

## Objective

To serve as the knowledge source for the readers and empower them with the power of knowledge.

## Background

Indian Print Media is one the largest print media industry in the world. Print have ruled from ages and will continue to rule in future. Growing literacy rate, low cost and robust distribution network are the key contributing factors which have maintained the growth of print in India.

Print media is still perceived as the most trusted and reliable source of information and continues to play a vital role in generating and shaping public opinion in the country.

Contrary to the expectations, the growing popularity and accessibility of internet and electronic media has not lessen the importance of newspaper in India.

Dainik Bhaskar being the largest circulated newspaper in India initiated the 'Smart Soch' Campaign to empower the readers with power of knowledge and serve as the knowledge source.

## Strategy

Dainik Bhaskar transformed itself from 'Source of Information' to ' Source of Knowledge' through presenting its readers with smart and knowledgeable editorial content.

Today's modern day reader is discerning and extremely selective on what he/she wants to read.

In alignment with DB's mantra 'Keeping Readers at Heart of Everything we do', Dainik Bhaskar's editorial content is based upon four pillars:

Relevance ● Useful ● Interesting ● Enriching

Dainik Bhaskar picks up facts, analyzes these facts and comes out with an unique angle that's not just interesting but also relevant and credible.

Dainik Bhaskar's 'Smart Soch' campaign is all about communicating the same to its readers.



#### Execution

To communicate this core values we created multimedia campaign so that we can reach maximum people.





#### Creating Awareness

Print Ads:

 A series of print ads were run creating awareness about the campaign.

 Apart from the introductory ads, specially designed ads were published on major festivals

and important days.

OOH: Outdoor Promotion at Airports, Railway Stations ,

Bus Stands, Malls, prominent city areas and highways which covered 230 sites across 22 cities

Cinema Slides: Campaign Promotion through Cinema Slides at 183 screens across 24 cities

100 Screens deross 24 chies.

Radio:

• 30 spots of 20 seconds each across 30 stations in 19 days (A total of 342000 seconds).

News Capsule Tag- 8 times per station.

Digital: Digital promotion through Dainikbhaskar.com,

Divyabhaskar.com and Facebook.

Internal Branding: Office branding done at all Dainik Bhaskar Offices

through office façade, standee, danglers, intranet banner, email signature and ceatives at various

touch points.



#### Launch Ads

Launched with
Full page Ad
and followed by
half page Ads























## नॉलेज से मंज़िल पाने का करें श्री गणेश

बुद्धि के देवता हुमें यही बताते हैं कि हम नॉलेज जितना बढ़ायेंगे, उतना ही खुद को लदय के करीब पाएंगे। इस गणेश चतुर्धी करें अपनों के नॉलेज बढ़ाने का श्री गणेश, गिएट करें दैंगिक भारकर का सब्सक्रिप्शन।

> नॉलेज आपकी सोच को — बनाता है स्मार्ट —



एक स्मार्ट सोच



दैनिक भास्कर का सब्सक्रिप्शन गिफ्ट करने के लिए मिस कॉल करें 8955008888 नंबर पर



जाणपति का बड़ा शीश दर्शाता है हमें जीवन में बड़ी शोच रखानी चाहिए। तो उत्सव के रामदा नदो घर, जहां ब्यवसादा द्या जहां उदाम में निवेश कर सुनहरे भविष्य की और कदम बदाएं।

दैनिक भारकर की आप सभी को शुभ-लाभ कामनाएँ

नॉलेज आपकी सोच को —— बनाता है स्मार्ट —

दैनिक भारकर

एक स्मार्ट सोच









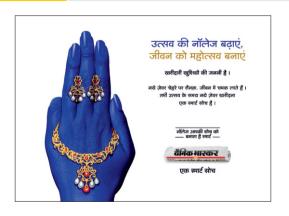














#### उत्सव की नॉलेज बढ़ाएं, जीवन को महोत्सव बनाएं

#### खरीदारी खुशियों की जननी हैं।

नये ज़ेबर चेहरे पर रोनक़, जीवन में चमक लाते हैं । तभी करवा चौध के समय नये ज़ेबर खरीदना एक स्मार्ट सोच है ।

> नॉलेज आपकी सोच को — बनाता है स्मार्ट —



एक स्मार्ट सोच



## पुष्य है पुण्य है

27 नक्षत्रों में आठवाँ नक्षत्र है पुष्य जो धन, यश और वैभव का प्रतीक है।

इसीलिए पुष्य नक्षत्र के दिन शुभ कार्य की शुरुआत, नया घर या सोना खरीदना है स्मार्ट सोच।

> नॉलेज आपकी सोच को —— बनाता है स्मार्ट —

दैनिक भारकर

एक स्मार्ट सोच









## Airport





## **Railway Station**











## **Bus Depot**











## Malls











## Innovative options Outdoor









## Branding on Highway











#### Cinema Slides









#### Web Banners on

## bhaskar.com & divyabhaskar.co.in





#### FB Cover Banners











# Twitter cover Banners



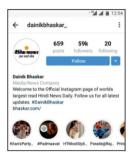








## Instagram











#### Intranet











## E-mail Signature











## Office Branding











## Office Branding











## Office Branding













## Car Branding







## Car Branding











#### Results

The campaign was hugely successful. As per Karvy Research & Survey\*

 71% people has seen the campaign and 85% people (out of the 71%) liked the concept of the campaign.

It was the first time when any newspaper has done product campaign.

From being a 'Source of Information', Dainik Bhaskar transformed to become a 'Source of Knowledge', which has given a differentiation to the brand.



<sup>\*</sup>This research was conducted in the cities of Ahmedabad, Jaipur and Indore, as these cities represents our reader base the best.

