

Dunn 001

John Sergeant Esquire

N, Dunn

26 Oct.1838

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Dunn 002

John Sergeant Esq

Dear Sir

Please find herewith my Second letter book (having sent this morning the preceeding One) from October 1829 to November 1830.

I embarked at China on board the Huth " the East India Company's Ship the Canning for London on the 3rd January 1831. Landed at Plymouth on the 20 May. Sail'd from Liverpool on the 11th October on board the Monongahela and landed in Philadelphia on the 21 November 1831.

Truly

Nathan Dunn

October 26 1838.

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Dunn 003

No. 73 Canton 10 Mo 7. 1829

Samuel Archer and

I.C. Jones Oakford Etc.

Dear Friends

I have the pleasure of informing you of the Safe Arrival of the Tobacco Plant Rec'd on the 8 mo 13th, all her Cargo is landed in good order; and the principal part of the homeward on board; she will be

despatched I expect in 7 or 10 days. Homeward Investment when completed will amount to about Dollars 270,000 say Two hundred & seventy thousand Dollars, of which about \$200,000 will be in Silks, \$56,000 in Teas \$6000 in Rhubarb \$2700 in Cassia in Matts(?) and \$5.500 Disbursements, these will the sums I am requested to Advance to Joseph Archer and R. Coe superCargos of the Ship Globe say \$43,500 which will exceed \$310,000.

It is my intention if Teas particularly Young Hysons be low and freight is to be had on fair terms to make a Shipment in time for Spring Sales.

The Silks comprehended in the above amount consist of about as follows, say

				Single Duty
400 ps.	Blue Senshuan(?)	borderd		@ \$ 14.00
200 "	Blue & Green	do do		14.25
350 "	Black	do		11.40
550 "	do	do		10.40 @ 10.85
300 "	Hign Colod	Satins		15.25
300 "	Black Satin	Levantines	30 yds.	13.00 @ 13.60
400 "	Black	Levantines	fine 30	10.60
400 "	do	do	fair "	11.10
50 "	do	do	" "	8.60
200 "	do	do	fine "	10.40
500 "	Blue Sarsnets	border'd		11.00
300 "	do	do	"	11.85
300 "	do	do	"	10.75
300 "	do	do	"	10.80
100 "	Brown	do	"	11.85
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50 "	Crimson	do	"	10.35
600 "	White	do	30 yds 29 in	10.20
100 "	do	do	"	9.35
200 "	do	do	" 33 in	11.30
500 "	Black	do	best 30 yds 29 in	10.00

300 "	do	do	very fair	"	8.60
200 "	do	do	"	"	8.50
600 "	do	do	do.	"	8.35
400 "	do	do	do.	"	8.55

Dunn 004

					Single duty
300 ps	Black Sarsnets		very fair	30 x 2 yds 28 in	\$ 8.00
100 "	do	do	very common	" "	5.40
300 "	White Levantines			" "	11.90
50 "	do	Pongees	fine	" 31 in	14.90
600 "	Sutchuen Pongees				4.60
1.950 "	do	do			4.40
400 "	do	do			4.70
200 "	4/4 fine Black Levantine Handkfs				6.40
100 "	4/4 Fashion(?)	do		very common	2.50
150 "	4/4 fine Black Levants	do		Crimson border	6.90
150 "	4/4 " do do	do		Blue do	6.90
1.500 "	7/8 do do do				5.40
1.200 "	7/8 Crosbar'd Sarsnet Hkfs				5.25
100 "	7/8 do do do				4.90
100 "	Black Silk Florentines		common	15 yds	4.90
200 "	do. ½ cotton		do	do	4.00
100 "	Fine Colod Crape		as(?) Nankin	18 Tales	6.05

200	"	"	do	do	do	"	7.15
50	"	"	do	do	do	26	10.05
200	"	"	Black	do	do	20	6.00
20	"	"	do	do	in ½ ps	14	3.75

Short Prices

2000	"	Black	Crapes	in ½ ps	14	@	2.90
2000	"	do	do	"	"		2.60
800	"	Fine	Colod	do	"		3.70
200	"	"	True Scarlet	do	in whole ps	"	5.50
400	"	"	Colod	Crapes	in ½ ps.	"	3.30

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1.400	Black	Satin	figd	Crape	Dresses		1.40
2.000	do	do	do	do			1.25
1.700	do	do	do	do			1.40
3.000	High	Cod	do	do			1.47
2.000	do	do	do	do			1.25
2.000	Home	trade	do	do			1.28
4.000	64	in	High	Cod	Satin	figd	Crape Shawls 4 Tale
1.000	64	in	hometrade	do	do	do	4
3.000	7/4	High	Cod	Satin	fd	do	do 2.7 m [meters?]
1.000	7/4	home	trade	do	do	do	2.7
12.400	7/4	High	Cod	Damask	do	do	1.8
4.200	7/4	do	do	do	do	do	1.8
6.000	7/4	do	do	do	do	do	1.8
2.000	7/4	Home	trade	do	do	do	1.8

The Tea part of the Cargo consists of say 1330 chests and 550 ½ ch Young Hyson, say about 400 ch at 32 @ 33 Tale 300 ch @ 24 Tale 420 ch

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at 18 Tale & 480 at 16 Tales – 500 ch Hyson at 29 c 34 Tales – 3 @ 400 chests H. Spring may be added to fill up at 13 Tale of a good quality – The Young Hysons at 31, 32 & 33 Tale were bought pretty soon after the sailing of the Isabella, and are of a good quality – the others from 24 @ 16 Tale have all been sifted to free them from dust, they are a sound Tea, and I expect cheaper than any ever sent to the U States of these qualities – The Hysons are also a fair Tea – The Rhubarb is in 200 ½ picul Boxes at 61 Dollars – Cassia in Matts at 13 ½ Dollars –

There has been but very few ready made Fashen Silks in the Market for the last six or none months, such as low priced Black Senshaw, Sarsnets, & 4/4 Handkerchiefs, to contract for them they will cost nearly as much as the Cantons, the Weavers of that Town have advanced their leases, heavy losses were sustained on some of their goods that have been Shipped one or two years back, of this change I inform you to account for so few in the Tobacco Plant say 100 ps for Sarsnets, and 100 ps 4/4 Black Handkfs – the Black Sarsnets between 8 and 9 dlls are all of the Canton Silk, and they have so improved in the Manufacture of this Article lately that they look almost as well as those made from the Nankin Silk, the borders of them and the Senshaws are generally Red or Red & White-

The first Crop of Canton Silk was very fine but the second and third were very much injured by the Inundation, the latter Crops have been pretty good, and the demand for the Bombay Market being less than usual a pretty full supply is on hand – The quantity of the Nankin Raw Silk now in Market is unusually heavy say 7 @ 8,000 piculs equal in cost to \$ 3.000.000. the low price in London will no doubt cause much less to be shipped this year than the last and it means I think, in two or three months recede – The T satler fair No 1 is held at \$440 @ \$445., Superior ditto 465 @ 460 dlls pr picul Single duty -The orders for Silks for the U States appear to be confined principally to the Globe they are light, the Exports to America this season will I think be very much under any former year for the last twelve: the present prices are not much under those per Tobacco Plant, but in two or three months they will probably decline to lower rates than we have before seen-

Quicksilver has maintained a more regular price for the last twelve months than almost any other Article, indeed, for the last four or five years it has done well : the Washington had a lot that realized a good advance, It has been at about \$73 pr picul for some time, untill within a day or two it has rather given way in consequence of two considerable parcels in the Ajax and Panama – Lead is dull at \$5, and Iron plenty & cheap. Cochineal is unexpectedly in fair request at \$370 @ \$400 pr picul for the usual quality from the U States – Ginseng is a drug at \$35 @ \$42., for Crude. Clarified is still worse, and being worth more than about 40 @ 50 dlls with a fine

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years supply on hand; All the T. Scattergoods Crude is yet on board at a monthly demurrage, and from present appearances such a lot say 1400 @2000 piculs cannot I think be sold in time (unless there be an

unexpected demand) for the Ship to sail in the regular season, she has been laying at Lintin ever since her arrival and in addition to her Ginseng she is what is term'd an Opium receiving Ship, on which the usual price is \$2 pr chest pr month, and the Captain's fees of \$2.50 pr chest when delivd to the Chinese smugglers –The licit introduction of Ginseng I am happy to say of late scarcely more advantages than when regularly landed –

For the Goods in which you are more immediately interested the demand the last twelve months has been less active more particularly for N. 1 and 9 than was expected; which is only accounted for on the general scale of the Dullings of Trade that has been almost unprecedented – An exception however to the above remarks should be made for the last two months: for although the prices continue lower than could be wish'd, they have been in much more request than they were during the Summer & Spring, and I hope we shall not be disappointed in our expectations of better prices for the twelve months to come – The N. 1 rec'd by the Isabella were sold the last of the 7th month at \$ f.kS(?) – The closing Sales of this Cargo will be sent by the Tobacco Plant by which you will notice produces ty 1/3 pr cent Advance—

Upwards of one third of the Tobacco Plants Cargo is disposed of the No. 2 at \$ OK(?), one dollar might have been obtained for them but for the unexpected arrival of the Milo, they could not at present be sold for \$ O A, Hougau will keep the market down with the remains of the Companys last years Importation until he can obtain theirs of the present, when the market I expect will go up –

All the No. 11 pr the Tobacco Plant at an average of AS pre(?) as per Statement Enclosed: the lowest Cost has paid the Highest, and the highest cost the lowest advance – Of this Sale I think there can be no cause of Complaint; although they would have averaged be One cents pr piece higher but for Mildew, on account of there not having been sufficiently dry when packed – the sale is another evidence of the increasing demand for these goods, near twice the quantity might have disposed of at about the same rates – The No. 4 are sold say f.e??pieces at \$ y.rh yielding an advance of upwards of fte per cent, The demand for No 3 is slow but regular – I intend holding on to No 5 & 8 for higher prices a there very few Imported of late - I hope to succeed in disposing of the No 1 before the Companys Ships come in; what makes it very difficult to take advantage of the delay is the expectation entertained by the Chinese that the affair will be settled daily – No 10 are mildewed which will make it difficult to dispose of them –

The Bumbazettes expected by the Isabella will likely to da

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well – As they and Cotton Twists will hereafter be treated(?) of, it is best they be Number'd -- hereafter they will be refer'd to as No. 17 for Bumbazetts and No. 18 for Cotton Twist.

The under prices is about the Value of the different Articles.

No. 1	\$ f.ke @ o.eE
2	“ oa
9 Scarlet & purple	“ fe

3		" s.sh
4		" y.se
5		" o.sh
7		" o.te
8	1 st quality	" f.te
8	2 "	" f.fe
10	round	" o.ke
11	Manchester clean	" s.ee @ s.ve(?)
11	fine (?) Couroches(?)	

1 st pr Mentor from Lintin	With much regard I remain
2 " Tobacco Plant	thy friend
	sign'd, N. Dunn

W. D. Lewis

Canton 10 mo. 7. 1829

Respected Friend

Thy favor of 2 mo 23d and the 5 mo 4th last are duly to hand, the first by the T. Plant for the 8th mo 13th and the latter by the Globe on the 8th ditto.

Thy Consignment of Sheet Lead is sold at \$5. pr picul; the Chinese will not give any more for it in this way than for the pigs; It has been a heavy Article in this Market for the last eighteen months, with but little prospect for Improvement for some time to come – It has been weighed with care, and I regret to say that it falls short of the Invoice above 3000 lbs. The net proceeds of Sales is about \$ 11650., It and the Landing Certificate will be forwarded by the Tobacco Plant to sail in a few days—And when the Market opens for Green Teas which may be in six weeks or two months (as new Rhubarb cannot now be had under \$ 60 @ \$64 pr picul and no old in the Market) I will endeavor to decide on what will be most likely to meet thy views agreeable to the Order of 5 months, and if freight is to be had, the proceeds of the Consignment will be shipped by the regular season Vessels.

Believe me

1 st pr Mentor	Respectfully
2" T. Plant	,sign'd N.Dunn

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Dunn 008

John A Brown & Co.

Canton 10 Mo 7. 1829

Dear Friends

I have the pleasure of informing you of the safe arrival of your Ship Tobacco Plant Rec'd master on the 16th of the 8 month: the Cargo has been Landed in good order, and upwards of one third of it disposed of to a good profit, the remainder I expect to turn to good uses – The homeward Cargo is principally on board and when completed will amount to, I think, about \$270.000 say Two hundred & Seventy thousand dollars to your Consignment \$200.000 in Silks \$56.000 in Teas \$6000 in Rhubarb \$2.700 in Cassia and \$5.500 in Disbursements: these with the Sums you have requested to be handed to Joseph Archer and Richd Coe Super Cargos of the Globe say \$43.500, will exceed \$310,000

It is my intention if Teas be reasonable (particularly Young Hyson) and if freight is to be had on favorable terms, to make a Shipment as to arrive with you in time for the Spring Sales – We have no Acct of the Fanny, should she visit this Port as you contemplate I shall with pleasure use my influence to obtain freight –

Your favor of 11 mo 20 last for T. Scattergoods came to hand the 5 mo 15th, that of the 1 mo 10th by the T. Plant and those of the 5 mo 8 & 9th by the Globe on the 9th Ult.; Their Contents have severally claimed my attention – Respecting the Property that is hereafter to be Shipped in which our Friends may have an interest, it will go to your Address untill I receive other Instructions – I shall endeavor to comply with your wishes in making Respondent's Loans when it can be done with Safety –

Your Copper and Lead is disposed of, the former at \$24.75 and the latter at \$5 (?) pr picul – If the Copper could have been sold at Lintin it would have brought about \$26 or \$26 50/100, the demand is for the Bombay Market, and the expense of transshipping at Whampoa is considerable: The Sales will be sent you by the Tobacco Plant to sail in about one week; and by her I shall Ship the proceeds of the Sales in superior Nankin T satler Raw Silks at \$457, pr picul Single Duty – the Invoice Amt's will be about \$10.000—had the time of making this Shipment been discretionary I should have defer'd for lower prices which must ensue, the Stock is unusually heavy, and but little demand, but your orders were Imperative –

The misfortune of our friends have given a turn to the Business of this Country that seems to require that I should give you, if not a particular, at least a general view of this Market for the Cargos sent here via Liverpool: it will be safest surely to defer such an explanation for the Sailing of the Tobacco Plant, as it is probable she will have arrived by the

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time this is to hand – the postponement therefore will be of no consequence.

1st for Mentor, via Boston

Believe me Very Respectfully

2 “ Tobacco Plant

Your friend

sign'd N. Dunn

No. 74

Samuel Archer and

Canton 10 Mo 9. 1829

Isaac C Jones & Co.

Dear Friends

Since my respects of the 4 Mo 30th for Mary & Susan I have not had an opportunity to write untill this conveyance – Your favor that have come to hand since then are of the 11 Mo 19 & 21 for T. Scattergood 1 Mo 14 for Mentor 1 Mo 15 for T. Plant 2 Mo 21 pr Mentor 5 Mo 8 pr Globe and 5 Mo 22 and 23 for Ajax –

Agreeably request the property hereafter Shipped to the U States in which you may have an Interest will be consigned to John A Brown & Co.

Your Order to purchase some old Teas under conditions under date of 2 Mo 21st I could not distinctly understand, whether you intended them for the Tobacco Plant under an expectation that she would be detained until the regular Season in consequence of the delay of her Sailing from Liverpool, or whether you might have intended them for the Isabella: I have on much reflection presumed you must have meant them for the Tobacco Plant – and that the order was therefore superseded by the purchase of her Cargo –

In your letter by the Globe you inform that there have not been a sufficient quantity of the Isabellas Teas landed to ascertain their quality, that the grocers were expecting to see something fine, as well as yourselves; and you mention your intention of informing me respecting the Cargo generally by the N York ships, but your silence by those Vessels had me to suppose that you may have been disappointed in the quality of the Teas: it would have been useful to have known which of the Tea Mens chops were most approved of generally –

The second Crop of Canton Raw Silk was near maturity and every prospect of it being one of the finest for many years when an Inundation the highest it was said for seventeen years destroyed it and the Rice on all the lower grounds from this to a distance of Sixty miles toward Nankin, occasioning much distress amongst the poor class, in many instances the rush of Water was so great on the giving way of the banks, that no time was allowed them to escape to the higher grounds, and many were drowned in their own small tenements, it was said that 10 to 20.000 lives were lost by this over flow. The Mandarinines have been active in restoring the Embankments, and in some cases have given

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pecuniary aid to the needy: Howqua has handed over 20.000 Tales for this purpose, which I hope was voluntary, tho' some of his friends have the kindness to say it was to prevent a squeeze from the Mandarines –

A more recent occurrence has produced much more excitement, amongst the Americans at least. On the 9th of the 8 month we had a gale of Wind, which was unusually severe at Macao: On the preceding evening Thomas F Forbes (J. P. Cushings Nephew & since his return to America the Managing partner of Perkins & Co.) left Macao in his own boat for Canton in company with a young man late from New York a Book keeper to Russell & Co. by the name of Monson with one American & two Lascar Sailors, they had nearly reached Lintin when they were met with a fresh Northerly wind that obliged them to return to Macao Roads, which they reached early the next morning, and lay for some time near the Companys Yacht a Vessel six or eight times the size of his boat under an expectation it is believed that the wind would soon abate, about 9 or 10 o clock the Companys Vessel got under Way to proceed to an Inner harbour, Forbes followed, but when they were about rounding a point of land to reach the intended harbour the wind was so strong as to oblige them to come to Anchor, Forbes's boat parted her Cable and he was compelled to put before the Wind drifting to a large Bay opening to the Sea about 20 miles distant, it appears he kept his boat afloat untill within 2 or 3 miles of the Ocean when he was obliged to haul his wind to avoid a shoal ahead, in this position she almost immediately fill'd & sunk being heavily balla'sd, when Forbes, Monson, and the American Sailor were drown'd, the lascars escaped by swimming to the shore – One of the lascars states that on the boats going down he threw a hatch to Forbes who made a slight effort & disappeared – the Bodies of both Forbes & Monson were recover'd and inter'd at Macao –

The Washington drove from her anchors at Lintin and went on shore with a large lot of Quicksilver, she was got off without injury and proceeded to Manilla to load with Sugar for Holland touching at Cowes, by her I have written to Samuel F Jones: a Portuguese Ship was driven from her moorings on to a Rocky shore totally lost with 265 chests Opium, four of her Crew lost their lives: the Levant in Macao Roads was saved from the same fate by cutting away her Masts, she has since been condemn'd –

James P Sturgis and Samuel Russell take charge of Forbes' business for the present; it is yet a matter of conjecture whether Perkins & Co. will continue their business in this part of the Globe or not; As their Affairs are pretty widely extended here, Manilla, Batavia, &c I think a person must be sent out, at all events to wind them up –

The Companys Ships with the exception of one dismasted in the gale, are all outside the Boque,

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when they will come in is uncertain. This Hon. body appear to have abandoned the restrictive system that they took so much pains eighteen months ago to enforce, and are now petitioning the Government for the appointment of more new Hong Merchts., and if this should be inadmissible they mean to ask, it is said, that some respectable outside men be license'd for the time being to do business with foreigners, alledgeing that the Cohong is so much embarrassed that there are but few they can trust

with their Cargo; other grievances of long standing appear to claim their attention such as the 1950 Sale Cumshaw to the Hoppoo(?) on each Ship: the high fees paid to the Compradores of each Ship to supply them with provisioning – These demands must I think create considerable delay, particularly if they mean to insist on them, which I think is highly probable by detaining their Ships outside. If they give way after such a Stand it will weaken their cause in future – I wish them a long delay, and ultimate success; the first because it will benefit our operations, and the second because every American here is interested in having these restrictions removed –

The Milo arrived with the Globe, she had not been heard of since the time of her sailing from London say 200 days, and was given up for lost, she had sprung a leak and put into a port in South America to refit, her Cargo is landing in good order, none sold –

Believe me very respectfully

1st for Mentor via Boston

Your Friend

2 “ Tobacco Plant

signd. N. Dunn

Canton 10 mo. 12. 1829

John A Brown & Co.

Dear Friends

In conformity with the intimation I gave by the Mentor I now proceed to give you a few outlines of the business of our Friends which they have pretty extensively engaged in since 1821 Viz In sending generally two Ships a year by way of England with Cargos of Dry Goods to this Country. It will be sufficient I presume to say that they have been uniformly productive, without entering into details; differing however in the per Centage yielded, and in the time required to close the Sales. All of which can be more satisfactorily explained by reference to the Original papers in the hands of our Friends who no doubt will exhibit them if you wish it – The mode in which the Cargoes have been forwarded to this Country required that the return Cargo should be realized from the outward Shipment: Such quick returns have been frequently obtained with some difficulty: the Cargoes consist of a considerable

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variety, many of which must be sold in small parcels, as the means of the Chinese and the state of the Market permits them to purchase; and respecting the more important Items I should here state, that the facilities are not the same here that they are in more Commercial Countries, where Sales can be effected in dull Seasons by small concessions in price, here such sales cannot be made short of a sacrifice: Goods in this Country must be held until there is a demand, formerly there were occasional exceptions to this rule, the Hong Merchants would sometimes buy in anticipation of a demand and give Cargo in exchange for fair prices, but these men now are all Bankrupts, and there is but two or three remaining that are worthy of Credit and to them it is very difficult to sell – So that we can do no less than wait until there is an actual demand for such articles as to obtain fair prices – Cash must be paid

for Silks & Teas to procure them on favorable terms; so that when a Ship remains here for the usual time of two to four months with one of these Cargoes, it is seldom that it can be realized in time for the returns—

Goods to answer a good purpose in this Market must be exactly to the taste of these extraordinary People in qualities, widths & colours, a deficiency in any particular so reducing the value as in most cases to produce a loss, & frequently very heavy ones, To avoid which requires some judgement and a good deal of practice & attention —

Respecting American Competitors in the Trade, it is satisfactory to observe that it is much less at present, than a few years since; Thomas H Smith of New York was a considerable Shipper of Dry Goods to this Country: they were seldom calculated for the Market, and generally I expect sold under cost — Perkins & Co. of Boston have been heavy Importers of Cotton Goods from London direct, the best evidence that these Shipments have not been productive, is that they have declined them — Their Importation of Woollens have been pretty regularly lessening in quantity for the last two years, with the exception of their last pr Milo —

The Competition from the Companys private Trade is less now than formerly — The cause of these several failures, in my opinion, is to be accounted for is their goods not suiting the Taste of the Chinese —

Woollens for the last two months have been in pretty fair request, and altho' the prices are not high they pay a fair advance; they are an Article of extensive & regular consumption in the Middle & Northern provinces say Nankin and Pekin; the Stock on hand in Canton is comparatively light and in looking for a change, it appears to me in favor of better prices —

For Cottons, more particularly Shirtings the demand is increasing

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and the Article is paying a good Advance — Cotton Twist twelve mos. since was forced on the Notice of the Chinese at losing rates, and has so far found to answer that it is now in request at a fair profit —

The 1450 pieces Camlets pr Tobacco Plant have been sold at \$29.. paying 45 pr cent advance. All the Shirtings say 16.920 ps. for upwards of \$119.000 .. Cost \$ 63.941 40/100 yielding an advance of 87 pr cent, near twice the quantity of these goods might have been disposed of at about the same per centage — Also 1000 ps. Light Plates at \$ 6 35/100 producing upwards of 14 per cent —

In conclusion you will allow me to state that the Competition is less now than it was near the commencement, or than could have been expected three or four years since, the Indications are in my opinion favorable for persueing it with increased energy during the continuance of the English E. India Companys Monopoly; the Knowledge that we possess over those that are engaged in it , or that can be

raised up in time to take advantage of the benefits secured for a few years to come is as fair a guarantee as against lapses as can well be given in any Commercial Operations –

Several additions, for Investments have been recommended for our Friends since the last Statement was forwarded to them – By this conveyance I send an other Embraceing all these articles with those composeing the former Estimate, I have done this that you may see at one view the quantity and cost of each kind that I now recommend each Shipment should consist of, And which is predicated upon the expectation that two Ships with such Cargoes be sent to Canton in each year, the first Ship to sail from Liverpool say on the first of the sixth month, and the second on the first of the Ninth Month – the Cost of the different Articles is taken from those recvd. from the Tobacco Plant and are of course considerable under what they were Estimating at two years since, which you will please to observe now Amounts to £ Stg. 77.017.0.0 or \$ 342.300.

Very Respectfully

1st. pr Ship T. Plant

signed. N. Dunn

2 “ “ Fanny

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Dunn 014

No. 75

Samuel Archer and

Canton 10 Mo 13. 1829

I.C. Jones Oakford & Co.

Dear Friends

It has been usual to send by the Shipments some remarks on the qualities of the Silks composing it, and as such remarks may in some instances be of use I send the following respecting those on board the Tobacco Plant, say

F

No. 1 @ 30	High Cold. dresses 4 $\frac{3}{4}$ @ 5 yd, 26 @ 28 in wide, thinner than usual.
31 @ 45	7/4 High Co. Satin figd. Crape Shawls 1 yd 14 @ 20 in fair goods
46 “ 60	7/4 do. Damask do. 1 “ 9” 12 fine & good
61 “ 68	Black Levantines 24 in pretty fair
69 “ 115	7/4 High Co. damask Crape Shawls 1 yd 4 @ 12 in fine & good
116 “ 117	7/8 Cross bar’d Sarsnet Handkfs fair
118 “ 157	Black Canton Crape in $\frac{1}{2}$ ps 13 @ 15 in pretty fair for these low goods

158 " 171	Black Satin figd. Crape Dresses 4 ¾ @ 5 yd, 23 @ 29 in	very good
172 " 192	Sutchuen Pongees 18 @ 20 ½ yd, 18 @ 19 in	pretty good, and soft
193 " 212	7/4 High Cd. Satin figd. Crape Shawls 62 @ 66 in,	fair heavy goods
213 " 217	7/4 Home trade do. do. do. do. do.	
218 " 234	Black Satin fig. Crape Dresses 4 ¾ @ 5 yd, 26 in wide,	fine & handsome
235 " 240	Blue Sarsnet borderd, all Canton Silk,	fair seconds
241 " 246	do. do. do. all Nankin Single Silk,	only middling
247 " 252	White Levantines 30 yd, 29 in all Nankin Single Silk,	only middling
253 " 256	White Sarsnet 30 " 32 ½ " ,	pretty fair
257 " 277	7/4 High Cod. damask Crape Shawls 1 yd 9 @ 12 in 2/3 good- 1/3 too thin & gauzy	
278	Black Levantines 30 yd, 24 in Red Edges	good
274 " 282	4/4 Black Levantine Handkfs very Superior 35 in	
283 " 285	4/4 do. do. do. do. " Crimson borders	
286 " 288	4/4 do do. do. do. " Blue do.	
289 " 318	7/8 do. do. do. do. 32	
319 " 324	Black Sarsnet 30 yd. 29 in fine Canton Silk, red edges	
325 " 326	Black Satin Levantines 30 yd, 24 in fine Canton Silk Red & white edges Gold ends	
327 " 328	do. do. do. 30 yd, 24 in Nankin Silk, red and Gold Ends	
329 " 336	Blue Senshaws borderd, fair Canton Silk, look well	
337 " 343	Black do. Stout & fair red edges	
344 " 353	Blue Sarsnet borderd	very fair seconds
354 " 359	do. do. do.	middling, 1 st chop
360 " 361	Brown do. do.	1 st chop good
362 " 369	Black Levantines 30 yd, 24 in fine & handsome, red Edges	
370 " 379	Black Sarsnet 30 " 24 " heavy Nankin Silk, red & white edges	
380 " 385	do. do. " " fine Canton Silk, looks well do.	
386 " 387	Black Silk Handkfs	old very common
388 " 389	Black Sarsnet	do. do. do.

[end of page]

Dunn 015

390 @ 391	Black Silk Florentines 15 yds	Inferior quality
392 " 395	do. do. do. " Cotton filling,	looks almost as well as the Silk
396	Crimson Sarsnets borderd 30 yds 29 in	fair
397 " 408	White do. " "	fine thread
409 " 420	7/8 Cross bar'd Sarsnet Handkfs 31 in	pretty fair thread, but too harsh
421 " 432	7/8 do. do. do. " do. do,	
433 " 436	Blue & Green Senshaws borders,	Blues good, Greens bad colours
437 " 442	High Cd. Satins 1 st chop	pretty fair goods
443 " 454	Sutchuen Pongees 18 @ 9 ½ yds 17 @ 9 in in	pretty fair 5 ps Brown in each case
455 " 462	do. do. 18 ½ @ 19 ½ " " "	generally dark Colours, rather uneven
463 " 464	Blue Sewing Silk as Itali(?) in a 66 @ 69 skeins ea ¼ lbs	
465 " 468	High Cold. do. do. do. 80 " " "	all fine and of a
469 " 470	Cloth Cold. do' do. do. 80 " "	good quality
471 " 472	Black do. do. do. 66 @ 70	
473 " 478	3 Corded Sadlers do. do in ¼ in ea. case say 11 blue 11 orange 3. Pink	
479 " 480	Fine Cold. Crapes in Nankin 17 ½ @ 18 ½ yds 18 @ 19 in	good
481 " 484	Fine Black Canton Crapes as Nankin 17 ½ @ 18 yds 17 @ 17 ½ in,	very fair
485 " 492	Fine Cold. Crapes in ½ ps 17 @ 18 yds 14 @ 16 in	fine & well dyed except the Brown
493 " 496	Fine Black Crapes in ½ ps 16 ¾ @ 17 ¼ yds 14 in	fine
497	Fine White Pongees for printing 30 yds 32 in	soft & fine
498 " 500	Black Senshaws red & white edges	pretty good
501 " 502	do. do. " " "	middling
503 " 504	do. do. red edges	fair goods
505 " 508	do. do. red & White edges	good
509 " 512	do. Sarsnets 30 yds 29 in red edges	soft & good
513 " 519	do. do. " " " " "	

520 " 524	do.	do.	"	"	red & White edges	rather loose wove
525 " 532	do.	do.	"	"	"	soft & good
533 " 534	White do.	"	"	"		pretty fair
535 " 542	Fine Cold.	Crapes in ½ ps	17 @	17 ½ yds		fine goods
543 " 550	Fine do.	"	"	"		do.
551 " 554	Fine Scarlet	do. in whole ps	17 @	17 ¾ yds		pretty good
555 " 558	Fine Cold.	do. as Nankin	18 @	19 yds	18 @ 19 in	fine goods
559	Supa Cold.	do.	do.	20 @	21 yds	
560 " 599	Black Canton	Crapes in ½ ps	16 ½ @	17 yds	13 @ 14 in	only common
600 " 609	Black Satin figd.	Crape Dresses	4 ¾ @	5 yds	24 @ 26 in	fine
610 " 619	High Co. Satin figd.	Crape Dresses	4 ¾ @	5 " 25 @	24 in	fine
620 " 629	Colod. Satin figd.	Crape Dresses	4 ¾ @	5 " 24 @	25 "	fine
630 " 649	7/4 High Cold.	Crape Shawls	45 @	48 in		fine & soft
650 " 659	7/4 do.	do.	do.	"	"	do.
660 " 667	7/4 Colod.	Crape Shawls	45 @	48 in		fine & soft
668	White Crape	do.	"	"		fine
669	Black do.	do,	44 @	47 in		fine
670 " 672	Colod. Satin figd.	Crape Shawls	1 yd,	15 @	20 in	fair

[end of page]

Dunn 016

F No. 673	7/4 White Satin figd.	Crape Shawls	1 yd 15 in @	20	fair
674	7/4 Black do.	do.	do.	1. 14 @ 18	do
675 @ 678	Fine Black Levantines	30 yds	24 in		fine wove
679 @ 680	Fine Satin do.	"	"		do.

The same remarks of course apply to the G marks; the corresponding numbers of this mark being the same as the F -- The Invoice Marks F is for Samuel Archer and that marked G for I. C. Jones Oakford & Co

A few of these Silks are of the finer kinds, but generally fair Merchantable goods, and such as I trust are calculated for your Sales – As there is now scarcely any demand for goods they are a Shade lower than the above on average – The quantity of 7/4 Crape Shawls & Dresses and Black low priced Crapes may appear large, as well as the Blue Sarsnets, they were increased in consequence of what you said in your letter of the 2 mo 21st: the orders to reduce the Blue Senshaws & Sarsnets, by the Globe, was not in time – The High Colod. Satins are not exactly the same colours that you name at the foot of your order, which is owing to your not sending all the colours when you sent directions for Quopieces(?), only a few of the colours were mentioned – These inconveniences must at all times occur when the Colours do not accompany the order –

As there is every reason to believe that Nankin Raw Silk will decline in price before the end of the season I have not Shipped any by the Tobacco Plant, it can now be had for less than I gave a week or ten days since for John A Brown & Co.: judging from our latest accts. from England it is a dangerous Article to Ship for that Market unless the price is considerably reduced –

Of the Teas composeing this Cargo I have given a generally description in No. 73 pr Mentor. I should have mentioned of the Hyson Skins that they are the same quality as those that cost 24 @ 28 Tale in the regular season last year – You will notice of the finer young Hyson that there is some difference of quality of the same cost, and that the lower priced is very uniform in quality – The

The Rhubarb appears to be good – The Cassia is new & good You will notice in each of your Invoices Two dinner Setts of 304 pcs. Best Blue & White Stone China Ware, the price is the reason of sending it the regular and indeed the lowest price that such setts can be bought for is \$180. this was the property of a person not in that line of Business which he recd. from a Bankruptcy – The half stone is from the same person and at \$20., is much under cost, this is a very different Article from the Cargo ware, appearing nearly equal to the best Stone – the large setts you can sell to families at a good advance, & the others will no doubt sell well –

1st for Tobacco Plant--

Very Respectfully

signd N. Dunn

Dunn 017

Samuel Archer

Canton 10 mo 13. 1829

Dear Friend

Enclosed is Invoice & Bill of Lading for Merchandise on my acct. to my Consignment of Sale & return Amounting to \$ 11.158. 01/100.

The Silks are of a Middling fair quality & the Gunpowder & Impel.(?) Teas inferior, not bad, they are part of a parcel bought on my own acct. in the Second Month past in consequence of the Information recd. from you by the New Jersey of the 7 mo 9th that it was very uncertain whether you sent a late Ship, and that you did not wish me to act under the expectation of your sending one: I was not apprized of the change of your views untill the Arrival of the Alert in the 3rd Month when I recd. your favor of the 8 mo 26 informing me of your intention of sending the Tobacco Plant. Believing that these Teas would very soon be taken out of the Market, I made up my mind to buy all that could be had at those rates, which Embraced nearly all in the Market say between 7 & 800 chests: these with some Skins

& Tonkays bought at the same time I intended to have Shipped before this but for the want of freight at low rates: I have been thus minute that thee and I C Jones Oakford & Co. may understand the reason why these Teas as well as some others that may find their way to the U States are on my account instead of yours –

The China Ware in this Invoice I wish thee to Store untill my return, when it may be wanted, this as well as that in your Invoices should be handled with care, least it should suffer by breakage –

The Silks and Teas I hope thee will be able to dispose of on Arrival at fair prices unless the prospect is very favorable for holding on I would prefer their being sold with as little delay as thee well can

The proceeds of this Adventure I wish remitted in Bank of United States Bills payable in London at six months sight: if these Bills are not to be had, then Ship the Amount in Quicksilver at not exceeding 46 cents per lb., if Quicksilver cannot be had at the limits, then Ship Cochineal if fair quality can be had at not exceeding \$ 2.20 pr lb, if Cochineal cannot be obtained at this price, then Ship the proceeds in new Spanish Dollars. On any of the above Articles Effect Insurance to cover. If there should be any delay occur in disposing of these goods thee will oblige me if thee could make an Advance on them something near the Amount, as I wish to have the funds back as soon as I conveniently can. The Sales thee will guarantee as heretofore –

The goods in this Invoice measure Tons 22. ft. 0. in 6 and 21 cases Silks on acct. of Capt. G.C. Reed make the Tons 23. ft. 21. in. 6. stated in the measurement list, I account to Capt. Reed for his Eight tons priviledge which with my 15 Tons make 23 Tons so that thee will charge my account with the excess if 21 feet 6 inches

[end of page]

Dunn 018

With much Esteem I remain thy friend

1st for Tobacco Plant

sign'd N. Dunn

2nd for Fanny

No. 76

Samuel Archer and

Canton 10 mo 15. 1829

I C Jones Oakford & Co.

Dear Friends

Capt. Reed is on the eve of departure to proceed with the Tobacco Plant for Philadelphia; The Property on board that Vessel amounts to about \$ 271.365 18/100 including disbursements, some other charges that must necessarily come into this account will be forwarded by an other opportunity –

By this Conveyance I send you the closeing Sales amounting to \$ 216.612 39/100 of the Ship Isabella 4th Cargo, paying a per Centage of 46 1/3 which I hope you will approve –

I wrote you respecting Dry Goods and of the progress I had made in dispensing of the Tobacco Plants Cargo, by the Mentor on the 7th Inst. Since then I have made no further disposals of her Cargo nor is there any change in the Market requiring Notice – In compliance with your intimation I have wrote to John A Brown & Co. on this subject, confining my remarks to general heads as much as the subject appear'd to admit of to give them any thing like a correct Idea of the business: whether I have been more minute than you intended I know not, but you will judge of that by the Copy enclosed, by which you will see my opinion of its future prosecution, that need not here be repeated; all that I need here observe is that in giving this opinion I have now as on former occasions felt a caution, lest I should raise expectations that on trial should not be realized –

The trial of Cotton Twist has not been sufficient to come to a definitive conclusion further than it will do well to a considerable extent, Appearances are in favor of it becoming an Article of very extensive demand, the cloth made from it is found to sell better than that made by their own uneven yarn, and it is pretty evident that extensive Importations will bring forth new customers from the more remote Provinces, 2000 picul would now sell at 48 @ 50 Dollars, of such an assortment as I have sometime since sent to Samuel T Jones averaging about No 21. I will communicate any further information I may obtain of this Article, and of the Sale of a parcel in the Companys Ships –

The Ship Fanny has arrived from the West Coast of South America, with very light funds, is in want of freight, which I intend to avail myself of to send some fresh Teas, more particularly

[end of page]

Dunn 019

Young Hysons for the Spring Sale, for your benefit, if prices should justify it –

Since I wrote to you on the 9 Inst of the cause of the Companys Ships remaining outside their demands on the Government have been pretty fully set forth in a recent remonstrance to the Vice Roy in which they say that the Impositions of the past are to be born no longer: they demand that the claims on Chunquas(?) Hong now on the eve of Bankruptcy be paid and the Hong be sustained: that from 20 to 50 New Hong Merchants be appointed, the more the better, without a fee, that they be not required to secure each other, or the foreign debts; that the Import as well as the Export duty be paid in cash: that the Consul duty be repealed, that foreigners be allowed to rent warehouses to store their goods when required, that these Warehouses be under the control of foreigners: that a small extra duty be levied on Imports & Exports to pay the debts now oweing by former Bankrupts and to cease as soon as their debts be paid – that the 1950 Tale Cumshaw to the Hopper on each Ship cease; and that no Ship or House Compradore be allowed, that Ships buy their provisions of whom they please –

These demands amount to so near a total change of the present system that there is not much prospect of their succeeding – how the Company can give up these demands I cannot see at present, they may hold out one two or three months, but I think they will find an excuse to postpone the

business for a time, in preference to sending their Ships to Singapore or losing a years business: but as no one is acquainted with their Instructions from home any opinions (and there are very many) should not be relied on: if the affair should assume a serious complexion in the course of two months it will improve the prices of British Goods, and reduce the prices of Teas –

1st pr Ship Tobacco Plant

Your friend

2nd “ “ Fanny

signed, N. Dunn

John A Brown & Co.

Canton 10 mo 15. 1829

Dear Friends

Your Ship the Tobacco Plant is on the eve of sailing for the Port of Philada. with a Cargo of Silks Teas &c. to your Consignment (exclusive of the Raw Silk) Amounting including the disbursements to about \$ 271.365, 18/100 to this Shipment there will be necessarily some other charges of which I will inform you by a future conveyance –For the particulars of these goods allow me to refer you to our mutual friends who are particularly informed respecting them

The Sales of the Copper & Lead rec'd by this Ship are

[end of page]

Dunn 020

Enclosed, the Nett proceeds being \$ 10.155. 98/100 and also Invoice & Bill of Lading for Raw Silk amounting to \$ 9.842. 63/100 to this Invoice there are also some other charges which will be sent by an other opportunity, this parcel of Raw Silk is believed to be of a superior quality

The Ship Fanny arrived on the 10th Inst from Lima, Joseph Archer and William B Sloan have had a conversation with me respecting freight; I have informed them that if the prices of Teas should justify it, I shall be able to fill considerable, and for the balance that may be wanted I will use my best endeavors in procuring –

The English Companies Ships are detained outside the Boque in consequence of demands made on the Government for redress of Grievances, and a great accession to the Cohong by the attainment of 20 (?) [or, to] 50 more new men, other reforms are pointed out that amount to nearly a total change of the present system. If these demands should be firmly resisted by the Government it may be one, two, or three months before the Ships come in – As the Instructions that have probably been rec'd from the Court of Directors by the Select Committee at Macao are unknown any conjectures as to when it may be arranged should be rec'd with caution – If a long delay should ensue it will have a tendency to advance British Goods, & to reduce the value of Teas –

1st pr Tobacco Plant

Sincerely

2nd pr Fanny---

,sign'd, N. Dunn

No. 77

Samuel Archer &

Canton 10 mo 15. 1829

I. C. Jones Oakford & Co.

Dear Friends

A few Chops of Green Teas not exceeding 5 or 6 & those inferior have arrived – Our Chinese friends generally agree in admitting that the Season has been a favorable one, as respects weather, and they are also pretty uniform in saying that the middling & inferior H. Skins will be very much short of the usual quantity. Hysons will also be short but not in comparison with Skins; these differences are in consequence of the heavy losses of last year, and the number of failures – Nearly the usual quantities of Young Hysons & Gunpdr. & Impls. – As the Canals are well supplied with Water the Green Teas will be down in good time this year I think, as to prices they at all Seasons rest with the Tea men and the foreign purchasers and not with the Hong much as you appear to suppose, it makes no difference with these men composeing the Hong as they have their two

[end of page]

Dunn 021

or three Tales a picul generally exclusive of duty for their share, & high or low prices is the same to them – Teas should certainly be very low this year to meet the home rates, but we have often been disappointed in this respect that it is best not to hazard an opinion when there is almost an equal chance of its not being realized; the greatest cause to apprehend a disappointment of low prices, is in the size and number of Ships at Whampoa and that may yet arrive before the prices open – Of Black Teas there are too many, for them to advance: if the Companys Ships will only stay out long enough it will reduce them much lower – Hysons, Hyson Skins and Tonkays would be materially affected by such a delay

Very Sincerely

,signed, N. Dunn

Ships at Whampoa

Ship Globe

“ Franklin

“ Milo

“ Ajax

“ Panama

1st per Tobacco Plant

“ Sumatra

2 pr Fanny

“ Fanny

“ Emerald

Samuel T Jones

Canton 11 mo 17. 1829

My Dear Friend

The Ferguson is on the eve of sailing for London via Singapore, with a considerable lot of Raw Silks, Rhubarb and Nankins, as part of the Cargo has no doubt been sent down to Singapore by some of the Country Ships it would only mislead to give a Statement of what she takes from this; The Danish Ship Norden is also Charter'd for Holland touching at Cowes, to sail early in next month, these conveyances have become more important on account of the uncertainty of a conveyance by any of the Company Ships this season, the Bridgewater that came up to Whampoa to repair was ordered down a few days since and has joined the fleet outside, they are now I understand in the Capshan Moon(?) harbour

Since my respects of the 3rd & 5th ult. by the Washington & Nooner for Holland via Manilla touching at Cowes

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Dunn 022

the Hon. Company have developed their views pretty fully in a long communication to the Vice Roy asking or demanding changes in the mode of conducting the foreign Trade of the Port, the most important of which are, that in room of the present Cohong System, a New appointment be made of 20, 30 or 50 new men, the more the better, without any fees for such appointments, that they shall not be required to secure each other to the Government or to foreigners, that Import Duties which are now payable in twelve months, be paid in Cash, and that foreigners have more houses under their own Control to store their goods in, that Sales be for cash – that the Cumshaws on large & small Ships of 1950 Tale be reduced particularly on the smaller Vessels, that the Ships Compradores be done away with—To all these requisitions the Vice Roy after near a months deliberation has lately given an answer, In which he not only gives a Negative to all their demands except the Cash duties, but treats many of the subjects Ironically, he informs the Company they have a Warehouse in their Factory where they store their Cargoes, to grant them additional ones or new hong Merchants in their way would be contrary to Law, and would subject them to the danger of loseing their property by designing Chinese, and to pay Cash Duties would be attended with much inconvenience. he then enters into particulars & says that after landing the Cargo it will require five days to effect Sales, four or five days to receive the Cash & two or three to turn it into -isec(?) silver, and on these accounts he says twenty days will be quite soon enough which can be done to accommodate them; Respecting Ships Compradores he says they cannot be dispensed with without danger, as the Chinese would sell their provisions at a fair price one day and raise them the next, but to prevent the Compradores imposeing on them in the prices it shall be the Duty of the Cohong to post up the market Value of provisions every day where every one may see & inform themselves The 1950 Tale charge on Ships has he says been established upwards of 100 years and all that he can do is apply to the Emperor to reduce it if he thinks proper; He is willing to appoint some new hong merchts. on the old principle if any good men could be found, but none have yet applied & he cannot force them –

Thus the affair rests at present, It is upwards of three months since their Ships began to arrive, & to this day they do not appear to have made the least impression on the Vice Roy by the Stoppage of Trade: what course they will now pursue it becomes highly interesting to any(?) Americans to know: It appears to me they have only one of three things to do, first, to come in & give up their demands, or send a Ship up the coast with a petition to the Emperor, or to send their Ships to Singapore and give up this years business – The first is so contrary

[end of page]

Dunn 023

to their uniform policy to obtain what they ask for, that they cannot give up these demands without losing their former influence in this Country and ruining their cause at home – and the general opinion is they will have very little chance of success by an application to the Emperor; Indeed I can not see how they can get through this business with any Credit to themselves without the sacrifice of one years business: If this should be the case thee will readily perceive that it must have a most favorable effect on the prices of British Goods, more particularly Woollens, I have attached more consequence to it from the first, than some others, and since it has assumed a more serious aspect I have pretty much made up my mind to hold on for an advance on the No. 1 recd. by the Tobacco Plant, what makes it most difficult to take advantage of such a suspense is the belief entertained by the Chinese that the Ships must come in very soon, this opinion is so prevalent that neither Woollens nor Cotton have advanced more than 2 @ 5 per Cent, and this improvement has been recent; by adding this per Centage to the quotations of the 5th ulto. thee will have about their present value— about \$ 0.ah round for 12 yds I have sold the No. 1 0.ah the price was much reduced by their being much spotted or Mildew'd the per piece has been saved in the duty on each ps. of 12 yds by their being put up four in one, & which of course has enabled me to attain the \$ 0.ah –

The No. 5 are sold at \$ -.h—(?) being about fheper(?) Cent advance – Of Cotton Goods No. 11 are in the most demand, the Stock of these goods is very much reduced, and if the Companys Ships stay out, those by the Isabella will be in much request, and if they come in will no doubt pay a good advance – No. 18 is wanted there is none arriving this Season & I have no remarks to add to those of the 5th ultimo- Thy favors of 5 mo 29 & 30th are to hand with the Asiatic Journal, & Oriental Herald, of May & June, the Morning Herald and times papers to the end of May –

The Augustus has not yet arrived – I shall begin to look for the Isabella in about one month – We hear that a Ship call'd the Israel or England proceeded from Boston to Savanna & from thence to Liverpool for Dry Good for this and perhaps the Manilla Market and that she may be expected soon; John Hart & Capt. Eads are the principle persons interested; the former is a Young Man that has been a long resident in this Country, was several years with John P. Cushing, and afterwards did business for his own account which consisted in making Shipments of Silk to the U States, he is estimated to be worth \$100.000 and his character may be given in a very few words remarkably selfish, & but little known, and Eads who commands the Ship is worth they say about \$30.000 and much Esteemed – I do not

[end of page]

Dunn 024

calculate that they can be either active or powerful Competitors

1st per Ship Ferguson for London

Sincerely thy friend

2nd per Norden

sign'd N. Dunn

I.T. Jones

Dear Samuel

Canton 11 mo 18. 1829

The Tobacco Plant sailed for Philadelphia on the 15 ulto. with a Cargo of about \$271.000 –

Nankin Raw Silk has declined to for Tysam \$380 Tsatler \$410., superior \$420. per picul Single Duty – the Stock is so heavy that it must decline still further before New Years – The Canton has not varied much the last two months, Stock Moderate, nearly all the Silks now manufactured for the American Market are from this discription of Silk, and altho' there is very little doing for the U States the prices for piece goods are nearly the same as those paid per Tobacco Plant –

The Milo goes to Boston, in her will be sent some Silks bought previous to Forbes' death: with this exception (which is not heavy) the Shipments will be very Small – Nankin are declining, Blues, Nankin dye 75 @ 81 Dollars, Company Long Yellows 52 @ 54 Dollars per 100 ps. Cassia 13 @ 14 Dollars per picul –

About 1/3 of the New Green Teas have arrived, no person has yet begun to buy although Howqua opened the prices two days since at 32 Tale for Young Hysons 40 Tale for Hysons & 18 ½ Tale for Skins: of others are of my opinion Howqua may buy the Teas at these prices himself, it would be the greatest folly to give such rates for Cargo Teas with every prospect of the American & Dutch being the only buyers this Season, as soon as the Tea Men entertain such an opinion we shall have them at very reduced rates –

I have about 240 Tons to fill in the Fanny for our friends, and I intend to wait as long as possible – In this room I send Teas, the kinds & proportions yet unknown, depending on prices – a few Silks and say 50 @ 60 picul Tsatler Raw Silks – From present indications I should say that the first American Ships will not sail before near or quite the end of next month –

I have noticed thy account of the highly censurable conduct of Z. S. Lyons with mortification: As I have been the cause of thy being imposed on, it appears to me that I am call'd on to shew that I have been the innocent and not the wilfull instrument of the imposition – he arrived in this Country a passenger in the Rebecca Sims

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Dunn 0025

Capt. Lewis Prantz in the Season of 1829 and was introduced to me by Doctr. Bradford as a young man of the first respectability and possessing a fortune, born in Frankford and Educated in Philadelphia under the Superintendence of Doctr. Stoughton, who was his guardian he had a fellow passenger with him from Baltimore by the name of Mayers something younger than himself & who was a fellow Student with him at Law in Baltimore with a gentleman of the name of Mayer of Eminence & the first respectability a Son in Law of Henry Pretts(?) of Phila a. Lyons was taken unwell soon after his arrival and Doctr. Bradford took him to J R Latimers Factory who was then absent at Macao, he was my guest as the Doctors friend untill about the time of Latimers return, when he accepted of my Offer to remain with me during his Stay in Canton. I made him the offer partly in consequence of the Factory taken by Capt. Prantz being very small & inconvenient and partly in consequence of his appearing an interesting young Man: I was not informed of his intention to visit Europe untill a short time before it was determined on, partly in consequence of the Invitation of Capt. Salisbury who appear'd anxious to take him: during his Stay with me his conduct was gentlemanly, and in many respects agreeable: I enquired of Capt. Prantz previous to furnishing him with his letters of Introduction, and from all the information I obtained I felt a pleasure in granting the letters from the belief that he was worthy of them and that they would conduce to his pleasure during his Tour: I was made acquainted with Capt. Prantz as a man of much respectability by letters from Philadelphia: If a relation of these circumstances should not satisfy thee that I was sufficiently cautious in making thee as well as some others of my friends acquainted (in England) with Lyons I beg leave to call to mind our particular situation in this Country which deprives us of making those full enquiries that can be made at home of our Countrymen, I can only again repeat that I very much regret being the innocent cause of thy & our friends being imposed on – I too have suffered from him in a pecuniary point of view but it is so overbalanced by the pain I have felt in being so deceived that it scarcely gives me a thought

Adieu

1st pr Ferguson for London

,sign'd, Nathan Dunn

via Singapore

2nd pr Norden

[end of page]

Dunn 026

Samuel T Jones

Canton 11 mo 21. 1829

Dear Friend

I avail myself of the delay in despatching the Ferguson to say that by private letters from Macao in the course of yesterday we have been made partially acquainted with the feelings at least of the Select Committee respecting the Vice Roys answer to their petition; one of them in writing to one of the Commanders says that they had entertained strong expectations of a favorable disposition on the part of the Government to redress the grievances they complained of untill the receipt of Governor Le's answer, which is of such a Nature that it closes the door to such an expectation – they are now preparing papers it is said but whether for the Vice Roy or the Emperor it is not known The Commodore

of the fleet has received Instructions to Select and Survey a Suitable Island to Encamp the crews, & if necessary accommodate the Gentlemen composing the Factory: such movements are decidedly hostile and no doubt will be so considered by the Government – The Committee have given permission to the Capts. and Officers to dispose of their own Adacatures in any way they can, a country Ship has gone to the fleet to take on board these goods and will proceed immediately to Whampoa; As there will be a considerable lot of Cottons & a few Woollens in these adventures they may have a temporary effect on the Market; Since these things have come to light, the public sentiment is very much changed, Hostilities are Spoken of as highly probable, with all the concomitant evils attendant on an appeal to Arms, such as Blockading the Port the conquering of the Country &c. an other opinion is that the Americans will not be permitted to remain in case of Hostilities, in Canton, partly from the excitement against foreigners generally by the populace, and the inability of the Government on that acct. to protect us – The Chinese Government have always been particular not to charge the aggression or misconduct of one Nation to that of any other or to foreigners generally, and as we on the present occasion are the only Nation that has been Neutral I am inclined to think very differently, that instead of a Necessity of leaving Canton we should be treated with more attention than usual and that the Government would extend to us its protection –

Thus far I am not disappointed in the movements of the Company, it confirms me in the opinion that I entertained soon after the contents of their petition transpired, which was so opposite to their general policy of a strict Monopoly, and so contrary to the usages of Trade in this Country that I felt persuaded they never seriously entertained an expectation that the Government would grant their request, I feel persuaded their

[end of page]

Dunn 027

movements are entirely political, agreed on no doubt at home between the Government and the Directors for the very obvious purpose of obtaining an extension of their Monopoly, I cannot believe they have any serious intention of conquering China, but to make such an impression by a Military force, if necessary, as will place their trade on an intirely different footing, say that all the impositions shall be removed and no exactions paid but what is strictly the Emperors Duty, which would reduce them to about one fifth or sixth of what they now are, and perhaps a Minister at Court to check any new attempts at exactions – What I am writing is mere conjecture I will therefore not pursue it further, my object in this communication is to keep thee advised of what transpires, and from which thee will probably be able to draw more correct conclusions on the subject than myself – I should state however that the Company by their influence have prevailed with Dutch and Spanish to petition the Government for a redress of grievances pretty much in their own way, by the Canton Register herewith thee will see the Governors reply – they indirectly endeavored to get the Americans to join them, but of course did not succeed –

By the Norden to sail in two or three weeks I will write thee again – Lantow is spoken of as the Island that will probably be selected for the English Location –

Believe me Sincerely

1st pr Ship Ferguson for London

via Singapore

,sign'd, N. Dunn

2nd per Norden

Samuel T. Jones

Canton 11 mo 24. 1829

My Dear Friend

The continued detention of the Ferguson allows me to say that since my respects herewith of 21 Inst the Company have sent in to the Governor an other Chop; as there is no copy of it I can only State hearsay reports of its contents, which is, that they wish to reason the case more at length with his excellency why the old System cannot any longer be insured, and that they did not wish or intend that Import Duties should be paid in cash unless their plans of the Open Trade was admitted – To this petition the Vice Roy return'd his answer almost immediately in which he appears to have shewn at length why their request cannot be admitted. It was imperfectly translated by one of the Hong Merchts. last evening, from whom I am inform'd that it is the same in effect as the former –

It appears to me that the Companys last resort is to apply to the Emperor, which will require from 40 to 60 days –

1st pr Ferguson via Singapore for London

Affectionately

2^{ns} per Norden

sign'd N. Dunn

[end of page]

Dunn 028

No. 78

Samuel Archer and

Canton 12 mo 19. 1829

I.C. Jones Oakford & Co.

Dear Friends

My last respects was by the Tobacco Plant of the 10 mo 15th. In No. 74 by that Ship I informed that the Hon: the English East India Company had detained all their Ships of the present Season outside the Boque, in consequence, or rather to coerce a demand made by them on the Government for a change in the mode of transacting the foreign Commerce of this Country; Since then the Nature of the demand is pretty distinctly known, their chop to the Vice Roy sets forth at considerable length, their grievances and the necessity of the change they demanded; the leading features of which is that instead of Hong Merchts. on the old system, a new appointment must be made of 20. 30 or 50 men the more the better, who shall receive their permits or License without fee, and that no security be demanded from them on behalf of the Government or on behalf of Foreigners, for the following reasons; that the Import Duty which is now payable in one year, be paid in Cash, and as the Export is paid in money

Government will need no security; and as respects themselves they will sell for Cash; But that they must have Warehouses under their own control to store their Import Cargo in, in case of dull markets – they also propose a small additional Duty on Exports for a time, to pay off the debts of the present embarrassed Hong, they also ask for a reduction on the Duty of Cotton, and of the Cumshaws of 1950 Tale on each Ship whether large or small, and a reduction in the Ships Compradores charges &c. This Change you will Notice amounts in fact to an Open Trade, as all that is required on their System is a permit from the Government to transact business with Foreigners, and in that way there would be no security at all – These Articles are said to amount to 8 and the Company have represented them as a chain with eight links, one of which cannot be taken away without destroying the whole; the Vice Roy refer'd these demands to the different subordinate Officers and was near a Month before he gave them his answer: which was completely in the Negative for the Warehouses and the appointment of Merchts. in the New Way: the Import duty he says cannot be paid sooner than 20 days: (and this arrangement is to be carried into effect:) the Cushaws on Ships is a custom of a hundred years standing which he will submit to the Emperor for his decision – The Company after receiving this answer sent two or three others in which they I understand endeavor to convince the Vice Roy of the necessity of the change; but he appears inflexible, and the matter for a fortnight has been quite at rest – By the influence of the Company the outside English Houses here, the Parsees, the Dutch, and the Spanish, have all petitioned the Vice Roy pretty much to the same effect; An intimation was also given to the Americans, indirectly, that it might be of use if they were to join; but they have declined taking any part in the Matter –

Thus the Chinese Government and the English Company are completely

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Dunn 029

at Issue, their Ships are all outside, and it becomes a Matter of deep Commercial Interest to know how it will terminate; one of their Ships the Bridgewater is to sail early in January with despatches to London, and an opinion seems to be prevalent of late that they mean to wait for further Orders from the Court of Directors in Leadenhall Street; the surmises are various, some are of the opinion that it may lead ultimately to Hostilities, Others that after two or three months further trial they will give up, and come in – The Vice Roy it is said has sent a statement of the business to the Emperor, and but little doubts are entertained that he will approve of the Vice Roys proceedings. The most extraordinary features of the Companys proceedings is to be found in its being so at variance with their former policy, which was in the strictest sense restrictive, confining their business to the Cohong however few they might be in Number: they have near intimated a wish for an accession to the number, and untill the present change they appear to have acted on the principle of the fewer Hong Merchts. the less difficulty they would find in restricting the outside trade – We have only to refer back to the 3rd month 1828 to find them enforcing this favorite policy by a written Engagement from each Hong Mercht. not to violate it under the penalty of 20.000 Tales with the addition of the loss of their Share of the Companys business, which to the lowest Hong is worth 40 @ 50.000 Tales per Annum – From these facts I do not think that so great a change in their conduct is to be attributed to a conviction of the erroneousness of their former policy, but that it has originated with the directors at home, and that it is a political manoeuvre to aid them in gaining a renewal of their Charter – the Company has heretofore insisted on a continuance of their Monopoly to China on the grounds, that its profits was necessary to meet the Expenses of the

Government of India, secondly, that they were subject to an annual loss on Woollens which they were obliged to Ship to this Country, and thirdly that their great influence as a body in trading to China was essential to preserve foreign Commerce: it is not likely that the British public will any longer believe their statement on the losses on their Woollens, and respecting the third it is probable they will be very soon asked for their evidences, by the query When did you ever gain a commercial advantage in China, what advantages have you over the American free trade, or that of any other Country in their intercourse with China: on this question, the Keystone of the arch, rests their great fabric, if it has any foundation, and in my opinion it was to answer this question in the affirmative, that this intire change they have now proposed is to be attributed. If they succeeded they would have cause to triumph, if not, they can say to Ministers you must assist us in carrying through this liberal change with the Chinese Government. If these conjectures be correct it is not likely they will hasten an adjustment; unless, indeed the Chinese adjust their demands; there being but little probability

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Dunn 030

of the latter, the present state of things may be procrastinated much beyond what at present is supposed – If they were anxious to bring the Affair to a crisis it appears to me they would have ere this applied to the Emperor in sending one or more of their Ships up the Yellow Sea; if they mean to try the Chinese by a suspension of their trade for one or two Years they have yet some time to make the Experiment in; Unless the Government commits itself in some way, the only justification they would have for an appeal to Arms would be the right that rests with one Nation to say to an other you must make some changes in the Regulation of your foreign Commerce as will suit us, or we declare the noncompliance, an Act of Hostility – From this view of the subject I do not think that the Americans have much to apprehend, for some time to come at least –

The Select Committee at Macao have kept their intentions such a profound Secret that none of the other Members of the Establishment appear to have any idea of their intentions –

I have endeavored to State every circumstance that appears to me to be connected with the subject to enable you to draw your own conclusions –

1st pr Ship Fanny

Very Respectfully

2nd “ “ Globe

,sign’d, Nathan Dunn

No. 79

Samuel Archer and

Canton 12 mo 20. 1829

I. C. Jones Oakford & Co.

Dear Friends

You will learn by your Invoices of Teas aboard the Fanny that so far from the American Tea business being benefitted by the suspension of the English Company trade, higher prices have been paid particularly for Young Hysons, this than the last year; And although you may derive little satisfaction in being informed of the causes of the disappointment, Yet as these high rates are owing to bad Management it is fair that a Statement of facts should be given, if it be only to clear the innocent - Russell & Cos. share of the American trade this Season has been so large as to give them the control of the tea market; the Ships to their Consignment were the Milo, Sumatra, Panama, Franklin, Zephyr, Emerald, & Brig Melvill, and an interest in the Ajax, with such a preponderating influence it was reasonable to expect that a course would be pursued to obtain their teas on the lowest terms, and such it is reasonable to believe was their intention; Although it was one that any person who had the least experience in this Market would say must have the worst effect; Almost as soon as the Teas began to arrive they have out their orders to Mowshing and as many others as would take them, to buy their teas at the market prices when it should be opened; these early operations

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raised the Tea Mens ideas at once, and they would not sell Young Hysons without a proportion of either Hysons or Hyson Skins, and when the Young Hyson had any pretention to a pretty fair quality it was at an advance of 1. 2. 3. 4. 5. 6. & 8. tals above what might be the Market price when settled for the, cargo named, tea – In this way these men went on untill the 11 mo 16th when Howqua did what was at least extraordinary for him, settled the prices without consulting any of the Americans at for Young Hysons 33 tals, Hysons 40 and Hyson Skins 19 tals for fair Cargo named teas: Russell & Co's friends continued to buy at these prices untill the 12 mo 1st when he and J R Latimer informed them that Howquas prices were too high, and that they could only give 30 tals for Young Hysons. 36 for Hyson and 16 tals for Skins; this stand was most injudicious as it was intirely too late, the Middle Men were now interested to keep the prices up as they were the heavy holders of teas which they had settled for at Howquas prices, and they said at once that could hold their tea longer than the Americans could detain their Ships; and beside it might be a question whether it was treating these men with good faith; why were they not informed immediately on settling on the prices that they were too high? be that as it may on the 12th of 9 mo. these Men informed Russell and Latimer that it was time for them to determine whether they would take the teas bought for them or not, if they did not, they would be sold to other persons – the next day they agreed to take the teas at Howquas prices and preparations commenced for loading the Ships – Having started rong every subsequent act was of little avail, and to the Mistakes at the beginning is in my opinion to be attributed the high prices that have been given for Teas this Season by the Americans – a Season of all others in which we should have had them at low rates – Something has been said about the blame resting on some of our Philadelphians but I have seen nothing to justify such a charge, although neither they, Talbot nor myself were consulted, nor even informed of what was the intention of our more important Neighbors –

Your friend

1st per Ship Fanny

,sign'd, Nathan Dunn

2nd “ “ Globe

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Dunn 032

No. 80

Samuel Archer and

Canton 12 mo 23. 1829

I.C. Jones Oakford & Co.

Dear Friends

In No. 73 by the Tobacco Plant I informed you of the State of this Market for dry goods; Since then I have sold No. 10 at \$0.ah round, the price was lessened very considerably by their being Mildewed; they have yielded about to ½ pr Cent & the No. 5 & 8 are also sold at fair advances – Almost every Article of British Goods is becoming Scarce, notwithstanding which they have not advanced on my quotations in No. 73 more than about 2 ½ to 5 per Cent, owing to the expectation entertained by the Chinese that the Companys Ships must soon come in – and untill these expectations are removed by some evident facts, such as the sailing of the fleet or some other circumstances that will put it out of the question for them to come in, it is not likely that prices can be obtained in proportion to what should be expected from so short a supply – The No. 1 by the Tob: Plant are yet on hand, and if not disposed of in about a fortnight from this, they will have to be kept over the Chinese New year, and in that event be held on to for two months or upwards, on which account it is a question of moment to know which of the two courses may prove most to your benefit; if any Negotiation should be got up between the Company and the Chinese Government before the business commences after Chinese New Year it would be difficult indeed to dispose of them and those expected in the Isabella; on the other hand appearances are much against an arrangement that the chances for much higher prices should not be thrown away; to sell at present they would only bring about \$0.fe, under what they have very frequently been sold at, with the Company Competition –

The Augusta arrived about the 25 Ulto. bringing 3000 ps Cloths, 3000 ps Camlets and 3000 ps Long Ells, they were sold I am informed before arrival, the way they have been hurried into the Market has had a very bad effect. The New England is daily looked for from London with more or less of Woolens and Cotton Goods, she touches at Manila – John Hart who was formerly with John U Cushing Esq in this Country is in her, the Cargo I expect is principally on his and the Captains account and is not expected to be heavy –

Believe me Respectfully

1st pr Ship Fanny

signed Nathan Dunn

2nd “ “ Globe

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Dunn 033

No. 81

Samuel Archer and

Canton 12 mo 23. 1829

I.C. Jones & Oakford & Co.

Dear Friends

On board the Ship Fanny Capt. Eagle is Merchandise in which you have respectively an Interest Amounting to \$69.180 35/100 and consisting of 43 chests & 204 ½ ch Young Hysons. 63 ch & 26 ½ ch Gunpowder, 75 ch & 35 ch Imperial 101 chest Hyson and 212 ch Hyson Skins, 421. ½ ch Souchong, 40 ch & 136 ½ ch Pecco – 130 Cases Silks and some floor matting and China Ware.

I had to Engage the freight on board this Vessel some time before the Tea market opened, which I expected at that time to have bought very much under what I have since had to pay; it was my intention to have sent 10 @ 1200 chests Young Hyson, but the prices induced me to curtail them as much as possible, and I fear at the prices they have cost the quantity is still too great – The Teas in these Invoices are from very fair to very fine, and I expect will prove to be as good as those by any other Vessel. As it is now the custom to sell at Auction, a particular description would not prove of much use, the cost will be some guide but not sufficient to depend on if sold at private Sale, in which case they should be examined by a judge to prevent the finer chops being disposed of under their value; they are all from Cheepqua, Tingqua Esqr., Souching & Esching; Souching Young Hysons will I expect prove to be the best I(?) & H(?) No. 62. 2 ½ chests of Young Hyson in each Invoice is the very finest of all, and No. 66, 6 ch each of Y. Hyson of Souching that cost 38 tael I will expect prove finer than much of the other that cost higher No. 72 of each Invoice is ½ ch Gunpowder at 56 taels I think the handsomest in the parcel, Souchings 15 ch Hyson is very handsome, and his and Cheepquas Skins are superior, Eschings Skins are the next, and Tingqua Esqrs. with the exception of No. 12 cost 24 tale in the most inferior – the Pecco from Esching is I think a good Tea, the whole & half Chests are the same quality, the 20 ½ ch Souching in each Invoice at 57 tale was ordered 12 mos. since from the Country is very difficult to procure and as fine as can be obtained – the ½ ch Souching at 12 tale is of the Bohea kind and sound – the China Ware I expect will answer at the prices at which it was bought, no more can be had at those rates; The Matting is the parcel that has been so long on hand. Of the Silks I have only to remark that the 7/8 Black Levantine Handkfs. at \$4.90 are similar to those sent in the Tobacco Plant, and that the Sutchuen Pongees at \$4.60 are more even and better I think than any before sent you –

The room that these goods occupy by actual Measurement of all the teas is 205 tons. 14 feet. 10 in. as per Measurement list Enclosed to J.A. Brown & Co, the reason of my measuring the Teas was the supposition that it might be more agreeable to the Owners, as the principal part of the freight of the Ship Franklin was disposed of here in this way, say 550 Tons @ \$30 per Ton payable in the U States, her Silk privilege was included in the 550 tons at

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Dunn 034

the same rate, and she to proceed to Philadelphia or New York, as might be decided on by the Charterer, this with some smaller parcels in the Globe and Fanny at generally \$40 pr Ton is the principal freight sold that I am acquainted with this Season –

This Ship being one of the first despatched I have effected Insurance here in the Canton Office on \$73.000 at 3 pr Cent premium –

On board the Fanny are three chests fine Pochong Tea one of which is for I. C. Jones, one for Richard Oakford and one for Samuel Archer, which you will please accept –

Invoice marked H(?) is intended for Samuel Archer and the one marked I(?) for I.C. Jones & Co.

Respectfy

1st pr Fanny

Signed Nathan Dunn

2nd “ Globe

PS. pr Globe, 12 mo 29. 1829 Capt. L. Leeds arrived in Canton on the 26th with his despatches, all well N D

Canton 12 mo 24. 1829

Dear Friends

I have shipped on board your Ship the Fanny, Merchandise as pr two Invoices marks H(?) and I(?) with Bills Lading Enclosed to your Consignment amounting to \$69.180 35/100 and consisting of Silks, Teas, Matting & China Ware; and measuring per Measurement list also Enclosed 205 Tons. 14 feet. 10 ins. For a more particular account of the goods composing these Invoices permit me to refer you to our friends Samuel Archer and I.C. Jones Oakford & Co. The freight is left blank in the Bills Lading – As you requested to be informed of the current rate all the information I have to give is that several small parcels by this Ship and the Globe have been sold I understand at \$40. pr Ton, 550 Tons of the Franklin has been sold at \$30. payable in the U States, & the Silk privilege included at the same rate, the Ship to proceed to either Philaa. or N. York as might be wished – This Ship being one of the first despatched I have effected Insurance here in the Canton Office to cover on \$73.000 at a premium of 3 per Cent –

In consequence of a demand made by the Select Committee of the Hon: the English East India Company on this Government for a change in the mode of transacting the foreign commerce of the Port, not being complied with their Ships are yet all outside the Boque, with very little

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Dunn 035

prospect of an arrangement from present appearances – for further particulars you will please refer to our friends Samuel Archer and I C Jones Oakford & Co. to whom I have given all the information that I am in possession of – In consequence of this suspension the usual Imports of Dry Goods have advanced about 2 ½ @ 5 per Cent above what they were on the sailing of your Ship the Tobacco Plant on the 10 mo 15th. The No. 1 by that Ship are the principal that I have remaining on hand, for them an advance of ten cents has been offered, but as that is very far short of what they should bring if this State of things continues I have held on under an expectation of a further improvement –

The prices for the Teas now Shipping to the U States are much above what we calculated on two months since, and oweing principally to bad management of some of our heavy buyers – If the Companys Ships do not come in we shall see Tea of every description in two or three months hence lower I expect than we have ever done before –

Raw Silk such as I shipped you on the Tobacco Plant can now be had at \$410. pr picul with every prospect that will still go lower –

The principal cause of the suspension of the Companys Trade having produced so slight an effect, is the constant expectation entertained by the Chinese that an adjustment will very soon be effected – but if they become persuaded that no arrangement can be made, a considerable advance on Imports in which British goods should have their full share would no doubt be the consequence; and a proportionable reduction would take place in most Articles of Export.

Quicksilver is worth \$72. Lead \$50 5 ¼ Cochineal \$340 @ \$350. and Ginseng at \$45 @ \$50. pr picul –

On board the Fanny is a chest of the finest Powchong Tea marked D No. 1 which please accept.

Believe me Very Respectfully

Signed Nathan Dunn

PS. 12 mo 25. 10 oclock A.M.

I am informed by the recet. of a Note from Capt. Philips of the Scattergood at Lintin dated 23 Inst. of the arrival of the Isabella Capt. Leeds 130 days from Liverpool all well

N.D.

PS. 12 mo 29 by the Globe Capt. Leeds arrived in Canton with his despatches on the 26 Inst. –

1st pr Ship Sabina
2nd “ “ Fanny
3rd “ “ Milo
4th “ “ Globe

Signed, N.D.

[end of page]

Dunn 036

General letter

No. 82

Samuel Archer and

Canton 12 mo 24. 1829

I.C. Jones & Oakford & Co.

Dear Friends

On board the Ship Fanny that is now on the eve of sailing is Merchandise in which you are respectively interested amounting to \$ 69.180 35/100 Consisting of say

439 chests Young Hyson 34 @ 44 & some 52 tale

204 ½ “ do “ “

63 “ Gunpowder 51 @ 56

26 ½ “ do “ “

75 “ Imperial 48 @ 53

35 ½ “ do “ “

101 “ Hyson 41 @ 54

212 “ Hyson Skins 19 @ 30

40 “ Pecco 55

136 ½ “ do 57

382 ½ “ Souchong 12

40 ½ “ do 57

130 Cases Silks composed of Black Senshaws, Black Sarsnets, Black Levantines, Blue & Green Senshaws, fine 7/8 Black Levantine Hkfs and 900 ps Sutchuen Pongees, a quantity of floor Matting, & about 41 cases China Ware

The Fanny being one of the first Ships despatched Insurance for the above is effected here in the Canton Office – All the American Ships that are now in port with the exception of two or three are expected to Sail in all this month – Young Hyson has been the favorite Tea this Season the Globes Cargo is almost all of this kind 10 @ 1200 ch of which is old, one @ two thirds of the Milos Cargo is old teas; the Panama, Sumatra, Ajax and Sabina have a proportion of Hysons & H. Skins; The Augusta is to return to Europe with Teas; You will see by the prices I have quoted for the teas bought for the Fanny at what unjustifiable rates they are at, this has been principally owing to bad Management by some of our leading American buyers, some account of which I have sent you by the Fanny & Globe – In a few days I have no doubt the prices of teas will begin to decline, and I expect that by 2 or 3 mos. if the Companys Ships remain out that we shall have them at less prices than we have before seen –

I engaged the freight by the Fanny under the expectation that the teas would be at moderate prices, and in that event I intended to have sent 10 @ 1200 chests Young Hysons; I have curtailed them and the other Greens as much as I could, but I fear the quantity is much greater than will be for your Interest –

The affair between the English Company and the Chinese Government is not yet settled, they are completely at issue, with no prospect of an adjustment, their Ships are outside the Boque; under such circumstances you will be surprised to learn that British Imports in which

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Dunn 037

you have an Interest have not advanced by about 2 ½ @ 5 per Cent above my quotations by the Tobacco Plant in No 73 – The No. 1 by that Ship are yet on hand as I have not felt disposed to be deprived of the advantage that such an unusual state of affairs will if continued afford; the Chinese still cherish an expectation that the affair may be adjusted very soon, whenever this opinion becomes removed a considerable advantage on these and other British Goods will no doubt be the consequence. I have sold the No. 10 at \$ 0.40 round for 12 yds much Mildewed, and No. 5 & 8 at fair advances & almost every Article of British Goods is becoming scarce No. 11 are much enquired for.

Raw Silk has fallen to \$370. pr Tysam and Satler \$380 @ \$400 per piece Single Duty, and is expected to go still lower Company Yellow Nankins \$53. Blues Nankin dye \$80. Silk piece goods are low, and very few shipping to the U States, the Milo will have a considerable parcel bought by Forbes before his death. the Globe has about \$50,000 worth, the other Ships are generally under that amount

Of Imports Quicksilver is worth \$72., Lead \$5 @ \$ 5 ¼, Cochineal \$340 @ \$350 per picul, and Ginseng is dull at \$45 @ \$50 pr picul

I have written you at length by the Fanny & Globe, the first to sail tomorrow & the latter in 3 or 4 days. This general letter I send by the Milo, Sabina, Sumatra & Panama for your information if any of them should arrive before the two ships for Philadelphia

Sincerely

Signed, Nathan Dunn

PS. by the Milo 12 mo 25. 1829. 10 o'clock A.M.

I am informed by the recet. of a Note from Capt. Philips of the Ship Scattergood at Lintin dated the 23rd Inst of the arrival of the Isabella Capt. L. Leeds 130 days from Liverpool, all well

PS. by the Panama & Sumatra 12 mo 29. 1829

Capt. Leeds arrived in Canton with his despatches on the 26th Instant

Signed, N. D.

1st pr Sabina

2nd “ Milo

3rd “ Panama

4th “ Sumatra

Dunn 038

Canton 12 mo 30. 1829

John A. Brown & Co.

Dear Friends

Enclosed you have Joseph Archer and Richard Coes Receipt for Forty one thousand Dollars paid them agreeable to your request of the 5 mo 9 last, and also Joseph Archer Receipt for Twenty five hundred Dollars as per your request of 5 mo 22nd

41.000

2500

43.500

pr Globe

Very Respectfully

Signed N. Dunn

Canton 12 mo. 24. 1829

Wm D Lewis Esqr

Esteemed Friend

Agreeable to thy directions of the 5 mo 4th I have Shipped on board the Fanny Capt. Engle, Vermillion and Rhubarb as per Invoice amounting to \$1603.88 the proceeds of Lead to my Consignment per Ship Tobacco Plant – These Articles I believe are both of a good quality: there was no old Rhubarb of a tolerable quality in the Market –

The freight is payable in Philaa. at \$40. per Ton amounting to \$98 17/100 –

Hopeing that these Articles may prove satisfactory -- I am with much Respect

1st pr Ship Fanny

Thy friend

2nd “ “ Globe

Signed, N. Dunn

George W Hubbell Esqr
Manila

Canton 12 mo 24. 1829

Dear Friend

The Enclosed letter of thy Brother Henry makes us commercially acquainted; it was my intention to have written at some length, but most of the American Ships being on the eve of Sailing, it only allows me to state in general terms & that the Hon: the English East India Company have made a demand on the Vice Roy of this place for a general change in the mode of conducting the foreign Commerce of this Port, the demand was made some three months since & the Vice Roy has informed them that such a change is totally inadmissible with the Laws of this Country, and they are

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Dunn 039

now completely at issue – The suspension of so large a portion of the trade was expected so early in the season to have had the effect particularly to reduce Teas to very low rates; but so far from realizing such an expectation higher prices have been paid this than last Season for Young Hysons, other greens have also been high; but as this cause has been owing very much to our own bad management, and the Stocks of all Teas except Young Hyson excessive there can be no doubt but that if the Companys Ships should not enter the Port that we shall have teas at less here, say in the second month & third month than we have before seen; and I am of the opinion that Ships arriving here in those months will stand a very good chance of obtaining freights at reasonable rates to the U. States; Vessels coming for that purpose from Manila should bring a Cargo of Rice to save to save them the Port charges & if any of thy friends come this way for that or any other object it will be at all times give me much pleasure to afford them assistance and I shall expect that thee will make use of me. The Suspension of the Companys trade has had only a slight effect on British Cotton Goods, Shirtings 38 @ 40 yds by 35 @ 36 inch wide of pretty fair quality are worth about \$7 @ \$7.25 pr piece. Cambric Muslins 12 yds by 45 inches of a good quality are worth \$2.60, inferior 41 @ 42 in \$1.60 @ \$2., pr piece, Handkfs and printed goods of all kinds are very dull, American made White & Brown Shirtings will not bring their cost in the U. States –

Enclosed is a price current –

If thee should be disposed to visit China, it will give me much pleasure for thee to make thy home at my Factory

With much Respect

I am thy friend

Sent via Macao by Hy. Hubbell

Signed, N. Dunn

John A Brown & Co.

Canton 12 mo 28. 1829

Dear Friends

Your Ship the Fanny sailed from this to Philadelphia on the 26 Inst. & on board of her I have shipped to your Consignment in Teas, Silks, Matting, & China Ware amounting to \$69.180 35/100 and occupying 205 Tons. 14 feet. 10 in.; She being one of the first ships despatched I have effected Insurance here in the Canton Office to cover on \$73.000 @ 3 per Cent; I have written you more particular by the Fanny Sabina, Milo, & Globe –

I have the pleasure of informing you of the arrival of your ship the Isabella Capt. Leeds, all well, on the 26 Inst.

1st pr Ajax

Very Respectfully

2 “ “ Panama

Signed, N. Dunn

3 Sumatra

[end of page]

Dunn 040

Samuel T Jones

Canton 12 mo 28. 1829

My Dear Friend

The Ship Norden being on the eve of sailing I avail myself of her to advise thee of the arrival of the Isabella Capt. Leeds, all well, the day before yesterday & By her I am in receipt of thy favors of 6 mo 25 – 8 mo 9. 10. & 11th; they have had several readings & I will claim my best attention.

My last respects was by the Ferguson via Singapore of the 17. 18. 21. & 26 Ult., copies Enclosed; in those letters I endeavored to give thee a pretty full account of all commercial subjects of Interest Importance or rather I should say the dry details of a monotonous line of business, for how can we in China, denudated of all the ornaments and comforts of life, have any thing of Interest for our friends in either England or America; sensible of this disparity yet my situation makes it imperative to make the attempt by the different conveyances that offer. In my former letters I wrote thee pretty fully of the English Companys demand on the Vice Roy of this place respecting a change in the mode of conducting the Foreign Commerce of the Port of Canton; the Vice Roy appears strictly to adhere to the grounds he took in the first instance; and as nothing is conceded on either side they are completely at issue, and nothing has passed between them for the last two or three weeks, their fleet yet remains outside; One Ship the Bridgewater is to sail in about a fortnight to London with despatches; She will be nearly filled with Teas, Raw Silk &c. on the Captains & officers account, the Goods are sent down in Country Ships. The public sentiment is yet very much divided as to what may be the Course the Select Committee at Macao will adopt under the present state of affairs One is that if the suspension of their trade for two months more should have no effect on the government that they will put the best face on the business (the failure) and come in; this opinion is based on the supposition that in making this demand they the Committee have had no authority from home, and have been intirely disappointed in their expectations, supposing their influence was sufficient to obtain them all they asked for: But the more reasonable one is that as they have not petitioned the Emperor they mean quietly to wait for further instructions from home, say untill they receive their answer to the despatches sent by the Bridgewater nine months hence; an opinion is also prevalent is that if they have assumed this affair on their own responsibility that they will be displaced; I have not seen any thing thus far to alter my opinion formerly expressed, I wish they would send their Ships away or give some evident indications to the

Chinese that they are not coming in, for as yet the suspension has had but a very slight in benefitting British Goods or any other article of Import; The prices for dry goods have been quite stationary for the last month, and I have no change to Notice since my respects of the 17 ulto. The Augustus Cargo has been hurried into the Market in a way that has had the worst effect, the No. 1 by this Vessel the Chinese say are

[end of page]

Dunn 041

much better than the former Cargoes of that House; the mode in which they are put up has prevented the Chinese from discovering that they are the same as ours; I hope this thing is not to be repeated, if J. Brown & Co. were aware that the order was for this Market, of which the colours would lead them to suspect it was at least, doing as they would wish not to be done by;

The Company have given permission to their Captains & officers to dispose of their private adventures, most of which have been recently landed from Country Ships, and in the present dejected state of the Market has had a considerable effect to keep down the prices of Cotton Goods: In 26 days more is Chinese New Year, it is too near at hand to admit of any thing being previously sold to advantage, and as near or a quite one month must transpire before they resume business fairly after New Year I have to wait two months from this with the No 1 of the Tobacco Plant, and all the Isabellas Cargo; much depends now on a right decision, it is scarcely possible for a commercial event of more importance to be left to one man (individual), I am deeply sensible of its responsibility; which is increased by the necessity of a favorable result to resuscitate the exhausted means of our friends at home.

The Americans have been much engaged for the last fortnight in loading the Season Ships with dear Teas, say 34 @ 44 Taels for Young Hyson 40 @ 48 for Hyson and 19 @ 28 for Hyson Skins; these rates are principally owing to the bad management of the leading House here of Russell & Co. whose business is now so extensive as to give them control of the Market; my space will not admit of my entering into details, but the course pursued was no doubt commenced with the intention of selecting the best Teas in the Market, which at all seasons would have the worst effect: they have been disappointed in their object, and will I should think find a difficulty in Satisfying their principals at home, but of course they will not be to blame for the high prices – I had Engaged pretty early in the season 200 Tons in the Fanny now belonging to John A Brown Co. in which I intended to have shipped for our friend 12 @ 1500 Chests Young Hyson Tea, under the expectation that it would be at least at reasonable prices. I have curtailed the quantity to about 550 Chests and filled with Black Teas, Silks &c. amounting to \$69.180 35/100 That Ship sailed on the 26 Inst., the Sabina, Milo & Ajax have also sailed, and the Globe, Panama & Sumatra are dispatched tomorrow all for the U States, the Franklin will also sail in a few days, the Augusta goes to Europe with Teas, she met with bad weather on the outward passage and has damaged her Cargo to the amount of several thousand Dollars.

I am thy friend

1st pr Norden

signed N. Dunn

[end of page]

Dunn 042

Samuel T Jones

Canton 12 mo 29. 1829

Dear Friend

Joseph Archer came out this Season one of the Super Cargoes of the Globe, with a letter from his Father soliciting an Interest on his behalf; this letter claimed my best attention, and after much reflection I was induced to propose to him and Jabez Jenkins (who was sent out to my assistance in 1826 by I C Jones Oakford & Co. and Samuel Archer) to succeed me in the Commission Business after the 1 mo 31. 1832, as I have made up my mind to return to my Native Country after that period; that they should confine themselves to the Commission Business and that I would aid them with a reasonable Capital say \$80.000. I was the more confirmed in this opinion from the fact that the American Business of this Country has within the last few years been fast verging into the hands of resident Agents, and in a few years more it is fair to presume that it will be exclusively in the hands of such Houses

And as they did not object to this offer, yet they solicited me to have an Interest in the proposed Concern: and thee will probably be surprised to learn that I have consented, and that Articles and other preliminaries are now preparing: the outlines of which are that I remain in this Country to attend to the Interest of our friends as heretofore until the 1 mo 31. 1832. I then proceed home, where I propose as far as is consistent to promote the Interest of the Establishment by obtaining Consignments to the House in Canton. Joseph Archer departs in a few days for the U States in the Ship Franklin to lay the subject before our friends, and solicit their patronage and influence; It is proposed that from and after 1 mo 31. 1832 the House will confine its Business to the Concern in the disposal of British Goods as long as they may wish, provided their operations are of an extent to justify such a restriction; and as respects other business, the more the House may have the greater will be its influence and facilities, provided always that the business is well conducted, so far from its being an objection it will promote the Interest of our friends, I have been long convinced of this, but as it appeared to be one of the favorite conditions of our friends and as I did not feel a wish to Enter into a General Agency when by myself I have never opened the subject to them –

If these views are in accordance with our friends at home, and Joseph should succeed in sending Consignments this way to much extent I intend addressing a special letter to thy Father respecting thy Brother Franklin, whom thee has alluded to, to say, that if it meets his view and those of his Son, to proceed out here as an assistant in the Establishment, that he shall have a liberal Salary with a view of becoming thoroughly acquainted with the business, and if he is deemed qualified when either Joseph or Jabez should return to the U States, to take an Interest in the business

[end of page]

Dunn 043

The Establishment on my retiring will be conducted under the Firm of Nathan Dunn & Co. and confined exclusively to a Commission Business, and a requisite Capital for Making Advances will be left in the Concern

That such an arrangement may be approved of generally is natural to wish, but I am solicitous that it may receive the patronage of my particular friends, and on this account I have given thee thus early a few outlines of the arrangement, and by the first suitable conveyance I will send thee a copy of our Articles of Copartnership and such other particulars as will assist thee to determine whether it will be an Establishment that will deserve encouragement on an extended scale for the Sale of British Dry Goods in the event of the opening of the Trade to this Country to the British public –

Joseph Archer who is to be one of the conductors of the business is well known to thee as myself – Jabez Jenkins and myself have been tutored under the same Master, he is known to our friends at home, is a judge of British Goods, and of Silks, an accountant, and has the general requisites for a useful Merchant, and his application and faithfulness has been such as to entitle him to promotion –

1st pr Norden

I am my dear friend

2nd “ Augusta

Sincerely

signed, Nathan Dunn

Canton 1 mo 2. 1830

John A Brown & Co.

Dear Friends

By Joseph Archer who is on the eve of Embarking on board the Ship Franklin for Philadelphia via New York I avail myself to inform you that my predilection for my Native Country induces me to look for a period for returning; which I do not wish to extend the early part of 1832. And I have already commenced some preliminary arrangements for such a change, in forming a connection with Joseph Archer and Jabez Jenkins to succeed me in the management of the business in Canton after the 1 mo 32. 1832 on the conditions that are fully set forth in the Articles of Copartnership which Joseph Archer will with pleasure submit to your Inspection, with every other information that you may feel an interest in knowing, relating to the subject. By the Articles you will Notice that when they assume the Management in this Country, that they are to be strictly confined to the Commission Business, with a Capital that is deemed sufficient with the Credit of the House for the purpose of making advances that may be required – It is proposed that the Business of the House as respects the Sales of British Dry Goods by Way

[end of page]

Dunn 044

of England be confined to our friends as heretofore, provided they wish to continue it – The other Agency Business contemplated will I expect be intirely satisfactory, as it is found by experience that in

proportion to its increase will be the influence and facilities of the House in conducting it, providing the business is well managed; and more especially as it is evident that the more the business of such a House is extended will the influence of competition be reduced, and as the extensive American trade to this Country is fast verging into the hands of resident Agents, I have supposed that such an Establishment with practicable knowledge might be able to conduct its business to general satisfaction –

I shall be pleased to hear that the arrangement of the Establishment meets your approval –

Believe me Sincerely

Franklin

Your friend

pr Joseph Archer

signed, Nathan Dunn

Canton 1 mo 2. 1830

Joseph Archer

Dear Friend

Previous to thy Embarking on board the Ship Franklin Capt. C. B. Pierce now at Whampoa & bound to New York I hand thee Invoice & Bill Lading for Teas on board that Vessel on my account to thy Address for Sale & returns, consisting of Gunpowder & Imperial, Tonkays, Hyson Skins & Souchong Teas amounting to \$48.034 91/100 and Measuring including some Raw Silk shipped by Russell & Co. 462 Tons. 39 feet. 139/1000 at \$30. per Ton. comes to \$13.889 36 less the freight on 2 Tons. 28 feet. 641/1000 at \$75. leaves the Nett amount \$13.699 30/100. There is also freight to be paid for Teas shipped to thy address on board this Ship for Shonching and Eshing, making the total amount on the three shipments \$16.334 16/100 as per statement on the Memorandum of Agreement for the freight between Russell & Co. and myself.

The Teas are all last season and on that acct. will not look so well as the new; the Gunpowder & Imperial consist of a great variety of Chops, which of course vary in their appearance; the Tonkays & Skins vary from pretty fair to good, the cost will not be a criterion of quality

Respecting the disposal of them, I should think a Public Sale the most eligible, and it might be desirable that they be connected to some other Cargo as there are no young Hysons among them, the usual credit should be allowed, and if the Sales is fairly attended it is my particular wish that they be sold without reserve; unless it should be at too great a sacrifice, and there is every reason to believe that the price would improve by holding on a little; in that event thee will embrace the earliest opportunity to dispose of them – For thy safety in bringing this adventure to a close it is hardly

[end of page]

Dunn 045

necessary to observe that the most undoubted auctionery should be selected, and as the Duties will be heavy, and I am liable in case of defalcation on the Bonds I should much prefer their being paid in cash: for this negotiation and the Sales thee will make the best arrangement; And for the Compensation for the management thereof, and remitting as hereafter requested, Thee will charge a Commission of three per Cent on the Sales.

The proceeds of this Shipment thee may make use of as a Loan on Shipments Consigned to Nathan Dunn & Co., provided it can be done with intire safety and a reasonable premium therefor, making Insurance to cover & If such a Negotiation cannot be made in the course of the Spring thee may loan the same to our friends to be Invested in Dry Goods in England for this market, in this case I should wish the funds sent to England in Bills of either the Bank of the U. States or Jno. A Brown & Co. In either of the above cases I wish the funds to be reimbursed here – the rates of premium I leave thy judgement. If neither of the above Negotiations are carried into effect I wish them in Quicksilver by way of Cadix or Gibraltar, and if this cannot be done Invest in the same article in the U States not exceeding 47 cts pr lb If all of the above courses fail than remit in Bank of U States Bills on England payable in London 6 mos. after sight.

As thee returns home on rather an important Mission it would be very agreeable to be fully informed of thy proceedings by every opportunity during the twelve months that thee contemplates remaining in the U. States.

Wishing thee a pleasant passage and a safe return to China in the Season of 1831 I remain thy friend

Sincerely

signed, N. Dunn

PS. I hand thee Capt. I. E. Engles note for \$1112 88/100 at five months from 12 mo 23. 1829 and Richard Coes Draft at 30 days sight on George F Randolph for \$1050. which thee will please collect and include in the Loans pointed out for the proceeds for the Teas, or Invest it in Quicksilver or Bills as the case may be

signed N. D.

[end of page]

Dunn 046

Capt. C. B. Pierce

Canton 1 mo 2. 1830

Esteemed Friend

This is to request that in case of accident to the Ship Franklin on her passage from Whampoa to New York that thee will forward to me all of the necessary papers to recover on the policy; as Insurance is effected in Canton on the property on board on my Account.

Wishing thee a short & pleasant passage

I remain Very Respectfully

signed, Nathan Dunn

Isaac C Jones

Canton 1 mo 2. 1830

Dear Friend

Referring to my respects of this date to the concern touching the subject of my connexion with Joseph Archer and Jabez Jenkins for the purpose of succeeding me in the management of the business in this Country after the 1 mo 31. 1832 and the other business contemplated. The subject of this communication having reference to thy son Franklin, In looking forward to the probable continuance of the Establishment in this Country, and if Joseph should succeed with the concerns patronage in forwarding Consignments to the House to much extent during the twelve that he intends remaining in the U. States, I have mentioned to him and Jabez that it would be most agreeable to me that a proposition should be made to thy Son to proceed to this Country as an assistant in the Establishment, with a liberal Salary, with the view of making himself thoroughly acquainted with the Business And that on either Joseph or Jabez retiring that he should if deemed qualified be taken into the Concern – Of the Eligibility of such an Offer thee will be most Competent to judge. My own views of the subject are that if Franklin is disengaged and disposed to try his fortune on this side of the Globe, and to use his exertions to make himself useful in the Establishment, that he will have a fair chance of being rewarded; and it is under such a hope & expectation that I now address thee on the subject; such a proposition I am aware is to a Father a most serious one, the more so from the remoteness at which it would place his son; And as the requisite qualifications for the promotion of such a person do not consist alone in his Talent for business It is at all times a serious matter to form New Connections and they should never be consumated in my opinion without a thorough acquaintance with the proposed junior Frankner(?) –

Believe me Sincerely

pr Joseph Archer

Thy friend

signed, N. Dunn

[end of page]

Dunn 047

Samuel Archer

Canton 1 mo 2. 1830

Dear Friend

Thy son Joseph is about repairing on board the Ship Franklin for Philada. via New York. On board of which Vessel is a small consignment on my account to his management. Thy favor of the 5 mo 9 last soliciting an interest on his behalf has claimed my best attention; and after much reflection on the subject, the most eligible mode that occurred to me was that he and Jabez Jenkins should succeed me in

the Commission Business after the 1 mo 31. 1832; having made up my mind to return to the U. States after that period, and that I would aid them with money in the prosecution of the business.

The affair however has taken a turn which thee will presently see, that was to me on receiving thy letter the most unexpected, Jabez as he have prevailed on me to be Interested with them in the Business generally after the 1 mo 31. 1832, and previous to that time or say at present in any extra business that Josephs influence may enable him to send this way on his arrival in the U States & during the twelve months that it is expected he will remain there. I will not recapitulate the nature of our Engagements, as they are set forth I hope with sufficient clearness in the Article of Copartnership, which Joseph will submit to thy Inspection with every other information relating to the subject. And although I stated the subject of the Concern in a letter of this date, I wish again to repeat that Relative to the Extra Business we are asking for it will not in any way interfere with your operations, but on the contrary it will benefit them, provided always that it is well conducted; I have long been convinced of this fact, but have never particularly brought the subject before you, partly from two causes, one that you might suppose, that in coming to such a conclusion it was influenced by interested Motives, and an other reason was that I did not feel solicitous on the subject; I recollect saying to Jabez and Joseph that if they succeeded me on their own account that I would apprise you of my opinion on the subject; it is however I believe not peculiar being too evident to have escaped the notice of men of observation that have had much experience in this Country on which acct. I will not further insist on its correctness; nor need I insist on thy co-operation in assisting Joseph to carry the intended arrangement into effect, he will no doubt require influence and assistance, and of whom can it be expected so availably as of thyself, with such an advocate we may expect much, it may first be wanted perhaps with I. C. Jones Oakford & Co. and John A Brown & Co., but more particularly in Interesting Houses in our favor to refer to, in Baltimore, New York and Boston.

I have at all times reced. it to be a serious matter to form a connection when so much responsibility attaches to that of a partner, the present I view as one of unusual Importance when a Business such as

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Dunn 048

the one that will rest with them to manage being so remote from the principals, and on that account so discretionary: but with good support on the other side I trust and hope the business may be so conducted as to give satisfaction to all parties concerned

Thy Friend

pr Joseph Archer

signed, N. Dunn

No. 83

Samuel Archer and

Canton 1 mo 2. 1830

I. C. Jones Oakford & Co.

Dear Friends

Joseph Archer being on the eve of Embarking on board the Ship Franklin to return to Philadelphia via New York, I avail myself by him to inform you of arrangements having been made between him, Jabez Jenkins and myself: Which has arose out of having made up my mind to return to America after the 1 mo 31. 1832. I proposed to them to succeed me in the Commission Business, and that I would aid them in the Loan of a reasonable Capital say \$80.000., and that I would bear them in mind after my return; to this they did not object, but expressed a decided preference that I should have an Interest with them, which after some deliberation and several conferences has ended in a Copartnership that is proposed with your approval to go partially into Effect immediately as relates to other American business than that in which you are concerned, under Jabez and my direction here untill the 1 mo 31, 1832. And from that period the whole management of the Establishment in China will be under the control of Joseph and Jabez; as is set forth at length in the Article of Copartnership, which will be submitted for your Inspection; From it you will learn (observe) that I remain here as your Agent untill the 1 mo 31. 1832. as heretofore; and that the Extra business proposed, such as transient Ships from the U States is for the benefit of the New Concern: which will no doubt be quite agreeable to yourselves, and will not in the least interfere with my attention to your Interest, but on the contrary will increase my facilities in your operations; and on this subject I wish distinctly to state to you an opinion that will I am persuaded be confirmed by persons of practical experience, the greater Share an American House may have of the trade the greater will be the influence of that House, and its facilities will be so much increased as to enable it to do its business on better terms than could otherwise be done, on a contracted scale; provided always that the business is well conducted; if our application rested only on this single fact, it would justify us in asking for your assistance: but as our claim is presented on higher grounds than those of Interest I indulge the expectation that thy will meet with your kind attention and patronage: that as far as convenient you will facilitate Josephs Endeavors to forward Consignments to the Concern

[end of page]

Dunn 049

during the year he proposes remaining in the U. States in any way that may appear eligible –

Respecting your operations to this Country after the 1 mo 31. 1832 we are willing to continue them for your benefit on the same terms as heretofore, that is to say, that the House shall confine itself to your operations by way of England, provided it is your intention to operate to the extent that you have heretofore done, with these intentions I should be willing that you should not be bound to any specific amount of Commissions, but that you should give us at least one years Notice of your intention of a withdrawal; And that the Commissions be 5 per Cent for Sales and Investing, and other charges as heretofore: And that the House will transact any other business that their Friends & the public may entrust to their Charge – These propositions are such as will I trust on mature reflection be free from objection, and will I hope if united with conduce to your Interest and satisfaction –

With one of the persons with whom it is proposed to take the Management of the Business you are well acquainted, and respecting the other (Jabez Jenkins) untill the last three or four years you are

more particularly acquainted than myself, but during his residence here it becomes me to speak, which I do with pleasure. That his talents and qualifications with his practical knowledge of this trade are such as to make him a useful Merchant, and his integrity entitles him to promotion, which I have confirmed by the Interest reposed in him.

As our Friends John A Brown & Co. may feel an interest in this arrangement it would be agreeable to me that they be shewn our Articles of Copartnership and fully informed of all matters relating to the subject

Your Friend

pr Joseph Archer

signed, Nathan Dunn

Dunn 050

Samuel Archer and

Canton 1 mo 2. 1830

I.C. Jones Oakford & Co.

Dear Friends

The Ships Liverpool packet, Franklin and Brig Melvill being on the eve of departure I write you by them in case either should reach the U States prior to the several that have been previously despatched, as per list at foot, by which I have written you at length

The Isabell arrived on the 26 ulto. all well. The English East India Companys ships are all outside the port: Their demands on the Vice Roy for a change in the mode of conducting foreign Commerce of Canton not being acceded to they are completely at Issue, with no prospect of accommodation, we are lately informed that they intend in ten or fifteen days to send a Ship to the Yellow Sea to Petition the Emperor; this will require about three months.

The Tobacco Plants No. 1 are on hand, they and other British Goods have not advanced more than 2 @ 5 per Cent above my quotations by the Tobacco Plant in No 73, oweing principally to the expectation entertained by the Chinese that the Affair may soon be settled –

You will be informed by the arrival of the Ship Fanny of the high prices that have been paid by us Americans for green Teas say 34 @ 46 Tale for Young Hysons averaging perhaps 38 taels, and 44 @ 48 for Hyson, and 19 @ 28 taels for Hyson Skins, Souchongs old 12 @ 15 tael, and new 17 @ 20 taels; Since then Hysons have declined 3 @ 4 and Skins 6 @ 7 taels, a fair Cargo Skin can now be had at 13 @ 14 Taels, Young Hyson and Gunpdr. & Imperls. are scarce –

I have made a Shipment on board the Fanny consigned to John A Brown & Co. amounting to \$69.180 35/100 and occupying 205 Tons. 14 feet. 10 in. Insurance on which has been Effectuated here; This shipment consists of about 540 Chests Young Hyson 100 ch Hyson and 212 ch H. Skin, some Gunpowdr. and Imperls., and some old Souchongs at 12 taels. One hundred thirty cases silks, some floor Matting, and a small quantity of China Ware – You will please inform John A Brown & Co. of this if necessary –

I remain Very Sincerely

1st pr Liverpool packet for Boston

2 “ Franklin N York

signed, N. Dunn

3 “ Melville Baltimore

Sailed

1829

1829

Ship Sabina for New York 12 mo 24

“ Fanny “ Philada. “ 26

“ Milo “ N.Y. or Boston “ “

“ Ajax “ New York “ 28

Ship Panama for New York 12 mo 29

“ Sumatra “ Salem Ms “ “

“ Globe “ Philada. “ 30

[end of page]

Dunn 051

Samuel Archer and

Canton 1 mo 6. 1830

I.C. Jones Oakford & Co.

Dear Friends

Joseph Archer left us to Embark on board the Ship Franklin for New York on the 4 Inst.

This is only to advise you that the New Hoppoo (collector) arrived last month, and has sent a Chop to the English Company at Macao advising them to come in and the business same as formerly, and not expose their ships outside to the Storms. The Company has sent the Hoppoo for Answer, that they have laid their demands before the Vice Roy who will do nothing, that there is no occasion to apply to him any more: And say to the Hoppoo that as he has come to take care of the Emperors Duty they now apply to him, and make exactly the same demands on him that they did on the Vice Roy; and being eight demands or Articles they represent them as a chain with eight links, one of which cannot be broken without destroying the whole; and if he did not grant their request and the matter became a matter of great consequence that he will be to blame and that they will in case of his refusal send a Petition to the Yellow Sea for the Emperor, in which they will inform him of all the bad business of his predecessors and other Mandarins have been doing in Canton for years, and they mean also to inform the Emperor of the Affair of the Topaz Frigate Capt. Richardson in 1821 when procuring water at Lintin, in which an Affray took place between the Sea Men and the Chinese, in which one of the latter was killed, and respecting which the Vice Roy gave the Company so much trouble –

This communication assumes a much more determined attitude than any of their previous ones to the Vice Roy, and almost precludes a prospect of an early settlement. The Hoppoo has sent or is about to send I hear, an answer in which he informs the Company that he has no Authority to change the Laws of the Empire, and that they better take care and not make trouble for themselves, & hopes they will not send him any more Chops (communications) –

In the Canton Register No. 24 of the 22d Ult. sent by J. Archer you will see a series of communications that have passed between the Select Committee and the English Merchts. of Canton, and also a part of their Chop to the Vice Roy, the beginning and end of which is omitted, but as all their demands are in it you will be distinctly informed of them –

1st pr Brig Melville, Baltimore

Very Respectfully

2 “ Ship Israel, Boston

signed, Nathan Dunn

PS. By this conveyance I send the returns of Exports to the U. States up to this day in 12 Vessels, of which you let J. Archer take a copy –

There will be remaining in Port, say

Ship Isabella --

at Lintin

“ Israel up for freight for either
the U States or Europe

Ship Emerald, expected up soon
Brig Two friends do do

[end of page]

Dunn 052

Samuel T. Jones

Canton 1 mo 6. 1830

My Dear Friend

Copies of my last per Norden herewith, also the Canton Register of 22 Ult. No. 24. By it thee will see the correspondence that has passed between the British Merchants and the Select Committee in relation to the existing grievances, also the Company representation to the Vice Roy with the exception of the beginning and ending: and the Vice Roy reply: By them thee will be able to understand the Nature of their demands – Since my respects of the 29 Ult. the Select Committee have sent a reply to the new Hoppoos Note inviting them to come in & do business on the old system, in which they state the correspondence with the Vice Roy, and make the same demands on him and say that as he has just arrived to collect the Emperors Duty, they inform him that they have 22 Ships outside the port and that their duties would amount to several hundred thousand Tales but that they cannot come in unless he grant all their request, which consists of eight Articles, and as are a chain with eight links, if one is broken it would destroy the Whole: they also inform him that, they have no more to say to the Vice Roy, and that if he the Hoppoo does not grant their request and there should be trouble it will be his fault; that they will apply to the Emperor and shew him all the Impositions of the Mandarins at Canton, and also the Topaz affair in 1821 by which the Vice Roy gave them so much trouble. Such a Chop speaks much, it has a threatening attitude, which they have not assumed before; and precludes an expectation of an early settlement The Hoppoo is about sending his answer, which some of the Hong Merchts. have seen, in which he informs them that he has no authority to change the Laws, and advises them to beware and not make trouble for themselves, and request that they will not send him any more communications. It is expected that the Company will send a Ship to the Yellow Sea in two or three weeks with a petitioner to the Emperor, and it is believed with no chance of success –

Joseph Archer left here on the 4th Inst. for Philada. via N. York and I now Enclose a Copy of the Article of Copartnership, by which thee will be informed of the Nature of our Arrangement, by it and my

respects of the 29 Ulto thee will be pretty fully apprized of our views, and it may not at present be necessary to enter into any further explanations; Our Friends and John A Brown & Co. will be fully informed by letters sent with Joseph; and if the Arrangement meets thy approbation , and thee supposes our Friends William & Jas. Brown & Co. will feel an Interest in the Matter, thee is at liberty to give them all the information thee possesses – Thy Father has been written to respecting Franklin – No change in the Market requiring Notice, of either Imports or Exports –

Twelve Ships have sailed for the U States

[end of page]

Dunn 053

carrying

19.765 chests Young Hyson

6.937 “ Hyson

11.646 “ H. Skins

3.830 “ Tonkays

4.078 “ Gr. & Imperials

1.100 “ Bohea

11.850 “ Souchongs

118 “ Pecco

In the following Ships, say

Tobacco Plant sailed 10 mo 15. 1829 for Philadelphia

Mentor “ “ “ “ Boston

Sabina “ 12 mo 24. “ “ New York

Milo “ “ 26 “ “ Boston

Fanny “ “ “ “ “ Philada.

Ajax “ “ 28 “ “ New York

Panama “ “ 29 “ “ do.

Sumatra “ “ “ “ “ Salem

Globe “ “ 30 “ “ Philadelphia

Liverpool packet “ 1 mo 4. 1830 for Boston

Franklin “ “ “ “ “ New York

Brig Melville “ “ 6 “ “ Baltimore

There will remain at Whampoa after this day

Ship Isabella

“ Israel, up for freight for either America or Europe

At Lintin Ship Emerald, will be up soon Two friends “ “ “

Having to wait untill the Chinese New Years holidays are over, I have not secured the Isabella, nor examined the patterns of her Cargo –

Believe me Sincerely

1st per Ship Augusta
2d. per Company Ship
Bridgewater

signed, N. Dunn

Dunn 054

George W Hubbell Esqr

Canton 1 mo 16. 1830

Dear Friend

I avail myself of the U States Ship the Vincennes to say that the Hon: E.E.I. Company demands on this Government have not yet met with the slightest concession and the prevailing opinion appears to be that they must wait for further Instructions from England; which may require eight months from this – Their Ships have recd. orders from the Committee to prepare for Sea with ten days provisions on board; and the impression is that they will proceed to Manilla to remain perhaps for some months. We are also informed that two or three of the Ships are preparing for the Yellow Sea with a Petition for the Emperor; and as they will have a head wind & current it may be three months before they can hear of the reception it meets with

From these circumstances I am induced to believe that it is reduced to a certainty that Teas will be very low in the coarse of two months hence -- The quantity Shipped to the U States this Season amounts to

19.765 chests Young Hyson

6.937 “ Hyson

11.646 “ H. Skins

3.830 “ Tonkays

4.078 “ Gr. & Imperials

1.100 “ Bohea

11.850 “ Souchongs

118 “ Pecco

59.264 chts. in the following Vessels say

1829

Tobacco Plant sailed 10 mo 15. for Philadelphia

Mentor “ “ “ “ Boston

Sabina “ 12 mo 24. “ “ New York

Milo “ “ 26 “ “ Boston

Fanny “ “ “ “ “ Philada.

Ajax “ “ 28 “ “ New York

Panama “ “ 29 “ “ do.

Sumatra “ “ “ “ “ Salem

Globe “ “ 30 “ “ Philadelphia

1830

Liverpool packet “ 1 mo 4. 1830 for Boston

Franklin	"	"	"	"	"	New York
Brig Melville	"	"	6	"	"	Baltimore

There remains at Whampoa

Ship Isabella, expected to sail in all the 4th month

" Israel

" Emerald to sail in two or three weeks

Brig Two friends

[end of page]

Dunn 055

The prices of Teas at present are Nominal, & as quotations would only mislead I omit them. The total number of Chests shipped last year to the U States was 85.000, some preceding years it has been as high as 160.000. I give these statements to enable thee to draw thy own conclusions of the probable prospects of shipments from hence to America.

The Ship Israel has sold her tonnage I understand at \$25. I am confirmed in my former opinion that Vessels arriving for that object the approaching Spring will stand a fair chance of being fill'd at moderate rates –

Cassia can be had as low as \$12. pr picul. Pingfah White Sugar \$9., 1st quality Brown \$7. and second at \$5.80 pr picul. The Shipments to Bombay this season has been excessive, say 140.000 piculs White the usual quantity is only about 50.000 piculs –

Silks are unusually low and Shipments very limited

Nankin Raw Silk Tsatler \$385. and Tysam \$365 per picul, piece goods can now be had at on board

1 chop High Cd. Satins	18 yds	36 tale	@ \$15.40
1 " Black do	"	44 "	14.50
1 " Blue & Green Senshaws	30 "	33 "	14.25
2 " do do	"	32 "	13.25
1 " Black do	"	40 "	13.40
1 " Blue & Green Sarsnets	"	23 "	11.50
2 " do do	"	22 "	10.60
1 " Black do	"	27 "	10.00
2 " do do	"	24 "	7.60
2 " White do	"	18 "	8.75
1 " Black Levantines	"	25 "	9.60
1 " Black Satin Levantines	"	36 "	13.60
1 " 4/4 Black Levantine Handkfs		17 "	5.60

2 "	4/4 Black Silk	do	16 "	4.50
7/4	Satin figd. Crape Shawls	63 in. square	4 ½ "	1.75
7/4	do	do 52 in. "	2.8 m(?)	1.15
7/4	Damask	do 46 in. "	1.8	.85
	Colored Crapes	18 yds	24 tael	6.50
	Black do	"	"	6.00
	do do very common	16 yds	14 tael	3.20

I send the latest Canton Register, of the 4th Inst

PS. 10 Oclock P.M. 1 mo. 16th -

Believe me Sincerely

We are just informed from Macao that the Select Committee
of the English Company have issued orders stopping the Country
Ships from Entering this Port –

signed N Dunn

[end of page]

Dunn 056

Samuel T Jones

Canton 1 mo 15. 1830

My Dear Friend

My last of the 6th Inst. per Augusta is Enclosed. The Companys fleet is outside, and with the exception of two or three have recd. orders to hold themselves in readiness to sail immediately with ten days supply of provisions on board. the opinion is that their destination will be Manilla where they may remain for some months. the two or three excepted Ships are preparing for the Yellow Sea with a Petition from the Select Committee for the Emperor; the results of which cannot certainly be known for near three months. The prevailing opinion is that they have scarcely any chance of being favorably received: it is reported that Charles Millet Esqr the second from the chief, and Doctr. Morrison are to be the Official Organs on this occasion. We are just informed that the Select Committee at Macao has given official Notice that from henceforward the Country Ships will not be permitted to enter the Port. And the Bridgewater the purveyance it is understood will be the only Ship despatched by the Company this season; so that it is now reduced I conceive almost to a certainty that the affair will not be adjusted for some months to come at least. I have written thee so fully & so frequently on this subject that I have nothing new to offer. Although when taken in connexion with the business of the Concern is most important. If the suspension should extend to an other year or more, British Goods must advance to a price that would make the Shipments most productive. It may be of no importance but I will just mention that at table last evening I had a conversation with William B Finch Commander of the U States Ship of war Vincennes which has touched here on her way home from the West coast of Sou: America relative to the Company, he is quite decided in opinion that they will not proceed to Hostilities: but should that unexpectedly be the case it will be a Company War, & not of the English Government at home, and in that event the Port of Canton would not be blockaded, as such an act by the Company would be illegal --

There is no change in the prices of British Goods or other Imports since my last requiring Notice, this however is a dull Season, & as soon as business commences it will no doubt be with very considerable Improvement in prices: I shall be very much disappointed if the No1 for Tobacco Plant and

the Isabellas Cargoes do not turn to good account. The Isabellas Cargo I intend to keep on hand for a month to come at least, or untill the Chinese become anxious to buy. In looking forward to an Improvement in the prices of the different Articles composing the cargoes, thee may wish to know which of them in my opinion may be most benefitted by the continuance of the present posture of Affairs; Woollens I should think will advance more than Cottons – 1st say Scarlet No 9 after the fire in the Spring of 1823

[end of page]

Dunn 057

rose to \$00 @ \$ot. they are wanted for ornimenting furniture, and for long outside Dresses in processions; and on this acct. go higher than the same Article in most of the other Colours, 2nd Purple No 9 – 3rd No. 1 of the usual assortments, and 4th No. 2 of the usual assortments –

As the Importation of Cotton is now stopped Cotton Goods must be benefitted, the demand for No. 11 and No. 18 will no doubt be much increased at advanced prices; and if it should be determined on to send any additional Cargoes to this Country to the two usually sent in each year they should be composed of these Articles I think. Printed Cotton Goods are of much more limited consumption and in such an event had best be omitted –

These remarks thee will bear in mind are only intended for Extra Shipments that may be made in consequence of the difficulty existing between the English Company and the Chinese Government, and has no reference to the usual Shipments. the proportions of such extra Cargoes I recommend to consist of say,

thee pcs	No. 1 as usual
f.hee ps	2 “ “
fe. EeC “	9 Scarlets
v(?).eec “	9 Purple
f.ees “	9 Yellow
f.ele “	9 Green
f. hee “	17 as pr Isabella
ve.ele “	11 to cost fh/ @ fy/y

All Bales of ten lbs each, or say sufficient to fill the Ship be it more or less of No. 18 of the assortments before recommended

1st mo 16th

Today gives evidence that the Companys proceedings are beginning to make an impression on the Chinese; while I am writing I have an offer for the No. 2 on board the Isabella at an Advance above what they say is the market price to pay cash down and receive the goods after New Year without knowing the quality or seeing the colours; New Years comes on the 25th of this month, such an offer at this time looks favorable.

I have been looking at most of the patterns of the Isabellas Goods except the No. 1 and am particularly pleased with the appearance of the No. 17, the texture & quality is the thing, the purple is rather dark as thee observed – the other patterns generally look well –

The Isabella I expect will sail in all the 4th month depending in some measure on the state of the Tea Market; which I expect to see at very low rates in two months from this – they are now on the decline, I do not quote the prices as the present value will be no guide for the expected reduction –

Cassia is abundant at \$12. pr picul, Nankin Raw Silk is at for Tsatler \$385 @ \$400. pr picul and about the same has been shipped for the London Market. The Chinese say that in preference to lower prices it will be held for next year. The Canton Raw Silk is higher in proportion than the Nankin

[end of page]

Dunn 058

I have contracted for some Silk Piece Goods for the Isabella at low rates –

say

Single duty

1.000 pcs 1 chop High Co. Satins	18 yds	36 tael @ \$14.75 @ \$15.00
300 “ 1 “ Black do.	“	44 “ 13.80
300 “ 1 “ Blue & Green Sarsnets	30	23 “ 10.60
300 “ 2 “ do. do.	“	“ 9.90
100 “ 1 “ Brown do.	“ bordered	“ 10.50
400 “ 1 “ White do.	“	18 8.60
600 “ 2 “ Black do.	“	23 7.40
400 “ 1 “ Black Levantine	“	25 9.50
200 “ Black Satin Levantine	“	36 12.25
200 “ 2 “ Blue Senshaws	“	32 13.00
16.000 7/4 High Co. damask Crape shawls fine	46 in 1.8 (?)	.82
2.000 7/4 do. Satin figd do.	52 in 2.6	1.09
4.000 7/4 do. do. do.	63 in 4.3	1.70
2.000 7/4 Hometrade do. do.	“ “	1.70
1.000 7/4 do. do. do.	52 2.6	1.09
200 7/4 Plain White Crape Shawls	63 4.3	1.85
200 7/4 do. do. do. satin border	“ “	1.90

Which I am hopes will pay as the shipments this Season have been very light –

Although it is not likely I shall have the pleasure soon again of writing, I have I believe my dear Friend given all the information that will be of interest – If in my several letters I have been prolix on the difference between the English Company and the Chinese Government, thee will I am sure place it to the acct. of my anxiety to keep thee fully advised on so important a subject to our Friends –

Thee will do me the favor to convey to Tom(?) Brown & family my best wishes – and believe me

Sincerely thy friend

signed, N. Dunn

1st per Company Ship Bridgewater
2d “ “ “ Duke of Sussex

American Vessels in Port

Ship Isabella

“ Israel

“ Emerald to sail for the U States on the 1st proximo

Brig Twofriends, uncertain, perhaps she will proceed to Manilla for Sugars for the U States –

[end of page]

Dunn 059

Samuel T Jones

Canton 1 mo 22. 1830

My Dear Friend

The delay at Macao in despatching the Bridgewater allows me to say, that the Company have sent to the City Gates a chop for the Vice Roy and one for the Hoppoo, Enclosing in each a Chop for the Emperor and requesting that they should be forwarded; & informing at the same time that they would send one to the Vice Roy of every Province on the sea board. These chops were sent by a deputation of John Jackson; H. H. Lindsey; five Captains fourteen Boats and about 200 men from their Ships outside the Boque: they landed at the Factory armed with Cutlasses. &c. and proceeded immediately to the gates. Such an unexpected movement has produced some excitement with the Government, but not more than what might have been expected, & not of a favorable kind – On the same day the Vice Roy rec.d a chop for the Emperor in answer to his communication respecting the Company; in which we understand he approves his conduct and leaves him at liberty to make some deduction of the present money of 1950 taels on ships – The Emperor says that the English look upon their duty as large; to him it is very small & by comparison says that in 100 Taels he cannot see one cash (the 1/8 of a cent) or in a large garment he cannot see one thread – if they are convinced of their error and are disposed to come in and trade according to old usage, well, but if they insist on a change in the Laws or usage, the Vice Roy is directed to send them away – The Vice Roys Chop to the Company went down yesterday, & now it will soon be seen how they will act under such indignant treatment – the Vice Roy returns them their chop for the Emperor with saying that if they want a communication with him, the King of England must send it by a Minister –

I understand the Vice Roy does not state what deduction he means to make on the Cumshaws charge upon Ships; the Linguists are of opinion that there will be three classes, the first the same as before, the others a few hundred taels less – If this should be the case the Company will not be benefitted at all, as all their Ships will be in the first class – Some of the Hong Merchants & Englishmen here think it will lead to an adjustment of the differences, I cannot see any thing favorable in it; the Company were informed that it would be laid before the Emperor, and a reduction was expected – I should think that they would not be disposed virtually to acknowledge their inability to obtain their demands

Believe me Sincerely

1st for Compy. Ship Bridgewater
2d do “ Duke of Sussex

signed, N. Dunn

[end of page]

Dunn 060

Joseph Archer

Canton 2nd Mo 2nd 1830

Dear Friend

Thy favor of the 5th Ult. on board the Franklin was to hand on the 8th. In reference to the satisfaction thee feels with the connexion formed between Jabez and myself, it is mutual & it will be gratifying to me that the business of this Concern may be so prosecuted as to end to the intire satisfaction of all concerned.

Thee calls our attention to the rates Commissions that is to be charged on Consignments thee may be able to send to this Country and informs that through Capt. Pierce thee learns that Russell & Co. charge but Two per Cent. To be explicit on this subject I shall have to bear harder on some of our Neighbors than under any circumstances is agreeable, harder than in writing to most Persons might be justifiable: but our connexion is now of that Nature that it should remove all restraint and is a sufficient justification I conceive for communications of the most confidential nature; and in conformity with these sentiments thee may expect that I will give my opinion in my future Communications without reserve when they may appear to be required –

As to the information recd. through Capt. Pierce that Russell & Co. charge but 2 per Cent, Capt. Pierce can only know of their rates for Edward Carrington which I have little doubt is correct, and I have as little doubt that they have many other rates, just as they can make an Agreement; which if the truth could be known I should not be surprised to hear was in some cases much under what Capt. Pierce mentions; for I have no doubt but that on this point they are much irregular. And I from the first felt convinced that they would under rate us in their Commissions under any Circumstances: on this point they can and no doubt will take all advantages. But on others and even on this I hope in time that, if we are not so low we shall stand as fair with the public. And I again repeat that the usual Commissions of three per Cent on Specie and three per Cent on Sales, and three per Cent for Investing is in my opinion a moderate Commission. And it does appear to me that scarcely a Mercht. could be found disposed to venture to this Country but what would have judgement and experience to know that the Cheapest Houses may not be the best to Consign to, and that the benefits of the Shipments does not rest on the rate of Commissions, but are dependent on the good Management here. Of this fact I trust thee will be able to convince those that are disposed to make Shipments to this Country. I am aware that with some it may be problematical whether the House that charges a low rate of Commissions may not be as desirable to Consign to, as those that are higher in their charges. One very Strong Argument which thee has all the benefit of, is that our attention will not be divided by that all absorbing Article

[end of page]

Dunn 061

termed here, the Drug, Black Staff, &c. the Management of which it is recd. to much extent, is considered quite sufficient for one House. And when it is taken in connexion with other extensive operations, one or both must suffer. But as this subject is not new to thyself I need not I am persuaded enlarge upon it – And in reference to what Shall be the rate of Commissions on Consignments I am willing to leave it to thee to decide; thee has thy Father at hand to consult, and with him thee will be best qualified to judge whether it will be best to commence with the usual Commissions & fewer Consignments, or make some concessions in the rates; with whatever rates we do commence, it is not likely that any advance on them can be made hereafter, and whatever they are, it is desirable for the Credit of the House that they should be strictly uniform --

The English Companys ships are yet outside the Boque, the fleet have recd. orders to prepare for sea with ten days provisions on board; their destination is yet unknown to the Captains, conjecture says it will be to Manilla – Two are preparing to proceed to the Yellow Sea with a deputation bearing a chop for the Emperor It is reported that one of the Factory is to proceed to Bengal with despatches for the Government. One of their Ships the Bridgewater was to have sailed from Macao yesterday for England. Plowden their late chief returns in her, he has become alarmed it is said at the serious aspect of affairs – Since thee left the Vice Roy has recd. despatches from the Emperor approving his conduct, in which he is pleased to say that as the charge of 1950 tael is the same on large as on small vessels, the Vice Roy is a liberty to make different rates: how much reduction will be made is uncertain yet, but the current opinion is that there will be three classes, the first the same as formerly, and a reduction of perhaps of Two or three hundred taels on each of the other classes – The Emperor has also informed that the English appear to think their duties are of great importance to his Government but that they are mistaken he receives it as very trifling, in comparison is not the hundredth part of one cash in one hundred taels, if they choose to come in & trade agreeable to old custom, well, if not, turn them away; the Vice Roy in his late dispatch to the Company I am informed has left out the last sentence, of turn them away, but with this omission it is too humiliating in my opinion for the English to comply, at least untill they have further orders from home; I am of the opinion that nothing further of importance will be likely to be done for 8 or 9 months to come –

We are now in the 9th day of the Chinese New Year which has passed over with much less distress than was expected: the pressure was not more than usual, money on good security was plenty – The Stock of ready made Silks is unusually light & confined to Black goods, which cannot be bought for less than the same goods that be contracted for –

[end of page]

Dunn 062

The Silk men are disposed to take orders at about 2 ½ pr Ct to 5 pr Ct under what they were when thee left us; as the present is a favorable period to give out orders I have settled for a considerable part of the Isabellas Silks as thee will see by reference to letters to the Concern by this conveyance –

The \$15000. Loan from John A Brown & Co. to Archer & Bispham(?) left with me will be shipped in the Isabella which is expected to sail from this in all April, and thee will please Effect Insurance accordingly: for this Investment I have agreeable to thy Memorandum contracted for

200 pcs 1 chop High Cd. Satin 18 yds	36 Tale	@	Single duty \$14.75
200 " 7/8 Cross Cd. Sarsnet Handkfs	11 "		5.00
200 " Black Satin Levantine, Red edge Gold Ends 30 yds 24 in			
to be of the same quality as those sent in the			12.15
Tob: Plant & contained in F 675 @ 678			
200 " 1 chop Blk. Levantines, Red Edge 30 yds 24 in 24 tale			
the same as F 675 @ 678 for Tobacco Plant			9.50

The quantity of Gunpowder & Imperials and Young Hysons remaining on hand is small, but of the other green & Black Teas the quantity is very abundant; and it is fair to presume that they will in two months from this be under what we have ever before seen them. As there has been no purchases since the New Year commenced quotations would only mislead – Cassia can be had at \$11 ½ pr picul –

Several Ships from the West Coast are yet expected. the New England is yet at Manilla, it is rather uncertain whether she will return immediately to the U States, or not –

Quicksilver continues worth \$73. Lead \$5 30/100 Iron in bars \$3 25/100 Nail & hoof are worth about \$4.75 pr picul—of Cochineal there has been no arrival since thee left, and as the Country trade is stoped it will not be in much request. Lead must improve, and Quicksilver will be likely at least to maintain its present value --

A slight improvement has lately been felt in Cotton and a further rise may be expected; which would benefit American shirtings but not I should think to an extent that would make them an object to ship, Cotton Twist would meet with much the best demand, equal proportions of say No. 18 @ 28 would bring about \$50 @ \$55 pr picul

The Ships Israel and Emerald are both on the eve of sailing for Boston direct, by which I forward this communication

Thy friend

1st per Israel
2 " Emerald

signed, N. Dunn

[end of page]

Dunn 063

John A Brown & Co.

2 mo 3. 1830

Dear Friends

The Hon: English East India Company Ships are yet outside the Port; with as little prospect from present indications of an arrangement as at any former period; If the chinese Authorities continue firm

(which there is every reason to believe) I see no prospect of a settlement, at least for nine months to come; or say untill despatches are recd. in reply to those forwarded to England by their Ship the Bridgewater, which sailed from Macao on the 1st Instant The chief of their Factory W. H. C. Plowden Esqr has become alarmed at the present aspect of affairs, resigned, and Embarked for England in the Bridgewater, and it remains to be seen whether the Directors at home will as is supposed by some, supersede the present Select Committee by sending out a new deputation and disavow their conduct and come in, one great difficulty in adopting such a measure would be that they would lose all their influence with the authorities of this Country – I am not convinced that this state of things has not been brought on by Political Motives with an expectation that they could coerce the Chinese into the change, and that it would prove of advantage to them when the question for renewing their Charter should be tried. These are all conjectures, but from what has transpired it is evident that it is now much more a question of character, than Interest, on both sides; and on that account there are great difficulties in the way of an adjustment; For some particulars on this subject please refer to our mutual friends S. Archer and I. C. Jones Oakford & Co. to whom I wrote yesterday –

I intend to dispatch the Isabella in all th 4th mo. her inward Cargo is all on board and may remain so for a month to come.

Part of the homeward Cargo is sometimes sent on board months previous to the Ships sailing; in such cases the Policies of Insurance should attach to the property in case of accident –

The \$15000 Loaned to Archer & Bispham will be shipped in the Isabella; I have wrote to Joseph Archer requesting him to effect Insurance – And for acct. of Capt. G. C. Reed I shall ship in merchandise to your Consignment by the same Vessel about \$3.800 worth, on which you will please effect Insurance –

I am with much Respect

1st per Ship Israel

signed, N. Dunn

2nd “ “ Emerald

[end of page]

Dunn 064

No. 87

Samuel Archer and
I. C. Jones Oakford & Co.

Canton 2nd mo. 3rd 1830

Dear Friends

The Isabella I expect will sail in all the 4th month – For Teas there are no prices at present, the quantity of Gunpowder & Imperials and young Hysons in Market is said to be small. Hyson and H. Skins

large, 60.000 chests Tokay and of Congo & Souchongs about 300.000 Chests – I have not yet made any purchases in Teas for the Isabella as any arrivals of American Vessels that we can reasonably expect cannot make an impression on such a Stock unless it be in some of the Greens; I am disposed to wait & see what they will come down to before I buy, your interest appears clearly to indicate such a course; and when I see the prices of the different kinds I can better judge of the proportions that the Cargo should consist of – Cassia is abundant at \$11 50/100 pr picul –

Third sort Company Long Yellow Nankins good chops \$50 @ \$54, shorts are very scarce at \$44. Blues Nankin dye good 78 @ 80 dollars: the Stock of Blues and Companys Yellows is large. It is estimated that 3000 Piculs Nankin Raw Silk has been shipped this Season for London, some of which went via Singapore: and that 4000 piculs remains in the Market which is held for Tstatler \$380 @ \$390. and for Tysam \$360, per picul Single duty; the chinese are generally of the opinion that in preference to taking much under these rates it will be kept over for next year. The Stock of Canton Raw Silk is light, and the quantity of ready made Silks on hand, small, and chiefly confined to a few Articles of Black Goods. This Chinese New Years money was more abundant than usual, owing to the limited Business – the Cloth Men and others in extensive trade have not required Loans; this accounts for the fact that for the ready made Silks, scarcely were they to be had for less than the same Articles could be contracted for. I was provided with funds to take advantage of prices should they be low at New Year, but could only buy about \$2000 worth, consisting of 150 ps. good second quality Levantines red Edges at \$7., and 100 ps. good second chop Black Satin 18 yds 40 Tale red Edge gold Ends at \$10. short –

Wages being the lowest at this season it is a favorable period to Contract for Silks, which can be done on more favorable terms than I can recollect of in any former period.; I have given out the following orders for the Isabella, say

					tale	Single duty
16.000	7/4	High Cd. Damask Crape Shawls	46 in		1.8 fine	@ \$0.82
2.000	7/4	do. Satin figd. do.	52 "		2.6 "	1.09
4.000	7/4	do. do. do.	63 "		4.3	1.70
2.000	7/4	Home trade do. do.	"		"	1.70
1.000	7/4	do. do. do.	52 "		2.6	1.09

[end of page]

Dunn 065

					tale ?	Single Duty
200	7/4	Plain White Crape Shawls	63 in		4.3	@ \$1.85
200	7/4	do do Satin border	63 "		4.3	1.90
400	ps 1	chop High Cd. Satins	18 yds	one assortment	36 tale	14.70
600	" 1 "	do. do. "		two assortments	36	15.00
300	" 1 "	Black do. "		red edges	44	13.80
300	" 2 "	Blue Sarsnets all Canton fine silk Nankin borders			22 tale	9.90

100 "	White	do.	all Nankin Silk	60 yds	36 tale	16.60
200 "	do.	do.	do.	30 "	18 "	8.60
300 "	1 chop	Blue & Green	Sarsnets	20 blue 5 green ea.	30 yds	22
100 "	1 "	Brown	do.		"	"
600 "	2 "	Black	do.	red edges	"	"
200 "		Black Satin	Levantines	red edges	"	
to be same as F 679 @ 680 pr Tob: Plant					36	12.25
400 "	1 chop	Fine Blk	Levantines	red edge	30 yds	
to be same as F 675 @ 678 pr Tob. Plant					24	9.50
100 "	2 chop	Blue	Senshaws	bordered	30 yds	32
100 "	1 "	Blue & Green	Senshaws	20 blue 5 green	"	"
40 "	1 "	Superior Blue	Senshaws	all Nankin Silk		44
28 "	1 "	do.	Green	do.		"
32 "	1 "	do.	Brown	do.		44
200 "	2 "	Black Canton	Sarsnets	red edges	30 yds	24
100 "	5/4	Fine Black	Levantine	Shawls		32
600 "	7/8	High Cd.	Crossbd.	Sarsnet Handkfs		11

Quicksilver is in fair demand at \$73. Lead \$5 30/100 pr picul; the latter article must advance I think; Ginseng \$45 @ \$50 pr picul with slight indication of improvement; Cotton is advancing a little owing to the stoppage of the Country trade

From your Friend

1st pr Ship Israel

signed, N. Dunn

2nd " " Emerald Boston

American Vessels in Port

Ship Isabella

" Herald

time of sailing uncertain

" Panther Brig

Twofriends, may proceed to Manilla for sugar

At Lintin

Ship China, Cargo of Rice, expected up soon, wants freight

Brig Active, uncertain

P.S. The Hong Merchants proposed sometime in last month, or rather informed Manhaps(?) Creditors that they could not pay the second instalment for some months to come, in consequence of the Companys non compliance

[end of page]

Dunn 066

with their Engagements respecting their contract Teas: the case was a strong one, but we insisted that we had nothing to do with the Company, Petitioned the Vice Roy, and recd. the dividend – the reflection on them in the Canton Register of the 19 last month sent herewith is as unjust as it is severe, the Editors judgement must have been very much warped in his anxiety to say what would be agreeable to the Company

signd N.D.

G. W. Hubble
Dear Friend

Canton 2 mo 19th 1830

The Brig Twofriends and the Ship Herald are on the eve of Sailing for Manilla for Sugars for the U. States.

The most extraordinary event of a Commercial Nature that has occurred here within our recollection is to be found in the very unexpected and intire relinquishment by the Select Committee of the English Company on their late demands on this Government on the 6th Instant. Their fleet is now at Whampoa, and notwithstanding the promises they pretend to have obtained from the Vice Roy such a derilection from their former firmness cannot have but the worst effect on the foreign Interest in this Country generally; their Ships are making the greatest despatch in Landing their Cargoes and expect to be off by the end of next Month –

This change must destroy the inducement for Vessels to touch here for freight for the U States, as Teas have advanced in price with the exception of Hyson Skins which are rather abundant of an inferior quality; the prices at which they have been selling for the last two years in America offer no inducement to Ship them at the present rates; other descriptions it is expected will scarcely prove sufficient to meet the demand – Sugars, Cassia, Silk piece Goods and Raw Silk continue at about my quotations on the 16th Ulto.

Quicksilver is worth \$73. Lead \$5., Cochineal about \$350 @ \$360. pr picul, Sandalwood of the usual quality from the Sandwich Islands is nominal at about \$4 ½ @ \$5., per picul, a large Stock on hand, British Goods generally dull, American Cottons Brown & White are not worth more than about their cost in the U States

	Gunpowder	No. 1 @ 56 tael
Teas	do.	2 @ 50 “
	do.	3 @ 40 “
	Imperial about 2 tael under Gunpowder	
	Young Hyson	No. 1 @ 36 @ 40 tael
	do.	2 @ 32
	do.	3 @ 26
	Hyson	40 @ 48 “
	H. Skins	12 @ 14 “
	Souchongs	15 @ 17 “

[end of page]

Dunn 067

American Vessels in Port

Ship Isabella to sail in all April

“ China for the U States

“ Panther to sail in three or four weeks

1st per Brig Twofriends With much Esteem

2 “ Ship Herald Thy friend

signed N. Dunn

Samuel T Jones

Canton 2 mo 23d. 1830

My Dear Friend

Thee will be surprised to learn that the Companys Ship the Bridgewater had scarcely left the shores of China with the late chief W.H.C. Plowden Esqr on board, when the Hon: the Select Committee made a surrender of their demands on the Chinese Government and ordered their Ships to Whampoa. Such a departure from their firmness uniformly evinced heretofore in their Negotiations with the Authorities of this Country could not certainly have been expected; Two or three English men here of little consideration have been so inconsiderate as to endeavour to justify their conduct and applaud their firmness in having held out so long, but Men of standing as well as the Companys Captains reprobate their conduct as in the highest degree disgraceful. The Canton Register, a paper that circulates whatever is agreeable to that Body in refering to the subject on the 15 Inst. says, that they cannot say what points have been gained or what rejected; when in fact the Editor knows that they have gained nothing, the reduction in the Compradore & Linguists fees that he speaks of is only to be found on paper, as these Men resist any reduction; and the change to be made on the second & third rate Ships of the 1950 Tale is not yet known, it will however be trifling, and need not I think be mentioned on such an occasion; just refer to their letter addressed to Maguiao(?) & Co. and other Merchants under date of 3d. October and published in the Register of 22d. December last, in which they say “The difficulties and Embarrasments attending the Commerce of Canton have been represented by us to the Chinese Authorities in the light in which you describe them, namely as threatening the Existance of this valuable and extensive trade, and demanding an intire remodding of the present system of Mercantile dealings with this Country, by which alone such a regeneration can be produced which will restore the Commerce to its former flourishing condition.” Not satisfied with their declaration of their intended demands they advert to their favorite policy of “fundamental change” a second time in terms too comprehensive to be (mistakened) misunderstood as follows “As the change which it will be in our endeavor to effect in the

[end of page]

Dunn 068

trade of China involves a fundamental change of the old system, the action of such an alteration of circumstances must be contemplated in its various branches & departments; We have selected what appears to us to follow as the most important consequences of such innovations, and have combined them with the immediate points of requisition in the form of eight propositions to government, which will be forwarded in a few days for the Vice Roys consideration". and again, "We hope that by such measures the removal of minor evils will follow as a Natural Consequence, without the necessity of their becoming individual points of discussion" —

It was not untill the Sailing of the Bridgewater that I could believe that these men had been guilty of such an anomaly, Monopolists insisting on a free trade, without Instructions from the Directors at home. The Hong Merchants were on a second visit at Macao when the Committee recd. their last chop from the Vice Roy about the 5 Inst. and as he had neither conceded nor promised any thing, they had no expectations of the Committees conceding the point; untill the morning of the 6th when they were agreeably disappointed by being informed that the Ships would be ordered up to Whampoa immediately — and all that was required of the Cohong was to use their influence in procuring two or three New Hong Merchants; of course on the old system, which four months before could not be endured any longer. One New Hong Mercht. was appointed before the Company determined on coming in, an other is now spoken of as certain almost — these accessions are mostly to be attributed to an order recd. some Eighteen months since from the Emperor to fill up the Cohong in consequence of the firm remonstrance of the Americans

The Chinese of every class are much elated at their Victory. and the Companys influence is completely at an end; and what is most to be regretted is that the evil resulting from their vasclating conduct does not fall entirely on themselves; we shall have ere long no doubt to bear the impositions that will be laid on foreigners generally.

Since the arrival of their Ships at Whampoa every kind of boat almost has been put in requisition in landing their Cargoes, all is hurry & confusion. All of them excepting three or four of the last Ships are expected to be despatched by the end of March

Believe me

1st pr Companys Ship Duke of Sussex
2 " do. " Lady Melville

Thy friend

signed, N. Dunn

Dunn 069

Samuel T Jones

Canton 2 mo 24. 1830

Dear Friend

The so unexpected arrival of the Companys Ships at Whampoa is much to be regretted in a pecuniary point of view. as the difference on the No 1 pr Tob: Plant and Isabella between what they will now command and what they would have sold for had the Companies Ships sailed for Manilla when they were all in Macao Roads expecting their orders for that destination instead of Whampoa, is very

Considerable. I have however effected some Sales of the Isabellas Cargo at fair advances as follows, all the No 4 at \$Y.oe paying fr. k pr Cent Oeteps. No 11 say Z 1 @ 34 at \$ Y.ae yielding fee pr Cent. all the No 17 at \$fh.se producing foy pr Cent all the No. 18 at \$hf per picul. being an advance of Ao pr Cent, the quality of the No 18 is approved, the Company have been landing theirs within three or four days, the quantity being more than what was expected has depressed the Article a little, but no doubt the extensive demand will take it off in due time, by some of the late Ships I will advise thee respecting it. The No 17 were just the thing, the Article wanted, as thee may judge by the price at which they sold; on opening, the purples were not objected to. The No 10 and 11 so far as we have opened them are in good order, I am waiting for the proper Season for disposing of this Article there is a disposition to buy the whole lot at a price that will pay about \$h pr Cent advance, I have not determined whether to sell in this way or in small lots as thy are wanted. The No 10 are good Z 375 @ 390 okf fe Stout are the kind calculated for this Market and will bring as much as those that cost the highest price, but as they do not produce so good an advance as the No 11 it will be best perhaps rather to diminish than increase the quantity put down in the Estimate and all if possible to be of that kind.

For the No 1 and 2 I have not Yet had an offer as there has been no Sales for some time I will omit quotations untill I can give them with more correctness, which I hope will be before the Sailing of the last of the Companys Ships –

I am as much out in my calculations of obtaining Teas at very reduced rates for the Isabella, as I was in obtaining high rates for her inward Cargo – I have purchased about 1200 Chests good Bohea Souchong at 15 tael, 500 Chests Hyson at 39 tael, these with a few Gunpowder & Imperials are all the Teas I have yet procured I am in hopes soon to be able to obtain about 2 @ 2.500 Chests fair Single Young Hyson at about 22 taels. Skins pretty fair are abundant at 12 @ 14 Taels, but the last advices from home are too low for these rates –

In Silk Piece Goods there is nothing doing for the American Market

[end of page]

Dunn 070

The order that I gave out some time since is delayed by the Weavers turning out for higher wages, which I am apprehensive will detain the Isabella untill late in the 4th Month. Raw Silk is without variation for the last month, the only Sales that I have heard since the arrival of the Company Ships, consist of about 400 picul for the London market on private account.

I am today in receipt of letters from our Friends to the 10 mo 10th by the Ship Roman from New York consigned to Charles N Talbot, of a most gloomy aspect.

John Hart arrived a few days since from Manilla the Ship New England is not expected for a Month, nearly or quite all of her Cargo will be sold in Manilla, J. Hart intends returning to the U. States, regrets having left on this Voyage; Capt. Erdes(?) is unwell and it is apprehended that he may be in a decline – The Margaret Forbes from London is looked for daily. The New Jersey is expected soon from Gibraltar with Quicksilver on acct. of Brown & Ives of Providence, she will do well, Quicksilver is worth \$73 pr picul.

1st pr Duke of Sussex
2 " Lady Melville

Accept My Dear Friend
My best Wishes
signed, N. Dunn

No. 88

Samuel Archer
and
I. C. Jones Oakford & Co.

Canton 3 mo 5. 1830

Dear Friends

The so unexpected arrival of the Companys Ships at Whampoa is to be regretted in a pecuniary point of view: had they Sailed for Manilla when in Macao Roads expecting their orders for that destination the difference it would have made in the price of the No. 1 per Tobacco Plant and Isabella as well as by most of the other goods would have been very Considerable. This unpropitious event however has not prevented my effecting some Sales of the Isabellas Cargo on good terms, say all the No. 4 at \$y.oe paying frk per Cent, oete ps. No. 11 lowest cost at \$y.ae yielding fee per Cent, all the No. 17 at \$fk.se producing foy per Cent, all the No. 18 at \$h.f pr picul, being an advance of Ao per Cent, all the No. 10 for \$v.eh or yr per Cent. The No. 10 and 11 by Isabella are in pretty good order as far as I have seen, and I am only waiting the proper Season for disposing of the No. 11, they are in request, I am offered about sy per Cent for the whole lot: but have not determined whether it will be best to sell at this price or dispose of them in smaller lots as

[end of page]

Dunn 071

wanted. For the No. 1 and 2 I have not yet had an offer; as there has been no Sales for some time I omit quotations untill I can give them with more correctness which I hope will be prior to the Sailing of the Isabella –

I am very much out in the low Estimate I had put down for the Isabellas Teas; instead of obtaining them at nearly my own rates I have had to pay 15 tael for about 1200 Chests of good Bohea Souchongs and 37 @ 39 tael for about 700 Chests Hyson, a few hundred Single Young Hysons at 22 tael, not as good as those in the Tobacco Plant at 18 tael It was my intention to have bought about 2500 Chests of these Teas, but I fear I shall not be able to obtain more than 1000 or 1200 as there is so few in the Market, I may have about 2 @ 300 Chests of pretty fair Young Hysons Cargo 26 @ 27 tael and say 150 @ 200 Chests fine at 38 @ 42; All kinds of Green Teas are scarce excepting middling H. Skins which are abundant at 11 @ 13 tael, but they will not answer in your Market at these rates, and I do not intend to send but very few if any – I have obtained 150 @ 200 Chests Gunpowder & Imperials of a good quality at high prices and say about 100 Chests of the Common at 38 tael worse than last years at 25 tael, I am at a loss to know what to put in the Ship that will bring cost – Cassia is cheap say 11 ½ @ 12 dollars per picul but it must be shipped on very low freight to bring cost; I have sold 150 Tons freight at \$30. pr Ton and shall be glad if I can dispose of more at the same rate –

But very few Silks either of piece Goods or Crapes go in the China and Panther, the Roman it is understood will take very few these with what are making for the Isabella are the only lots that I now know of that will be likely to reach the U States in time for the next fall Sales; the Silk Weavers have turned out for an advance in their Wages since the Chinese New Year; they have resumed their labours again but at a considerable advance in price say 60 @ 100 Cents pr piece on Sarsnets Senshaws and Satins, and its well I settled when I did or I should have had to pay this difference, which now will fall of Course on the Contractors, but will delay the Sailing of the Ship I fear till late in April. Raw Silk remains at about my former quotations and the only advance in piece goods is the advance of wages – the purchases of Nankin Raw Silk since the arrival of the Companys Ships will not exceed I think 600 or 800 piculs for the London Market on private account at \$390 @ \$400 for Tsatler, and \$360 @ \$370 for Tysam

I am in receipt of your favors of the 8 mo 26 and 10 mo 8th. they arrived per Ship Roman on the 24 Ultio. I have attended to their contents, and observe that a very great uncertainty hangs over your future operations to this Country; On this account I have pretty much made up my mind to return home in the course of the next season, to leave this say near the end of the 12 month next or early in 1831 – Jabez Jenkins will of course remain and will attend to

[end of page]

Dunn 072

your business on my account with the assistance of Joseph Archer who will be requested to leave the U States for China as soon after the receipt of letters by this conveyance may be consistant with his own feelings and convenience: Such arrangement induces me to believe that you will not experience any inconvenience –

Since writing the above I have sold fo.fae ps. No. 11 at \$y.ae being an advance of Sa per Cent.

1st pr Ship China for Boston
2 “ “ Panther for New York

Believe Me Sincerely
signed, Nathan Dunn

Canton 3mo 5th 1830

Joseph Archer
Dear Friend

The great disgrace that the Company have incurred by giving up their demands and ordering their Ships to Whampoa has occasioned a considerable derangement in my calculations both in the disposal of the British Goods on board and in the purchase of Teas for the Isabella. I shall use my best exertions for the Interest of our Friends in overcoming the disappointment, and hope to turn the Cargoes Inward to good account. Most of the Cotton goods per Isabella are sold at very fair rates. No. 11 are in good request feeeps. are sold at something over \$a percent Advance, and several of the articles of a smaller description at higher advances, but of Cotton goods No. 11 have become of much the most importance and the quantity wanted will no doubt increase continually. There has yet been no demand since China New Year for Woollens but I am in hopes they will be wanted soon; Quicksilver is in

good demand at \$74 pr picul. Lead dull at \$5 @ 5 20/100, Cochineal in some request at about \$340 @ \$360 pr picul for the usual quality from the U States, Ginseng fair Crude about \$50 pr picul if brought up from Whampoa but not so much if sold at Lintin Cotton Twist was lately worth for an assortment of No. 18 @ 32 about \$52 pr picul, but the Companys Importation of upwards of 3000 picul all No. 20 has depressed it for the present, it will however I think soon revive again, Domestic Cottons Brown & White are at about the same prices they were when thee left us –

Souchong Teas are worth 16 @ 17 tale Hyson at 37 @ 40 tael Young Hysons cargo 27 tale five 38 @ 40 Single= Y. Hyson 22 tael, inferior to those shipped in Tobacco Plant at 18 tale H. Skins cargo fair 11 @ 13 tael – Souchongs but few and all Greens except Skins scarce, Skins are plenty, of Gunpowder & Imperials there are none worth mentioning such as mine in the Franklin at 25 tale would now bring 40 tael – Cassia is now worth about 11 ½ pr picul

[end of page]

Dunn 073

such prices for Teas decides me not to Ship any on acct. of Archer & Bispham, I have not made any further purchases of Silks in their Accts. but will do so in time for the Isabella of such Articles as appear most likely to pay, or on which there will be the least loss –

The Roman arrived on the 24 Ulto from New York by her I am in receipt of letters from our Friends of the 8 mo 26 & 10 mo 8th Which inform me that great uncertainty rests on their future operations to this Country, that it was possible they might not send an other Ship; To meet such an unexpected change the Interest of our Concern will I think require that I fix on an earlier period to return to the U. States which I expect now will be some time in the 12 month next or early in 1831, and on this account it will be desirable that thee should look to an earlier return to China, say as soon after the receipt of this as will be consistant with thy arrangements. Jabez appears anxious for thy aid after my departure, and I shall be glad if this turn so unexpected should not interfere with thy wishes –

PS. The Linguists returns for
Ships China and Panther please

Sincerely
signed, Nathan Dunn

1st per Ship China for Boston
2 “ “ Panther New York

Canton 3 Mo 6th 1830

Samuel Archer

Dear Friend

The arrival of the Ship Roman on the 24 Ulto. brought me thy favors of the 8 mo 27 & 10 mo 8 & 12th, Covering one Sett of John A Brown & Co several Bills of Exchange amounting to three thousand pounds Sterling payable in London at 6 mos. sight.

The disappointments thee has met with during last year I notice with much regret, and can assure thee that I have a feeling sense for the unfortunate, more especially when they are my particular friends, I hope that thy prospects will brighten up ere long –

Thy letter does not hold out much encouragement for your continuing your China operations, the time that will be requisite to convince our mutual Friends John A Brown & Co. of the result of the Tob: Plants Cargo will it appears to me scarcely admit of more than one Ship being despatched from England in the next year, and which of course rests on a favorable result of the Tobacco Plants homeward Cargo; from which I draw the same inference that thee has before me, that the Business may

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Dunn 074

end with the Isabellas present voyage. In such an Event the arrangements I have entered into with thy son and J. Jenkins appears to require a rather different course than what I intended at the time it was formed, in an earlier period for my return once more to my Native Country; What makes it inconvenient to wait longer for your decision, is that it is desirable Joseph Should be here soon after I leave; and I trust that neither yourselves nor John A Brown & Co. will have any objections to the business being under their Management if it is continued, it will make no difference; And I confess I feel a reluctance to a longer residence in this Country on an uncertainty; it is now almost eight years since my Arrival and whatever may have been my faults I have not during that time deserted my Post

1st pr Ship China
2 “ “ Panther

I am thy friend
signed, Nathan Dunn

No. 86 Samuel Archer
and
I. C. Jones Oakford & Co.

Canton 2 mo 2nd 1830

Dear Friends

The Ships Israel and Emerald are both on the eve of sailing for Boston direct, and by them I avail myself to say, that the Companys Ships are yet outside the Port. on the 18 Ulto a deputation arrived in Canton from Macao composed of about five persons from the British Factory about the same number of Captains & 180 officers & seamen in 14 boats they were all armed with Cutlasses &c. and proceeded immediately to the City Gates with one Chop to the Vice Roy and one to the Hoppo each containing sealed communications for the Emperor, such a proceeding it is said produced some excitement with the Officers of Government; a rather extraordinary coincidence of the affairs of the day was the arrival of a despatch from the Emperor relating to this business, which was communicated to the Company by the Vice Roy a few days afterwards, and it is said to be a follows that he the Emperor approves of the Vice Roys conduct, and that as the present money of 1950 Tale bears hard upon the smaller ships, the Vice Roy is at liberty to make different rates; what the reduction will be is not yet known, but it is thought that the first class will the same as heretofore with a reduction at two @ three hundred Tales on the second & third classes – the Emperors chop states that the Company appears to conceive that

the Duty they pay the Government is of great consequence, but that he views it as the merest trifle and but comparison

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Dunn 075

says that in 100 taels it is no more than the hundredth part of a Cash (a cash is about the 8th part of a cent) that if they chose to come in & trade according to old custom well, if not, the Vice Roy is directed to send them away, the last sentence the Vice Roy has omitted in his chop – On receipt of this communication at Macao it appears that a consultation of the Whole Factory was held, with the exception of the Doctors & Tea Inspectors, on the question of whether they should go in or stay out; that all excepting two Plowden the chief and Danniels was in favour of staying out; Plowden immediately resigned & Embarked on board the Companys Ship Bridgewater for England which sailed on the 1st Instant. And it is said that Baines the present chief and Millet the second are determined not to come in unless the Chinese will yield to their demands. Two Ships are preparing for the Expedition to the Yellow Sea for the purpose of endeavoring to present a Chop to the Emperor, and the remainder of the Fleet (with the exception of one Ship which Blockades the Port to prevent the entrance of Country Ships) have recd. orders to hold themselves in readiness to sail with ten days provisions on board, their destination is not certainly known but it is believed will be Manilla –

From all these circumstances (notwithstanding the various reports put in circulation) I am induced to believe that there is but very little Chance of any thing being done before the next Autumn or untill they receive Instructions from home after the arrival of the Bridgewater; an opinion is now prevalent that the Directors at home will supersede the present Select Committee by a new deputation, disavow their conduct and bring their Ships into Port: but as such a course would destroy their Influence with the Chinese Authorities I confess I cannot see how they can arrange the present difference if the Authorities here continue firm; they have yet no pretext that would justify them in the eyes of the World to commence hostilities. If such a course should finally be determined on by the Authority of the Governor General of Bengal, they could not I am informed blockade the Port of Canton, as their authority would not be acknowledged by other Nations: and provided their Force was directed to Pekin, Canton for a while would remain quiet –

The longer this state of things continues the more must such goods as comprise the Isabellas Cargo be benefitted, and you must readily perceive that if they continue for a few months more the advance will be such as to make the Adventure very productive – And it should also be borne in mind that when an adjustment does take place the Reaction must cause a very considerable depression – I do not perceive that I can with safety recommend you to pursue any particular course predicated on the present position of affairs, perhaps something may transpire in England relative to it that may induce you

[end of page]

Dunn 076

to send extra Adventures to China, in such an event I would recommend that a Shipment consist of the following say

theo ps.	No. 1 as usual
f.hee “	2 “
v.eee “	9 Scarlet
f.eee “	9 Purple
f.eee “	9 Yellow
f.eee “	9 Green
f.hee “	17 as per Isabella
v.eee “ to cash fh/. @ fys/yd	

ae Bales of tee lbs. each No. 18 or say sufficient to fill the Ship be it more or less, assortment of Numbers as before recommended

The above is only recommended in case of additional Shipments being made in consequence of the present difficulties being continued between the English Company and the Chinese, but has no reference to the usual Shipments.

All the Isabellas inward Cargo is yet at hand & on board, and I do not expect to land it for a month to come. You advised me soon after I recollect the fire that the property was Insured whilst it remained on board the Ships, which I presume continues to be the case, if not you will attend to it. the homeward Cargo or a part at least is Shipped necessarily in some cases for Months before the Ship Sails on which I presume the policy covers.

I have not effected any Sales since my last, We are now in the 9th day of the Chinese New Year, a day or two before the old year expired I was offered an advance of one or two dollars on what was said to be the Market price for the No. 2 per Isabella, to pay the money down and receive the goods after New Year; this & some other indications begin to look favorable –

The New England is yet at Manilla, John Hart is selling his Cargo there, or at least the principle part of it & at prices considerably under what he could obtain here – But he is no judge of Dry Goods, and retains the recollection no doubt of J. P. Cushings former difficulties here in selling Cotton Goods

Believe Me Very Respectfully

1st per Ship Israel

for Boston

signed, Nathan Dunn

2 “ “ Emerald

[end of page]

Dunn 077

(No. 87 Repeated)

Samuel Archer
and
I. C. Jones Oakford & Co.

Canton 3rd Mo 2nd 1830

Dear Friends

You will be surprised that the Companys Ship the Bridgewater had scarcely left the shores of China with the late chief W.H.C. Plowden Esqr on board, when the Hon: the Select Committee made a surrender of their demands on the Chinese Government and ordered their Ships up to Whampoa –

Such a departure from the firmness they have uniformly evinced heretofore in their Negotiations with the Authorities of this Country could not certainly have been expected. And although their demands from the first were too paradoxical to be accounted for upon any reasonable principle (Monopolists insisting on a free trade) Yet having been made so distinctly and coersively, it is not to be supposed that they would yield the point. They had not only committed themselves with the Chinese Government, but also with the British Merchants and Parsees of this Place. See their letter addressed to Magniac & Co. and Thomas Dent & Co. under the date of 3rd October and published in the Canton Register of 22nd December; of this Register you should be informed that its Editor is too much devoted to the Interest of the Company to give a plain statement of facts when they would be against this Body, and which accts. for what is said in their behalf relative to the final conclusion of the Business, in the paper of the 15th last month, in which he remarks that many points have been conceded though he acknowledges it would be presumptuous to say what points have been gained or rejected; the reductions he speaks of in the Compradores & Linguists fees exist only on paper, as these Men resist any change – What allowance will finally be made on the second and third class of Ships remains yet to be seen, it will however no doubt be very small and will be of no advantage whatever to the Companys Ships as they are all of the first class. The Vice Roys concessions we understand can only be described by this acute Body, or rather by the Editor, as we have not understood by any translations that we have seen that he has conceded any points but insists that the former customs & usages be complied with; and so far from the Chinese Government & Community being brought to a conviction of their determination to resist oppression, it is the first time they have ascertained the Weakness of this assuming Body – Had the Company ordered their Ships off the Coast of China when they were waiting in Macao Roads, as was expected they would, a few weeks in all probability have drawn concessions from the Government that would have been really useful, and they might have resumed their trade with some Credit to themselves: for at the period they made their surrender the Chinese were beginning to feel the

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Dunn 078

effect of the suspension most seriously – the Companys influence in this Country is at an end, and their Conduct is with a very few exceptions spoken of as in the highest degree disgraceful.

One new Hong was created prior to their coming in, two have since been added, and two or three more are spoken of as highly probable; the Company takes to itself the credit of these additions, which of course are on the old System that four months ago could not be endured any longer; but the real cause is to be found in the orders from the Emperor some Eighteen months since to fill up the Hong in consequence of the firm remonstrance of the Americans – The failure of this Negotiation confirms me in the opinion I have entertained for some time, that the benefits of their business gives them influence

with the Hong Merchants & with them only, the Government is quite aware of their Indian Possessions, and views them with the greatest suspicion –

Their Ships received orders to proceed to Whampoa from Macao about the 6th Ulto.

Believe Me Very Respectfully

1st pr Ship China for Boston
2 “ “ Panther New York

signed, Nathan Dunn

Samuel T Jones

Canton 3rd mo 24. 1830

My Dear Friend

I last had this pleasure per Duke of Sussex of the 24 Ulto. having none of thy favors to acknowledge as the M. Forbes has not arrived; the latest accounts from England are by the Ship Roman excepting an indirect arrival by way of Botany Bay bringing a Newspaper account from London to the 2nd October

Since my last respects I have disposed of all the No. 11 say fo.fae ps. @ \$y.ae and o.see ps. at (?) y.kh, the whole lot averaging Sh(?) per Cent; all the No. 10 at fr.eh for fo. yds yielding yr per Cent y.ee ps. No. 3 at \$a.oe and acct. all the No.2 at \$os.ye yielding te per Cent.

The Companys No. 1 are so pressed on the Market as materially to affect them, and I fear I shall have to wait some time before I can dispose of either those recd. per Tobacco Plant or Isabella at fair rates; these goods have for some time paid a less advance than the No. 11 and it appears to me that it would result in an increased advance in the Shipments if the No 11 were increased to oh to re.Eee ps. and a correspondent reduction of the No 1 – I would also recommend the omission of No. 5 and 8 for one or two Shipments to relieve

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Dunn 079

the Market a little of its accumulated stock. The patterns thee sent per Tobacco Plant of Chintzes have been examined with care, a few of the several kinds have been selected by my Chinese friends to have added to the light Plates, on reconsidering them I think however they would not increase their value & of course do not send them. There is Enclosed herewith a Purple Ground No 3 merely to shew the ground of which I should like 4 ps. in each Case of any patterns that thee may think will have the best appearance, the figure on the pattern is not liked, the Chinese want 2 ps. in each Case of Green Ground, say of a handsome lively green, not too dark nor too light, I would have Enclosed the colour but could not find a Cotton of the shade – Please let the assortment hereafter be as follows in each case say

34 ps. White Ground

6 “ Blue do.

4 “ Yellow do.

50 Pieces

4 " Purple do.
2 " Green do

The Company sold their Cotton Twist at \$ Rr. pr. picul, this low rate produced some effect on the Market for a time but it has revived again Such as that pr Isabella would I think bring about the same price (?) \$hf pr picul, some Numbers something finer are now much required at an advanced price; a small proportion of Filling might now be sent with safety and I would recommend in future the following assortment, say in one hundred picul there should be say

60 Pls. Twist of the Numbers before recommended
20 " Filling do. do. do.
20 " Twist No. 26. 28. 30. 32 & 34 equal proportions of each Number

As this Article continues in good request it justifies the conclusion that it is well adapted to the Chinese, the Market will I think soon be able to bear pretty heavy Importations which will vary no doubt in price according to circumstances but there is very little danger in my opinion of its falling under cost –

The New England is expected every day from Manilla with Rice, she is to return again to Manilla for Sugar & Hemp for the U States. The Brig Herald is to sail from here to New York in a fortnight, very light funds. The Roman will in all next Month for New York, these two and the Isabella are the only three American Vessels in Port. The latter I hope will sail about the 20th proximo. The Roman appears to be owned by D.W.C. Olyphant and C.N. Talbot Consigned to the latter, of this Place, she has a considerable variety of Cargo say about 450 Pls Ginseng on Philada. Acct. of which 270 Pls have been sold at \$75. and 180 Pls at \$45 pr Pls. 500 Bottles Quicksilver sold at \$74. a small quantity Lead at \$5.25 pr pl, some Iron under Cons, about 1000 Pls Spelter offer'd \$4.50 pr pl. A few hundred ps. inferior Prints & some White & Brown Domestic Shirtings perhaps one or two thousand ps. of each, the Ship is not yet discharged,

[end of page}

Dunn 080

Enclosed is a Sketch of the revised Estimate sent to our Friends in the 10 mo. last, which is now forwarded in case the other should not have been duly received, in it thee will Notice the prices put down for the No. 11. As the finer goods appear to be in less and less request and the lower goods pay a better advance I would recommend that the proportions of the latter be increased, Gold Ends have a preference over the same quality of Red & gold ends by fh @ oe cents pr piece, the reye ps. Gold Ends No. 94 @ 144 cost fy/f pr Isabella are almost fine enough for present Sales and on this acct. I would suggest that the re. Recps. now recommend now consist of say

ft. el eps. No. 11 rs ½ @ ra yds by rh by ry in. ft/s @ fh/y
fh. eee " " " " " " fh/y @ fy/3
hee " " " " " " faf.
hee " " " " " " oef.

Believe Me my Dear Friend

1st Compy. Ship Charles Grant
2 “ “ “ Lowther Castle

Sincerely

signed, Nathan Dunn

No. 89

Samuel Archer
and
I. C. Jones Oakford & Co.

Canton 4 mo 6. 1830

Dear Friends

The reputed dullness of the Brig Herald almost induced me to omit addressing you by her, but as Vessels of this description occasionally disappoint us I proceed to advise of my having compleeted the Sales of the No. 11 at an average advance of sk pr Cent, and the No. 2 Recd. pr Isabella aeE (?) pieces at \$os.ye yielding te pr Cent.

I have not yet had an offer for the No. 1 that I could accept; I have written Samuel T Jones lately advising that in the Shipments he may make after its receipt to increase the No. 11 to oh @ re. Eee ps. reducing the No. 1 in the same proportion, I intend sending you a Copy by the Isabella to sail in a fortnight or twenty days; about 600 Tons of her Cargo is on Board, the Silks detain her, of which there is Comparatively no others preparing for the U States, the Herald has but very few, and the Roman will be confined to a few ready made, prices nearly as before advised – I have disposed of 30 Tons freight in addition to the 115 Tons before advised and have obtained more Single Young Hysons than I expected there will be say 1071 Chests & 1013 ½ ch: from 20 @ 22 tael and 300 Ch: old ditto at 12 @ 14 tael. H. Skins have lately

[end of page]

Dunn 081

further declined two @ three taels, inducing me to fill with them in preference to Cassia say 1100 Chests consisting of 150 ch: Company Skins 11 @ 23 taels, and the remainder at 7 @ 9 taels for fair quality such as sold for 18 tael in the Season —

The Returns gives the quantity of Teas shipped to the States to the 20th ulto. at

Young Hysons	23.277 chests	
Hyson	8.154	
H. Skins	15.619	
Tonkays	4430	20.049
Gunpr. & Imperls.	4.921	
Souchongs	20.229	
Pecco	118	

76.748 chests

Neither the Margaret Forbes or New Jersey have arrived, the only American vessels at Whampoa are the Roman, Herald, & Isabella, the Roman is about to sail the same time as the Isabella

1st pr Brig Herald, via New York
2 “ Sh: Isabella

Believe me
Your friend
signed, Nathan Dunn

Canton 4 mo 7. 1830

Samuel T Jones

My Dear Friend

The last of the Company Ships being on the eve of Sailing precludes a longer delay although I have not any thing of Interest to communicate, yet in preference to an intire omission I will send one if it should it be intirely confined to common place subjects

About 600 Tons of the Isabellas Cargo is on board, the Silks detain her, she will sail in about a fortnight or three weeks, her Teas are principally composed of about 1600 chests Single Young Hysons Sound No 2 at 20 @ 22 taels 300 Chests old ditto 12 @ 14 tael, and about 400 Ch: Y. H. good to fine at 27 @ 42 tael, 900 Ch: Hyson @ 35 @ 39 tael 1100 Ch: H. Skins composed of 150 chests Company Skins 11 @ 23 tael & the remainder at 7 @ 9 fair Cargo quality such as cost 18 tael in the Season, a small proportion Gunpowr. & Imperl. common to fine 37 @ 56 tael, near 120 Chests good sound Bohea Souchong 15 taels. These Teas with 145 Tons freight which I have disposed of at \$30 pr Ton will be sufficient with the Silks to fill –

In Silks there has been a variation of late, the Silk men are afraid to make in anticipation and as there are no orders out but my own the Market is entirely quiet – there is a considerable Stock of Nankin Raw Silk on hand say about 2000 Pls.

[end of page]

Dunn 082

which must remain over for next Season – The Brig Herald sails today for New York, the Ship Roman will sail about the same time as the Isabella, which are the only American Vessels at Whampoa, Neither the Margaret Forbes or the New Jersey have arrived –

I have not made any Sales since my last, for the No. 1 I have not had an offer that I could accept, all Woollens are heavy except the No. 17 as recd. pr Isabella which are in good request. The prices for No. 11 and 18 continued pretty fair (uniform) & go off well. The under Statement will shew about the present value of the different articles

No. 1	about \$ f.ae
2	“ os.ee
9 Scarlet	ff.oh
9 Purple	k.ye
3	a.oe
4	y.eE
5	o.se
8 first	f.fe
8 second	.ke
10 Round	r.ee
11 Average	y.ah
17 “	fh.he
18 “ pr picul	hf.eE

We learn that John P. Cushings predilection for Business has led him into a New Arrangement with one of the younger Perkins and Bryant & Sturgis of Boston and James P Sturgis of this Place, they may be pretty extensive Shippers of Turkey Opium and Dry Goods to this Market, Russell & Co. to sell the goods-

We have in this remote Empire many Circulating reports but they are frequently too short a duration to require Notice, One however has made a deeper impression than usual and on that acct. I beg leave to mention it Load Stones it is known retrain their attractive powers in almost every Climate not excepting so humid a one as that of even Liverpool where I am informed there is a Magnet of the strongest attraction and although it is generally known by the name of Brown it is very evident that such a designation is not intended to represent shades of darkness As it has attracted some of our American Blades and it now becomes a matter of interest whether this attraction may prove of sufficient force to form a Union & if so the name of the Blade, as I am informed that all of the Blades subject to its attraction are particularly designated, the next Vessel for ought I know may through some light on this subject – Accept My Dr Frd

1st pr Co. Ship Kelly Castle My (?) (?) of regard
 2 “ do Larkins signed, N. Dunn

Dunn 083

No. 90

Samuel Archer
 and
 I.C. Jones & Oakford & Co.

Canton 4 mo 10. 1830

Dear Friends

The Goods remaining on hand consists of Furniture Chintz, Light grd. & Blue Handkfs and the Cloths by both the Tobacco Plant and Isabella, the latter Article has been heavy for the last 12 or 18

months and has been considerably affected by the arrival of the Company Ships by the poorer Hongs pressing off theirs for money at very reduced rates: Such a state of the Market accounts for my being offered \$1.75 for ¼ of the parcel by the Tob: Plant, I have declined the offer under the persuasion that better terms can be obtained: with so heavy a parcel on hand I shall watch the market with anxiety.

The Chinese for the last two years have been making heavy complaints of the dullness of trade, which the general low prices of Imports confirms; the first enquiry of Merchants interested in the trade is the cause ? the local situation of China is so intirely different from that of all Europe and America that we cannot suppose the causes that affect the former can have any bearing on this Country, these inferences are I think in the main correct, and to those that are acquainted with the Commerce of this Country the Embarrassments are easily accounted for; in no other Country perhaps is the balance of trade so much against it as China, this however will not apply so much to Legitimate Commerce as the contraband trade, the former as respects specie may in some seasons nearly balance, the latter principally refers to the Illicit introduction of that most pernicious article Opium which now amounts to yearly about 14,000 Chests of one picul each varying from 800 to 2400 Dollars pr Chest the present rate may be about \$900 or say \$12,600,00 – as this amount is all required in specie such an excessive annual Export must as many of the Chinese are aware seriously affect the Country, and must continue to increase the scarcity of the circulating medium and lessen their means of consuming foreign articles; how long the Country can bear such a drain it is difficult to say, China is no doubt rich in her internal means but I have no doubt that ten or fifteen years of such a state of things will produce an effect that but few at present calculate on; the Chinese Government have much to apprehend from it; Such a view of the subject produces no favorable impression but in my opinion it is the favorable side of the picture; how the Foreigners who are engaged in it reconcile it to their feelings I have frequently been at a loss to account, nearly all that reside in this Country are in some way connected in it, the Individuals composing the English Company excepted, but in Bengal they are the main Spring in producing it, there it is a strict Monopoly and sold expressly for this Market, producing an immense Revenue , so

Dunn 084

so that they are the first and principal Link in this chain of evil, the use of it appears to be generally confined to Men, the heads of families, the expense that it incurs the total Neglect of business and the loss of health soon reduces most of such Unfortunates to the greatest distress, to relate to you the accounts respecting it given by Chinese of respectability is not within the limits of a letter, nor is it my wish, it has reduced two Young Men of fortune and two others of promising Talents to poverty within my knowledge, however rich a Chinese may become who deals in it cannot acquire the least standing of respectability. What appears rather remarkable is that a Trade of such magnitude and so strongly marked appears to be so little understood within the U States or Europe. You will excuse this digression I should not have refer'd to it but to account for the dullness of trade In China.

All Woollens are heavy except for No 17 such as those reced. per Isabella which are in request. The prices for No 11 and 18 continue pretty uniform and go off well; the under Statement will shew about the present value of the different articles

No. 1	about \$ f.ae
2	“ os.ee
9 Scarlet	“ ff.oh
9 Purple	k.ye

3	a.oe
4	y.ee
5	o.se
8 first	f.fe
8 second	.ke
10 Round	r.ee
11 average	y.ah
17	fh.he
18	hf.ee pr picul

Quicksilver is in good request at \$74 pr picul, Ginseng has improved a little ordinary \$45 @ \$50 fair \$60 @ 65 Dolls pr pl. Clarified very dull, Market over Stocked, No American Cochineal in Market a moderate quantity might be worth about \$360. Lead dull at \$5 pr pl. Sandalwood & Straits produce is very low, but as they do not interest you, prices need not be quoted – For Teas the best quotations will be found in gam(?) Invoices Souchongs have advanced after I bought to 17 tael they have since declined again to 14 @ 15 tael, of Tokays and Skins there is considerable stock on hand, of other Greens there are very few remaining, the Stock of Souchongs is moderate –

To contract for Silks at present they would cost considerably more than the Isabellas, not from an advance in the Raw Material for that is about the same, the difference is in Wages, about 2000 Pls of Nankin Raw Silk is yet on hand, which will probably remain

[end of page]

Dunn 085

over for next Season, it is held at \$360 @ \$ 370 for Tysam and \$ 380 @ \$400. pr picul for Tsatler; the Roman will have but very few Silks; there are no orders out for the American Market; The Chinese have lost so much of late that they are not disposed to Manufacture in anticipation of Sales –

With much Esteem I remain

1st pr Isabella

Your friend

2 “ Roman

signed, Nathan Dunn

Samuel Archer

4 mo 14. 1830

Dear Friend

The arrival of the New Jersey yesterday brings me the duplicate of thy favor of the 7 mo 29th the original not to hand, and also of the 8 mo 26th. I perceive by the former that my Consignments by the Beaver and the Pacific have claimed thy attention and that the former had given thee considerable trouble. By the Sales of the Adventure pr Isabella I find the loss will be about 25 pr Cent including Interest although I have no doubt thee obtained the best possible prices.

The Sales on acct. of Ponkiequa (?) is also received amounting to \$8.564. 54/100 which thee requests me to pay him. The 3000 £ Sterling thee sent me in John A Brown & Co. Bills per the Roman

under cover of the 8 mo 27th. I have sold at about one penny pr dollar under what the U States Bank Bills would have bought.

I am pleased to find that thy Wife has been so kind as to visit A. B. Erwin & administer assistance.

The Silks for the Isabella have been delayed about two weeks by the Workmen holding out for higher wages, they are now packing which requires my attention; the difference between what the Silk Men took the orders for and what they finally to pay the Weavers was 80 @ 100 cents pr piece for Sarsnets, and other piece goods in proportion

pr Isabella
Believe Me Very Respectfully
signed, Nathan Dunn

No. 91

Samuel Archer
and
I. C. Jones Oakford & Co.
Dear Friends

Canton 4 mo 16. 1830

The Young Hysons on board the Isabella in which you are Interested consists of about 1662 chests 1068 ½ chests & 410 – 10 Catte [catty] boxes, the principal part of which you will Notice is at 20.21 & 22 tael they are this Seasons, termed Sing lo, a fair sound dark strong Tea similar to those in the Tobacco Plant at 16 to 18 taels; These Teas turn out better than I expected some time back and although I do not think them quite equal

[end of page]

Dunn 086

to the Tob: Plants but the difference is so small that I do not think it will be perceived on your side of the Water, Those at 12 @ 14 tael are of course old, and are sent in consequence of your requesting some of the lowest cost, I regret that they were not in the bottom of the Ship instead of the top you will please attend to them when they come out and not let them be seen on any account as they would give a bad impression of the rest of the Young Hysons they will be nearly the first Teas landed; the other Young Hysons at 27 taels & upwards are from fair to fine; Of the Hysons the chop at 35 tael is rather inferior, the others are fair; The Gunpowders & Imperls. at 39 @ 41 tael are inferior, the others at 50 Tael & upwards are good to superior; The Souchongs are very similar in quality, a good sound tea considerably better than is usually sent, Of the H. Skins those that cost 11 tael upward are Companys, the others are fair the different chops varying of course in quality –

Of the Silks in this Cargo there are very few of the very superior kind or of the very indifferent, but consist generally of the lighter sightly goods. The following Remarks may be usefull

K and I

Ackong no. 1 @ 2 18 yds Black Satins 29 in. good seconds

3 @ 5 30 " Black Levantines, quite thin, the most inferior goods
of this kind in the Ship $\frac{3}{4}$ yd. Shorter than usual

Wychong 6 @ 27 30 yds. Black Sarsnets of the light kind

Ackong 28 @ 52 $\frac{7}{4}$ High Cd. Crape Shawls 1 yd 9 @ 11 in thin Height too uneven

Tingqua Esqr 53 @ 58 1 chop 18 yds Black Satin pretty good for 1st chops

59 @ 70 1 chop High Cd. Satins 18 yds, middling only for 1 chop, two Musters
are embraced in these Numbers, the quality the same

Ackong 71 @ 73 Black Senshaws only Middling seconds

Washing 74 @ 75 Superior Blue & Green Senshaws & Brown, with borders, the best colours & best

made of any China Silks I have seen

76 @ 79 Black Senshaws inferior seconds

Ewhing 80 @ 87 1 chop Black Levantines 30 yds 24 in fine twill & fine silk look well, light

88 @ 93 1 chop Blue & Green Sarsnets bordered, fine & soft but rather light goods, colours
only Middling

94 @ 105 Black Sarsnets 30 yds 29 in Of the thin & light kind intended
to be the same as F 319 @ 324 @ \$7 40/100 pr Tob: Plant but not quite so good

106 @ 107 1st chop Brown Sarsnets fair

108 @ 109 1 chop $\frac{5}{4}$ Black Shawl fair

Wychong 110 @ 117 1 chop High Cd. Satins 18 yds very handsome much superior to Tingqua Esq No. 59

@ 70

118 @ 2nd chop Blue Sarsnets bordered, fine 2nds and good colours

124 @ 129 30 & 60 yd White Sarsnets, fine & light all Nankin Silk look well

[end of page]

Dunn 087

K and L

Wychong 130 @ 141 $\frac{7}{8}$ Crossbd. Sarsnet Handkfs. good colour & fine silk, much
superior to Tingqua Esqes F 409 @ 420 by the Tob: Plant

142 @ 145 30 yd Black Satin Levantines 24 in look very well for all Canton Silk

146 @ 147 Blue Senshaws very fair second chops

148 @ 149 1 chop Blue & Green Senshaws, very fair 1 chops, both these and the seconds are good Colours & roll'd in mistake

150 @ 169 Black Crape in ½ ps. 16 ½ 17 yds 13 in thin & rough look and really are very bad

170 @ 173 Black Senshaws, better seconds than usual

174 @ 188 7/4 High Cd. damask Crape Shawls, pretty well dyed but too thin & uneven 1 yd 7 @ 11 in price reduced on acct. of the quality

189 @ 205 High Cd. Satin figd. Crape Shawls 60 @ 64 in well dyed but not as good as usual on which acct. the price has been reduced each case from 189 @ 200 has 8 scarlet, 201 @ 205 have ea. 5 scarlet

206 @ 215 High Cd. Crape Shawls 1 yd 13 @ 16 in these goods are pretty well dyed, the price of which has also been reduced on account of the quality –

In the Crape Shawls I have been very much disappointed in the quality the reason assigned for it is that some heavy orders for White Pongees for Macao took the best Workmen from the Crape Looms. Shawls are now so light that unless pains is taken with them they will not answer, the filling & warp should be of the same fineness, but you will perceive that the fault with many of these is that the Silk is fine one way and coarse the other, and this will account for the deficiency of 10.000 7/4 High Cd. Crape Shawls at 68 cts short price

2000	Satin figd. Crape Shawls	63 in. home trade	at \$ 1.55
1000	do do. do.	52 do.	.95
200	White Crape Shawls	63	1.70
200	do. do.	“ with Satin borders	1.75

The Isabellas homeward Cargo with Disbursements amounts to \$ 203.297.25 exclusive of some extra charges in Shipping off the Silks, the disappointment in the Shawls has lessened it about \$ 13.000 – The Cloths of the two last Importations being on hand will account for the Returns not being heavier, the present Shipment is aided with all my own funds assisted by a Loan of \$100.000., from Howqua and Ponkeiqua –

The Invoices letter R is intended for Samuel Archer and I for I. C. Jones Oakford & Co.

	Your friend
pr Isabella	signed, Nathan Dunn

Dunn 088

Joseph Archer

Canton 4 mo 17. 1830

Dear Friend

On board the Ship Isabella Capt. L. Leeds is 64 Cases Silks to the Consignment of John A Brown & Co. on account of Archer & Bispham for the \$15.000 left in my hands on thy leaving China, the Shipment

including Single Duty amouts. to \$14.384 – there will be some Shipping Charges not brought into this amt. a deduction was made on packing the Shawls on acct. of inferior quality they are not what I expected when I contracted for them, I recollect thee thought well of them when in Canton, I have added also some Black Senshaws & Black Sarsnets which were in most request by last accounts from home these with what thee put down in thy memorandum compose the Invoice, the High Cd. Satins and 7/8 Crossbord. Sarsnet Handkfs are very satisfactory the Satins are better made than any goods of the kind I have seen. The Satin Levantines look very well for the price. Teas are so much above what was expected when thee left us (excepting Skins) that it appeared to me Silks were much the safest article, so few have gone this Season that I can but look for an improvement at home. There are a few goods making for the West Coast of South America, excepting them I know of no others the Silk men have lost too much to make any more in anticipation of a Market, and unless there is a change soon the Weavers will have to look for something else for a subsistence – In Teas no one appears disposed to Ship but those who have freight to fill. The Silks Exported to the U States up to the 15 Inst. is about as follows

8.660 pr Crapes	2550 pr Levantines
52.729 Crape Shawls	2500 “ Satins
11.675 do. Dresses	260 “ Camlets
12.704 pr Handkfs	300 “ Florentines
6.208 pr Senshaws	250 “ Lutestrings
16.450 “ Sarsnets	7.990 “ Pongees
880 “ Satin Levantines	80 “ Concan

Export of Teas to the 20 Ultio.

Young Hyson	23.277 Chests
Hyson	8.154
H. Skins	15.619
Tokays	4430 20.049
Pecco	118 76.748 Chests

Quicksilver continues in fair demand at \$74 pr pl. The parcel just arrived in the New Jersey will do well – Ginseng is rather improved

[end of page]

Dunn 089

ordinary \$45 @ \$ 50 fair \$ 60 @ \$ 65 pr picul, Clarified in no demand, No Cochineal in Market a Moderate quantity should bring I think about \$ 360 pr picul. Lead dull at \$5 pr picul, Iron dull not worth cost. White English Shirtings do well, those by the Isabella averaged S/c (?) pr Cent advance, English Cotton Twist pays well say No. 18 @ 28 is worth \$ he @ \$ ho pr picul which is upwards of ae per Cent, Woollens generally dull. Silks are now low and should the first & second crops of Canton Raw Silk be good it is reasonable to calculate on very low prices in the course of the Summer –

I would write thee more at length but it is not probable this will find thee in the U States & therefore unnecessary

1st pr Isabella
2 “ Roman

Believe Thee my friend
Sincerely
signed, Nathan Dunn

John A Brown & Co.

Canton 4 mo 17. 1830

Dear Friends

Your Ship the Isabella Capt. L. Leeds is on the eve of Sailing with a Cargo of Teas Silks &tc amounting to \$ 203.297.25 including Disbursements as you will perceive, to this there will be some additional charges that cannot at present be brought in, for particulars respecting the different articles in the Invoices allow me to refer to the remarks in a letter No. 91 sent by this conveyance to our mutual friends Samuel Archer and I. C. Jones Oakford & Co., the Returns are lighter than I expected, In making them however I have had in addition to my own means to call in the assistance of a Loan of \$ 100.000 from my Chinese friends, in consequence of the Cloths per Tobacco Plant and the Isabella being on hand

—

On board this Ship are Silks to your Consignment of \$14.384 on acct. of Archer & Bispham for an advance made them by your request of \$15,000 I have not mentioned any price for the Freight but leave it for you to settle —

John R. Latimer has Shipped on board the Isabell for different persons in Philada. 116 Tons. 32 feet. 6 in at 30 Dollars per Ton as you will perceive by Bills Lading. There are 30 Tons in Teas from Hongkwa Consigned to Samuel Archer — There is a Shipment on board for Capt. G. C. Reed to your Consignment measuring 10 Tons. 33 feet. 8 in of which 6 Tons. 19 feet. 0 is in my priviledge, the balance 4 Tons. 14 feet. 8 in he has had to account to you for — Capt. L. Leeds' Priviledge is filled by the general Cargo which you will please account to him for ---

[end of page]

Dunn 090

Herewith you will receive Acct. Sales of the Tobacco Plants Cargo to the 1 mo 31. 1830 amounting to \$191.939 17/100 which I hope will meet your approval — As the Sales of the respective Cargos are closed they will be forwarded to you—

1st pr Isabella
2 “ Roman

Believe Me
Your Friend
signed, Nathan Dunn

Samuel Archer

Canton 4 mo 17. 1830

Dear Friend

Capt. G. C. Reed has a Shipment on board the Isabella measuring 10 Tons. 33 feet. 8 in of which 6 Tons. 19. in. 0 is in my priviledge and settled by my occupying the same number of Tons in the Tobacco Plant on her last Voyage of his priviledge, the remainder of my priviledge say 8 Tons. 21 feet. 0 is occupied by the goods on board to Hongkwa to thy Consignment which will thee please place to the Credit of my Account

Sincerely
pr Isabella signed, Nathan Dunn

Capt. G. C. Reed

Canton 4 mo 17. 1830

Esteemed Friend

On board the Isabella are Young Hyson Teas on thy Account consigned to John A Brown & Co. Amounting to \$3.786.34 as pr Invoice & Bill Lading – I have taken some pains in the Selection of these Teas, the quality of which I trust will be approved although it is not the Season for fine Teas, the half Chests at 44 tael I think handsome, they occupy 10 Tons. 33 feet. 8 in of which 6 Tons. 19 feet. 0 is in my priviledge it being the Number of Tons occupied by me in the Tob: Plant belonging to thyself, for the balance 4 Tons. 14 feet. 8 in thee will please to account to John A Brown & Co.

Believe me
pr Isabella Very Respectfully
signed, Nathan Dunn

[end of page]

Dunn 091

Samuel Archer

Canton April 17. 1830

Dear Sir

N. Dunn has Shipped for me on board the Ship Isabella 300 Chests Hysons Skins Teas as pr Invoice & Bill Lading Enclosed amounting to \$1912.35 which you will oblige me by disposing of with as little delay as you can and remit the proceeds to N. Dunn of this Place in Spanish Dollars, on which you will effect insurance, your attention to this small adventure will oblige Sirs Your

Humble & Obedt. Servant
pr Ship Isabella Hongkwa
per Nathan Dunn

No. 92

Samuel Archer
and
I.C. Jones Oakford & Co.

Canton 5 mo 13. 1830

Dear Friends

Anterior to the receipt of this you will be informed I expect by the arrival of either the Isabella or the Roman that Capt. L. Leeds was despatched on the 17 Ultio. The Isabellas return Cargo amounted to \$203.297 25/100 including Disbursements.

Since her departure I have disposed of one half of the No. 1 recd. pr Tobacco Plant to, vrk (?) yards at \$ f.ao ¾ equal to vy pr Cent advance. And fk kv No. 5 at \$ o.ka or ffa pr Cent advance.

Of dry goods generally there is no alteration since my last respects requiring Notice. Cotton Twist goes off well, the Companys Importation is nearly out of the Market, the only change in other Articles usually Imported in American Vessels is in Quicksilver and Ginseng, the large lot of the former supposed to be on board the New Jersey has reduced the price to about \$70., for small parcels of two or three hundred piculs. Ginseng of a middling quality say 3 @ 500 piculs would command about 60 dollars pr picul, with Clarified the Market is very much overstocked, the price not much above that of crude.

Of Exports, the teas that are on hand are low consisting of about 15 @ 18.000 chests Toukays at 10 @ 13 taels, 3000 ch Hyson Skins at 8 @ 10 taels, of Young Hyson and Hyson the quantity is very limited and very inferior, Gunpowder & Imperial none, Souchos. a pretty fair quantity at 13 @ 15 taels, Cassia abundant at \$ 1 (?) @ 13 dlls pr picul. Nankin Raw Silk has lately declined

[end of page]

Dunn 092

the Stock is estimated at 2000 piculs principally Tsatler, nearly all of an inferior or second Quality; which can be had at, Single duty \$335. Tysam, and Tsatler \$365 @ 370. pr picul.

The first Crop of Canton Raw Silk has just arrived at Market, the dry Weather had reduced the quantity to about one half of last years.

Piece Goods can be made for about the same as the Isabellas. We have lately had pretty copious showers of Rain and should the second Crop prove a good one, I should think that piece goods must decline something under present rates –

The Export of Teas to the U. States including the New Englands Cargo is about 100 000 chests, which I fear is too excessive to admit of much improvement on your side of the Water. By reference to the Sale in New York on the 10 mo 30 of the Isabellas Teas which was recd. pr Gen Hamilton via Manilla, some of our neighbors have supposed there was an improvement in Skins, not being aware that those were superior.

Believe me Sincerely

1st pr Sh. New England

2d. " Gen Hamilton
via Manilla

signed, N. Dunn

Vessels in Port

Brig Diana, to sail in a month for Sandwh. Islands

" Ivanhoe, to sail soon to South America

Ship New Jersey, to sail soon for Providence R.I. with a Cargo of Teas, principally Black for Europe

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Dunn 093

George W Hubbell Esqr
Manila

Canton 6 mo 9. 1830

Dear Friend

I have the pleasure of acknowledging the rect. of thy two favors under the 4 mo 21 & 29th pr Ivanhoe and Union, the latter on the 5 mo 18th.

The drought in this district of China has been such as to destroy the first Crop of Rice: it is understood to have been partially felt as far North as Nankin; How long it may continue to affect the price here is not accurately known. It is however the opinion of most, that the Manila such as usually sent here will continue to be worth \$1.90 to \$2.00 for two or three months to come, that pr the Gen Hamilton sold for \$2.20 which is about its present value. She returns soon to Manila to load for the U. States. The Ship New Jersey owned by Brown & Ives of Providence goes to Manila for Rice, to employ her untill the arrival of new teas say in the 11th month; It is also understood that the Margaret Forbes will visit Manila for the same object, she is discharged and may sail in a week or ten days, this Ship is owned by Bryant & Sturgis of Boston Young Perkins and J. P. Cushing Esqr, she had a passage of 217 days from London to Lintin her Cargo was principally composed of 300 tons Iron 1200 Bales Surat Cotton inferior, bought in London at 2 3/4d to 3 1/4 d Stg. pr lb. 5000 ps. White Shirtings 38 @ 40 yds. 2.800 ps Scarlet Long Ells, the latter sold at about \$9. 60/100 (very low)

Brown Domestics of the quality sent pr Union is worth in this market of 34 @ 36 inches about 10 1/2 cts pr yard, not in much request; the Chinese at first objected to them but their prejudice is wearing off a little. White British Shirtings meet with an extensive demand near 60.000 pieces have been landed since January, but it has overstocked this Market and the price has declined considerably. Such as the enclosed 38 @ 40 yds by 34 1/2 @ 36 inches are worth \$6. @ \$6.20 exclusive of Duty, Red Ends of the same quality 20 cts pr piece less. Superior goods of the same dimensions 50 to 75 cts pr piece more, the best goods are of limited consumption These rates are 80 @ 100 cts under what they were worth in December last

An advantage may be found in these reduced rates by encreasing the consumption. last year it was Estimated at 50.000 pieces, Eight years since at 8 to 10.000 pieces.

Cambric Muslins are only wanted for Chin Chews, 6 @ 8000 pieces is a years supply, and this quantity must be sold low, such as the Enclosed are not worth more than \$2. 12 yds by 45 inches wide.

All kinds of Prints and Handkfs are very low. Camblets are at \$25. pr piece. All Imports are low except Quicksilver which is worth \$70 pr picul'

For further particulars I beg leave to refer to the last number of the

[end of page]

Dunn 094

Canton Reregister respecting this Market

Very Sincerely

pr. Sh: New Jersey

signed, N. Dunn

No. 93

Samuel Archer

Canton 6 mo 17. 1830

and

I. C. Jones Oakford & Co.

Dear Friends

A reference to the Enclosed will inform of the Sales effected up that date. Since then I have made some further dispositions of Cotton Goods at No. 3. o.aee ps. at \$ a.fe and \$ f.kyh No. 8 at ae cents and rfts at \$f.oe. The demand for printed goods is slow, without much variation in value. No. 11 have declined about re cents within the last month oweing to the parcels in the Gen Hamilton and Margaret Forbes pressing too much on the market when added to previous heavy stocks, but the regular demand is such that the Stock must decrease.

No. 1 are without alteration. I am waiting for a demand of those I have yet on hand. No. 2 is the worst article at present in the Woollen line, of the Companys Importations of the last season only 400 out of 12.000 ps. are sold & them at a loss, they would not bring now over oh Dollars. No. 9 Scarlets are worth about \$ fe, oh and Purple \$k.he.

Quicksilver is selling at \$70 @ \$71, pr picul; Ginseng is declining in price and may be quoted at \$40 @ \$50 pr picul for crude. Cochineal is wanted for Bombay at about \$340 @ \$360 pr picul. Lead is very dull at \$4.80 @ \$5. The Iron pr Margaret Forbes has been sold round at about 4 dollars pr picul in it was a large proportion of nail & hoop, the 1200 Bales Surat Cotton at 8 tale. 8 sn(?). pr picul. She waits for New teas and in the mean time plies between this and Manila to bring Rice to Whampoa, which the drought has advanced to \$2.20 pr picul cost in Manila is \$1.30 a Ship of 400 Tons will carry about 6 or 7.000 piculs. It is decided to retain the New Jersey for New teas, and She has sailed for Manila for the same object.

The Consignee of the Thos. Scattergood says she remains at Lintin untill the Season for New Teas when she will be ordered up and load for Philadelphia, it is expected she will want some freight.

Nankin Raw Silk continues at about my former quotations. The first & second Crops of the Canton have arrived

[end of page]

Dunn 095

at Market, the latter is a pretty fair one but the reduction in price is yet Small, the Parsees are buying some for a remittance to Bombay. Should the succeeding Crops turn out pretty good I think it must decline. I do not know of any Goods making for the U States excepting a few White Sarsnets and White Pongees & Handkfs generally 7/8 at about \$7. short price. Silk piece goods from the same to 2 ½ pr ct above those sent you in the Isabella. 7/8 Crossbd. Sarsnet Hkfs such as were in that Cargo are now worth \$4.80 short price –

Nankins are at about my former quotations – and for teas the prices nominally are about the same.

We hear of the Arrival of the Georgian at Calcutta, having Sailed from Philadelphia in the 12th Month, but as you do not avail yourselves of such conveyances I am of course without advices –

This goes by the General Hamilton to touch at Manila for sugars, which from last accounts was worth \$5.37 ½ pr picul. John Hart part owner of the New England returns to Boston by this conveyance.

Accept my best Wishes

1st pr Gen Hamilton

2nd pr Alert

signed, N. Dunn

Geo: W. Hubbell Esqr

Canton 8 mo 30. 1830

Dear Friend

The Country Ship Charles Forbes being on the eve of sailing for your Port for a Cargo of Rice for the Isle of France, allows me to acknowledge receipt of thy favor of the 10 July.

During the last six weeks the Rice grounds have been watered with copious showers of rain. and a reduction in price may be expected. Manila is however worth \$2. @ \$2.20 pr picul.

Sugars are low on account of the limited demand for Bombay, the principal market.

Raw Silk is declining, the 4th Crop of Canton has proved to be very good. the Nankin has begun to arrive at Market, but no Sales have yet been effected. Cassia is as low as \$11. pr picul. Most Articles of Export are low as thee will perceive by reference to the printed price current.

New teas will not be in the Market for two or three months, the

[end of page]

Dunn 096

Price of course must depend on the demand.

The market for most articles of Imports continues low, much depressed. British Cotton Shirtings and Cambric Muslins continue at about my former quotations. Of the former I should judge there is about 20.000 pieces remaining in the hands of the Chinese Shop men, Woollens are equally low, Camlets \$23 @ \$24. pr piece for good colours. Cloths 20 pr Cent under the prices two years since.

The only arrival from the U. States this Season is the Ship Alert, Scudder, from Boston now owned by Bryant & Sturgis& consigned to Russell & Co. She sailed April 19 but as she brings no letters we are without information. The Bashaw arrived about the 24 Inst bringing London dates to the 27th April. John P. Cushing Esqr came in her to look after the affairs of Thomas F Forbes Esqr deced. under the expectation that Samuel Russell had returned to the U. States, that not being the Case Mr. Cushing returns the present season to the U States direct or by way of England.

The Bashaw it is said will tranship her Cargo probably at Lintin into the Alert, and proceed to Manila for a Cargo of Rice. The Alert will sail for Boston in October with old Teas and a pretty large assortment of silk piece goods. The Brig Terier has been offered for Sale I understand for \$6.000., but not finding a purchaser will sail for the U. States this season. There is no American Vessel now at Whampoa. those outside or sent to Manila consist of the Bashaw, Alert, New Jersey and Margaret Forbes. We are looking daily for the Brig Delight that sailed from Philada. on the 23d April direct – None of the Companys direct Ships have yet arrived but by the Bashaw we learn that the House of Commons were going on in examining witnesses respecting the East India Companys Affairs in China. the question could not be decided during that Parliament but it was said to be pretty well understood that the Charter would be renewed for the Monopoly on Teas to England but thrown open to the Importation of British goods and other Merchdze to China, and the Export of Teas to the Continent, In the event of such a change we may look to excessive Importations of British Goods and great sacrafices –

The Porcia has recently arrived from the West Coast of South America bringing 2000 piculs Copper which has been sold for Bombay Market at \$27. pr picul, her funds consisted chiefly of this, she returns to the Coast soon again with Silks –

Quicksilver in demand at \$71 pr picul
Lead dull “ “ 5. “

[end of page]

Dunn 097

Iron in bars @ \$ 3. pr picul
do. Nail rods “ “ 5. “

Respecting the patterns of Gingham the was so good as to send me, I am not sufficiently acquainted with the usual widths & lengths of those sent to your market –

pr Charles Forbes

Believe me Sincerely
signed, Nathan Dunn

No. 94

Samuel Archer
and
I. C. Jones Oakford & Co.

Canton 10 mo 21st . 1830

Respected Friends

Your several favors by the Delight of the 4 mo. 19. 20. & 21. were received on the 8th Ultimo, and the one of 5 mo 12 by Sumatra on the 20 Ult. and those of the 5 mo 7 14 & 28 and 31st pr Panama on the 15 Instant; all which have claimed my attention.

We have had a dull summer as applied to Commerce generally. Of British Goods I will speak in another letter. Raw Silk you will observe by the Prices herewith is low, about 2000 Pls of last years is yet on hand (Nankin) and 5 @ 6000 Pls new have arrived & further quantities are expected; a few hundred piculs say 3 @ 500 piculs have been bought for English accts. at about the quotations It would be rather premature to say whether much will be Shipped during the present season by the Companys Ships of this description or not. If it should decline in the latter part of the season under the present low rates, it may induce an increase in the remittances in the Article Considerable remittances are annually made to England in Merchandise, Bills, or Specie. Magniac(?) & Co. inform me that they are directed to Ship in Six Ships 600.000 Dollars in Specie for one concern.

Of the Canton Raw Silk the Exports are confined as you are aware to the Bombay Market; the Parsees are the principal buyers, this season they send less than usual; the latter Crops say the 4th & 5th Crops were abundant. A good supply of this Article is on hand and every Indication as I think in favor of low prices for several months to come.

The Manufacturers of Silk Piece Goods has for the last

[end of page]

Dunn 098

last 6 or 8 months been very much confined to orders. The Chinese have Suffered so much by making in anticipation of Sales that they have now pretty much given it up; the making of Silk piece Goods the present Season has been confined pretty much to (with the exception of a few for South America) those for the Alert and the Delight. The former Vessel arrived about the 3d of the 8th month bringing no Letters, and keeping back prices current and all Papers that gave any information of the American Market. All that we could judge from their proceedings in purchasing, led us to believe that Silks of some description had improved. the parcel of Silks by this Vessel is very heavy say \$350.000., consisting

of large proportions of Black Senshaws of middling quality costing say about \$9.75 Black & White Sarsnets, White Pongees & White Pongees Handkfs for printing, 6 @ 9000 prs. Sutchuen Pongees at \$4.60 @ \$5., & some colod. Satins, changeable Senshaws & Sarsnets, 93 Pls. 480 cases sewing Silk, 20 @ 30.000 Satin figd. Crape Shawls 4 ½ @ 6 tales nearly all 63 inch Square. Such heavy lots of leading articles coming early into your Market, it is to be feared will depress the Market. Sutchuen Pongees you are aware are made only in the Province of that name, its remoteness from this prevents supplies being sent to meet a rising market for some months, all that were on hand were bought up by Russell & Co. soon after the arrival of the Alert, and the few that have since arrived have been bought up by them at a considerable advance in price. I have been the more particular in giving you the general outlines of this Cargo, as the Linguist Returns are very far short of the true accts. owing to some being sent to Lintin in the Country Ships, and by way of Macao to avoid the double duty which are kept on board the Opium Ship untill the Alerts departure.

A few Chops Green Teas have arrived, and the Chinese inform that the quality is rather better than last years: and that the quantity of Hyson and Young Hyson will exceed and Skins fall short of last year. In looking forward to transactions in this Article the approaching season Indications are more in favour of low prices I think than for some years past. The English Company will require but very few over their Contracts. The Dutch Company will have no Ships here this season. And of the American Ships the appearances are about as follows, the Alert and Delight will depart with Old Teas. The Sumatra to Russell & Co. has a lot of Opium that may detain her 4 or 5 months, the Panama is not this year under Russell & Co. orders, her funds consist it is said of a great variety of Cargo say Woollen Cloths, White & Brown Shirtings, Cochineal, Tutenague, Lead, Copper, &c. &c. ; Green the Super Cargo says he can wait untill he can obtain Teas at low rates. The New Jersey goes to Europe, It is not yet known what will be the destination

[end of page]

Dunn 099

of the Bashaw and the Margaret Forbes, it is possible both may go to Europe. The Thomas Scattergood is at Lintin attending to her opium Concerns, she will be Wanting freight late in the season for Philadelphia. The M. Forbes is outside, the Bashaw at Whampoa, the Porcia outside to sail soon for W. Co. So. America with a small parcel of Silks. The Brig Terrier will probably sail from Lintin soon for the U. States, she may take some Silks, but is too small to be of any account in the Tea line. A new Ship built by Captain Forbes in Boston (brother to the late Thos. Forbes) may be looked for very soon she was to sail early in July and is to lay at Lintin for the reception of opium.

The Chinese are begining to understand the value of the American Brown Shirtings, those that arrived in the Delight from Borie (?) to J. R. Latimer have been sold at \$2.85 about 30 yds 34 ½ inch worth with you I. Field informs about 8 cents 6 months; this Sale I consider about 15 Cts pr piece under the fair Market rate, it consists of about 4000 ps. About the same quantity has been reced. in each the Alert & Panama. Large parcels would meet with a fair demand at these low rates and as they become better known some improvements may be expected.

Quicksilver is in fair demand at 70 Dollars pr picul, and unless the Importations should be heavier than expected must advance; Lead is a heavy Article in two senses of the word at \$5. pr picul. Cochineal is more unsaleable than I have known for a long time, not in consequence of heavy Imports, but owing to the Parsees not wishing to make further trials of it for a remittances to Bombay, they say that Market of late has been largely supplied by the free traders from England direct and that to Ship it from this at any price is attended with risk. On this acct. I think it will be a precarious article to Ship to this Country hereafter –

Believe me Very Respectfully
signed, Nathan Dunn

1st pr Alert
2d “ Delight

[end of page]

Dunn 100

Canton 10 mo. 22. 1830

John A Brown & Co.

Esteemed Friends

I have the pleasure to acknowledge the receipt of your favors one of 4 mo 21 pr Delight on the 8 Ulto. and that under date of 5 mo 29 last by the Panama on the 15 Instant.

The Delight will be despatched I am informed about the 15th Proximo by her I will send you the closing Sales of the Tobacco Plants last Cargo amounting to \$362.395 59/100 and yielding hh r/t pr Cent. The Sales of the Isabellas cargo as far as completed amount to \$190.503 23/100; the Goods on hand Estimating them at the last sale prices (about their present nominal value) amounts to \$133.500 70/100 and at this Estimate would yield ht ½ pr Cent. I am anxious to close this adventure; I am not holding on for high prices, but for a demand of low moderate rates

The prices for British dry Goods generally is unfavorable but as this is the season for Landing those by the Companys Ships and a time when the Chinese cannot inform themselves of the quantity of the different articles prices cannot be quoted with any certainty. A few weeks may enable me to give the value of the different articles and I shall be pleased if Indicating are more favorable.

The Shipment by the Delight to your Consignment will Amount to about \$120.000. principally in Silks, composed of goods that I had intended shipping on my own account, but as the state of my finances would not admit of my making both shipments, I have defered the one for my own acct. Silks are very low and I should have been glad to have increased the amount, but this with the advances made, and the goods on hand will bring me Considerably in debt. For more minute information on these different subjects allow me to refer you to our friends I. C. Jones Oakford & Co. and Samuel Archer.

Green teas are beginning to arrive, the qualities are favorably spoken of by my Chinese friends, and I feel in hopes that we shall at least this year obtain them on favorable terms. As we are looking for

a further decline in most Articles suited to your Market I am not disposed yet to make purchases for the Walter.

The general views expressed in your letter of the 5 mo 29th relative to the disposal of the British Cargoes that may arrive hereafter have claimed my attention, and I shall impress them on the minds of Jabez Jenkins and Joseph Archer, the latter of whom I expect will arrive in this Country soon to assist J. Jenkins in the management of the business after my departure,

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Dunn 101

for England, which I expect will be early in the 1st mo. next in one of the English Companys Ships.

I have accepted your Drafts in favor Isaac Field for \$16.500. The one to J R Latimer on account of Thos. Deihl for \$6000. he informs will not be presented as the goods orders are not to be had.

Bank U. States Bills payable in London at 6 mos. sight are selling at 3s/11 d. And your account is charged with the \$13.000 paid you by Samuel Archer on my Acct. and with the \$6.000 paid by Joshua C Jenkins in a/e(?) of his brother Jabez Jenkins at the above rate together \$20.954.12 as pr Statement. The advance of \$5.000 in favor of Thomas Bowman and \$2.000., in favor C. M. Morris will be paid as requested.

Very Sincerely

signed Nathan Dunn

1st pr Alert
2d Brig Delight

Canton 11 mo 13. 1830

John A. Brown & Co.

Dear Friends

I Enclose you the closing Sales of the Tobacco Plants last Cargo for \$362.395. 59/100 including the former Sales, and yielding an Advance of 55 ¼ pr Cent.

The Sales of the Isabellas last Cargo as far as completed are also herewith amounting to \$190.503 23/100. Estimating the goods at hand at the last Sales as I informed you will amount to \$ producing 54 ½ pr Cent. I have this morning sold the Cloths by this Ship for \$1.74 Short price at one months credit being the same as the Tobacco Plants were sold at. There are now but few goods on hand of this Cargo. I intend closing it so as to forward the Sales by the first suitable conveyance.

There have been no changes of late in the prices of British Goods requiring notice, excepting that there appears to be more demand and the Market is assuming firmness.

As far as judgement can be formed on the prospect for Exports they are favorable, and I hope that this year at least the homeward Cargoes will turn to good account. We have no arrivals since my

respects of the 22nd Ulto. by the Alert.
1st pr Brig Delight

Believe me your friend
signd. Nathan Dunn

[end of page]

Dunn 102

No. 96

Samuel Archer
and
I. C. Jones Oakford & Co.

Canton 11 mo. 15. 1830

Dear Friends

On board the Brig Delight now on the eve of sailing for Philadelphia is Silks &tc. Consigned to our friend John A Brown & Co. amounting to \$110.724 53/100 and occupying 87 Tons. 28 feet. 261/1000. The Impositions paid on this Shipment is \$1.944 74/100. Five hundred 10 catta boxes Hyson at 29 tale are left behind for want of room, the owners having fill'd too much to admit the 100 Tons. I wish it had been known in time to omit the purchase. The low prices of these goods will I am in hopes give a fair profit on the Shipment.

The Panama and Sumatra I expect will be the first two Ships for America It is now believed they may not sail before some time in January, so as not to lose the Spring Sales at home altogether; this delay in their departure is predicated upon the supposition that all are determined to have Teas at low prices; if the Tea Men should come down in their Ideas sooner than is expected the time of their sailing may be some what sooner, but I think you may chuse all the month of April to dispose all of your goods in by the Delight without being interfered with. And this may be of some importance in case the Alerts Cargo has given a full supply for the month of March.

I do not expect that the Ships Sailing after this will have many Silks; there are about 2000 pieces making to orders and they consist of White Pongees and White Sarsnets.

The closing Sales of the Tobacco Plants Cargo and part of the Isabellas as advised in No 95 pr the Alert is forwarded by this conveyance to our mutual Friends John A Brown & Co.

The Cloths by Isabella I have sold at \$ f.St Short, at one month, the same as the previous Cargo

For British Goods there has been no change since the sailing of the Alert requiring notice, except that the Market is assuming firmness from an increasing demand.

We have had no arrivals since the sailing of the Alert. The Sabina has arrived at Manilla in 114 days from Liverpool; she reports that the Walter was to sail on the 15th of July. This Ship returns to New York from Manila with Sugars &c. this was worth \$4.75 pr picul

In looking over the Catalogue of Silks of the Tobacco Plants Cargo sold by R. F. Allen & Co.

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Dunn 103

observe that some of the remarks I made on the different articles, are noted in the Catalogue, which I was rather surprised at, as they were only intended for your information, for instance No. 387 & 388 Black Handkfs and Black Sarsnets have common against them, they were certainly bad enough I thought without having the public attention drawn to them in this way.

About 2.500 picul Nankin Raw Silk has been taken for the London market at \$365. for Tsatler & \$340. for Tysam on board. The Stock is yet large and no prospect of an advance in price. The Canton is abundant & cheap

The Company are shipping to London by direction of the Bengal Government \$100.000. in specie in each Ship say \$2.000.000. independant of what is Shipping on private account. 24.000 is Shipped on board the Delight by J. R. Latimer, part of which is for Dr. Hyland.

The old Young Hyson in the Delight at 15 tale is middling, that at 13 tale is common enough. Those at 28 and 29 tael from Tingqua Esqr are fresh, and very considerably better than the Cargo quality; and as there will be a new Young Hysons when they arrive you will a chance of obtaining fair prices. There was no old Gunpowder & Imperial to be had.

Believe me Your friend

1st pr Brg Delight

2nd pr Sh: Tartar via Manila

(signed) Nathan Dunn

(No. 97)

Samuel Archer
and
I. C. Jones Oakford & Co.

Canton 11 mo 18. 1830

Dear Friends

The departure of the Brig Delight being defered untill today allows me the opportunity of acknowledging the receipt of your favor of 6 mo 21 by the Lintin. The Capt. and two passengers, Herd and Forbes, arrived in town last evening, this Ship will of course take her station at the place from whence she takes her name, for the receipt and delivery of Opium. I have nothing of any interest to communicate since closing the despatches by this conveyance.

1st pr Brig Delight

Believe me Sincerely
(signed) Nathan Dunn

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Dunn 104

Samuel Archer

Canton 11 mo 18. 1830

Dear Friend

Enclosed is Capt. Galagers Draft on Eyne (?) & Massey at sight for Three hundred and thirty dollars, for money advanced him for Disbursements of the Brig Delight which thee will place to credit of my Account

I am Very Respectfully

1st pr Brig Delight

2nd pr Sh: Tartar via Manila

signed, Nathan Dunn

(No. 95)

Samuel Archer

Canton 10 mo 22. 1830

and

I. C. Jones Oakford & Co.

Esteemed Friends

The Sales of the Tobacco Plants last Inward Cargo is closed, and will be forwarded pr the Delight, By which you will perceive that the Sales amounts to (including those previously forwarded) \$362.395 59/100 yielding an advance of hh r/t pr Cent. The Sales of the Isabellas last Cargo amounts to \$190.503 23/100. The goods remaining on hand are all the No. 1 and 650 ps. No. 3. Estimating them at the last Sale price say f.ky for No. 1 and K:oh for the No. 3. the Sales will amount to \$324.003.93 being equal to ht ½ pr Cent advance I am solicitous of closing this Adventure and shall do so as soon as I can. I am not holding on for high prices, but the supply has so far exceeded the demand that I have been compelled to hold on much against my will. I sorry to find that my former impressions of the Companys Goods coming so late into a dull market having the worst effect has been but too fully realized.

Camlets appear to be one of the worst Articles of Woollens, Howqua bought the Companys Importation of last year say 12.000 ps 10.000 ps. of which are yet on hand. The 3.000 ps. pr Bashaw have lately been sold at \$ot. in which there was a good proportion of fine. The last of the No. 1 of Tobacco Plant were sold at \$f.ky or say f st exclusive of duty which is about their present nominal value. No. 17 appear in request such as the Isabellas are worth about \$ ft. cost \$ y.kr (?). Of Cotton Goods No 11 and 18 have declined since my last respects, the former about 7 ½ @ 10 pr Cent. for the latter I have seen quotations today to be forwarded to Philada. by J.R.L. but from the last information I can obtain it appears to be under rated.

[end of page]

Dunn 105

No. 4 and 5 are in request, and No 3 sell slow but prices keep pretty regular. This however is the most unfavorable moment to judge of the market for British Goods at the time when the Companys Ships are landing their Cargoes; perhaps it may assume a more settled State by the Sailing of the Brig Delight. And it will give me pleasure to be able to inform you of more favorable appearances.

By the China for Boston and the Panther for New York under date of 3 mo 5th I advised of my intention of departing from this near the end of the present or beginning of the next year for the U. States. by the same conveyance I communicated my intention to Joseph Archer, and requested that he would Embark for China as soon as would be consistent with his convenience to aid Jabez Jenkins in prosecuting the business in this Country. And in accordance with these Views I entered into Contracts in the 8th & beginning of the Ninth months for such Silks as I supposed would answer best in the U. States for a remittance of some of my funds. But in receipt of your favors by the Brig Delight on the 8th Ultimo, and one from our friends John A Brown & Co. concluded to apply these Contracts to your Acct. for the Shipment to be made by the Delight with as much additions as the state of my finances would admit of.

This Shipment may amount to \$120.000. Advance to Isaac Fields order of \$16.500 to Jabez Jenkins and myself \$20.954.12 Goods on hand of the Isabellas Cargo, Estimated at \$133.500.70 making together \$290.594. 82/100. Could I have affected further Sales of Goods on hand it would have been within my reach to have Shipped to the full extent of your request for Delight.

By the annexed Statement you have the particulars of the Silks with their Cost per the Delight. Those comprehended in the first part of the Statement amounting to \$37.179.00 were obtained some time since in exchange for Merchandise before the fall in the Market, the remainder are at low rates, on an average 2 ½ @ 5 pr Cent I should think under the Alerts Cargo

And were it not for that Ship I should feel sanguine in their paying well. The only Article that I have been prevented obtaining from their early information is Sutchuen Pongees I do not know of any in the Market at present, there may some arrive before the Sailing of the Delight, but it is likely they will be held at or above \$5. pr piece, at this price it appears to me doubtful whether they would be any object if to be had, the parcel by the Alert is so excessive.

The Delight will Sail I expect about the 15th of next month. J.R. Latimer requires the full term of 60 days from the Brigs reaching Whampoa to execute Bories Silk order.

[end of page]

Dunn 106

I had attended to what you requested respecting buying Tonnage if it should be offered in preference to having it filled with Silks Isaac Field I found would have none to sell, and it was not until John R Latimer sold some on acct. of Borie that I had the least idea it would be in accordance with Bories wishes that his room should be filled in this way, his Intent must be the same as yours; Isaac Field was anxious to prevent it but on referring the case to John P Cushing and Wm H Low with the Endorsement on the Bill of

Lading they decided that J.R.L. had the right to sell. I understand however that this 6 Tons sold to C. N. Talbot and about 8 Tons on Bories account for funds sent out by him in the Panama will be all the additional Silks that will be likely to go over what was contemplated on her sailing from the U. States. Most of the Silks are nearly finished and I shall commence packing very soon.

John P. Cushing Esqr arrived here in the Bashaw about 6 weeks since, the object of his visit he states to be in consequence of the death of Thomas Forbes and the expectation that Samuel Russell had returned to the U. States. he takes no part in the business and intends Embarking in company with Samuel Russell in one of the Companys Ships for England where he may remain a few months. S. Russell will probably proceed immediately for the U. States. The Business of Russell & Co. embracing that on acct. of Perkins, Cushing & Bryant & Sturgis will be managed by Wm H Low whom you are probably acquainted with, he formerly kept a Retail dry good store in 2nd between Market & Chestnut Streets –

I have Engaged my Passage in the Companys Ship the Canning to sail from this about the 1st of 1st month for London. And am in hopes that Joseph Archer will arrive by that time to assist Jabez Jenkins in the prosecution of the business in this Country. On this subject I intend writing more fully by the Delight.

Very Respectfully
(signed) Nathan Dunn

1st pr Alert
2d “ Delight

[end of page]

Dunn 107

Samuel T Jones

Canton 11 mo 15. 1830

My Dear Friend

It is long since I had this pleasure last, it being under date 4 mo 7th pr Companys Ships the Kelly Castle and the Larkins.

Thy favor pr Margaret Forbes of 10 mo 3d. came to hand the 5 mo 29th, that of the 4 mo 4th, the 9 mo 8th & of the 5 mo 1st the same day. Duhal and the Watches came safe to hand by the Margaret Forbes. The latter as far as they have been tried run well, and I have no doubt will prove to be very fine Watches. I like the finish of mine much; Thee will accept my thanks for thy attention in the execution of the order.

We have had a dull summer as applied to Commerce generally; and I am sorry to find that my former impression of the Companys Goods coming so late into the Market having a bad effect, has been too fully realized.

Of Woollens, Camlets appear to be one of the Articles most depressed. Howqua bought the Companys Importation of last year say 12.000 ps. of which 10.000 ps. remains on hand. The 3.000 ps. pr Bashaw have lately been sold at \$ ot. assorted with a good proportion of fine. The last of the No. 1 pr Tob: Plant were sold at \$ f.ky or say f.st exclusive duty; which is nearly their present value. I have been negotiating for the Isabellas for several days but have not yet succeeded. No. 17 such as the Isabellas

are in request at about \$ ft. cost \$ y.kr. Of Cotton Goods No 11 and 18 have declined about 1 ½(?) pr Cent since my last; Indications are rather favorable however for both within a few days. No 4 and 5 are in request at former prices No. 3 are slow but the prices keep pretty regular. This is an unfavorable moment to quote prices, or to give an opinion of the market just when the Companys goods are landing the market is vibrating and may change for the better or worse. I have not obtained the Returns of the Companys Imports but understand the quantity of Cloths is about the same as last year, & the Long Ells about 150.000 ps. which much exceeds the returns sent by Holmes Hall & Sons.

By the Brig Delight on the eve of sailing for Philadelphia I shall send closing Sales of the Tob: Plants last Cargo amounting to (including the previous Sales forwarded) \$ ryo.rkh hk/100 yielding Hh r/t pr Cent advance. The Sales of the Isabellas last Cargo amounts to \$ fke.her or/100. The Goods on hand are the No 1 all, and 650 ps. No 3. Estimating these at the last sale prices will amount to \$ rbt.eer hr/100

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Equal to ht ½ pr Cent. I am solicitous to close this Adventure and shall do so as soon as I can, I am not waiting for high prices, but the overstock in market has obliged me to hold on much against my will.

The first Arrival this Season from the U States was the Ship Alert from Boston about the 4th of August; she cleared out for Europe & China, for as is believed a cover, She is owned by the new Concern of Perkins, Cushing & Bryant & Sturgis: She brought no letters of course, and all price Currents and Newspapers that contained any acct. of the Market were carefully withheld. She sailed on the 25th Ult. for New York with about \$350.000. in Silks. The only Article that was engrossed by their secrecy that I am aware of was Suchuen Pongees, of which she has about 9 @ 10.000 pieces they are made in a Province of which they bear the name, too remote from this to obtain a fresh supply for some months in case of demand. Of this Article they bought all that was in the Market; the leading Articles of their other Silks appears to be Black Senshaws at about \$9.75 Black Sarsnets generally at a low cost say \$7.75 @ \$8.50 White Sarsnets at \$8.75 for 30 yds 29 inches White Pongees and White Pongee Hkfs. several thousand pieces, & 480 Cases sewing Silk assorted.

In accordance with the intention that I expressed to our Friends under date of 3rd mo 5th by the China and Panther of my leaving China by the end of the present or the beginning of next year. I contracted in August & begining of September last for such Silks as appeared to me most likely to answer for a remittance of some of my funds to the U. States which has since been applied to a Shipment by the Brig Delight for account of our friends. On the arrival of this Vessel on the 9 mo 8th bringing the first advises of the Season from the U States John A Brown & Co. informed that they had taken 100 Tons freight in the Brig and wished me to make a Shipment of one or two hundred thousand dollars in Silks agreeable to the direction of our friends, and to despatch her so as to be the first Vessel home. The state of my finances would not admit of making the contemplated Shipment on my own account, and also to comply with their request I have concluded to forego the advantage myself, and have shipped for them about \$120.000. as per Memorandum Enclosed. It is not exactly to their order, which the above explanation sufficiently Accts. for. In addition to this Shipment John A Brown & Co.

have drawn on me for about \$37.000. making a total Advance of say \$290.000. including the goods on hand of the Isabellas Cargo Estimated at \$133.500.70. The first Silks comprehended in the

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Specie answers about as well as Bills at these rates. Magniac(?) & Co. informs they have orders to Ship in specie for one Concern \$600.000. And the Company send \$100.000. in each Ship, say \$2.000.000 on acct. of the Bengal Government.

John P Cushing arrived here in the Bashaw about two months since. the object of his visit he states is in Consequence of the death of Thomas Forbes and the expectation that Samuel Russell had returned to the U. States: he takes no part in the business and expects to return in one of the Companys Ships to England in Company with Samuel Russell; the latter will probably proceed immediately to the U States having a family. Cushing intends spending a few months in England previous to his return to Boston.

The Business of Russell & Co., Embracing that of Perkins, Cushing, & Bryant & Sturgis will be conducted by Wm H Low, of whom possibly thee may have some recollection he kept a dry good Store a few years since in 2nd between Market & Chestnut Streets.

I have Engaged my passage in the Companys Ship the Canning to sail for London on the 25th proximo touching at the Cape of Good Hope and St. Helena, and anticipate the pleasure of taking thee by the hand early in May The management of the business will of course will be given to Jabez Jenkins and Joseph Archer, the latter has not yet arrived but I expect him by the time or soon after my departure.

Believe me Very Sincerely
signed, Nathan Dunn

P.S. I have just sold the No. 1 pr Isabella at \$ f.st short at one months Credit.

We have just heard of the arrival at Manila of the Sabina in 114 days from Liverpool, she sails from thence in December for New York with sugars &tc.

1 pr Company Ship Thomas Coultis

2 " do. Wm Fairlee Sailed same day (11 mo 18th)

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Estimate amounting to \$37.179., were obtained some time since in Exchange for Merchandize before the fall in the Market; the others are at very low rates, averaging I should think about 2 ½ @ 5 pr Cent under the Alerts. And being cheaper than I have ever seen them feel sanguine about them paying a good advance if it were not for the large parcel in the Alert

I have bought 1100 ps. Suchuen Pongees since the sailing of this Ship but do not calculate on their paying. The Manufacture of Silk piece Goods for the last six months has been very much confined to orders. And they consist almost exclusively of those for the Alert and Brig Delight, the latter vessel will have about \$180.000. worth. Beside our friends Borie of Philadelphia is the most considerable Shipping.

The latter Crops of the Canton Raw Silk has been abundant & the price is low. the Nankin is also cheap say \$365 pr picul for No 1. Tsatler, and \$340 for Tysam on board about 2000 @ 2500 piculs have been bought by the London Market at these rates, the stock on hand is large and from present appearances I think both it and the Canton Raw Silk must continue at low prices.

Blue Nankins are worth \$77 for good Nankin dye. Company Long Yellows 3d Chops \$48. @ 54., Those none. Cassia abundant at 11 dls pr picul. New Green Teas are arriving, the quantity is said to be about an Average Crop No purchases are yet making for American account.

The Panama and Sumatra are in Port & may be the first Ships despatched, the Impression is that they may not sail before January, so as to be in the American Market in all May. The New Jersey certainly goes to Europe, but the destination of the Bashaw & M. Forbes is yet uncertain, I hope it will be for Europe. the Tartar at Lintin for the reception of Opium will give up her situation to the Levant a New Ship expected soon owned by Capt. Forbes, her destination is also uncertain but will probably be to the U. States. The Franklin which is looked for every day comes for freight.

The Panama does not come to Russell & Co. this year but is under the management of Green the Super Cargo, & her funds are in Cargo consisting of Woollen Cloths, White & Brown Shirtlings, Cochineal, Spelter, Lead, Copper, Quicksilver, &c.

Cochineal is very dull at \$280 @ \$340. pr picul, Quicksilver fair demand at \$71. pr picul, Lead \$5. and Spelter 5 ½ pr picul. Ginseng is rather in demand at \$54 @ \$64 pr picul, Brown American Shirtlings are coming into demand of late about their value in the U. States. Bills at 6 mos. sight payable in London continue worth from 3/11 @ 4/., higher than this it is not likely they will go, as

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