

Part 2.







4. The Ambassador Campaign



South China Morning Post's 110th Anniversary initiative



4. The Ambassador Campaign

A powerful component of the campaign is the advocacy from Hong Kong society's most respected individuals.

We managed to secure 21 ambassadors, well beyond our initial target of 10. The degree of willingness to cooperate was overwhelming as so many key citizens of Hong Kong felt the way we did about the need to drum up positive thinking.

The Ambassador campaign was key to building momentum and endorsement of Celebrating Hong Kong. With regular weekly placements in our paper, it reinforced our message through the words of people who are influential and successful.

From action superstar Donnie Yen to ex HK government Chief Secretary Sir David Akers Jones, we were able to put each ambassador to work, whether as a judge for the Spirit of Hong Kong Awards, or the Student of the Year Awards, or as a campaign spokesperson in our ambassador advertising campaign.

The result: Reinforcement that our city is worth celebrating, and here is why...

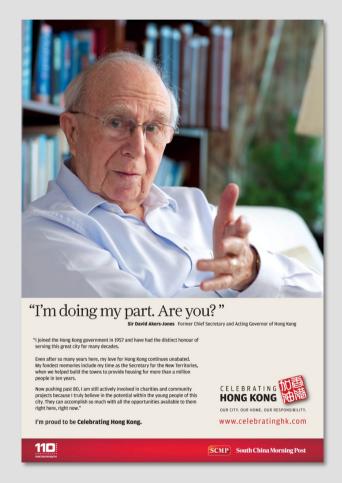
South China Morning Post's 110th Anniversary initiative



4. The Ambassador Campaign

Sir David Akers JonesEx Chief Secretary and Acting
Governor of Hong Kong

Shelley Lee Lai-kuen Ex Home Affairs Secretary and "Godmother of charity"







South China Morning Post's 110th Anniversary initiative



4. The Ambassador Campaign

Mary Cheung
Ex Miss Hong Kong and
respected philanthropist

Lam Chiu Ying
Former Observatory head
and respected academic







South China Morning Post's 110th Anniversary initiative



4. The Ambassador Campaign

Kenny Lau Most awarded young artist

Douglas Young
Respected local entrepreneur







South China Morning Post's 110th Anniversary initiative



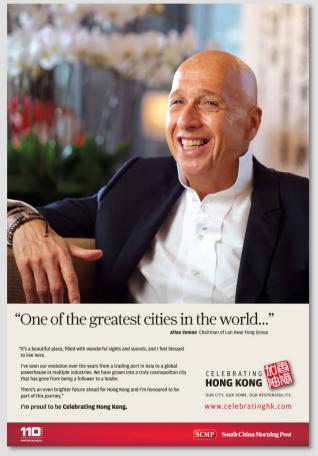
4. The Ambassador Campaign

Daryl Ng Sino Group head

Allan Zeman Lan Kwai Fong and Ocean Park head

Two of Hong Kong's top businessmen







South China Morning Post's 110th Anniversary initiative



4. The Ambassador Campaign

Adrian Cheng Head of New World

William Fung Head of Li & Fung

Two generations of Hong Kong's most successful businessmen







South China Morning Post's 110th Anniversary initiative



4. The Ambassador Campaign

Professor Tsui Lap-chee Head of Hong Kong University

Ronald Arculli OBE
Ex Chairman of the
HK Stock Exchange and
ex LegCo convenor





South China Morning Post's 110th Anniversary initiative



4. The Ambassador Campaign

Donnie Yen Movie star, director and producer of multiple action movies











5. Partnership Programme

agnis b.







































Sotheby's 蘇富比



South China Morning Post's 110th Anniversary initiative



5. Partnership Programme

The combined budgets and promotional clout of 26 partners added to the strength of our Celebrating Hong Kong message.

We freely licensed use of the logo and helped their efforts with PR support.



South China Morning Post's 110th Anniversary initiative



5. Partnership Programme

Highlights of the partner efforts

Logo and message across 3,000,000 bottles of HK's leading bottled water brand

Logo on the windows of one of Hong Kong's top mass fashion retailers, G2000

Agnesb Celebrating Hong Kong photo exhibition and limited edition merchandise with proceeds to charity

Peninsula Tea Dance for the elderly with charity proceeds for Celebrating Hong Kong

The Peak tram promotion with photo competition

Lane Crawford raising HK\$250,000 for Celebrating Hong Kong charities through sale of Christmas hampers

DHL donating 1kg of rice for every 1kg of parcel shipped on a single day

MTR giving free advertising space across more than 300 large billboards for Spirit of Hong Kong and Student of the Year Awards

Sino donating HK\$750,000 to help Celebrating Hong Kong charities

Hong Kong Coastal Clean up challenge putting out a Celebrating Hong Kong theme and message to its 45,680 participants, who collected a total of 1,282,477 kilograms of trash from Hong Kong's dirtiest beaches.





6. Anti-poverty Art Auction



South China Morning Post's 110th Anniversary initiative



6. Anti-poverty Art Auction

Hong Kong's widening wealth gap is something we cannot celebrate:

- 19% of the population are living in poverty.
- 8% live in severe poverty, surviving on less than US\$16 a day.
- 1 in 3 elderly are on the poverty line worse than in Mexico.
- Over a quarter of under 18s live below the poverty line.

By making this our agenda we highlight the problem which is often forgotten.

We also selected three poverty related charities to support and are preparing for an art auction in September 2014, supported by new works donated some of Hong Kong and China's top artists to raise HK\$10 million to help alleviate the problem.











7. Editorial Engagement











South China Morning Post's 110th Anniversary initiative



7. Editorial Engagement











South China Morning Post's 110th Anniversary initiative

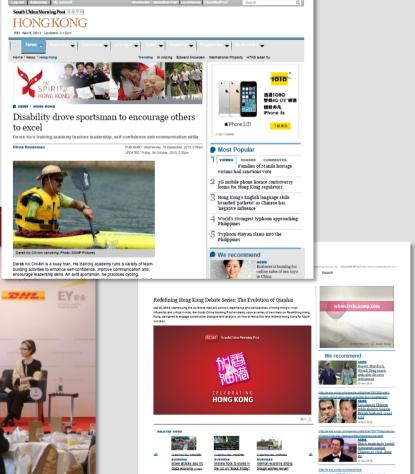


7. Editorial Engagement

In print, online and mobile, through words, pictures and video, the Celebrating Hong Kong theme through its various programs, was integrated with editorial pre-and post- event support, fascinating articles about Hong Kong people and achievements in industry and engineering – uncovering the good news we often forget about and normally doesn't get reported about.

Our editorial team also acted as moderators at our events.









8. Student of the Year



South China Morning Post's 110th Anniversary initiative



8. Student of the Year

Celebrating Hong Kong gave us a good reason to re-introduce the most prestigious and long established secondary school awards in Hong Kong.

These popular awards ran for 32 years but ended in 2006 due to lack of funding and administrative demands.

With the new theme, we were able to secure generous sponsorship and reinforce our position as the pre-eminent student newspaper in our city.

With new arts and academic categories, the new Student of the Year awards reaches 85% of all Secondary schools in Hong Kong through daily coverage in our Young Post student paper, which reaches 100,000+ teachers and students through 40,000 copies, plus many more through our website.



South China Morning Post's 110th Anniversary initiative



8. Student of the Year







https://studentoftheyear.hk





The Results

Successfully integrated company wide staff, partners and ambassador advocates in one thematic programme.

Achieved at least twice weekly coverage and consistent messaging through all platforms.

Positive advertiser and staff feedback, very impressed by SCMP community spirit – not just focused on profit but supporting our city.

Reached 40+ opinion leading panelists, 1000 delegates and 1,000,000 + readers through the Redefining Hong Kong Debate events, secured \$2million event revenue and built a long term franchise.

Reached hundreds of thousands of readers, and secured goodwill and outreach to many more Hong Kong people with the Spirit of Hong Kong Awards, and raised \$750,000 for charity with a HK\$1.5million sponsorship and built a repeatable signature event.

Reached hundreds of thousands of secondary students and teachers with the Student of the year awards and revitalized the next generation's relationship with our paper.

Plans to raise HK\$10million through Charity art auction against poverty and secured HK\$1.5million sponsorship.

Built strong business relationships with and advocacy from government, leading persons, CEOs, entrepreneurs and academics of our city, which has a long term business impact.





Testimonials

"I congratulate SCMP on the excellent Redefining Hong Kong debates series and for highlighting this pressing issue of poverty in our community."

Shalini Mahtani MBE, Founder of Community Business

"I attend many business functions and ceremonies...I must say that (The Spirit of Hong Kong Awards) was the most impactful...it made me proud to be in Hong Kong...it was very special and SCMP should be congratulated for the initiative."

Jay Walder, CEO Mass Transit Railway Corporation





Testimonials

"I have never been so humbled in the presence of so many amazing people...truly inspirational"

Lisa Christensen, Co Founder of Ecovision and CEO Dopper Asia re. Spirit of Hong Kong awards.

"... I congratulate and commend SCMP on this very meaningful Celebrating Hong Kong campaign initiative, especially Spirit of Hong Kong awards...these (nominees) are the people that have kept the Government always striving for improvement, otherwise the usual bureaucratic inertia will not really push us into action."

Carrie Lam, Chief Secretary, Hong Kong SAR Government.



South China Morning Post's 110th Anniversary initiative



