<table>
<thead>
<tr>
<th>TIME</th>
<th>DESCRIPTION</th>
<th>Conference Theatre</th>
<th>Palo Verde Room 1</th>
<th>Palo Verde Room 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:15 – 8:00</td>
<td>Registration / Continental Breakfast</td>
<td></td>
<td>Coffee service for Vendors in Exhibit area</td>
<td></td>
</tr>
<tr>
<td>8:05 – 9:00</td>
<td><strong>Guest Speaker - Tammy Rimes – Palo Verde Rooms</strong>&lt;br&gt;“Take your Passion and Create Your Dream Life!!”</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Please be courteous to our guest speaker and be on time. Attendees will receive an extra “bonus” ticket towards our Grand Prize Giveaway</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9:00 – 9:45</td>
<td><strong>Grand Opening of Vendor Expo - Hall G</strong> - PLEASE TAKE THIS TIME TO VISIT THE VENDOR EXPO THROUGHOUT THE DAY</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9:50 – 10:45</td>
<td><strong>VENDOR SHOW</strong>&lt;br&gt;(please take the time to support our vendors throughout the day).</td>
<td>Young Leaders Panel - Matt Bauer, Paul Aguilar, Bill Munch</td>
<td>Create Your Dream Life - Tammy Rimes</td>
<td>Personality Traits - Bob Caldwell, City of Mesa</td>
</tr>
<tr>
<td>10:50 – 11:45</td>
<td><strong>VENDOR SHOW</strong>&lt;br&gt;(please take the time to support our vendors throughout the day).</td>
<td>Group Purchasing Organization Panel discussion: National IPA / TCPN / 1GPA / US Communities</td>
<td>NIGP Governance Structure - Michael Clawson, NIGP Region XI Director</td>
<td>Personality Traits - Bob Caldwell, City of Mesa</td>
</tr>
<tr>
<td>12:00 – 1:30</td>
<td>Lunch @ Rendezvous Center – Keynote Speaker – Andy Core</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>“Change Your Day, Not Your Life”</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1:35 – 2:30</td>
<td><strong>VENDOR SHOW</strong>&lt;br&gt;(please take the time to support our vendors throughout the day).</td>
<td>Andy Core: more .... “Change Your Day, Not Your Life”</td>
<td>Effective Communication - Vernon Goode, Maricopa County</td>
<td>Ethics &amp; Professionalism in the Public Sector - Fred Gardner, City of Chandler</td>
</tr>
<tr>
<td>2:30 – 2:45</td>
<td><strong>Afternoon Break - Hall G</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2:45 – 3:55</td>
<td><strong>VENDOR SHOW</strong>&lt;br&gt;(please take the time to support our vendors throughout the day).</td>
<td>Healthy Habits while at Work - Kristi Mollner, Maricopa County Public Health</td>
<td>Spend Analysis - Jonathan White, Spikes Cavell</td>
<td>Cloud Computing - Michael Echols &amp; Brian Walsh, Maricopa County</td>
</tr>
<tr>
<td>4:00 – 6:00</td>
<td><strong>Closing / Grand Prize Giveaways/25th Anniversary Celebration (Theater/Palo Verde Rooms)</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Opening Session Guest Speaker: Tammy Rimes  
Principal, Tammy Rimes Consulting

"Drink Fine Wine...Ride Fine Horses - Leading the Life of your Dreams"

Tammy Rimes served as the Purchasing Agent for the City of San Diego, the nation’s 9th largest City, during a time of tremendous challenges - 2007 Witch Creek Fires; the Mt. Soledad landslide; and first-time centralization of all contracting operations. Two of her high profile successes were to implement the City’s first environmentally preferred purchasing polices, and lead a restructuring program that reduced City warehousing, saving $1.4M in the first year. The City of San Diego won the NPI Achievement in Excellence Award every year during her leadership. As a keynote speaker, she energizes purchasing teams with inspirational ways to help motivate their teams, handle complex procurements, and be ready for emergencies. She consults to assist cities, counties and local governments develop new ideas and strategies to drive savings and efficiencies.

Outside of the purchasing world, Tammy and her husband own a winery and horse ranch – Hacienda de las Rosas - with a wine and beer tasting room in historic Old Town, San Diego. Her family business was featured on the front page of the USA Today and won the San Diego Chamber Award for Innovative Marketing. Her newly published book, “Drink Fine Wine...Ride Fine Horses - Leading the Life of Your Dreams” is becoming a fast selling inspirational book on Amazon.com.
Matthew Bauer, CPPB, CPPO, C.P.S.M.,
Purchasing Administrator,
City of Mesa

Matthew Bauer is the Procurement Administrator for City of Mesa. Matt has six years of experience in public purchasing and holds a Bachelor’s degree in Supply Chain Management from Arizona State University, a Master’s in Business Administration with an emphasis in Supply Chain Management from Arizona State University, and has completed his CPPB, CPPO, and CPSM certifications. For his utilization of innovative procurement practices, Matt was awarded the Gabe Zimmerman Public Service Award for Innovation in 2011 and has been featured in several published articles including Governing Magazine, Government Procurement Magazine (GOVPRO), CBS, Arizona Republic, and others. Matt is currently a member of NIGP’s Young Professionals Council, Chair member for the Young Professionals / Student Chapter of AZ-NIGP, and was nominated last year as the Chair of the Scholarship Task Force for National NIGP.

PAUL AGUILAR, CPPB
Procurement Officer
City of Mesa

Paul Aguilar is a Certified Professional Public Buyer, with over four years or government procurement experience. He graduated from Arizona State University with his B.S. in Supply Chain Management from the W.P. Carey School of Business, while minoring in U.S. History. He currently works at the City of Mesa in Arizona as a Procurement Officer. When not writing about himself in the third person, Paul can be found cooking and playing some awesome music!!

BILL MUNCH, CPPB
Executive Director
Valley Schools Management Group

Bill Munch is currently the Executive Director of Procurement Compliance, Outreach & Education, at Valley Schools Management Group. He brings with him close to twenty-five years of experience in public procurement at the State Procurement Office and various school districts. His school district purchasing experience includes Mesa Unified School District, Washington Elementary School District, Scottsdale Unified School District, Tempe Elementary School District and Tolleson Union High School District. In addition, Bill has also served four years on the Governing Board Tempe Elementary School District and was its Governing Board President in 2010. He currently serves as the Executive Director of Procurement Compliance, Outreach & Education for Valley Schools Management Group, and a public entity insurance trust.
Bill Munch graduated from Arizona State University in 1988 with a Bachelor of Arts in Purchasing and Materials Management. He has received certification as a Certified Purchasing Manager (C.P.M.) and Certified Professional Public Buyer (CPPB). He was the first President of the Greater Phoenix Purchasing Consortium of Schools (GPPCS), a purchasing cooperative comprised of over fifty school districts in Arizona. He has also served as Vice President and Membership Chair of GPPCS.

Bill spent ten years on Arizona Association of School Business Official (AASBO) Board of Directors and is a certified Arizona Community College Instructor that regularly teaches classes and workshops in public procurement. He currently serves on the AASBO procurement committee in the process of rewriting current procurement rules that have not had a major update since 1987. This committee includes procurement representatives from various school districts and members of the Auditor General, Attorney General and the State Board of Education. He is a member of the National Institute of Governmental Purchasing (NIGP), has served on various chapter committees and regularly presents at chapter NIGP conferences. Bill has always been an active procurement advocate for Arizona public entities.

Bob Caldwell, City of Mesa
Employee Development Specialist

Bob is an Employee Development Specialist for the City of Mesa. He has many years of experience as a teacher, coach, college professor and corporate trainer. His focus areas are leadership development, self-improvement, communication, employee relations and accountability. Bob and his lovely wife, Julie, and their 4 children live in Mesa. In his free time he spends time with his family, plays tennis, loves woodworking, reading great books, rock climbing and extreme canyoneering. “If you want to have more you have to become more.” – Jim Rohn
Group Purchasing Organization (GPO) “Team”

Wayne Casper, Group Director
National Intergovernmental Purchasing Alliance

National IPA was established through a collaborative effort of public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume. National IPA aggregates purchasing volume of participating public agencies across the country in order to receive larger volume discounts from suppliers. There are over 40,000 public agencies that participate in the National IPA cooperative contracting program. Prior to joining National IPA, Wayne was in Public Procurement, including a combined 26 years as Director of Procurement for the State of Arizona and City of Tucson. He also developed the Achievement of Excellence in Procurement (AEP) Award program and was the AEP Chairperson for its first twelve years. Wayne also understands the importance of quality cooperative contracts. His specialties include: Public Procurement, Negotiations, Contract Administration, Cooperative Procurement, Public Management and Legal Aspects of Public Procurement.

Victoria Stringham,
TCPN

Victoria is the Southwest Regional Manager for TCPN, a national cooperative started in 1997, now with over 37,000 members. Based in TCPN’s Phoenix office, Victoria’s role is to support 1,800 public sector and non-profit members within her Southwest region. In 2013 Victoria was elected to the Arizona ASBO Board by her peers as the AASBO Vendor Representative and acts as a liaison for the business community, sharing insight and providing a perspective on the decision-making and policies of the Board. Prior to joining TCPN, Victoria covered a multi-state region for the Public Group, a government software company. Her background in the public sector space both as a vendor and now with a national cooperative gives the unique perspective of the issues faced by governmental purchasing staff, and the importance of consistent, compliant contracts managed by procurement professionals. Victoria has 2 daughters, enjoys playing soccer and golf, and lives with her partner in Gilbert

Mike Chouteau, Executive Director
1GPA

Michael Chouteau is the cofounder and executive director of 1GPA, a non-profit cooperative serving schools, communities, and states. Mr. Chouteau began his marketing career with IBM, and continued for over 20 years in the document solutions industry as a business owner and consultant. Nine years ago, he branched out to the cooperative industry, managing TCPN’s West Coast office. Throughout his career, Mike focused on providing value-added, cost effective, compliant contracts to cities, counties and other public entities. Mr. Chouteau’s core belief centers on serving with creativity, integrity and excellence.
Rob Fiorilli,  
US Communities

Rob has been with US Communities since October 2012. He was born and raised in Cleveland, Ohio – and when he took the job, he made the daring move to Tucson, AZ. Rob came from the private sector and was the Eastern Regional Sales Manager with an Environmental company, where he was responsible for 20 independent sales representatives. While he’s a bit humble when talking about himself, we did get him to mention that in his “spare time”, he loves playing golf. Rob and his fiancée, Lisa, live in Marana with their (little) 85-lb golden doodle, Barkley.

D. Michael Clawson, CPPO, Procurement Manager,  
City of Sierra Vista  
Region XI Director

Michael has been the Procurement Manager for the City of Sierra Vista for 20+ years. Prior to his public service duties, he spent 3 years as a Buyer II for Allied-Signal Aerospace in Phoenix and 9 years in other private sector purchasing. He has an AA degree in Business Administration from Eastern Arizona College, a BS degree in Business Administration from ASU, and an MBA degree with an emphasis in Purchasing & Contracting from ASU. Michael is both a local Chapter member as well as a National member of the National Institute of Governmental Purchasing (NIGP). He is a Master Instructor for NIGP, a Certified Public Purchasing Officer (CPPO), Lead Faculty; Graduate and Undergraduate Colleges of Business & Management for the University of Phoenix and Faculty Member for the University of Phoenix since 1996. Michael is also an Associate Faculty member for Cochise College. Michael has been married for 33+ years, is an Arizona native, fluent in Spanish, enjoys participating in / watching sports, traveling/sight-seeing, and at one time was a professional musician – and yes, he has had the same haircut for 34 years!
Keynote Speaker:
Andy Core,
Author / Speaker on Work-Life Balance, Productivity & Wellbeing
Andy’s primary focus is understanding “why do we not change when we know it is the right thing to do?” Specifically, he addresses how to overcome the barriers sabotaging your motivation to living healthier and achieving better work-life balance.
Core has a master’s degree in the science of human performance and performed research and understands how men and women respond to stress, stress testing, and what it takes to change your health behaviors for the better.
Over the last 17 years, Core has contributed to improving the overall health of some of America’s most successful companies as well as some of our most unhealthy communities. Specifically, he has field tested his concepts working directly with hundreds of top performers within Gillette, Coldwell Banker, Intel, Ernst & Young, Clorox, Tyson Foods, and Newell Rubbermaid, as well as leading healthcare organizations, associations and government agencies. His success rate at helping people goes from “knowing they need to live a healthier and more balanced life” to actually living it is 13X the national average.
Combing the high energy style of a standup comic, stories from his experience a successful wellness consultant, and the latest research, Core will ignite your motivation and show you how to execute a better way of life.

Recent Awards & Acclaim
- Co-host of the PBS affiliate television show “Fighting Fat”
- Winner of Arkansas’ 2005 Outstanding Individual Leadership in Fitness Award
- Voted one of Arkansas’ top 40 business and political leaders under 40
- Columnist for Professional Performance, The Business Owner, Get Outdoors!, and RxDDS magazines
- President of the National Speakers Association Health and Wellness Expert Group and Oklahoma Chapter.
email: andy@andycore.com / www.andycore.com
Vernon Goode,  
Maricopa County Employee Development

Vernon began his Maricopa County career with the County’s Air Quality Department, where he was part of the Human Resources Division. He specialized in developing, coordinating and delivering training for two years. In addition, he conducted new employee orientation, coordinated performance management processes, and was the Co-Coordinator and Co-Chair of the department’s Diversity Council. Vernon served as the point person for venue logistics at the successful Air Quality Conference held on October 20, 2009, and supervised an onsite staff of more than 25 individuals.

In November of 2009, Vernon became the Organizational Development & Training Analyst for Public Works. In this capacity, he developed and coordinated training and development opportunities for his customers in Flood Control District, Transportation, Waste Resources and Recycling, Equipment Services and Public Works Support Service areas. While in this role, Vernon served as the Chair of the Public Works Employee Training Network and Ethics Officer as well as Advisor to the Public Works Ethics Advisory Committee. In addition, he conducted new employee orientation and coordinated and analyzed the results of the Employee Satisfaction Survey for his customer departments.

Currently, Vernon is an Employee Development Trainer with Maricopa County’s central HR Department, where he conducts County-wide training on a variety of subjects including Diversity, Customer Service, Communication, Leadership, Ethics and Real Colors®.

Vernon earned his MBA and his Bachelor of Science degree in Business Administration from Arizona State University. Prior to his time with the County, he worked with McKesson Specialty designing training curriculum for pharmaceutical support programs. Vernon also is a member of the Adjunct Faculty at Phoenix College.

Fred Gardner, Training & Development Coordinator, 
City of Chandler

Fred Gardner joined the City of Chandler in May of 2006 and has since assumed the responsibilities of the Training & Development Coordinator where he’s responsible for developing and facilitating the employee training and development programs for the City of Chandler. He brings over 15 years of management and business operations experience and 23 years of governmental workforce experience within his 33 years of experience working with developers, executives, businesses, and government agencies to achieve trust, loyalty, and positive results. Fred encompasses the ability to adapt to a changing, fast-paced environment with a proven track record of sales, creativity, and productivity to increase revenues, new business, and fresh
business opportunities. He is a highly successful team-builder who can quickly establish rapport with clients and staff. As Vice President, COO and owner of TLC Communications, Inc., Fred effectively implemented a business strategy to contract with government entities, homebuilders, and businesses to become one of Tucson’s leaders in the communications industry. His continued education in the industry helped to educate and keep his clients up to date with the most current products and services available. His persistence and dedication to succeed generated gross revenues to 1 million dollars within the first 4 years. Fred established - and still operates - Freddie G’s BBQ (and wonderful BBQ sauces) to provide quality products to each customer. His dedication to perfection has achieved a growing clientele that continues to expand throughout the marketplace.

As a Sr. Civil Engineering Assistant for Pima County, Fred’s responsibilities included acting as the Technical Review Advisor recommending alternative solutions for all applications and designs submitted to the Design Review Committee for noncompliance with the Hillside Development Overlay Zone (HDOZ) ordinances. He also worked directly under the Director of Development Services to help support the duties and responsibilities at the executive level of departmental operations.

Kristi Mollner, Registered Dietitian
Maricopa County - Public Health Department

Kristi Mollner is a Registered Dietitian who works with Maricopa County’s Department of Public Health in the Office of Nutrition and Physical Activity. She is currently a graduate student at Arizona State University’s College of Nutrition and Health Promotion. Kristi has a strong passion for wellness and enjoys having the opportunity to share this enthusiasm with others. Kristi will be discussing the benefits of healthy eating and physical activity. She will also present fun, easy ideas on how to incorporate healthy eating and physical activity into our busy work schedules.

Jonathan White,
Director of Sales & Support
National NIGP Business Partner - Spikes Cavell Analytic

Before you notice and strange words or phrases during this presentation, Jonathan White is originally from Ohio, but spent ten years living outside of the United States in New Zealand and England. Jonathan is the Director of Sales and Support for the US division of Spikes Cavell Analytic. For the last six years, Jonathan has been working with higher education procurement professionals, in organizations like yours, to help them get a firmer grip on how much is spent, on what, and with who in order to deliver savings and efficiencies, change buying behaviour, bring more spend under management and enable strategic sourcing initiatives.
Michael Echols, Chief Information Security Officer  
Maricopa County – Office of Enterprise Technology

Michael Echols is the Chief Information Security Officer (CISO) for Maricopa County – prior to his appointment as the CISO, Michael was a Security Consultant to a number of fortune 500 companies, providing strategic advisory security and risk management consulting services. Michael’s career began as a systems and network administrator; foundational skills that can be attributed to his success in the information security field. He has more recently implemented risk management frameworks designed to create situational awareness, which provides organizational leadership with the ability to make good risk based decisions.  Michael is recognized as a speaker at security events and a number of conferences, on a wide range of information security topics. He is a known Subject Matter Expert in the power utility industry and is the author of “Smart Grid Security: An End-to-End View of Security in the New Electrical Grid”

Brian Walsh, CPPB, CPPO  
Senior Procurement Officer  
Maricopa County

Brian Walsh has been a Senior Procurement Officer with Maricopa County for over 7 years and has 15 years of total purchasing and contracts experience from the County and State of Arizona. His primary focus is on the purchase of IT related products, systems and services. He is currently the chairperson for the mentoring program and is a member of the regional planning committee for the local chapter of NIGP. He received his MPA from ASU and he currently holds a CPPO and CPPB.