Join RMGPA in support of Feed the Children, an El Paso County area program. This celebration kicks off the Holiday Season for hundreds of children and families that are served by the department of Human Services. We are asking conference attendees to bring the following items to donate:

- Stuffed animals
- Books

Our RMGPA President, Kristen Spicola, is challenging the organization in a giving match. Kristen will provide a candy cane with a Holiday note from RMGPA for every book and/or stuffed animal donated. Donations will be accepted throughout the conference and donated to Feed the Children on Saturday, December 13th.

CONFERENCE AGENDA

Wednesday, December 10, 2014

4:00 – 5:30 pm  Programs Committee Meeting
   Room: Boardroom  The Programs Committee will be meeting to plan the 2015 conferences. All interested members are welcome

5:30 – 6:30 pm  Past President’s Reception
   Room: Gunnison  RMGPA Past Presidents, by invitation

Thursday, December 11, 2014:

7:00 – 8:15 am  Conference Check-In and On-Site Breakfast – included in registration fee, at Mountain View Restaurant

8:15 – 8:30 am  Welcome and Opening Remarks
   Room: Arkansas/Platte  Kristen Spicola, CPPB, 2014 RMGPA President, Pueblo Board of Water Works

8:30 – 9:50 am  Give a Dazzling Performance – How to be a star!
   Room: Arkansas/Platte  Tammy Rimes, Consultant, Author, Former Purchasing Agent for City of San Diego and Vice-President of Local Government at Government Sourcing Solutions

Would your department be able to get an “Oscar” for your performance? What can your department achieve during 2015 that will make a major difference? How do you continue to develop yourself and team to meet the challenges of tomorrow? What are the trends for public procurement and what should you be prepared for? This session will be filled with good information, while being fun and motivational!
9:50 – 10:00 am  
Break

10:00 – 11:15 am  
"Repurposing" Byproducts and Waste of Industry  
*Room: Arkansas/ Platte*

*Damon Carson, owner and founder of repurposed MATERIALS*

This fun and engaging presentation will encourage the audience to look at byproducts and waste through a different lens. Many materials can be diverted from the landfill and solve real problems with a little ingenuity. We call this ingenuity… “repurposing”.

11:15 – 11:45 pm  
RMGPA Business Meeting and presentation of Distinguished Service Award, CPPB/CPPO Certifications  
*Room: Arkansas/ Platte*

11:45 – 12:45 pm  
On-Site Lunch (included in registration) and time to network with RMGPA colleagues  
*Room: Arkansas/ Platte*

12:45 – 1:05 pm  
Open Forum

1:05 – 1:15 am  
Break

1:15 – 2:50 pm  
The Humor in Procurement  
*Room: Arkansas/ Platte*

*Michael Asner*

Michael will speak about humor in procurement throughout history.

2:50 – 3:00 pm  
Break/Room Change

3:00 – 5:30 pm  
Chapter Enhancement Event  
*Room: Rio Grande/Gunnison*

Trade Show, 1-on-1 sessions, and networking with suppliers. The trade show will begin at 3:00 p.m. Visit all the suppliers for maximum benefit! 1-on-1 sessions will be scheduled with ten suppliers. Please sign up to be 1 of the 10 member agencies to participate in this session! Cocktails and hors d’oeuvres will be offered from 4:00 to 5:30 pm.

5:30 – 7:00 pm  
Evening Social Event  
*Room: Rio Grande*

Join us for appetizers and fun – including an Ugly Christmas Sweater contest and viewing scavenger hunt videos. Prizes for the Ugly Christmas Sweater contest will be awarded for “best overall”, “authentic ugliness” (think stockings, kittens, bizarre combinations, etc.), and “most crafty” (for the guest who crafts his or her own sweater or modifies an existing sweater.) Prize categories for the scavenger hunt will be announced at the conference!

**Friday, December 12, 2014**

7:00 – 8:15 am  
On-Site Breakfast (included in registration) at the Mountain View Restaurant

8:15 – 8:30 am  
Election Results and Swearing In Ceremony  
*Room: Arkansas/ Platte*

*Linda Meserve, CPPB, RMGPA Elections Committee Chairperson and Supervising Purchasing Agent, Colorado State University*

8:30 – 9:30 am  
Procurement Managers wanted, are you ready and willing?  
*Room: Arkansas/ Platte*

*Don Buffum, CPPO, 2014-2015 NIGP President, Director of Procurement & Contracts at Mississippi State University*

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*Revision A – 02/09/2011  Dedicated to Excellence in Public Purchasing*
Public purchasing is at an important crossroads and we must determine which direction we are going to go. Will we be professional paper pushers or will procurement take on a strategic management role? Where will you fit into this decision? Why don't we have more say? What do we need to do? What are we going to do? If thinking causes indigestion, you may want to avoid this session!

9:30 – 10:30 am  Panel Presentation: RMGPA Business Advisory Community (BAC) - Vendor Members/Representatives
Room: Arkansas/Platte
Business representatives from large corporations, small businesses, finance, technology, consulting, etc. will participate in this information-packed 60 minute session. RMGPA members will have the opportunity to benefit from the expertise and insights of the Business Community, as they share their unique information and observations about TRENDS, ISSUES, or CHALLENGES with relevance to public sector procurement professionals and methods. Committee members for the BAC will facilitate.

10:30 – 10:35 am  Break

10:35 – 12:00 pm  Absolute Honesty: Building a Corporate Culture That Values Straight Talk and Rewards Integrity
Room: Arkansas/Platte
Larry Johnson
Enhance your leadership skills by establishing a new standard of communication – a standard that encourages creativity through candid discussions, frank expression of ideas, and healthy debate. A standard that tells the truth, doesn’t mince words, and is guided by a clear sense of right and wrong. You will walk away with practical tools for:
- Applying the Six Laws of Absolute Honesty
- Short circuiting the “Kumbaya” syndrome so that people will speak their minds openly and honestly without fear of retribution
- Getting chronic whiners to stop sniveling and do something positive to fix the problems they whine about.

12:00 pm  Closing Remarks and Adjourn

12:15 – 2:30 pm  Board Meeting (for 2014 and 2015 Officers, Chairs, and Co-Chairs)
Room: Shoshoni
See separate agenda for details

**Drive home safely, or stay and enjoy more of Colorado Springs!**

MARK YOUR CALENDARS FOR UPCOMING CONFERENCES!
2015 Spring Conference: March 13, 2015 ~ Hensel Phelps Theatre at Union Colony Civic Center in Greeley
2015 Summer Conference: June 11-12, 2015 ~ Hotel Colorado in Glenwood Springs
2015 Fall Conference: September 18, 2015 ~ Denver

Revision A – 02/09/2011  Dedicated to Excellence in Public Purchasing
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"Repurposing" of Non-Materials

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Absolute Honesty Law #2

Tackle the Problem

I would be more effective working with ____________ if...

Constructive Confrontation

- Use “I” language
- Focus on the present and future
- Listen to be heard
Absolute Honesty

Absolute Honesty Law #3

Disagree and Commit

PAL

your 3 healthy choices

Proactivity
Acceptance
Leaving

Absolute Honesty Law #4

Welcome The Truth

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www.absolutehonesty.com
Absolute Honesty

Absolute Honesty Law #5
Reward the Messenger

Absolute Honesty Law #6
Build a Platform of Integrity

Six Laws of Absolute Honesty

1. Tell the truth.
2. Tackle the problem.
3. Disagree & commit.
4. Welcome the truth.
5. Reward the messenger.
6. Build a platform of integrity.

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