President’s Message

NIGP Forum News!

The Southeast Florida Chapter voted at the June meeting to allow all four elected members of the Board of Directors (Secretary, Treasurer, Vice-President and President) to be reimbursed up to $1500 of the expenses to attend the Forum in Charlotte, North Carolina. A few weeks later, I was contacted by Jennifer Steffan of NIGP and informed that the Chapter was selected as one of the top three finalists for Large Chapter of the Year award.

What an exciting Forum this year in Charlotte, North Carolina. The opening ceremonies presided over by our NIGP President, Kirk Buffington, CPPO, C.P.M., MBA. Representatives from the State of Florida were among the largest contingent of attendees attending the Forum and you could hear the enthusiasm when Kirk walked up to the podium. The first evening was started off with the presentation of the Albert Hall Award and by the thunderous noise of the stomping feet of the United States Army Chorus and they did a phenomenal job of patriotic singing. When they were finished everyone jumped to their feet to give them a standing ovation, it sounded like we were fans at a rock concert.

The next morning we were off and running to our sessions, I only saw most of our attending members while passing them in hallways and atriums. That evening we were driven to the Charlotte Speedway, we had the opportunity to drive racecars, go-carts and an armor plated Wheel Loader. But, the most exciting part of the Forum was yet to come. The following day at the awards luncheon, the attending members of the NIGP Southeast Florida were seated at three tables at the front of the ballroom as we waited breathlessly to find out who would be selected as the Large Chapter of the Year. It was quite a nail biter and Kirk was just as excited as the rest of us at the prospect of our chapter being chosen for this prestigious award. In the end, we lost to the Oregon Public Purchasing Association, still it was quite an honor just to be selected one of the three large chapter finalists.

Our Historian, David Nash, attended the Forum and brought home some pictures to share, please see the following pages for a sampling of the fun. If you have an opportunity to attend a Forum with your entity or by serving on the Board of Directors of our chapter, be sure to attend. It’s an opportunity that should not be missed, networking and attending sessions to gain new knowledge that you can take home to serve your entity.

Kelly Raphaelson, C.P.M., FCPP, CPPO
LARGE CHAPTER OF THE YEAR
Nominee
Southeast Florida Chapter of NIGP
Hurricane Preparedness and Green Purchasing Initiatives

Our June Chapter meeting was on Hurricane Preparedness and Green Purchasing Initiatives. June marked the beginning of Hurricane Season, a time of concern for all of us. Representatives from Grainger, Home Depot and the General Services Administration (GSA) helped us to get better prepared. Grainger gave us a Hurricane Preparedness Order List. Home Depot told us how to get special pricing on large orders by contacting our local Pro Desk and the General Services Administration (GSA) reviewed the Schedules we can use to make purchases from before and after a Hurricane. Additionally, Green Purchasing Initiatives were presented by Zep Manufacturing, Office Depot and the Home Depot. Clearly, the levels of certification for Green Purchases are not clearly defined or regulated, those of us who have a Green Initiatives Ordinance have their work cut out for them.

Additionally, Michael Walker, CPPB, FCPM, FCPA, Chairman of the Strategic Planning Committee presented the Southeast Florida Chapter’s Strategic Plan for 2008 through 2013. Included on the following pages is Michael’s entire presentation, find out where our members would like to see our chapter go in the future years!
MISSION STATEMENT:
- The NIGP Southeast Florida Chapter’s mission is to develop, support and promote the public procurement profession by providing premier educational programs to achieve professional certifications, professional support and networking opportunities that benefit our members and constituents.

VISION STATEMENT:
The NIGP Southeast Chapter’s vision is to be the leading professional NIGP Chapter promoting the best practices of public procurement.

NIGP Southeast Florida Chapter Strategic Plan:
- Strengths
- Weaknesses
- Opportunities
- Threats

STRENGTHS:
- Almost 300 members in over 33 Cities, Counties, and Municipalities.
- Many talented & dedicated people locally and also with a presence regionally and nationally
- Networking opportunities
- Professional development & educational programs

STRENGTHS:
- Great value for the money (memberships and educational opportunities and conferences
- Strong Co-operative purchasing organization
- Website
- Strong fiscal management – Money currently available
WEAKNESSES:

- Lack of member involvement on committees and as officers (Outreach)
- Lack of member attendance at quarterly meetings (Outreach)
- Learning curve with annual change in leadership with committees and officers

WEAKNESSES:

- Apply new approaches for different conference speakers, topics, locations and times for meetings
- Lack of member input and communications - Customer Survey approach

OPPORTUNITIES:

- Mentor & Educate
- Encourage member involvement
- Strengthen relationships between agencies
- Increase credibility/professionalism

OPPORTUNITIES:

- Co-operative involvement
- E-business opportunities (Web Seminars/Teleconferencing)
- Increase chapter profile in agency and community

THREATS:

- Geographic Diversity
- Budget constraints/budget outlook
- Members work schedules
- Dependence on volunteers
- Dependence on trade show
- Competition with other chapters/tradeshows
- Political changes in local and state governments

CORE VALUES:

- Commitment to Ethics
- Commitment to Integrity
- Commitment to Professionalism
- Commitment to Diversity
- Commitment to Education and Professional Growth
- Commitment to Members
STRATEGIC PRIORITIES:

- Member Participation
- Professional Development and Education
- Fiscal Management
- Customer Focus

STRATEGIC OUTCOMES:

- Member Participation

  1. Experiment with different times and locations for meetings and track the effect on attendance.
  2. Eliminate all fees for meetings (trial basis) and monitor effect on attendance.

STRATEGIC OUTCOMES:

- Member Participation (cont.)

  3. Mentor new members and agencies with existing members and agencies.
  4. More internal networking to provide interest in committee involvement and interest in leadership roles.

STRATEGIC OUTCOMES:

- Professional Development and Education (Cont.)

  2. Survey members on interested topics for meetings outside of the core certification requirements.
  3. Continue to network with outside organizations such as FAU to provide a diverse educational experience and also identify best practices from outside metro area.

STRATEGIC OUTCOMES:

- Professional Development and Education (Cont.)

  4. Internal Leadership Development to provide Professional Development to members.
STRATEGIC OUTCOMES:

- Fiscal Management
  1. Revenue Generation
     a. Examples: Dues, Investments, Trade Show, Sponsors – Identify sponsors for chapter meetings or educational classes.
  2. Expenses
     a. Examples: Chapter Meetings, Trade Shows, Scholarships, Paid Speakers, Educational Classes Subsidized, Website, etc...

STRATEGIC OUTCOMES:

- Customer Focus
  1. Members
     a. Develop Customer Survey (monthly or quarterly) to identify best practices.
     b. Recognition/awards

- Customer Focus (Cont.)
  1. Members (cont.)
     c. Legislative Updates
     d. Credit Card Payments
     e. Networking and Mentoring
     f. Professional Development and Educational Needs

- Customer Focus (Cont.)
  2. Vendors
     a. Trade Show participation by agencies
  3. Other Organizations
     a. Networking with other NIGP organizations or other educational organizations such as FAU.

- Customer Focus (Cont.)
  4. Other Examples of Area Focus
     a. Enhance Website Information – Example: Total number of hits, number of hits within each area, add customer survey, advertising.
Meeting Announcement and Registration
Wednesday, September 10, 2008

Time: Registration: Continental Breakfast 8:00 – 8:30 AM
Business Meeting: 8:30 – 9:30 AM
Featured Speakers: 9:30 AM – 12:00 PM
Lunch: Catered Lunch 12:00 PM
SE Florida Govt. Cooperative Meeting 1:00 PM

Place: City of Boca Raton Sugar Sand Park
300 S. Military Trail
Boca Raton, FL 33486

Speakers: Kenneth Hayslette, CPPO, C.P.M., CPCM

Topics: “3 Keys to Communicating YOUR Value to Your Organization”

Cost: No charge for members

REGISTRATION

Name: _______________________________ Title: _______________________________
Telephone: __________________________ Fax: ____________________________
Entity: _______________________________ E-mail: __________________________
Mailing Address: _______________________________ City: __________________________ State: FL Zip: ____________

Please RSVP by Friday, September 5, 2008.

RSVP’s can be faxed to: (954) 921-3086 (Attn: Janice English, City of Hollywood).

I’ll be there for breakfast (circle one) YES NO

I’ll be staying for lunch (circle one) YES NO

For specific directions see: http://www.mapquest.com/

From I-95
Exit I-95 to Palmetto Park Road; head west to Military Trail, Go south on Military Trail, Park entrance is the very first left (east side of the road), Pass gatehouse and make a right at the stop sign, make second right into Community Center parking lot.

From the Turnpike
Exit the Florida Turnpike to Glades Road; go east on Glades Road to Powerline Road, go south to Palmetto Park Road, go east on Palmetto Park Road to Military Trail and go south. Park entrance is the very first left (east side of the road), pass gatehouse and make a right at the stop sign. Make second right into Community Center parking lot.
3 Keys to Communicating YOUR Value to Your Organization

Kenneth D. Hayslette, CPPO, C.P.M., CPCM

The Real Value of the Procurement Professional – 3 Keys to Success in Communicating YOUR Value to your Clients & Customers

Overview:
If you were in an elevator with the top director of your organization, would you be able to tell her or him what value you add to the organization in thirty seconds or less?

Procurement Professionals intellectually know the value that they provide to their organizations both monetarily and functionally, but, do your clients and customers understand and appreciate these values? This session will address some methods and processes to assist with successfully communicating your intrinsic and extrinsic values to your organization. It will also address some of the issues, challenges, and opportunities that Procurement Professionals need to be aware as they progress into the next century.

Learning Objectives:
When the participant completes this workshop he/she should
1. Be able to identify and calculate the value that he/she is adding to the organization;
2. Determine which values the clients prefer and why;
3. Know how to identify the mission of the client and use the client’s mission and objectives to find the best solutions;
4. View and apply the various nuances of the communication processes toward her/his success;
Know the impact of and be able to apply the language of success in all of his/her communications

Workshop Style and Methods:
The facilitator of this workshop will use self-assessment questionnaires, open-ended questions, and limited lecture to achieve the learning objectives. Each participant will be challenged to define her/his personal philosophies and expectations, and, will be provided opportunities to express them to the group.
11th Annual
Reverse Trade Show
BROWARD COUNTY CONVENTION CENTER
November 13, 2008 from 9:30 AM to 3:00 PM

♦ **Attend** informative workshops.
♦ **Network** at the Business Luncheon.
♦ **Place an advertisement** for your entity for no charge in the Trade Show Directory and see your ad prominently displayed.

**For more information**
Website: [www.nigpsefl.org](http://www.nigpsefl.org)
Email: Herb_Hyman@davie-fl.gov

Get Connected!
GOVERNMENT AGENCY REGISTRATION FORM

Register online: www.nigpsefl.org. By fax: Marilyn Cahill @ (954) 831-0798. By e-mail: mcahill@broward.org

AGENCY: _____________________________________________________________________
MAILING ADDRESS: _____________________________________________________________________
CITY/STATE/ZIP: ______________________________________________________________________

TABLE NUMBER REQUESTED: ______________ 2nd Choice: ______________ Electricity Needed? _______________
See attached room/ table layout. Note: display tables given on a first come, first served basis. Register early!

AGENCY REP #1: ____________________________ E-MAIL: ____________________________
PHONE: ____________ FAX: ____________ □ Attending all day - OR -
Will attend: □ Set Up □ Breakfast □ Registration □ Trade Show □ Lunch □ Workshops

AGENCY REP #2: ____________________________ E-MAIL: ____________________________
PHONE: ____________ FAX: ____________ □ Attending all day - OR -
Will attend: □ Set Up □ Breakfast □ Registration □ Trade Show □ Lunch □ Workshops

AGENCY REP #3: ____________________________ E-MAIL: ____________________________
PHONE: ____________ FAX: ____________ □ Attending all day - OR -
Will attend: □ Set Up □ Breakfast □ Registration □ Trade Show □ Lunch □ Workshops

● Use additional sheets if necessary

● There will be NO FEE for government agency attendees manning their entity’s display table and registered before October 15, 2008
Table Layout
# 2008 Meeting Schedule

**Date:** Wednesday, September 10, 2008  
**Time:** 8:00 AM–1:00 PM  
**Place:** City of Boca Raton Sugar Sand Community Center, 300 S Military Trail, Boca Raton, FL 33486  
**Speaker:** Kenneth Hayslette, CPPO, CPM, CPCM, Consultant, Hayslette & Associates

---

**Date:** Thursday, November 13, 2008  
**Time:** 7:00 AM –1:00 PM  
**Place:** Fort Lauderdale/Broward County Convention Center, 1950 Eisenhower Boulevard, Fort Lauderdale, FL 33316  
**Event:** Reverse Trade Show

---

**Date:** Wednesday, December 3, 2008  
**Time:** 8:00 AM –1:00 PM  
**Place:** FAU Campus, 111 E Las Olas Boulevard, Fort Lauderdale, FL 33301  
**Speaker:** Dr. Clifford P. McCue, Associate Professor, Director, Public Procurement Research Center
<table>
<thead>
<tr>
<th>Check Desired Course</th>
<th>Title</th>
<th>Location</th>
<th>Date/Time</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Negotiation Seminar by George Washington University (Pre-requisite to one-day State of Florida Negotiations Seminar for Florida Certified Negotiator Certification)* Instructor: Helen Schoetzow</td>
<td>City of Greenacres Community Center 525 Swain Boulevard Greenacres, FL 33463</td>
<td>Sept. 29 – Oct. 1, 2008</td>
<td>N - $810.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $400.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $810.00</td>
</tr>
<tr>
<td></td>
<td>Sourcing in the Public Sector- LEAP Series (Required for FCN Certification unless you have previously completed the General Public Procurement Seminar) Instructor: Myra D. Smith, CPPB</td>
<td>Hollywood Beach Culture and Community Center – 1301 S. Ocean Drive Hollywood, FL</td>
<td>Oct. 15 – 17, 2008</td>
<td>N - $300.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $400.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $750.00</td>
</tr>
<tr>
<td></td>
<td>CPPB Exam Review Seminar</td>
<td>South Florida Water Management District 3301 Gun Club Road, B-2 EMD Conference Room, West Palm Beach</td>
<td>October 8, 2008</td>
<td>N - $100.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $150.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $250.00</td>
</tr>
<tr>
<td></td>
<td>CPPPO Exam Review Seminar</td>
<td>South Florida Water Management District 3301 Gun Club Road, B-2 EMD Conference Room, West Palm Beach</td>
<td>October 8 &amp; 9, 2008</td>
<td>N - $200.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $300.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $500.00</td>
</tr>
<tr>
<td></td>
<td>CPPB Exam and CPPPO Exam are now administered electronically. Contact Kitty Campbell at NIGP for details. **</td>
<td>Application Fee and Application to be sent directly to Kitty Campbell at NIGP.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>State of Florida Negotiations Seminar (Required with George Washington University Negotiations Seminar for FCN Certification)***</td>
<td>To be decided</td>
<td>To be decided – 1 Day</td>
<td>N - $90.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $90.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $90.00</td>
</tr>
<tr>
<td></td>
<td>Contract Administration - LEAP Series</td>
<td>To be decided</td>
<td>Nov. 19 – 21, 2008</td>
<td>N - $300.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $400.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $750.00</td>
</tr>
<tr>
<td></td>
<td>Developing and Managing RFPs - LEAP Series</td>
<td>To be decided</td>
<td>Dec. 10 – 12, 2008</td>
<td>N - $300.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $400.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $750.00</td>
</tr>
<tr>
<td></td>
<td>Legal Aspects of Purchasing – LEAP Series</td>
<td>To be decided</td>
<td>Jan. 14 – 16, 2009</td>
<td>N - $300.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C - $400.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NM - $750.00</td>
</tr>
<tr>
<td>Title</td>
<td>Location</td>
<td>Date/Time</td>
<td>Cost</td>
<td></td>
</tr>
<tr>
<td>----------------------------------------------------------------------</td>
<td>-------------------</td>
<td>--------------------</td>
<td>---------------</td>
<td></td>
</tr>
<tr>
<td>Negotiate to Win-Win Solutions (20 person minimum)</td>
<td>To be decided</td>
<td>Feb. 11-13, 2009</td>
<td>N - $300.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>C - $400.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>NM - $750.00</td>
<td></td>
</tr>
<tr>
<td>Change Management for the Procurement Professional (20 person minimum)</td>
<td>To be decided</td>
<td>March 5 &amp; 6, 2009</td>
<td>N - $200.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>C - $300.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>NM - $400.00</td>
<td></td>
</tr>
<tr>
<td>Effective Contract Writing (20 person minimum)</td>
<td>To be decided</td>
<td>March 26 &amp; 27, 2009</td>
<td>N - $200.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>C - $300.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>NM - $400.00</td>
<td></td>
</tr>
<tr>
<td>Performance-based Request for Proposals (20 person minimum)</td>
<td>To be decided</td>
<td>April 2 &amp; 3, 2009</td>
<td>N - $200.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>C - $300.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>NM - $400.00</td>
<td></td>
</tr>
<tr>
<td>Adding Value to the Procurement Process</td>
<td>To be decided</td>
<td>April 24, 2009</td>
<td>N - $100.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>C - $150.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>NM - $250.00</td>
<td></td>
</tr>
<tr>
<td>Principles and Techniques of Problem Solving</td>
<td>To be decided</td>
<td>May 15, 2009</td>
<td>N - $100.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>C - $150.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>NM - $250.00</td>
<td></td>
</tr>
<tr>
<td>World Class Procurement Practices</td>
<td>To be decided</td>
<td>June 12, 2009</td>
<td>N - $100.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>C - $150.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>NM - $250.00</td>
<td></td>
</tr>
</tbody>
</table>

Payment arrangements must be made in advance.

**2008/2009 PROFESSIONAL DEVELOPMENT REGISTRATION FORM**

N - National NIGP Member****  C - Chapter Member   NM - Non-member

****If National NIGP Member, please state your National NIGP Member Number ____

Name: __________________________________________
Entity: _________________________________________
Address: _______________________________________
City: ___________________________________________
    FL   Zip: ________
Telephone: (  )_________ Facsimile: (  )_________
E-mail Address: _________________________________
Course Desired: _________________________________
Date of Course: _________________________________
Make checks payable to: 
**Southeast Florida Chapter of NIGP, Inc.**

Mail registration form and payment (No Purchase Orders) to:

Karen Walbridge, C.P.M., CPPB, FCPM, FCPA  
Phone: (954) 357-7306  
Broward County Purchasing Division  
Fax: (954) 357-6280  
115 South Andrews Avenue, Room 212  
E-mail: kwalbridge@broward.org  
Fort Lauderdale, FL 33301

Credit Card payments are also accepted:

Name of Card Holder: ____________________________

Type of Credit Card:  
Visa _____    MasterCard _____

Credit Card Number: ____________________________

Expiration Date: ____________________________

*Prior to January 2007, the NIGP 2-Day Negotiation Seminar (“Get What You Need Through Successful Negotiations”) was the pre-requisite for the State of Florida 1-Day Negotiation Seminar in order to obtain the Florida Certified Negotiator (FCN) professional certification. Beginning in 2007, the 3-Day George Washington University Negotiations Seminar is now combined with the State of Florida 1-Day Negotiation Seminar for the FCN Certification. Please complete this Registration Form for the George Washington University Seminar.

**For a CPPB or CPPO Exam Application Form, go to [www.nigp.org](http://www.nigp.org) and print the document from their Certification site. Exam Application and payment must be sent directly to Kitty Campbell at NIGP, 151 Spring Street, Herndon, VA 20170.

***Registration and payment for the one-day State of Florida Negotiations Seminar must be mailed directly to the State of Florida. Please contact Karen Walbridge for information about obtaining the Registration Form.
## 2008 Committee Chairs

<table>
<thead>
<tr>
<th>Committee</th>
<th>Chair</th>
</tr>
</thead>
<tbody>
<tr>
<td>Audit Chair</td>
<td>Leeta Hardin</td>
</tr>
<tr>
<td>Awards Chair</td>
<td>Vacant</td>
</tr>
<tr>
<td>By-Laws Chair</td>
<td>Angelo Salomone, CPPB</td>
</tr>
<tr>
<td>Communications/Newsletter</td>
<td>Vacant</td>
</tr>
<tr>
<td>Historian/Photographer</td>
<td>Dave Nash, CPPO, CPPB</td>
</tr>
<tr>
<td>Legislative Affairs Chair</td>
<td>Kirk Buffington, C.P.M., CPPO, MBA</td>
</tr>
<tr>
<td>Membership Chair</td>
<td>Marilyn Cahill, CPPO, CPPB</td>
</tr>
<tr>
<td>Nomination Committee</td>
<td>Mike Rath, CPPO, CPPB</td>
</tr>
<tr>
<td></td>
<td>Pam Thompson, CPPO, CPPB</td>
</tr>
<tr>
<td></td>
<td>Vacant</td>
</tr>
<tr>
<td>Professional Development Chair</td>
<td>Karen Walbridge, C.P.M., CPPB, A.P.P., FCPM</td>
</tr>
<tr>
<td>Reverse Trade Show Chair</td>
<td>Herb Hyman, CPPM, FCPM, FCPA</td>
</tr>
<tr>
<td>Scholarships Chair</td>
<td>Gail Dixon, CPPB</td>
</tr>
<tr>
<td>Strategic Planning Chair</td>
<td>Michael Walker, CPPB, FCPM, FCPA</td>
</tr>
<tr>
<td>Time &amp; Place Chair</td>
<td>Janice English</td>
</tr>
<tr>
<td>Website Liason</td>
<td>Richard Ewell, CPPB</td>
</tr>
</tbody>
</table>
NIGP Southeast Florida Chapter Officers for 2008

President
Holly Raphaelson, MBA, CPM, CPPB, FCPM
Purchasing Specialist
City of Sunrise
10770 W. Oakland Park Boulevard
Sunrise, FL. 33351
Tel: 954-572-2202
Fax: 954-572-2278
E-Mail: hraphaelson@cityofsunrise.org

Vice President
Herb Hyman, CPPB, FCPM, FPCA
Procurement Manager
Town of Davie
6591 Orange Drive
Davie, FL. 33314
Tel: 954-797-1016
Fax: 954-797-1049
E-Mail: herb_hyman@davie-fl.gov

Secretary
Margaret Palomino, CPPB
Purchasing Agent
City of Miramar
2300 Civic Center Place
Miramar, FL 33025
Tel: 954-602-3052
Fax: 954-602-3482
E-Mail: mpalomino@ci.miramar.fl.us

Treasurer
Diane LeRay, CPPB
Purchasing & Contracts Manager
City of Lauderdale Lakes
4300 NW 36 Street
Lauderdale Lakes, FL 33319
Tel: 954-535-2743
Fax: 954-733-3276
E-Mail: dianel@lauderdalelakes.org

Southeast Florida Governmental Purchasing Cooperative Group Officers for 2008

Chair
Alyssa Milo
City of Greenacres
(561) 642-2039
E-Mail: amilo@ci.greenacres.fl.us

Vice Chair
Roxanne Sookdeo
City of Coral Springs
(954) 344-1103
E-Mail: rsookdeo@coralsprings.org

Secretary
Indra Sarju, CPPB
City of Aventura
(305) 466-8925
Email: sarjui@cityofaventura.com