Dear Members,

Greetings for the holiday season! As we say goodbye to 2006 and hello to 2007, we can look back at many great accomplishments during the past year! Here are just a few of the great things that occurred during 2006:

- Two (not just one) great Reverse Trade Shows! Each one better than the previous one! Our gross take for the two shows combined was well over $150,000, which should go a long way towards providing professional and educational opportunities for our members.
- Sponsored numerous LEAP courses and solution-based workshops throughout the year.
- Hosted a delegation of Bulgarian dignitaries.
- Instituted the Professional Buyer of the Year and Professional Manager of the Year Awards. (Yasmin Teja, our Professional Buyer of the Year went on to be a finalist for the National Professional Buyer of the Year.)
- Top three finalist for NIGP Large Chapter of the Year.
- Began efforts toward the creation of a Chapter Strategic Plan.

Yes, 2006 was a productive year, and we look forward to an even more productive year in 2007! I’d like to take this time to express my appreciation to all of the Chapter members who worked so hard to make this year a success! Our Committee Chairs this year included:

- Mike Walker, Awards Chair and Strategic Planning Committee Chair
- Leeta Hardin, Audit Chair
- Angelo Salamone, By-laws Chair
- Karen Walbridge, Chapter Mentor and Pro-D Chair
- Yasmin Teja, Communications/Newsletter/Web-site Chair
- AnnDebra Diaz, Historian/Photographer
- Kirk Buffington, Legislative Chair
- Spencer Shambray, Membership Chair
- Mike Rath, Nominations Chair
- Herb Hyman, Nominations Co-Chair
- Pamela Thompson, Nominations Co-Chair
- Gail Dixon, Scholarship Chair
- Marilyn Cahill, Time & Place Chair

In addition, a SPECIAL Thanks goes out to this year’s officers:

- Joel Mariani, Vice President and Reverse Trade Show Chair
- Holly Raphaelson, Treasurer
- Richard Ewell, Secretary
Message from the President - Continued

Thanks also to all of you who made the Reverse Trade Show and all of our other Chapter events a great success in 2006!

I’d like to single-out Joel Mariani, who served as this year’s Vice President and Reverse Trade Show Chair. As you know, Joel did a fantastic job with November’s Reverse Trade Show, and we were prepared to start 2007 with Joel as the Chapter President. Unfortunately, several unanticipated workload and budgetary issues have popped-up, which led Joel to make the tough decision to not accept the Chapter Presidency for 2007. As a result, the Nomination Committee drafted me to once again assume the Presidency for 2007. I am very humbled by the level of confidence that you have placed in me for another year, and I promise to do my best to ensure continued growth in 2007. I’m just sorry that the entire Chapter will not have the benefit of working under Joel Mariani as President, as I know that Joel would have certainly kept us moving in the right direction. Good luck, Joel, in coping with all of the many issues that have come before you in the past few weeks!

So, for now, let me reiterate my best wishes for a healthy and happy holiday season, and for a fantastic 2007!

Keith K. Glatz, CPPO
President
Southeast Florida Chapter of NIGP, Inc.
In the last Chapter Newsletter, we featured Dr. Bud Roon. It is fitting then that Dick Cummings, one of the founders of the Southeast Florida NIGP Chapter with Dr. Roon, is this month’s Chapter Member. Dick and Bud have been friends and colleagues for a number of years. They were both State Director’s of Purchasing -- Bud in Colorado and Dick in West Virginia. Their careers have intertwined ever since, up to and including NIGP’s presentation of its highest honor in 2003 to Dick, the “Albert H. Hall Memorial Award.” The same honor was awarded to Bud the following year at the 59th NIGP Annual Forum. Probably no other NIGP Chapter has two Albert H. Hall Award winners as active members!

Dick Cummings spent his childhood in West Virginia, marrying and becoming a father. Dick earned his B.A. degree in Political Science and History from West Virginia State University and a Masters Degree from West Virginia University. He started his public purchasing career as a buyer for the State of West Virginia, soon earning the trust and esteem of those around him and was promoted to State Director of Purchasing. In addition to his duties as the State Director of Purchasing, Dick was a guiding force in the development of the West Virginia Chapter of NIGP -- a winner of NIGP’s Best Small Chapter Award in 2005.
Chapter Member Feature
Glenn R. “Dick” Cummings, CPPO, FNIGP, FCPM (Continued)

In 1985, Dick moved to Broward County where he assumed responsibility for the County’s Purchasing Division. Shortly after Dick came to town, Bud Roon assumed the role of Purchasing Director for the City of Fort Lauderdale. Dick and Bud recognized the need for a local professional purchasing association. In 1990 the Southeast Florida Chapter of NIGP, Inc. was recognized and chartered by the National Institute of Governmental Purchasing (NIGP). The Southeast Florida Chapter of NIGP, Inc. celebrated its 15th Anniversary in 2005 -- the same year in which it was awarded NIGP’s Best Large Chapter Award.

From his earliest days in public purchasing, Dick has been active in professional organizations including the National Association of State Purchasing Officials, where he served three terms on its Executive Board. He also served as Chair of the Research Committee as well as serving as Program Chair for the National Meeting. Dick has been an enduring contributor to the NIGP where he served as President in 1997 and continues to serve the President and the Board as Parliamentarian. For his service there, his colleagues awarded him the Distinguished Service Award in 2001 and the Albert H. Hall Memorial Award in 2003. Dick has also served the Board of Directors of the Florida Association of Public Purchasing Officers (FAPPO) where his expertise as Parliamentarian is invaluable and where he annually facilitates the Annual Conference’s County/Municipal Roundtable. As a founder of the Southeast Florida NIGP Chapter, Dick also served as its President and continues to be a daily resource and promoter of this important professional organization.

Dick has one son, Scott, an attorney living in California and his sister and brother-in-law who live in Washington D.C. West Virginia is still home for his retired parents and extended family members. Some weekends you will find Dick on his boat, scuba diving or sometimes, in the early morning hours, fishing.

Dick continues to contribute to professional education by assisting Dr. Khi Thai with classes at Florida Atlantic University and was instrumental in bringing the International Purchasing Conference to Fort Lauderdale in October 2004. Broward County and Southeast Florida had the distinction of hosting purchasing professionals from all over the world at this conference.

From the mountains of West Virginia to the Atlantic shores of Southeast Florida, Dick continues to guide purchasing organizations and encourage the development of purchasing professionals at all levels.
Located in the heart of Florida’s Gold Coast the City of Pompano Beach is the year round home to over 100,000 residents. During season (September through March) the number swells to nearly 150,000 as part-time residents from more inclement environments join us for “fun in the sun”. As the name implies (Pompano - a species of in-shore tropical game fish) the fun includes some of the world’s best sport fishing. Pompano Beach offers miles of beautiful beach, lapped by the warm waters of the Gulf Stream. Here you can kick back watch the surf, watch the people, or look for the Goodyear blimp “Spirit of Innovation” that calls Pompano Beach its home.

In 2005 the National Civic League bestowed Pompano Beach with the coveted All-America City Award – the nation’s longest running and most prestigious civic recognition program. The All-America City Award encourages and recognizes civic excellence, honoring the communities in which citizens, government, businesses and nonprofit organizations demonstrate successful resolution of critical community issues. Since 1949, more than 4,000 communities have competed and nearly 500 have been designated All-America Cities.

The City has 705 full time employees, and a total budget for Fiscal Year 2006 of $181,504,781. Operating and capital expenses represent approximately $102,928,000, and these funds are processed through the City’s Purchasing system.

The Purchasing Division has five full-time positions. The primary responsibility of Purchasing is to issue a wide range of solicitations to obtain professional and non-professional services, commodities, construction, and to dispose of surplus property. Pompano Beach acts as the lead agency on five annual bids for the Southeast Florida Governmental Purchasing Cooperative. The agency is a member of the National Institute of Governmental Purchasing, and maintains individual memberships for Purchasing staff in the Southeast Florida Chapter of NIGP.

Leeta Hardin, General Services Director
Tammy Thompkins, Buyer
Jacqueline M. King, CPPB, Purchasing Agent
PICTURES FROM THE 9TH ANNUAL REVERSE TRADE SHOW
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PICTURES FROM THE 9TH ANNUAL REVERSE TRADE SHOW
### SOUTHEAST FLORIDA CHAPTER OF THE NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING (NIGP) INC.
#### 2006/2007 PROFESSIONAL DEVELOPMENT REGISTRATION FORM

<table>
<thead>
<tr>
<th>Check Desired Course</th>
<th>Title</th>
<th>Location</th>
<th>Date/Time</th>
<th>Cost</th>
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<tbody>
<tr>
<td>Developing and Managing RFP’s - LEAP Series</td>
<td>Anne Kolb Nature Center, Hollywood</td>
<td>Oct. 10 - 12, 2006</td>
<td>N - $300.00&lt;br&gt;C - $400.00&lt;br&gt;NM - $750.00</td>
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<tr>
<td>CPPO/ CPPB Exam Review Seminar</td>
<td>Anne Kolb Nature Center-Hollywood</td>
<td>CPPO: Nov. 1 &amp; 2&lt;br&gt;CPPB: Nov. 1</td>
<td>N - $100.00&lt;br&gt;C - $140.00&lt;br&gt;NM - $250.00&lt;br&gt;(CPPO x 2)</td>
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<tr>
<td>Florida Certification Program - Public Purchasing in Florida: Statutes, Rules, Policies and Best Practices (*Separate Application)</td>
<td>City of Coconut Creek Community Center</td>
<td>Nov. 15 - 17, 2006&lt;br&gt;(CANCELLED BY THE STATE OF FLORIDA)</td>
<td>N - $310.00&lt;br&gt;C - $310.00&lt;br&gt;NM - $310.00</td>
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<tr>
<td>Adding Value to the Procurement Process (POSTPONED TO JANUARY 22, 2007)</td>
<td>Tigertail Lake Center&lt;br&gt;580 Gulfstream Blvd.&lt;br&gt;Dania Beach, FL 33304</td>
<td>New Date is January 22, 2007</td>
<td>N - $100.00&lt;br&gt;C - $140.00&lt;br&gt;NM - $250.00</td>
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<tr>
<td>Procurement Protests - They can Happen To You</td>
<td>Tigertail Lake Center&lt;br&gt;580 Gulfstream Blvd.&lt;br&gt;Dania Beach, FL 33304</td>
<td>December 11, 2006</td>
<td>N - $100.00&lt;br&gt;C - $140.00&lt;br&gt;NM - $250.00</td>
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<td>Legal Aspects of Purchasing – LEAP Series</td>
<td>City of Coconut Creek Recreation Complex-North Lyons Road</td>
<td>January 9 - 11, 2007</td>
<td>N - $300.00&lt;br&gt;C - $400.00&lt;br&gt;NM - $750.00</td>
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**N - National NIGP Member** **C - Chapter Member** **NM - Non-member**

If National NIGP Member, please state your National NIGP Member Number ______

Name: ________________________________
Entity: ________________________________
Address: ________________________________
City: ____________________________, FL. Zip: __________________
Telephone: (____)___________ Facsimile: (____)________________
E-mail Address: ________________________________
Course Desired: ________________________________
Date of Course: ________________________________
2006 PROFESSIONAL DEVELOPMENT REGISTRATION FORM
Page 2

Payment arrangements must be made in advance.

Make checks payable to:
Southeast Florida Chapter of NIGP, Inc.

Mail registration form and payment (No Purchase Orders) to:

Karen Walbridge, C.P.M., CPPB
Broward County Purchasing Division
115 South Andrews Avenue, Room 301
Fort Lauderdale, FL 33301

Telephone: (954) 357-7306
Fax: (954) 357-6280
E-mail: kwalbridge@broward.org

Credit Card payments are also accepted:
Name of Card Holder: ________________________________
Type of Credit Card: Visa _____ MasterCard _____
Credit Card Number: ________________________________
Expiration Date: ________________________________
Southeast Florida Chapter of NIGP, Inc.

INVOICE

2007 ANNUAL MEMBERSHIP DUES

Annual Membership Dues for the year 2007 (January through December) are now due in the amount of $25.00 from all regular members.

Please make checks payable to: Southeast Florida Chapter of NIGP, Inc.

Please complete this form and return it with your check to:
Southeast Florida Chapter of NIGP, Inc.
Purchasing Division
4800 West Copans Road
Coconut Creek, FL 33063

Check One: New Member ______ Renewal _______ Honorary ____

NAME: _________________________________________________

TITLE: __________________________________________________

Check if Applicable: CPPO_____ CPPB____ C.P.M._____ A.P.P._____ OTHER___________

AGENCY: __________________________________________________

ADDRESS: ______________________________________________

CITY/STATE: __________________________ ZIP ____________

PHONE #:______________________________________________

FAX #:_________________________________________________

E-MAIL ADDRESS: _______________________________________

Please indicate by placing a check mark below if your E-Mail address has changed or if this is a new E-Mail Address: E-Mail Change: _________ New E-Mail:__________

Are you or your agency a member of national NIGP? YES______ NO_______

CREDIT CARD PAYMENTS: ___ MASTERCARD ___ VISA

Card Number: ___________________________________________ Exp Date: ______________

Name (as it appears on card): __________________________________________

Signature: _________________________________________________________
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Chief Editors
Karen Walbridge and Yasmin Teja