Happy New Year Members!

Your Executive Board is already working behind the scenes to execute another busy agenda for 2019. On February 2, 2019, we will install our new Board at Dave & Buster’s Arundel Mills location. New Directors include Maryland Aviation Administration’s Linda Dangerfield, CPPB, and Tamara Roberts, MBA, CPPB of the Washington Metropolitan Area Transit Authority. Please join me in welcoming our new Board members!

It’s a busy time and 2019 Legislature is now in session. Who knows what bills will be submitted that will impact procurement, but rest assured your Board intends to stay on top of it and share with you any impact of legislation moving forward.

In anticipation of Governor Hogan proclaiming March as, “Purchasing Month”, we are planning a new, “Free Training Day” and are hopeful to secure March 14th. We are also building a full agenda to include an update on the Lt. Governor Rutherford’s Procurement Reform initiative.

To top it off, MPPA will host the Regional Conference in October, right here in Maryland! Did I mention we have a busy year! That said, please consider volunteering to serve on a planning committee or recommending a topic you’d like to see included at training day and or the Regional Conference.

We love our members, but we’d love to promote you to “Active Members”. J

We are many, but volunteers are few. You have great value to the Association, and we need your recommendations now. Please consider submitting your ideas to me at ddicerbo@mdta.state.md.us or through the website at info@mppainc.org.

Keep warm and I hope to see you soon!

Respectfully,

Donna DiCerbo, CPPO, CPPB
2019 MPPA President

What is Public Procurement?

Simply put, public procurement is the contracting and acquisition of the goods and services required to sustain society and its way of life.

Consider: how do roads become roads? How are parks, schools, libraries, and water treatment facilities established and maintained? How is water and electricity provided to commercial buildings and private residences? How does a community provide for emergency response to a natural or man-made catastrophe?

At every level of society and every entity of government there is evidence of the public procurement profession.
MPPA’s membership meeting and 2019 Officer Installation Dinner will be held on Saturday, February 2nd at a different time and new location. The time has been changed to 1 – 4 PM and the location will be Dave and Buster’s, Function Room, 7000 Arundel Mills Circle, Hanover, MD, 21076. Yes, that’s Arundel Mills Mall directly adjacent to Live! Casino. **Registration cost for members and guests is $25, $10 for children 10 and under and free for children 5 and under.** All members, guests and children **MUST** be registered and paid for at MPPA’s website [www.mppainc.org](http://www.mppainc.org). Networking starts at 1 PM, with a hot buffet lunch served at 1:30 PM.

**(PAYMENT WILL NOT BE ACCEPTED AT THE DOOR)**

**Buffet includes:**
- Chef-Carved Prime Rib with Au Jus & Horseradish Sauce
- Monte Carlo Chicken with Boursin Cheese, Roasted Red Peppers & Chopped Basil
- Fire-Grilled Salmon served atop Garlic Butter Spinach

**APPETIZERS:**
- Mini Chesapeake-Style Crab Cakes with Pineapple Chutney & Sriracha Remoulade
- Kobe Beef Meatballs with Roasted Garlic Marinara
- Hot Manchego Spinach Dip with Tortilla Chips

**SIDES:**
- Baby Kale Caesar Salad
- Vegetarian Penne Pasta in a Chardonnay White Wine Sauce with Artichokes & Roasted Tomatoes
- Garlic Mashed Potatoes
- Garden Vegetable Medley
- Dinner Rolls with Butter

**DESSERTS:**
- Mini Cheesecakes
- Assorted Chocolate Parfaits

Unlimited Soda, Coffee and Tea

Cash Bar

Our special guest, Rick Grimm, CEO of NIGP, will conduct the officer installation and update us on upcoming NIGP projects and changes.

Questions, comments and suggestions are welcome. Contact me directly at [bds@annapolis.gov](mailto:bds@annapolis.gov) or 410-263-7944.

General membership meeting dates for the remainder of the year:
- **Thursday, March** – Date Location TBD
- **Thursday, May 9** – Location TBD
- **Thursday, July 18** – Location TBD
- **September** – Date and location TBD
- **Thursday, November** – Date and Location TBD

*Brian D. Snyder, CPPO*
*Facilities Chairperson*
Reminders:

As a MPPA member in Good Standing, the following opportunities may be available for you:

**Stanley D. Zemansky Educational Aid Program**
MPPA offers scholarships for courses and reimbursement for certification exams to help members meet their educational and professional goals. MPPA members can apply for available scholarship funds for classes by filling out and submitting an application. Information and the scholarship application are available on MPPA’s website: [www.mppainc.org](http://www.mppainc.org), The Stanley D. Zemansky Educational Aid Program.

**Reimbursement for Recertification of CPPO, or CPPB**
MPPA offers reimbursement for recertification for CPPO or CPPB.

Reimbursement will be limited to candidates who pay for the recertification themselves with no financial support for the recertification fee from their employers. Candidates will be reimbursed for the recertification fee only. Upon successfully obtaining the recertification, candidates must submit the application for reimbursement to the Recognition Chairperson.

Members should request reimbursement within eight (8) weeks of obtaining their recertification. Upon receipt and proof of recertification, the Recognition Chairperson shall request reimbursement of the member from the Treasurer.

Share your good news or be recognized for your contributions to the profession by sending your information to the MPPA Recognition Committee.

**MPPA Recognition Committee**
Ruth Carnes, CPPB - Chair - [rcarnes2@mdta.state.md.us](mailto:rcarnes2@mdta.state.md.us) - 410-537-7837
January is the time for resolutions. We often think of January as a time for a fresh start and declare a renewed commitment for personal improvement. It is also a good time to reflect on the efficiency of your procurement business plan. Here are some cooperative purchasing statistics taken from the National Association of State Purchasing Officers’ website and articles, and other sources:

1. Cooperative contracts are sought to reduce workload burdens;
2. Use of cooperative contracts continue to rise;
3. Approximately 60% of what government buys is the same;
4. Cooperative contracts have the benefit of saving time and money in both administrative burden, and product pricing;
5. Through aggregation to large quantities, higher quality products may be obtained;
6. Allows an entity to tap into the expertise of another entity’s procurement staff;
7. Cooperative procurements can help an entity to realize supplier diversity initiatives;
8. “Ultimately, citizens benefit from cooperative procurement through lower total cost of government, better application of resources and more efficient government operations.”

Regardless of the benefits of cooperative purchasing, its use is always a matter of choice. We find through regional surveying, that the use of cooperative contracts is usually around 20% of total spend. Generally, this happens because of statutory and procedural requirements, decision making that indicates that an entity may out-perform the comparable cooperative procurement, or a commitment to involving local shareholders.

If you do not already know, take some time to determine how and where you use cooperative purchasing.

- Are you utilizing your time on routine procurements that would be better spend on more complex procurements?
- What percentage of your procurements would you like to collaborate with others for better pricing and terms?
- Where do you have the expertise to take the lead on a cooperative procurement?
- Do you participate in state and/or regional cooperative organizations?
- Does your procurement business plan or personal annual objectives consider the need for efficiency through the purposeful use of cooperative contracts?

We could go on and on but the point is that your plans for the use of cooperative procurements whether administered by you or others should be a matter of planning. Take some time to evaluate your current business plan and where you can benefit from cooperative procurements. The benefits are real.

Make your 2019 resolution to include cooperative procurement planning in an active and deliberate way!
Membership

Kathy Shaffer, Purchasing Agent II
Baltimore County Public Schools

Garrison Frey, Procurement Analyst
Frederick County Government

Jamie Tomaszewski, Chief of Procurement
Dept. of Budget & Management

Lola Taimiyu, Procurement Analyst
Dept. of Budget and Management

Rachel Hershey, Procurement Supervisor
Dept. of Budget and Management

Joseph Eccleston, Procurement Administrator
Dept. of Public Safety and Correctional Services

Vasti Presley, MBE Officer
Motor Vehicle Administration

Robin Harding, Procurement Officer
Motor Vehicle Administration

Philip Jackson, Procurement Administrator I
Motor Vehicle Administration

Vicetoria Bell, Assistant Purchasing Manager
Maryland Transit Administration

Dom Amanze, Senior Procurement Officer
Prince George’s County Government

Sharon Federowicz, Asst. Director
Community College of Baltimore

Mike Yeager, Procurement Analyst II
Dept. of Budget and Management

Christopher Hautala, Procurement Analyst
Dept. of Budget and Management

Kelli Gower, Procurement Officer
Motor Vehicle Administration

Angelina Mulenga, Contract Administrator
Washington Metropolitan Area Transit Authority

Lorraine Denmark-Ziara, Sr. Procurement & Compliance Officer
Maryland Transit Administration

Susan Edwards, Procurement Administrator
Maryland Transit Administration

Karen Leatherwood, QA/QC Manager
Maryland Transit Administration

Heather Schwartz, Procurement Administrator
Maryland Transit Administration

Edrica Taylor, Procurement Administrator
Maryland Transit Administration

Andrea Lockett, Procurement Analyst Supervisor
Dept. of Budget and Management

Gregory Dennis, Procurement Analyst
Dept. of Budget and Management

Amanda Tucker, Buyer’s Assistant
Anne Arundel County Purchasing

Pamela Malech, Procurement Analyst
Dept. of Budget and Management

Tanya Parker, Procurement Agent
St. Mary’s County Metropolitan Commission
I thank everyone for their assistance in forwarding potential new members to me. As always, members are encouraged to promote MPPA membership to public purchasers who aren’t members of the association. All members are in some fashion a part of the Membership Committee. Please continue to refer any potential new members to the Membership Chair, and if they have questions.

Whenever you happen to be attending a Procurement type meeting, seminar, or function, strike up a conversation with someone at this meeting, seminar or function and then during your conversation ask them if they are a member of MPPA and if they aren’t, ask them if they would be interested. Emphasize to them or to your co-workers that our Association is promoting education as one our benefits for joining and you might even suggest that they browse the MPPA Website for further information about our Organization. Since everyone across the country is feeling the budget crunch, some employers may not pay for educational training. MPPA has funds available to help members with their education through scholarships and reimbursement so that you may further your careers in the field of Procurement and consider becoming certified as a CPPB or CPPO.

Michelle S. Frierson, CPPB
Membership Chair

Membership is about people.

When you join MPPA, you connect with procurement professionals from your state, federal government, surrounding cities, provinces, counties, colleges, libraries, hospitals, and other public agencies in your area. MPPA offers you the opportunity to improve skills, formulate new directions and strengthen your career options.

• Professional Development
• Connection and Communication
  • Discounts
  • Conferences
  • Networking
• Professional Certification

MPPA helps you close the gap with the resources you need to realize your professional development goals!
Mentor/Mentee Program

This program was developed to allow new or existing members the opportunity to get more involved with MPPA and to grow in the profession, under the guidance of an MPPA mentor. We would also love for existing members who have benefited from MPPA services to step up and volunteer as a mentor. If you are interested in becoming a mentee or would like to volunteer as a mentor, please access link below to see form/application on the MPPA website.

https://mppaine.org/insidepages/filearchive/

Pam Jones, Chair Program Committee

Get Your Paint Party On

Spring Clothing Drives
* Suited to Succeed
* Sharp Dressed Man
Details to come!

To Check out Procurement-Related Legislation
http://mgaleg.maryland.gov/webmga/frm1st.aspx?tab=home

Do you have exciting news? Maybe want to share something with your MPPA family? Would you like to volunteer? Need more details on an event? Contact Janile Scott, Social Chair @ jscott10@mdta.state.md.us

Your shout out will be shared with your fellow Members! We are family and we would love to hear it!

To volunteer or for suggestions contact Janile Scott, Social Chair @ jscott10@mdta.state.md.us
May each of you have a very happy and prosperous new year.
The Historical Committee remains very interested in obtaining MPPA historical information. We are particularly interested in MPPA Newsletters prior to August 1987. Additionally, if you know where we might obtain other MPPA historical information, please contact Bill Davis at ibadd@msn.com.

For an idea of the kind of information needed please see the scope of responsibilities for the Historical committee or check the MPPA web site: https://mppainc.org/chapters/nigp-mppainc/documents/Procedures%20Manual.pdf, page 12.

Specific Responsibilities:
• Select a committee of members to assist in carrying out the duties of the committee.
• Establish criteria for types of information to be collected, including: MPPA Buyer, and Manager of the Year.
• Honorary members;
• Years in which MPPA won national Chapter of the Year awards; Stanley D. Zemansky awardees;
• Distinguished Service awardees.
• Officers, directors, committee chairpersons (including date(s) of service to MPPA).
• Special events, such as year(s) MPPA hosted NIGP annual Forum; members who have held national office and received national awards (e.g. NIGP’s Albert Hall award, and Distinguished Service recognition).
• Verify information and data, to the extent possible to be made a matter of record for the Association. In the event data, such as that which predates the committee is not authenticated in Association minutes or other records, make appropriate notation that the information is deemed correct based upon collaborative interviews with (name the) authorities.
• Collect, catalog, and file the information for future Association purposes.
• Inform the Executive Board in advance for purpose of planning regarding upcoming special programs or ceremony as may be appropriate, e.g., for the 25th Association anniversary.
• Coordinate with other Association committees as appropriate such as Program, Recognition, and Information and Research regarding announcements, programs, special events, and awards.
• Turn over to the succeeding chair Association archives, records and materials relating to the committee’s work and responsibilities.

William A. Davis, CPPO, CPPB - Historical Chair
**Chapter Member Sites**

City of Annapolis  
www.ci.annapolis.md.us

City of Baltimore, Bureau of Purchases  
www.ci.baltimore.md.us

Anne Arundel County Purchasing  
www.aacounty.org

Baltimore County Purchasing Office  
www.baltimorecounty.md.gov

City of Frederick, Maryland  
www.cityoffrederick.com

Frederick County Government  
www.co.frederick.md.us

Harford County Purchasing  
www.co.ha.md.us

Howard County  
www.co.ho.md.us

Montgomery County  
www.montgomerycounty.md.gov

Towson University Procurement  
www.towson.edu

University of Maryland, College Park, Procurement & Supply  
www.purchase.umd.edu

Carroll Community College  
www.carrolltraining.com

Washington County  
www.washco-md.net

Maryland Department of Transportation  
www.mdot.state.md.us

Frederick Community College  
www.frederick.edu

Columbia Association  
www.columbiaassociation.org

---

**NIGP-related Sites**

National Institute of Governmental Purchasing (NIGP)  
www.nigp.org

Pennsylvania Public Purchasing Association  
www.pappainc.org

The Delaware Public Purchasing Association, Inc.  
www.state.de.us

The Metropolitan Washington Chapter - NIGP  
www.nigpmwc.org

Northern New Jersey Chapter of NIGP  
www.nnjigp.org

Southern New Jersey Chapter of NIGP  
www.sjnigp.org

---

**Federal Government Sites**

United States Department of Homeland Security  
www.dhs.gov

United States Postal Service Zip Code Directory  
www.usps.com

Consumer Price Indexes (U.S. Department of Labor)  
www.bls.gov

---

**Other Sites of Interest**

Cooperative Purchasing Organization  
www.baltometro.org

eMaryland Marketplace  
emaryland.buyspeed.com

Washington Suburban Sanitation Commission  
www.wssc.dst.md.us

Better Business Bureau  
www.bbb.org

Dun & Bradstreet  
www.dnb.com

National Association of State Procurement Officials (NASPO)  
www.naspo.org

National Contract Management Association (NCMA)  
www.ncmahq.org

National Association of Counties (NACo)  
www.naco.org

Institute for Supply Management (ISM)  
www.ism.ws

National Procurement Institute (NPI)  
www.npiconnection.org

Maryland General Assembly  
mgaleg.maryland.gov

State Government - Procurement (P2) Legislation by Session  
Universal Public Procurement Certification Council (UPPCC)  
www.uppcc.org

---

2019 Officers and Directors

Donna DiCerbo, CPPO, CPPB
President
Maryland Transportation Authority
303 Authority Drive 2nd Floor
Baltimore, Maryland 21222
Phone: (410) 537-7814
Fax: (410) 537-7801
ddicerbo@mdta.state.md.us

Brandi Naugle, CPPB
Vice President
Washington County
100 West Washington Street Room 320
Hagerstown, Maryland 21740
Phone: (240) 313-2337
Fax: (240) 313-2331
bnaugle@washco-md.net

Marsha Turnipseed, CPPB
Secretary
State Highway Administration
707 N. Calvert Street
Baltimore, Maryland 21202
Phone: (410) 545-0378
mturnipseed@sha.state.md.us

Andrea Hennessy-Welcome, CPPB
Treasurer
Montgomery County Police
100 Edison Park Drive, 3rd Floor
Gaithersburg, Maryland 20878
Phone: (240) 773-5241
Fax: (240) 773-5240
Andrea.hennessy-welcome@m

Mark Miller, CPPO, CPPB, C.P.M.
Immediate Past-President
Wicomico County Board of Education
101 Long Avenue P.O. Box 1538
Salisbury, Maryland 21802
Phone: (410) 677-4571
Fax: (410) 677-4418
memiller@wcboe.org

Rick Curry, CPPO, CPPB
Washington County
100 West Washington Street Room 320
Hagerstown, Maryland 21740
Phone: (240) 313-2332
Fax: (240) 313-2331
rcurry@washco-md.net

Linda D. Dangerfield, CPPB
Director/Chief Procurement Officer
Office of Procurement
MDOT Maryland Aviation Administration
410-859-7097 phone
410-694-6290 fax

Cathie Nash, CPPO, CPPB
State of Maryland Military Department
Fifth Regiment Armory
29th Division Street B 5
Baltimore, Maryland 21201
Phone: (410) 290-9457
Fax: (410) 234-3820
catherine.nash@maryland.gov

Tamara Roberts, CPPB
WMATA
600 5th Street
Washington, DC 20001
Phone: 202-962-1412
tjroberts@wmata.com

Georgina Usher, CPPB
State Highway Administration
707 N. Calvert Street
Baltimore, Maryland 21202
Phone: (410) 545-8839
gusher@sha.state.md.us
INTRODUCTION TO PUBLIC PROCUREMENT
Jan 9 - 11, 2019
8:00 AM - 5:00 PM
Baltimore

LEGAL ASPECTS OF PUBLIC PROCUREMENT
Wed, Feb 6, 2019
8:00 AM - 5:00 PM
Baltimore

CPPB PREP
Mar 14 - 15, 2019
8:00 AM - 5:00 PM
Baltimore

CPPO PREP
Mar 7 - 8, 2019
8:00 AM - 5:00 PM
Baltimore

CONTRACT ADMINISTRATION IN THE PUBLIC SECTOR
Wed, Mar 20, 2019
8:00 AM - 5:00 PM
Wor-Wic Community College

SOURCING IN THE PUBLIC SECTOR
Apr 10 - 12, 2019
8:00 AM - 5:00 PM
Baltimore

DEVELOPING AND MANAGING REQUESTS FOR PROPOSALS
May 8-10
8:00 AM – 5:00 PM
Baltimore

CONTRACT ADMINISTRATION IN THE PUBLIC SECTOR
Jun 12 - 14, 2019
8:00 AM - 5:00 PM
Baltimore

EFFECTIVE CONTRACT WRITING
Aug 1 - 2, 2019
8:00 AM - 5:00 PM
Baltimore

For more details on classes and events visit the MPPA Website
https://www.mppainc.org/insidepages/meetings
Tips for Class

Dress Comfortably / Business Casual, Bring Pen/Pencil/Highlighter, Notepad Folder for handouts, Bring Sweater & Arrive 5-10 minutes early

We are preparing now for 2019 classes. Please send interest to the Education Chair a minimum of six months prior to class target date.

info@mppainc.org

REMINDER! CHECK OUT THE NIGP WEBINARS, FREE TO MEMBERS!
http://www.nigp.org/grow-professionally/education/webinars

Do you need more procurement resources? Go to the NIGP Website and click on the “Find Procurement Resources” to access a vast library to give you the tools you need to support and manage your agency.
http://www.nigp.org/home/find-procurement-resources

*Find information regarding obtaining your certification / recertification: http://www.uppcc.org/
King Crab Appetizers

Ingredients
- 2 (12 ounce) packages refrigerated biscuit dough
- 1 (8 ounce) package cream cheese, softened
- 1 (6 ounce) can crab meat, drained
- 2 tablespoons mayonnaise
- 2 tablespoons grated Parmesan cheese
- 1/2 cup shredded Cheddar cheese
- 2 tablespoons thinly sliced green onion
- 1 teaspoon Worcestershire sauce
- 1 pinch paprika

Directions
1. Preheat oven to 375 degrees F (190 degrees C). Lightly grease 12 tartlet pans.
2. Divide rolls in half and press into the prepared tartlet pans. Set aside.
3. In a large bowl, combine cream cheese, crab, mayonnaise, Parmesan cheese, Cheddar cheese, green onions and Worcestershire sauce. Spoon 1 teaspoon of mixture into tarts and garnish with paprika.
4. Bake at 375 degrees F (190 degrees C) for 15 to 20 minutes, or until light brown. These freeze wonderfully. Just reheat before serving.

Perfect Crab-Stuffed Mushrooms

Ingredients
- 2 tablespoons butter
- 2 tablespoons minced green onion
- 1 cup cooked crabmeat, finely chopped
- 1/2 cup dry bread crumbs
- 1/4 cup shredded Monterey Jack cheese
- 1 egg, beaten
- 1 teaspoon lemon juice
- 1/2 teaspoon dried dill weed
- 1/2 cup melted butter
- 1 1/2 pounds fresh button mushrooms, stems removed
- 1/2 cup shredded Monterey Jack cheese
- 1/4 cup dry white wine

Directions
1. Preheat oven to 400 degrees F (200 degrees C).
2. Melt 2 tablespoons butter in a skillet; cook and stir green onion until softened, about 2 minutes. Transfer green onion to a bowl. Stir in crabmeat, bread crumbs, 1/4 cup Monterey Jack cheese, egg, lemon juice, and dill weed until well mixed.
3. Pour 1/2 cup melted butter in a 9x13-inch baking dish; turn mushroom caps in butter to coat. Fill mushroom caps with the crab mixture and sprinkle with remaining 1/2 cup Monterey Jack cheese. Pour white wine into baking dish.
4. Bake in preheated oven until cheese is melted and lightly brown, 15 to 20 minutes.
Letter From the Editor

Happy New Year Marylanders! I hope you brought the New Year in with a Bang! While making your New Years resolutions be sure to include your MPPA organization. Attend a general membership meeting, volunteer at one of our fun filled give back events, attend a class, volunteer for one of our many committees…I promise you that if you do, you will be motivated to do it more often. Let’s make 2019 another great year for MPPA!

MPPA… “PROCUREMENT WITH INTEGRITY!”

Respectfully,
Brandi Naugle
2019 MPPA Vice President

JOB OPPORTUNITIES

Purchasing Agent II – Baltimore County Public Schools
Contract Manager – Washington Metro. Area Transit Authority
Procurement Business Systems Analyst II – Washington Metro. Area Transit Authority

Visit Job Opportunities at https://www.mppainc.org/insidepages/jobs/

Future Issue Publication Dates
January 1, 2019
March 1, 2019
May 1, 2019
July 1, 2019
September 1, 2019
November 1, 2019

Deadlines for Submittals
December 20, 2018
February 22, 2019
April 25, 2019
June 24, 2019
August 26, 2019
October 25, 2019
December 22, 2019

Please send all contributions to:
THE FINE PRINT
Brandi J. Naugle, CPPB – (Editor)
Washington County Purchasing Department
100 West Washington Street, Room 3200
Hagerstown, MD 21740
240-313-2337
bnaugle@washco-md.net