Dear AZNIGP Members,

As you might know an email from National was sent last week, Forum in Chicago is changed to being virtual. National has offered a significantly reduced fee for attending if you were unable to attend in person this year. Your board is diligently looking at some options to host it for our membership. We will keep you informed as we move through this process.

We had our first Zoom Career Seminar and Business meeting on May 21st with our guest speaker Alex Aanderud. As we move forward with Webinars and meetings, we look at each event to determine if we will proceed with virtual options for our membership. Our next Webinar on “5 Mistakes You Might Be Making in Your RFP Evaluations and How to Avoid Them” on June 9th will be done via Zoom. For members that have registered, you will receive the login information soon. Please be sure to visit our website at www.aznigp.org for all current meeting information and registration details as our calendar of events has been fluid.

It is now membership renewal time. Memberships expire June 30th so if you have not yet renewed please do so this month. I encourage all members to renew and non-members to sign up. As a member, you enjoy significant benefits, including, discounts on educational seminars, certification programs that demonstrate your professional expertise, and the opportunity to network with other procurement professionals. If you are not a National member, National is offering membership for only $90. If you reference our chapter on your membership with National, they will give us a rebate back of $25 for each new National membership.

Also, we are looking for nominations for our executive board for next year. The Vice President and Treasurer positions will be open. If you are not sure what these positions entail, I encourage you to reach out to Lori Noyes, VP, lori.noyes@azdcs.gov and Cyndi Hawk, Treasurer, cyndi.hawk@surpriseaz.gov.

Thank you for all that you do as members and volunteers of this great organization of ours.

Sincerely,

Heather Hodgman, MPA
New AZ NIGP Members

Frances Rubio – Arizona Department of Economic Security

Kailee Gray - Arizona Department of Health Services
Ms. Lori Noyes  
2020 AZ NIGP Vice President  

*What is it that you do?*  
I am currently the Vice President of the Chapter and my position is responsible for supporting the President. The Vice President sits as the Chair on the Regional Conference Committee and the Awards & Scholarship committee. There are many duties that are performed as the Vice President but to sum it up the Vice President is responsible for supporting the Board and for representing the Chapter in a professional manner.

*How long have you been a member with the chapter?*  
I have been a member since 1997

*Why did you want to be in office?*  
I started off as wanting to be Secretary to get my feet wet and see if I would enjoy holding an elected position. After a two year commitment, I decided I enjoyed the work and the responsibility and I made the decision to run for Vice President. This experience has been priceless. I have learned so much about public offices all over the Nation as well as how our Chapter impacts members statewide. It is a very fulfilling experience and I recommend everyone should give it a try, at least take a shot at being the Secretary or Treasurer and see if this is the life for you.

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Ms. Cyndi Hawk  
2020 AZ NIGP Treasurer  

*What is it that you do?*  
This is my second year of my first term as the Treasurer for the Chapter. I am the Senior Buyer for the City of Surprise for the last 5 years. Prior to that I was the Procurement Manager for the Creighton School District. I have been in government for 19 years, 16 of which has been in procurement.

*How long have you been a member with the chapter?*  
I have been a member of the chapter for 15 years.

*Why did you want to be in office?*  
I believe that the NIGP and the AZ Chapter are a very important asset to the procurement profession. I wanted to contribute and be more involved with the chapter.
Young Professional/Student Chapter Committee

By Kianie King

The Young Professionals Committee works together to come up with new ways to increase recruitment, volunteer involvement, and attendance at AZNIGP meetings throughout the year. Our goal is to understand and address the needs and concerns of young professionals in order to promote involvement in the AZNIGP Chapter. We collaborate to develop events throughout the year to promote networking amongst other young professionals and the entire AZNIGP Chapter.

As the chair of the committee, what do you do for the AZNIGP chapter:

As chair of the Young Professional committee, I aim to make young professionals more involved with the Chapter by hosting social events and creating an environment for us to bounce ideas off one another at each meeting. By doing this, the committee members start to feel more comfortable and confident in participating in Chapter events. I also work to find different ways to promote the Chapter to up and coming college graduates who may be interested in a career in public procurement. This benefits the Chapter by potentially gaining Student members and also benefits all procurement agencies by encouraging new talent.

Awards & Scholarship Committee

By Lori Noyes

The Awards & Scholarship committee is responsible for reviewing all applications received for an award. This includes regular scholarship applications for up to $1,000, The annual National Forum scholarship applications, and the annual Manager and Buyer of the year applications. The committee utilizes a scoring tool to give each application a score. The committee will periodically review the policies for each scholarship and update them as needed.

As the Chair of the committee, what do you do for the AZNIGP chapter.

The Vice President sits as the Chair of this committee. The Vice president sends the applications out to the committee along with the scoring tool and compiles everything once scoring is completed by the committee. The Chair is responsible for keeping track of all received applications, sending out award and non-award letters to the applicants and work with the Treasurer for distributing the funds for awards.
Social Media Committee
By Sabina Moore

The Social Media committee implements social media strategies in the effort to promote the value of membership in AZNIGP via social media platforms (LinkedIn, Facebook, and Twitter). The goal is to support the promotional efforts of all AZNIGP Chapter activities, working with other AZNIGP Committees, and maintaining a professional and positive reflection upon AZNIGP and its members.

As the chair of the committee, what do you do for the AZNIGP chapter:

Some of the responsibilities of this committee are:

- Maintaining and enhancing AZNIGP social media page, feeds and platforms;
- Increase visibility to interested parties and relevant discussion topics;
- Promote the membership value in AZNIGP via social media channels;
- Interact with members via social media channels including posting content, responding to posts, monitoring, and generating followers, and
- Advertise continuing education events.

The Social Media committee members are:

- Sabina Moore, Chair
- Brian Garcia,
- Jesse Atoigue,
- Tyra Bell, and
- Kelie Thomas.
Upcoming Events & Professional Development Opportunities

This is a TENTATIVE schedule of 2020 Events and Professional Development Opportunities. The calendar will be updated as planning progresses.

**July**

**Alternative Dispute Resolution**
Monday, July 27 to Tuesday, July 28, 2020
8 am to 5 pm
Virtual Online class

**August**

**Career Seminar II**
Tuesday, August 11, 2020
1:30 am to 1 pm
Location: ADOT-HRDC

**NIGP Virtual Forum 2020**
Monday, August 24, 2020 to Friday, August 28, 2020
Click here for more information

**September**

**Chapter Luncheon Meeting**
Tuesday, September 8, 2020
11:30 am
Location: ADOT-HRDC

**October**

**Introduction into Public Procurement**
Monday, October 5, 2020 to Thursday, October 8, 2020
Location: City of Mesa

**31st Annual Regional Conference & Vendor Expo**
Thursday, October 22, 2020
Location: Mesa Convention Center

**November**

**Webinar: Improving the Bid: Understanding Qualifications, Responsiveness, and Responsibility**
Tuesday, November 10, 2020
11:30 am to 1:30 pm
Central Location: Maricopa County Elections, Phoenix
East side Location: Mesa City Plaza, Mesa
West side Location: City of Surprise- City Hall

**December**

**Awards Luncheon Business Meeting**
Tuesday, December 8, 2020
11:30 am to 1 pm
Location: Phoenix Airport Marriott
Dear Procurement Professional,

No doubt, many of you have been feeling a range of emotions this past week. Anger, rage, fear. Many communities are roiling after seeing a horrific act of violence in Minneapolis, committed against an unarmed black man, George Floyd, at the hands of those whom we should trust. As a result, thousands of protesters marched into the streets of our cities large and small, seeking an end to racism and injustice. Unfortunately, many of these protests turned violent, leading to further loss of life in some cases, and the further devastation of communities already grappling with the harsh impacts of COVID-19.

These are places where you not only work to provide exceptional public benefit, these are places where you live, shop, worship, and spend time with friends, family, and neighbors. These are your communities! The anger many of our fellow citizens are feeling is raw, and rightly justified. Most of us signed up for public service because we want to make a difference in the communities we serve. Those communities are calling each of us to stand up today. We cannot shy away from the reality of racism and injustice and how that permeates all aspects of our lives and overwhelmingly impacts black Americans and other communities of color. And we also cannot move forward until we come to acknowledge it exists. Only when we come to terms with that can we attempt to heal and take the necessary steps to find solutions.

These are complicated issues full of emotion for many. There are no easy answers. But, in this time when so many of us are already struggling with the effects of COVID-19, let us take a moment to reflect. How can we, each of us, wipe away the virus of racism? How can we, each of us, ensure we build trust in our communities—the cornerstone of healthy societies? How can we, each of us, create communities where there is mutual respect and equal opportunity afforded to everyone? How can we, each of us, work towards realizing Dr. Martin Luther King’s vision of a more just society where we judge others by the content of their character, not the color of their skin?

As stewards of the public’s trust, we are uniquely positioned as procurement professionals to impact the communities we live and work in. We ask that you continue to let our values guide your every step: Accountability, Ethics, Impartiality, Professionalism, Service, Transparency.

In this time of intense anxiety and fear, we cannot allow ourselves to be mired in hopelessness and despair. We encourage you to reach out to others. Share your experiences or check in on friends and family. More importantly, let us know what more we can do to help you cope with these challenges.

We have overcome much. We have seen much worse. And while the road is not yet, clear, we will prevail. We must.

To your continued good health and safety,

Rick Grimm CPPO, CPPB, FCIPS
Chief Executive Officer, NIGP
In this difficult turbulent time, we wanted to share some quarantine humor with you to hopefully brighten up your day.
Procurement Challenge

Across
1. Procurement processes using web-based application
4. The idea that the more information disclosed about a business, financial or economic activity, the better.
6. Unexpected or uncontrollable events, including those caused by nature, that can impact a contract (2 words).
8. Receipt of goods transported and delivered to the consignee (3 words).
10. Written modification on to a contract or purchase order
11. Standard article of commerce in the form of material goods, supplies or products.
12. Law based on custom and usage, or confirmed by court decision (2 words).
17. A detailed, written description on of the requirements for the project contained within a RFP (3 words).
20. Conferring, discussing, or bargaining to reach agreement in business transactions.
21. The ability of an asset to be converted into cash.
22. The amount of money moving into and out of a business (2 words).
23. To prohibit a seller/contractor from bidding on future requirements for cause for a certain amount of me.
24. The payment of something of value to an individual with the goal or persuading or influencing his or her decision.

Down
2. Action taken to avoid having to pay some sort of financial cost.
3. An invitation on for bids, a request for proposal, or any document used to obtain bids or proposals for the purpose of entering into a contract.
5. To protect against hurt or loss; to exempt from incurred penalties or liabilities.
7. A point of reference used in measuring an organizations or business unit's performance.
9. Only one vendor can supply the commodities, technology, or perform the services required (2 words).
13. The practice of pooling or grouping smaller purchases to leverage purchasing power.
14. A wrongful act
16. A written account or itemized statement, or merchandise shipped or services performed.
18. The actual expenses incurred in delivering a product, service, or construction; included direct and indirect cost, but does not include profit for the vendor.
19. The situation resulting when the quantity demanded exceeds the quantity supplied of a good or service.
23. The omission or failure to perform a legal or contractual duty.

Answers on next page
Helpful Links

Contact us at: info@aznigp.org or Members@aznigp.com
Visit us on the web at: www.aznigp.org

Helpful Web Links
Job Opportunities

Board Members
President—Heather Hodgman hhodgman@ajcity.net
Vice President—Lori Noyes at Lori.Noyes@azdcs.gov
Treasurer—Cyndi Hawk Cyndi.hawk@surpriseaz.gov
Secretary—Jesse Atoigue at Jesse.Atoigue@azdcs.gov
Immediate Past President—Teena Ziegler at Ziegler.teena@azdeq.gov
Thank you to Our Sponsors!!