The Holiday Season is now upon us.

While most of us will be focused in on parties and family this holiday, as you should be, I just want to steer your thoughts away for just a moment to The Greater Miami Chapter of NIGP, Inc., as I reflect back on this year’s events, and lead you into 2005.

Let’s take a look at 2004 and what the Board and the Chapter accomplished:

- Recognized as the Winner of the Distinguished Award as the Runner-Up for “Midsize Chapter of the Year 2003” under the leadership of Andrew Zawoyski, CPPO, CPPB, Chapter Immediate Past President and 2003 President, awarded by the NIGP at the Forum in Biloxi, Ms.
- Held 12 Board Meetings
- Conducted 4 General Meetings - one being a joint meeting with the Southeast Chapter of NIGP, Inc. and each meeting containing an educational experience
- Provided three (3) Professional Development Workshops
- Held CPPO/CPBP review and Exams. We experienced success with the granting of the following new certifications to our membership during 2004:
  - 7 CPPB’s; 5 CPPO’s; and 1 FCPA
- Sponsored Maritza Suarez, CPPB, City of Miami, as the Winner of the “Choose Me 4 Biloxi” contest, which authorized her attendance at the Forum on the Chapter’s behalf
- Congratulated Debbie Falestra, CPPO, CPPB, our Treasurer, on obtaining her CPPO certification
- Participated in the Southeast Chapter of NIGP, Inc. Reverse Trade Show
- Unveiled our brand new, state-of-the-art highly interactive Chapter WEBSITE, (www.nigpmiami.org) dedicated to our members

How did we accomplish all the above? It’s what makes our Chapter different….it’s the many dedicated members, some 120 strong, representing 37 entities throughout Miami Dade and Broward Counties. Who drives the members and the Chapter? The outstanding Board, which consists of members like yourselves, who have given of themselves unselfishly. The Board is the driving force that leads us into excellence year after year through its commitment and values, bringing out the Professionalism in all of us. It is the perfect complement of both the Board and its members that makes this Chapter the exception rather than the rule.

(continued on page 4)
MEMBERSHIP IS IMPORTANT - JOIN NOW

FOR MEMBERSHIP INFORMATION
CONTACT
MEMBERSHIP CHAIR
Greg Hicks
greg@miamidade.gov
Keep us Strong
Keep us Strong
BE AN “ACTIVE” MEMBER
Join Now
VISIT THE WEBSITE
www.miaminigp.org
SEE MEMBERSHIP APPLICATION ATTACHED

Membership Requirements
Active Membership(s) may be held in the organization by any person actively engaged in governmental purchasing in any tax supported agency in the State of Florida upon payment of annual dues established in the bylaws.

Associated Membership
Associated Membership(s) may be held by any person not eligible for active membership, who is interested in the principals and practices of governmental purchasing upon payment of annual dues established in the bylaws. Such members shall have no vote in the business of the organization.

Why Join GMC of NIGP?
The Primary function of the public sector professional purchasing is the successful acquisition of true value for all supplies, services, and construction secured for the requesting organization. Membership in GMC of NIGP shows us and our colleagues how to improve our performance and get more value for the tax dollar. Participation in our numerous programs helps sharpen our skills in the complex and rapidly changing world of public purchasing.

BECOME AN “ACTIVE” MEMBER TODAY

THE PRO-D SPEAKS ON EDUCATION

2005 Professional Development Initiatives

Pro-D Chair: Susan Kuzenka, CPPO, CPPB
Pro-D Vice Chair: Pam Burns, CPPB

We have an exciting line-up of Training, Certification Opportunities, Seminars, and General Meetings lined up for our Membership in 2005.

The Chapter continues to emphasize the provision of educational and training opportunities to enhance the knowledge, skills, and abilities of our members. We remain focused on Certification, and re-certification. With the increased usage of technology and decreased budgets, changes in how we do business is upon us all. Therefore, it is imperative that the Chapter remains a leader in this endeavor for our members and our profession, and through Education, we can all become more knowledgeable procurement professionals.

With that in mind, we have devised a 2005 Calendar of Events to assist you in your planning and budgeting needs.

Place the following information on your Calendars today, and refer to our website at www.nigpmiami.org for more details. Remember, you can register on-line and even pay via P-card or by charge card.

I look forward to our enhanced learning experience during 2005!

Happy Holidays.
Susan Kuzenka, CPPO, CPPB
Pro-D Chair

Pamela Burns, CPPB
Vice President
Pro-D Vice Chair
## 2005 - Greater Miami Chapter of NIGP Schedule

<table>
<thead>
<tr>
<th>Date</th>
<th>Scheduled Event</th>
<th>Location</th>
<th>Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 12-14</td>
<td>Introduction to Public Procurement</td>
<td>Miami Orange Bowl</td>
<td>$ 345 Chapter &amp; National Members</td>
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<tr>
<td></td>
<td>(LEAP Series) 3-day Seminar</td>
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<td>$ 520 Chapter Members only</td>
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<td></td>
<td></td>
<td>$ 525 National Members only</td>
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<td>$ 800 Non Member</td>
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<td></td>
<td></td>
<td></td>
<td>CPPB costs (x2 for CPPO)</td>
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<tr>
<td>February 3-4</td>
<td>CPPB and CPPO Review Courses</td>
<td>N. Miami Public Library</td>
<td>$ 65 Chapter &amp; National Members</td>
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<tr>
<td></td>
<td>1-day for CPPB; 2-day for CPPO</td>
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<td>$135 Chapter Members only</td>
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<td></td>
<td></td>
<td>$125 National Members only</td>
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<td></td>
<td>$250 Non Member</td>
</tr>
<tr>
<td>February 7</td>
<td>CPPB and CPPO Examinations</td>
<td>N. Miami Public Library</td>
<td>Cost paid to NIGP</td>
</tr>
<tr>
<td>February 24-25</td>
<td>Procurement Under Grants &amp; Other Federal Programs (2-day)</td>
<td>N. Miami Public Library</td>
<td>$ 180 Chapter &amp; National Members</td>
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<td>$ 320 Chapter Members only</td>
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<td></td>
<td></td>
<td>$ 300 National Members only</td>
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<td></td>
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<td>$ 550 Non Member</td>
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<tr>
<td>March, 2005</td>
<td>PURCHASING MONTH</td>
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<tr>
<td>March 9</td>
<td>General Meeting with Seminar: The State and Local</td>
<td>Hotel Intercontinental</td>
<td>$ 60 Chapter Members</td>
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<tr>
<td></td>
<td>Law Enforcement Equipment Procurement Program (incl.</td>
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<td>$ 90 National Only</td>
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<tr>
<td></td>
<td>Lunch) &quot;1122 Program&quot;</td>
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<td>$120 Non Members</td>
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<tr>
<td>April 7</td>
<td>&quot;RFP's: Everything You Need to Know&quot; 1-day Seminar</td>
<td>City of Coral Gables</td>
<td>$ 60 Chapter Members</td>
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<td></td>
<td></td>
<td>$ 90 National Only</td>
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<td>$120 Non Members</td>
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<tr>
<td>May 5-6</td>
<td>&quot;Change Management for the Procurement Professional&quot;</td>
<td>Miami Orange Bowl</td>
<td>$180 Chapter &amp; National Member</td>
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<tr>
<td></td>
<td>2-day Seminar</td>
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<td>$320 Chapter Member</td>
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<td>$300 National Member</td>
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<td>$550 Non Member</td>
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<tr>
<td>June 8</td>
<td>General Meeting with Seminar: Federal Schedule 70-</td>
<td>Hotel Intercontinental</td>
<td>$ 60 Chapter Members</td>
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<tr>
<td></td>
<td>&quot;Buying IT Products and Services&quot; (incl. Lunch)</td>
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<td>$ 90 National Only</td>
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<td></td>
<td></td>
<td>$120 Non Members</td>
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<tr>
<td>July 7</td>
<td>&quot;Contracting for General Construction Services&quot; 1-day</td>
<td>N. Miami Public Library</td>
<td>$ 65 Chapter &amp; National Members</td>
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<td></td>
<td>Seminar</td>
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<td>$135 Chapter Member only</td>
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<td></td>
<td></td>
<td>$125 National Member only</td>
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<td></td>
<td></td>
<td></td>
<td>$250 Non Members</td>
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<tr>
<td>August</td>
<td>NIGP FORUM - No Meetings</td>
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<tr>
<td>September 14</td>
<td>General Meeting with Seminar</td>
<td>Hotel Intercontinental</td>
<td>$ 60 Chapter Members</td>
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<td>$ 90 National Only</td>
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<td>$120 Non Members</td>
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<tr>
<td>September 22-23</td>
<td>CPPB and CPPO Review</td>
<td>N. Miami Public Library</td>
<td>CPPB costs:</td>
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<td>$ 65 Chapter &amp; National Members</td>
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<td>$135 Chapter Members only</td>
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<td></td>
<td>$125 National Members only</td>
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<tr>
<td>September 26</td>
<td>CPPB and CPPO Examination</td>
<td>N. Miami Public Library</td>
<td>Cost paid to NIGP</td>
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<tr>
<td>October 27</td>
<td>TRADE SHOW (tentative)</td>
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<tr>
<td>December 14</td>
<td>Holiday Meeting</td>
<td>Hotel Intercontinental</td>
<td>2005 Paid Chapter Members</td>
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</tbody>
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*Prices are subject to change  
**Unless specified, lunch is on your own
MESSAGE FROM THE PRESIDENT (Continued from page 1)

Who comprised our 2004 Board?

Pamela Burns  Vice President
Debra Falestra  Treasurer
Tom Blaine  Secretary
Andrew Zawoyski  Immediate Past President
Amos Roundtree  Bylaws Committee Chair
Arnold Velazquez  Bylaws Committee Vice-Chair
Rick Torres  Chapter Relations Committee Chair
Maritza Suarez  Communications Committee Chair
Fabian Guarnizo  Communications Committee Vice-Chair
Glenn Marcos  Finance/Audit Committee Chair
Daniel Diaz  Finance/Audit Committee Vice-Chair
Dorothy Wise  Historical Committee Chair
Gloria Lampley-Williams  Historical Committee Vice-Chair
Gregory Hicks  Membership Chair
Gloria Thornton  Membership Vice-Chair
Susan Kuzenka  Pro-D Chair
Pamela Burns  Pro-D Vice-Chair

Congratulations to our new CPPO’s for 2004:

Debbie Falestra  CPPO, CPPB
Purchasing Agent
City of North Miami

Carmen Lizama-Gaspa  CPPO, CPPB
Director
City of Coral Gables

Theodore Lucas, CPPO
Director
Miami-Dade County Procurement

Henry Thompson, CPPO CPPB
Vice President Corporate Affairs
Economic Opportunity Family Health Center

Francis Afram-Gyening, CPPO CPPB MPH C.P.M. LHRM
Director of Operations
Memorial Regional Hospital

Congratulations to our new CPPB’s for 2004:

Indalecio Arrien, CPPB
Procurement Specialist 1
Miami Dade School Board

Daniel Diaz, CPPB
Senior Procurement Specialist
City of Coral Gables

Adolphus Fifer, CPPB
Procurement Specialist
City of Miami

William Garviso, CPPB
Supervisor
Miami-Dade County Procurement

Terrence Kelsey, CPPB
Buyer
Miami-Dade County Seaport

Roman Martinez, CPPB
Senior Procurement Specialist
City of Miami Beach

John Ellis, CPPB
Assistant Director, Procurement Division,
City of Miami Beach

Congratulations to our new FCPA (Florida Certified Purchasing Agent) for 2004:

Thomas F. Blaine, Jr., CPPO FCPA
Assistant Director/Division Director-Technical
Services Division, Miami Dade County

Thank you all for a great year, but we are not finished yet...We have another year ahead of us and many things to accomplish.

So, what do we have planned for 2005?

- 12 Board meetings
- 5 General Meetings, including 1 joint meeting with the Southeast Chapter of NIGP, Inc. All meetings will include an educational experience
- 7 Professional Development Workshops
- 2 sets of CPPO/CPPB reviews and Exams during the 1st and 3rd Quarters
- Attendance by the Board to the Forum with our “Choose Mine for Anaheim” contest winner
- Increased Entity participation at the Southeast Chapter of NIGP, Inc. Reverse Trade Show
- October 27th - Chapter TRADE SHOW

Pick up the latest schedule of events at the December 8th meeting or go to our NEW Website at www.nigpmiami.org. View all the special features of on-line registration, Chapter news, upcoming events, and many more!!!

2005 will be a banner year. Don’t miss out on the activities, the fun or the education. We can’t do it without you - Volunteer Today - BECOME ALIVE IN 2005

Happy Holidays to all
Rona M. Sandler, CPPB
President
My Biloxi Experience

By Maritza Suarez, CPPB

As the winner of the “Why Choose Me 4 Biloxi” contest, I want to take this opportunity to thank the Greater Miami Chapter of NIGP for “choosing me for Biloxi”. It was truly a remarkable experience to be a part of the 2004 National Forum at Biloxi, Mississippi this past August. Here’s a brief account of my five day stay at the amazing Beau Rivage Hotel as a Delegate for the NIGP 59th Annual Forum and Products Exposition:

From the moment I stepped foot in the lobby of the Beau Rivage Resort & Casino, I knew this would be an event to remember. The hotel was absolutely amazing. From its varied selection of restaurants and shops, to its grand casino and theater, there was plenty to keep you busy and entertained without a real need to go venturing out. The first night gave me an opportunity to meet and network with other Delegates at the outdoor Welcoming Reception. They had burgers, fries, and cookies, buffet style, in a southern hospitality setting on a deck of the Beau Rivage, with a view of the beautiful Gulf Coast.

The following three days were filled with informative and educational workshops. Overall I attended six different workshops in the areas of Sole Source Procurement, Construction Contracts, E-Commerce, A Balanced Scorecard, Interpersonal Skills, and Paperless Procurement & Training Manuals.

Aside from the workshops and networking sessions, I could not miss taking part on all the fun events planned for the Delegates as was the “Barefoot in Park”, which offered food, a live band, and a Mardi Gras parade. There was also the General Session with the world famous Frank W. Abagnale as the speaker. Having seen the motion picture portraying his life story, “Catch Me If You Can”, it was a rewarding experience listening to his story from Mr. Abagnale himself. Afterwards, I had the opportunity to buy an autographed copy of his latest book, “The Art of the Steal”. I also attended the Awards Luncheon, where our Chapter received Runner Up Mid-Size Chapter of the Year award, and our very own Debbie Falestra received her CPPO designation. It was truly a satisfying feeling to see all our members’ and chapter’s efforts nationally recognized. Lastly on our schedule of events was the Presidential Banquet, Presidential Dance, and of course the Trade Show and Chapter Showcase. The Show was the biggest I’ve attended and proved to be an excellent opportunity for networking with the exhibitors and other delegates. At the Chapter Showcase I had the pleasure of meeting other showcasing chapters, exchange ideas of common interests and proudly show-off the fact that our chapter recognizes those members who actively participate.

Overall this was an event that I will never forget, one that has provided the setting for educational and networking opportunities, not easily available elsewhere. I believe my attendance at this Forum was of great value to my career as a public purchaser. Again, my sincere thanks to Rona, Pam, Debbie, Tom, and Andrew. Thank you for making this Biloxi experience such a memorable one and most of all for making me feel part of the GMC family.

Good Luck to all our members on next year’s Forum, and a few words of advise….PARTICIPATE, IT PAYS!!!
### Greater Miami Chapter of NIGP Inc.
Chartered in 1987

#### 2005
GENERAL MEMBERSHIP APPLICATION

**Annual Dues**

<table>
<thead>
<tr>
<th>Amount submitted:</th>
<th>$ ________ $25.00 per member (postmarked on or before March 30th)</th>
<th>$ ________ $30.00 per member (postmarked on or after April 1)</th>
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<td>AGENCIES:</td>
<td>$ ________ $20.00 per member (5 or more members—must be submitted altogether)</td>
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<tr>
<th>Name:</th>
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<td>(Name as it should appear on 2005 Membership Certificate)</td>
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Check all applicable designations:  □ CPPB  □ CPPO  □ CPM  □ CPCP  □ CPO

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<th>Expiration Date:</th>
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<th>Department/Division:</th>
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<th>E-Mail Address:</th>
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<th>Birthday:</th>
<th>________ ________ ________</th>
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Make Checks Payable to: Greater Miami Chapter of NIGP, Inc.
Attn. Debbie Falestra, CPPB (treasurer)
776 NE 125th Street
North Miami, FL 33161

For Membership Questions, call
Membership Chair: Gregory Hicks, CPPB  greg@miamidade.gov or 786-552-8049

The Greater Miami Chapter of NIGP, Inc. is a chapter of the National Institute of Governmental Purchasing, Inc., which was founded in 1944 to recognize professional public purchasing agents and to provide them with an opportunity for networking and education.
TUITION REIMBURSEMENT SCHOLARSHIP FUND

- With this form, it is the purpose of the Greater Miami Chapter of NIGP, Inc. to consider applications for reimbursement for the Professional Development of its members for successful completion of Educational studies.
- The objective: That the education received will be used to off-set the costs towards certification, re-certification, and furthering Purchasing Professionalism.
- Early requests are advised.
- Reimbursements are on a first received basis until the yearly budgeted amount is exhausted.
- Reimbursement may include tuition and books, but travel expenses will not be reimbursed.
- You must have been a chapter member in good standing for at least 1 year from date of application.
- You must be an active member.
- Grade documentation: a copy of the course description and receipt must be received within 90 days of the course completion or the educational reimbursement approval may be withdrawn unless extenuating circumstances are proven.
- It is the sole responsibility of the applicant to ensure that the CHAPTER has received the application for reimbursement and all required documentation expounding upon his/her request.
- No scholarships will exceed $250 each per year per member.
- The decision of the Greater Miami Chapter of NIGP, Inc. Board will be final.

Name: ____________________________________________________ CPPB ___CPPO___OTHER____
Title: _____________________________________________________Chapter Member Since: __________
Home Address: ___________________________________________________________________________
City: ___________________________ Zip: __________________________
Agency: ______________________________________________________________________________________
Agency Address: __________________________________________________________________________
City: ___________________________ Zip: __________________________
Phone: __________________ Fax: __________________ E-Mail: __________________
If working toward certification, re-certification, or degree, please specify: __________________________
________________________________________________________________________________________
Applicants Signature: _______________________________________________________

Board Recommendation: Yes ____ No ___ Amount: $__________

Complete the next page and follow instructions at the bottom
WRITE IN 50 WORDS OR LESS
“WHY I AM REQUESTING TO RECEIVE A SCHOLARSHIP”

You will be notified by email