Happy Purchasing Month to all you crazy Procurement Professionals!

I am happy to share the Governor Hogan has issued a proclamation declaring March as Purchasing Month (see Proclamation in this article). In March of every year, procurement professionals take the time to sponsor activities and special events to educate and inform the general public regarding the role of purchasing and to recognize ourselves for our hard work and dedication to the profession. I respect your commitment to perfection and professionalism, and your desire to conduct yourself and your transactions ethically and with integrity. I know you sacrifice family time, dinners, and other important things when a challenging or high profile procurement needs your immediate attention. It’s because of YOU that our profession continues to thrive and grow. I sincerely thank each one of you for what you do every day! Please take time this month and recognize yourself and your procurement staff in some way.

In January, MPPA held our annual Installation of Officers meeting and installed our 2019 Board. NIGP’s Chief Executive Officer Rick Grimm, CPPO, CPPB presided over installation, and we had one of the biggest turnouts ever! Dave and Buster’s venue was a big hit, the food was great, and the service was exemplary, and it was held as a luncheon instead of a dinner. Can you say, “we have a new venue?” Please take time to visit the MPPA website and become familiar with our newest Board members and welcome them. We also bestowed our Stanley D. Zemansky, Harry H. Bain Distinguished Service, Manager, and Buyer of the Year awards to Tony Reed, CPPO, CPPB; Linda Dangerfield, CPPB; Karen Meyers, CPPB; and Margaret Hajiantoni, respectively. Please recognize and congratulate our outstanding award recipients! Don’t be jealous... You too have the opportunity to be recognized, as nominations are accepted in the fall of every year, so please consider recognizing a colleague or yourself. 😊😊

Your Secretary Marsha Turnipseed and I recently attended NIGP’s three day Leadership Symposium in Herndon Virginia and believe me, we got charged! So, I’ll warn you now, we might be sharing some new techniques and strategies to improve your Association as a member, so stay tuned and please volunteer to help us become more engaging.

If you haven’t heard, the State’s eMarylandMarketplace contract was re-competed. Today, the Maryland Board of Public Works awarded a new contract to Nitor Partners, LLC, from Ohio. The new system will be called “eMarylandMarketplace Advantage” or (eMMA). It will provide state-of-the-art, commercially-available Software as a Service (SaaS) enterprise-wide, multi-jurisdictional, self-supporting eMarylandMarketplace (eMM) eProcurement solution for use by all executive branch State agencies. This solution will also be available for use by any State, local, or Maryland public body, so please keep an ear out for more information on system capabilities, the phased approach implementation schedule, and training anticipated to be released in the immediate future!

My plan is to continue to share important information with you regarding the roll-out of Lt. Governor Rutherford’s Reorganization of State Procurement. If you want to know all of the intricate details, the Report can be accessed by clicking here http://dlslibrary.state.md.us/publications/Exec/MDGS/HB1021Ch590(5)_2017.pdf.

Stay tuned as we navigate through this exciting time in procurement!

Respectfully,

Donna DiCerbo
Proclamation

From the Governor of the State of Maryland

PURCHASING MONTH
MARCH 2019

WHEREAS, The purchasing and materials management profession has a significant role in the quality, efficiency and profitability of business and government throughout the United States; and

WHEREAS, In addition to the purchasing of goods and services, the purchasing and materials management professionals engage in, or have direct responsibility for, functions such as executing, implementing and administering contracts, developing forecasts and procurement strategies, supervising and/or monitoring the flow and storage of materials, and developing working relationships with suppliers and other departments within organizations; and

WHEREAS, Purchasing professionals make important contributions to assure the efficient use of taxpayer dollars by proving efficient service while maintaining the highest standards; and

WHEREAS, Local, state, and federal purchasing professionals are responsible for managing and monitoring billions of dollars worth of goods and services every year which, directly influences national and international economies; and

WHEREAS, Purchasing and procurement operations range from departments of one to several thousand employees; and

WHEREAS, Maryland’s vision is to be a leading center of national excellence in public procurement for the provision of goods and services essential to any public body, provided through the best contracts available; and

WHEREAS, The mission of Maryland’s newly established Office of State Procurement is to provide the highest quality materials, equipment, supplies, and services essential to public needs, enabled through our state’s centralized Procurement programs; and

WHEREAS, The Maryland Public Purchasing Association, a chapter of the National Institute of Governmental Purchasing; the Institute for Public Procurement; and the National Association of State Procurement Officers and other associations around the globe are sponsoring activities and special events to educate and inform the general public regarding the role of purchasing; and

WHEREAS, This is a time to celebrate with pride the role of the public procurement profession. When we celebrate Purchasing Month, we acknowledge an elite group of professionals that have made a difference in governmental efficiency and effectiveness. This month provides the opportunity to help educate elected officials, administrators, taxpayers and vendors about the procurement process and the admirable work performed by procurement professionals every day.

NOW, THEREFORE, I, LAWRENCE J. HOGAN, JR., GOVERNOR OF THE STATE OF MARYLAND, do hereby proclaim MARCH 2019 as PURCHASING MONTH in Maryland, and do commend this observance to all of our citizens.

Given Under My Hand and the Great Seal of the State of Maryland,
this 1st day of March, 2019

J. HOGAN
Governor

John C. Weller
Secretary of State
The next General Membership meeting will be held Thursday, March 14, 2019 @ 11:30 at Dave & Busters, Function Room, 7000 Arundel Mills Circle, Hanover, MD 21076...Yes that is the Arundel Mills Mall directly adjacent to LIVE! Casino. Registration cost for members and guest is $25. All members must be registered and paid for at MPPA’s website www.mppainc.org. If paying with cash or check, please indicate check when registering for the event. Deadline to register will be Tuesday, March 12, 2019. Networking starts at 11:30.

**Buffet includes:**
- Pulled Chicken
- Chopped Brisket
- Baked Macaroni & Cheese
- Roasted Tomato & Cucumber Salad
- Cornbread
- Hawaiian Rolls
- Kansas City BBQ Sauce
- Texas BBQ Sauce
- Coffee, Tea & Soda

Our special guest speaker will be Jamie Tomaszewski presenting the New Statewide Template.

Questions, comments and suggestions are welcome. Contact me directly at bds@annapolis.gov or 410-263-7944.

General membership meeting dates for the remainder of the year:
- Thursday, May 9 – Location TBD
- Thursday, July 18 – Location TBD
- September – Date and location TBD
- Thursday, November – Date and Location TBD

*Brian D. Snyder, CPPO*
*Facilities Chairperson*
Congratulations to the following newly elected MPPA 2019 Board of Directors, who were installed at the ceremony held on February 2, 2019:

**Linda D. Dangerfield, CPPB**
Maryland Aviation Administration

**Tamara Roberts, MBA, CPPB**
Washington Metropolitan Area Transit Administration

________________________________________________________________

Congratulations to the following MPPA Award Recipients:

**The Harry H. Bain Distinguished Service Award**: The Harry H. Bain Distinguished Service Award recognizes the extraordinary dedication and service to the public procurement profession.

**Harry H. Bain Award Recipient**
**Linda D. Dangerfield, CPPB**
Director, Office of Procurement and Chief Procurement Officer (CPO)
Maryland Aviation Administration (MAA)

**The Stanley D. Zemansky Award**: The Stanley D. Zemansky Award is MPPA's highest award and is associated with a professional who is respected for outstanding deeds and dedication to the procurement profession.

**Stanley D. Zemansky Award Recipient**
**Tony Reed, PMP, CPPO**
Deputy Secretary
Maryland Department of Housing and Community Development (MDHCD)

**Buyer of the Year Award**: The MPPA Officers and Board of Directors grants this award to buyers who have no supervisory or management responsibilities. The Buyer function involves the process of determining the customer requirements, reviewing specifications and requirements, developing and issuing bids, evaluating offers and selecting the vendor, arriving at fair and reasonable price and terms, preparing the contract or purchase order, vendor relations, following up to ensure timely delivery shipping/receiving, inventory and warehousing, and contract administration provisions.

**Buyer of the Year Award Winner**
**Margie Hajiantoni, CPPB**
Procurement Administrator II
Maryland Transportation Authority (MDTA)
Manager of the Year Award:
The MPPA Officers and Board of Directors grants this award to public procurement professionals who have supervisory or management responsibilities. Public Procurement manager functions must include responsibility of overall procurement/material management activities in a specific governmental entity to include the supervision of procurement personnel and/or the display of executive abilities involving economic/financial, technical, statistical, legal, and administrative attributes. Management positions may be totally dedicated to the procurement function or shared with other responsibilities.

Manager of the Year Award Winner
Karen Meyers, CPPB
Director of Procurement
Harford County Government

In addition, Congratulations to Ms. Jessica Mettle, CPPB, on her appointed position as MVA Director, Procurement & Contracts Division, and Margie Hajiantoni, CPPB on her newly appointed position as Senior Procurement Officer, MDTA Division of Procurement; and Gwendolyn Hudson (CPPB) of DGS for successfully completing the CPPB Exam and earning her CPPB Certification!

Shown Left to Right: Margie Hajiantoni, (CPPB), Procurement Administrator II, Division of Procurement, MDTA, Linda Dangerfield, (CPPB), Director, Office of Procurement and CPO, MAA, Tony Reed, (PMP, CPPO), Deputy Secretary, MDHCD, and Karen Meyers, (CPPB), Director of Procurement, Harford County Government.
Reminders:

As a MPPA member in Good Standing, the following opportunities may be available for you:

**Stanley D. Zemansky Educational Aid Program**
MPPA offers scholarships for courses and reimbursement for certification exams to help members meet their educational and professional goals. MPPA members can apply for available scholarship funds for classes by filling out and submitting an application. Information and the scholarship application are available on MPPA's website: [www.mppainc.org](http://www.mppainc.org), The Stanley D. Zemansky Educational Aid Program.

**Reimbursement for Recertification of CPPO, or CPPB**
MPPA offers reimbursement for recertification for CPPO or CPPB.

Reimbursement will be limited to candidates who pay for the recertification themselves with no financial support for the recertification fee from their employers. Candidates will be reimbursed for the recertification fee only. Upon successfully obtaining the recertification, candidates must submit the application for reimbursement to the Recognition Chairperson.

Members should request reimbursement within eight (8) weeks of obtaining their recertification. Upon receipt and proof of recertification, the Recognition Chairperson shall request reimbursement of the member from the Treasurer.

Share your good news or be recognized for your contributions to the profession by sending your information to the MPPA Recognition Committee.

**MPPA Recognition Committee**
**Ruth Carnes, CPPB - Chair - rcarnes2@mdta.state.md.us - 410-537-7837**
We live in a time of constant innovation. We use innovation to solve some of life’s problems. As groups identify these economic and environmental challenges, we frequently find that cooperative purchasing is identified as one of the recommendations or solutions. Some examples are:

**Renewable Energy** - Aggregation is necessary to build needed volume required for a contractor to be interested in investing in a Power Purchase Agreement for renewable energy solutions. Large-scale renewable projects require long-term buyer commitments to secure financing to build the facility, such as solar and wind farms.

**Local Farming and Food Production** – Aggregation is necessary to demonstrate a demand for locally produced products that will work to sustain local farming production that is necessary for our regional sustainability. Residual benefits include more diversity in products and best pricing.

**Alternative Fueled Vehicles** - Aggregation is sought to improve the unit pricing of alternative fueled vehicles when compared to their lower priced standard fueled vehicles. More competitive pricing may lead to higher demand.

**NG911** - Aggregation is necessary because uniformity is essential to uninterrupted and integrated services between state/county/city lines.

**MD-K12 Digital Library Program** – Aggregation is logical to obtain the best price for digital public school library products for things such as, recorded books, and on-line encyclopedias that are standardly used in every school district in Maryland.

We explore the use of cooperative purchasing initiatives for a variety of motivations but the outcome is always the same; **improved supply chain management and pricing**. Cooperative purchasing should always be a consideration in your game plan.

Did you know ..... that your county’s 911 call center can, from time to time, receive more calls than they can handle causing the overflow to be received in another county to ensure prompt call pick-up, and that cooperative purchasing is used to ensure the State of Maryland uses the same electronic system so this is possible with maximum efficiency and effectiveness?

Did you know ..... that during the State of Maryland’s procurement reform public meetings there was a prevailing thought that all cooperative purchasing lead to aggregation to only large national firms? In fact, most regional cooperative purchasing is awarded to local and state-wide firms.

Did you know ..... that the Maryland Food Center Authority in Jessup, Maryland is the grant administrator that seeks to bolster Maryland school districts’ farm-to-school efforts by, among other things, improving and strengthening the supply chain though cooperative purchasing contracts?
<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kelvin Budd</td>
<td>Inventory Services Clerk</td>
<td>City of Rockville</td>
</tr>
<tr>
<td>Alisha Allmond</td>
<td>Procurement Specialist</td>
<td>Maryland Judicial Center</td>
</tr>
<tr>
<td>Yashica Forrester,</td>
<td>Procurement Specialist</td>
<td>Maryland Judicial Center</td>
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<tr>
<td>Pamela Gregory,</td>
<td>Chief of Staff</td>
<td>Governor's Office of Minority Affairs</td>
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<tr>
<td>Karen Hoang</td>
<td>Procurement Specialist</td>
<td>Maryland Judicial Center</td>
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<tr>
<td>Lisa Lee, Procurement</td>
<td>Specialist</td>
<td>Maryland Judicial Center</td>
</tr>
<tr>
<td>Jessica Lewis</td>
<td>Director of Procurement</td>
<td>City of Rockville</td>
</tr>
<tr>
<td>Jennifer Miller,</td>
<td>Director of Procurement</td>
<td>City of Salisbury Purchasing</td>
</tr>
<tr>
<td>Ivy Rosier, Associate</td>
<td>Buyer</td>
<td>Baltimore County Purchasing Division</td>
</tr>
<tr>
<td>Amanda Sadler,</td>
<td>Procurement Director</td>
<td>Dept. of Housing &amp; Community Dev.</td>
</tr>
<tr>
<td>Alison Tavik,</td>
<td>Director of Communications</td>
<td>Governor's Office of Minority Affairs</td>
</tr>
<tr>
<td>Angela West,</td>
<td>Purchasing Specialist</td>
<td>Wor-Wic Community College</td>
</tr>
<tr>
<td>Whitney Williams,</td>
<td>Procurement Specialist</td>
<td>Maryland Judicial Center</td>
</tr>
<tr>
<td>Jessie Woods, Senior</td>
<td>Buyer</td>
<td>City of Rockville</td>
</tr>
</tbody>
</table>

**RETIREMENT:**

Nickie Copinger, Purchasing Agent II  
Community College of Baltimore
I thank everyone for their assistance in forwarding potential new members to me. As always, members are encouraged to promote MPPA membership to public purchasers who aren't members of the association. All members are in some fashion a part of the Membership Committee. Please continue to refer any potential new members to the Membership Chair, and if they have questions.

Whenever you happen to be attending a Procurement type meeting, seminar, or function, strike up a conversation with someone at this meeting, seminar or function and then during your conversation ask them if they are a member of MPPA and if they aren’t, ask them if they would be interested. Emphasize to them or to your co-workers that our Association is promoting education as one our benefits for joining and you might even suggest that they browse the MPPA Website for further information about our Organization. Since everyone across the country is feeling the budget crunch, some employers may not pay for educational training. MPPA has funds available to help members with their education through scholarships and reimbursement so that you may further your careers in the field of Procurement and consider becoming certified as a CPPB or CPPO.

Michelle S. Frierson, CPPB
Membership Chair

Membership is about people.
When you join MPPA, you connect with procurement professionals from your state, federal government, surrounding cities, provinces, counties, colleges, libraries, hospitals, and other public agencies in your area. MPPA offers you the opportunity to improve skills, formulate new directions and strengthen your career options.

- Professional Development
- Connection and Communication
  - Discounts
  - Conferences
  - Networking
- Professional Certification

MPPA helps you close the gap with the resources you need to realize your professional development goals!
Member's Corner

Mentor/Mentee Program

This program was developed to allow new or existing members the opportunity to get more involved with MPPA and to grow in the profession, under the guidance of an MPPA mentor. We would also love for existing members who have benefited from MPPA services to step up and volunteer as a mentor. If you are interested in becoming a mentee or would like to volunteer as a mentor, please access link below to see form/application on the MPPA website.

https://mppainc.org/insidepages/filearchive/

Pam Jones, Chair
Program Committee

To Check out Procurement-Related Legislation
http://mgaleg.maryland.gov/webmga/frm1st.aspx?tab=home

To volunteer or for suggestions contact Janile Scott, Social Chair @ jscott10@mdfa.state.md.us
March 23, 2019, volunteers needed for the Empty Bowls Fundraiser. Empty Bowls is a fundraiser coordinated every year by St. Vincent de Paul of Baltimore, which raises funds and awareness to serve those who are hungry and homeless in our community. Volunteers are needed as greeters; kids’ corner, serves soup, sell raffle tickets, display bowls, and serve drinks.

May 23, 2019, Red Nose Day. Every year, thousands across America buy Red Noses at Walgreens for $1.00 and go Nose to Nose to raise awareness and funds to help children in need. Red Nose Day is on a mission to end child poverty - one Nose at a time. Money raised supports programs that ensure children in need are safe, healthy and educated. Pick up a few Red Noses at your local Walgreens for you and your department and take a group photo. Or you can do a selfie. Send to me and we can post on the website.

Forthcoming Events:

**Clothing Drives**  – Suited to Succeed
- Sharp Dressed Men
- Children in Need, Inc.

**Books & Buddies** – We Cancerve Movement- Chemo treatments can be long and boring so We Cancerve donates "Books & Buddies" to help young children pass the hours of infusions. A new book with a new stuffed animal that matches the book's main character are stuffed in a clear ziplock plastic bag and presented to hospitalized children throughout the year.

**TransFUNers Kits** –We Cancerve Movement – The TransFUNer Kits are decorated pillows to put over IV poles, whether patient is getting a transfusion or just want to decorate their pole. Kits have: one new pillowcase, small packs of glitter, small bottles of glue, stickers for boys and girls, markers, pipe cleaners, colorful feathers, google eyes, and felt squares.

**Paint Fundraiser** – There is a minimum number of attendees required to do the fundraiser so I will need MPPAs members participation. Painting for Adult guest will be $30 and Children $20. 50% of the proceeds will go to the business (Party on the Avenue) and the other 50% will go to a charity of MPPAs choice. As always, your Social Chair and Co-Chair will provide light refreshments and drinks for all ages.

**Promise Ride** – Susan G. Komen- MPPA volunteers are needed for the Rest Stop located at Davidsonville Park in Edgewater. We will keep the theme for our Rest Stop as the Super Heroes, so I need you to get your costumes out. There is not an age requirement for volunteering, but volunteers under the age of 16 must have adult supervision present. We always have a great time.

**If anyone has any other organizations or events that they would like to become more active in or a fundraiser that they are passionate about, please let me know. I am always looking for new volunteering opportunities and ways I can make a small difference.**

Thank You,

Janile A. Scott
The Historical Committee remains very interested in obtaining MPPA historical information. **We are particularly interested in MPPA Newsletters prior to August 1987.** Additionally, if you know where we might obtain other MPPA historical information, please contact Bill Davis at [ibadd@msn.com](mailto:ibadd@msn.com).

For an idea of the kind of information needed, please see the scope of responsibilities for the Historical committee or check the MPPA website: [https://mppainc.org/chapters/nigp-mppainc/documents/Procedures%20Manual.pdf](https://mppainc.org/chapters/nigp-mppainc/documents/Procedures%20Manual.pdf), page 12.

Specific Responsibilities:
- Select a committee of members to assist in carrying out the duties of the committee.
- Establish criteria for types of information to be collected, including: MPPA Buyer, and Manager of the Year.
- Honoray members;
- Years in which MPPA won national Chapter of the Year awards; Stanley D. Zemansky awardees;
- Distinguished Service awardees.
- Officers, directors, committee chairpersons (including date(s) of service to MPPA).
- Special events, such as year(s) MPPA hosted NIGP annual Forum; members who have held national office and received national awards (e.g. NIGP’s Albert Hall award, and Distinguished Service recognition).
- Verify information and data, to the extent possible to be made a matter of record for the Association. In the event data, such as that which predates the committee is not authenticated in Association minutes or other records, make appropriate notation that the information is deemed correct based upon collaborative interviews with (name the) authorities.
- Collect, catalog, and file the information for future Association purposes.
- Inform the Executive Board in advance for purpose of planning regarding upcoming special programs or ceremony as may be appropriate, e.g., for the 25th Association anniversary.
- Coordinate with other Association committees as appropriate such as Program, Recognition, and Information and Research regarding announcements, programs, special events, and awards.
- Turn over to the succeeding chair Association archives, records and materials relating to the committee’s work and responsibilities.

**LET’S GET HISTORICAL!?!?**

*Most of us know the month and year MPPA became a chartered member of NIGP. Our historical challenge for this issue is...”What was the MPPA’s membership at the time it was chartered and how many of the members actually signed charter?*

*William A. Davis, CPPO, CPPB - Historical Chair*
**Chapter Member Sites**

City of Annapolis  
www.ci.annapolis.md.us

City of Baltimore, Bureau of Purchases  
www.ci.baltimore.md.us

Anne Arundel County Purchasing  
www.aacounty.org

Baltimore County Purchasing Office  
www.baltimorecountymd.gov

City of Frederick, Maryland  
www.cityoffrederick.com

Frederick County Government  
www.co.frederick.md.us

Harford County Purchasing  
www.co.ha.md.us

Howard County  
www.co.ho.md.us

Montgomery County  
www.montgomerycountymd.gov

Towson University Procurement  
www.towson.edu

University of Maryland, College Park, Procurement & Supply  
www.purchase.umd.edu

Carroll Community College  
www.carrolltraining.com

Washington County  
www.washco-md.net

Maryland Department of Transportation  
www.mdot.state.md.us

Frederick Community College  
www.frederick.edu

Columbia Association  
www.columbiaassociation.org

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**NIGP-related Sites**

National Institute of Governmental Purchasing (NIGP)  
www.nigp.org

Pennsylvania Public Purchasing Association  
www.pappainc.org

The Delaware Public Purchasing Association, Inc.  
www.state.de.us

The Metropolitan Washington Chapter - NIGP  
www.nigpmwc.org

Northern New Jersey Chapter of NIGP  
www.nnjnigp.org

Southern New Jersey Chapter of NIGP  
www.sjnigp.org

**Federal Government Sites**

United States Department of Homeland Security  
www.dhs.gov

United States Postal Service Zip Code Directory  
www.usps.com

Consumer Price Indexes (U.S. Department of Labor)  
www.bls.gov

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**Other Sites of Interest**

Cooperative Purchasing Organization  
www.baltometro.org

eMaryland Marketplace  
emaryland.buyspeed.com

Washington Suburban Sanitation Commission  
www.wssc.dst.md.us

Better Business Bureau  
www.bbb.org

Dun & Bradstreet  
www.dnb.com

National Association of State Procurement Officials (NASPO)  
www.naspo.org

National Contract Management Association (NCMA)  
www.ncmahq.org

National Association of Counties (NACo)  
www.naco.org

Institute for Supply Management (ISM)  
www.ism.ws

National Procurement Institute (NPI)  
www.npiconnection.org

Maryland General Assembly  
mgaleg.maryland.gov

State Government - Procurement (P2) Legislation by Session  
Universal Public Procurement Certification Council (UPPCC)  
www.uppcc.org
2019 Officers and Directors

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gusher@sha.state.md.us
Education

CPPB PREP
Mar 14 - 15, 2019
8:00 AM - 5:00 PM
Baltimore

CPP PREP
Mar 7 - 8, 2019
8:00 AM - 5:00 PM
Baltimore

CONTRACT ADMINISTRATION IN THE PUBLIC SECTOR
Mar 18- 20, 2019
8:00 AM - 5:00 PM
Wor-Wic Community College

STRATEGIC PROCUREMENT PLANNING
April 3-5, 2019
8:00 AM - 5:00 PM
Frederick

SOURCING IN THE PUBLIC SECTOR
Apr 10 - 12, 2019
8:00 AM - 5:00 PM
Baltimore

PRACTICAL SPECIFICATION WRITING
April 24, 2019
Washington, DC

RISK MANAGEMENT IN PUBLIC SECTOR CONTRACTS
May 1-2, 2019
Washington, DC

INTRODUCTION TO PUBLIC PROCUREMENT
May 6-8, 2019
Washington, DC

DEVELOPING AND MANAGING REQUESTS FOR PROPOSALS
May 8-10, 2019
8:00 AM - 5:00 PM
Baltimore

EFFECTIVE CONTRACT WRITING
May 14-16, 2019
Washington, DC

CONTRACT ADMINISTRATION IN THE PUBLIC SECTOR
Jun 12 - 14, 2019
8:00 AM - 5:00 PM
Baltimore

STRATEGIC PROCUREMENT PLANNING
July 10-12, 2019
Baltimore

EFFECTIVE CONTRACT WRITING
Aug 1 - 2, 2019
8:00 AM - 5:00 PM
Baltimore

DEVELOPING & MANAGING RFP's
Oct 2, 2019
Frederick

For more details on classes and events visit the MPPA Website
http://mppainc.org
Tips for Class

Dress Comfortably / Business Casual, Bring Pen/Pencil/Highlighter, Notepad Folder for handouts, Bring Sweater & Arrive 5-10 minutes early

We are preparing now for 2019 classes. Please send interest to the Education Chair a minimum of six months prior to class target date.

info@mppainc.org

REMINDER! CHECK OUT THE NIGP WEBINARS, FREE TO MEMBERS!

http://www.nigp.org/grow-professionally/education/webinars

Do you need more procurement resources? Go to the NIGP Website and click on the “Find Procurement Resources” to access a vast library to give you the tools you need to support and manage your agency.

http://www.nigp.org/home/find-procurement-resources

*Find information regarding obtaining your certification / recertification: http://www.uppcc.org/
CAREER OPPORTUNITIES

https://www.mppainc.org/insidepages/jobs/

Procurement Manager
Washington Metropolitan Area Transit Authority

Procurement Administrator II (2 Positions)
Maryland Department of Transportation

Contract Administrator (Contract Admin)
Baltimore City Community College

Purchasing Agent II
Baltimore County Public Schools

To post job opportunities, please email your request to:
INFO@MPPAINC.ORG
Irish Soda Bread Muffins

Ingredients

- 3 cups all-purpose flour
- 1 cup raisins
- 1/2 cup white sugar
- 2 tablespoons white sugar
- 1 tablespoon caraway seeds
- 1 tablespoon baking powder
- 1 teaspoon salt
- 1/4 teaspoon baking soda
- 1 3/4 cups buttermilk
- 1 egg
- 1/4 cup butter, melted

Directions

1. Preheat oven to 400 degrees F (200 degrees C). Line a muffin tin with paper liners.
2. Mix flour, raisins, 1/2 cup plus 2 tablespoons sugar, caraway seeds, baking powder, salt, and baking soda in a large bowl.
3. Whisk buttermilk and egg together in a small bowl. Stir into flour mixture. Fold butter into the batter.
4. Spoon batter into the prepared muffin tin.
5. Bake in the preheated oven until a toothpick inserted into the center comes out clean, 20 to 30 minutes.

Irish Blessing

May the road rise to meet you.
May the wind always be at your back.
May the sun shine warm upon your face,
And rains fall soft upon your fields.
And until we meet again,
May God hold you in the palm of His hand.
ODE TO PURCHASING

Ten years I have been in this business.
Ten years of the roaring and din;
But I have grown up with purchasing,
And seen changes again and again.
But some things will never be different.
No matter how hard you may try;
You'll always hear some of the same old things,
With each day that accelerates by.
"That shipment should have been here last week."

"That's not what I ordered before."
"Why didn't you tell me the price had gone up?"
"Can't I get that same style anymore?"
"Go out to bid on this item."
"Just remember I have no good specs."
"And be sure this time it's made of wood."
"And instead of concave, get convex."
"By the way, that bid you opened today,
The one you spent six months compiling;
Meant to tell you that project has been shelved."
And to that you're supposed to keep smiling?
"That requisition I gave you last Wednesday"

I need to add just a few things."
"But that P.O. went out two days ago."
And you know how the mail has wings.
So out with addendums and changes,
And contracts and letters galore;
And if you find time in the lull to purchase,
It no doubt will be from the wrong store.
You try to save the citizens money,
You think and you sweat, and you strain;
You try so hard to do a good job,
You use every corner of your brain.
But does anyone ever recognize
The effort you put forth each day?
No, there's no pats on the proverbial back,
Much to all our dismay.
But you can be certain of one thing,
You know that your work is worthwhile;
But only purchasing people understand,
And so to each other we always SMILE.

By Sara Gonzalez
Values & Guiding Principles of Public Procurement

VALUES

We depend on values to construct the frameworks of our professional lives. They:

- Are enduring beliefs or ideals shared by public procurement and our stakeholders about what is and what is not good or appropriate in our actions.
- Exert major influence on the behavior of an individual.
- Serve as broad guidelines.
- Influence how we make choices, what choices we make, and how we are to be judged on our actions by the stakeholders.

GUIDING PRINCIPLES

Guiding Principles establish the fundamental norms, rules, or ethics that represent what is desirable (values) and affirmative for our profession and help us determine the rightfulness or wrongfulness of our actions. Principles are more explicit than values, and are meant to govern action.
Letter From the Editor

Happy Spring! Think **Green** and shake out those Winter **Blues**! With this mention of all this color don’t miss out on the **RED** hot events MPPA is offering in educational opportunities. March is purchasing month and MPPA’s Annual One Day of FREE training on March 7 at CCBC. There are also a number of NIGP instructed courses being held in Maryland this month. **DON’T MISS OUT**! Speaking of NIGP, let’s not forget **VCON**! **VCON** is NIGP’s Virtual Conferences. Attend a conference without leaving your office! **VCON** Spring dates are March 27, 28 & 29! For more details visit the NIGP website at [https://www.nigp.org/home/attend-events/virtual-conferences](https://www.nigp.org/home/attend-events/virtual-conferences).

Happy Purchasing Month! Share your Purchasing Month activities with us...Show MPPA your Procurement Pride! Take this month to highlight Procurement in your Agency, we Rock at what we do...**DON’T be afraid flaunt it!** Thank each and every one of you for your service to our profession. You are appreciated!

**See you at FREE training day!**

**MPPA… “PROCUREMENT WITH INTEGRITY!”**

Respectfully,
Brandi Naugle
2019 MPPA Vice President

“Here’s to the crazy ones. The misfits. The rebels. The troublemakers. The round pegs in the square holes. The ones who see things differently. They’re not fond of rules. And they have no respect for the status quo. You can quote them, disagree with them, glorify or vilify them. About the only thing you can’t do is ignore them. Because they change things. They push the human race forward. And while some may see them as the crazy ones, we see genius. Because the people who are crazy enough to think they can change the world, are the ones who do.” -Steve Jobs

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