of Ps.5 million, which compares favorably against the loss of Ps.8 million reported in the same period of 2020. This is mainly due to a higher exchange profit generated by a dollar depreciation against the peso at the end of the quarter with an exchange rate of Ps.19.8027 per dollar vs the Ps.22.9715 at the end of 2Q20, the same effect that impacted on a lower interest expense in the period. On a sequential basis, the comprehensive financing income also compares favorably at Ps.81 million or 107%, as a result of the exchange profit of Ps.45 million in the quarter reported against the exchange loss of Ps.39 million reported in the 1Q21.

	2Q21	2Q20	ΔPs.	Δ%
Interest Expense	36	41	(5)	(11%)
Interest (Income)	(0)	(1)	1	(93%)
Valuation Effects – Net	4	4	0	2%
Exchange Rate (Gain) Loss – Net	(46)	(36)	(9)	25%
Total	(5)	8	(13)	(167%)

Taxes

- During 2Q21, taxes of Ps.0.2 million were recorded for ISR and deferred taxes. Compared to 2Q20, it represents a decrease of Ps.1.4 million or 86%. On a sequential basis, the Company had an increase of Ps.0.1 million or 75%.

Net Income (Loss)

- During 2Q21 the Company recorded a net loss of Ps.37 million, which compares favorably with the net loss of Ps.74 million registered in the same period of 2020. The variation is mainly explained by the net effect of higher profit exchange rate recorded during the quarter and a lower operating loss.
- Similarly, on a sequential basis, the net loss compares favorably from Ps.141 million to Ps.37 million in this reported quarter, a decrease of Ps.104 million or 74%. This is mainly explained by the foreign exchange profit and the increase in EBITDA.
- On a cumulative basis, the Company presented a loss of Ps.178 million at the end of the half-year. This figure compares favorably with the loss of Ps.441 million registered in the same period of 2020. This is mainly explained by a greater exchange loss during the first half of 2020 as a result of the strong increase in the exchange rate during the first months of the pandemic.

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Capital Expenditure & Cash Flow

Million Pesos	Second Quarter of 2021	Second Quarter of 2020
Operating Activities	33	(2)
CAPEX	(20)	(16)
Financing Activities	(21)	(30)
Increase (Decrease) in Cash and Financial Instruments	(8)	(48)
Cash and Financial Instruments at Beginning of Period	60	149
Cash and Financial Instruments at End of Period	51	101

Indebtedness

- As of June 31, 2021, the Company reported a financial debt of Ps.1,199 million at the end of the period (debt valued at nominal value and includes interest payable at the end of the period). The ratio of Financial Debt * to EBITDA in the period was 6.5 times while the Net Debt ratio EBITDA was 6.2 times.
- Considering the effects of adopting the "IFRS 16" accounting standard, the total debt amounted to Ps.1,660 million. The Company's leverage rate measured through the Debt to EBITDA ratio including operating leases was 8.98 times, while the Net Debt to EBITDA indicator was 8.7 times. The increase in debt due to the application of said standard amounts to Ps.461 million, corresponding to the recognition of the present value of the total operating leases and long-term agreements.

Maxcom Financial Liabilities at June 30, 2021

Figures in Millions	Face Value			Due date	Rate
	Pesos	Dollars	Total Pesos ¹		
Senior Notes 2024	-	56.9	1,125.9	October, 2024	8% ²
Bancomext	11.5	-	11.5	October, 2022	15.95% ³
Total financial debt	11.5	56.9	1,137.4		

¹ Considers the exchange rate to settle obligations at June 30, 2021: Ps\$ 9.8027 per dollar

² The Step-Up Senior Notes bear interest (i) from the date of issuance (October 2019) until the maturity date, at the annual fixed rate of 8%

³ This loan was signed on October 2015 at 9.86% fixed interest rate and restructured on February 2021 at 15.95%

	2Q21	1Q21	4Q20	3Q20
Net Debt/LTM EBITDA	8.70	8.36	7.08	7.85

Stockholders' Equity

- At the end of 2Q21, the Company reported a stockholders' equity of Ps.632 million, which represents a decrease of 22% or Ps.177 million compared to that reported at the end of 2020. The foregoing is a direct consequence of the accumulated losses for the half-year.

Capital Structure

	2Q21	2Q20
Subscribed and paid shares	276,471,081	276,471,081

* Debt valued at face value plus accrued interest for the period without considering the amount of operating leases.



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About MAXCOM

MAXCOM Telecomunicaciones, S.A.B. de C.V., with headquarters in Mexico City, is a facilities-based telecommunications provider using a “smart-build” approach to deliver “last-mile” connectivity to enterprises and residential customers in the Mexican territory. MAXCOM launched its commercial operations in May 1999 and is currently offering local and long distance telephony services; wired, wireless and cellular data transmission and value-added services in Mexico City metropolitan area, Monterrey, Puebla, Querétaro, León, Guadalajara, San Luis Potosí, Tehuacán and Toluca, and on a selected basis in several cities in Mexico. The information contained in this press release is the exclusive responsibility of Maxcom Telecomunicaciones, S.A.B. de C.V. and has not been reviewed by the Mexican National Banking and Securities Commission (CNBV) or any other authority. The registration of the securities described in this press release before the National Registry of Securities (Registro Nacional de Valores) held by the CNBV, shall it be the case, does not imply any certification as to the investment quality of the securities or of Maxcom’s solvency. The trading of these securities by an investor will be made under such investor’s own responsibility.

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Unless otherwise specified, all references to “USD\$” are to United States dollars and references to “Ps.” are to Mexican pesos. Amounts presented in this quarterly report may not add up or may be slightly inconsistent due to rounding.



Second Quarter 2021 Results

MAXCOM TELECOMUNICACIONES, S.A.B. DE C.V. AND SUBSIDIARIES AUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (IFRS)

Thousands of Mexican Pesos ("Ps.")

	As of June 30, 2021	As of December 31, 2020	Var \$	Var %
ASSETS:				
CURRENT ASSETS:				
Cash and financial instruments	Ps. 50,299	Ps. 62,100	Ps. (11,801)	(19%)
Short-term restricted cash	965	338	627	186%
	51,264	62,438	(11,174)	(18%)
Accounts receivable:				
Customers, net of allowance	Ps. 53,039	Ps. 47,592	Ps. 5,447	11%
Recoverable value added tax	43,872	38,871	5,001	13%
Other sundry debtors	3,721	6,778	(3,057)	(45%)
Accounts receivable from related parties	3,626	2,678	948	35%
	104,258	95,919	8,339	9%
Inventory	Ps. 364	Ps. 455	Ps. (91)	(20%)
Prepaid expenses	53,222	32,321	20,901	65%
Total current assets	209,108	191,133	17,975	9%
Telephone network systems and equipment, net	Ps. 1,933,776	Ps. 1,990,715	Ps. (56,939)	(3%)
Intangible assets, net	286,329	301,927	(15,598)	(5%)
Rights of use of leased assets, net	390,367	447,877	(57,510)	(13%)
Deposits in guarantee	5,688	5,862	(174)	(3%)
	2,616,160	2,746,381	(130,221)	(5%)
Total assets	Ps. 2,825,268	Ps. 2,937,514	Ps. (112,246)	(4%)
LIABILITIES				
CURRENT LIABILITIES:				
Step-up senior notes	Ps. 1,064,931	-	1,064,931	-
Bank loans	Ps. 7,500	3,500	4,000	114%
Interest payable	61,889	17,493	44,396	254%
Accounts payable and accrued expenses	231,412	191,676	39,736	21%
Leases	73,389	93,997	(20,608)	(22%)
Deferred income	41,016	35,355	5,661	16%
Customer deposits	998	1,020	(22)	(2%)
Other taxes payable	30,159	31,476	(1,317)	(4%)
Accounts payable to related parties	28,469	20,234	8,235	41%
Total current liabilities	1,539,763	394,751	1,145,012	290%
LONG-TERM LIABILITIES:				
Step-up senior notes	Ps. -	Ps. 1,065,154	Ps. (1,065,154)	(100%)
Leases	387,747	422,400	(34,653)	(8%)
Bank loans	4,000	9,000	(5,000)	(56%)
Deferred income	91,528	93,612	(2,084)	(2%)
Labor obligations	3,750	3,434	316	9%
Other long-term liabilities	13,331	15,127	(1,796)	(12%)
Accounts payable to related parties	153,095	125,299	27,796	22%
Long-term liabilities	653,451	1,734,026	(1,080,575)	(62%)
Total liabilities	Ps. 2,193,214	Ps. 2,128,777	Ps. 64,437	3%
SHAREHOLDERS' EQUITY				
Capital stock	Ps. 1,874,155	Ps. 1,874,155	Ps. -	-
Capital stock not exhibited	Ps. (23,201)	Ps. (23,201)	Ps. -	-
Stock issue premium	37,378	35,862	1,516	4%
Junior PIK Notes	354,087	354,087	-	-
Deficit	(1,432,166)	(910,641)	(521,525)	57%
Net profit (loss) for the period	(178,199)	(521,525)	343,326	(66%)
Total shareholders' equity	Ps. 632,054	Ps. 808,737	Ps. (176,683)	(22%)
Total liabilities and shareholders' equity	Ps. 2,825,268	Ps. 2,937,514	Ps. (112,246)	(4%)



Second Quarter 2021 Results

MAXCOM TELECOMUNICACIONES, S.A.B. DE C.V. AND SUBSIDIARIES
AUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (IFRS)
Thousands of Mexican Pesos ("Ps.")

	3 months ended June 30				vs 3M 2020		6 months ended June 30				vs 6M 2020	
	2021	%	2020	%	\$ var	% var	2021	%	2020	%	\$ var	% var
TOTAL REVENUES	Ps. 216,232	100%	Ps. 229,921	100%	Ps. (13,689)	(6%)	Ps. 409,529	100%	Ps. 475,254	100%	Ps. (65,725)	(14%)
Network operating services	92,389	43%	79,094	34%	13,295	17%	168,679	41%	162,890	34%	5,789	4%
Technical expenses	30,209	14%	34,141	15%	(3,932)	(12%)	62,289	15%	69,700	15%	(7,411)	(11%)
Installation expenses	299	0%	143	0%	156	109%	449	0%	409	0%	40	10%
Network operation cost	122,897	57%	113,378	49%	9,519	8%	231,417	57%	232,999	49%	(1,582)	(1%)
GROSS PROFIT	93,335	43%	116,543	51%	(23,208)	(20%)	178,112	43%	242,255	51%	(64,143)	(26%)
Selling, general and administrative expenses	54,338	25%	66,975	29%	(12,637)	(19%)	113,203	28%	133,823	28%	(20,620)	(15%)
EBITDA	38,997	18%	49,568	22%	(10,571)	(21%)	64,909	16%	108,432	23%	(43,523)	(40%)
Depreciation and amortization	81,106		98,733		(17,627)	(18%)	168,276		199,115		(30,839)	(15%)
Other (income) expense	(120)		11,786		(11,906)	(101%)	3,620		19,581		(15,961)	(82%)
Operating income (loss)	(41,989)		(60,951)		18,962	(31%)	(106,987)		(110,264)		3,277	(3%)
Comprehensive (income) cost of financing:												
Interest expense	36,430		41,116		(4,686)	(11%)	69,321		78,532		(9,211)	(12%)
Interest (income) loss, net	(72)		(1,011)		939	(93%)	(172)		(3,004)		2,832	(94%)
Valuation effects, net	4,172		4,085		87	2%	7,738		7,591		147	2%
Exchange (income) loss, net	(45,700)		(36,448)		(9,252)	25%	(6,034)		235,331		(241,365)	(103%)
	(5,170)		7,742		(12,912)	(167%)	70,853		318,450		(247,597)	(78%)
Investment in associates	-		(3,190)		3,190	(100%)	-		(9,185)		9,185	(100%)
INCOME (LOSS) BEFORE TAXES	(36,819)		(71,883)		35,064	(49%)	(177,840)		(437,899)		260,059	(59%)
Taxes:												
Income taxes	192		583		(391)	(67%)	301		843		(542)	(64%)
Deferred taxes	36		1,068		(1,032)	(97%)	58		2,225		(2,167)	(97%)
Total taxes	228		1,651		(1,423)	(86%)	359		3,068		(2,709)	(88%)
NET INCOME (LOSS)	Ps. (37,047)		Ps. (73,534)		Ps. 36,487	(50%)	Ps. (178,199)		Ps. (440,967)		Ps. 262,768	(60%)
Controlling interest	(37,047)		(73,534)		36,487	(50%)	(178,199)		(440,967)		262,768	(60%)
Non-controlling interest	-		-		-	-	-		-		-	-
NET INCOME (LOSS)	Ps. (37,047)		Ps. (73,534)		Ps. 36,487	(50%)	Ps. (178,199)		Ps. (440,967)		Ps. 262,768	(60%)
Average basic shares	276,471		276,471				276,471		276,471			
Average diluted shares	285,752		285,752				285,752		285,752			
Earnings per basic share	(0.13)		(0.27)				(0.64)		(1.59)			
Earnings per diluted share	(0.13)		(0.26)				(0.62)		(1.54)			



Second Quarter 2021 Results

MAXCOM TELECOMUNICACIONES, S.A.B. DE C.V. AND SUBSIDIARIES
AUDITED CONSOLIDATED STATEMENT OF CASH FLOW (IFRS)
Thousands of Mexican Pesos ("Ps.")

	3 months ended June 30		vs 3M 2020		6 months ended June 30		vs 6M 2020	
	2021	2020	\$ var	% var	2021	2020	\$ var	% var
Operating Activities:								
Income (loss) before taxes	Ps. (36,819)	Ps. (71,883)	Ps. 35,064	(49%)	Ps. (177,840)	Ps. (437,899)	Ps. 260,059	(59%)
Items not requiring the use of cash	61,741	58,109	3,632	6%	214,159	447,313	(233,154)	(52%)
Cash flow from income (loss) before taxes	24,922	(13,774)	38,696	(281%)	36,319	9,414	26,905	286%
Cash flow from:								
Accounts receivable	8,545	4,949	3,596	73%	(6,198)	80,268	(86,466)	(108%)
Inventory	110	74	36	49%	91	121	(30)	(25%)
Accounts payable	(17,232)	10,996	(28,228)	(257%)	39,678	(40,376)	80,054	(198%)
Other assets and liabilities	16,995	(4,007)	21,002	(524%)	12,869	37,069	(24,200)	(65%)
Cash flow from operating activities	8,418	12,012	(3,594)	(30%)	46,440	77,082	(30,642)	(40%)
Net cash flow from operating activities	33,340	(1,762)	35,102	(1,992%)	82,759	86,496	(3,737)	(4%)
Investing Activities:								
Telephone network systems and equipment, net	(20,465)	(16,066)	(4,399)	27%	(43,957)	(234,965)	191,008	(81%)
Subsidiary Disincorporation	-	-	-	-	-	-	-	-
Net cash flow used in investing activities	(20,465)	(16,066)	(4,399)	27%	(43,957)	(234,965)	191,008	(81%)
Financing Activities:								
Bank loans	(750)	(2,500)	1,750	(70%)	(1,000)	(10,000)	9,000	(90%)
Senior notes	-	-	-	-	-	-	-	-
Debt Restructuring Expenses	-	-	-	-	-	-	-	-
Leases	(20,367)	(27,648)	7,281	(26%)	(48,976)	(53,222)	4,246	(8%)
Increase of non-controlling interest	-	-	-	-	-	-	-	-
Capital stock	-	-	-	-	-	-	-	-
Other financing activities	-	-	-	-	-	-	-	-
Net cash flow from financing activities	(21,117)	(30,148)	9,031	(30%)	(49,976)	(63,222)	13,246	(21%)
Increase (decrease) in cash and financial instruments	(8,242)	(47,976)	39,734	(83%)	(11,174)	(211,691)	200,517	(95%)
Cash and financial instruments at beginning of period	59,506	148,813	(89,307)	(60%)	62,438	312,528	(250,090)	(80%)
Cash and financial instruments at end of period	Ps. 51,264	Ps. 100,837	Ps. (49,573)	(49%)	Ps. 51,264	Ps. 100,837	Ps. (49,573)	(49%)



Second Quarter 2021 Results

MAXCOM TELECOMUNICACIONES, S.A.B. DE C.V. AND SUBSIDIARIES
AUDITED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (IFRS)
Thousands of Mexican Pesos ("Ps.")

	Capital stock	Capital stock not exhibited	Additional paid-in capital	Junior PIK Notes	Accumulated losses	Total shareholders equity
Balances as of December 31, 2019	Ps. 1,874,155	Ps. (23,201)	Ps. 64,080	Ps. 354,087	Ps. (910,641)	Ps. 1,358,480
Stock option plan	-	-	(20,382)	-	-	(20,382)
Comprehensive net loss	-	-	-	-	(440,967)	(440,967)
	0	0	0	0	0	0
Balances as of March 31, 2020	Ps. 1,874,155	Ps. (23,201)	Ps. 43,698	Ps. 354,087	Ps. (1,351,608)	Ps. 897,131

	Capital stock	Capital stock not exhibited	Additional paid-in capital	Junior PIK Notes	Accumulated losses	Total shareholders equity
Balances as of December 31, 2020	Ps. 1,874,155	Ps. (23,201)	Ps. 35,862	Ps. 354,087	Ps. (1,432,166)	Ps. 808,737
Increase in capital stock	-	-	-	-	-	-
Stock option plan	-	-	1,516	-	-	1,516
Comprehensive net loss	-	-	-	-	(178,199)	(178,199)
Balances as of March 31, 2021	Ps. 1,874,155	Ps. (23,201)	Ps. 37,378	Ps. 354,087	Ps. (1,610,365)	Ps. 632,054

- Important notice:** In compliance with provision 4.033.01 and other applicable provisions of the internal regulations of the Mexican Stock Exchange ("MSE"), regarding the "Independent Analyst", Maxcom Telecomunicaciones S.A.B. de C.V. attests that its share, which is listed on the MSE (Maxcom A) and on the OTCB (MXMTY) thus the Company will not request nor has requested registration to the program "Independent Analyst", likewise Maxcom complies with all applicable regulations of the MSE and the National Banking and Securities Commission.