



**EARNINGS
RELEASE**

1Q18



Earnings Release 1Q18



Monterrey, Mexico April 27th, 2018. – Grupo Famsa, S.A.B. de C.V. (BMV: GFAMSA), a leading Mexican commercial conglomerate in the retail, consumer and savings sector, announced today its earnings results for the first quarter 2018. The preliminary, unaudited financial statements presented in this report have been prepared in accordance with IFRS and the interpretations in effect as of March 31, 2018. Figures are expressed in millions of current, nominal Mexican pesos, unless otherwise stated.

EARNINGS CONFERENCE CALL 1Q18

Date
Wednesday, May 2, 2018
Time
5:00 P.M. (CST)
6:00 P.M. (EST)

Recordings

Available 60 mins. after the CC at:
www.grupofamsa.com

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Consolidated Results

	1Q18	1Q17	Δ%
Net Sales	4,466	3,979	12.2%
Cost of Sales	(2,424)	(2,074)	(16.9%)
Gross Profit	2,042	1,905	7.2%
Operating Expenses	(1,728)	(1,635)	(5.7%)
Other Income, net	64	37	73.7%
Operating Profit	377	307	22.8%
EBITDA	481	416	15.5%
Net Income	189	326	(41.9%)
Gross Margin	45.7%	47.9%	-
EBITDA Margin	10.8%	10.5%	-
Net Margin	4.2%	8.2%	-



MESSAGE FROM THE CEO

We achieved an outstanding start in our consolidated operations, with double-digit growth in Net Sales and EBITDA, of 12.2% and 15.5%, during the first quarter of 2018.

The main driving force behind these results lied in the positive dynamism recorded in credit sales of our core durable goods categories, as well as in personal loans origination, both in Mexico. The reengineering process carried out during the second half of 2017 to profile target customers resulted in a substantial improvement of clients' participation among the market segments we attend. Likewise, the contribution of the canvass channel to extend our commercial outreach beyond our existing stores network stood out this period. As a result of the above, Famsa Mexico posted an increase in Net Sales and Operating Cash Flow YoY of 16.8% and 16.5%, respectively, at the end of 1Q18.

In relation to Grupo Famsa's financial position, we step into 2018 with a stronger credit profile, in which bank deposits constitute our main source of funding, with a participation above the 75% of the Company's total financing. Regarding our asset monetization plan, we conducted the sale of one property of the Guarantee Trust for Ps.126 million in 1Q18, while advanced in the negotiation of another buy-sale transactions, which jointly amount to approximately Ps.300 million.

As for Banco Famsa, our enhanced portfolio of investment products continues to boost our bank deposits base, which grew by 21.3% YoY in the first quarter 2018. On the other hand, our consolidated NPL ratio remains close to its record low level at 8.4%, following the high-quality consumer credit origination, reaching a 64.3% participation of clients belonging to the formal economy in the consolidated loan portfolio at quarter-end. It is important to note significant adjustments have been applied to our collection model during 2017, standing out a new variable compensation scheme oriented to results. Moreover, the technological platform, which hosts the collections operation, has been revamped allowing quick file updates and real-time access of the information.

Moving on to Famsa USA, Net Sales in USD decreased 7.5% YoY in 1Q18, reflecting persistent migratory pressures, which are still fueling the uncertainty that prevails in our target market. Nonetheless, we continue to take important steps towards the consolidation of a wider commercial outreach of our stores network in the United States, by strengthening our brand's awareness among the groups of second and third generation Hispanics, through the incremental deployment of digital media campaigns and greater advertising conducted in English language. At the same time, greater operating efficiencies have been achieved during the first quarter of 2018 associated with improvements in logistics, inventory management, and more profitable commercial operation execution in the sales floor.

To conclude, Grupo Famsa has entered 2018 determined to boost its operating metrics and enhance its financial position, with an optimistic outlook on the achievement of the outlined targets for cash flow generation and profitability towards the consolidation of a highly effective operation.

Humberto Garza Valdez,
Chief Executive Officer



Business Segments

Famsa Mexico

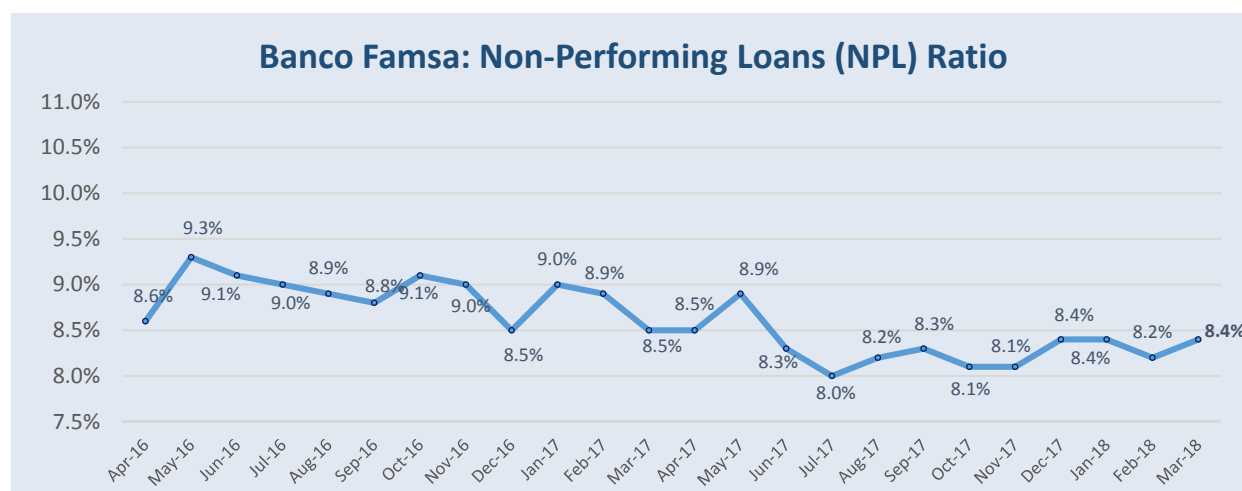
During the first quarter 2018, Net Sales and Same-Store Sales (SSS) increased 16.8% and 16.3%, respectively, following a more efficient commercial operation. This was a direct result of the following: i) a better performance in both the sales floor and alternative channels (canvass); ii) greater speed and control in the credit granting procedures; and iii) efficient marketing campaigns. In 1Q18 there was a generalized improvement in core categories of durable goods: Mobile Phones (+24.8% YoY), Electronics (+23.8% YoY), Furniture (+22.5% YoY), and Appliances (+14.6% YoY).

Banco Famsa

The bank carried out an intense commercial activity during the first three months of the year, seeking to promote both the opening of new bank accounts and attraction of clients from the formal economy. In addition, Banco Famsa launched new financial products and implemented a simplified consumer credit origination process, both for the acquisition of durable goods and cash withdrawals.

The above, takes into consideration primarily the client's risk level, as well as the execution of collection processes in each of the regions where we operate; without prejudice to maintain an adequate risk management of the credit portfolio.

Likewise, the policies aimed at boosting the quality of our assets through the improvement in the profile of clients contributed to continue with a participation of 64.3% of clients from the formal sector of the economy. These initiatives resulted in a portfolio's NPL ratio of 8.4% as of March 31, 2018.



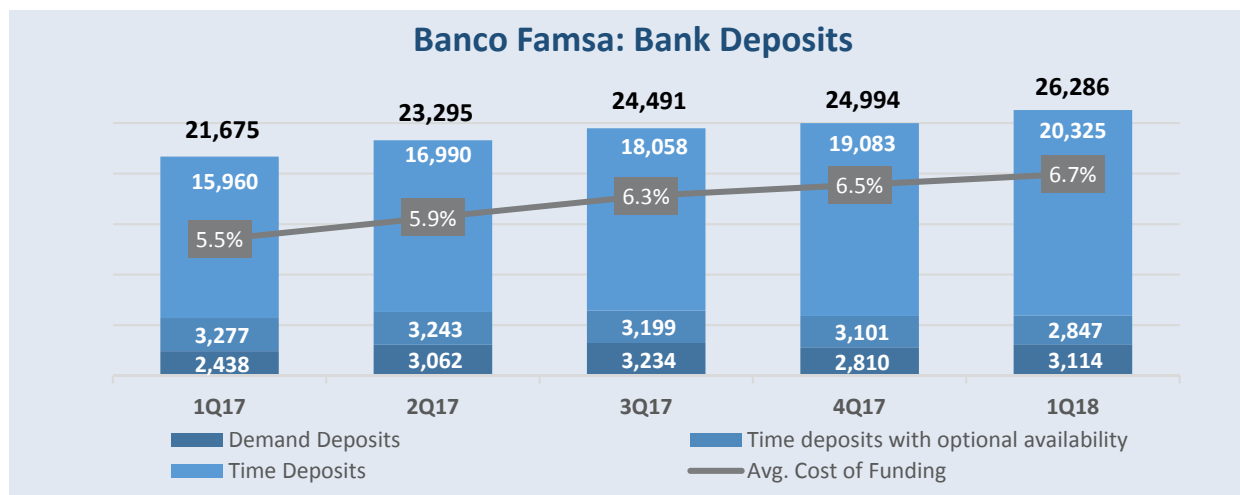
Source: Banco Famsa

As for the balance of Bank Deposits, the Company registered a 21.3% rise in 1Q18 compared to the Ps.21,675 million in 1Q17, totaling Ps.26,286 million in 1Q18. As of March 31, 2018, Bank Deposits accounted for 75.4% of Grupo Famsa's funding, vs. 70.2% in the same period 2017, with a steady upward trend.

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The Interest on Bank Deposits in 1Q18, reached Ps.415 million, growing 49.2% YoY compared to the Ps.278 million recorded in the same period last year, following the improvement in the balance of Bank Deposits and rise in the interest reference rate in Mexico. The average cost of funding was 120 bps. higher than that of 1Q17, going from 5.5% to 6.7% at the end of 1Q18.



Source: Banco Famsa

Famsa USA

In 1Q18, Net Sales in MXN decreased 18.5% when compared to the same period 2017, impacted by the still prevailing migratory uncertainty and the appreciation of the MXP vs. the USD. However, Net Sales and SSS, in USD, for the same period decreased in a lower magnitude, 7.5% and 1.9%, respectively, due to the efforts made in recent quarters to encourage commercial activity in the sales floor.

Furthermore, Famsa USA continues to focus on the consolidation of a more efficient structure. During the first quarter of 2018, it achieved a reduction of 17.2% YoY in operating expenses. If expressed in USD, it would represent a more significant figure, as they are isolated from the effects of the appreciation of the peso.

Regarding the initiatives aimed at strengthening the commercial operation in the US, the incremental participation of campaigns in digital media continues, as well as increasing the advertising activity in English. In addition, in 1Q18 furniture displays were improved in the 22 stores.



Business Units

Grupo Famsa's business units maintain the following breakdown of network of stores and banking branches.

Retail Stores & Banking	Business Units						Floor Space (m ²)		
	1Q18	Openings	Closures	4Q17	1Q17	Δ% YoY	1Q18	1Q17	Δ% YoY
Total	822	0	27	849	868	(5.3%)	548,307	561,551	(2.7%)
Stores	422	0	3	425	429	(1.6%)	507,738	518,810	(2.1%)
<i>Famsa Mexico</i>	376	0	1	377	377	0.3%	446,544	448,784	(0.5%)
<i>Famsa USA</i>	22	0	0	22	26	(15.4%)	57,810	66,434	(13.0%)
<i>PL USA Branches</i>	24	0	2	26	26	(7.7%)	3,383	3,592	(5.8%)
Banking Branches ¹	388	0	3	391	395	(1.8%)	38,044	39,844	(4.5%)
Pawnshop Brches ²	12	0	21	33	44	(72.7%)	525	2,897	(81.9%)

(1) Most banking branches are located within Famsa Mexico stores.

(2) Acquisition of branches from Monte de México, S.A. de C.V.

Moving forward with the optimization of the Company's commercial network, during 1Q18, 21 pawnshop branches were closed, in line with our 2018 schedule of closures. CAPEX remained solely for the maintenance of our current store network, as planned.



Early adoption of latest International Financial Reporting Standards (“IFRS”)

Grupo Famsa adopted in advance, for the full-year 2017, the IFRS 9 “Financial Instruments”, as well as the IFRS 15 “Revenue from Contracts with Customers”. The effects of these standards’ adoptions are presented and disclosed in the audited consolidated financial statements as of December 31, 2017, which will be submitted for approval at the Company’s Annual General Shareholders Meeting, to be held on April 30, 2018.

Regarding the adoption of the IFRS 9, it sets the requirements for the recognition and measurement of financial assets and liabilities, as well as the impairment of such assets. As a result of the foregoing, the Company carried out: i) the review and updating of its models, accounting policies, processes and internal controls related to financial instruments; ii) the updating of the hedging expedients of its derivate financial instruments, as well as of its accounting policies and internal controls; and iii) the determination of the business model in which financial assets are held.

In the case of financial liabilities, the adoption of the IFRS 9 had no material effect on the Company’s accounting policies.

As for the impairment of financial assets, this was determined by applying the methodology of loss incurred. With the adoption of IFRS9, as of the January 1, 2017, the expected loss methodology is applied, which takes into account all relevant credit information, such as delinquency and forward-looking macroeconomic information.

In relation to the IFRS 15, the Company modified its accounting policies in order to align them to the new business model that seeks to determine the time and amount with which financial income should be recognized. Additionally, as of its implementation, the costs and commissions incurred by the Company to originate credit agreements should be recognized as assets and amortized in parallel with the accrual of revenue.

For a more detailed explanation about the adoption of these standards in the consolidated financial statements of the Company, please refer to the Company’s 2017 Annual Report.



Consolidated Financial Results

Net Sales

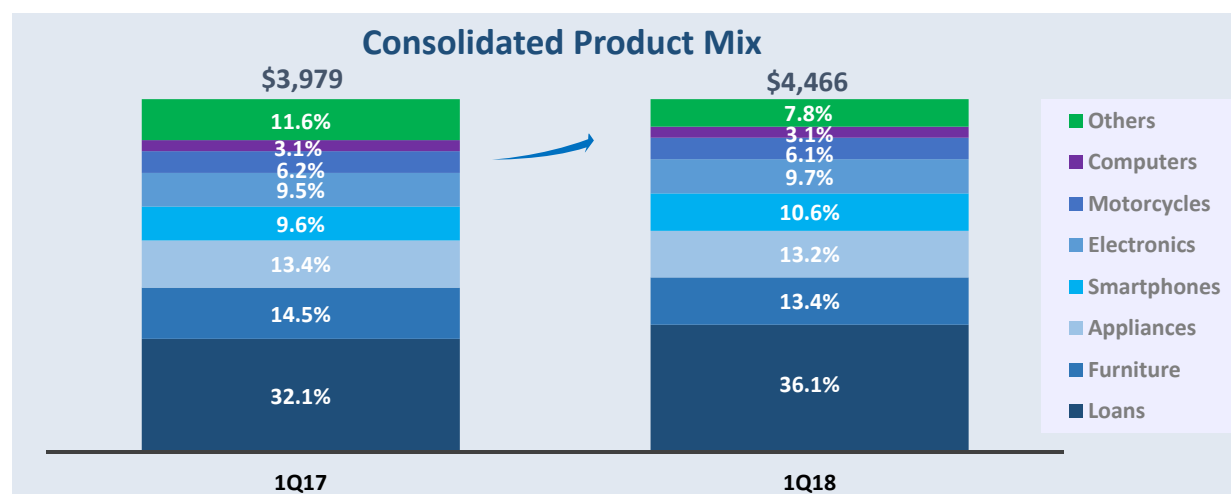
Segment	Net Sales			Same-Store Sales (SSS)	
	1Q18	1Q17	Δ%	1Q18	1Q17
Grupo Famsa ¹	4,466	3,979	12.2%	13.8%	2.3%
Famsa Mexico ²	4,043	3,460	16.8%	16.3%	6.0%
Famsa USA ³	397	487	(18.5%)	(1.9%)	(24.1%)
Other	243	242	0.5%	-	-
Intercompany	(217)	(210)	3.3%	-	-

(1) Includes sales of non-retail business

(2) Includes Banco Famsa

(3) SSS calculated in US dollars, excluding foreign exchange rate effects

Consolidated Net Sales for the quarter increased 12.2%, reaching Ps.4,466 million from the Ps.3,979 million recorded in the same period last year, derived from the remarkable performance of Famsa Mexico, which was supported by a more efficient commercial operation. On the other hand, SSS grew from 2.3% in 1Q17 to 13.8% in 1Q18.



Cost of Sales

1Q18 consolidated Cost of Sales reached Ps.2,424 million, increasing 16.9% vs. the Ps.2,074 million recorded in 1Q17. In consequence, the proportion of cost of sales with respect to Net Sales shifted from 52.1% in 1Q17 to 54.3% in 1Q18. The foregoing refers mainly to the 49.2% YoY increase in Interest on Bank Deposits during the period, in line with the growth in the deposit base and the rise in the benchmark interest rate in Mexico. During the first quarter of 2018, Interest on Bank Deposits represented 9.3% of consolidated Net Sale vs. 7.0% in 1Q17.



Gross Profit

The Consolidated Gross Profit registered an improvement of 7.2% in the first quarter 2018, totaling Ps.2,042 million, following an outstanding volume of sales reached in Mexico during the period. However, the consolidated Gross Margin declined from 47.9% in 1Q17 to 45.7% in 1Q18, mainly because of higher Interests on Bank Deposits.

Operating Expenses

Consolidated Operating Expenses (sales and administrative expenses) increased 5.7% YoY in 1Q18, amounting Ps.1,728 million from Ps.1,635 million in 1Q17, although the proportion of Operating Expenses to Net Sales decreased by 2.4 percentage points in 1Q18, from 41.1% in 1Q17 to 38.7% in first quarter-end 2018.

EBITDA

Segment	EBITDA			% EBITDA	
	1Q18	1Q17	Δ%	1Q18	1Q17
Grupo Famsa ¹	481	416	15.5%	10.8%	10.5%
Famsa Mexico ²	499	428	16.5%	12.3%	12.4%
Famsa USA	(14)	(11)	(27.7%)	(3.6%)	(2.3%)
Other	(3)	0	(>100%)	(1.3%)	0.1%
Intercompany	(1)	(1)	(35.4%)	0.2%	0.4%

(1) Includes EBITDA from non-retail business

(2) Includes Banco Famsa

1Q18 consolidated EBITDA amounted to Ps.481 million, above 15.5%, vs. Ps.416 million in 1Q17, driven by the positive dynamism in sales and the progress in the execution of our strategic initiatives, seeking to increase productivity at our stores and an adequate use of resources. Consolidated EBITDA margin rose 30 bps, posting 10.8% in 1Q18, aligned with our 2018 Guidance.

Financial Expenses, net

	1Q18	1Q17	Δ%
Interest expenses, net	(271)	(166)	63.1%
Exchange gain & losses, net	189	248	(23.9%)
Total	(82)	82	(200.3%)

In 1Q18, consolidated Net Financial Result recorded a loss of Ps.82 million compared to a profit of Ps.82 million recorded in 1Q17, mainly due to a lower foreign exchange gain.

Net Income

Consolidated Net Income for 1Q18 was Ps.189 million, lower than Ps.326 million in 1Q17 by 41.9%. The main effect on the result derives from a lower exchange gain in the period, as well as a higher non-recurring, non-monetary effect, associated to the recognition of a deferred tax liability of Ps.106 million, compared to Ps.63 million recorded in 1Q17.



Financial Position Summary

Key Items	1Q18	4Q17	Δ%
Trade Receivables, net	26,080	25,200	3.5%
Mexico Consumer	19,522	18,517	5.4%
Mexico Commercial	4,543	4,360	4.2%
USA Consumer	2,015	2,323	(13.3%)
Inventory	2,442	2,445	(0.1%)

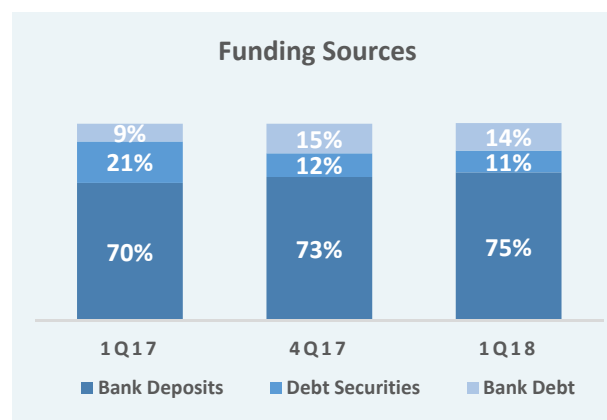
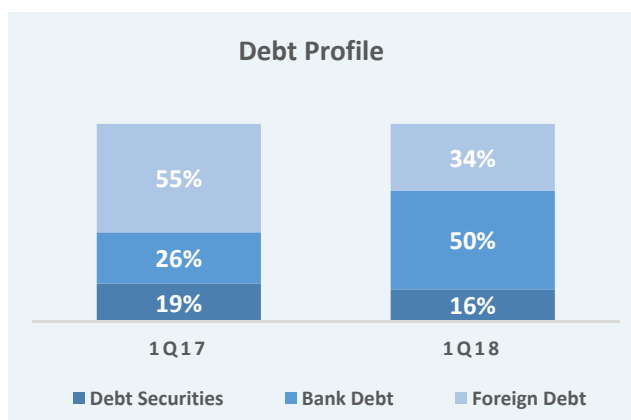
Trade Receivables

As of March 31, 2018, the Consolidated Trade Receivables balance was Ps.26,080 million, increasing 3.5% when compared to Ps.25,200 million balance recorded as of year-end 2017. On the other hand, the Commercial Portfolio in Mexico reached 4.2% in the first three months of the year, closing at Ps.4,543 million, vs. Ps.4,360 million registered at year-end 2017. Likewise, the Consumer Portfolio in Mexico grew Ps.1,005 million as of March 31, 2018, 5.4% higher than that recorded in 4Q17, reaching Ps.19,522 million, mainly following the payroll loan origination. Finally, the consumer portfolio in the United States decreased 13.3% from December 2017 to March 2018, in line with sales volume recorded during the period.

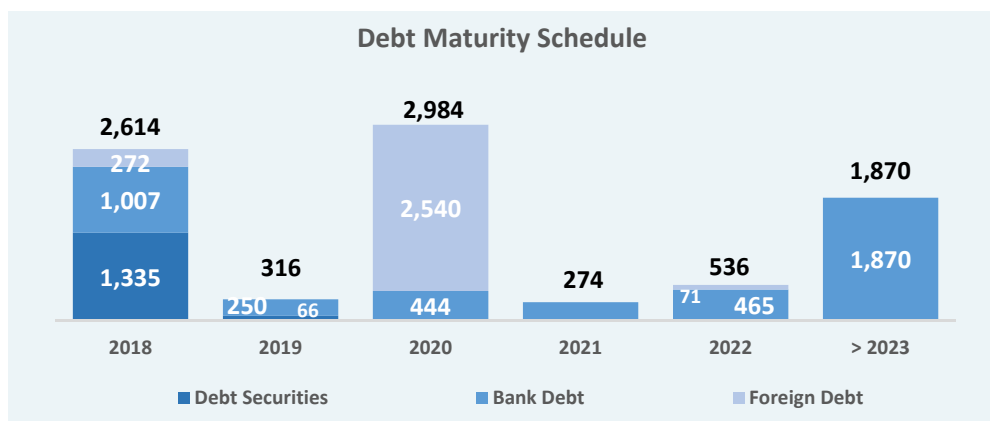
Debt

Debt Ratios	1Q18	4Q17	Δ%
Net Debt	7,442	7,383	0.8%
Gross Debt	8,595	9,026	(4.8%)
Interest Coverage Ratio	1.7	1.6	-

As of March 31, 2018, Net Debt, excluding Bank Deposits, amounted to Ps.7,442 million, a 0.8% growth over the Ps.7,383 million in 4Q17. Additionally, as of March 31, 2018, Gross Debt, excluding Bank Deposits, posted a decreased of 4.8% versus 4Q17.



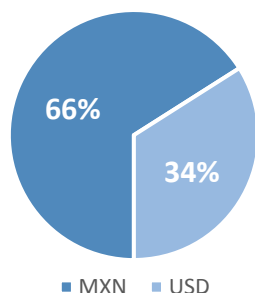
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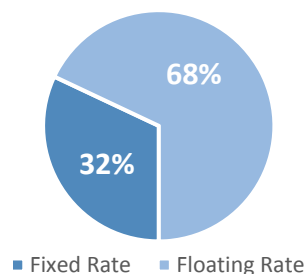
Gross Debt as of March 31, 2018, was composed as follows:

Debt Composition	Short-term	%	Long-term	%	Total	%
Bank Debt	1,279	47.7%	3,375	57.1%	4,654	54.2%
Debt Securities	1,401	52.3%	2,540	42.9%	3,941	45.8%
	2,680	100.0%	5,915	100.0%	8,595	100.0%

By Currency



By Rate



Shareholders' Equity

The shareholders' equity rose to Ps.7,227 million as of March 31, 2018, posting a slight decrease of 0.4% when compared to the Ps.7,255 million balance as of year-end 2017.



Forward-looking Statements

This report contains, or may be deemed to contain, forward-looking statements. By their nature, forwardlooking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The future results of Grupo Famsa, S.A.B. de C.V. and its subsidiaries may differ from the results expressed in, or implied by, the forward-looking statements set out herein, possibly to a material degree.

Analyst Coverage

Since Grupo Famsa, S.A.B. de C.V. ("Famsa") securities are subject to the rules and regulations included in the Reglamento Interior de la Bolsa Mexicana de Valores (Interior Rules and Regulations of the Mexican Stock Market), the Company would like to inform that, in compliance with that stated in Disposition 4.033.10 of said Rules and Regulations, the following financial institutions provide formal coverage over its stock: GBM, Vector and BBVA Bancomer. For further information on institutional coverage, please visit www.grupofamsa.com.

Technical Notes and Bases for Consolidation and Presentation

Non-performing Loans Ratio (IMOR): The calculation of IMOR in this Quarterly Report includes "Collection Rights" in Banco Famsa's total Credit Portfolio. These rights correspond to loans that are discounted via payroll. Due to an accounting reclassification that came into effect in July 2013, they are excluded from the Credit Portfolio used for the calculation of the IMOR indicator for the Mexican National Banking and Securities Commission (CNBV).

Credit Portfolio: Banco Famsa's business model focuses largely on Consumer Credit, therefore the weight of such credits in the bank's portfolio mix differs from that of standard financial institutions in the Mexican-banking sector. Consequently, Banco Famsa's results and figures are not directly comparable with those of the aforementioned.

Net Financial Expenses: They are primarily comprised of the Financial Expenses corresponding to financing instruments and foreign exchange rate effect.

Percentage rates of change: Percentage rates of change presented in this Report are calculated according to the consolidated financial statements contained herein.

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Consolidated Financial Statements

Grupo Famsa, S.A.B. de C.V. and subsidiaries

Consolidated statements of financial position
Thousands of Mexican Pesos

	31-mar-18	31-dec-17	Δ\$	Δ%
Assets				
CURRENT ASSETS:				
Cash and equivalents	1,152,620	1,643,117	(490,497)	(29.9%)
Trade receivables, net	16,835,901	16,118,362	717,539	4.5%
Rights to collect from related parties	745,766	800,000	(54,234)	(6.8%)
Recoverable taxes	386,320	324,763	61,557	19.0%
Other accounts receivable	2,157,691	2,140,876	16,815	0.8%
Inventories	2,441,669	2,445,183	(3,514)	(0.1%)
Advance payments	600,087	454,534	145,553	32.0%
Total current assets	\$24,320,054	\$23,926,835	\$393,219	1.6%
NON-CURRENT ASSETS:				
Restricted cash	311,785	311,785	-	-
Trade receivables, net	9,243,890	9,081,622	162,268	1.8%
Rights to collect from related parties	3,304,702	3,304,702	-	-
Property, leasehold improvements, and furniture & equipment, net	1,285,682	1,378,676	(92,994)	(6.7%)
Goodwill and intangible assets, net	459,496	473,228	(13,732)	(2.9%)
Guarantee deposits	148,358	136,373	11,985	8.8%
Other assets	1,431,694	1,368,764	62,930	4.6%
Deferred income tax	4,681,944	4,814,057	(132,113)	(2.7%)
Total non-current assets	\$20,867,551	\$20,869,207	(\$1,656)	0.1%
Total assets	\$45,187,605	\$44,796,042	\$391,563	0.9%
Liabilities and Stockholders' equity				
CURRENT LIABILITIES:				
Demand deposits	24,142,219	22,623,205	1,519,014	6.7%
Short-term debt	2,679,236	2,911,207	(231,971)	(8.0%)
Suppliers	1,352,459	1,579,182	(226,723)	(14.4%)
Accounts payable and accrued expenses	1,099,284	1,300,450	(201,166)	(15.5%)
Deferred income from guarantee sales	234,421	255,513	(21,092)	(8.3%)
Income tax payable	52,945	74,099	(21,154)	(28.5%)
Total current liabilities	\$29,560,564	\$28,743,656	\$816,908	2.8%
NON-CURRENT LIABILITIES:				
Time-deposits	2,143,832	2,370,959	(227,127)	(9.6%)
Long-term debt	5,915,278	6,114,730	(199,452)	(3.3%)
Deferred income for guarantee sales	164,165	135,339	28,826	21.3%
Employee benefits	176,511	176,454	57	0.0%
Total non-current liabilities	\$8,399,786	\$8,797,482	(\$397,696)	(4.5%)
Total liabilities	\$37,960,350	\$37,541,138	\$419,212	1.1%
Stockholders' equity				
Capital stock	1,705,824	1,706,089	(265)	0.0%
Additional paid-in capital	3,833,770	3,836,949	(3,179)	(0.1%)
Retained earnings	774,292	468,796	305,496	65.2%
Net income	188,452	305,496	(117,044)	(38.3%)
Reserve for repurchase of shares	217,812	216,119	1,693	0.8%
Foreign currency translation adjustment	415,734	630,984	(215,250)	(34.1%)
Total stockholders' equity attributable to shareholders	7,135,884	7,164,433	(28,549)	(0.4%)
Non-controlling interest	91,371	90,471	900	1.0%
Total stockholders' equity	\$7,227,255	\$7,254,904	(\$27,649)	(0.4%)
Total liabilities and stockholders' equity	\$45,187,605	\$44,796,042	\$391,563	0.9%

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Grupo Famsa, S.A.B. de C.V. and subsidiaries

Consolidated statement of income
Thousands of Mexican Pesos

	1Q18	1Q17	Δ\$	Δ%
Total revenues	4,466,076	3,979,368	486,708	12.2%
Cost of sales	<u>(2,424,211)</u>	<u>(2,073,966)</u>	<u>(350,245)</u>	<u>(16.9%)</u>
Gross profit	\$2,041,865	\$1,905,402	\$136,463	7.2%
Selling & administrative expenses	(1,727,978)	(1,634,567)	(93,411)	5.7%
Other Income, net	<u>63,584</u>	<u>36,603</u>	<u>26,981</u>	<u>73.7%</u>
Operating profit	<u>\$377,471</u>	<u>\$307,438</u>	<u>(\$70,033)</u>	<u>22.8%</u>
Financial income	5,778	93,629	(87,851)	(93.8%)
Financial expenses	(277,125)	(260,032)	(17,093)	(6.6%)
FX gain & losses, net	<u>188,990</u>	<u>248,496</u>	<u>(59,506)</u>	<u>(23.9%)</u>
Financial expenses, net	<u>(82,357)</u>	<u>82,093</u>	<u>(164,450)</u>	<u>(200.3%)</u>
Profit before income tax	<u>\$295,114</u>	<u>\$389,531</u>	<u>(\$94,417)</u>	<u>(24.2%)</u>
Income tax	<u>(105,762)</u>	<u>(63,501)</u>	<u>(42,261)</u>	<u>66.6%</u>
Consolidated net income	<u>\$189,352</u>	<u>\$326,030</u>	<u>(\$136,678)</u>	<u>(41.9%)</u>
Controlling interest	188,452	325,542	(137,090)	(42.1%)
Non-controlling interest	<u>900</u>	<u>488</u>	<u>412</u>	<u>84.4%</u>
Consolidated net income	<u>\$189,352</u>	<u>\$326,030</u>	<u>(\$136,678)</u>	<u>(41.9%)</u>

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Grupo Famsa, S.A.B. de C.V. and subsidiaries

Consolidated statement of cash flows

Thousands of Mexican Pesos

	1Q18	1Q17
Operating activities		
Profit before income tax	295,114	389,531
Depreciation and amortization	103,374	108,913
Allowance for doubtful receivables	262,903	286,612
Loss (Income) on sale of property, leasehold improvements, furniture & equipment	(2,317)	(10,472)
Estimated liabilities for labor benefits	10,405	21,234
Interest Income	(5,778)	(652)
Interest accrued on collection rights with related parties		(92,977)
Interest expenses	277,125	260,032
Interest paid on bank deposits	415,241	278,334
Exchange gain and losses, net	(329,526)	(504,366)
Net cash flows from operating activities before variations in working capital	<u>\$1,026,541</u>	<u>\$736,189</u>
Clients	(1,088,476)	(397,644)
Inventories	3,514	164,334
Trade receivables	(351,451)	(373,764)
Suppliers	(215,957)	(113,352)
Other accounts payable	(167,924)	(309,303)
Income tax paid	(29,151)	(28,229)
Demand deposits and time deposits	1,291,887	616,543
Interest on bank deposits	(415,241)	(283,126)
Net cash flows from operating activities	<u>\$53,742</u>	<u>\$11,648</u>
Investing activities		
Acquisition of property, leasehold improvements, furniture and equipment	(12,178)	(24,706)
Acquisition of intangible assets	(5,156)	(511)
Proceeds from sale of property, furniture and equipment	3,128	45,487
Interest received	5,778	653
Net cash flow used in investing activities	<u>(\$8,428)</u>	<u>\$20,923</u>
Financing activities		
Interest paid	(309,991)	(173,116)
Proceeds from current and non-current debt and bank loans	637,651	448,929
Payments of current and non-current debt and bank loans	(861,190)	(742,474)
Increase in capital stock and additional paid-in capital of the non-controlling interests	-	-
Capital stock of the non-controlling interests	-	-
Additional paid-in capital of the non-controlling interest	-	-
Stock repurchase, net	(1,751)	244
Net cash flow from financing activities	<u>(\$535,281)</u>	<u>(\$466,417)</u>
Increase (decrease) in net cash and cash equivalents	(489,967)	(433,846)
Adjustments to cash flow as a result of changes in exchange rates	(530)	5,101
Cash and cash equivalents at the beginning of the period	1,643,117	1,503,578
Cash and cash equivalents at the end of the period	<u>\$1,152,620</u>	<u>\$1,074,833</u>

Notes to the Financial Statements: For a greater depth of analysis, we recommend referring to the Notes of our Financial Statements at www.grupofamsa.com.