March is purchasing Month, a month where all of us should be making our Communities, Agencies, Mayors, Managers, Directors, and fellow non-purchasing co-workers aware of our contributions and efforts throughout the year. It is time to pat ourselves on the back and speak out about our good work and our smart purchasing decisions.

It’s also time to spotlight an outstanding Buyer and /or an outstanding Manager of the year. I ask that you email or call me to nominate that one outstanding person in your agency, that one person this Chapter can consider for the NIGP Buyer or Manager of the Year Award. The award will be presented at this years forum in Biloxi.

Let me take this occasion to welcome aboard the new Executive Board, Committee Chairs, and Vice Chairs for 2004-2005. I thank openly everyone that has so graciously given a part of their time to serve in these capacities for the next two years. I know this is a huge commitment and one that will pay off as we re-certify. And additionally, as we certify others to join the ranks of CPPB and CPPO and into the world of the Purchasing Professional.

Most don’t know this, but there have been three board meetings thus far this year, and our Chairs and Vice Chairs are hard at work completing their appointed requirements. Let us not forget that these people cannot do it alone. We need volunteers. At the meeting we will be asking you to give back to the Chapter by volunteering to serve on one of these committees. For more information email rona_sandler@sheriff.org. The committees are as follows:

- Bylaws
- Chapter Relations
- Communications
- Finance/Audit
- Historical
- Membership
- Professional Development

I am also looking for a volunteer who is familiar with Roberts Rules of Order to act as Parliamentarian.

As you read through the newsletter you will see bits and pieces of our efforts coming together. With an emphasis on Education this year, our Pro-D has lined up a multitude of educational meetings, seminars, and training classes. In addition there will be reviews for the two certifications, “CPPB” or Certified Professional Public Buyer and the “CPPO” or Certified Public Purchasing Officer. Check requirements for each at our website, www.nigpmiami.org.

See you at the meeting,
Rona M. Sandler, CPPB
President
Miami-Dade County’s Director of Procurement Management, Theodore “Ted” Galen Lucas, is the newest recipient of the Certified Public Purchasing Officer (CPPO) Certification from the Universal Public Purchasing Certification Council (UPPCC). The accomplishment of the prestigious CPPO designation is an honor for individuals in the public purchasing profession.

CPPO candidates are required to meet specific rigorous criteria established by the UPPCC, including current employment, education, training in purchasing-related subjects, and public purchasing experience. A comprehensive examination is used to confirm the candidate’s mastery of the body of knowledge required for public purchasing professionals.

The CPPO designation demonstrates mastery of public purchasing skills, and also honors those professionals who have passed a particularly rigorous examination process.

"Mr. Lucas implemented the County’s Department of Procurement Management since its formation in 2000. Through his leadership, Miami-Dade County has seen important improvements in our organization’s business processes," said county manager George M. Burgess. "The significant CPPO designation reinforces the important work that Ted is spearheading as a public procurement professional."

"I am honored to have received the CPPO certification. In the past 26 years, only 1200 procurement professionals around the world have received this distinguished certification," said Lucas. "DPM staff and I are dedicated to customer service and the timely acquisition of goods and services. By utilizing technology and sound business processes, we at DPM strive to bring the greatest value to Miami Dade County with integrity, fairness, competition and community inclusion."

Miami-Dade County’s Department of Procurement Management, under the direction of Mr. Lucas, buys nearly $1 billion in goods and services every year. The county’s buying decisions have a major impact not only on the local economy, but also on the economy of the entire region.

The UPPCC was jointly established by the National Institute of Governmental Purchasing (NIGP) and the National Association of State Procurement Officials (NASPO) in 1978 to more effectively promote procurement professionals in the public sector.

** Membership Requirements **

**Active Membership(s)** may be held in the organization by any person actively engaged in governmental purchasing in any tax supported agency in the State of Florida upon payment of annual dues established in the bylaws.

**Associated Membership**

Associated Membership(s) may be held by any person not eligible for active membership, who is interested in the principals and practices of governmental purchasing upon payment of annual dues established in the bylaws. Such members shall have no vote in the business of the organization.

**Why Join GMC of NIGP?**

The Primary function of the public sector professional purchasing is the successful acquisition of true value for all supplies, services, and construction secured for the requesting organization. Membership in GMC of NIGP shows us and our colleagues how to improve our performance and get more value for the tax dollar. Participation in our numerous programs helps sharpen our skills in the complex and rapidly changing world of public purchasing.

**BECOME AN “ACTIVE” MEMBER TODAY**
The 59th Annual NIGP Forum and Products Exposition will take place August 7-11, 2004 in Biloxi, Mississippi. Networking, workshops, seminars, earning re-certification points, taking a CPPB or CPPO exam, and seeing old and meeting new procurement friends are only some of the reasons to consider attending the Forum.

Additionally, there will be sightseeing tours, nightclubs, Gambling in waterfront casino’s, luncheons with speakers, a Chapter “Share Fair”, and a Presidents Luncheon. Prepare now for the 59th Annual Forum……

For further information visit the NIGP’s web site at www.nigp.org

THE PRO-D SPEAKS ON EDUCATION

2004 Professional Development Initiatives

Pro-D Chair: Susan Kuzenka, CPPO, CPPB
Pro-D Vice Chair: Pam Burns, CPPB

The Professional Development Committee was established by your 2004-5 Chapter President, Rona Sandler on February 2, 2004. The first initiative was to establish the courses that would best benefit our membership.

Based on survey information received, the following schedule has been established:

- Intermediate Public Procurement: March 29-31, 2004
  Gwen Margolis Community Center
  590 NE 123 Street
  North Miami, Florida

- Advanced Public Procurement: April 14-16, 2004
  TBD

- CPPB Review
  June 17, 2004
  No. Miami Public Library
  835 NE 132 Street
  North Miami, Florida

- CPPO Review
  June 17-18, 2004
  No. Miami Public Library
  835 NE 132 Street
  North Miami, Florida

- CPPB/O Test
  June 21, 2004
  No. Miami Public Library

As additional courses are scheduled, information will be sent to the membership.

In addition, the Chapter meeting format has changed. This new dynamic all-day format will include a seminar prior to the meeting and a seminar after the meeting. Members may elect to attend all day or one or more event. The following is the meeting seminar schedule: All meetings/seminars will be held at the Hotel Intercontinental.

- March 10, 2004:
  Specification Writing & Diversity in Public Procurement

- June 9, 2004:
  How to Write an Effective RFP, How to Purchase Software Competitively and Competitive Negotiation Strategies

- September 8, 2004:
  How to Write an Effective Contract, Contract Law and How to Handle Protests

- December 8, 2004:
  Holiday Meeting

Mark You Calendars Now!!! Don’t miss out on these exciting educational opportunities!!!

If you have any questions regarding professional development, contact me via e-mail at Susan_Kuzenka@sheriff.org or telephone at 954-321-4748. In addition, the NIGP national website (http://www.nigp.org) has a whole section devoted to professional development and CPPB/O Certification.
Greater Miami Chapter of NIGP Inc.
Chartered in 1987

2004
GENERAL MEMBERSHIP APPLICATION
Annual Dues

Amount submitted: $ __________
$25.00 per member (postmarked on or before March 30th)
$ __________
$30.00 per member (postmarked on or after April 1)
AGENCIES: $ __________
$20.00 per member (5 or more members—must be submitted altogether)

Name: ___________________________ _________________________________
(Name as it should appear on 2004 Membership Certificate)

Check all applicable designations: ☐ CPPB ☐ CPPO ☐ CPM ☐ CPCP ☐ CPO

Expiration Date: ______ ______ ________

Title: ____________________________________________________________________

Agency: __________________________________________________________________

Department/Division: _______________________________________________________

Full Mailing Address: _______________________________________________________

__________________________________________________________________________

Business Phone: __________________________ Fax: ____________________________

E-Mail Address: __________________________ Birthday: ______ ______ ________

Make Checks Payable to: Greater Miami Chapter of NIGP, Inc.
Send check and this form to: Attn. Debbie Falestra, CPPB (treasurer)
776 NE 125th Street
North Miami, FL 33161

For Membership Questions, call

Membership Chair: Gregory Hicks, CPPB  greg@miamidade.gov or 786-552-8049

The Greater Miami Chapter of NIGP, Inc. is a chapter of the National Institute of Governmental Purchasing, Inc., which was founded in 1944 to recognize professional public purchasing agents and to provide them with an opportunity for networking and education.
A NOTE TO THE GENERAL MEMBERSHIP

We want to THANK all the members who were ACTIVE in our many activities throughout 2003.

Being an ACTIVE member, not just someone looking for certification or re-certification points, has its benefits. Being active means you can take advantage of our “Educational $$$’s” for your education needs, being active means networking with your fellow purchasing agents, being active means you can network with your future boss, and being active means you make new friends with similar interests.

EDUCATION OUR GOAL

Our main goal continues to be Education. Through Education, we all benefit, you get smarter and we fulfill our goal, you can get a better job because you are smarter, and we fulfill our goal, you get more money at your new job because you got smarter and we fulfill our goal, you have become an ACTIVE MEMBER throughout this process and we all win. In order to maintain our goal and sometimes offer you free attendance to classes and meetings, activities are held during the year to deposit money back into the treasury. One of these activities is our Trade Show. Again this year, we will be having our trade show in November, so become an ACTIVE MEMBER.

Our intention, as always, is to have classes scheduled throughout the year. This term, with a new Pro-D at the helm, we will be planning a full “Educational Calendar”. You will be able to pick and choose your training classes and prepare your schedules in advance. This advance schedule will enable you to become an informed ACTIVE MEMBER.

SO, DID YOU GET THE MESSAGE
IT’S NOT HIDDEN

BECOME AN ACTIVE MEMBER TODAY

111 NW 1st St • Suite 1300 • Miami, Fl 33128 (305) 375-5375 • Fax (305) 375-2316 • blainet@miamidade.gov • www.mianigp.org